

GLENPOINTE CENTRE WEST, FIRST FLOOR, 500 FRANK W. BURR BOULEVARD TEANECK, NJ 07666 (201) 907-0009

September 21st 2018 / Week 38

THE VIEW FROM THE BRIDGE

Full report can be viewed on the Market Reports tab at the following link: www.compassmar.com

Dry cargo rates for Supramaxes (and handymaxes) firmed again this week with several trade routes in the \$20,000+/day levels: USG trip WCSA/WCCA \$27,000/day, USG trip Spore/Japan \$24,000/day, and Canakkale trip PMO/India \$23,000/day for example. However, prices have yet to react to these rates. There has been an increase in sales candidates and fewer sales being reported. There is also a shortage of ship finance from traditional sources and the cost of financing has risen significantly.

Tanker S&P is a different story - for the past year or so there are few, if any, sales candidates 5-6 years old and younger in most categories (VLCC's, Suezmax, Aframax, and product tankers). It is difficult to find new "benchmark" sales because of this lack of activity. For example, this week saw the first charter free (ie not sale/leaseback) Eco design MR tanker sale in over a year. The M/T "GREAT MANTA" (51,833 DWT/Built 2013 at Sungdong in Korea) was reported sold for a firm \$27.25 mill. to PCL in Singapore. It should be noted vessel was fitted with BWTS and had recently passed SS/DD surveys.

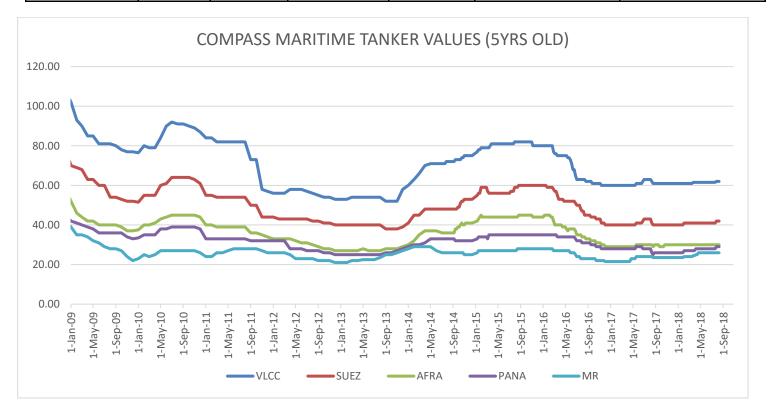
BP Shipping sold a nice package of older Aframaxes built at Samsung 2005-2006 to Union Maritime of the UK for region \$108 mill. en bloc subject to finance. Union Maritime was founded in 2006 and has been an active buyer of tankers in 2016 and 2017.

Have a good weekend!

COMPASS MARITIME WEEKLY REPORT

TANKERS									
	TANKER SALES REPORTED THIS WEEK								
Vessel Name DWT Year Built Engine Additional Info Price (\$ Mill.) Buyer									
HYUNDAI SAMHO S876/S877	158,000	2020	Hyundai Samho		Scrubber fitted	\$64.0 each	Greek		
FORMOSA FALCON	70,426	2005	Universal	B&W	Coated/coiled 12.500 ldt	\$8.5	Undisclosed		
GREAT MANTA	51,833	2013	Sungdong	Man B&W	IMO III; SS/DD passed; BWTS fitted	\$27.25	Singapore		
BLUE MARLIN	35,970	2001	Daedong	Sulzer	IMO III; 8.344 ldt	\$5.8	Middle East		
FT FOCE	6,090	2008	Torgem	Hyundai Himsen	IMO II	\$5.8	Holland		

