# Weekly Shipping Market Update

18<sup>th</sup> - 22<sup>nd</sup> March 2019 | Week 12

### Market Analysis

Nine months till the IMO 2020 regulation goes live and discussions have intensified, with most owners having already taken their strategic decision with regards to scrubber or no-scrubber. Yet, the heated debate over the future viability of scrubbers and fuel alternatives still ranges on.

The number of vessels to be equipped with a scrubber system by the end of the year is estimated to be somewhere in the region of around 2,000 to 3,000 vessels, which is but a small share of the global trading fleet. These vessels will continue burning HSFO after 1st of January 2020 deadline, looking to recoup their investment and gain from the bunker price spread that will prevail. This spread is expected to rise after 2020, as HSFO prices are likely to drop as around 3 million bpd of demand switches over to the compliant fuels. The current average spread between HSFO 380 and MGO is \$250 per metric ton, with estimates expressed that this could even double after 2020. From historical data, we can see that over the last 5 years, the average spread of HSFO and MGO was \$190. Meanwhile, it is worth pointing out that over the past 28 years, the average spread of the two fuel types was \$150 when Brent prices were below \$100 per barrel, and \$350 when Brent prices were above 100\$ per barrel. The price of the new VLSFO that are gradually being introduced by refineries are expected to range near those of gasoil prices, with the spread looking possible to reach a range of between \$350-\$450 after 2020. Given that the cost of a scrubber sits somewhere between \$2.5 million to \$5 million, it is a matter of mathematics if the additional capex can be justified. Through a very simplified example, with an initial capital outlay of \$4.5 million and assuming that a vessel operates 250 days, burning 60 tons per day, we can see that in the case of a spread of \$100 dollars, the capex is repaid in approximately 3 years, while with a spread near \$400, the repayment is made in less than 1 year.

Those on the non-scrubber camp point out that real life calculations are considerably more complicated, with factors such as engine efficiency, operational issues generating extra costs and the cost of handling the extra sludges all playing their part. Adding to this the belief that the spread will not climb to such high levels and that we are unlikely to see the full amount of the fuel cost savings being passed on to the owners at these current freight market conditions and the calculations start to become more marginal. Going beyond these concerns, owners should bear in mind additional future regulations that could affect their investment plans such as the possibility for the Mediterranean Sea, Australia and the whole of North America being added to the SECA zones (Sulphur limit <0.1%). Beyond this we are also seeing initial discussions for a complete fuel oil ban from the Artic route and talks on the IMO GHG greenhouse gas emissions targets to cut emissions by 50% (compared to 2008) by 2050. Details of these regulations are yet to be defined, though they may lead owners to reconsider more radical solutions such as using LNG as a fuel as well as other hybrid solutions. Of course, all these solutions are highly costly and are still at an infant stage in terms of current port infrastructure and other operational concerns. Yet given where things are going, it looks as though this will not be the last time owners will be called upon to take on such a high cost upgrade in order to comply with the everchanging regulatory requirements brought upon the shipping industry.

Yiannis Vamvakas Research Analyst



### Week in numbers

### Dry Bulk Freight Market

			\	V-O-W	change
	22 Mar			$\pm\Delta$	±%
BDI	690	~~	•	-40	-5.5%
BCI	251	$\sim$	▼	-269	-51.7%
BPI	1,027		$\blacktriangle$	144	16.3%
BSI	826		$\blacktriangle$	40	5.1%
BHSI	455		$\blacktriangle$	18	4.1%

### Tanker Freight Market

		W-O-W change						
	22 Mar			$\pm\Delta$	±%			
BDTI	695	_	•	-40	-5.4%			
BCTI	669		$\blacktriangle$	63	10.4%			

### **Newbuilding Market**

Aggregate Price Index				M-O-M change			
	22 Mar			$\pm\Delta$	±%		
Bulkers	97		<b></b>	0	0.0%		
Cont	94		<b></b>	0	0.0%		
Tankers	101		<b>&gt;</b>	0	0.0%		
Gas	91		<b></b>	0	0.0%		

### Secondhand Market

Aggregate Price Index				M-O-M change			
	22 Mar		$\pm\Delta$	±%			
Capesize	61		<b></b>	0	0.0%		
Panamax	61		$\triangleright$	0	0.0%		
Supramax	64		$\triangleright$	0	0.0%		
Handysize	74		$\blacktriangleright$	0	0.0%		
VLCC	94		•	0	-0.5%		
Suezmax	87		$\triangleright$	0	0.0%		
Aframax	93		$\triangleright$	0	0.0%		
MR	114	$\overline{}$	•	-1	-1.1%		

### **Demolition Market**

Avg Price Index (main 5 regions)				W-O-W change			
	22 Mar			$\pm\Delta$	±%		
Dry	317		▶	0	0.0%		
Wet	325		$\blacktriangleright$	0	0.0%		

### **Economic Indicators**

			M-O-M change		
	22 Mar			$\pm\Delta$	±%
Gold \$	1,307	~	▼	-8	-0.6%
Oil WTI \$	58	~~~		4	7.4%
Oil Brent \$	66	~~~	<b>A</b>	2	2.8%
Iron Ore	87		▼	-1	-0.6%
Coal	66	~~~~	▼	-9	-11.4%







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# Freight Market Dry Bulkers - Spot Market



18<sup>th</sup> - 22<sup>nd</sup> March 2019

Capesize – It seems as though we are still stuck on a downward spiral, with the BCI easing back to 251 basis points, while it fell by a tremendous 51.7% week-on-week. Looking for the main culprits, it seems as though there were more than one this past week. At this point, disruptions due to Cyclone Veronica can be seen as the main source. Things in the Atlantic basin don't seem to be much better, where the absence of fresh cargoes have added extra downward pressure on offered rates. Moving forward, things will heavily depend on how and when the Vale issue will be resolved, being of main focus before any sort of optimism to returns.

