Weekly Shipping Market Update

09th - 13th April 2018 | Week 15

Market Analysis

The dry bulk market has gained a little bit of traction this past week, with BDI index finally closing again above the 1,000 basis points mark on Friday. At the very start of this month, the BDI was easing back below this aforementioned psychological benchmark, leaving many to doubt the recent upward trends that had been noted in the final quarter of 2017 and the first couple of months of 2018, while also doubting the validity and robustness of any proposition of a market recovery. This can be seen as a mere reflection of the recent disruptions in the international seaborne trade scene and the increased sentiment of uncertainty that has grappled most. Moreover, this came to curb the overenthusiasm noted amongst market participants, something that was clearly reflected in both the second hand and newbuilding markets and came as a reminder of the fragility and volatility that characterize this industry, an industry, prone to exaggerations and to rapid changes.

On the face of a 25% import tariff, many feared and focused on the impact of the Soybean market, given the huge export volumes that are involved in the US to China trade route. However, let's not forget the importance the US plays in the overall grain market and more specifically in the wheat and maize trade. What's more is that most tend to look upon the peaks in the seasonal grain trade as a strong driver in the market, helping boost momentum and drive the freight market forward. Yet, given that the wheat market is more fragmented from that of other commodities, with the total production being distributed in different regions and several different harvests periods, the market direction one can take is never really as clear as most would hope for. At the same time, it is a market that is also wildly susceptible to the byproducts of the random patterns in weather conditions, leaving limited room for any robust and serious forecasting of the market dynamics and how the trade will be shape even in the short term. At this point, we seem to be within the main window of activity seen for wheat and maize exports out of the US, however with so much geopolitical turmoil it seems as though things have not been moving as smooth as we would like. The overall indications taken form recent fixture activity has already shown for a relatively lackluster start for the month of April, while it looks as though export volumes may well stretch out for a bit longer than usual and more normalized as to the share of the trade we will see concluded each month.

We are still one month away from the main peak in the trade, when the combination of exports of several different grain commodities starts to really provide ample support in the market and we are already looking at potentially serious disruptions taking place. US represents 8% of the total wheat production, but close to 30% of the total trading in terms of tonne-miles. The US gulf plays a vital role in all of this and is the feeding ground for most of the freight rate spikes noted in the Panamax, Supramax and Handysize size segments in the past. Where we to experience a more subdued US grain season this year, most of these markets would like be faced with a considerable demand shock. While at the same time and given that it is only of recent that the overall market forces have found a relatively sound balance between tonnage supply and tonne-mile demand, it could well bring for a severe setback for the overall trends of the dry bulk market as a whole.

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Week in numbers

Dry Bulk Freight Market

			W-O-W change			
	13 Apr			$\pm\Delta$	±%	
BDI	1,014	~		66	7.0%	
BCI	1,038	\sim		214	26.0%	
BPI	1,351			34	2.6%	
BSI	1,013	\sim	▼	-19	-1.8%	
BHSI	628	~	▼	-15	-2.3%	

Tanker Freight Market

			W-O-W change					
	13 Apr			$\pm\Delta$	±%			
BDTI	640	$\langle \rangle$	▼	-3	-0.5%			
BCTI	529	~~~		28	5.6%			

Newbuilding Market

Aggregate	Price Inde	M-O-M change			
	13 Apr		$\pm\Delta$	±%	
Bulkers	81		1	1.8%	
Cont	94		0	0.0%	
Tankers	94	-	1	1.0%	
Gas	91		0	0.0%	

Secondhand Market

Aggregate I	Price Inde	I	M-O-M change			
	13 Apr			$\pm\Delta$	±%	
Capesize	61			0	0.0%	
Panamax	63			2	3.2%	
Supramax	68			1	0.9%	
Handysize	68			1	1.7%	
VLCC	83			1	0.9%	
Suezmax	73			1	1.0%	
Aframax	85			0	0.0%	
MR	110	_		2	1.9%	

