# Weekly Shipping Market Update

16<sup>th</sup> - 20<sup>th</sup> April 2018 | Week 16

#### Market Analysis

The drive for further oil production continues as prices for crude oil reach US\$ 75 a barrel, which is the highest point we have seen for almost four years. This recent rally has pushed for an increase of over 50 per cent over the past year and it looks as though the production caps placed by OPEC and Russia over the past 16 months are starting to pay off serious dividends. These recent price hikes however could well be closing in on a temporary ceiling, given that this sharp price rise has started to take up considerable notice amongst global investors who are now looking to back new production projects. One place this has been more noticeable than most is in the US, with expectations now being for a considerable jump in shale production to take place as the potential rewards start to look ever more favorable. A number of prominent hedge funds have joined in the fray, pouring in cash at a rate not seen for at least two years. At the same time these recent price increases have helped generate a fair amount of cash flow for oil producers something that will surely go towards further market re-investment as well. Despite this and given the inelastic demand consumers hold for this vital energy commodity, we may well see a fair amount of inflation start to slowly creep up in most major developed and emerging markets. As such this could to some degree lead to a slow down in global growth, something that would surely hurt most if not all shipping markets.

As things stand now however, it does look as though some slight glimpse of hope may well be on the rise for the tanker sector, which has faced "choppy" conditions for almost two years now. This shake up in prices may well lead to a bigger level of speculative trade as we start seeing an increased volume of contango take place once more. At the same time, it should theoretically push for increased production, which could mean bigger volumes being transported and possibly over larger distances. The caveat nevertheless is that we may also have a deterioration in demand over the medium to long term. Increased oil prices are likely to further intensify the shift towards alternative fuels and better energy saving devices, while at the same time it may well lead to consumption of the reserves that had been accumulated in recent years.

On the plus side, the tanker fleet growth continues to hold at historically low figures, while the intense volume of scrapping that has taken place over the past couple of months has helped clear out the market of most overage units that were still present. We have seen minimal activity in terms of new orders, though we haven't been exactly going through a complete dry spell, with some owners having taken up this opportunity of the low prices quoted by most shipbuilders to take up slots. In any case and given the overall state of the orderbook, it looks as though the number of trading vessels may well stay flat or even drop during the next eight months, something that would surely go towards helping the overall market balance. At the same time, the further production ramp up that could take place in the US could help further drive oil exports out of the US and given that most of these exports tend to end up in the Far East, it would likely help further boost ton-mile demand. For the moment we have yet to see any positive outcome from all of this in terms of freight rates, with the majority of routes for crude oil tankers still hovering at relatively bleak levels.

George Lazaridis Head of Research & Valuations



#### Week in numbers

#### Dry Bulk Freight Market

				V	V-O-W d	hange:
		20 Apr			$\pm \Delta$	±%
Ī	BDI	1,281	$\sim$		267	26.3%
	BCI	1,915			877	84.5%
	BPI	1,289			-62	-4.6%
	BSI	1,025	$\sim$		12	1.2%
	BHSI	621	-	•	-7	-1.1%

#### Tanker Freight Market

			1	N-O-M c	hange
	20 Apr			$\pm\Delta$	±%
BDTI	637	$\leq$	▼	-3	-0.5%
BCTI	558	$\sim$		29	5.5%

#### Newbuilding Market

Aggregate	Price Inde	M-O-M change			
	20 Apr		$\pm\Delta$	±%	
Bulkers	81	_	1	1.1%	
Cont	94		0	0.0%	
Tankers	94		1	0.7%	
Gas	91		0	0.0%	

#### Secondhand Market

Aggregate l	Price Inde	I	M-O-M change			
	20 Apr			$\pm\Delta$	±%	
Capesize	61	/		0	0.5%	
Panamax	63			1	2.4%	
Supramax	68			0	0.0%	
Handysize	68			1	0.8%	
VLCC	83	~		0	0.5%	
Suezmax	73			1	1.0%	
Aframax	85			0	0.0%	
MR	110			2	1.9%	

#### Demolition Market

	Avg Price I	ndex (maiı	\	N-O-W d	hange	
		20 Apr			$\pm \Delta$	±%
Ì	Dry	352	/	▼	-3	-0.8%
	Wet	371		•	-3	-0.8%

#### Economic Indicators

				M-O-M	l change
	20 Apr			$\pm\Delta$	±%
Gold \$	1,349	$\sim$		39	2.9%
Oil WTI \$	68	~~~~		7	11.6%
Oil Brent \$	74	~~~~		9	13.6%
Iron Ore	67	_	▼	-3	-4.0%
Coal	97	~		5	5.7%



© Allied Shipbroking Inc. © Allied Chartering S.A. 48, Aigialeias Str, 151 25 Maroussi Athens, Greece Tel: +30 210 4524500 Tel: +30 210 4288100





## Freight Market Dry Bulkers - Spot Market

16<sup>th</sup> - 20<sup>th</sup> April 2018

**Capesize** - A remarkable turn around was to be noted in the market this week, with the sharp rise in fresh interest in the Atlantic basin helping drive freight rates up and significantly boost sentiment amongst owners. Despite this the Pacific seemed to be only gaining from the spill over effect, as interest still seemed to be relatively sluggish out of West Australia. It looks as though rates have gained a fair bit of momentum now and we may well see strong climbs over the next couple of days.

**Panamax** - A corrective phase was still to be seen here, with both basins closing the week in the red despite the fair amount of activity being noted. It looks as though position lists have been cleared up relatively well, something that may well provide the back bone from which we may well see rates stabilize and start showing some gains.

**Supramax** - Overall a lacking week, though with fair gains being seen in the Atlantic thanks to fairly cleared up position lists. Things seemed to be more measured in the Pacific basin, with rates there holding relatively stable against their previous week's close.

**Handysize** - Mixed images were to be seen, with the routes out of continent showing some fair gains thanks to a better flow of fresh interest, but with the rest of the regions losing ground compared to the week prior. It looks as though some further losses may well be in sight before we reach a temporary floor and start seeing some positive market movements take place.

