

# WEBER WEEKLY TANKER REPORT



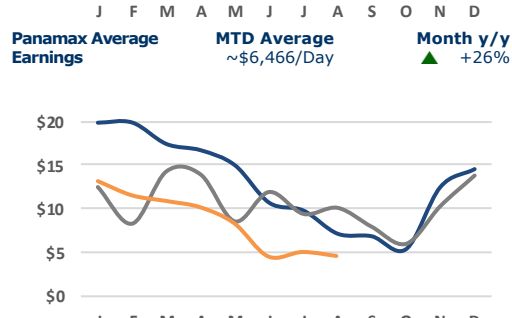
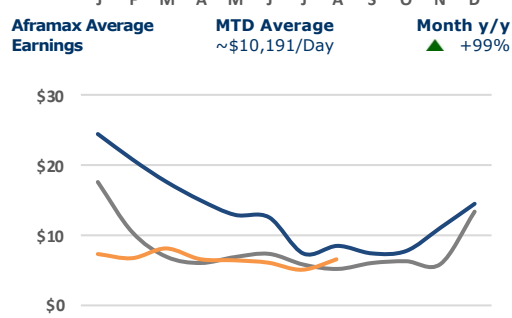
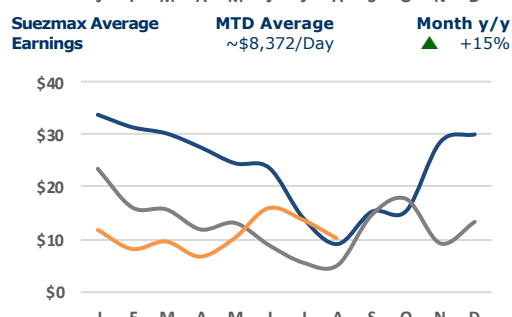
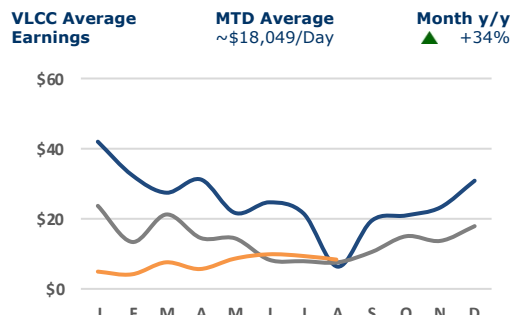
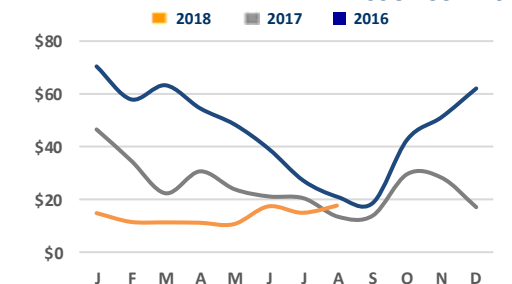
WEEK 33 – 17 AUGUST 2018