Demolition Market

Avg Price Index (main 5 regions)					V-O-W d	hange:
		13 Apr			$\pm\Delta$	±%
	Dry	355	/	▼	-6	-1.7%
	Wet	374		•	-6	-1.6%

Economic Indicators

				M-O-M change		
	13 Apr			$\pm\Delta$	±%	
Gold \$	1,341	\sim		21	1.6%	
Oil WTI \$	67	/~~/		5	8.6%	
Oil Brent \$	73	~~~		7	10.8%	
Iron Ore	65	—	▼	-5	-7.1%	
Coal	96	~~~		5	5.2%	





Freight Market Dry Bulkers - Spot Market



Capesize - it looks as though the week started off with a change in climate, with some of the main routes showing a gathering pace in momentum and boosting overall sentiment. The biggest shifts in freight levels to be seen this week were in the Pacific, were the boosted interest out of West Australia helped gear things up considerably. The Atlantic however was fairly quick to follow, with the level of ballasters notably dropping, while the cleared up position lists in Brazil helped push for better increases all around.

Panamax - Things were slowly looking to be on an improving path here too, despite the overwhelming tonnage lists that were to be noted in many regions. The improving levels of fixing out of ECSA and in parts of the Pacific helped leave a more hopeful aftertaste to most, with promise of better rates to come soon.

Supramax - There was some positive movement to be seen in parts of the Pacific, however the overall trend was one of further downward corrections albeit only marginal ones. It does seem that a slow balance is starting to be felt, yet little of this has yet to be reflected in terms of rates being fixed at the moment.

Handysize - A considerable improvement seen in the ECSA and in most of the Atlantic has helped boost sentiment considerably amongst owners. The overall trend however was still marginally lower from where we left off the week prior and it still seems to be a catch up game. The main let down this week has been the poor performance noted in the US Gulf, while at the same time the dull performance in the Pacific has lacked in providing any foothold for support.

Spot market rates & inc	lices			Ave	age
-	13 Apr	06 Apr	±%	2018	2017
Baltic Dry Index					
BDI	1,014	948	7.0%	1,151	1,149
Capesize					
BCI	1,038	824	26.0%	1,586	2,094
BCI 5TC	\$ 8,811	\$ 7,156	23.1%	\$ 12,298	\$ 15,190
ATLANTIC RV	\$ 5,110	\$ 4,350	17.5%	\$ 12,063	\$ 15,774
Cont / FEast	\$ 19,109	\$ 17,495	9.2%	\$ 23,952	\$ 25,878
PACIFIC RV	\$ 11,750	\$ 8,358	40.6%	\$ 12,190	\$ 14,983
FEast / ECSA	\$ 10,005	\$ 8,568	16.8%	\$ 12,396	\$ 14,537
Panamax					
BPI	1,351	1,317	2.6%	1,428	1,221
BPI - TCA	\$ 10,849	\$ 10,574	2.6%	\$ 11,456	\$ 9,794
ATLANTIC RV	\$ 10,458	\$ 10,194	2.6%	\$ 11,779	\$ 10,140
Cont / FEast	\$ 17,813	\$ 17,250	3.3%	\$ 18,339	\$ 15,918
PACIFIC RV	\$ 10,423	\$ 10,286	1.3%	\$ 10,934	\$ 9,195
FEast / Cont	\$ 4,700	\$ 4,566	2.9%	\$ 4,771	\$ 3,923
Supramax					
BSI	1,013	1,032	-1.8%	957	846
BSI - TCA	\$ 11,218	\$ 11,469	-2.2%	\$ 10,846	\$ 9,368
USG / FEast	\$ 20,892	\$ 21,563	-3.1%	\$ 23,143	\$ 19,950
Med / Feast	\$ 17,106	\$ 17,863	-4.2%	\$ 17,802	\$ 15,733
PACIFIC RV	\$ 11,036	\$ 11,233	-1.8%	\$ 9,480	\$ 8,054
FEast / Cont	\$ 6,450	\$ 6,350	1.6%	\$ 5,112	\$ 4,503
USG / Skaw	\$ 15,181	\$ 15,731	-3.5%	\$ 18,971	\$ 15,683
Skaw / USG	\$ 7,206	\$ 7,325	-1.6%	\$ 7,481	\$ 6,507
Handysize					
BHSI	628	643	-2.3%	590	525
BHSI - TCA	\$ 9,227	\$ 9,442	-2.3%	\$ 8,637	\$ 7,668
Skaw / Rio	\$ 7,585	\$ 7,370	2.9%	\$ 6,773	\$ 6,455
Skaw / Boston	\$ 7,150	\$ 6,945	3.0%	\$ 6,916	\$ 6,539
Rio / Skaw	\$ 12,275	\$ 12,139	1.1%	\$ 12,383	\$ 10,699
USG / Skaw	\$ 10,300	\$ 11,500	-10.4%	\$ 11,311	\$ 9,310
SEAsia / Aus / Jap	\$ 9,221	\$ 9,500	-2.9%	\$ 8,009	\$ 7,199
PACIFIC RV	\$ 9,032	\$ 9,292	-2.8%	\$ 7,846	\$ 6,974