Spot market rates & inc	lices			Aver	age
	20 Apr	13 Apr	±%	2018	2017
Baltic Dry Index		-			
BDI	1,281	1,014	26.3%	1,150	1,149
Capesize					
BCI	1,915	1,038	84.5%	1,577	2,094
BCI 5TC	\$ 15,766	\$ 8,811	78.9%	\$ 12,276	\$ 15,190
ATLANTIC RV	\$ 15,150	\$ 5,110	196.5%	\$ 11,871	\$ 15,774
Cont / FEast	\$ 31,409	\$ 19,109	64.4%	\$ 23,978	\$ 25,878
PACIFIC RV	\$ 15,354	\$ 11,750	30.7%	\$ 12,280	\$ 14,983
FEast / ECSA	\$ 16,068	\$ 10,005	60.6%	\$ 12,457	\$ 14,537
Panamax					
BPI	1,289	1,351	-4.6%	1,421	1,221
BPI - TCA	\$ 10,347	\$ 10,849	-4.6%	\$ 11,406	\$ 9,794
ATLANTIC RV	\$ 9,856	\$ 10,458	-5.8%	\$ 11,685	\$ 10,140
Cont / FEast	\$ 17,419	\$ 17,813	-2.2%	\$ 18,300	\$ 15,918
PACIFIC RV	\$ 9,490	\$ 10,423	-9.0%	\$ 10,874	\$ 9,195
FEast / Cont	\$ 4,622	\$ 4,700	-1.7%	\$ 4,765	\$ 3,923
Supramax					
BSI	1,025	1,013	1.2%	961	846
BSI - TCA	\$ 11,339	\$ 11,218	1.1%	\$ 10,875	\$ 9,368
USG / FEast	\$ 21,578	\$ 20,892	3.3%	\$ 23,032	\$ 19,950
Med / Feast	\$ 17,207	\$ 17,106	0.6%	\$ 17,760	\$ 15,733
PACIFIC RV	\$ 11,050	\$ 11,036	0.1%	\$ 9,577	\$ 8,054
FEast / Cont	\$ 6,640	\$ 6,450	2.9%	\$ 5,202	\$ 4,503
USG / Skaw	\$ 16,366	\$ 15,181	7.8%	\$ 18,784	\$ 15,683
Skaw / USG	\$ 7,541	\$ 7,206	4.6%	\$ 7,477	\$ 6,507
Handysize					
BHSI	621	628	-1.1%	592	525
BHSI - TCA	\$ 9,121	\$ 9,227	-1.1%	\$ 8,670	\$ 7,668
Skaw / Rio	\$ 7,775	\$ 7,585	2.5%	\$ 6,832	\$ 6,455
Skaw / Boston	\$ 7,392	\$ 7,150	3.4%	\$ 6,942	\$ 6,539
Rio / Skaw	\$ 12,190	\$ 12,275	-0.7%	\$ 12,374	\$ 10,699
USG / Skaw	\$ 9,721	\$ 10,300	-5.6%	\$ 11,226	\$ 9,310
SEAsia / Aus / Jap	\$ 9,043	\$ 9,221	-1.9%	\$ 8,078	\$ 7,199
PACIFIC RV	\$ 8,900	\$ 9,032	-1.5%	\$ 7,915	\$ 6,974



© Allied Shipbroking Inc. © Allied Chartering S.A.



#### Dry Bulk Indices



#### **BCI** Average TCE



#### BPI Average TCE



#### BSI Average TCE



#### **BHSI** Average TCE





### Freight Market Tankers - Spot Market

#### 16<sup>th</sup> - 20<sup>th</sup> April 2018

**Crude Oil Carriers** - Mixed messages were to be seen for the large VLs with Westbound voyages still losing ground as interest remains sluggish, while Eastbound voyages started to make up some lost ground and were able to show slightly better figures week-on-week. Things were relatively flat in the WAF, though earnings did drop slightly due to the sharp increase in bunker prices. Suezmaxes were showing a better overall picture, with rates in both the WAF and Black Sea/Med gaining ground week-on-week thanks to a much better flow of fresh interest coming through. A fairly mixed picture was also to be seen for Aframaxes, with the Baltic/North Sea losing further ground, while some positive signs were to be seen in the Caribs and MEG.

**Oil Products** - An overall negative trend was to be noted in the majority of DPP routes, as interest remained relatively flat in the Far East and North Atlantic. Things were slightly better on the CPP front, were a sharp increase in activity in the North Atlantic helped boost rates significantly.

