## Weekly Shipping Market Update

#### 16<sup>th</sup> - 20<sup>th</sup> July 2018 | Week 29

## Market Analysis

Despite the fact that the tanker market still seems to be in the midst of a perfect storm, there are still strong indicators that better sailing days lay ahead. In the year to date earnings have followed much in line with the troubled levels that were being noted a year prior. The main difference was that this year we were starting to get "good vibes" as to the prospects of both trade and fleet development moving forward. In terms of trade, the steps that were slowly being taken by OPEC and Russia, namely to ramp up their production levels, were already starting to pay dividends on some routes. At the same time the Fracking revolution in the US has already helped shift trade patterns in such a way that each extra tonne of crude oil being shipped on average adds for considerably increase in tone-mile against what it would be adding a couple of years back. Given that most of the foreseeable consumption growth is seemingly being generated from Far Eastern economies, the significance of this latter point gains further traction and weighting when looking at expectations of how trade will evolve moving forward. Just to put a few figures to mind, the Asian Pacific and African regions have shown a 31.1% and 32.1% increase in crude oil consumption over the past decade according to the latest figures provided by BP's statistical review, while in comparison Europe and North America have shown a decrease of 9.1% and 5.3% during the same time frame. In the case of the Asian Pacific region this growth rate is ever more significant given that the region now holds a 35.6% share of global crude oil consumption (Africa on the other hand still takes up a mere 4.2%) marking it close to on par with the combined share of 39.8% taken up by Europe and North America. The trend therefore seems to be ever more Eastbound for trade flow in this sector, while given that the US is now being poised as becoming a strong export player, the recent trend noted in terms of tonne-mile increases, is likely to further bolster over the coming years.

On the other side of the equation, we had been witnessing a relative improvement in the overall crude oil tanker fleet development over the past 6 months. The total fleet of crude oil tankers has decreased by around 0.4% during the first 6 months of the year, mainly thanks to the extensive shiprecycling activity undertaken and the relatively "soft" newbuilding delivery schedule that was at hand. With this trend likely set to continue on for at least the near-term, especially in the case of newbuilding deliveries where things have eased off further, the freight market should find a relative balance even under the pessimistic scenario that we see a minimal growth rate emerge in terms of trade.

Given that there are still a fair number of indicators pointing to an improvement in trade volumes for the near term, there should in theory be reasonable room for a fair spike in freight rates to take place in the final quarter of the year. Granted that the recent trade disputes that have arisen between the US and China have dampened hopes by a certain degree, but the overall trend is still there and given that OPEC and Russia are still looking to be committed to their goal of increasing their production levels, this should help generate an ever-increasing flow of crude to the East. At the same time, it is important to take note that there still seems to be a wave of new refinery capacity set to come online in China (Asia's largest consumer) while it is important to note that the countries oil refinery throughput had risen by 8.2% y-o-y in May.

#### George Lazaridis Head of Research & Valuations



© Allied Shipbroking Inc. © Allied Chartering S.A. 48, Aigialeias Str, 151 25 Maroussi Athens, Greece Tel: +30 210 4524500 Tel: +30 210 4288100

Email: research@allied-shipbroking.gr



### Week in numbers

#### Dry Bulk Freight Market

			W-O-W change			
	20 Jul			$\pm \Delta$	±%	
BDI	1,689			23	1.4%	
BCI	3,205		<b>A</b> .	49	1.6%	
BPI	1,557			30	2.0%	
BSI	1,023	$\sim$		28	2.8%	
BHSI	560			1	0.2%	

#### Tanker Freight Market

		W-O-W change					
	20 Jul			$\pm\Delta$	±%		
BDTI	723	$\sim$	▼	-21	-2.8%		
BCTI	500	$\sim \sim$		1	0.2%		

#### Newbuilding Market

Aggregate Price Index			M-O-M change		
	20 Jul		$\pm\Delta$	±%	
Bulkers	97		0	0.0%	
Cont	94		0	0.0%	
Tankers	99		0	0.1%	
Gas	91		0	0.0%	

#### Secondhand Market

Aggregate I	Price Inde		M-O-M cl	nange	
	20 Jul			$\pm\Delta$	±%
Capesize	66	_		1	2.1%
Panamax	65			0	0.5%
Supramax	68			0	0.0%
Handysize	71			1	0.8%
VLCC	83			0	0.2%
Suezmax	73			0	0.0%
Aframax	85			1	0.7%
MR	105		▼	-3	-2.6%

#### Demolition Market

Avg Price Index (main 5 regions)					W-O-W d	hange:
		20 Jul			$\pm\Delta$	±%
1	Dry	360		▼	-2	-0.6%
	Wet	371		▼	-2	-0.5%

#### Economic Indicators

			M-O-M change		
	20 Jul		$\pm\Delta$	±%	
Gold \$	1,218	~~~ <b>•</b>	-85	-6.5%	
Oil WTI \$	70	$\sim$	5	8.3%	
Oil Brent \$	73	~~~ v	0	-0.5%	
Iron Ore	65	<b>—</b>	-1	-1.8%	
Coal	105		1	1.3%	





## Freight Market Dry Bulkers - Spot Market



#### 09<sup>th</sup> - 13<sup>th</sup> July 2018

**Capesize** - A relative stable scene is noted in the Capesize market as of late, although its general volatile nature. An uptick was witnessed in the Pacific, despite the softening trend noted early on in the week, with Charterers trying to push the whole market towards the negative side. On the other hand, there was a slight softening in transatlantic activity, which felt a small correction in overall rates. With all that being said, the overall feel for the coming days is still positive.

**Panamax** - Here we also witnessed a slight improvement in the overall picture of the market. The main driver here was the enhanced movement being noted in the Atlantic basin, with a bullish attitude taking. Things seemed to still be out of balance in the Pacific basin, though with Indonesia now looking to be back in business, things were slowly looking to trend positive as we closed off the week.

**Supramax** - There was more of a sudden shift in fortunes for Supramaxes this past week, with almost all main routes closing the week in the green, witnessing a fair uptick as the Black Sea/Med and US Gulf got back into motion. It is worth mentioning that transatlantic business gained the most, with Skaw/USG improving 8.5% on a w-o-w basis.