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Dry Bulk Indices



BCI Average TCE



BPI Average TCE



BSI Average TCE



BHSI Average TCE





Freight Market Tankers - Spot Market

09th - 13th April 2018

Crude Oil Carriers - Not much fair change for the VLs in the MEG, with the slower number of enquiries dampening the market further and bringing for a further downward correction in rates. With no support from the MEG, things were looking fairly bleak in the WAF as well, with rates showing a further drop on the back of limited interest and ample open tonnage. The Suezmaxes were also on the downward path this week, with rates dropping across the board. Things were looking to be slightly better for Aframaxes, with the Baltic/North Sea showing some slight recovery, thanks to the slow retreat of the ice season there. Some support was also to be had from the support being felt in the Caribs, with the slightly better levels of enquiries striking a better market tone.

Oil Products - Mixed messages were to be seen in the product tankers, with both the DPP and CPP routes, with the improved levels of fresh enquiries boosting the North Atlantic routes considerably, while at the same time things continued to be relatively sluggish in the Far East, with further softening in hire rates being noted.

Spot market rates & indices Average							
		13 Apr	06 Apr	±%	2018	2017	
Baltic Tanker Ind	ices						
BDTI		640	643	-0.5%	663	788	
BCTI		529	501	5.6%	591	608	
VLCC							
MEG-USG	WS	18.27	19.89	-8.1%	19.12	29.32	
	\$/day	-\$ 12,855	-\$ 10,159	-26.5%	-\$ 11,041	-\$ 2,206	
MEG-SPORE	WS	38.88	44.88	-13.4%	42.08	59.86	
	\$/day	\$ 17,387	\$ 21,085	-17.5%	\$ 21,578	\$ 45,754	
MEG-JAPAN	WS	38.46	44.42	-13.4%	41.60	58.36	
	\$/day	\$ 4,990	\$ 11,190	-55.4%	\$ 8,592	\$ 22,702	
WAF-USG	WS	40.00	45.00	-11.1%	43.18	61.85	
	\$/day	\$ 33,505	\$ 42,233	-20.7%	\$ 39,442	\$ 70,814	
SUEZMAX	14/0	50.00	50.50	4.00/	54.00	75.05	
WAF-USAC	WS	50.00	52.50	-4.8%	54.99	75.85	
	\$/day	\$ 18,047	\$ 20,752	-13.0%	\$ 22,585	\$ 40,601	
BSEA-MED	WS	73.17	77.14	-5.1%	71.40	87.57	
	\$/day	\$ 3,848	\$ 6,623	-41.9%	\$ 3,423	\$ 12,767	
AFRAMAX	14/0	0(01	00 (1	0.00/	05.45	101.00	
NSEA-CONT	WS	96.94	89.61	8.2%	95.15	101.90	
	\$/day	-\$ 2,011	-\$ 4,620	56.5%	-\$ 1,956	\$ 7,719	