Spot market rate	Spot market rates & indices Average									
		20 Apr	13 Apr	±%	2018	2017				
Baltic Tanker Ind	ices									
BDTI		637	640	-0.5%	661	788				
BCTI		558	529	5.5%	588	608				
VLCC										
MEG-USG	WS	18.07	18.27	-1.1%	19.05	29.32				
	\$/day	-\$ 13,735	-\$ 12,855	-6.8%	-\$ 11,176	-\$ 2,206				
MEG-SPORE	WS	40.08	38.88	3.1%	41.92	59.86				
	\$/day	\$ 19,108	\$ 17,387	9.9%	\$ 21,441	\$ 45,754				
MEG-JAPAN	WS ¢ (alau	40.00	38.46	4.0%	41.45	58.36				
	\$/day	\$ 5,664 40.00	\$ 4,990 40.00	13.5%	\$ 8,401 42,98	\$ 22,702				
WAF-USG	WS ¢ (day)	40.00 \$ 33,005		0.0%		61.85				
SUEZMAX	\$/day	<b>\$ 33,005</b>	\$ 33,505	-1.5%	\$ 39,040	\$ 70,814				
SUEZIMAX	WS	55.00	50.00	10.0%	54.85	75.85				
WAF-USAC	\$/day	\$ 21,470	\$ 18.047	10.0%	\$ 22,410	\$ 40.601				
	WS	76.94	73.17	5.2%	71.59	87.57				
BSEA-MED	\$/day	\$ 5,778	\$ 3,848	50.2%	\$ 3,490	\$ 12,767				
AFRAMAX	φ/ uay	ψ 5,770	ψ 0,040	50.270	ψ 0, 470	ψ 12,707				
	WS	95.00	96.94	-2.0%	95.21	101.90				
NSEA-CONT	\$/day	-\$ 2,862	-\$ 2,011	-42.3%	-\$ 1,979	\$ 7,719				
MEC CROPE	WS	86.94	85.06	2.2%	86.71	108.74				
MEG-SPORE	\$/day	\$ 2,421	\$ 2,446	-1.0%	\$ 3,445	\$ 7,329				
CARIBS-USG	WS	98.89	97.22	1.7%	101.39	121.64				
CARIDS-03G	\$/day	\$ 2,839	\$ 2,619	8.4%	\$ 4,858	\$ 9,531				
BALTIC-UKC	WS	80.00	88.06	-9.2%	77.83	81.96				
	\$/day	\$ 7,126	\$ 11,839	-39.8%	\$ 6,330	\$ 10,019				
DPP										
CARIBS-USAC	WS	110.00	130.00	-15.4%	113.63	129.23				
	\$/day	\$ 17,399	\$ 24,125	-27.9%	\$ 19,368	\$ 26,317				
ARA-USG	WS	98.13	99.19	-1.1%	103.61	120.54				
	\$/day	\$ 10,024	\$ 11,135	-10.0%	\$ 15,413	\$ 25,637				
SEASIA-AUS	WS	83.75	84.94	-1.4%	86.83	105.77				
	\$/day	\$ 4,453	\$ 5,165	-13.8%	\$ 6,535	\$ 9,856				
MED-MED	WS	80.25	77.67	3.3%	90.82	106.37				
CDD	\$/day	-\$ 1,090	-\$ 1,948	44.0%	\$ 4,020	\$ 9,426				
СРР	WS	85.00	00 (0	E 00/	94.63	10/ 04				
MEG-JAPAN			89.69 \$ 6,623	-5.2% -24.4%		106.84				
	\$/day WS	\$ 5,007 147.78	\$ 0,023 135.56	-24.4% 9.0%	\$ 8,315 141.31	\$ 9,016 140.87				
CONT-USAC	vvs \$/dav	147.78 \$ 7,965	\$ 6.266	9.0% 27.1%	\$ 7,709	\$ 7,272				
	⊅/uay WS	\$ 7,905 140.00	\$ 0,200 130.00	7.7%	\$ 7,709 136.56	⊅ 7,272 138.78				
CARIBS-USAC	\$/day	\$ 20,816	\$ 18,506	12.5%	\$ 20,505	\$ 22,286				
	WS	109.69	98.13	11.8%	100.74	105.91				
USG-CONT	\$/day	\$ 2,953	\$ 1,350	118.7%	\$ 2,271	\$ 2,859				
	φ/ ddy	<i>ų 2,700</i>	÷ 1,000	110.770	Ψ <i>-</i> , <i>-</i> , <i>-</i>	+ 2,007				

liver.

care.

© Allied Shipbroking Inc. © Allied Chartering S.A.





#### **Tanker Indices**



#### VLCC Average TCE



#### Suezmax Average TCE



#### Aframax Average TCE



#### MR Average TCE





## Freight Market Period Charter

#### 16<sup>th</sup> - 20<sup>th</sup> April 2018

Dry Bulk period market TC rates last 5 years								
	20 Apr	16 Mar	±%	Min	Avg	Max		
Capesize								
12 months	\$ 19,500	\$ 18,250	6.8%	\$ 6,200	\$ 14,615	\$ 31,450		
36 months	\$ 18,000	\$ 17,500	2.9%	\$ 6,950	\$ 14,856	\$ 25,200		
Panamax								
12 months	\$ 12,750	\$ 14,750	-13.6%	\$ 4,950	\$ 9,737	\$ 15,450		
36 months	\$ 12,500	\$ 13,000	-3.8%	\$ 6,200	\$ 10,194	\$ 15,325		
Supramax								
12 months	\$ 13,250	\$ 13,250	0.0%	\$ 4,450	\$ 9,352	\$ 13,950		
36 months	\$ 11,750	\$ 11,750	0.0%	\$ 6,200	\$ 9,506	\$ 13,700		
Handysize								
12 months	\$ 11,250	\$ 10,500	7.1%	\$ 4,450	\$ 7,785	\$ 11,200		
36 months	\$ 9,750	\$ 9,750	0.0%	\$ 5,450	\$ 8,103	\$ 10,450		

#### Latest indicative Dry Bulk Period Fixtures

 $\rm M/V$  "ANNOU G.O.", 87450 dwt, built 2011, dely Kandla 22 Apr , \$13,500, for 4/7 months, to Klaveness

 $\rm M/V$  "EMERALD DONGJI", 81845 dwt, built 2015, dely Hong Kong 27 Apr , \$13,500, for 4/7 months, to CRC

 $\rm M/V$  "MERCURIAL VIRGO", 81545 dwt, built 2013, dely CJK 23/25 Apr , \$13,750, for 4/6 months, to Chart Not Rep

M/V "KYPROS BRAVERY", 77078 dwt, built 2015, dely Cai Mep 23/27 Apr , \$14,250, for 4/6 months, to South 32

M/V "ARETHUSA", 73593 dwt, built 2007, dely New Mangalore 25 Apr/08 May , \$12,600, for minimum 12/maximum 15 months, to Glencore

Tanker period market TC rates last 5 years								
	20 Apr	16 Mar	±%	Min	Avg	Max		
VLCC								
12 months	\$ 19,500	\$ 20,500	-4.9%	\$ 18,000	\$ 31,579	\$ 57,750		
36 months	\$ 24,000	\$ 27,000	-11.1%	\$ 22,000	\$ 31,483	\$ 45,000		
Suezmax								
12 months	\$ 15,500	\$ 17,000	-8.8%	\$ 15,250	\$ 23,743	\$ 42,500		
36 months	\$ 19,500	\$ 21,750	-10.3%	\$ 17,000	\$ 24,740	\$ 35,000		
Aframax								
12 months	\$ 13,250	\$ 14,000	-5.4%	\$ 13,000	\$ 18,746	\$ 30,000		
36 months	\$ 17,000	\$ 17,000	0.0%	\$ 14,750	\$ 19,171	\$ 27,000		
MR								
12 months	\$ 13,250	\$ 13,750	-3.6%	\$ 12,000	\$ 14,966	\$ 21,000		
36 months	\$ 14,250	\$ 14,250	0.0%	\$ 14,000	\$ 15,214	\$ 18,250		