**Handysize** - There seemed to be a bit of sideways movement to be had as the market lacked support from the Continent this past week. Things seemed to be also under pressure in the Pacific though rates still closed off the week on a slight improvement. At the moment the main positive drive still seems to be coming out of ECSA, where the flow of fresh interest continues to be firm for now.

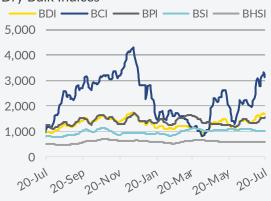
Spot market rates & inc	lices			Ave	age
-	20 Jul	13 Jul	±%	2018	2017
Baltic Dry Index					
BDI	1,689	1,666	1.4%	1,257	1,149
Capesize					
BCI	3,205	3,156	1.6%	1,891	2,094
BCI 5TC	\$ 24,446	\$ 24,287	0.7%	\$ 14,906	\$ 15,190
ATLANTIC RV	\$ 29,075	\$ 29,675	-2.0%	\$ 15,303	\$ 15,774
Cont / FEast	\$ 42,750	\$ 42,091	1.6%	\$ 28,147	\$ 25,878
PACIFIC RV	\$ 21,508	\$ 20,792	3.4%	\$ 14,519	\$ 14,983
FEast / ECSA	\$ 21,682	\$ 21,686	0.0%	\$ 14,726	\$ 14,537
Panamax					
BPI	1,557	1,527	2.0%	1,381	1,221
BPI - TCA	\$ 12,457	\$ 12,233	1.8%	\$ 11,089	\$ 9,794
ATLANTIC RV	\$ 14,328	\$ 13,300	7.7%	\$ 10,844	\$ 10,140
Cont / FEast	\$ 20,839	\$ 20,614	1.1%	\$ 17,920	\$ 15,918
PACIFIC RV	\$ 9,622	\$ 9,931	-3.1%	\$ 10,757	\$ 9,195
FEast / Cont	\$ 5,037	\$ 5,087	-1.0%	\$ 4,833	\$ 3,923
Supramax					
BSI	1,023	995	2.8%	1,001	846
BSI - TCA	\$ 11,232	\$ 10,923	2.8%	\$ 11,115	\$ 9,368
USG / FEast	\$ 21,172	\$ 20,450	3.5%	\$ 21,739	\$ 19,950
Med / Feast	\$ 18,586	\$ 18,096	2.7%	\$ 17,271	\$ 15,733
PACIFIC RV	\$ 10,400	\$ 10,071	3.3%	\$ 10,344	\$ 8,054
FEast / Cont	\$ 7,410	\$ 7,430	-0.3%	\$ 6,415	\$ 4,503
USG / Skaw	\$ 16,700	\$ 16,100	3.7%	\$ 17,217	\$ 15,683
Skaw / USG	\$ 7,544	\$ 6,956	8.5%	\$ 7,423	\$ 6,507
Handysize					
BHSI	560	559	0.2%	589	525
BHSI - TCA	\$ 8,209	\$ 8,175	0.4%	\$ 8,608	\$ 7,668
Skaw / Rio	\$ 6,590	\$ 6,700	-1.6%	\$ 7,117	\$ 6,455
Skaw / Boston	\$ 6,642	\$ 6,740	-1.5%	\$ 7,158	\$ 6,539
Rio / Skaw	\$ 10,156	\$ 9,869	2.9%	\$ 11,406	\$ 10,699
USG / Skaw	\$ 9,600	\$ 9,550	0.5%	\$ 10,379	\$ 9,310
SEAsia / Aus / Jap	\$ 8,207	\$ 8,164	0.5%	\$ 8,268	\$ 7,199
PACIFIC RV	\$ 8,136	\$ 8,107	0.4%	\$ 8,132	\$ 6,974



© Allied Shipbroking Inc. © Allied Chartering S.A.

Email: research@allied-shipbroking.gr

#### **Dry Bulk Indices**



#### **BCI** Average TCE



#### BPI Average TCE



#### BSI Average TCE



#### **BHSI** Average TCE





## Freight Market Tankers - Spot Market

#### 16<sup>th</sup> - 20<sup>th</sup> July 2018

**Crude Oil Carriers** - As the crude oil market started to show some sparks of life during the second half of the last week, rates for VLs in the MEG saw some support from an increased availability of fresh cargoes. The question now is as to if these current levels can hold given the number of ballasters set to be coming in. In terms of tonnage oversupply, the WAF continued to buckle under the pressure during the last week. Things were not looking to be much better for Suezmaxes in the Black Sea/Med either with a mismatch of fresh interest leaving rates to stumble further. On the Aframax side, most regions were losing ground against a slower flow of fresh interest. Adding to this trend, uncertainty was increased in the Med, with force majeure being declared again in the Zawia port of Libya.

**Oil Products** - Some improvement was to be seen on DPP routes during this past week, with both the North West Europe and the Med market recording fair gains week-on-week. Meanwhile CPP routes remained relatively firm last week with few fluctuations been seen in the Cont/USAC trade.

