

GLENPOINTE CENTRE WEST, FIRST FLOOR, 500 FRANK W. BURR BOULEVARD TEANECK, NJ 07666 (201) 907-0009

September 28th 2018 / Week 39

#### THE VIEW FROM THE BRIDGE

Full report can be viewed on the Market Reports tab at the following link: www.compassmar.com

Deal of the week was the \$280 mill. en bloc purchase by Zodiac UK (Ofer Group) who picked up a six newbuilding resale package from the Administrators of the Callimanopulos bankruptcy. Although the ships were sold via liquidation, the sale is noteworthy because there are so few sales of modern tankers (especially newbuilding resales). All of the tankers were built at COSCO Yangzhou and the 3 Suezmax tankers were priced at about \$52 mill. each and the 3 Aframaxes were pegged at \$42 mill. each.

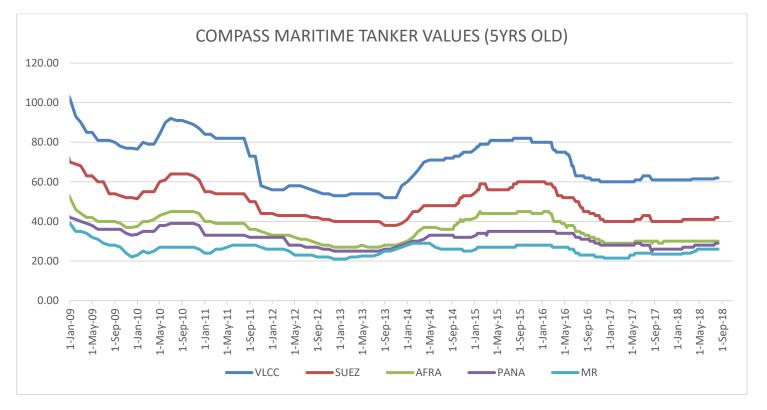
It was reported this week that the Trafigura Group of Switzerland will have purchase options on all of the vessels in their massive 35 ship newbuilding order for Suezmaxes, LR2s and MRs to be built in China and Korea. They will have the vessels on lease from their financial partner Bank of Communications Financial Leasing (BoCom FL). Vessels are being delivered now and throughout 2019, with the majority coming in the first quarter of next year.

EnTrustPermal announced that they will raise \$250 mill. via an IPO in the London market. The fund called Blue Ocean Maritime Income (BMAR) will be a new source of ship financing aimed to be an alternative source of funds for shipowners as traditional ship finance lenders have become scarce. The fund has already done over \$300 mill. of transactions since September 2016 as they look for attractive risk-adjusted yield opportunities.

# COMPASS MARITIME WEEKLY REPORT

TANKERS								
TANKER SALES REPORTED THIS WEEK								
Vessel Name         DWT         Year         Built         Engine         Additional Info         Price (\$ Mill.)         Buyer							<u>Buyer</u>	
SEAWAYS SAKURA	298,641	2001	Hitachi	Man B&W	40.495 ldt	\$18.5	Greek	
PERICLES G.C / UNITED PARAGON / UNITED OCEANS	157,100	2018	China Shipping	Man B&W	Coiled	\$52.0 each	UK	
UNITED NOMAD / NIKOS KAZANTZAKIS/ UNITED MARINER	113,500	2018	China Shipping	Man B&W	LR2	\$42.0 each	UK	
PEARL EXPRESS	45,727	2004	Minami- Nippon	Man B&W	Coated/Pumproom SS/DD due 1/19	\$9.5	Undisclosed	

