



# Weekly SnP Statistics

## Week 31 - 2018

as at 03<sup>rd</sup> August 2018



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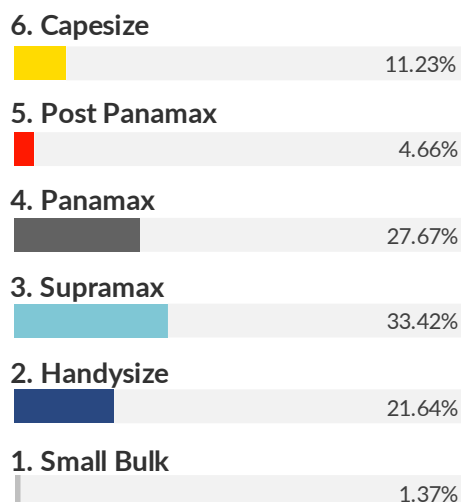
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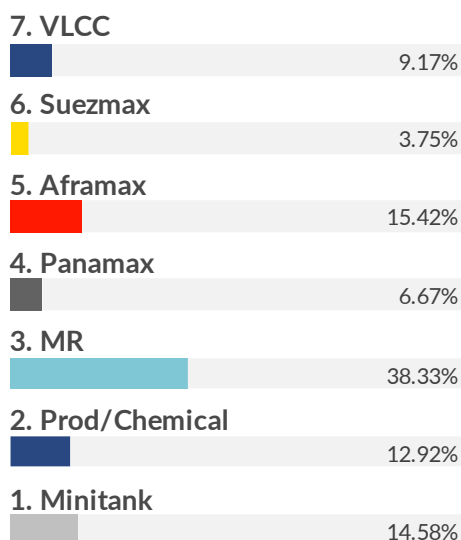
# Secondhand Sales Statistics

as at August 3<sup>rd</sup> 2018

## Dry Bulk Sales per size during 2018



## Tanker Sales per size during 2018



## Activity per Sector / Size during 2018

| Sector                                 | No Vessels | DWT               | Avg. age  | Invested Cap. (\$)  |
|----------------------------------------|------------|-------------------|-----------|---------------------|
| <b>A. Dry Bulk</b>                     |            |                   |           |                     |
| 1. Small Bulk (up to 19,999 dwt)       | 5          | 71,545            | 19        | \$ 24.3m            |
| 2. Handysize (20,000 - 39,999 dwt)     | 79         | 2,570,780         | 11        | \$ 736.8m           |
| 3. Supramax (40,000 - 64,999 dwt)      | 122        | 6,516,819         | 12        | \$ 1,304.5m         |
| 4. Panamax (60,000 - 84,999 dwt)       | 101        | 7,714,249         | 9         | \$ 1,531.1m         |
| 5. Post Panamax (80,000 - 119,999 dwt) | 17         | 1,726,375         | 9         | \$ 132.1m           |
| 6. Capesize (120,000+ dwt)             | 41         | 7,704,666         | 7         | \$ 989.3m           |
| <b>Total</b>                           | <b>365</b> | <b>26,304,434</b> | <b>10</b> | <b>\$ 4,718.0m</b>  |
| <b>B. Tanker</b>                       |            |                   |           |                     |
| 1. Minitank (up to 9,999 dwt)          | 35         | 177,100           | 16        | \$ 38.6m            |
| 2. Prod/Chemical (10,000 - 24,999 dwt) | 31         | 479,575           | 13        | \$ 260.1m           |
| 3. MR (25,000 - 59,999 dwt)            | 92         | 4,212,161         | 10        | \$ 748.6m           |
| 4. Panamax (60,000 - 79,999 dwt)       | 16         | 1,173,159         | 12        | \$ 136.7m           |
| 5. Aframax (80,000 - 119,999 dwt)      | 37         | 4,076,571         | 9         | \$ 620.4m           |
| 6. Suezmax (120,000 - 199,999 dwt)     | 9          | 1,425,049         | 11        | \$ 278.1m           |
| 7. VLCC (200,000+ dwt)                 | 22         | 6,914,118         | 10        | \$ 932.5m           |
| <b>Total</b>                           | <b>240</b> | <b>18,457,733</b> | <b>11</b> | <b>\$ 3,014.9m</b>  |
| <b>C. Container Total</b>              | <b>148</b> | <b>5,738,610</b>  | <b>11</b> | <b>\$ 1,631.4m</b>  |
| <b>D. Gas Total</b>                    | <b>28</b>  | <b>873,577</b>    | <b>14</b> | <b>\$ 452.6m</b>    |
| <b>E. Gen. Cargo Total</b>             |            |                   |           |                     |
| <10,000dwt                             | 16         | 108,388           | 15        | \$ 29.7m            |
| >10,000dwt                             | 16         | 335,264           | 8         | \$ 131.4m           |
| <b>Total</b>                           | <b>32</b>  | <b>443,652</b>    | <b>12</b> | <b>\$ 161.1m</b>    |
| <b>F. RoRo/Pax Total</b>               | <b>9</b>   | <b>41,901</b>     | <b>23</b> | <b>\$ 19.7m</b>     |
| <b>G. Others Total</b>                 | <b>88</b>  | <b>656,154</b>    |           | <b>\$ 941.6m</b>    |
| <b>Grand Total</b>                     | <b>910</b> | <b>52,516,061</b> | <b>11</b> | <b>\$ 10,939.1m</b> |

