

GLENPOINTE CENTRE WEST, FIRST FLOOR, 500 FRANK W. BURR BOULEVARD TEANECK, NJ 07666 (201) 907-0009

June 1st, 2018 / Week 22

### THE VIEW FROM THE BRIDGE

Full report can be viewed on the Market Reports tab at the following link: www.compassmar.com

The liquidation of the Toisa (Callimanopulos Group) fleet of 20 second hand vessel tankers and bulk carriers is nearing completion. We are awaiting the official sales data from the court appointed liquidator (we can guide you if you have interest) but it now appears that all of the 13 tankers and 2 of the 7 bulk carriers have been sold. It is interesting to note that all of the 15 ships sold so far have gone to traditional Greek buyers - hearing Marmaras (Diamantides) purchased the first 2 bulkers, and the tanker buyers reportedly include Avin International (Vardinoyannis), Delta Tankers (also Diamantides), Eurotankers (Gotsis), Halkidon Shipping (Diamantopoulos), Hellenic Tankers (Hadjiyiannis), LL Energy (Kondylis), Sea World (Laliotis), and Stealth Maritime (Vafias).

The dry cargo charter market has really been affected over the past few months by the uncertainty surrounding the possibility of a global trade war and yesterday's announcement of U.S. tariffs on steel and aluminum imports from Canada, Mexico and the European Union added fuel to the fire.

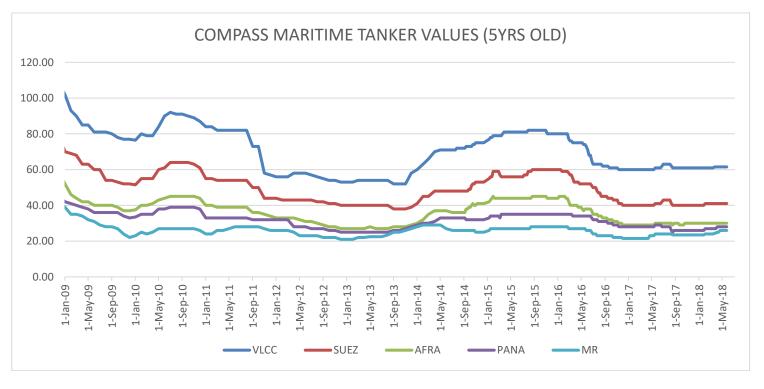
The spot market remains at odds with the period rate expectations of the Owners. The Atlantic spot market is off mainly due to lack of grains moving out of USG and South America. While the slow South American grain exports can be attributed to a poor harvest in Argentina and domestic issues in Brazil, the USG grains are not moving due to "looming" trade wars from "on and off" tariffs by the U.S. government on Chinese and EU goods, with counter tariffs from the other side, particularly Chinese tariffs on US sorghum (which were put at 178% in April and rolled back later in May). Buyers are fearful of buying forward cargoes under the "threat" of import duties - while traders are hesitant to sell forward cargoes at today's depressed prices. This is curtailing a major source of US exports, severely affecting the shipping and dry cargo market.

Have a good weekend!

# COMPASS MARITIME WEEKLY REPORT

TANKERS									
TANKER SALES REPORTED THIS WEEK									
<u>Vessel Name</u>	<u>DWT</u>	<u>Year</u>	<u>Built</u>	<b>Engine</b>	Additional Info	<u>Price</u> (\$ Mill.)	<u>Buyer</u>		
UNITED LEADERSHIP / UNITED KALAVRVTA	159,062	2005	Hyundai	Man B&W	Coiled / 23.461 ldt	\$18.0 each	Greek		
UNITED FORTITUDE	112,719	2010	New Times	Man B&W	LR II / Coated/coiled	\$22.0	Greek		
NEW CHALLENGE / NEW CHAMPION / NEW CENTURY / NEW CONFIDENCE	73,964	2005	New Century	Man B&W	LR II / Epoxy coated/coiled	\$11.0 each	Greek		
UNITED AMBASSADOR / UNITED CARRIER	73,584	2007	New Century	Man B&W	LR I / Coated/coiled	\$10.3	Greek		
NORD INTELLIGENCE	47,975	2010	Iwagi	Man B&W	Coated/coiled 4 pumps	\$16.75	Greek		
OCEANIC CYAN	13,241	2008	Jinse	Man B&W	IMO II/III	\$7.7	Undisclosed		