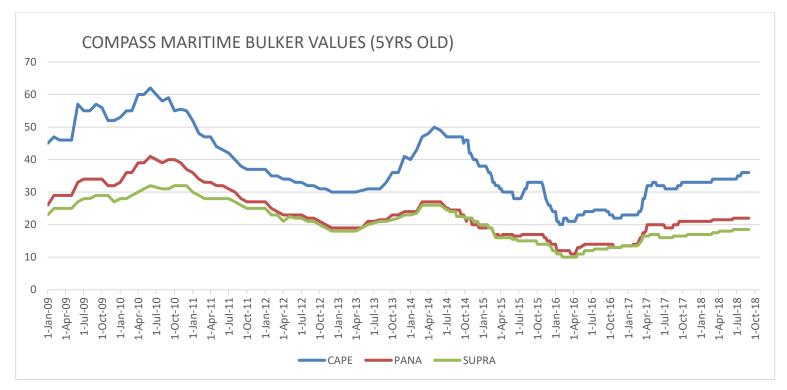
COMPASS MARITIME TANKER VALUES								
ASSET CLASS	NB CONTRACT		NB PROMPT DELIVERY	5 YEAR	10 YEAR	20 YEAR		
TANKERS	SIZE (DWT)		(All Numbers in US \$ Millions)					
VLCC	300,000	90	86	62	38	18		
SUEZMAX	160,000	60	58	42	26	10		
AFRAMAX	110,000	49.5	45	30	19	7		
PANAMAX - LR1	70,000	43	41	29	17	5		
MR TANKER	51,000	36.5	35	26	16	4		



# COMPASS MARITIME WEEKLY REPORT

BULK CARRIERS									
BULK CARRIERS SALES REPORTED THIS WEEK									
<u>Vessel Name</u>	<u>DWT</u>	Year	<u>Built</u>	<b>Engine</b>	<u>H/H</u>	<u>GEAR</u>	Additional <u>Info</u>	Price (\$ Mill.)	<u>Buyer</u>
NEW DALIAN	180,371	2010	Dalian	Man B&W	9/9			\$27.0	Greek
SKY JADE	81,487	2010	Universal	Man B&W	7/7			\$19.0	China
JAG ARYA	80,480	2011	SPP Shipbuilding	Man B&W	7/7			\$18.75	Greek
ENERGY MIDAS	77,697	1998	Mitsui	B&W	7/7		36.5 m beam 11.200 ldt	\$6.85	China
EIGEN	50,249	1999	Mitsui	B&W	5/5	4x30tc	7.800 ldt	\$7.2	Indonesia
OCEAN WEALTH	38,243	2012	Imabari	Man B&W	5/5	4x30.5tc		\$15.0	Undisclosed
SIDER BOSTON	29,084	2011	Nantong	Man B&W	5/5	4x30tc		\$10.0	Greek
VAN IMABARI	28,397	2008	Shimanami	Man B&W	5/5	4x30.5 tc	SS/DD passed 5/18	\$8.5	Greek

COMPASS MARITIME BULK CARRIER VALUES							
ASSET CL	ASS	NB CONTRACT	NB PROMPT DELIVERY	5 YEAR 10 YEAR		20 YEAR	
BULK	SIZE (DWT)	(All Numbers in US \$ Millions)					
CAPE	170,000	48	51	36	25	12	
PANAMAX	74,000	28	29	22	15	8	
SUPRAMAX	56,000	26	27	18.5	14	6	





# **NEWBUILDINGS**

#### NEWBUILDING ACTIVITY REPORTED THIS WEEK

Comments
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NEWBUILDING STATISTICS - TANKERS								
ASSET CLASS	2018	2019	2020	TOTAL				
VLCC (200k+ dwt)	27	56	25	108				
SUEZMAX (120k-199k dwt)	19	19	11	49				
AFRAMAX (80k-119k dwt)	37	52	19	108				
PANAMAX (60k-79k dwt)	10	14	13	37				
HANDY TANKER (35k-50k dwt)	98	155	52	305				

NEWBUILDING STATISTICS - BULKERS							
ASSET CLASS	2018	2019	2020	TOTAL			
CAPESIZE (100k+ dwt)	29	74	66	169			
PAN/KAM (65k-99k dwt)	39	109	58	206			
SUPRAMAX (40k-64k dwt)	57	73	44	174			
HANDYSIZE (10k – 39k dwt)	59	51	23	133			