ISSUE 33 – 2018

| Spot Market                     | WS/LS   | TCE              | WS/LS   | TCE              |
|---------------------------------|---------|------------------|---------|------------------|
| <b>VLCC</b> (13.0 Kts L/B)      |         | <b>10-August</b> |         | <b>17-August</b> |
| AG>USG 280k                     | 25.0    | --               | 25.0    | --               |
| AG>SPORE 270k                   | 51.0    | \$16,934         | 52.5    | \$18,776         |
| AG>JPN 265k                     | 50.0    | \$19,376         | 50.0    | \$19,805         |
| AG>CHINA 270k                   | 53.0    | \$17,691         | 54.0    | \$19,066         |
| WAFR>CHINA 260k                 | 52.0    | \$19,255         | 54.0    | \$21,925         |
| USG>SPORE 270k                  | \$4.10m | \$16,434         | \$3.85m | \$14,575         |
| AG>USG/USG>SPORE/AG             | --      | \$26,322         | --      | \$25,008         |
| <b>VLCC Average Earnings</b>    |         | <b>\$19,366</b>  |         | <b>\$20,408</b>  |
| <b>SUEZMAX</b> (13.0 Kts L/B)   |         |                  |         |                  |
| WAFR>USG 130k                   | 57.5    | \$5,942          | 58.75   | \$7,305          |
| WAFR>UKC 130k                   | 62.5    | \$3,427          | 63.75   | \$4,757          |
| BSEA>MED 140k                   | 82.5    | \$9,217          | 80.0    | \$8,369          |
| CBS>USG 150k                    | 70.0    | \$13,687         | 72.5    | \$16,296         |
| USG>UKC 130k                    | 55.5    | --               | 55.5    | --               |
| CBS>USG/USG>UKC/WAFR            | --      | \$9,592          | --      | \$11,138         |
| AG>USG 140k                     | 27.5    | --               | 27.5    | --               |
| USG>SPORE 130k                  | \$2.55m | --               | \$2.55m | --               |
| AG>USG/USG>SPORE/AG             | --      | \$10,184         | --      | \$11,297         |
| <b>Suezmax Average Earnings</b> |         | <b>\$7,014</b>   |         | <b>\$7,832</b>   |
| <b>AFRAMEX</b> (13.0 Kts L/B)   |         |                  |         |                  |
| N.SEA>UKC 80k                   | 100.0   | \$5,161          | 120.0   | \$19,190         |
| BALT>UKC 100k                   | 65.0    | \$2,513          | 80.0    | \$12,784         |
| CBS>USG 70k                     | 105.0   | \$6,977          | 102.5   | \$6,697          |
| USG>UKC 70k                     | 80.0    | --               | 75.0    | --               |
| CBS>USG/USG>UKC/NSEA            | --      | \$13,920         | --      | \$12,662         |
| MED>MED 80k                     | 90.0    | \$4,936          | 120.0   | \$16,888         |
| AG>SPORE 70k                    | 102.5   | \$9,453          | 105.0   | \$10,398         |
| <b>Aframex Average Earnings</b> |         | <b>\$6,687</b>   |         | <b>\$12,638</b>  |
| <b>PANAMAX</b> (13.0 Kts L/B)   |         |                  |         |                  |
| CBS>USG 50k                     | 122.5   | \$3,455          | 122.5   | \$4,017          |
| CONT>USG 55k                    | 107.5   | \$6,343          | 110.0   | \$7,580          |
| ECU>USWC 50k                    | 150.0   | \$11,548         | 150.0   | \$12,142         |
| <b>Panamax Average Earnings</b> |         | <b>\$6,521</b>   |         | <b>\$7,411</b>   |
| <b>LR2</b> (13.0 Kts L/B)       |         |                  |         |                  |
| AG>JPN 75k                      | 100.0   | \$9,467          | 96.5    | \$8,763          |
| AG>UKC 80k                      | \$1.88m | \$11,084         | \$1.88m | \$11,634         |
| MED>JPN 80k                     | \$1.67m | \$4,450          | \$1.63m | \$4,335          |
| AG>UKC/MED>JPN/AG               | --      | \$13,969         | --      | \$14,071         |
| <b>LR2 Average Earnings</b>     |         | <b>\$10,966</b>  |         | <b>\$10,531</b>  |
| <b>LR1</b> (13.0 Kts L/B)       |         |                  |         |                  |
| AG>JPN 55k                      | 95.5    | \$3,970          | 96.5    | \$8,763          |
| AG>UKC 65k                      | \$1.43m | \$6,668          | \$1.50m | \$8,351          |
| UKC>WAFR 60k                    | 86.0    | \$(2,232)        | 85.5    | \$(1,891)        |
| AG>UKC/UKC>WAFR/AG              | --      | \$8,693          | --      | \$9,925          |
| <b>LR1 Average Earnings</b>     |         | <b>\$6,331</b>   |         | <b>\$7,558</b>   |
| <b>MR</b> (13.0 Kts L/B)        |         |                  |         |                  |
| UKC>USAC 37k                    | 110.0   | \$1,608          | 122.5   | \$4,349          |
| USG>UKC 38k                     | 80.0    | \$(1,983)        | 87.5    | \$(220)          |
| USG>UKC/UKC>USAC/USG            | --      | \$3,949          | --      | \$6,720          |
| USG>CBS (Pozos Colorados) 38k   | \$325k  | \$2,490          | \$425k  | \$9,662          |
| USG>CHILE (Coronel) 38k         | \$975k  | \$7,226          | \$1.00m | \$8,337          |
| CBS>USAC 38k                    | 115.0   | \$5,123          | 120.0   | \$6,462          |
| WCIND>JPN/ROK>SPORE/WCIND       | --      | \$9,109          | --      | \$8,205          |
| <b>MR Average Earnings</b>      |         | <b>\$4,611</b>   |         | <b>\$6,717</b>   |
| <b>Handy</b> (13.0 Kts L/B)     |         |                  |         |                  |
| MED>EMED 30k                    | 120.0   | \$6,202          | 120.0   | \$6,428          |
| SPORE>JPN 30k                   | 130.0   | \$4,005          | 127.0   | \$3,784          |
| <b>Handy Average Earnings</b>   |         | <b>\$4,796</b>   |         | <b>\$4,736</b>   |