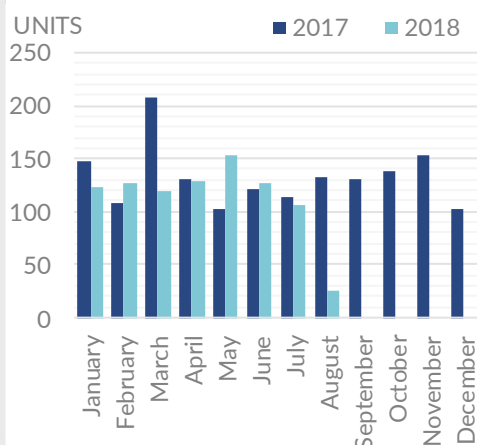
# Secondhand Sales Statistics

as at August 3<sup>rd</sup> 2018

## Vessels Sold per Month

|              | units        | Invested Cap. (\$)  |
|--------------|--------------|---------------------|
| <b>2017</b>  |              |                     |
| Jan-17       | 147          | \$ 1,563.6m         |
| Feb-17       | 109          | \$ 1,273.3m         |
| Mar-17       | 208          | \$ 3,004.5m         |
| Apr-17       | 130          | \$ 1,343.8m         |
| May-17       | 103          | \$ 1,598.9m         |
| Jun-17       | 121          | \$ 1,491.9m         |
| Jul-17       | 113          | \$ 1,821.7m         |
| Aug-17       | 132          | \$ 1,739.8m         |
| Sep-17       | 130          | \$ 1,628.2m         |
| Oct-17       | 138          | \$ 1,211.0m         |
| Nov-17       | 154          | #VALUE!             |
| Dec-17       | 103          | \$ 1,893.4m         |
| <b>Total</b> | <b>1,588</b> | <b>#VALUE!</b>      |
| <b>2018</b>  |              |                     |
| Jan-18       | 123          | \$ 871.7m           |
| Feb-18       | 127          | \$ 1,569.2m         |
| Mar-18       | 120          | \$ 1,510.8m         |
| Apr-18       | 128          | \$ 1,353.1m         |
| May-18       | 154          | \$ 2,435.2m         |
| Jun-18       | 126          | \$ 1,567.2m         |
| Jul-18       | 106          | \$ 1,318.8m         |
| Aug-18       | 26           | \$ 313.1m           |
| Sep-18       | -            | -                   |
| Oct-18       | -            | -                   |
| Nov-18       | -            | -                   |
| Dec-18       | -            | -                   |
| <b>Total</b> | <b>910</b>   | <b>\$ 10,939.1m</b> |

## Vessels Sold 2017 Vs 2018



## Activity per Sector / Size during 2017

| Sector              | No Vessels   | DWT               | Avg. age  | Invested Cap.  |
|---------------------|--------------|-------------------|-----------|----------------|
| A. Dry Bulk Total   | 683          | 50,190,004        | 10        | #VALUE!        |
| B. Tanker Total     | 361          | 33,561,732        | 11        | \$ 6,697.7m    |
| C. Container Total  | 284          | 12,420,504        | 11        | \$ 2,355.5m    |
| D. Gas Total        | 45           | 1,332,476         | 13        | \$ 1,051.7m    |
| E. Gen. Cargo Total | 69           | 886,753           | 16        | \$ 191.9m      |
| F. RoRo/Pax Total   | 18           | 55,587            | 25        | \$ 76.2m       |
| G. Others Total     | 128          | 895,946           |           | #VALUE!        |
| <b>Grand Total</b>  | <b>1,588</b> | <b>99,343,002</b> | <b>11</b> | <b>#VALUE!</b> |