#### Latest indicative Tanker Period Fixtures

 $\mathsf{M}/\mathsf{T}$  "TOKIO", 300000 dwt, built 2005, \$20,000, for 1 year trading, to UNIPEC

M/T "RS TARA", 159000 dwt, built 2016, \$16,000, for 1+1 year trading, to HEIDMAR

 $\rm M/T$  "MARE NOSTRUM", 110000 dwt, built 2009, \$14,500, for 6+6 months trading, to KOCH

 $\rm M/T$  "CIELO DI ROTTERDAM", 75000 dwt, built 2018, \$13,750, for 6+6 months trading, to TRAFIGURA

M/T "MISS MARIAROSARIA", 51000 dwt, built 2011, \$13,800, for 6+5 months trading, to PEMEX



© Allied Shipbroking Inc. © Allied Chartering S.A.

Email: research@allied-shipbroking.gr









0d-17

Apr-18

#### Tanker 12 month period charter rates (USD '000/day)

Apr-18



0d-17





7

Apr-1

Supramax

15

14

13

12

11

10

9

8

7

6

5

Apr-17







201



# Sale & Purchase Newbuilding Orders



#### 16<sup>th</sup> - 20<sup>th</sup> April 2018

It is true that Newbuilding market has not yet impressed with the overall activity reported, while it has been subject to hefty periodical ups and downs. Uncertainty and curbed investment appetite are the main characteristics in new order placing for the time being. Notwithstanding this, this past week we witnessed a considerable jump in activity in the dry bulk sector, a sector that in this year has as of yet rather underperformed compared to what we witnessed in the latest part of the previous year. This enhanced fresh interest though, came rather attuned with the considerable improvement in the freight market these past couple of weeks, after a long period of downward pressure that was being felt. On the other hand, the rest of the major shipping sectors were eerily quiet this past week, confirming once more the unpredictable nature of the newbuilding market, which seems unable at this point to sustain a stable flow in terms of volume.

#### Dry Bulk Newbuilding Prices



#### Tanker Newbuilding Prices



Indicative Dry NB Prices (US\$ million) last 5 years							
	20 Apr	16 Mar	±%		Min	Avg	Max
Dry Bulkers							
Capesize (180,000dwt)	47.0	46.0	2.2%		41.8	48.0	58.0
Kamsarmax (82,000dwt)	26.5	26.5	0.0%		24.3	27.1	30.8
Panamax (77,000dwt)	26.0	25.5	2.0%		23.8	26.3	29.5
Ultramax (64,000dwt)	24.5	24.5	0.0%		22.3	24.9	28.0
Handysize (37,000dwt)	22.5	22.3	1.1%		19.5	21.4	23.5
Container							
Post Panamax (9,000teu)	82.5	82.5	0.0%		76.5	84.6	91.0
Panamax (5,200teu)	48.5	48.5	0.0%		48.0	53.0	58.5
Sub Panamax (2,500teu)	27.0	27.0	0.0%		26.0	29.6	33.0
Feeder (1,700teu)	21.5	21.5	0.0%		21.5	23.9	27.0

Indicative Wet NB Pric	las	last 5 years				
	20 Apr	16 Mar	±%	Min	Avg	Max
Tankers						
VLCC (300,000dwt)	87.0	86.0	1.2%	80.0	90.5	101.0
Suezmax (160,000dwt)	58.5	58.5	0.0%	53.0	59.4	66.0
Aframax (115,000dwt)	45.5	45.0	1.1%	43.0	49.2	55.0
LR1 (75,000dwt)	43.8	43.5	0.6%	40.5	43.8	47.0
MR (56,000dwt)	35.3	35.0	0.7%	32.5	34.8	37.3
Gas						
LNG 160k cbm	184.0	184.0	0.0%	184.0	196.0	200.0
LPG LGC 80k cbm	70.0	70.0	0.0%	70.0	73.9	80.0
LPG MGC 55k cbm	62.0	62.0	0.0%	62.0	64.8	68.5
LPG SGC 25k cbm	40.0	40.0	0.0%	40.0	42.6	45.5

Reported	ransact	ions						
Туре	Units	Size		Shipbuilder Price Buye		Buyer	Delivery	Comments
BULKER	4	208,000	dwt	SWS, China	\$ 50.0m	Korean Buyers	2020	LOI stage
BULKER	1	82,000	dwt	JIANGSU NEW YZJ, China	N/A	HADLEY SHIPPING, UK	2019	
BULKER	4 + 4	81,000	dwt	COSCO HI, China	\$ 28.0m	Greek Buyers	2020	LOI stage, tier III
BULKER	2	64,000	dwt	COSCO HI, China	\$ 25.0m	Greek Buyers	2020	LOI stage, tier II
BULKER	2+4	63,500	dwt	XIANGYU, China	\$ 24.0m	CHARTWORLD, Greece	2020	LOI stage



© Allied Shipbroking Inc. © Allied Chartering S.A.



## Sale & Purchase **Secondhand Sales**



+15%

+7%

3 months diff

12 months diff

Panamax

16%

14%

12%

10%

8%

6%

4%

2%

0%

+0%

1 month diff

6 months diff

Handysize

#### 16<sup>th</sup> - 20<sup>th</sup> April 2018

On the dry bulk side, we witnessed once again a fair bit of activity surfacing, though a large number of the units changing hands were part of the large enbloc deal secured by Star Bulk. The expectation now is for things to continue firming and there is an anticipation for a gearing up in interest to emerge for the larger Capes, given the recent jump noted in the freight market. Overall, appetite amongst buyers seems to be re-emerging in high numbers and this could well help push for another round of price hikes in the near term.

On the tanker side, the slow trickle of deals coming through continues for yet another week, with the turmoil being noted both in the freight market and global crude oil markets still overshadowing the second hand market with a deep sense of investment uncertainty. The few buyers around seem to still hold appetite only for bargain deals of which a very select few emerge.