Panamax – A positive week, with the BPI gaining 16.3%, climbing at the same time to 1,027 basis points. This can be seen as a mere reflection of a robust Atlantic market, while given the stringer tonnage availability, the benchmark Atlantic RV route increased by 44.7%. With all other main routes showing fair gains, a good basis was formed for a significant improvement to take shape.

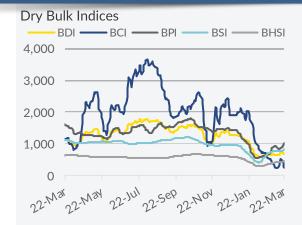
**Supramax** – A mixed picture was being witnessed in the market these past few days, though the overall BSI index witnessing an uptick of 5.1% and managed to finish off the week at 826 basis points. The USG/Skaw showed the biggest increase, while countering part of the ease back seen on the Med/Feast trade.

**Handysize** – An overall good week here too, with the BHSI increasing slightly (by 4.1%) week-on-week. Moreover, overall sentiment here is showing some positive signs, given the firm increases in demand that is starting to emerge and the stringer availability of promptly open tonnage in most regions.

Spot market rates & inc	lices			Aver	age
	22 Mar	15 Mar	±%	2019	2018
Baltic Dry Index					
BDI	690	730	-5.5%	815	1,349
Capesize					
BCI	251	520	-51.7%	1,047	2,096
BCI 5TC	\$ 4,180	\$ 6,387	-34.6%	\$ 9,254	\$ 16,457
ATLANTIC RV	\$ 4,400	\$ 6,400	-31.3%	\$ 10,129	\$ 16,589
Cont / FEast	\$ 12,191	\$ 16,359	-25.5%	\$ 21,767	\$ 30,755
PACIFIC RV	\$ 4,571	\$ 8,117	-43.7%	\$ 7,759	\$ 16,240
FEast / ECSA	\$ 5,073	\$ 5,814	-12.7%	\$ 9,280	\$ 16,315
Panamax					
BPI	1,027	883	16.3%	864	1,451
BPI - TCA	\$ 8,241	\$ 7,108	15.9%	\$ 6,951	\$ 11,641
ATLANTIC RV	\$ 7,401	\$ 5,115	44.7%	\$ 5,034	\$ 12,029
Cont / FEast	\$ 14,805	\$ 12,923	14.6%	\$ 13,125	\$ 19,051
PACIFIC RV	\$ 8,128	\$ 8,021	1.3%	\$ 7,269	\$ 10,753
FEast / Cont	\$ 2,631	\$ 2,373	10.9%	\$ 2,375	\$ 4,731
Supramax					
BSI	826	786	5.1%	697	1,030
BSI - TCA	\$ 9,199	\$ 8,709	5.6%	\$ 7,878	\$ 11,485
USG / FEast	\$ 17,642	\$ 16,781	5.1%	\$ 17,055	\$ 23,089
Med / Feast	\$ 13,171	\$ 14,071	-6.4%	\$ 14,430	\$ 19,519
PACIFIC RV	\$ 9,018	\$ 9,036	-0.2%	\$ 7,903	\$ 10,240
FEast / Cont	\$ 5,270	\$ 5,170	1.9%	\$ 3,920	\$ 6,467
USG / Skaw	\$ 13,688	\$ 10,281	33.1%	\$ 10,877	\$ 18,607
Skaw / USG	\$ 5,356	\$ 5,294	1.2%	\$ 5,131	\$ 8,140
Handysize					
BHSI	455	437	4.1%	413	597
BHSI - TCA	\$ 6,723	\$ 6,437	4.4%	\$ 6,002	\$ 8,704
Skaw / Rio	\$ 4,715	\$ 4,785	-1.5%	\$ 5,431	\$ 7,558
Skaw / Boston	\$ 5,354	\$ 5,425	-1.3%	\$ 5,760	\$ 7,509
Rio / Skaw	\$ 9,572	\$ 8,261	15.9%	\$ 7,873	\$ 11,858
USG / Skaw	\$ 7,800	\$ 7,121	9.5%	\$ 6,645	\$ 10,664
SEAsia / Aus / Jap	\$ 6,693	\$ 6,514	2.7%	\$ 5,620	\$ 8,032

\$ 6,436

0.7%















PACIFIC RV \$6,479



\$5,534





\$7,988

## Freight Market Tankers - Spot Market



18<sup>th</sup> - 22<sup>nd</sup> March 2019

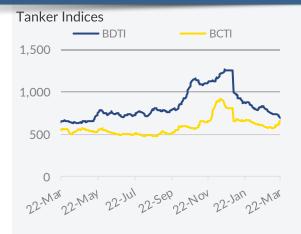
Crude Oil Carriers – A poor week for the VLCC segment, as declining interest from Charterers in both the Atlantic and the Pacific basins dragged rates down, despite some support that was seen from Middle East activity. The same declining trend was witnessed in the Suezmax front as well, with long tonnage lists in the Med the and the WAF working in favor of charterers. At the same time, a mixed picture was seen in the Aframax segment, where a rise was posted in rates of Med/Black Sea trade due to increased demand, while rates moved downward in the Baltic/North Sea, with demand on the wane as of late.