Average Earnings weighted proportionally to regional activity share of each size class' worldwide market (including routes not necessarily shown above).

| Time Charter Market<br>\$/day (theoretical) | 1 Year   | 3 Years  |
|---------------------------------------------|----------|----------|
| <b>VLCC</b>                                 | \$26,000 | \$30,000 |
| <b>Suezmax</b>                              | \$17,000 | \$21,000 |
| <b>Aframex</b>                              | \$15,500 | \$18,500 |
| <b>Panamax</b>                              | \$12,500 | \$14,500 |
| <b>MR</b>                                   | \$13,000 | \$15,000 |
| <b>Handy</b>                                | \$11,500 | \$13,000 |



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# WEBER WEEKLY TANKER REPORT



## SPOT MARKET SUMMARY

### VLCC

Rates in the VLCC market spent much of the week extending last week's losses on negative sentiment and a slow start to the week. However, after several days of strong fixture activity – which ultimately saw this week's tally of Middle East fixtures jump to a six-week high – the sentiment finally turned at the end of the week and rates rebounded to pare earlier losses. A total of 41 Middle East fixtures were reported, representing a w/w gain of 32%. In the West Africa market, six fixtures were reported, or two fewer than last week's tally.

Further rate gains appear likely, given that those observed late this week were driven almost entirely by the pace of demand, rather than the fundamentals setup. Indeed, the August Middle East program is poised to conclude with the fewest surplus units since November '17, when AG-FEAST TCEs averaged ~\$27,698/day. Moreover, the surplus is likely to decline further during the early part of the September program, with 9 surplus units presently projected at the close of the month's first decade. Given that charterers have only recently pushed into September dates, we expect further rate gains to appear incrementally through at least the very near-term, accordingly.

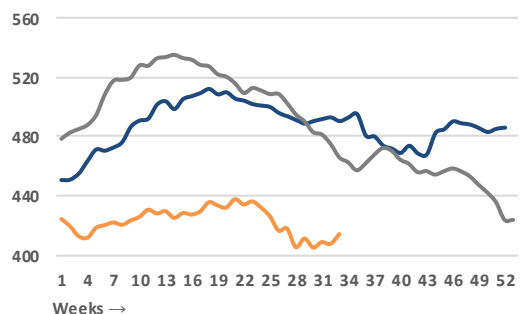
### Middle East

Rates on the AG-CHINA route conclude the week with a one-point gain to ws54 with corresponding TCEs surging 8% to ~\$19,066/day. Rates to the USG via the Cape were unchanged at ws25. Triangulated Westbound trade earnings were off 5% to ~\$25,088/day, due to softer rates for onward trades from the Americas.

### Atlantic Basin

Rates in the West Africa market followed those in the Middle East with the WAFR-CHINA route adding two points to conclude at ws54. Corresponding TCEs rose by 14% to ~\$21,925/day.

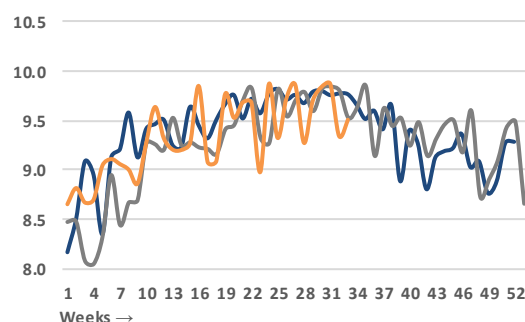
Demand in the Atlantic Americas remained slow for a successive week, which has seen fresh negative pressure on regional rates materialize. The USG-SPORE route shed \$250k to conclude at \$3.85m lump sum.