Indicative Dry Bulk Values (US\$ million) last 5 years									
		20 Apr	16 Mar	±%	Min	Avg	Max		
Capesize									
180k dwt	Resale	48.00	48.00	0.0%	34.5	46.0	65.0		
180k dwt	5 year old	34.50	34.50	0.0%	23.0	34.1	53.0		
170k dwt	10 year old	24.00	23.50	2.1%	12.0	22.2	38.0		
150k dwt	15 year old	15.50	15.50	0.0%	6.5	13.4	25.0		
Panamax									
82k dwt	Resale	30.00	30.00	0.0%	22.5	28.3	34.0		
82k dwt	5 year old	23.50	23.50	0.0%	11.5	19.3	28.0		
76k dwt	10 year old	16.50	15.50	6.5%	7.3	13.3	23.0		
74k dwt	15 year old	11.50	11.00	4.5%	3.5	8.4	14.5		
Supramax	(								
62k dwt	Resale	28.00	28.00	0.0%	19.0	26.6	33.0		
58k dwt	5 year old	18.50	18.50	0.0%	11.0	17.9	27.0		
56k dwt	10 year old	14.50	14.50	0.0%	6.0	12.7	22.0		
52k dwt	15 year old	10.50	10.50	0.0%	3.5	8.1	13.5		
Handysize	9								
37k dwt	Resale	23.00	23.00	0.0%	17.0	21.3	26.0		
37k dwt	5 year old	15.50	15.00	3.3%	7.8	14.5	21.0		
32k dwt	10 year old	11.00	11.00	0.0%	6.0	10.2	16.0		
28k dwt	15 year old	6.50	6.50	0.0%	3.5	6.5	11.0		

Indicative Tanker Values (US\$ million) last 5 years 20 Apr 16 Mar ±% Min Avg Max VLCC 310k dwt Resale 86.00 84.50 1.8% 80.0 91.8 105.0 5 year old 310k dwt 64.00 64.00 0.0% 55.0 68.4 84.0 250k dwt 10 year old 42.50 42.50 0.0% 34.5 45.5 59.0 250k dwt 15 year old 25.00 25.00 18.7 28.4 41.0 Suezmax 57.00 73.0 160k dwt Resale 58 50 2.6% 53.0 62 1 43.50 150k dwt 5 year old 43.00 1.2% 38.0 48.0 62.0 28.00 28.00 24.0 32.6 44.5 150k dwt 10 year old 17.00 17.00 0.0% 14.0 18.7 23.0 150k dwt 15 year old Aframax 45.00 110k dwt Resale 45.00 0.0% 39.0 48.5 57.0 31.00 31.00 0.0% 27.0 35.8 47.5 110k dwt 5 year old 105k dwt 10 year old 21.00 21.00 17.0 23.5 33.0 105k dwt 15 year old 11.50 11.50 0.0% 8.0 13.4 20.0 MR 35.00 2.9% 33.0 36.1 39.0 52k dwt Resale 36.00 5 year old 1.9% 26.50 23.0 26.1 31.0 52k dwt 26.00 45k dwt 10 year old 18.00 17.50 2.9% 15.0 17.7 21.0 9.5 15 year old 10.00 10.00 0.0% 11.0 13.5 45k dwt

eliver.

care.

#### Price movements of 5 year old Dry Bulk assets



1 month diff 3 months diff 12 months diff 6 months diff







+0%

3 months diff 6 months diff 12 months diff

1 month diff 3 months diff 6 months diff 12 months diff

#### Price movements of 5 year old Tanker assets



1 month diff 3 months diff 6 months diff 12 months diff



Suezmax 10% +9% 9% 8% 7% 6% 5% +4% 4% 3% 2% +1%+1% 1% 0%



3 months diff 12 months diff



1 month diff 6 months diff









© Allied Shipbroking Inc. © Allied Chartering S.A.

# Sale & Purchase Secondhand Sales



#### 16<sup>th</sup> - 20<sup>th</sup> April 2018

Bulk Ca	rriers								
Size	Name	Dwt	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
CAPE	VOGERUNNER	176,838	2008	NAMURA IMARI, Japan	MAN-B&W		\$ 24.05m	S. Korean - Korea Line	correction from last week
VLOC	ABOY LAETITIA	207,896	2017	SHANGHAI WAIGAOQIAO, China	MAN-B&W				
VLOC	ABOY SIENNA	207,721	2017	SHANGHAI WAIGAOQIAO, China	MAN-B&W				
VLOC	ABOY KARLIE	207,566	2016	SHANGHAI WAIGAOQIAO, China	MAN-B&W				
CAPE	ABY SCARLETT	175,649	2014	JINHAI HEAVY INDUSTRY, China	MAN-B&W				
CAPE	ABYO AUDREY	175,125	2011	NEW TIMES SHBLDG CO LT, China	MAN-B&W				
POST PMAX	PAOLA	115,259	2011	NEW TIMES SHBLDG CO LT, China	MAN-B&W				
POST PMAX	ABML EVA	106,659	2012	STX CHINA SHIPBUILDING, China	MAN-B&W				
POST PMAX	AOM APHRODITE	92,007	2011	SUNGDONG, S. Korea	MAN-B&W		N/A	Greek - Star Bulk	sale incl approximately 10.5 million common
POST PMAX	MARIA LAURA PRIMA	91,945	2010	SUNGDONG, S. Korea	MAN-B&W				shares to the sellers
POST PMAX	PIERA	91,945	2010	SUNGDONG, S. Korea	MAN-B&W				
PMAX	ABY JEANNETTE	82,566	2014	STX OFFSHORE & SHBLDG, S. Korea	MAN-B&W				
PMAX	ABY ASIA	81,944	2017	SANOYASU OSAKA, Japan	MAN-B&W				
PMAX	LYDIA CAFIERO	81,187	2013	JAPAN MARINE UTD - TSU, Japan	Wartsila				
PMAX	NICOLE	81,120	2013	JAPAN MARINE UTD - TSU, Japan	Wartsila				
PMAX	ABY VIRGINIA	81,061	2015	JAPAN MARINE UTD - MAI, Japan	Wartsila				
PMAX	ABY MONICA	60,935	2015	JAPAN MARINE UTD - KUR, Japan	MAN-B&W	4 X 30t CRANES			
PMAX	ORANGE TRUTH	83,051	2006	TSUNEISHI CORP NUMAKUM, Japan	MAN-B&W		\$ 13.8m	undisclosed	under negos



© Allied Shipbroking Inc. © Allied Chartering S.A.