Oil Products – Little change was noted in the DPP market last week, with the Med-USG route remaining on a positive trajectory, while oversupply concerns continued to dominate the North Europe trade. A very busy start was noted in the Far East CPP trade, but with things getting fairly quiet during the second half of the week. Activity remained subdued in the West, with rates moving sideways compared to the week prior.

Spot market rates & indices

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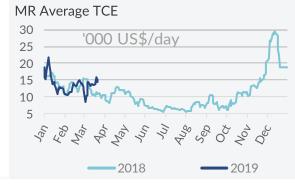
Spot market rates & mulces Average						lage		
		22 Mar	15 Mar	±%	2019	2018		
Baltic Tanker Indices								
BDTI		695	735	-5.4%	835	805		
BCTI		669	606	10.4%	632	583		
VLCC		007	000	10. 170	002	300		
VLCC	WS	24.36	28.73	-15.2%	26.37	24.20		
MEG-USG	\$/day	-\$ 3,684	\$ 1,086	-439.2%	-\$ 166	-\$ 8,894		
MEG-SPORE	WS	57.67	60.79	-5.1%	57.89	57.66		
	\$/day	\$ 30,804	\$ 33,426	-7.8%	\$ 31,789	\$ 30,942		
MEG-JAPAN	WS	57.04	60.08	-5.1%	56.99	56.96		
	\$/day	\$ 27,835	\$ 30,516	-8.8%	\$ 28,771	\$ 19,167		
WAF-USG	WS	52.50	57.00	-7.9%	55.48	57.12		
VVAI 030	\$/day	\$ 49,713	\$ 56,222	-11.6%	\$ 56,031	\$ 57,289		
SUEZMAX								
WAF-USAC	WS	45.00	52.50	-14.3%	71.15	74.28		
WAF-USAC	\$/day	\$ 12,546	\$ 18,020	-30.4%	\$ 33,652	\$ 35,009		
D0E4 14ED	WS	68.22	73.11	-6.7%	96.31	96.08		
BSEA-MED	\$/day	\$ 4,486	\$ 7,909	-43.3%	\$ 25,173	\$ 17,261		
AFRAMAX	Ψ, αα,	Ψ ., .σσ	Ψ .,,, σ,	.0.075	¥ 20,170	¥ 17,201		
	WS	94.17	117.78	-20.0%	107.70	112.83		
NSEA-CONT	\$/day	\$ 6,516	\$ 21,910	-70.3%	\$ 17,227	\$ 9,431		
	WS WS	109.89	95.00	15.7%	104.68	107.15		
MEG-SPORE								
	\$/day	\$ 12,392	\$ 7,186	72.4%	\$ 11,439	\$ 6,495		
CARIBS-USG	WS	95.00	100.31	-5.3%	140.62	134.08		
	\$/day	\$ 6,588	\$ 8,392	-21.5%	\$ 22,920	\$ 12,485		
BALTIC-UKC	WS	75.56	112.50	-32.8%	95.03	90.31		
	\$/day	\$ 11,045	\$ 34,202	-67.7%	\$ 25,101	\$ 13,541		
DPP								
CARIBS-USAC	WS	125.00	125.00	0.0%	161.73	131.14		
CANIDS-03AC	\$/day	\$ 21,193	\$ 21,065	0.6%	\$ 34,020	\$ 23,505		
ARA-USG	WS	110.63	112.81	-1.9%	122.06	114.67		
AKA-U3G	\$/day	\$ 9,200	\$ 9,787	-6.0%	\$ 13,235	\$ 9,614		
CEACIA ALIC	WS	102.81	95.69	7.4%	102.68	103.44		
SEASIA-AUS	\$/day	\$ 14,185	\$ 11,273	25.8%	\$ 14,688	\$ 9,525		
	WS	96.39	87.92	9.6%	110.80	114.77		
MED-MED	\$/day	\$ 10,299	\$ 6,729	53.1%	\$ 17,650	\$ 11,902		
CPP	φ/ duy	Ψ 10,277	Ψ 0,727	30.170	Ψ 17,030	Ψ 11,702		
	WS	102.19	97.50	4.8%	117.14	106.16		
MEG-JAPAN	\$/day	\$ 13,020	\$ 11,280	15.4%	\$ 18,005	\$ 9,310		
CONT-USAC	WS	178.33	164.17	8.6%	137.75	133.64		
	\$/day	\$ 17,501	\$ 14,993	16.7%	\$ 11,029	\$ 5,830		
CARIBS-USAC	WS	125.00	120.00	4.2%	134.47	135.20		
	\$/day	\$ 16,368	\$ 15,038	8.8%	\$ 19,915	\$ 19,126		
USG-CONT	WS	96.07	75.36	27.5%	98.84	103.87		
000 00141	\$/day	\$ 3,233	-\$ 453	813.7%	\$ 4,520	\$ 1,952		





















## Freight Market Period Charter



### 18<sup>th</sup> - 22<sup>nd</sup> March 2019

Dry Bulk peri	od market	last 5 years				
	22 Mar	15 Feb	±%	Min	Avg	Max
Capesize						
12 months	\$ 13,250	\$ 12,750	3.9%	\$ 6,200	\$ 15,016	\$ 31,450
36 months	\$ 13,250	\$ 12,000	10.4%	\$ 6,950	\$ 15,014	\$ 25,200
Panamax						
12 months	\$ 11,000	\$ 10,000	10.0%	\$ 4,950	\$ 10,132	\$ 15,450
36 months	\$ 10,750	\$ 10,500	2.4%	\$ 6,200	\$ 10,496	\$ 15,325
Supramax						
12 months	\$ 11,000	\$ 10,500	4.8%	\$ 4,450	\$ 9,749	\$ 13,950
36 months	\$ 11,000	\$ 10,500	4.8%	\$ 6,200	\$ 9,727	\$ 13,700
Handysize						
12 months	\$ 9,500	\$ 8,500	11.8%	\$ 4,450	\$ 8,090	\$ 11,200
36 months	\$ 9,750	\$ 9,000	8.3%	\$ 5,450	\$ 8,166	\$ 10,450