MEG-SPORE	WS	85.06	85.22	-0.2%	86.73	108.74	
	\$/day	\$ 2,446	\$ 3,254	-24.8%	\$ 3,498	\$ 7,329	
CARIBS-USG	WS ¢ (alau	97.22	95.56	1.7%	101.66	121.64	
	\$/day	\$ 2,619	\$ 2,883	-9.2%	\$ 5,006	\$ 9,531	
BALTIC-UKC	WS ¢ (alau	88.06	66.11	33.2%	77.52	81.96	
DPP	\$/day	\$ 11,839	\$ 444	2566.4%	\$ 6,165	\$ 10,019	
DPP	WS	130.00	110.00	18.2%	113.87	129.23	
CARIBS-USAC	\$/day	\$ 24,125	\$ 18,277	32.0%	\$ 19,499	\$ 26,317	
	⊅/uay WS	⇒ 24,125 99.19	⇒ 10,277 99.38	-0.2%		\$ 20,317 120.54	
ARA-USG	\$/day	\$ 11,135	\$ 11,387	-0.2%	\$ 15,730	\$ 25,637	
	.∌/uay WS	\$11,135 84.94	\$11,387	0.0%	87.01	105.77	
SEASIA-AUS	\$/day	\$ 5,165	\$ 5,838	-11.5%	\$ 6,646	\$ 9,856	
	WS	77.67	76.39	1.7%	91.61	106.37	
MED-MED	\$/day	-\$ 1,948	-\$ 1,498	-30.0%	\$ 4,385	\$ 9,426	
CPP	Ψ/uay	-ψ 1,7 4 0	-ψ 1, 4 70	-30.070	φ 4,000	φ 7,420	
	WS	89.69	95.31	-5.9%	95.20	106.84	
MEG-JAPAN	\$/day	\$ 6,623	\$ 8.642	-23.4%	\$ 8.496	\$ 9.016	
	WS	135.56	102.78	31.9%	141.13	140.87	
CONT-USAC	\$/day	\$ 6,266	\$ 1,954	220.7%	\$ 7,718	\$ 7,272	
	WS	130.00	120.00	8.3%	136.67	138.78	
CARIBS-USAC	\$/day	\$ 18,506	\$ 16,446	12.5%	\$ 20,567	\$ 22,286	
	WS	98.13	81.25	20.8%	100.72	105.91	
USG-CONT	\$/day	\$ 1,350	-\$ 672	300.9%	\$ 2,302	\$ 2,859	
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VLCC Average TCE



Suezmax Average TCE



Aframax Average TCE



MR Average TCE





Freight Market Period Charter

09th - 13th April 2018

Dry Bulk period market TC rates last 5 years								
	13 Apr	09 Mar	±%	Min	Avg	Max		
Capesize								
12 months	\$ 17,750	\$ 19,500	-9.0%	\$ 6,200	\$ 14,598	\$ 31,450		
36 months	\$ 17,000	\$ 17,500	-2.9%	\$ 6,950	\$ 14,844	\$ 25,200		
Panamax								
12 months	\$ 13,500	\$ 14,250	-5.3%	\$ 4,950	\$ 9,726	\$ 15,450		
36 months	\$ 12,500	\$ 13,000	-3.8%	\$ 6,200	\$ 10,186	\$ 15,325		
Supramax								
12 months	\$ 13,250	\$ 13,000	1.9%	\$ 4,450	\$ 9,338	\$ 13,950		
36 months	\$ 11,750	\$ 11,750	0.0%	\$ 6,200	\$ 9,498	\$ 13,700		
Handysize								
12 months	\$ 11,250	\$ 10,500	7.1%	\$ 4,450	\$ 7,772	\$ 11,200		
36 months	\$ 9,750	\$ 9,750	0.0%	\$ 5,450	\$ 8,097	\$ 10,450		

Latest indicative Dry Bulk Period Fixtures

 $\rm M/V$ "MBA ROSARIA", 93326 dwt, built 2011, $\,$ dely China 20/30 Apr , \$11,750, for 4/7 months, to Aquavita