© Allied Chartering S.A.



# Sale & Purchase Secondhand Sales



#### 16<sup>th</sup> - 20<sup>th</sup> April 2018

PMAX	SBI TANGO	61,192	2015	IMABARI IMABARI, Japan	MAN-B&W	4 X 30,7t CRANES	\$ 19.0m	Japanese	bss 5-year BBB with repurchase option
SMAX	LUMINOUS HALO	56,018	2006	MITSUI TAMANO, Japan	MAN-B&W	4 X 30t CRANES	\$ 12.5m	U. A. E. Based - LA Maritime	
SMAX	CHALLENGER	52,413	2001	TSUNEISHI, Japan	B&W	4 X 30t CRANES	\$ 8.8m	Asian	
SMAX	AEGIS FORTUNE	52,262	2001	DAEDONG CHINHAE, S. Korea	MAN-B&W	4 X 30t CRANES	\$ 8.3m	Indonesian	
HMAX	ASTRA	47,777	2002	NANTONG COSCO KHI, China	B&W	4 X 30t CRANES	\$ 8.8m	Chinese	
HMAX	AT 40	43,246	1995	HYUNDAI HEAVY INDUSTRI, S. Korea	B&W	4 X 25t CRANES	\$ 5.1m	Russian	
Tankers									
Size	Name	Dwt	Built	Shipbuilder	M/E	Coating	Price	Buyers	Comments
AFRA	BM BREEZE	105,387	2008	SUMITOMO HEAVY MARINE, Japan	MAN-B&W		rgn \$ 17.8m - 17.9m	Vietnamese - Petrovietnam	SS/DD due, long subs
PROD/ CHEM	CHEMTRANS ELBE	13,006	2009	21ST CENTURY, S. Korea	MAN-B&W	EPOXY Coated	\$ 10.3m	U. A. E. Based - Gulf Petroleum	
PROD/ CHEM	ANGLEVIKEN	12,796	2005	SAMHO SHIP TONGYONG, S. Korea	MAN-B&W	epoxy Phen	\$ 7.1m	undisclosed	
SMALL	KAITO MARU	4,998	2007	MIURA SAIKI, Japan	MAN-B&W		\$ 5.4m	undisclosed	
Contain	ers								
Size	Name	TEU	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
SUB PMAX	HERMES	2,510	2006	CRIST, Poland	MAN-B&W	3 X 45t CRANES	\$ 10.2m	U. K. Based - Borealis Maritime	
Offshore	e								
Туре	Name	Dwt							
Platfor		DWL	Built	Shipbuilder	M/E	Bhp	Price	Buyers	Comments
m Supply Ship	MAERSK FRONTIER	4,654		Shipbuilder ULSTEIN VERFT ULSTEINV, Norway	M/E Normo	Bhp 7,206	Price rgn \$ 1.0m	Buyers undisclosed	Comments
Supply	MAERSK FRONTIER		1992	ULSTEIN VERFT			rgn \$	, , , , , , , , , , , , , , , , , , ,	Comments
Supply Ship Offshor e Support		4,654	1992 1974	ULSTEIN VERFT ULSTEINV, Norway WARTSILA -	Normo	7,206	rgn \$ 1.0m	undisclosed	Comments
Supply Ship Offshor e Support Vessel Anchor Handlin g Tug Supply Anchor Handlin	WIND AMBITION	4,654 1,600 1,575	1992 1974	ULSTEIN VERFT ULSTEINV, Norway WARTSILA - TURKU, Finland	Normo Pielstick	7,206 21,614	rgn \$ 1.0m N/A	undisclosed Greek	Comments
Supply Ship Offshor e Support Vessel Anchor Handlin g Tug Supply Anchor Handlin g Tug Supply	WIND AMBITION	4,654 1,600 1,575 847	1992 1974 2011	ULSTEIN VERFT ULSTEINV, Norway WARTSILA - TURKU, Finland ABG, India	Normo Pielstick Yanmar	7,206 21,614 6,800	rgn \$ 1.0m N/A N/A	undisclosed Greek undisclosed U. A. E. Based - GAC	Comments



© Allied Shipbroking Inc. © Allied Chartering S.A.

Email: research@allied-shipbroking.gr

Logistical 2004 Digentical 

# Sale & Purchase Demolition Sales



#### 16<sup>th</sup> - 20<sup>th</sup> April 2018

All eyes are now focused on Pakistan and the long anticipated reopening for wet units. Awaiting an official announcement, accompanied with all the new requirements in respect to that, has put many in deep thought of what to expect next. At this point though, things in the recycling market are rather blurry, with both volume and offered numbers having witnessed a considerable downward pressure despite the periodical deal coming through at relatively firm levels. It is true that there is an excess inventory of tanker units in the Indian Sub-Continent right now, given the hefty gear up in activity the past few months, while a reopening of Pakistan will certainly boost up competition amongst breakers and will help ease back the amassed stockpiles of the larger size segment units as of late. Following weeks will be of vital interest in order to get a better taste of the true affection held by buyers as to these units. How market participants will respond to those changes, will be a relatively tricky business.

#### **Dry Scrap Prices**



#### Wet Scrap Prices



Indicative Dry Prices (\$/Idt) last 5 years									
	20 Apr	13 Apr	±%	1	Min	Avg	Max		
Indian Sub Continent									
Bangl	adesh 420	430	-2.3%	1	220	370	475		
India	435	435	0.0%		225	371	500		
Pakis	tan 425	430	-1.2%	1	220	370	475		
Far East Asia									
China	a 210	210	0.0%		110	243	395		
Mediterranean									
Turke	ey 270	270	0.0%		145	245	355		

Indicative Wet Prices (\$/Idt)							last 5 years		
		20 Apr	13 Apr	±%		Min	Avg	Max	
Indian Sub Continent									
	Bangladesh	440	450	-2.2%		245	390	490	
	India	460	460	0.0%		250	392	510	
	Pakistan*	445	450	-1.1%		245	391	500	
Far East As	sia								
	China	230	230	0.0%		120	259	405	
Mediterranean									
	Turkey	280	280	0.0%		150	255	355	
* Pakistan is not receiving tanker vessels.									