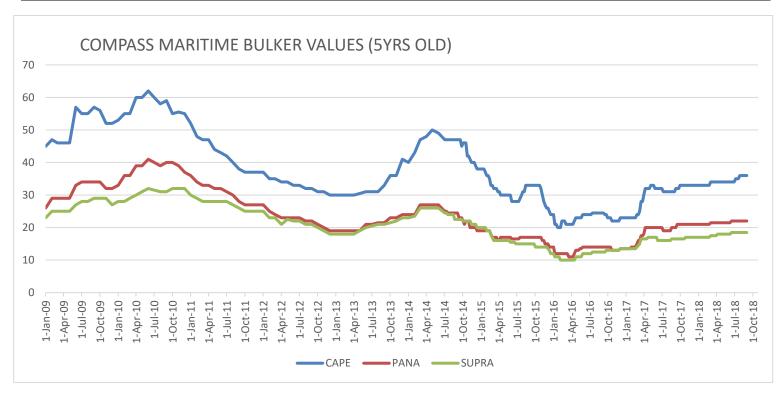
COMPASS MARITIME TANKER VALUES							
ASSET CLASS	NB CONTRACT		NB CONTRACT NB PROMPT 5 YEAR 10 YEAR		10 YEAR	20 YEAR	
TANKERS	SIZE (DWT)		(All Numbers in US \$ Millions)				
VLCC	300,000	90	86	62	38	18	
SUEZMAX	160,000	60	58	42	26	10	
AFRAMAX	110,000	49.5	45	30	19	7	
PANAMAX - LR1	70,000	43	41	29	17	5	
MR TANKER	51,000	36.5	35	26	16	4	



COMPASS MARITIME WEEKLY REPORT

BULK CARRIERS										
	BULK CARRIERS SALES REPORTED THIS WEEK									
Vessel Name DWT Year Built Engine H/H GEAR Additional Info Price (\$ Mill.) Buyer										
CAPE DOVER	185,805	2006	Kawasaki	Man B&W	9/9			\$23.0	China	
TENSHU MARU	179,993	2010	Tsuneishi	Man B&W	9/9			\$29.5	Singapore	
SKY JADE	81,487	2010	Universal	Man B&W	7/7			\$17.0	Undisclosed	
MAJULAH SINGAPURA	57,982	2014	Tsuneishi	Man B&W	5/5	4x30tc	Tess 58	\$19.5	Undisclosed	
UNICORN OCEAN	38,503	2011	Minami- Nippon	Man B&W	5/5	4x30tc		\$12.9	Undisclosed	
GLOBAL BAY	29,567	2009	Shikoku	Man B&W	5/5	4x30.5tc		\$8.2	Undisclosed	
OURANIA	27,786	1998	Naikai	B&W	5/5	4x30tc		\$5.25	Middle East	

COMPASS MARITIME BULK CARRIER VALUES							
ASSET CL	ASS	NB CONTRACT NB PROMPT 5 YEAR 10 YEAR 20 YEAR					
BULK	SIZE (DWT)	(All Numbers in US \$ Millions)					
CAPE	170,000	48	51	36	25	12	
PANAMAX	74,000	28	29	22	15	8	
SUPRAMAX	56,000	26	27	18.5	14	6	





NEWBUILDINGS

NEWBUILDING ACTIVITY REPORTED THIS WEEK

Comments

NEWBUILDING STATISTICS - TANKERS							
ASSET CLASS	2018	2019	2020	TOTAL			
VLCC (200k+ dwt)	27	56	25	108			
SUEZMAX (120k-199k dwt)	19	19	11	49			
AFRAMAX (80k-119k dwt)	37	52	19	108			
PANAMAX (60k-79k dwt)	10	14	13	37			
HANDY TANKER (35k-50k dwt)	98	155	52	305			

NEWBUILDING STATISTICS - BULKERS						
ASSET CLASS	2018	2019	2020	TOTAL		
CAPESIZE (100k+ dwt)	29	74	66	169		
PAN/KAM (65k-99k dwt)	39	109	58	206		
SUPRAMAX (40k-64k dwt)	57	73	44	174		
HANDYSIZE (10k – 39k dwt)	59	51	23	133		

