

# SNAPSHOT OF COMMERCIAL INDICATORS

## Week 44 / 2018

(29 Oct – 2 Nov)

***"The early bird gets the worm, but the second mouse gets the cheese."***

***Willie Hugh Nelson, American musician, singer,  
songwriter, author, poet, actor, and activist ( 1933 - )***

Introductory Note:

We consider the herein indicators valuable in decision making since shipping is a derived demand industry with many financial interactions. Turbulent global macro/micro-climate involving stock markets, currency exchanges and opportunity cost for alternative investments affect the shipping market.

In the previous years, as brokers we always faced the fact that the information that we wanted to combine with our gut feeling was never available at our finger tips.

This is our small contribution to yours and ours business.

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| COMMODITY FUTURES          |            |                                   |             |               |                |
|----------------------------|------------|-----------------------------------|-------------|---------------|----------------|
| Commodity                  |            | Exchange – Currency& Unit         | Actual last | % weekly      | % 4-weekly     |
| Crude Oil <sup>1</sup>     | (Dec 18)   | <b>NYMEX - (USD/Barrel)</b>       | 63,14       | <b>-6,58%</b> | <b>-15,07%</b> |
| Brent <sup>2</sup>         | (Jan 19)   | <b>ICE EU - (USD/Barrel)</b>      | 72,83       | <b>-6,17%</b> | <b>-13,46%</b> |
| Gas Oil <sup>3</sup>       | (Nov 18)   | <b>ICE EU - (USD/MT)</b>          | 678,25      | -4,94%        | <b>-8,50%</b>  |
| RBOB Gasoline <sup>4</sup> | (Dec 18)   | <b>NYMEX - (USD/US Gallon)</b>    | 1,7083      | <b>-5,88%</b> | <b>-18,05%</b> |
| Natural Gas <sup>5</sup>   | (Dec 18)   | <b>NYMEX - (USD/1 mio BTU)</b>    | 3,284       | 3,10%         | 4,49%          |
| Wheat <sup>6</sup>         | (Dec 18)   | <b>CBOT - (USD Cents/Bushel)</b>  | 508,5       | 0,74%         | -2,77%         |
| Corn <sup>7</sup>          | (Dec 18)   | <b>CBOT - (USD/ Bushel)</b>       | 371,25      | 0,95%         | 0,81%          |
| Rice (rough) <sup>8</sup>  | (Jan 19)   | <b>CBOT - (USD/Hundredweight)</b> | 10,74       | 0,09%         | -0,74%         |
| Soybeans <sup>9</sup>      | (Jan 19)   | <b>CBOT - (USD Cents/Bushel)</b>  | 886,75      | 4,97%         | 2,01%          |
| Soybean Meal <sup>10</sup> | (Dec 18)   | <b>CBOT - (USD/Short ton)</b>     | 311         | 1,20%         | -1,46%         |
| Sugar #11 <sup>11</sup>    | (Mar 19)   | <b>ICE US - (USD/Pound)</b>       | 13,44       | -2,89%        | <b>6,41%</b>   |
| Gold <sup>12</sup>         | (Dec 18)   | <b>COMEX - (USD/Troy ounce)</b>   | 1230,9      | -0,13%        | 2,47%          |
| Silver <sup>13</sup>       | (Dec 18)   | <b>COMEX - (USD/Troy ounce)</b>   | 14,745      | -0,03%        | <b>-99,90%</b> |
| Copper <sup>14</sup>       | (3 Months) | <b>LME - (USD/MT)</b>             | 6254        | 1,56%         | 1,16%          |
| Aluminium <sup>15</sup>    | (3 Months) | <b>LME -(USD/MT)</b>              | 1966,5      | 0,33%         | <b>-8,09%</b>  |

Notes at the last page

| USD LIBOR<br>12 months | Actual last | % weekly | % 4-weekly |
|------------------------|-------------|----------|------------|
|                        | 3,05        | 0,99%    | 3,04%      |

| EXCHANGE RATE    | Actual last | % weekly | % 4-weekly   |
|------------------|-------------|----------|--------------|
| <b>EUR / USD</b> | 1,1417      | 0,63%    | -0,77%       |
| <b>USD / INR</b> | 72,44       | -1,39%   | -1,80%       |
| <b>USD / TRY</b> | 5,4613      | -3,54%   | <b>8,59%</b> |