Reported	d Transactions							
Туре	Vessel's Name	Dwt	Built	Country Built	Ldt	US\$/ldt	Buyer	Sale Comments
Gas	ISIS GAS	49,998	1985	Japan	19,562	\$ 437/Ldt	Indian	
Tanker	CE-BREEZE	105,154	1996	Japan	16,639	N/A	Bangladeshi	
Ro-ro Cargo	CENTURY LEADER NO. 3	14,155	1986	Japan	11,831	N/A	Indian	
Bulker	CHESHIRE	56,598	2012	China	11,083	N/A	Turkish	
Gen. Cargo	PACIFIC VOYAGER	23,731	1991	Japan	9,401	N/A	Indian	
Ro Pax	TAKU	759	1963	U. S. A.	3,550	N/A	Indian	
Gas	INITIATOR	4,318	1990	Japan	2,107	N/A	Bangladeshi	
Tanker	MANAMAN III	1,661	1986	S. Korea	574	N/A	Indian	
Specialis ed Cargo	ZHEN HUA 9	33,748	1982	Japan	-	N/A	Pakistani	
Reefer	SAN DIEGO	9,360	1984	Germany	-	N/A	Bangladeshi	



© Allied Shipbroking Inc. © Allied Chartering S.A.



## Trade Indicators Markets | Currencies | Commodities



#### 16<sup>th</sup> - 20<sup>th</sup> April 2018

Deutsche Bank (DB) is backing Scorpio Tankers (STNG) to cope with its \$2.8bn debt mountain due to its young fleet.

Analyst Amit Mehrotra said in a note he has met with the management team in recent weeks to discuss the cashflow outlook in the light of its "very weak share price performance."

The stock is down 38% this year, the worst performing shipowner it covers - at about half its net asset value, in the bank's view.

Mehrotra said market participants are "rightfully concerned" about the potential for an increase in cash calls related to debt repayments.

These total \$123m this year and \$637.4m in 2019.

"The negative implication is that STNG will have to do a highly dilutive equity offering to meet increasing cash flows," DB added.

But Mehrotra's analysis yields a different conclusion. Source: Tradewinds

				las	t 12 mon	ths
	20 Apr	16 Mar	±%	Min	Avg	Max
Markets						
10year US Bond	2.95	2.85	3.6%	2.05	2.40	2.95
S&P 500	2,670.1	2,752.0	-3.0%	2,349	2,556	2,873
Nasdaq	7,146.1	7,482.0	-4.5%	5,911	6,627	7,561
Dow Jones	24,462.9	24,946.5	-1.9%	20,548	23,003	26,617
FTSE 100	7,368.2	7,164.1	2.8%	6,922	7,423	7,779
FTSE All-Share UK	4,062.3	3,957.1	2.7%	3,830	4,073	4,269
CAC40	5,412.8	5,282.8	2.5%	5,032	5,296	5,542
Xetra Dax	12,540.5	12,389.6	1.2%	11,886	12,700	13,560
Nikkei	22,162.2	21,676.5	2.2%	18,430	21,111	24,124
Hang Seng	30,418.3	31,502.0	-3.4%	24,042	28,245	33,154
DJ US Maritime	282.6	251.1	12.6%	197.1	222.2	282.6
Currencies						
\$ per €	1.23	1.23	0.0%	1.07	1.18	1.25
\$ per ₤	1.41	1.39	0.8%	1.27	1.34	1.43
£ per €	0.88	0.88	-0.8%	0.00	0.88	0.93
¥ per \$	107.6	105.9	1.6%	105.0	110.7	114.2
\$ per Au\$	0.77	0.78	-1.0%	0.73	0.77	0.81
\$ per NoK	0.13	0.13	-1.2%	0.12	0.12	0.13
\$ per SFr	0.97	0.95	2.3%	0.92	0.97	1.01
Yuan per \$	6.29	6.33	-0.6%	6.26	6.59	6.91
Won per \$	1,067.5	1,067.7	0.0%	1,055.0	1,106.8	1,154.7
\$ INDEX	96.4	97.1	-0.7%	95.5	99.8	105.4
Commoditites						
Gold \$	1,348.6	1,310.1	2.9%	1,211.1	1,286.6	1,355.0
Oil WTI \$	68.4	61.3	11.6%	42.5	54.4	68.5
Oil Brent \$	74.1	65.2	13.6%	44.8	58.8	74.1
Palm Oil	-	-	-	562.0	562.0	562.0
Iron Ore	66.9	69.6	-4.0%	54.0	68.2	80.0
Coal Price Index	96.7	91.4	5.7%	71.0	87.6	99.0
White Sugar	342.9	348.7	-1.7%	339.5	386.7	470.8

#### Currencies

US Dollar per Euro



#### Yuan per US Dollar



#### Commodities

Iron Ore (TSI)





# Oil WTI \$ 65.00 60.00 55.00 50.00 45.00 45.00 35.00 30.00 25.00 Appr 1 Oct-1 Appr 18

#### Yen per US Dollar



US Dollar INDEX









care.

© Allied Shipbroking Inc. © Allied Chartering S.A.