## Activity per Sector / Size during 2016

| Sector              | No Vessels   | DWT               | Avg. age  | Invested Cap.       |
|---------------------|--------------|-------------------|-----------|---------------------|
| A. Dry Bulk Total   | 649          | 47,569,530        | 9         | \$ 5,818.1m         |
| B. Tanker Total     | 320          | 24,426,227        | 10        | \$ 6,676.4m         |
| C. Container Total  | 112          | 4,392,234         | 11        | \$ 1,153.4m         |
| D. Gas Total        | 32           | 782,447           | 18        | \$ 768.0m           |
| E. Gen. Cargo Total | 70           | 915,733           | 15        | \$ 186.3m           |
| F. RoRo/Pax Total   | 16           | 35,152            | 21        | \$ 103.2m           |
| G. Others Total     | 29           | 503,000           |           | \$ 127.3m           |
| <b>Grand Total</b>  | <b>1,228</b> | <b>78,624,323</b> | <b>11</b> | <b>\$ 14,832.5m</b> |

## Activity per Sector / Size during 2015

| Sector              | No Vessels   | DWT               | Avg. age  | Invested Cap.       |
|---------------------|--------------|-------------------|-----------|---------------------|
| A. Dry Bulk Total   | 455          | 33,144,296        | 11        | \$ 5,623.0m         |
| B. Tanker Total     | 460          | 44,651,584        | 9         | \$ 14,299.6m        |
| C. Container Total  | 219          | 7,640,657         | 12        | \$ 2,724.9m         |
| D. Gas Total        | 60           | 2,663,380         | 15        | \$ 4,254.4m         |
| E. Gen. Cargo Total | 101          | 1,024,310         | 17        | \$ 282.5m           |
| F. RoRo/Pax Total   | 16           | 47,590            | 24        | \$ 458.9m           |
| G. Others Total     | 34           | 427,714           |           | \$ 618.3m           |
| <b>Grand Total</b>  | <b>1,345</b> | <b>89,599,531</b> | <b>11</b> | <b>\$ 28,261.6m</b> |

## Activity per Sector / Size during 2014

| Sector              | No Vessels   | DWT               | Avg. age  | Invested Cap.       |
|---------------------|--------------|-------------------|-----------|---------------------|
| A. Dry Bulk Total   | 467          | 32,931,315        | 10        | \$ 8,199.9m         |
| B. Tanker Total     | 550          | 49,321,377        | 9         | \$ 11,726.2m        |
| C. Container Total  | 182          | 6,944,855         | 11        | \$ 1,862.9m         |
| D. Gas Total        | 56           | 2,200,165         | 16        | \$ 1,917.1m         |
| E. Gen. Cargo Total | 161          | 1,770,434         | 17        | \$ 572.8m           |
| F. RoRo/Pax Total   | 32           | 132,553           | 22        | \$ 384.2m           |
| G. Others Total     | 75           | 521,087           |           | \$ 1,445.0m         |
| <b>Grand Total</b>  | <b>1,523</b> | <b>93,821,786</b> | <b>11</b> | <b>\$ 26,108.0m</b> |

## Activity per Sector / Size during 2013

| Sector              | No Vessels   | DWT               | Avg. age  | Invested Cap.       |
|---------------------|--------------|-------------------|-----------|---------------------|
| A. Dry Bulk Total   | 515          | 34,523,233        | 11        | \$ 7,139.9m         |
| B. Tanker Total     | 439          | 30,220,375        | 10        | \$ 7,182.8m         |
| C. Container Total  | 180          | 5,304,442         | 12        | \$ 1,840.7m         |
| D. Gas Total        | 58           | 1,200,669         | 13        | \$ 994.7m           |
| E. Gen. Cargo Total | 139          | 1,487,187         | 17        | \$ 384.3m           |
| F. RoRo/Pax Total   | 13           | 57,696            | 29        | \$ 99.3m            |
| G. Others Total     | 34           | 159,423           |           | \$ 410.5m           |
| <b>Grand Total</b>  | <b>1,378</b> | <b>72,953,025</b> | <b>12</b> | <b>\$ 18,052.1m</b> |