 $\mathsf{M/V}$ "MYRTO", 82131 dwt, built 2013, dely PMO 22/30 Apr , \$14,000, for 12/14 months, to Cargill

 $\rm M/V$ "XIN HONG", 82226 dwt, built 2013, dely Tianjin 11 Apr , \$12,900, for 4/6 months, to Norvic

M/V "SASEBO ACE", 75008 dwt, built 2011, dely Zhoushan in direct continuation prompt , \$13,000, for 4/6 months, to Norden

M/V "OCEAN DUKE", 180361 dwt, built 2010, dely Bayuquan 14/20 Apr, \$17,000, for 1 year, to Daelim

Tanker period	d market T		last 5 years			
	13 Apr	09 Mar	±%	Min	Avg	Max
VLCC						
12 months	\$ 19,500	\$ 20,500	-4.9%	\$ 18,000	\$ 31,623	\$ 57,750
36 months	\$ 23,500	\$ 27,000	-13.0%	\$ 22,000	\$ 31,510	\$45,000
Suezmax						
12 months	\$ 15,500	\$ 17,000	-8.8%	\$ 15,250	\$ 23,773	\$42,500
36 months	\$ 19,500	\$ 21,750	-10.3%	\$ 17,000	\$ 24,759	\$ 35,000
Aframax						
12 months	\$ 13,250	\$ 14,000	-5.4%	\$ 13,000	\$ 18,766	\$ 30,000
36 months	\$ 17,000	\$ 17,000	0.0%	\$ 14,750	\$ 19,179	\$ 27,000
MR						
12 months	\$ 13,250	\$ 13,750	-3.6%	\$ 12,000	\$ 14,972	\$ 21,000
36 months	\$ 14,250	\$ 14,250	0.0%	\$ 14,000	\$ 15,217	\$ 18,250

Latest indicative Tanker Period Fixtures

 $\rm M/T$ "AUSTRALIS", 300000 dwt, built 2003, \$20,000, for 2 years trading, to PETROINEOS

M/T "RS TARA", 159000 dwt, built 2016, \$16,000, for 1+1 year trading, to HEIDMAR

M/T "IRIDESCENT", 113000 dwt, built 2009, \$13,750, for 1+1 year trading, to SOLAL

 $\rm M/T$ "CIELO DI ROTTERDAM", 75000 dwt, built 2018, \$13,750, for 6+6 months trading, to TRAFIGURA

 $\rm M/T$ "SADAH SILVER", 50000 dwt, built 2016, \$15,250, for 1 year trading, to CLEARLAKE



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Tanker 12 month period charter rates (USD '000/day)















Sale & Purchase Newbuilding Orders



09th - 13th April 2018

We are still seeing a fair amount of activity take place this week, albeit that much of the volume was expressed through deals involving an increased number of firm an optional units. Things seemed to have scaled back in terms of orders being placed in the tanker sector, although we are still seeing a few deals trickle through and there still seems to be interest holding amongst some buyers. The main switch this week has been the focus over to the dry bulk side, with two notable orders helping reaffirm the markets commitment as to the overall future prospects being expressed. It will be interesting to see to what extent more owners will flock over to the new ordering side, rather holding all their buying interest on the second hand market. To this end a lot will be played out on the pricing front, something that is surely acting as a back stop right now given the fact that we have seen hardly any shifts in asset prices for second hand tonnage over the past couple of weeks, while for new orders shipbuilders have already pushed their levels and are showing appetite for further price hikes now that buying interest has returned.