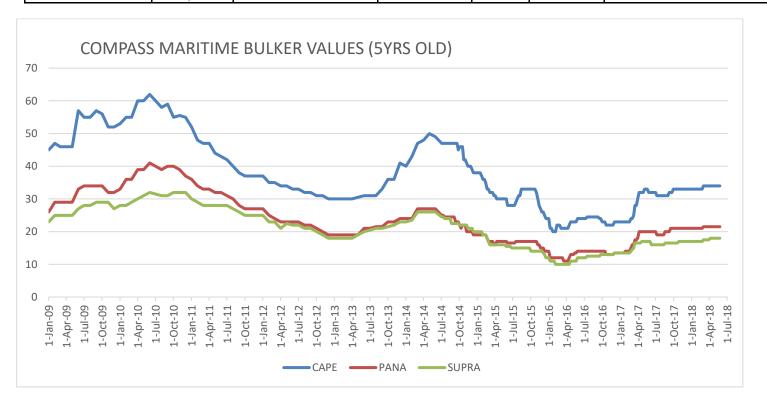
	COMPASS MARITIME TANKER VALUES									
ASSET CLASS	NB CON	NTRACT	TRACT   NB PROMPT   5 YEAR   10 YEAR			20 YEAR				
TANKERS	SIZE (DWT)		(All Numbers in US \$ Millions)							
VLCC	300,000	89	85	61.5	38	18				
SUEZMAX	160,000	60	57	41	26	10				
AFRAMAX	110,000	49	45	30	19	7				
PANAMAX - LR1	70,000	43	41	28	17	5				
MR TANKER	51,000	36	35	26	16.5	4				



# COMPASS MARITIME WEEKLY REPORT

	BULK CARRIERS										
BULK CARRIERS SALES REPORTED THIS WEEK											
<u>Vessel Name</u>	<u>DWT</u>	<u>Year</u>	<u>Built</u>	<b>Engine</b>	<u>H/H</u>	<u>GEAR</u>	Additional Info	Price (\$ Mill.)	<u>Buyer</u>		
MEDI GENOVA	75,767	2004	Sanoyas	B&W	7/7		9.809 ldt	\$11.3	Undisclosed		
ATLANTIC HAWK	74,204	2002	Oshima	Sulzer	7/7			\$9.5	China		
OMIROS	73,326	2001	Sumitomo Hi	Sulzer	7/7		9.920 ldt	\$8.8	China		
DUBAI ENERGY	55,389	2004	Oshima	B&W	5/5	4x30tc	8.444 ldt	\$11.0	Indonesia		
NAVIOS ACHILLES	52,055	2001	Sanoyas	Sulzer	5/5	5x30tc	8.476 ldt	\$8.4	China		
JIN FU	50,700	2001	Oshima	Sulzer	5/5	4x30tc	8.262 ldt	\$8.7	China		
OCEAN LUCK	35,360	1998	Kanasashi	Mitsubishi	5/5	4x30.5tc		\$5.0	Middle East		
PERSEVERANCE	30,060	2013	Tsuji Heavy	Man B&W	5/5	4x30tc		\$10.0	Undisclosed		
SILVAPLANA / SILVRETTA	29,721	2003	Shikoku	B&W	5/5	4x30.5tc	6.150 ldt	\$7.0 each	Undisclosed		
GLORIOUS SENTOSA	28,346	2010	I-S	Man B&W	5/5	4x30.5tc		\$9.5	China		
SEA MASTER	8,500	2008	Fujian	Pielstick	3/3	2x35tc		\$2.65	Undisclosed		

COMPASS MARITIME BULK CARRIER VALUES									
ASSET CLASS   NB CONTRACT   NB PROMPT   5 YEAR   10 YEAR   20 YEAR									
BULK	SIZE (DWT)	(All Numbers in US \$ Millions)							
CAPE	170,000	48	47	34	23	12			
PANAMAX	74,000	28	28	21.5	15	8			
SUPRAMAX	56,000	26	26	18	14	6			





# **NEWBUILDINGS**

#### NEWBUILDING ACTIVITY REPORTED THIS WEEK

Comments Comments	<u>No.</u>	Size	<u>Type</u>	<u>Yard</u>	<u>Delivery</u>	Price (mill)	Comments	<u>Owners</u>
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NEWBUILDING STATISTICS - TANKERS									
ASSET CLASS	2018	2019	2020	TOTAL					
VLCC (200k+ dwt)	41	46	15	102					
SUEZMAX (120k-199k dwt)	26	19	7	52					
AFRAMAX (80k-119k dwt)	54	48	11	113					
PANAMAX (60k-79k dwt)	13	11	11	35					
HANDY TANKER (35k-50k dwt)	137	129	40	306					

NEWBUILDING STATISTICS - BULKERS									
ASSET CLASS	2018	2019	2020	TOTAL					
CAPESIZE (100k+ dwt)	47	63	56	166					
PAN/KAM (65k-99k dwt)	73	84	44	201					
SUPRAMAX (40k-64k dwt)	82	60	28	170					
HANDYSIZE (10k – 39k dwt)	88	45	20	108					