# Secondhand Sales

## Statistics

as at August 3<sup>rd</sup> 2018

### Buyer Nationality during 2018 - Top 10

(No of vessels per sector)

|              | Dry Bulk   | Tanker     | Container  | Gas       | Total      |
|--------------|------------|------------|------------|-----------|------------|
| Greece       | 101        | 40         | 20         | 4         | 168        |
| China        | 91         | 36         | 4          | 2         | 138        |
| Germany      | 8          | 17         | 30         | -         | 61         |
| Norway       | 12         | 14         | 13         | -         | 44         |
| Singapore    | 5          | 10         | 6          | -         | 25         |
| U. S. A.     | 11         | 1          | 1          | -         | 25         |
| U. K.        | 4          | 2          | 14         | -         | 22         |
| Vietnam      | 3          | 6          | 2          | 7         | 21         |
| S. Korea     | 10         | 6          | 1          | 2         | 19         |
| U. A. E.     | 7          | 2          | 2          | -         | 19         |
| undisclosed  | 33         | 42         | 17         | -         | 126        |
| all other    | 80         | 64         | 38         | 13        | 242        |
| <b>Total</b> | <b>365</b> | <b>240</b> | <b>148</b> | <b>28</b> | <b>910</b> |

(Total Invested Capital per sector in US\$)

|              | Dry Bulk        | Tanker          | Container       | Gas           | Total            |
|--------------|-----------------|-----------------|-----------------|---------------|------------------|
| Greece       | 1,366.2m        | 819.9m          | 347.9m          | 106.7m        | 2,641.7m         |
| China        | 999.9m          | 60.5m           | 35.5m           | 28.0m         | 1,134.6m         |
| Germany      | 48.8m           | -               | 275.4m          | -             | 380.2m           |
| Norway       | 166.0m          | 508.1m          | 203.0m          | -             | 1,473.0m         |
| Singapore    | 81.2m           | 141.5m          | 58.8m           | -             | 300.0m           |
| U. S. A.     | 345.8m          | -               | 21.0m           | -             | 407.0m           |
| U. K.        | 76.3m           | 153.2m          | 111.6m          | -             | 341.1m           |
| Vietnam      | 16.4m           | 68.0m           | 15.8m           | 20.6m         | 122.4m           |
| S. Korea     | 254.6m          | 53.6m           | 23.0m           | 88.0m         | 419.2m           |
| U. A. E.     | 79.5m           | 19.8m           | 12.5m           | -             | 115.8m           |
| undisclosed  | 300.6m          | 390.3m          | 88.9m           | -             | 814.2m           |
| all other    | 982.9m          | 800.1m          | 438.2m          | 209.3m        | 2,790.1m         |
| <b>Total</b> | <b>4,718.0m</b> | <b>3,014.9m</b> | <b>1,631.4m</b> | <b>452.6m</b> | <b>10,939.1m</b> |

### Sellers Nationality during 2018 - Top 10

(No of vessels per sector)

|              | Dry Bulk   | Tanker     | Container  | Gas       | Total      |
|--------------|------------|------------|------------|-----------|------------|
| Greece       | 57         | 35         | 6          | 11        | 113        |
| Germany      | 19         | 9          | 58         | -         | 100        |
| Japan        | 47         | 26         | 5          | 6         | 89         |
| Cyprus       | 9          | 31         | 5          | -         | 45         |
| Norway       | 19         | 3          | 2          | -         | 36         |
| Bermuda      | 12         | 12         | 4          | -         | 30         |
| Singapore    | 9          | 6          | 5          | -         | 29         |
| Taiwan       | 14         | 5          | 6          | -         | 27         |
| U. K.        | 17         | 3          | 5          | -         | 25         |
| U. S. A.     | 10         | 4          | -          | -         | 24         |
| undisclosed  | -          | -          | -          | -         | -          |
| all other    | 152        | 106        | 52         | 11        | 392        |
| <b>Total</b> | <b>365</b> | <b>240</b> | <b>148</b> | <b>28</b> | <b>910</b> |