M/V "JIAN GUO HAI", 38767 dwt, built 2016, dely S W Pass prompt, \$10,300, for 3/5 months, to Norvic

M/V "SALT LAKE CITY ", 171809 dwt, built 2005, dely Kandla 13 March , \$9,750, for 20/23 months, to Cargill

M/V "OCEAN TIANCHEN", 63554 dwt, built 2016, dely Tianjin 20/22 Mar, \$11,800, for 3/5 months, to Panocean

M/V "NORDLOIRE", 37212 dwt, built 2013, dely Lorient 15/20 Mar, \$10,750, for 3/5 months, to Chart Not Rep

M/V "MAGIC P", 76453 dwt, built 2004, dely CJK 07/10 Mar, \$11,250, for 5/8 months, 9,000 first 30 days,, to Oldendorff

Tanker period	d market T		last 5 years				
	22 Mar	15 Feb	±%	Min	Avg	Max	
VLCC							
12 months	\$ 30,750	\$ 25,000	23.0%	\$ 19,000	\$ 32,611	\$ 57,750	
36 months	\$ 25,750	\$ 25,750	0.0%	\$ 23,500	\$ 31,894	\$ 45,000	
Suezmax							
12 months	\$ 23,000	\$ 23,750	-3.2%	\$ 15,500	\$ 24,429	\$ 42,500	
36 months	\$ 21,000	\$ 21,000	0.0%	\$ 18,000	\$ 25,137	\$ 35,000	
Aframax							
12 months	\$ 20,250	\$ 18,750	8.0%	\$ 13,250	\$ 19,324	\$ 30,000	
36 months	\$ 18,000	\$ 17,500	2.9%	\$ 15,500	\$ 19,609	\$ 27,000	
MR							
12 months	\$ 13,750	\$ 13,500	1.9%	\$ 12,000	\$ 14,747	\$ 21,000	
36 months	\$ 14,500	\$ 14,500	0.0%	\$ 14,000	\$ 15,082	\$ 18,250	

### Latest indicative Tanker Period Fixtures

M/T "NEW MELODY", 307000 dwt, built 2019, \$30,000, for 1 year trading, to KOCH

M/T "BARBAROSA", 165000 dwt, built 2009, \$22,000, for 9 months trading, to TRAFIGURA

M/T "BW DESPINA", 115000 dwt, built 2019, \$22,000, for 1 year trading, to TRAFIGURA

M/T "GULF CASTLE", 75000 dwt, built 2009, \$15,500, for 1 year trading, to RUBIS

M/T "VELEBIT", 52500 dwt, built 2011, \$14,500, for 1 year trading, to charter not reported

### Dry Bulk 12 month period charter rates (USD '000/day) Capesize **Panamax** 23 15 21 13 19 17 11 15 13 11 9 War-18 War-18 Supramax Handysize 15 12 14 11 13 10 12 11 8 10 9 8 6 5 6 5 4 War-18 War-18 Mar-19

Tanker 12 month period charter rates (USD '000/day)













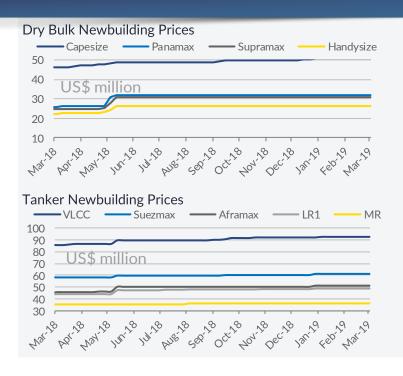


# Sale & Purchase Newbuilding Orders



18<sup>th</sup> - 22<sup>nd</sup> March 2019

Yet another disappointing week for the newbuilding market in terms of activity, with just a handful of deals coming to light the past few days. The dry bulk has remained on a sluggish note for some time now, a mere reflection of the turbulent freight market experienced recently. Moreover, given the current overall gloomy state, it will take some time before any sort of balance in terms of flow of new ordering is restored. On the tanker side, we seem to have had some slight activity take shape, though most was of little newworthy mention. The main thing holding back the market here, continues to be the secondhand market, which still provides ample bargain deals compared to the current newbuilding prices on offer by shipbuilders. With all that being said, it will be interesting to see how things will evolve on the pricing front and if we will continue to see a sluggish pace in activity hold for the near-term or will things start to shift for the better.