# CHARTERING MARKET SNAPSHOT

#### **TANKERS**

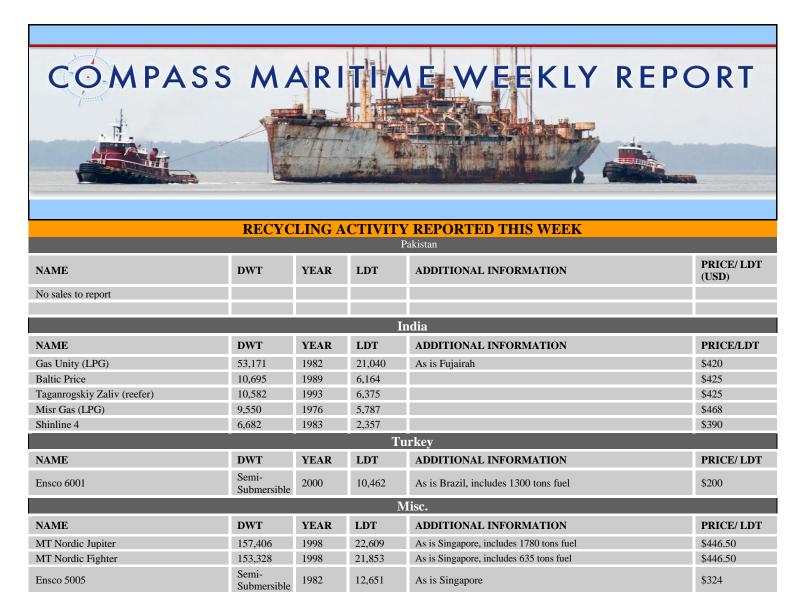
BALTIC EXCHANGE TANKER FREIGHT INDICES								
	CURRENT							
	WEEK	LAST WEEK	LAST YEAR					
BDTI	754	781	742					
BCTI	549	563	554					

TAN	TANKER 12 MONTHS T/C RATES							
	DWT	LAST WEEK						
VLCC	300,000	21,000	21,000					
Suezmax	150,000	15,500	15,000					
Aframax	110,000	13,750	13,750					
LR2	105,000	14,500	14,500					
LR1	80,000	13,750	13,750					
MR	47,000	13,500	13,500					

#### **BULKERS**

BALTIC	BALTIC EXCHANGE BULKER FREIGHT INDICES								
	CURRENT	A A COTA MADDAY	A A CITA A D						
	WEEK	LAST WEEK	LAST YEAR						
BDI	1156	1077	830						
BCI	1602	1395	1374						
BPI	1192	1187	792						
BSI	1061	1071	674						

BULKER 12 MONTHS T/C RATES							
DWT CURRENT LAST WEEK							
CAPE	170,000	15,750	16,000				
PANAMAX	75,000	12,500	12,750				
SUPRAMAX	52,000	12,500	12,500				



RECYCLING STATISTICS								
ASSET CLASS	THIS DATE 2018	THIS DATE 2017	2017 TOTAL	2016 TOTAL				
ULCC/VLCC	24	2	15	6				
SUEZMAX	9	3	18	2				
AFRAMAX	23	7	35	7				
PANAMAX TANKER	7	3	11	4				
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CAPE/COMBO (80K DWT +)	8	16	38	80				
PANAMAX BULKER	2	20	55	104				
POST PANAMAX BULKER	0	2	4	4				

ESTIMATED RECYCLING PRICES (US \$ / LDT)								
LOCATION	TANKERS 15-20,000 LDT	TANKERS 6-10,000 LDT	BULK CARRIERS					
CHINA	\$240	\$235	\$230					
SUB-CONTINENT	\$440	\$440	\$435					



# **MISCELLANEOUS VESSELS**

CONTAINERSHIPS SALES REPORTED THIS WEEK									
<u>Vessel Name</u>	<u>DWT</u>	<u>Year</u>	<u>Built</u>	<u>TEU</u>	<b>Engine</b>	<u>GEAR</u>	Additional Info	Price (\$ Mill)	<u>Buyer</u>
PUELO	81,250	2006	Hyundai	6.530	Man B&W			\$20.5	Japan
CORINTHIAKOS	51,570	2010	Hyundai	4.400	Wartsila			\$15.0	Germany
ARUNA IPSA	24,279	2004	Jiangsu	1.850	Man B&W			\$7.0	Undisclosed

TWEENDECKERS/ MPC/ Ro-Ro/ MISCELLANEOUS VESSELS										
<u>Vessel Name</u>	<u>DWT</u>	<u>Year</u>	<u>Built</u>	<u>TEU</u>	<b>Engine</b>	<u>H/H</u>	<u>GEAR</u>	Additional Info	Price (\$ Mill)	<u>Buyer</u>

# **BUNKER PRICES**

BUNKER PRICES (US\$/ton)	ROTTERDAM	FUJAIRAH	SINGAPORE	PIRAEUS
380 CST	431.00	460.00	457.50	460.00
180CST	456.50	520.00	489.50	485.00
MGO	654.50	730.00	680.00	700.00

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