Spot market rate	es & indi	ces	ces			rage
		20 Jul	13 Jul	±%	2018	2017
Baltic Tanker Indi	ices					
BDTI		723	744	-2.8%	685	788
BCTI		500	499	0.2%	561	608
VLCC						
MEG-USG	WS	18.59	18.55	0.2%	19.06	29.32
MEG-03G	\$/day	-\$ 15,696	-\$ 16,417	4.4%	-\$ 12,903	-\$ 2,206
MEG-SPORE	WS	48.79	48.21	1.2%	44.42	59.86
MLG-3FORL	\$/day	\$ 12,256	\$ 11,143	10.0%	\$ 20,852	\$ 45,754
MEG-JAPAN	WS	48.19	47.50	1.5%	43.94	58.36
MLG-JAPAN	\$/day	\$ 10,393	\$ 9,083	14.4%	\$ 8,886	\$ 22,702
WAF-USG	WS	47.00	49.00	-4.1%	44.87	61.85
WAF-03G	\$/day	\$ 40,768	\$ 43,338	-5.9%	\$ 39,966	\$ 70,814
SUEZMAX						
WAF-USAC	WS	67.50	67.50	0.0%	60.05	75.85
WAF-03AC	\$/day	\$ 29,013	\$ 28,720	1.0%	\$ 25,037	\$ 40,601
BSEA-MED	WS	84.72	86.39	-1.9%	78.73	87.57
D3LA-IVILD	\$/day	\$ 9,858	\$ 10,723	-8.1%	\$ 6,911	\$ 12,767
AFRAMAX						
NSEA-CONT	WS	116.39	120.83	-3.7%	99.60	101.90
INJLA-CONT	\$/day	\$ 12,285	\$ 14,868	-17.4%	\$ 826	\$ 7,719
MEG-SPORE	WS	101.72	102.06	-0.3%	90.56	108.74
MEG-SFORE	\$/day	\$ 4,225	\$ 3,804	11.1%	\$ 3,136	\$ 7,329
CARIBS-USG	WS	86.94	101.11	-14.0%	107.99	121.64
CARIDS-030	\$/day	-\$ 1,659	\$ 2,555	-164.9%	\$ 5,785	\$ 9,531
BALTIC-UKC	WS	91.67	95.00	-3.5%	80.12	81.96
DALTIC ORC	\$/day	\$ 14,438	\$ 16,018	<b>-9.9%</b>	\$ 7,330	\$ 10,019
DPP						
CARIBS-USAC	WS	112.50	115.00	-2.2%	114.63	129.23
CARIDS-03AC	\$/day	\$ 16,800	\$ 17,386	-3.4%	\$ 18,718	\$ 26,317
ARA-USG	WS	100.94	97.19	3.9%	103.18	120.54
	\$/day	\$ 1,860	\$ 864	115.3%	\$ 12,757	\$ 25,637
SEASIA-AUS	WS	98.38	97.81	0.6%	90.20	105.77
52/01/7/05	\$/day	\$ 7,308	\$ 6,712	8.9%	\$ 6,403	\$ 9,856
MED-MED	WS	118.33	140.56	-15.8%	95.99	106.37
	\$/day	\$ 12,690	\$ 21,031	-39.7%	\$ 5,126	\$ 9,426
CPP						
MEG-JAPAN	WS	104.44	104.69	-0.2%	96.49	106.84
	\$/day	\$ 8,124	\$ 7,774	4.5%	\$ 7,688	\$ 9,016
CONT-USAC	WS	104.44	100.00	4.4%	132.06	140.87
	\$/day	\$ 1,287	\$ 569	126.2%	\$ 5,771	\$ 7,272
CARIBS-USAC	WS	110.00	117.50	-6.4%	128.55	138.78
0, 11, 120, 00, 10	\$/day	\$ 12,402	\$ 14,114	-12.1%	\$ 17,849	\$ 22,286
USG-CONT	WS	82.19	85.63	-4.0%	92.53	105.91
	\$/day	-\$ 1,633	-\$ 1,151	-41.9%	\$ 431	\$ 2,859



© Allied Shipbroking Inc. © Allied Chartering S.A.

Email: research@allied-shipbroking.gr







#### VLCC Average TCE



#### Suezmax Average TCE



#### Aframax Average TCE



#### MR Average TCE





## Freight Market **Period Charter**

#### 16<sup>th</sup> - 20<sup>th</sup> July 2018

Dry Bulk peri	od market		last 5 years			
Dry Durk peri	ou market	. IC fales			ast J year	5
	20 Jul	15 Jun	±%	Min	Avg	Max
Capesize						
12 months	\$ 21,000	\$ 20,250	3.7%	\$ 6,200	\$ 14,845	\$ 31,450
36 months	\$ 20,000	\$ 19,500	2.6%	\$ 6,950	\$ 15,035	\$ 25,200
Panamax						
12 months	\$ 13,500	\$ 13,250	1.9%	\$ 4,950	\$ 9,885	\$ 15,450
36 months	\$ 12,500	\$ 12,750	-2.0%	\$ 6,200	\$ 10,293	\$ 15,325
Supramax						
12 months	\$ 13,250	\$ 13,500	-1.9%	\$ 4,450	\$ 9,533	\$ 13,950
36 months	\$ 12,000	\$ 12,000	0.0%	\$ 6,200	\$ 9,610	\$ 13,700
Handysize						
12 months	\$ 10,750	\$ 10,750	0.0%	\$ 4,450	\$ 7,916	\$ 11,200
36 months	\$ 9,250	\$ 9,250	0.0%	\$ 5,450	\$ 8,159	\$ 10,450

#### Latest indicative Dry Bulk Period Fixtures

M/V "TAHO EUROPE", 84549 dwt, built 2018, dely Yeosu 28/30 Jul 1, \$15,750, for 1 year option, to WW Bulk

M/V "NORD POLLUX", 81839 dwt, built 2016, dely ex dry dock CJK 22 Jul, \$14,000, for 11/13 months, to SwissMarine

M/V "NEW ASCENT", 82179 dwt, built 2012, dely Tyne 18/19 Jul, \$15,500, for 60-90 days, to Oldendorff

M/V "HAOYUE", 82000 dwt, built 2016, dely Tianjin 15/16 Jul, \$12,500, for balance of period until January 2019, to BG Shipping

M/V "DUHALLOW", 179481 dwt, built 2016, dely Jingtang 24/25 Jul, \$24,500, for 6/9 months, to Pacific Bulk

Tanker period	last 5 years					
	20 Jul	15 Jun	±%	Min	Avg	Max
VLCC						
12 months	\$ 19,000	\$ 19,250	-1.3%	\$ 18,000	\$ 31,022	\$ 57,750
36 months	\$ 24,000	\$ 24,000	0.0%	\$ 22,000	\$ 31,147	\$ 45,000
Suezmax						
12 months	\$ 16,000	\$ 15,500	3.2%	\$ 15,250	\$ 23,380	\$ 42,500
36 months	\$ 19,500	\$ 19,500	0.0%	\$ 17,000	\$ 24,505	\$ 35,000
Aframax						
12 months	\$ 14,000	\$ 13,750	1.8%	\$ 13,000	\$ 18,522	\$ 30,000
36 months	\$ 17,000	\$ 17,000	0.0%	\$ 14,750	\$ 19,074	\$ 27,000
MR						
12 months	\$ 12,750	\$ 13,000	-1.9%	\$ 12,000	\$ 14,878	\$ 21,000
36 months	\$ 14,250	\$ 14,250	0.0%	\$ 14,000	\$ 15,171	\$ 18,250

#### Latest indicative Tanker Period Fixtures

M/T "TONEGAWA", 313000 dwt, built 2018, \$30,000, for 3 years trading, to KOCH

M/T "KIMOLOS", 157000 dwt, built 2018, \$16,000, for 18 months trading, to TRAFIGURA

M/T "KASTELORIZO", 109000 dwt, built 2018, \$15,500, for 1 year trading, to CCI

M/T "GEORGIA M", 75000 dwt, built 2007, \$13,000, for 1+1 year trading, to EMIRATES NATIONAL OIL CO.