Indicative Dry NB Price	last 5 years						
		Min	Avg	Max			
Dry Bulkers							
Capesize (180,000dwt)	51.0	51.0	0.0%		41.8	48.2	58.0
Kamsarmax (82,000dwt)	33.0	33.0	0.0%		24.3	28.0	33.0
Panamax (77,000dwt)	32.0	32.0	0.0%		23.8	27.1	32.0
Ultramax (64,000dwt)	31.0	31.0	0.0%		22.3	25.8	31.0
Handysize (37,000dwt)	26.0	26.0	0.0%		19.5	22.2	26.0
Container							
Post Panamax (9,000teu)	82.5	82.5	0.0%		82.5	85.2	91.0
Panamax (5,200teu)	48.5	48.5	0.0%		48.0	52.5	58.5
Sub Panamax (2,500teu)	27.0	27.0	0.0%		26.0	28.9	33.0
Feeder (1,700teu)	21.5	21.5	0.0%		21.5	23.8	27.0

Indicative Wet NB Price	last 5 years			
	22 Mar	15 Feb	±%	Min Avg Max
Tankers				
VLCC (300,000dwt)	93.0	93.0	0.0%	80.0 90.6 101.0
Suezmax (160,000dwt)	61.5	61.5	0.0%	53.0 60.2 66.0
Aframax (115,000dwt)	51.0	51.0	0.0%	43.0 49.4 55.0
LR1 (75,000dwt)	48.5	48.5	0.0%	42.0 44.9 48.5
MR (56,000dwt)	36.5	36.5	0.0%	32.5 35.2 37.3
Gas				
LNG 160k cbm	184.0	184.0	0.0%	184.0 193.4 200.0
LPG LGC 80k cbm	70.0	70.0	0.0%	70.0 73.9 80.0
LPG MGC 55k cbm	62.0	62.0	0.0%	62.0 64.7 68.5
LPG SGC 25k cbm	40.0	40.0	0.0%	40.0 42.4 45.5

Reported 1	- Fransact	ions						
Туре	Units	Size		Shipbuilder	Price	Buyer	Delivery	Comments
BULKER	4	39,200	dwt	Toyohashi Shipbuilding, Japan	N/A	UNDISCLOSED, Japan	2020	
TANKER	1	302,000	dwt	JMU, Japan	N/A	Sun Enterprises, Greece	2021	
TANKER	1	1,499	dwt	NAKATANI, Japan	N/A	HANA MARINE, Japan	2020	
TANKER	1	1,215	dwt	URA KYODO, Japan	N/A	KYOKUO KAIUN, Japan	2019	
CONT	3	2,500	teu	HYUNDAI, S. Korea	\$ 65.0m	KMTC, S.Korea	2020	
CONT	1	1,000	teu	Daesun, S. Korea	N/A	NAMSUNG SHIPPING, China	2020	
CONT	1	1,000	teu	Daesun, S. Korea	N/A	PAN CONTINENTAL, China	2020	
GAS	4	180,000	cbm	SAMSUNG SHIPBUILDING & HI, S. Korea	\$ 193.5m	SINOKOR, S. Korea	2022	
CRUISE	1	220	рах	DAMEN SY MAGNALIA, NETHERLANDS	N/A	SEADREAM YACHT CLUB, Norway	2021	
MPP	1	14,000	dwt	NIESTERN SANDER, NETHERLANDS	N/A	WAGENBORG SHIPPING, Netherlands	2020	
REEFER	1+1	20,300	dwt	YANTAI CIMC RAFFLES, China	\$ 65.0m	AKER BIOMARINE, Norway	2021	











## Sale & Purchase Secondhand Sales



18<sup>th</sup> - 22<sup>nd</sup> March 2019

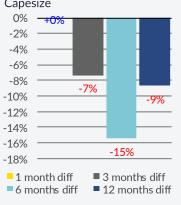
On the dry bulk side, overall activity took a step back in terms of volume of transactions, though still holding at respectable levels. Moreover, given the gloomy scene of the freight market as of late, we may well expect a volatile SnP market to keep hold for the time being. In addition to this, we can expect the main focus to be sustained for medium size units (Panamaxes and Supramaxes), given the more robust recovery noted these past few weeks.

On the tanker side, total activity was softer on week-on-week basis, but still sustained at rather modest levels. Once again, we witnessed a robust flow from the MR size segment. Notwithstanding this, for yet another week, we see bigger size segments showing sparks of life, with buying appetite seemingly on the rise. All-in-all, a healthy volume of transactions can be anticipated the upcoming weeks, nourished by the better state of earnings now slowly being noted.

Indicative Dry Bulk Values (US\$ million) last 5 years										
		22 Mar	15 Feb	±%	Min	Avg	Max			
Capesize										
180k dwt	Resale	52.25	52.25	0.0%	34.5	47.2	65.0			
180k dwt	5 year old	31.50	31.50	0.0%	23.0	34.0	53.0			
170k dwt	10 year old	25.00	25.00	0.0%	12.0	22.6	38.0			
150k dwt	15 year old	15.00	15.00	0.0%	6.5	13.6	25.0			
<b>Panamax</b>										
82k dwt	Resale	31.50	31.50	0.0%	22.5	28.7	34.0			
82k dwt	5 year old	25.00	25.00	0.0%	11.5	19.8	28.0			
76k dwt	10 year old	14.50	14.50	0.0%	7.3	13.3	23.0			
74k dwt	15 year old	9.00	9.00	0.0%	3.5	8.5	14.5			
Supramax										
62k dwt	Resale	28.50	28.50	0.0%	19.0	26.7	33.0			
58k dwt	5 year old	17.50	17.50	0.0%	11.0	17.4	27.0			
56k dwt	10 year old	14.00	14.00	0.0%	6.0	12.5	22.0			
52k dwt	15 year old	8.75	8.75	0.0%	3.5	8.0	13.5			
Handysize										
37k dwt	Resale	24.50	24.50	0.0%	17.0	21.7	26.0			
37k dwt	5 year old	17.50	17.50	0.0%	7.8	14.2	21.0			
32k dwt	10 year old	11.75	11.75	0.0%	6.0	10.0	16.0			
28k dwt	15 year old	7.25	7.25	0.0%	3.5	6.2	11.0			