# Contact Details

#### 16<sup>th</sup> - 20<sup>th</sup> April 2018 | Week 16

#### ALLIED SHIPBROKING INC.

48, Aigialeias Street, 4<sup>th</sup> Floor, Maroussi 151 25, Greece Tel: +30 210 45 24 500 Fax: +30 210 45 25 017/ 019

E-mail: snp@allied-shipbroking.gr

#### Sale & Purchase

AERAKIS GEORGE
MOBILE: +30 6946 04 57 37
BOLIS ILIAS
MOBILE: +30 6937 02 65 00
DASKALAKIS GEORGE
MOBILE: +30 6932 24 80 07
DRAKOGIANNOPOULOS STAVROS
MOBILE: +30 6932 20 15 65
DRAKOGIANNOPOULOS SAKIS
MOBILE: +30 6944 88 58 08
FRANGOS HARRIS
MOBILE: +30 6936 57 67 00
HADJINASSIOS CHRISTOS
MOBILE: +30 6972 14 17 80
KLONIZAKIS JOHN
MOBILE: +30 6948 50 55 81
KOSTOYANNIS JOHN
MOBILE: +30 6932 43 39 99
MANOLAS NIKOLAS
MOBILE: +30 6940 63 22 56 MOISSOGLOU THEODOROS
MOISSOGLOU THEODOROS MOBILE: +30 6932 45 52 41
PAPAIOANNOU ANTONIS
MOBILE: +30 6936 54 80 22
PAPOUIS THASSOS
MOBILE: +30 6944 29 49 89
PRACHALIAS ARGIRIS
MOBILE: +30 6947 62 82 62
SKOURTIS GEORGE
MOBILE: +30 6936 93 62 12
STASSINAKIS JOHN
MOBILE: +30 6972 60 92 09
TSALPATOUROS COSTIS
MOBILE: +30 6932 20 15 63
VARVAROS PLUTON
MOBILE: +30 6937 25 15 15
Maritime Research & Valuations
CHASAPIS THOMAS
MOBILE: +30 6947 82 91 72
LAZARIDIS GEORGE
MOBILE: +30 6946 95 69 40



#### ALLIED CHARTERING S.A.

48, Aigialeias Street, 4<sup>th</sup> Floor, Maroussi 151 25, Greece Tel : +30 210 42 88 100 Fax: +30 210 45 24 201

E-mail: drycargo@allied-chartering.gr

E-mail: tanker@allied-chartering.gr

Dry Cargo Chartering
ALEXOPOULOS PANOS
MOBILE: +30 6944 34 66 15
DAOULAS SPYROS
MOBILE: +30 6932 27 88 40
KAILAS VAGGELIS
MOBILE: +30 6942 48 05 69
KANELLOS DIMITRIS
MOBILE: +30 6945 07 47 85
KAPPA ANGELIKI
MOBILE: +30 6975 85 60 84
KARAMANIS COSTAS
MOBILE: +30 6941 54 14 65
MAVRIKOU GEORGINA
MOBILE: +30 6974 18 07 84
PATELIS DIMITRIS
MOBILE: +30 6944 04 43 61
THEODOTOS ARISTOFANIS
MOBILE: +30 6951 79 82 89 TSAI PATOUROU ANASTASIA
MOBILE: +30 6951 79 82 91
TSAI PATOUROU MARGARITA
MOBILE: +30 6934 74 22 16
Tanker Chartering
FLOURIS JOHN
MOBILE: +30 6955 80 15 03
FOUROULI STELLA
MOBILE: +30 6947 35 68 48
PAPANTONOPOULOS NICOLAS
MOBIL F: +30 6945 23 21 88
TSEPIS KONSTANTINOS
MOBILE: +30 6951 79 82 91



© Allied Shipbroking Inc. © Allied Chartering S.A. 48, Aigialeias Str, 151 25 Maroussi Athens, Greece Tel: +30 210 4524500 Tel: +30 210 4288100





# Disclaimer & Appendix





#### Disclaimer

The information contained within this report has been provided by Allied Shipbroking Inc. and Allied Chartering S.A. for general information purposes.

All the information is compiled through Allied Shipbroking Inc. and Allied Chartering S.A. databases, as well as from other market sources. Despite having taken reasonable care in the gathering, filtering and auditing of this information and believing that the information is accurate and correct, it may still contain errors, as a lot of the views regarding market levels are partially derived from estimates and/or subject judgments while the reported transaction activity is gathered from several sources and rumors, some of which are sometimes hard to validate in full their accuracy and truthfulness. As such we advise that the information be taken cautiously, while advising that this information does not obviate the need to also make further enquiries and seek further information in order to obtain a more accurate outlook. As we make no warranties of any kind, both expressed or implied, as to the completeness, accuracy, reliability or completeness of the information herein, Allied Shipbroking Inc. and its connected persons shall not be held liable to any loss or damage of any kind, including direct, indirect and/or consequential damages caused by negligence of any kind on our part.

Any choice to rely on this information provided is strictly at the recipient's own risk.

This report and its information is confidential and solely for the internal use of its recipients, while any re-production or re-distribution of the report and its material is strictly prohibited without prior permission from Allied Shipbroking Inc.

If you wish to subscribe to this or any other report we produce, please contact us directly.

#### Appendix

Aggregate Price Index quoted on the first page for both Newbuilding and Secondhand relates to the current average prices levels compared to where they stood at 1st January 2010 (i.e. index 100 = 01/01/2010)

Demolition market average price index refers to the combination of the average prices currently offered in the Indian Sub-Continent, Far East and Mediterranean.

Period rates currently relate to Capesize of 180,000dwt, Panamax of 76,000dwt, Supramax of 56,000dwt and Handysize of 33,000dwt on the Dry Bulk side and VLCC of 250,000dwt, Suezmax of 150,000dwt, Aframax of 115,000dwt and MR of 52,000dwt on the Tankers side respectively.

In terms of Secondhand Asset Prices their levels are quoted based on following description:

	Resale	5 year old	10 year old	15 year old
Capesize	180,000dwt	180,000dwt	170,000dwt	150,000dwt
Panamax	82,000dwt	82,000dwt	76,000dwt	74,000dwt
Supramax	62,000dwt	58,000dwt	56,000dwt	52,000dwt
Handysize	37,000dwt	32,000dwt	32,000dwt	28,000dwt
VLCC	310,000dwt	310,000dwt	250,000dwt	250,000dwt
Suezmax	160,000dwt	150,000dwt	150,000dwt	150,000dwt
Aframax	110,000dwt	110,000dwt	105,000dwt	95,000dwt
MR	52,000dwt	45,000dwt	45,000dwt	45,000dwt

All vessels built to European specifications by top Japanese shipbuilders, with dwt size based on the below table.

#### Visit us @ www.allied-shipbroking.gr



© Allied Shipbroking Inc. © Allied Chartering S.A. 48, Aigialeias Str, 151 25 Maroussi Athens, Greece Tel: +30 210 4524500 Tel: +30 210 4288100

Email: research@allied-shipbroking.gr





12