M/T "MAERSK MISSISSIPPI", 48050 dwt, built 2010, \$13,000, for 1 year trading, to NORDEN



© Allied Shipbroking Inc. © Allied Chartering S.A.

Email: research@allied-shipbroking.gr

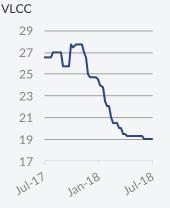








#### Tanker 12 month period charter rates (USD '000/day)





Aframax



MR





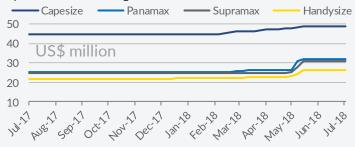
# Sale & Purchase Newbuilding Orders



#### 09<sup>th</sup> - 13<sup>th</sup> July 2018

Relatively increased activity was seen this past week in the newbuilding market, an interesting fact considering that we are smack bang in the midst of the summer which is a period usually characterized by subdued levels in terms of new orders. In terms of tanker new orders, the focus was mainly on the MR size segment, though in both cases the orders were backed by employment in one form or another. On the dry bulk side, new contracts were limited to an order for one Handysize and one for two Kamsarmax vessels. The main surprise this week turn out to be the containership sector, with a fair flow of orders coming to light. What makes this even more notable is the fact that these orders are being placed in the midst of increased trade tensions, something that would surely effect these vessel size segments first. As regards to prices, things remained relatively stable for yet another week, despite the fact that we have seen a amount of buying interest emerge recently.

#### Dry Bulk Newbuilding Prices



#### **Tanker Newbuilding Prices**



Indicative Dry NB Price	la	last 5 years				
	20 Jul	15 Jun	±%	Min	Avg	Max
Dry Bulkers						
Capesize (180,000dwt)	49.0	49.0	0.0%	41.8	48.0	58.0
Kamsarmax (82,000dwt)	33.0	33.0	0.0%	24.3	27.3	33.0
Panamax (77,000dwt)	32.0	32.0	0.0%	23.8	26.4	32.0
Ultramax (64,000dwt)	31.0	31.0	0.0%	22.3	25.1	31.0
Handysize (37,000dwt)	26.0	26.0	0.0%	19.5	21.6	26.0
Container						
Post Panamax (9,000teu)	82.5	82.5	0.0%	76.5	84.6	91.0
Panamax (5,200teu)	48.5	48.5	0.0%	48.0	52.8	58.5
Sub Panamax (2,500teu)	27.0	27.0	0.0%	26.0	29.4	33.0
Feeder (1,700teu)	21.5	21.5	0.0%	21.5	23.8	27.0

Indicative Wet NB Pric	last 5 years			
	Min Avg Max			
Tankers				
VLCC (300,000dwt)	90.0	90.0	0.0%	80.0 90.5 101.0
Suezmax (160,000dwt)	60.0	60.0	0.0%	53.0 59.4 66.0
Aframax (115,000dwt)	50.0	50.0	0.0%	43.0 49.2 55.0
LR1 (75,000dwt)	47.0	47.0	0.0%	40.5 43.9 47.0
MR (56,000dwt)	35.5	35.3	0.7%	32.5 34.8 37.3
Gas				
LNG 160k cbm	184.0	184.0	0.0%	184.0 195.4 200.0
LPG LGC 80k cbm	70.0	70.0	0.0%	70.0 73.8 80.0
LPG MGC 55k cbm	62.0	62.0	0.0%	62.0 64.6 68.5
LPG SGC 25k cbm	40.0	40.0	0.0%	40.0 42.5 45.5

Reported 1	<sup>-</sup> ransacti	ons						
Туре	Units	Size		Shipbuilder	Price	Buyer	Delivery	Comments
BULKER	2	84,000	dwt	Oshima Shipyard, Japan	N/A	Foremost maritime, USA	2020-2021	
BULKER	1	38,500	dwt	TAIZHOU KOUAN SHIPBUILDING CO, China	\$ 21.8m	Swiss Buyers	2020	
TANKER	2+2	50,000	dwt	HYUNDAI MIPO, S. Korea	\$ 37.5m	OSG, USA	2019	Scrubbers installed, vessels for non-Jones Act US Flag trade
TANKER	2	50,000	dwt	ONOMICHI DOCKYARD, Japan	\$ 35.6m	NISSEN KAIUN, Japan	2020	on the back of long term charters to Chevron, IMO Nox-II standards
CONT	4	15,128	teu	Hyundai Samho, S. Korea	N/A	Eastern Pacific, Singapore	2019	
CONT	4	1,800	teu	Hyundai Mipo, S. Korea	\$ 27.4m	Undisclosed	2020	
CONT	3	1,750	teu	COSCO GUANGDONG SHIPYARD CO, China	N/A	Undisclosed	2020	
CONT	2	700	teu	WUCHANG SHIPBUILDING INDUSTRY, China	N/A	China Master Logistics, China	2019	
GAS	1			SAMSUNG, S. Korea	N/A	TMS CARDIFF GAS, Greece	2021	XDF type
PASS	6	1,200	рах	AVIC WEIHAI SHIPYARD, China	N/A	Stena RoRo AB, Sweden	2022	



© Allied Shipbroking Inc. © Allied Chartering S.A.

Email: research@allied-shipbroking.gr

Lloyd's List 2004 UREE SHIPPB OWERS SHIPBROKER of the Year

# Sale & Purchase Secondhand Sales



On the dry bulk side, a healthy flow of S&P transactions took place this past week. The Capesize segment took the lead, with a rather bullish attitude being expressed by most buyers, as the level of speculative buys seems to be driven inline with the considerable improvement in the freight market as of late. With the main focus placed on more modern units (less than 10 years old), we may well continue seeing a considerable volume of deals coming to light on the back of a healthy appetite that seems to be prevailing amongst most in the market for the time being.