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| STOCK MARKETS |                                 | Actual last | % weekly | % 4-weekly |
|---------------|---------------------------------|-------------|----------|------------|
| USA           | S&P 500                         | 2723,06     | 2,42%    | -5,63%     |
| USA           | NASDAQ-100                      | 6965,29     | 1,65%    | -5,86%     |
| Brazil        | IBOVESPA                        | 88419       | 3,15%    | 7,41%      |
| Russia        | RTSI INDEX                      | 1134,8      | 3,32%    | -2,12%     |
| India         | S&P BSE SENSEX                  | 30011,65    | -10,01%  | -12,70%    |
| China         | CSI 300 INDEX                   | 3290,25     | 3,67%    | -0,02%     |
| S.Africa      | FTSE/JSE Africa All Share Index | 54271,19    | 6,75%    | 0,10%      |
| Greece        | ATHENS INDEX COMPOS             | 619,4       | -2,19%   | -6,00%     |

| 10-YEAR BOND YIELD | Actual last | % weekly | % 4-weekly |
|--------------------|-------------|----------|------------|
| USA                | 2,867       | -3,17%   | 0,56%      |
| Brazil             | 10,804      | -1,50%   | 5,02%      |
| Russia             | 8,62        | 0,00%    | -1,82%     |
| India              | 7,89        | 3,80%    | -1,67%     |
| China              | 3,551       | -0,03%   | -2,85%     |
| S.Africa           | 9,185       | -1,55%   | -0,81%     |
| Greece             | 3,925       | -1,90%   | -12,91%    |

| BALTIC EXCHANGE |             |          |            |                  |             |          |            |
|-----------------|-------------|----------|------------|------------------|-------------|----------|------------|
|                 | Actual last | % weekly | % 4-weekly |                  | Actual last | % weekly | % 4-weekly |
| BDI             | 1457        | -10,17%  | -5,14%     |                  |             |          |            |
| BCI             | 2502        | -18,92%  | 20,23%     | BCI T/C Average  | 18412       | -24,15%  | -24,15%    |
| BPI             | 1530        | 13,59%   | -11,41%    | BPI T/C Average  | 12263       | 13,33%   | -11,45%    |
| BSI             | 1051        | 5,21%    | -12,20%    | BSI T/C Average  | 11450       | 5,12%    | -12,15%    |
| BHSI            | 666         | 18,29%   | 4,55%      | BHSI T/C Average | 9617        | 16,74%   | 3,86%      |

| BUNKERS   |        |        |        |
|-----------|--------|--------|--------|
|           | Grades |        |        |
| Port      | IFO380 | IFO180 | MGO    |
| Fujairah  | 494,00 | 49,50  | 768,00 |
| Houston   | 440,50 | 491,50 | 721,00 |
| Rotterdam | 452,50 | 492,50 | 670,50 |
| Singapore | 508,50 | 536,00 | 715,50 |



**Notes :**

1. Crude Oil - U.S. Dollars and Cents per barrel (contract of 1,000 barrels, 1 barrel = 42 us gallons = 158.98 litres = 0.13642565 metric tons)
2. Brent - U.S. Dollars and Cents per barrel (contract of 1,000 barrels, 1 barrel = 42 us gallons = 158.98 litres = 0.13642565 metric tons)
3. Gas Oil - U.S. Dollars and Cents per Metric Tonne (contract of 100 Metric Tonnes) (10ppm diesel, at a density of 0.845 kg/litre in vacuum at 15 Celsius)
4. RBOB Gasoline - U.S. Dollars and Cents per us gallon (contract of 42,000 us gallons = 136.42 metric tonnes)
5. Natural Gas - U.S. Dollars and Cents per 1 million BTU (contract of 10,000 million British Thermal Unit)
6. Wheat - Cents per bushel (contract of 5,000 bushels ~ 136 Metric Tons)
7. Corn - Cents per bushel (contract of 5,000 bushels ~ 127 Metric Tons)
8. Rice rough - U.S. Dollars and Cents hundredweight (contract of 2,000 hundredweights ~ 91 Metric Tons)
9. Soybeans - Cents per bushel (contract of 5,000 bushels ~ 136 Metric Tonnes)
10. Soybean Meal - U.S. Dollars and Cents per short ton (contract of 100 short tons ~ 91 Metric Tonnes)
11. Sugar #11 - U.S. Dollars and Cents per pound (contract of 112,000 pounds = 50.8023 Metric Tonnes)
12. Gold - U.S. Dollars and Cents per troy ounce (contract of 100 troy ounces, 1 troy ounce = 31,1034 grams )
13. Silver - U.S. Dollars and Cents per troy ounce (contract of 5,000 troy ounces, 1 troy ounce = 31,1034 grams )
14. Copper - U.S. Dollars and Cents per metric tonne, 3 months Buyer's price (contract of 25 metric tonnes)
15. Aluminium - U.S. Dollars and Cents per metric tonne, 3 months Buyer's price (contract of 25 metric tonnes)

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