(Total Received Capital per sector in US\$)

|              | Dry Bulk        | Tanker          | Container       | Gas           | Total            |
|--------------|-----------------|-----------------|-----------------|---------------|------------------|
| Greece       | 780.5m          | 881.3m          | 310.3m          | 32.9m         | 2,012.1m         |
| Germany      | 202.8m          | 73.9m           | 528.0m          | -             | 861.3m           |
| Japan        | 639.9m          | 453.5m          | 66.5m           | 105.2m        | 1,297.3m         |
| Cyprus       | 64.3m           | 53.0m           | 31.5m           | -             | 148.8m           |
| Norway       | 349.8m          | 134.1m          | 16.6m           | -             | 507.5m           |
| Bermuda      | 179.4m          | 323.4m          | 27.3m           | -             | 1,122.0m         |
| Singapore    | 75.1m           | 55.4m           | 28.1m           | -             | 438.5m           |
| Taiwan       | 186.9m          | 37.0m           | 120.5m          | -             | 348.1m           |
| U. K.        | 413.1m          | 51.5m           | 21.0m           | -             | 485.6m           |
| U. S. A.     | 145.1m          | 57.1m           | -               | -             | 231.3m           |
| undisclosed  | -               | -               | -               | -             | -                |
| all other    | 1,681.2m        | 894.8m          | 481.7m          | 314.5m        | 3,486.8m         |
| <b>Total</b> | <b>4,718.0m</b> | <b>3,014.9m</b> | <b>1,631.4m</b> | <b>452.6m</b> | <b>10,939.1m</b> |

# Demo Sales Statistics

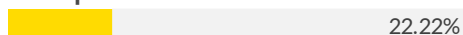
as at August 3<sup>rd</sup> 2018

## Average Scrapping Age

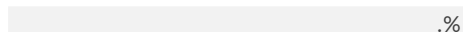
| Sector        | 2018         | 2017         | 2016         |
|---------------|--------------|--------------|--------------|
| A. Dry Bulk   | 30.98        | 24.87        | 23.78        |
| B. Tanker     | 26.24        | 26.91        | 28.70        |
| C. Container  | 23.37        | 21.24        | 18.67        |
| D. Gas        | 30.74        | 30.93        | 30.83        |
| E. Gen. Cargo | 33.16        | 33.87        | 32.58        |
| F. RoRo/Pax   | 35.38        | 32.29        | 32.20        |
| G. Other      | 35.73        | 37.33        | 37.35        |
| <b>Total</b>  | <b>31.47</b> | <b>30.44</b> | <b>28.63</b> |

## Dry Bulk scrapping per size during 2018

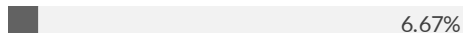
### 6. Capesize



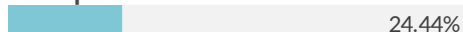
### 5. Post Panamax



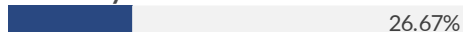
### 4. Panamax



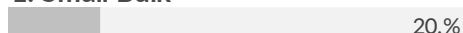
### 3. Supramax



### 2. Handysize

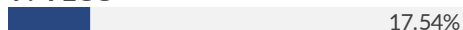


### 1. Small Bulk

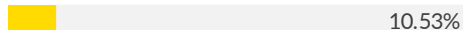


## Tanker scrapping per size during 2018

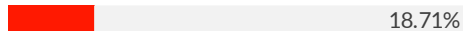
### 7. VLCC



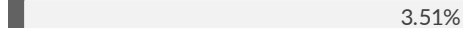
### 6. Suezmax



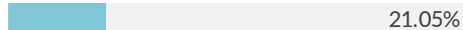
### 5. Aframax



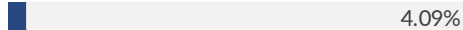
### 4. Panamax



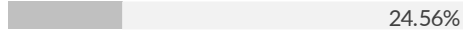
### 3. MR



### 2. Product/Chemical



### 1. Minitank



## Activity per Sector / Size during 2017 and 2018

| Sector                                 | 2017          |                   | 2018          |                  |
|----------------------------------------|---------------|-------------------|---------------|------------------|
|                                        | No Of Vessels | DWT               | No Of Vessels | DWT              |
| <b>A. Dry Bulk</b>                     |               |                   |               |                  |
| 1. Small Bulk (up to 19,999 dwt)       | 22            | 204,395           | 9             | 90,420           |
| 2. Handysize (20,000 - 39,999 dwt)     | 50            | 1,341,997         | 12            | 349,337          |
| 3. Supramax (40,000 - 64,999 dwt)      | 65            | 3,011,087         | 11            | 499,121          |
| 4. Panamax (60,000 - 84,999 dwt)       | 53            | 3,790,189         | 3             | 213,556          |
| 5. Post Panamax (80,000 - 119,999 dwt) | 2             | 200,843           | -             | -                |
| 6. Capesize (120,000+ dwt)             | 32            | 6,162,915         | 10            | 1,660,548        |
| <b>Total</b>                           | <b>224</b>    | <b>14,711,426</b> | <b>45</b>     | <b>2,812,982</b> |