CHARTERING MARKET SNAPSHOT

TANKERS

BALTIC EXCHANGE TANKER FREIGHT INDICES							
CURRENT WEEK	LAST WEEK	LAST YEAR					
780	765	772					
503	513	621					
	CURRENT WEEK 780	CURRENT LAST WEEK 780 765					

TANKER 12 MONTHS T/C RATES							
	DWT	CURRENT WEEK	LAST WEEK				
VLCC	300,000	24,500	24,500				
Suezmax	150,000	17,000	17,000				
Aframax	110,000	15,000	14,750				
LR2	105,000	14,500	14,500				
LR1	80,000	13,000	13,000				
MR	47,000	13,000	13,000				

BULKERS

BALTIC EXCHANGE BULKER FREIGHT INDICES							
	CUDDENT						
	CURRENT WEEK	LAST WEEK	LAST YEAR				
BDI	1413	1366	1502				
BCI	1840	1900	3147				
BPI	1586	1523	1493				
BSI	1175	1134	1061				

BULKER 12 MONTHS T/C RATES							
DWT CURRENT LAST WEEK							
CAPE	170,000	19,000	19,200				
PANAMAX	75,000	13,000	13,300				
SUPRAMAX	52,000	12,500	12,500				



RECYCLING STATISTICS							
ASSET CLASS	THIS DATE 2018	THIS DATE 2017	2017 TOTAL	2016 TOTAL			
ULCC/VLCC	33	11	15	6			
SUEZMAX	20	13	18	2			
AFRAMAX	35	19	35	7			
PANAMAX TANKER	8	5	11	4			
CAPE/COMBO (80K DWT +)	12	29	38	80			
PANAMAX BULKER	2	45	55	104			
POST PANAMAX BULKER	0	4	4	4			

ESTIMATED RECYCLING PRICES (US \$ / LDT)							
LOCATION	TANKERS 15-20,000 LDT	TANKERS 6-10,000 LDT	BULK CARRIERS				
CHINA	N/A	N/A	N/A				
SUB-CONTINENT	\$455	\$455	\$440				



MISCELLANEOUS VESSELS

CONTAINERSHIPS SALES REPORTED THIS WEEK									
<u>Vessel Name</u>	<u>DWT</u>	<u>Year</u>	<u>Built</u>	<u>TEU</u>	Engine	<u>GEAR</u>	Additional Info	Price (\$ Mill)	<u>Buyer</u>
DEVON TRADER	33,899	2000	Aker MTW	2.400	B&W	3x45tc		\$6.8	Undisclosed

TWEENDECKERS/ MPC/ Ro-Ro/ MISCELLANEOUS VESSELS										
<u>Vessel Name</u>	<u>DWT</u>	<u>Year</u>	<u>Built</u>	<u>TEU</u>	Engine	<u>H/H</u>	<u>GEAR</u>	Additional Info	Price (\$ Mill)	<u>Buyer</u>

BUNKER PRICES

BUNKER PRICES (US\$/ton)	ROTTERDAM	FUJAIRAH	SINGAPORE PIRAEUS
380 CST	475.50	432.00	471.50
180CST	507.00	508.00	503.00
MGO	787.50	703.50	757.50

Compass Maritime Services, LLC is Member of:

The Association of Ship Brokers & Agents (USA) Inc. (ASBA),

The Baltic Exchange





Panel Member of

The Baltic Exchange Sale & Purchase Assessment (BSPA Index)
The Baltic Exchange Demolition Assessment (BDA Index)

The information contained in this report has been obtained from various market sources. COMPASS MARITIME believes such information to be factual and reliable without making guarantees regarding its accuracy or completeness. COMPASS MARITIME will not be held responsible for any action or failure to take action upon reliance on information contained herein. This report, whether partially or in its entirety, cannot be reproduced by any means without the prior written authorization of COMPASS MARITIME. Compass Maritime adheres to all GDPR privacy requirements.