Dry Bulk Newbuilding Prices

diantive Wet ND Drings (LIC¢ million)





Indicative Dry NB Prices (US\$ million)						last 5 years		
	Min	Avg	Max					
Dry Bulkers								
Capesize (180,000dwt)	46.5	45.5	2.2%		41.8	48.0	58.0	
Kamsarmax (82,000dwt)	26.5	26.0	1.9%		24.3	27.1	30.8	
Panamax (77,000dwt)	26.0	25.0	4.0%		23.8	26.3	29.5	
Ultramax (64,000dwt)	24.5	24.5	0.0%		22.3	24.9	28.0	
Handysize (37,000dwt)	22.5	22.3	1.1%		19.5	21.4	23.5	
Container								
Post Panamax (9,000teu)	82.5	82.5	0.0%		76.5	84.7	91.0	
Panamax (5,200teu)	48.5	48.5	0.0%		48.0	53.0	58.5	
Sub Panamax (2,500teu)	27.0	27.0	0.0%		26.0	29.6	33.0	
Feeder (1,700teu)	21.5	21.5	0.0%		21.5	23.9	27.0	

Indicative wet NB Pric	es (US\$	million)		1	last 5 years		
	13 Apr	09 Mar	±%	Mir	Avg	Max	
Tankers							
VLCC (300,000dwt)	87.0	85.5	1.8%	80.0	90.6	101.0	
Suezmax (160,000dwt)	58.5	58.0	0.9%	53.0	59.4	66.0	
Aframax (115,000dwt)	45.5	45.0	1.1%	43.0	49.2	55.0	
LR1 (75,000dwt)	43.8	43.5	0.6%	40.	5 43.8	47.0	
MR (56,000dwt)	35.3	35.0	0.7%	32.	5 34.8	37.3	
Gas							
LNG 160k cbm	184.0	184.0	0.0%	184.	0 196.0	200.0	
LPG LGC 80k cbm	70.0	70.0	0.0%	70.0	74.0	80.0	
LPG MGC 55k cbm	62.0	62.0	0.0%	62.0	64.8	68.5	
LPG SGC 25k cbm	40.0	40.0	0.0%	40.0	42.6	45.5	
LPG MGC 55k cbm	62.0	62.0	0.0%	62.0	64.8	68.5	

Reported T	ransacti	ons						
Туре	Units	Size		Shipbuilder	Price Buyer		Delivery	Comments
BULKER	10 + 10+5	84,000	dwt	JIANGSU YANGZIJIANG SHBLDG, China	rgn \$ 42.0m	FORWARD MARITIME GROUP, Greece	2020-2023	LOI stage, LNG-fuelled, delta marine design
BULKER	4	63,000	dwt	WUHU SHIPYARD, China	N/A	graig shipping, uk	2019-2020	on the back of long-term charters to Jordan National Shipping lines, diamond II design
TANKER	1+1	7,990	dwt	KEPPEL SINGMARINE, Singapore	N/A	SINANJU TANKERS PTE, Singapore	2019-2020	LNG-fuelled
GEN. CARGO	2	8,000	dwt	JIANGSU DAJIN HEAVY INDUSTRY, China	\$ 9.4m	ASTON ENTERPRISE, Russia	2019	
PASS	6	944	рах	FINCANTIERI, Italy	N/A	VIKING OCEAN CRUISES, USA	2024-2029	



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Sale & Purchase Secondhand Sales



09th - 13th April 2018

On the dry bulk side, there still seems to be a fair amount of activity taking place, with once again the mid size segments taking the lion share. There was a fair amount of tonnage changing hands in the Supramax size, even when taking out the enbloc sale of the four Yangzhou built vessels. A fair amount of focus seems to have been placed on the close to ten year old assets out there, though we don't seem to have had yet any significant shifts in terms of pricing, despite the increased level of buying interest.

On the tanker side, things were fairly more active this past week, though a large portion of the reported deals involved enbloc sales. The MR tanker range seems to have been the exclusive focus for buyers this past week, something of a switch compared to what we had been seeing a couple of weeks back. In most of the reported deals, prices were showing to be at relatively competitive levels, while we did see a fairly spread out range in terms of age.