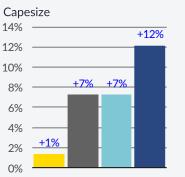
On the tanker side, activity was still holding at relatively good levels. Once more, this seemed to be mainly characterized and driven by enbloc deals, the latest of which was the sale & leaseback deal of the Scorpio fleet. Given that buying interest is still holding, it seems that there is ample room for further such transactions to take place and we may well see this continue on into the Autumn period.

Indicative Dry Bulk Values (US\$ million) last 5 years										
		20 Jul	15 Jun	±%	Min	Avg	Max			
Capesize										
180k dwt	Resale	53.00	52.00	1.9%	34.5	46.3	65.0			
180k dwt	5 year old	37.00	36.50	1.4%	23.0	34.2	53.0			
170k dwt	10 year old	26.00	25.50	2.0%	12.0	22.4	38.0			
150k dwt	15 year old	16.50	16.00	3.1%	6.5	13.5	25.0			
Panamax										
82k dwt	Resale	31.50	31.00	1.6%	22.5	28.4	34.0			
82k dwt	5 year old	24.00	24.00	0.0%	11.5	19.5	28.0			
76k dwt	10 year old	16.50	16.50	0.0%	7.3	13.4	23.0			
74k dwt	15 year old	11.50	11.50	0.0%	3.5	8.5	14.5			
Supramax	[									
62k dwt	Resale	28.50	28.50	0.0%	19.0	26.6	33.0			
58k dwt	5 year old	18.50	18.50	0.0%	11.0	18.0	27.0			
56k dwt	10 year old	14.50	14.50	0.0%	6.0	12.8	22.0			
52k dwt	15 year old	10.50	10.50	0.0%	3.5	8.2	13.5			
Handysize	9									
37k dwt	Resale	24.50	24.50	0.0%	17.0	21.5	26.0			
37k dwt	5 year old	16.00	15.50	3.2%	7.8	14.6	21.0			
32k dwt	10 year old	11.75	11.75	0.0%	6.0	10.3	16.0			
28k dwt	15 year old	6.50	6.50	0.0%	3.5	6.5	11.0			

Indicative Tanker Values (US\$ million) last 5 years 20 Jul 15 Jun ±% Min Avg Max VLCC 310k dwt Resale 87.00 86.50 0.6% 80.0 91.5 105.0 5 year old 310k dwt 64.00 64.00 0.0% 55.0 68.2 84.0 250k dwt 10 year old 41.00 41.00 0.0% 34.5 45.3 59.0 250k dwt 15 year old 25.00 25.00 0.0% 18.7 28.3 41.0 Suezmax 58.50 58 50 0.0% 53.0 62.0 73.0 160k dwt Resale 5 year old 150k dwt 43.50 43.50 0.0% 38.0 47.8 62.0 27.50 27.50 0.0% 24.0 32.4 44.5 150k dwt 10 year old 150k dwt 15 year old 17.00 17.00 0.0% 14.0 18.7 23.0 Aframax 110k dwt Resale 46.00 45.50 1.1% 39.0 48.3 57.0 5 year old 32.00 31.50 27.0 35.6 47.5 110k dwt 1.6% 105k dwt 10 year old 20.00 20.00 0.0% 17.0 23.3 33.0 105k dwt 15 year old 11.50 11.50 0.0% 8.0 13.3 20.0 MR 52k dwt Resale 36.00 36.00 0.0% 33.0 36.1 39.0 5 year old 52k dwt 26.75 26.75 0.0% 23.0 26.1 31.0 45k dwt 10 year old 16.50 17.50 -5.7% 15.0 17.7 21.0 45k dwt 15 year old 9.00 9.50 -5.3% 9.0 10.9 13.5

eliver.

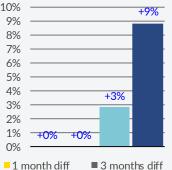
#### Price movements of 5 year old Dry Bulk assets



1 month diff
3 months diff
12 months diff



6 months diff

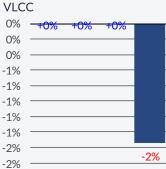




1 month diff
3 months diff
12 months diff

#### Price movements of 5 year old Tanker assets

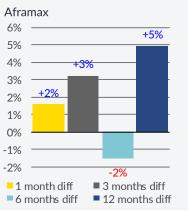
12 months diff

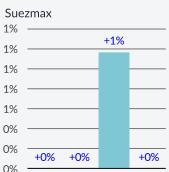


 2%
 2/6

 1 month diff
 3 months diff

 6 months diff
 12 months diff





1 month diff
6 months diff



MR 10% +9% 9% 8% 7% 6% 5% 4% +3% 3% 2% +1%1% +0% 0%

1 month diff6 months diff









© Allied Shipbroking Inc.