### B. Tanker

|                                           |            |                   |            |                   |
|-------------------------------------------|------------|-------------------|------------|-------------------|
| 1. Minitank (up to 9,999 dwt)             | 36         | 105,592           | 42         | 149,908           |
| 2. Product/Chemical (10,000 - 24,999 dwt) | 7          | 128,449           | 7          | 128,842           |
| 3. MR (25,000 - 59,999 dwt)               | 31         | 1,291,578         | 36         | 1,462,036         |
| 4. Panamax (60,000 - 79,999 dwt)          | 6          | 399,989           | 6          | 415,280           |
| 5. Aframax (80,000 - 119,999 dwt)         | 31         | 3,148,482         | 32         | 3,270,110         |
| 6. Suezmax (120,000 - 199,999 dwt)        | 14         | 2,060,589         | 18         | 2,625,413         |
| 7. VLCC (200,000+ dwt)                    | 14         | 4,170,332         | 30         | 8,950,704         |
| <b>Total</b>                              | <b>139</b> | <b>11,305,011</b> | <b>171</b> | <b>17,002,293</b> |

|                           |            |                  |           |                |
|---------------------------|------------|------------------|-----------|----------------|
| <b>C. Container Total</b> | <b>141</b> | <b>5,363,568</b> | <b>19</b> | <b>484,627</b> |
|---------------------------|------------|------------------|-----------|----------------|

|                     |           |                |           |                |
|---------------------|-----------|----------------|-----------|----------------|
| <b>D. Gas Total</b> | <b>27</b> | <b>481,210</b> | <b>34</b> | <b>845,228</b> |
|---------------------|-----------|----------------|-----------|----------------|

### E. Gen. Cargo Total

|              |            |                  |           |                |
|--------------|------------|------------------|-----------|----------------|
| <10,000dwt   | 174        | 696,692          | 50        | 229,816        |
| >10,000dwt   | 46         | 870,443          | 11        | 168,679        |
| <b>Total</b> | <b>220</b> | <b>1,567,135</b> | <b>61</b> | <b>398,495</b> |

|                          |           |                |           |                |
|--------------------------|-----------|----------------|-----------|----------------|
| <b>F. RoRo/Pax Total</b> | <b>45</b> | <b>468,148</b> | <b>26</b> | <b>168,503</b> |
|--------------------------|-----------|----------------|-----------|----------------|

|                        |            |                  |            |                  |
|------------------------|------------|------------------|------------|------------------|
| <b>G. Others Total</b> | <b>317</b> | <b>2,871,213</b> | <b>209</b> | <b>1,462,384</b> |
|------------------------|------------|------------------|------------|------------------|

|                    |              |                   |            |                   |
|--------------------|--------------|-------------------|------------|-------------------|
| <b>Grand Total</b> | <b>1,113</b> | <b>36,767,711</b> | <b>565</b> | <b>23,174,512</b> |
|--------------------|--------------|-------------------|------------|-------------------|