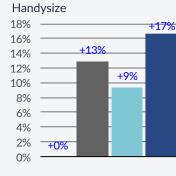
Indicative	e Tanker Val	ues (US\$	million)		last 5 years			
		22 Mar	15 Feb	±%	Min	Avg	Max	
VLCC								
310k dwt	Resale	95.00	95.00	0.0%	82.0	93.6	105.0	
310k dwt	5 year old	70.00	70.00	0.0%	60.0	70.3	84.0	
250k dwt	10 year old	47.00	47.00	0.0%	38.0	46.9	59.0	
250k dwt	15 year old	31.00	31.50	-1.6%	21.5	28.7	41.0	
Suezmax								
160k dwt	Resale	66.00	66.00	0.0%	54.0	63.4	73.0	
150k dwt	5 year old	50.00	50.00	0.0%	40.0	49.1	62.0	
150k dwt	10 year old	36.00	36.00	0.0%	25.0	33.4	44.5	
150k dwt	15 year old	20.50	20.50	0.0%	15.0	19.2	23.0	
Aframax								
110k dwt	Resale	49.00	49.00	0.0%	43.5	49.7	57.0	
110k dwt	5 year old	35.00	35.00	0.0%	29.5	36.6	47.5	
105k dwt	10 year old	23.00	23.00	0.0%	18.0	23.9	33.0	
105k dwt	15 year old	12.50	12.50	0.0%	11.0	13.9	20.0	
MR								
52k dwt	Resale	37.50	37.50	0.0%	33.0	36.2	39.0	
52k dwt	5 year old	28.50	28.50	0.0%	23.0	26.3	31.0	
45k dwt	10 year old	18.00	18.00	0.0%	14.5	17.6	21.0	
15k dwt	15 year old	10.50	11.00	-4 5%	9.0	10.9	135	

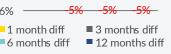
#### Price movements of 5 year old Dry Bulk assets Capesize **Panamax**

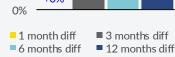




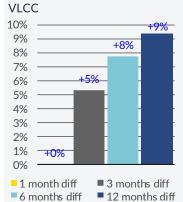


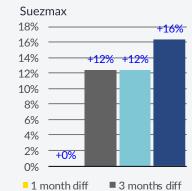


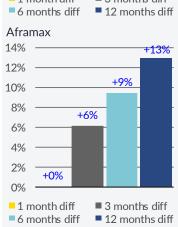




### Price movements of 5 year old Tanker assets

















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# Sale & Purchase Secondhand Sales



18<sup>th</sup> - 22<sup>nd</sup> March 2019

Tankers			_				_		
Size	Name	Dwt	Built	Shipbuilder	M/E	Coating	Price	Buyers	Comments
VLCC	C. DREAM	298,570	2000	HITACHI ARIAKE NAGASU, Japan	MAN-B&W	EPOXY Coated	N/A	Far Eastern	
SUEZ	SCF ALTAI	159,417	2001	HYUNDAI HEAVY INDUSTRI, S. Korea	MAN-B&W		\$ 13.5m	undisclosed	BWTS fitted
AFRA	GARDENIA	112,045	2003	HYUNDAI SAMHO, S. Korea	B&W		\$ 13.2m	Indonesian	
AFRA	VERMILION ENERGY	106,131	1999	NAMURA IMARI, Japan	Sulzer	EPOXY Coated	\$ 7.7m	Qatari	DPP
AFRA	VOYAGER C	104,864	2003	SAMSUNG HEAVY, S. Korea	B&W		\$ 13.2m	Middle Eastern	
MR	ISOLA BIANCA	50,927	2008	SPP SHBLDG CO LTD - TO, S. Korea	MAN-B&W	EPOXY Coated	\$ 15.5m	Greek	
MR	ALPINE MARIA	49,999	2014	SPP SHIPBUILDING - GOS, S. Korea	MAN-B&W	EPOXY PHEN	\$ 27.0m	Greek	
MR	ALPINE MARY	49,999	2014	SPP SHIPBUILDING - GOS, S. Korea	MAN-B&W	EPOXY PHEN	\$ 27.0m		
MR	DESERT MARINER	49,992	2018	HYUNDAI VINASHIN, Vietnam	MAN-B&W	EPOXY PHEN	\$ 32.8m	JP Morgan	incl TC attached to Cargil for 5+1+1 years at US\$ 14,500/15,000/15,500pd
MR	JINAN	40,232	2003	SHIN-A, S. Korea	B&W	EPOXY PHEN	\$ 7.5m	Greek	
MR	DUKHAN	40,231	2003	SHIN-A, S. Korea	B&W		\$ 7.5m		
Bulk Ca		Durk	Built	Chimbuilden	M/E	Carr	Price	Democrat	Commonto
POST PMAX	Name TATSUKI MARU	91,765		Shipbuilder  IMABARI  MARUGAME, Japan	Mitsubishi	Gear	\$ 8.0m	Buyers Chinese	Comments
KMAX	PUPPIS OCEAN	81,070	2014	JAPAN MARINE UTD - TSU, Japan	MAN-B&W		\$ 23.8m	Greek - M/Maritime	SS/DD freshly passed, BWTS fitted
PMAX	NORDKAP	77,229	2002	KANASASHI HEAVY TOYOHA, Japan	B&W	4 X 30t CRANES	\$ high 14.0m en	Chinese	DD Jul '19, geared
PMAX	NORDPOL	77,195	2002	KANASASHI HEAVY TOYOHA, Japan	B&W	4 X 30t CRANES	bloc	G	DD Jun '19, geared
PMAX	NAVIOS GALAXY I	74,195	2001	NAMURA IMARI, Japan	B&W		\$ 6.1m	Chinese	DD due Jul '19
UMAX	ADVENTURE II	62,472	2018	OSHIMA SHIPBUILDING, Japan	MAN-B&W	4 X 30t CRANES	\$ 26.5m	undisclosed	
SMAX	ALMANDIN	56,899	2010	HANTONG SHIP HEAVY IND, China	MAN-B&W	4 X 35t CRANES	\$ 9.8m	Chinese	
НМАХ	INTREPID	48,913	1999	IHI - TOKYO, Japan	Sulzer	4 X 25t CRANES	\$ 5.5m	Chinese	