US Crude Stocks (EIA)

Last Week  
414.2 MnBbls

Week y/y  
▼ -11.2%



US Gasoline Demand (EIA)

Last Week  
9.512 MnB/d

Week y/y  
▼ -0.1%

2018 2017 2016

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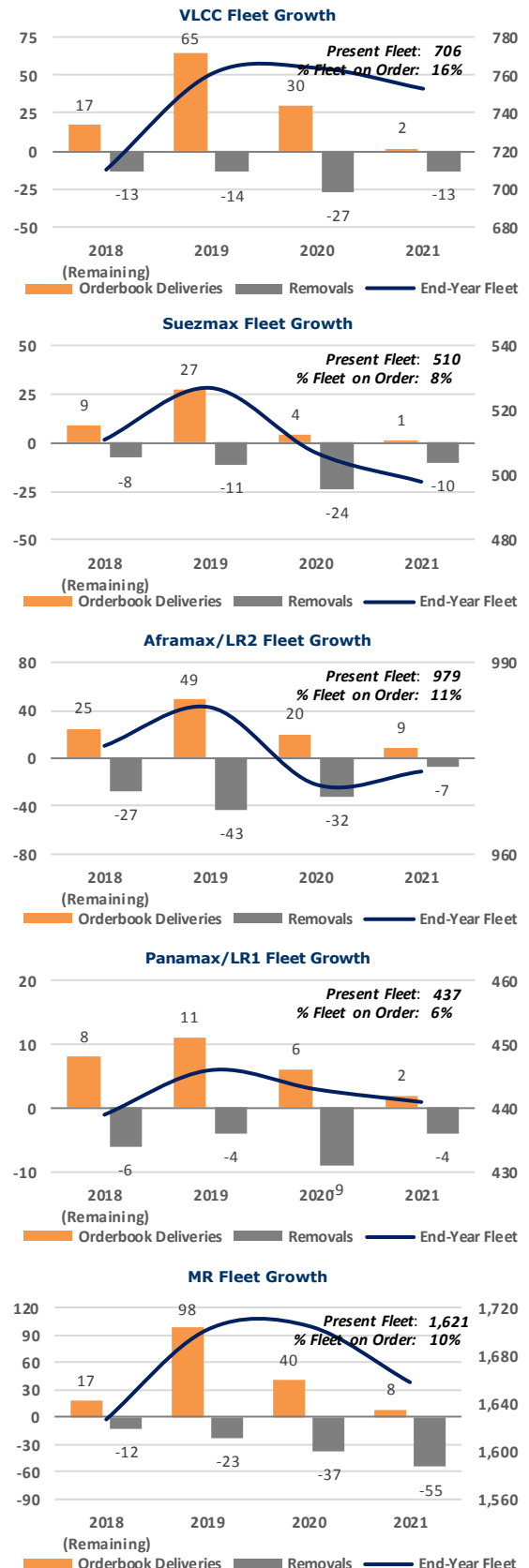


## Suezmax

West Africa Suezmax demand surged to a 6-week high, taking some of the pressure off of rates and allowing a very modest improvement. A total of 15 fixtures were reported, or six more than last week's tally. Rates on the WAFR-UKC route added 1.25 points to conclude at ws63.75.

## Aframax

Rates in the Caribbean Aframax market were largely range bound this week with the CBS-USG benchmark route concluding at ws102.5, or 2.5 points below last week's closing level. Tonnage appeared sufficient throughout the week, leading to some surprise as owners managed to pare stronger earlier losses by mid-week, though a strong demand profile had helped in no small part.