# **CHARTERING MARKET SNAPSHOT**

#### **TANKERS**

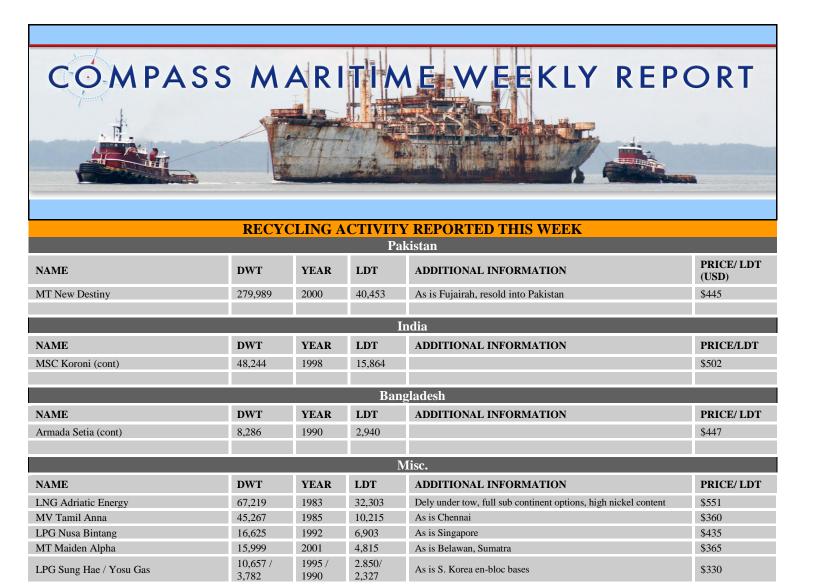
BALTIC EXCHANGE TANKER FREIGHT INDICES							
CURRENT WEEK	LAST WEEK	LAST YEAR					
791	780	776					
550	503	358					
	<b>WEEK</b> 791	WEEK         LAST WEEK           791         780					

TANKER 12 MONTHS T/C RATES							
	DWT	CURRENT WEEK	LAST WEEK				
VLCC	300,000	24,500	24,500				
Suezmax	Suezmax 150,000		17,000				
Aframax	110,000	15,250	15,000				
LR2	105,000	14,500	14,500				
LR1	80,000	13,000	13,000				
MR	47,000	13,000	13,000				

#### **BULKERS**

BALTIC EXCHANGE BULKER FREIGHT INDICES								
	CURRENT WEEK	LAST WEEK	LAST YEAR					
BDI	1540	1413	1356					
BCI	2000	1840	2738					
BPI	1695	1586	1308					
BSI	1194	1175	1021					

BULKER 12 MONTHS T/C RATES							
DWT CURRENT WEEK LAST WEEK							
CAPE	170,000	19,000	19,000				
PANAMAX	75,000	13,500	13,000				
SUPRAMAX	52,000	12,700	12,500				



RECYCLING STATISTICS							
ASSET CLASS	THIS DATE 2018	THIS DATE 2017	2017 TOTAL	2016 TOTAL			
ULCC/VLCC	34	11	15	6			
SUEZMAX	20	13	18	2			
AFRAMAX	35	20	35	7			
PANAMAX TANKER	8	5	11	4			
CAPE/COMBO (80K DWT +)	12	28	38	80			
PANAMAX BULKER	2	47	55	104			
POST PANAMAX BULKER	0	4	4	4			

ESTIMATED RECYCLING PRICES (US \$ / LDT)							
LOCATION	TANKERS 15-20,000 LDT	TANKERS 6-10,000 LDT	BULK CARRIERS				
CHINA	N/A	N/A	N/A				
SUB-CONTINENT	\$455	\$455	\$440				



# **MISCELLANEOUS VESSELS**

CONTAINERSHIPS SALES REPORTED THIS WEEK									
<u>Vessel Name</u>	<u>DWT</u>	<u>Year</u>	<u>Built</u>	<u>TEU</u>	<b>Engine</b>	<u>GEAR</u>	Additional Info	Price (\$ Mill)	<u>Buyer</u>
NORFOLK TRADER	35,414	2002	Romania	2.500	Sulzer	3x45 cr	11.800 ldt	\$7.8	Germany

TWEENDECKERS/ MPC/ Ro-Ro/ MISCELLANEOUS VESSELS										
<u>Vessel Name</u>	<u>DWT</u>	<u>Year</u>	<u>Built</u>	<u>TEU</u>	Engine	<u>H/H</u>	<u>GEAR</u>	Additional Info	Price (\$ Mill)	<u>Buyer</u>

### **BUNKER PRICES**

BUNKER PRICES (US\$/ton)	ROTTERDAM	FUJAIRAH	SINGAPORE PIRAEUS
380 CST	494.50	445.00	490.50
180CST	526.00	519.00	522.00
MGO	823.50	723.50	793.50

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