# Sale & Purchase Secondhand Sales



### 18<sup>th</sup> - 22<sup>nd</sup> March 2019

Bulk Ca	rriers - continued								
Size	Name	Dwt	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
HANDY	ALPINE	37,349	2015	NANJING DONGZE SHIPYAR, China	Wartsila	4 X 30t CRANES	\$ 30.0m	undisclosed	
HANDY	SUMMIT	37,300	2015	NANJING DONGZE SHIPYAR, China	Wartsila	4 X 30t CRANES	en bloc	undisclosed	
HANDY	LONG BRIGHT	37,300	2012	SHANDONG HUAHAI SHIPYA, China	Wartsila	4 X 30t CRANES	N/A	Chinese	auction sale
HANDY	AMAR MERAY T	28,716	1996	KANASASHI - TOYOHASHI, Japan	Mitsubishi	4 X 30,5t CRANES	\$ 4.35m	Far Eastern	DD due Jul '19, logger
Contain	ers								
Size	Name	TEU	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
FEEDER	PERTH BRIDGE	1,133	2000	IWAGI, Japan	B&W		N/A	Canadian - Harbour Link	
Gas Car	riers								
Size	Name	Dwt	Built	Shipbuilder	M/E	CBM	Price	Buyers	Comments
LNG	NORGAS CREATION	10,446	2010	TAIZHOU WUZHOU SHBLDG, China	MaK	9,835	\$ 41.0m	Dutch	
LNG	NORGAS INVENTION	10,441	2011	TAIZHOU WUZHOU SHBLDG, China	MaK	9,847	en bloc	Duttil	









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## Sale & Purchase Demolition Sales



### 18<sup>th</sup> - 22<sup>nd</sup> March 2019

A rather healthy volume of transactions was noted these past few days in the ship recycling market. For yet another week, we witnessed a stable flow of units sent to the breakers, with the overall scene in the market showing a fair amount of stability now. In the Indian Sub-Continent, Bangladeshi breakers continue to hold the lead as the main ship recycling destination, with buyers there seemingly still holding an insatiable appetite. Indian buyers, are close behind, in pursuit of sustaining their market share for the time being. As for Pakistani breakers, we seem to still have minimal interest for competing right now and at current pricing levels, with offered numbers still lagging considerably against the rest of the Indian Sub-Continent. In the Med, Turkish breakers seem to be benefiting from the stability noted in local steel plate prices, though reported activity still remains at limited levels. All-in-all, given the current turbulent dry bulk freight market and relative firm offered scrap price levels, we may well continue seeing a fair flow of vessels sent to be beached, while also acting as a relief valve for the current excesses seen in terms of tonnage supply.



Indicative	Dry Prices (	last 5 years					
		22 Mar	15 Mar	±%	Min	Avg	Max
Indian Sub	Continent						
	Bangladesh	450	450	0.0%	220	375	475
	India	435	435	0.0%	225	375	500
	Pakistan	420	420	0.0%	220	374	475
Far East As	sia						
	China	-	-		110	214	340
Mediterran	ean						
	Turkey	280	280	0.0%	145	246	355

Indicative	ndicative Wet Prices (\$/Idt)							last 5 years		
		22 Mar	15 Mar	±%		Min	Avg	Max		
Indian Sub	Continent									
	Bangladesh	460	460	0.0%		245	394	490		
	India	445	445	0.0%		250	394	510		
	Pakistan	430	430	0.0%		245	393	500		
Far East As	sia									
	China	-	-			120	230	350		
Mediterrar	nean									
	Turkey	290	290	0.0%		150	257	355		

Reported T	ransactions							
Туре	Vessel's Name	Dwt	Built	Country Built	Ldt	US\$/Idt	Buyer	Sale Comments
Bulker	BERGE MANASLU	263,502	1992	Japan	40,157	\$ 458/Ldt	Bangladeshi	690 FUEL TONS
Bulker	ORE GUAIBA	169,147	1999	S. Korea	22,521	\$450/Ldt	Bangladeshi	GREEN RECYCLING
Ro-ro	VAN IRIS	12,229	1994	Japan	16,062	\$479/Ldt	undisclosed	as is Singapore, extra payment for bunkers
G.Cargo	WHITE PEARL	39,273	1985	Poland	11,796	\$ 443/Ldt	Bangladeshi	
Cont	CLARA MAERSK	25,275	1992	Denmark	8,125	N/A	Indian	
Cont	QUEEN OF LUCK	23,130	1995	Germany	7,164	N/A	Bangladeshi	
Reefer	ZENIT	12,848	1987	Japan	7,152	\$414/Ldt	Indian	
Tanker	NATALIA 1	6,304	1979	Japan	2,293	N/A	Indian	
Ferry	LIAN GANG HU	48	1994	Australia	-	N/A	Chinese	
Offsh	FMS LIBERTY	1,125	1983	U. S. A.	-	N/A	other	
Offsh	ALTUS OPTIMUS	2,128	1985	Norway	-	N/A	undisclosed	











## Trade Indicators

## Markets | Currencies | Commodities



### 18<sup>th</sup> - 22<sup>nd</sup> March 2019

Norway's Torvald Klaveness has returned to profit for 2018 as mar-

The bulker, boxship and combination carrier player said net earnings last year were \$6m, against a loss of \$6.1m in 2017.