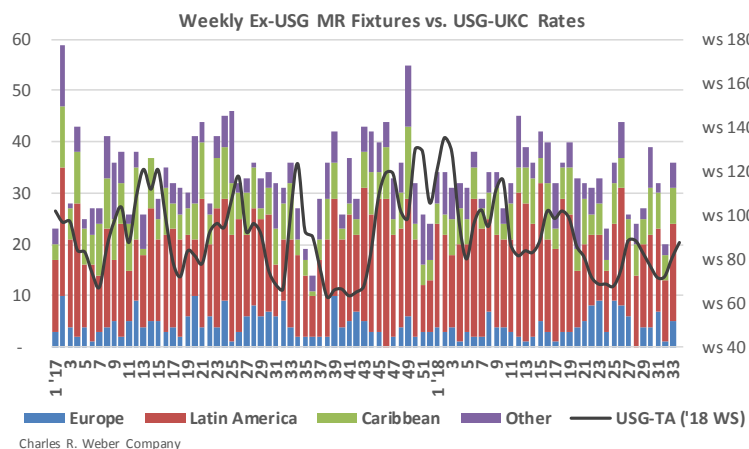
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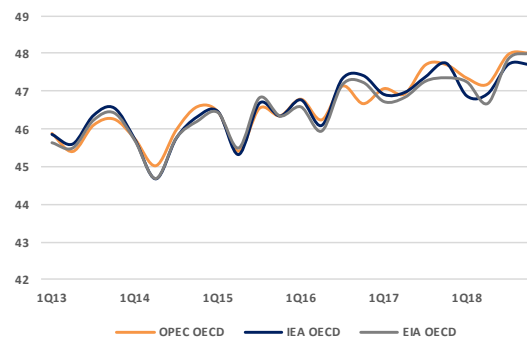


## MR

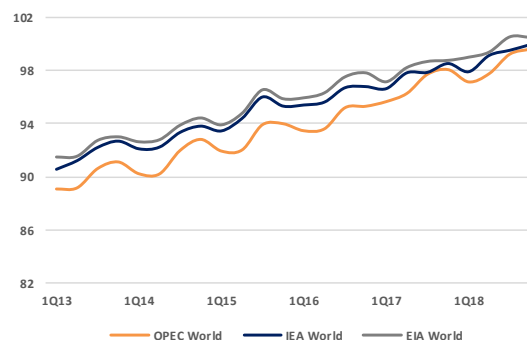
Strong regional demand and earlier draws on positions to alternative markets allowed fundamentals in the USG MR market to narrow substantially this week. A total of 36 fixtures were reported, which represents an 80% w/w gain. The demand gains were driven by improving fundamentals for regional CPP exports amid very strong regional refinery utilization rates and rebounding distillate inventories. Meanwhile, earlier demand strength in the UKC market saw rates there improve sufficiently to not only firmly attract units freeing on the USAC as ballasters, but also drew a small number of units in ballast condition from the USG and Caribbean areas, leaving USG positions far thinner than has been the case for the past several weeks. Rates on the USG-UKC route jumped 7.5 points to ws87.5 while those on the USG-CBS route were surged \$100k to \$425k lump sum and the USG-CHILE route added \$25k to \$1.0m lump sum. Two-week forward availability at the close of the week stands at 29 units, or the fewest since early January. Of note, the front-end of positions lists are considerably tighter. Thus, we expect that rates will remain firm through at least Monday. Failing a collapse of demand, further gains are likely thereafter given the strong disconnect between fundamentals and TCE, which remain firmly below \$10,000/day across the board. Simultaneously, the extent of upside that materializes may eventually be capped by strong recent demand for voyages to the USAC, which is likely to buildup USG positions again sufficiently to at least halt further gains as the performing units become free.



**Projected OECD Oil Demand (Mnb/d)**



**Projected World Oil Demand (Mnb/d)**



# WEBER WEEKLY **TANKER REPORT**



## REPORTED TANKER SALES

**Shanghai** – 319,725/15 – Jinhae Heavy – DH  
-Sold for \$51.5m to Delta Tankers.

**Arcturus** – 47,198/98 – Hyundai Ulsan – DH – IMO III  
-Sold for \$6.1m to undisclosed buyers.

**Rimar** – 45,999/98 – Halla Samho – DH  
-Sold for \$5.0m to undisclosed Middle East buyers.

## REPORTED TANKER DEMOLITION SALES

*There are no tanker demolition sales to report for week 33.*



**George P. Los**  
Head of Tanker Research  
[research@crweber.com](mailto:research@crweber.com)

**Charles R. Weber Company, Inc.**  
Greenwich Office Park Three, 1001 McKinney Street, Suite 475  
Greenwich, CT 06831 Houston, TX 77002  
Tel: +1 203 629-2300 Tel: +1 713 568-7233  
[www.crweber.com](http://www.crweber.com)