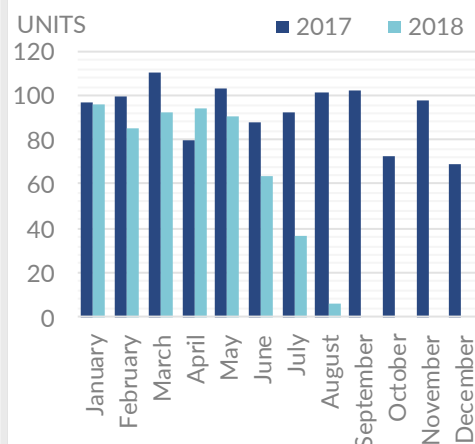
# Demo Sales Statistics

as at August 3<sup>rd</sup> 2018

## Vessels Scrapped per Month

|              | units        | LDT              |
|--------------|--------------|------------------|
| <b>2017</b>  |              |                  |
| Jan-17       | 97           | 848,388          |
| Feb-17       | 100          | 592,019          |
| Mar-17       | 110          | 569,551          |
| Apr-17       | 80           | 480,648          |
| May-17       | 103          | 589,496          |
| Jun-17       | 88           | 566,259          |
| Jul-17       | 92           | 628,141          |
| Aug-17       | 101          | 921,382          |
| Sep-17       | 102          | 856,328          |
| Oct-17       | 73           | 394,212          |
| Nov-17       | 98           | 669,557          |
| Dec-17       | 69           | 381,301          |
| <b>Total</b> | <b>1,113</b> | <b>7,497,282</b> |
| <b>2018</b>  |              |                  |
| Jan-18       | 96           | 601,063          |
| Feb-18       | 85           | 570,950          |
| Mar-18       | 92           | 983,056          |
| Apr-18       | 94           | 412,847          |
| May-18       | 91           | 710,227          |
| Jun-18       | 64           | 585,981          |
| Jul-18       | 37           | 259,985          |
| Aug-18       | 6            | 56,011           |
| Sep-18       | -            | -                |
| Oct-18       | -            | -                |
| Nov-18       | -            | -                |
| Dec-18       | -            | -                |
| <b>Total</b> | <b>565</b>   | <b>4,180,120</b> |

## Vessels Scrapped 2017 Vs 2018



## Activity per Sector / Size during 2017

| Sector              | No Vessels   | DWT               | Avg. age     | LDT              |
|---------------------|--------------|-------------------|--------------|------------------|
| A. Dry Bulk Total   | 224          | 14,711,426        | 24.87        | 2,057,129        |
| B. Tanker Total     | 139          | 11,305,011        | 26.91        | 1,853,828        |
| C. Container Total  | 141          | 5,363,568         | 21.24        | 1,745,569        |
| D. Gas Total        | 27           | 481,210           | 30.93        | 199,111          |
| E. Gen. Cargo Total | 220          | 1,567,135         | 33.87        | 427,994          |
| F. RoRo/Pax Total   | 45           | 468,148           | 32.29        | 329,412          |
| G. Others Total     | 317          | 2,871,213         |              | 884,239          |
| <b>Grand Total</b>  | <b>1,113</b> | <b>36,767,711</b> | <b>30.44</b> | <b>7,497,282</b> |

## Activity per Sector / Size during 2016

| Sector              | No Vessels   | DWT               | Avg. age     | LDT              |
|---------------------|--------------|-------------------|--------------|------------------|
| A. Dry Bulk Total   | 408          | 29,126,986        | 23.78        | 4,323,398        |
| B. Tanker Total     | 64           | 3,341,303         | 28.70        | 640,591          |
| C. Container Total  | 196          | 9,026,229         | 18.67        | 3,011,692        |
| D. Gas Total        | 18           | 334,908           | 30.83        | 147,298          |
| E. Gen. Cargo Total | 201          | 2,303,341         | 32.58        | 644,753          |
| F. RoRo/Pax Total   | 41           | 612,957           | 32.20        | 405,951          |
| G. Others Total     | 338          | 1,035,020         |              | 495,669          |
| <b>Grand Total</b>  | <b>1,266</b> | <b>45,780,744</b> | <b>28.63</b> | <b>9,669,352</b> |

## Activity per Sector / Size during 2015

| Sector              | No Vessels   | DWT               | Avg. age     | LDT              |
|---------------------|--------------|-------------------|--------------|------------------|
| A. Dry Bulk Total   | 419          | 29,752,458        | 25.30        | 3,891,264        |
| B. Tanker Total     | 111          | 3,240,770         | 30.59        | 650,062          |
| C. Container Total  | 92           | 2,821,898         | 22.17        | 826,610          |
| D. Gas Total        | 22           | 190,305           | 29.27        | 53,762           |
| E. Gen. Cargo Total | 239          | 1,817,257         | 29.30        | 392,068          |
| F. RoRo/Pax Total   | 32           | 293,063           | 34.81        | 151,233          |
| G. Others Total     | 360          | 1,873,300         |              | 366,325          |
| <b>Grand Total</b>  | <b>1,275</b> | <b>39,989,051</b> | <b>29.91</b> | <b>6,331,324</b> |

## Activity per Sector / Size during 2014

| Sector              | No Vessels   | DWT               | Avg. age     | LDT              |
|---------------------|--------------|-------------------|--------------|------------------|
| A. Dry Bulk Total   | 304          | 15,470,391        | 27.55        | 1,723,751        |
| B. Tanker Total     | 157          | 9,630,921         | 28.05        | 1,043,896        |
| C. Container Total  | 162          | 5,433,080         | 22.07        | 620,447          |
| D. Gas Total        | 35           | 335,012           | 30.49        | 98,655           |
| E. Gen. Cargo Total | 378          | 2,839,048         | 31.55        | 496,991          |
| F. RoRo/Pax Total   | 68           | 615,393           | 32.62        | 200,804          |
| G. Others Total     | 358          | 733,712           |              | 162,915          |
| <b>Grand Total</b>  | <b>1,462</b> | <b>35,057,557</b> | <b>30.22</b> | <b>4,347,459</b> |