## Sale & Purchase **Secondhand Sales**



### 16<sup>th</sup> - 20<sup>th</sup> July 2018

Tankers									
Size	Name	Dwt	Built	Shipbuilder	M/E	Coating	Price	Buyers	Comments
VLCC	BRIGHT HARMONY	309,774	2009	IMABARI SAIJO, Japan	MAN-B&W		\$ 41.7m	Greek - Embiricos	SS/DD and BWTS due in February 2019
AFRA	STI ALEXIS	109,999	2015	DAEHAN, S. Korea	MAN-B&W				
MR	STI BENICIA	49,990	2014	SPP SHIPBUILDING - SAC, S. Korea SPP	MAN-B&W	EPOXY PHEN			
MR	STI ST CHARLES	49,990	2014	SHIPBUILDING - SAC, S. Korea	MAN-B&W	EPOXY PHEN			enbloc sale to Chinese Leasing Institution, BB
MR	STI MAYFAIR	49,990	2014	SPP SHIPBUILDING - SAC, S. Korea	MAN-B&W	EPOXY PHEN	N/A	Chinese	Back for 7-year period, purchase options from the third year onwards
MR	STI YORKVILLE	49,990	2014	HYUNDAI MIPO, S. Korea	MAN-B&W				
MR	STI DUCHESSA	49,990	2014	HYUNDAI MIPO, S. Korea	MAN-B&W				
MR	STI SAN ANTONIO	49,990	2014	SPP SHIPBUILDING - SAC, S. Korea	MAN-B&W	EPOXY PHEN			
MR	MAERSK MISHIMA	45,971	2010	SHIN KURUSHIMA ONISHI, Japan	MAN-B&W		\$ 16.7m	Monaco Based - Transocean	
SMALL	THEODORA	6,616	1991	MERWEDE BV, Netherlands	Wartsila		N/A	undisclosed	
Bulk Ca	rriers								
Size	Name	Dwt	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
CAPE CAPE	JIANGSU YANGZI XINFU YZJ2015-2171 JIANGSU YANGZI XINFU YZJ2015-2170	180,000 180,000		JIANGSU YANGZI XINFU S, China JIANGSU YANGZI	MAN-B&W MAN-B&W		high \$ 40s high \$ 40s	Far Eastern	incl scrubber, dely Q1 2020 incl scrubber, dely Q4 2019
CAPE	JIANGSU YANGZI XINFU YZJ2015-2169	180,000	2019	XINFU S, China JIANGSU YANGZI XINFU S, China	MAN-B&W		high \$ 40s		incl scrubber, dely Q3 2019
PMAX	BBG AMBITION	82,108	2009	TSUNEISHI ZHOUSHAN, China	MAN-B&W		\$ 17.2m	U. S. A. Based - Swiftbulk	
PMAX	RENA	81,700	2011	STX OFFSHORE & SHBLDG, S. Korea	MAN-B&W		\$ 18.8m	Derby Maritime	Auction Sale, laid up since November 2017
PMAX	LADY MARIA OCEAN	76,596	2007	IMABARI MARUGAME, Japan	MAN-B&W		\$ 13.1m	undisclosed	DD due
PMAX	TAI PROFIT	73,105	2001	SUMITOMO HI YOKOSUKA, Japan	Sulzer		high \$ 7.0m	undisclosed	bss dely "as is, where is" for international trading
UMAX	BAO TONG	63,800	2014	CHENGXI SHIPYARD CO LT, China	MAN-B&W	4 X 36t CRANES	\$ 21.3m	U. S. A. Based - Eagle Bulk	
SMAX	AMBER ALENA	53,193	2010	CHENGXI SHIPYARD, China	MAN-B&W	4 X 36t CRANES	\$ 23.0m	Chinese	
SMAX	AMBER BEVERLY	53,176	2011	CHENGXI SHIPYARD, China	MAN-B&W	4 X 36t CRANES	enbloc		
SMAX	CHRISTINA L	50,380	2003	JIANGNAN GROUP, China	B&W	4 X 36t CRANES	\$ 8.0m	Chinese	
Gen. Ca									
Type	Name	Dwt	Built	Shipbuilder	M/E	Gear 1 X 70t	Price	Buyers	Comments
General Cargo	GOLDEN SHOWER ACE	10,132	2008	I-S SHIPYARD CO LTD, Japan	MAN-B&W		N/A	Chinese	



© Allied Shipbroking Inc. © Allied Chartering S.A.

Email: research@allied-shipbroking.gr

Lloyd's List 2014 2004 SHIPBROKER IPBROKER

Lloyd's List

# Sale & Purchase Secondhand Sales



### 16<sup>th</sup> - 20<sup>th</sup> July 2018

Containe	ers								
Size	Name	TEU	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
PMAX	PATRAIKOS	4,400	2010	HYUNDAI SAMHO, S. Korea	Wartsila		excess \$ 15.0m	undisclosed	
FEEDER	WINCHESTER STRAIT	1,740	2012	GUANGZHOU WENCHONG, China	MAN-B&W	2 X 40t CRANES	\$ 13.9m	Norwegian - MPC Containers	
FEEDER	SINAR BATAM	1,157	1998	SHIN KOCHI, Japan	Mitsubishi	2 X 36t CRANES	\$ 6.0m	Italian - Asian Bulk Logistics	
Gas Carr	iers								
Size	Name	Dwt	Built	Shipbuilder	M/E	CBM	Price	Buyers	Comments
LPG	TIAMAT GAS	4,315	1991	KANREI NARUTO, Japan	Mitsubishi	3,145	N/A	Vietnamese	
LPG	KHOR GAS	2,999	1991	SHINHAMA ANAN, Japan	Mitsubishi	3,144	IN/ A	Victuallese	



© Allied Shipbroking Inc. © Allied Chartering S.A.

Email: research@allied-shipbroking.gr



Lloyd's Lis

2014

SHIPBROKER

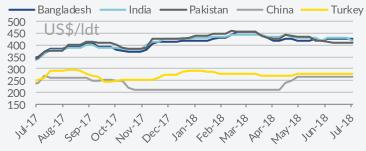
# Sale & Purchase Demolition Sales



#### 16<sup>th</sup> - 20<sup>th</sup> July 2018

Subdued activity in the recycling market was sustained for another week, as the monsoon period still has the Indian Sub-Continent on hold and with market participants waiting the end of the summer in order to proceed with further purchases. The vast majority of reported activity this past week referred to tankers, including Jade Prosper, a 19-year-old VLCC scrapped in Bangladesh. At the same time, no activity was to be seen in terms of dry bulkers, while limited activity was observed in the rest of the sectors. All in all, the significant increase of the US dollar compared to Pakistani & Indian Rupee and the slight decline in local scrap steel prices has affected end buyers sentiment, leading the market into another relatively lethargic week. The market expects this trend to continue for the following weeks, with more significant deals to be awaited after the monsoon period. Prices are also expected to remain relatively unchanged during the next few weeks with only minor fluctuations anticipated.