It added that the result improved due to "somewhat" better underlying markets and "a more optimal trading pattern and contract composition for the combination carriers."

Revenue was down at \$317.5m, however, from \$326.6m the year before.

"Torvald Klaveness maintained a high solidity and good liquidity also in 2018," it said.

The company found 2018 an "eventful year", with focus placed on consolidating the combination carrier activities under one holding company, Klaveness Combination Carriers (KCC).

These vessels continued to deliver positive results in 2018, contributing the most to profit. Source: Tradewinds

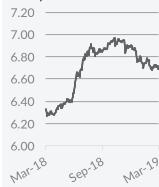
### last 12 months

	22 Mar	15 Feb	±%	Min	Avg	Max
Markets						
10year US Bond	2.46	2.67	-8.1%	0.00	2.88	3.23
S&P 500	2,800.7	2,775.6	0.9%	2,351	2,736	2,931
Nasdaq	7,642.7	7,472.4	2.3%	6,193	7,424	8,110
Dow Jones	25,502.3	25,883.3	-1.5%	21,792	24,996	26,828
FTSE 100	7,207.6	7,236.7	-0.4%	0	7,255	7,877
FTSE All-Share UK	3,942.6	3,954.6	-0.3%	3,596	4,001	4,324
CAC40	5,269.9	5,153.2	2.3%	4,599	5,226	5,640
Xetra Dax	11,364.2	11,299.8	0.6%	10,382	11,915	13,170
Nikkei	21,627.3	20,900.6	3.5%	19,156	21,958	24,271
Hang Seng	29,113.4	27,900.8	4.3%	2,619	28,004	31,541
DJ US Maritime	246.9	255.0	-3.2%	204.5	260.1	306.3
Currencies						
\$ per €	1.13	1.13	0.4%	1.12	1.16	1.24
\$ per €	1.32	1.28	2.7%	1.26	1.32	1.43
£ per €	0.86	0.88	-2.2%	0.85	0.88	0.91
¥ per \$	110.3	110.5	-0.1%	105.0	110.8	114.1
\$ per Au\$	0.71	0.71	-0.2%	0.70	0.73	0.78
\$ per NoK	0.12	0.12	1.5%	0.11	0.12	0.13
\$ per SFr	0.99	1.01	-1.2%	0.95	0.99	1.01
Yuan per \$	6.71	6.77	-0.9%	6.27	6.70	6.97
Won per \$	1,134.5	1,127.2	0.6%	1,055.0	1,112.1	1,143.5
\$ INDEX	96.7	96.9	-0.3%	93.9	97.1	101.4
Commoditites						
Gold \$	1,306.5	1,314.3	-0.6%	1,161.4	1,261.5	1,352.4
Oil WTI \$	58.3	54.2	7.4%	44.4	62.4	74.9
Oil Brent \$	66.2	64.4	2.8%	52.5	70.2	84.3
Palm Oil	-	-	-	562.0	562.0	562.0
Iron Ore	86.8	87.4	-0.6%	62.5	71.1	94.2
Coal Price Index	66.0	74.5	-11.4%	66.0	95.5	109.0
White Sugar	335.5	355.0	-5.5%	305.0	339.5	387.1

### Currencies

### US Dollar per Euro 1.30 1.25 1.20 1.15 1.10 1.05 1.00 War-18

### Yuan per US Dollar



### Yen per US Dollar



### **US Dollar INDEX**



### Commodities

### Iron Ore (TSI)

40.00

30.00

20.00

10.00 0.00



### Coal Price Index



### Oil Brent \$











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### 18<sup>th</sup> - 22<sup>nd</sup> March 2019 | Week 12

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## Disclaimer & Appendix



### 18<sup>th</sup> - 22<sup>nd</sup> March 2019 | Week 12

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### Appendix

Aggregate Price Index quoted on the first page for both Newbuilding and Secondhand relates to the current average prices levels compared to where they stood at 1st January 2010 (i.e. index 100 = 01/01/2010)

Demolition market average price index refers to the combination of the average prices currently offered in the Indian Sub-Continent, Far East and Mediterranean.

Period rates currently relate to Capesize of 180,000dwt, Panamax of 76,000dwt, Supramax of 56,000dwt and Handysize of 33,000dwt on the Dry Bulk side and VLCC of 250,000dwt, Suezmax of 150,000dwt, Aframax of 115,000dwt and MR of 52,000dwt on the Tankers side respectively.

In terms of Secondhand Asset Prices their levels are quoted based on following description:

All vessels built to European specifications by top Japanese shipbuilders, with dwt size based on the below table.

	Resale	5 year old	10 year old	15 year old
Capesize	180,000dwt	180,000dwt	170,000dwt	150,000dwt
Panamax	82,000dwt	82,000dwt	76,000dwt	74,000dwt
Supramax	62,000dwt	58,000dwt	56,000dwt	52,000dwt
Handysize	37,000dwt	32,000dwt	32,000dwt	28,000dwt
VLCC	310,000dwt	310,000dwt	250,000dwt	250,000dwt
Suezmax	160,000dwt	150,000dwt	150,000dwt	150,000dwt
Aframax	110,000dwt	110,000dwt	105,000dwt	95,000dwt
MR	52,000dwt	45,000dwt	45,000dwt	45,000dwt

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