## Activity per Sector / Size during 2013

| Sector              | No Vessels   | DWT               | Avg. age     | LDT              |
|---------------------|--------------|-------------------|--------------|------------------|
| A. Dry Bulk Total   | 437          | 23,163,046        | 28.38        | 3,254,557        |
| B. Tanker Total     | 179          | 14,630,856        | 25.86        | 1,903,659        |
| C. Container Total  | 204          | 6,771,002         | 22.17        | 1,515,436        |
| D. Gas Total        | 22           | 356,145           | 31.55        | 66,980           |
| E. Gen. Cargo Total | 480          | 3,635,317         | 31.56        | 702,255          |
| F. RoRo/Pax Total   | 85           | 919,362           | 33.33        | 350,521          |
| G. Others Total     | 383          | 1,184,540         |              | 315,621          |
| <b>Grand Total</b>  | <b>1,790</b> | <b>50,660,268</b> | <b>29.96</b> | <b>8,109,030</b> |

# Demo Sales Statistics

as at August 3<sup>rd</sup> 2018

## Demo Destination during 2018 - Top 5

(No of vessels per sector)

|              | Dry Bulk  | Tanker     | Container | Gas       | Total      |
|--------------|-----------|------------|-----------|-----------|------------|
| India        | 4         | 44         | 3         | 17        | 166        |
| Turkey       | 9         | 13         | 3         | 1         | 86         |
| Bangladesh   | 9         | 33         | 4         | 4         | 69         |
| Pakistan     | 12        | 7          | -         | -         | 37         |
| China        | 1         | 2          | 1         | 2         | 13         |
| Unk./Other   | 10        | 72         | 8         | 10        | 194        |
| <b>Total</b> | <b>45</b> | <b>171</b> | <b>19</b> | <b>34</b> | <b>565</b> |

(Total '000s DWT capacity per sector)

|              | Dry Bulk     | Tanker        | Container  | Gas        | Total         |
|--------------|--------------|---------------|------------|------------|---------------|
| India        | 245          | 2,090         | 43         | 268        | 3,189         |
| Turkey       | 263          | 55            | 67         | 5          | 703           |
| Bangladesh   | 508          | 3,237         | 44         | 81         | 4,084         |
| Pakistan     | 1,278        | 492           | -          | -          | 1,922         |
| China        | 46           | 8             | 50         | 102        | 221           |
| Unk./Other   | 473          | 11,121        | 281        | 389        | 13,056        |
| <b>Total</b> | <b>2,813</b> | <b>17,002</b> | <b>485</b> | <b>845</b> | <b>23,175</b> |

## Sellers Nationality during 2018 - Top 5

(No of vessels per sector)

|              | Dry Bulk  | Tanker     | Container | Gas       | Total      |
|--------------|-----------|------------|-----------|-----------|------------|
| Greece       | 3         | 30         | 3         | 1         | 52         |
| Russia       | 2         | 7          | 1         | 2         | 28         |
| India        | 3         | 8          | -         | 2         | 25         |
| Turkey       | 1         | 3          | 1         | 7         | 17         |
| Indonesia    | -         | 8          | 2         | 2         | 13         |
| all other    | 36        | 115        | 12        | 20        | 430        |
| <b>Total</b> | <b>45</b> | <b>171</b> | <b>19</b> | <b>34</b> | <b>565</b> |

(Total '000s DWT capacity per sector)

|              | Dry Bulk     | Tanker        | Container  | Gas        | Total         |
|--------------|--------------|---------------|------------|------------|---------------|
| Greece       | 238          | 4,914         | 88         | 53         | 5,348         |
| Russia       | 27           | 431           | 6          | 12         | 593           |
| India        | 284          | 1,040         | -          | 35         | 1,392         |
| Turkey       | 14           | 114           | 7          | 239        | 492           |
| Indonesia    | -            | 303           | 22         | 9          | 338           |
| all other    | 2,251        | 10,200        | 361        | 497        | 15,012        |
| <b>Total</b> | <b>2,813</b> | <b>17,002</b> | <b>485</b> | <b>845</b> | <b>23,175</b> |

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