#### **Dry Scrap Prices**



#### Wet Scrap Prices



Indicative Dry Prices (\$/Idt) last 5 years									
		20 Jul	13 Jul	±%		Min	Avg	Max	
Indian Sub Continent									
	Bangladesh	425	425	0.0%		220	372	475	
	India	420	430	-2.3%		225	374	500	
	Pakistan	410	410	0.0%		220	373	475	
Far East As	sia								
	China	265	265	0.0%		110	244	395	
Mediterrar	nean								
	Turkey	280	280	0.0%		145	247	355	

Indicative		last 5 years							
		20 Jul	13 Jul	±%		Min	Avg	Max	
Indian Sub Continent									
	Bangladesh	435	435	0.0%		245	392	490	
	India	430	440	-2.3%		250	394	510	
	Pakistan	420	420	0.0%		245	393	500	
Far East As	sia								
	China	280	280	0.0%		120	260	405	
Mediterrar	nean								
	Turkey	290	290	0.0%		150	257	355	

Reported Tr	ransactions							
Туре	Vessel's Name	Dwt	Built	Country Built	Ldt	US\$/ldt	Buyer	Sale Comments
Tanker	JADE PROSPER	314,250	1999	Japan	38,732	\$ 420/Ldt	Bangladeshi	As is Singapore, gas free
Gas	GAS STAL	48,980	1991	Japan	16,753	\$418/Ldt	undisclosed	As is Singapore
Tanker	PAFOS	41,354	1993	Japan	10,022	N/A	undisclosed	
Cont	PADMA	21,563	1998	S. Korea	6,917	\$450/Ldt	Indian	ISO Certified Yard
Tanker	MAIDEN ENERGY	29,998	1990	Japan	6,096	\$ 370/Ldt	undisclosed	As is Belawan
Tanker	MAIDEN EAST	17,740	1986	Japan	5,112	\$ 370/Ldt	undisclosed	As is Belawan
Gen. Cargo	UK-SEA VII	7,075	1988	Poland	4,174	N/A	Pakistani	
Tanker	AIM	3,911	1987	Japan	-	\$ 400/Ldt	Bangladeshi	



© Allied Shipbroking Inc. © Allied Chartering S.A.

Email: research@allied-shipbroking.gr



## Trade Indicators Markets | Currencies | Commodities



#### 16<sup>th</sup> - 20<sup>th</sup> July 2018

Tor Olav Troim's 2020 Bulkers raised \$6m in a private placement of 800,000 new shares at \$7.50 each to fund yard instalments for eight newcastlemaxes under construction in New Times Shipyard in China.

The capital will also be used for general corporate purposes, the company said in a statement.

Bulker 2020 has 11,194,590 shares outstanding after the closing of the private placement.

The eight 208,000-dwt bulkers were ordered late last year for between \$44.2m and \$44.7m, and will be fitted with exhaust scrubber systems. The vessels are to be delivered between September 2019 and May 2020.

Set up by John Fredriksen's former right-hand man Troim, Bulker 2020 has caught the attention of the global shipping industry since its inception last year.

Several former Fredriksen employees are involved, including board member Jens Martin Jensen and investors Fredrik Halvorsen and Espen Westeren. Source: Tradewinds

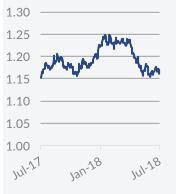
				las	t 12 mon	ths
	20 Jul	15 Jun	±%	Min	Avg	Max
Markets						
10year US Bond	2.88	2.95	-2.4%	2.05	2.48	3.07
S&P 500	2,801.8	2,779.4	0.8%	2,426	2,617	2,873
Nasdaq	7,820.2	7,746.4	1.0%	6,213	6,847	7,834
Dow Jones	25,058.1	25,090.5	-0.1%	21,513	23,745	26,617
FTSE 100	7,678.8	7,633.9	0.6%	6,922	7,445	7,779
FTSE All-Share UK	4,224.5	4,209.9	0.3%	3,830	4,089	4,274
CAC40	5,398.3	5,501.9	-1.9%	5,032	5,315	5,615
Xetra Dax	12,561.4	13,010.6	-3.5%	11,886	12,733	13,560
Nikkei	22,697.9	22,851.8	-0.7%	19,275	21,641	24,124
Hang Seng	28,224.5	30,309.5	-6.9%	26,706	29,279	33,154
DJ US Maritime	283.6	281.2	0.9%	197.1	227.3	301.3
Currencies						
\$ per €	1.17	1.16	0.8%	1.15	1.19	1.25
\$ per ₤	1.31	1.33	-1.6%	1.28	1.35	1.43
£ per €	0.89	0.87	2.5%	0.00	0.88	0.93
¥ per \$	112.1	110.7	1.3%	105.0	110.3	114.2
\$ per Au\$	0.74	0.75	-1.1%	0.74	0.77	0.81
\$ per NoK	0.12	0.12	-0.9%	0.12	0.13	0.13
\$ per SFr	1.00	1.00	-0.1%	0.92	0.97	1.00
Yuan per \$	6.78	6.42	5.6%	6.26	6.50	6.78
Won per \$	1,132.5	1,097.8	3.2%	1,055.0	1,097.2	1,146.8
\$ INDEX	101.0	100.5	0.5%	95.5	98.9	101.5
Commoditites						
Gold \$	1,217.6	1,302.8	-6.5%	1,217.6	1,298.0	1,355.0
Oil WTI \$	70.5	65.1	8.3%	45.6	59.9	74.2
Oil Brent \$	73.1	73.4	-0.5%	47.9	65.4	79.8
Palm Oil	-	-	_	562.0	562.0	562.0
Iron Ore	64.8	66.0	-1.8%	58.1	68.9	80.0
Coal Price Index	105.3	104.0	1.3%	78.0	94.7	109.0
White Sugar	321.5	342.4	-6.1%	313.0	362.4	403.0

eliver.

care.

#### Currencies

US Dollar per Euro



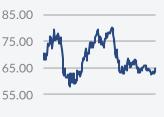
#### Yuan per US Dollar



#### Commodities

95.00







#### Oil WTI \$



#### Yen per US Dollar



#### US Dollar INDEX







201



### 10

Email: research@allied-shipbroking.gr

© Allied Shipbroking Inc. © Allied Chartering S.A.

## Contact Details

#### 16<sup>th</sup> - 20<sup>th</sup> July 2018 | Week 29

#### ALLIED SHIPBROKING INC.

48, Aigialeias Street, 4<sup>th</sup> Floor, Maroussi 151 25, Greece Tel: +30 210 45 24 500 Fax: +30 210 45 25 017/ 019

E-mail: snp@allied-shipbroking.gr

#### Sale & Purchase

AERAKIS GEORGE
MOBILE: +30 6946 04 57 37
BOLIS ILIAS
MOBILE: +30 6937 02 65 00
DASKALAKIS GEORGE
MOBILE: +30 6932 24 80 07
DRAKOGIANNOPOULOS STAVROS
MOBILE: +30 6932 20 15 65
DRAKOGIANNOPOULOS SAKIS
MOBILE: +30 6944 88 58 08
FRANGOS HARRIS
MOBILE: +30 6936 57 67 00
HADJINASSIOS CHRISTOS
MOBILE: +30 6972 14 17 80
KLONIZAKIS JOHN
MOBILE: +30 6948 50 55 81
KOSTOYANNIS JOHN
MOBILE: +30 6932 43 39 99
MANOLAS NIKOLAS
MOBILE: +30 6940 63 22 56
MOISSOGLOU THEODOROS
MOBILE: +30 6932 45 52 41
PAPAIOANNOU ANTONIS
MOBILE: +30 6936 54 80 22
PAPOUIS THASSOS
MOBILE: +30 6944 29 49 89
PRACHALIAS ARGIRIS
MOBILE: +30 6947 62 82 62
SKOURTIS GEORGE
MOBILE: +30 6936 93 62 12
STASSINAKIS JOHN
MOBILE: +30 6972 60 92 09
TSALPATOUROS COSTIS
MOBILE: +30 6932 20 15 63
VARVAROS PLUTON
MOBILE: +30 6937 25 15 15 Maritima Descareb S Valuations
Maritime Research & Valuations CHASAPIS THOMAS
MOBILE: +30 6947 82 91 72
LAZARIDIS GEORGE
MOBILE: +30 6946 95 69 40
VAMVAKAS YIANNIS
MOBILE: +30 6942 94 71 87



#### ALLIED CHARTERING S.A.

48, Aigialeias Street, 4<sup>th</sup> Floor, Maroussi 151 25, Greece Tel : +30 210 42 88 100 Fax: +30 210 45 24 201

E-mail: drycargo@allied-chartering.gr

E-mail: tanker@allied-chartering.gr

Dry Cargo Chartering
ALEXOPOULOS PANOS
MOBILE: +30 6944 34 66 15
ARGYRI MARINA
MOBILE: +30 6983 11 32 98
DAOULAS SPYROS
MOBILE: +30 6932 27 88 40
FLOURIS DIMITRIS
MOBILE: +30 6937 81 32 39
KAILAS VAGGELIS
MOBILE: +30 6942 48 05 69
KANELLOS DIMITRIS
MOBILE: +30 6945 07 47 85
KAPPA ANGELIKI
MOBILE: +30 6975 85 60 84
KARAMANIS COSTAS
MOBILE: +30 6941 54 14 65
PATELIS DIMITRIS
MOBILE: +30 6944 04 43 61
THEODOTOS ARISTOFANIS
MOBILE: +30 6951 79 82 89
TSALPATOUROU ANASTASIA
MOBILE: +30 6951 79 82 91
TSALPATOUROU MARGARITA
MOBILE: +30 6934 74 22 16
Tanker Chartering
FLOURIS JOHN
MOBILE: +30 6955 80 15 03
FOUROULI STELLA
MOBILE: +30 6947 35 68 48
PAPANTONOPOULOS NICOLAS
MOBILE: +30 6945 23 21 88
TSEPIS KONSTANTINOS
MOBILE: +30 6951 79 82 91



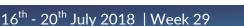
© Allied Shipbroking Inc. © Allied Chartering S.A. 48, Aigialeias Str, 151 25 Maroussi Athens, Greece Tel: +30 210 4524500 Tel: +30 210 4288100

Email: research@allied-shipbroking.gr





# Disclaimer & Appendix





#### Disclaimer

The information contained within this report has been provided by Allied Shipbroking Inc. and Allied Chartering S.A. for general information purposes.

All the information is compiled through Allied Shipbroking Inc. and Allied Chartering S.A. databases, as well as from other market sources. Despite having taken reasonable care in the gathering, filtering and auditing of this information and believing that the information is accurate and correct, it may still contain errors, as a lot of the views regarding market levels are partially derived from estimates and/or subject judgments while the reported transaction activity is gathered from several sources and rumors, some of which are sometimes hard to validate in full their accuracy and truthfulness. As such we advise that the information be taken cautiously, while advising that this information does not obviate the need to also make further enquiries and seek further information in order to obtain a more accurate outlook. As we make no warranties of any kind, both expressed or implied, as to the completeness, accuracy, reliability or completeness of the information herein, Allied Shipbroking Inc. and its connected persons shall not be held liable to any loss or damage of any kind, including direct, indirect and/or consequential damages caused by negligence of any kind on our part.

Any choice to rely on this information provided is strictly at the recipient's own risk.

This report and its information is confidential and solely for the internal use of its recipients, while any re-production or re-distribution of the report and its material is strictly prohibited without prior permission from Allied Shipbroking Inc.

If you wish to subscribe to this or any other report we produce, please contact us directly.

#### Appendix

Aggregate Price Index quoted on the first page for both Newbuilding and Secondhand relates to the current average prices levels compared to where they stood at 1st January 2010 (i.e. index 100 = 01/01/2010)

Demolition market average price index refers to the combination of the average prices currently offered in the Indian Sub-Continent, Far East and Mediterranean.

Period rates currently relate to Capesize of 180,000dwt, Panamax of 76,000dwt, Supramax of 56,000dwt and Handysize of 33,000dwt on the Dry Bulk side and VLCC of 250,000dwt, Suezmax of 150,000dwt, Aframax of 115,000dwt and MR of 52,000dwt on the Tankers side respectively.

In terms of Secondhand Asset Prices their levels are quoted based on following description:

	Resale	5 year old	10 year old	15 year old
Capesize	180,000dwt	180,000dwt	170,000dwt	150,000dwt
Panamax	82,000dwt	82,000dwt	76,000dwt	74,000dwt
Supramax	62,000dwt	58,000dwt	56,000dwt	52,000dwt
Handysize	37,000dwt	32,000dwt	32,000dwt	28,000dwt
VLCC	310,000dwt	310,000dwt	250,000dwt	250,000dwt
Suezmax	160,000dwt	150,000dwt	150,000dwt	150,000dwt
Aframax	110,000dwt	110,000dwt	105,000dwt	95,000dwt
MR	52,000dwt	45,000dwt	45,000dwt	45,000dwt

All vessels built to European specifications by top Japanese shipbuilders, with dwt size based on the below table.

#### Visit us @ www.allied-shipbroking.gr



© Allied Shipbroking Inc. © Allied Chartering S.A. 48, Aigialeias Str, 151 25 Maroussi Athens, Greece Tel: +30 210 4524500 Tel: +30 210 4288100

Email: research@allied-shipbroking.gr