Indicative Dry Bulk Values (US\$ million) last 5 years										
		13 Apr	09 Mar	±%	Min	Avg	Max			
Capesize										
180k dwt	Resale	48.00	48.00	0.0%	34.5	46.0	65.0			
180k dwt	5 year old	34.50	34.50	0.0%	23.0	34.1	53.0			
170k dwt	10 year old	23.50	23.50	0.0%	12.0	22.2	38.0			
150k dwt	15 year old	15.50	15.50	0.0%	6.5	13.4	25.0			
Panamax										
82k dwt	Resale	30.00	30.00	0.0%	22.5	28.3	34.0			
82k dwt	5 year old	23.50	23.50	0.0%	11.5	19.3	28.0			
76k dwt	10 year old	16.50	15.00	10.0%	7.3	13.2	23.0			
74k dwt	15 year old	11.50	11.00	4.5%	3.5	8.4	14.5			
Supramax	(
62k dwt	Resale	28.00	28.00	0.0%	19.0	26.6	33.0			
58k dwt	5 year old	18.50	18.50	0.0%	11.0	17.9	27.0			
56k dwt	10 year old	14.50	14.00	3.6%	6.0	12.7	22.0			
52k dwt	15 year old	10.50	10.50	0.0%	3.5	8.1	13.5			
Handysize	e									
37k dwt	Resale	23.00	23.00	0.0%	17.0	21.3	26.0			
37k dwt	5 year old	15.50	14.50	6.9%	7.8	14.5	21.0			
32k dwt	10 year old	11.00	11.00	0.0%	6.0	10.2	16.0			
28k dwt	15 year old	6.50	6.50	0.0%	3.5	6.5	11.0			

Indicative Tanker Values (US\$ million) last 5 years 09 Mar 13 Apr ±% Min Avg Max VLCC 310k dwt Resale 86.00 84.00 2.4% 80.0 91.8 105.0 310k dwt 5 year old 64.00 64.00 0.0% 55.0 68.4 84.0 250k dwt 10 year old 42.50 42.00 1.2% 34.5 45.6 59.0 250k dwt 15 year old 25.00 25.00 0.0% 18.7 28.4 41.0 Suezmax 58.50 57.00 2.6% 53.0 62.1 73.0 160k dwt Resale 5 year old 150k dwt 43.50 43.00 1.2% 38.0 48.0 62.0 28.00 28.00 24.0 32.7 44.5 150k dwt 10 year old 0.0% 150k dwt 15 year old 17.00 17.00 0.0% 14.0 18.7 23.0 Aframax 110k dwt Resale 45.00 45.00 0.0% 39.0 48.5 57.0 31.00 31.00 0.0% 27.0 35.9 47.5 110k dwt 5 year old 105k dwt 10 year old 21.00 21.00 0.0% 17.0 23.5 33.0 105k dwt 15 year old 11.50 11.50 0.0% 8.0 13.4 20.0 MR 52k dwt Resale 36.00 35.00 2.9% 33.0 36.1 39.0 5 year old 52k dwt 26.50 26.00 1 9% 23.0 26.1 31.0 45k dwt 10 year old 18.00 17.50 2.9% 15.0 17.7 21.0 45k dwt 15 year old 10.00 10.00 0.0% 9.5 11.0 13.5

Price movements of 5 year old Dry Bulk assets











+9%

Suezmax

10%

Price movements of 5 year old Tanker assets

+5%

+2%

3 months diff



Aframax

6%

4%

2%

0%

-2%

-4%

-6%

+0%

1 month diff

6 months diff

50











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12 months diff

¹ month diff 3 months diff 6 months diff 12 months diff

Sale & Purchase Secondhand Sales



09th - 13th April 2018

Tankers									
Size	Name	Dwt	Built	Shipbuilder	M/E	Coating	Price	Buyers	Comments
MR	NAVE ORION	49,999	2013	DAE SUN SHIPBUILDING &, S. Korea	MAN-B&W	EPOXY PHEN	\$ 26.8m		
MR	NAVE BELLATRIX	49,999	2013	S. Korea	MAN-B&W	EPOXY PHEN	\$ 26.8m	undisclosed	sale and 6-year lease back
MR	NAVE ATRIA	49,992	2012	DAE SUN SHIPBUILDING &, S. Korea	MAN-B&W	EPOXY PHEN	\$ 25.5m	unino i co cu	structure
MR	NAVE AQUILA	49,991	2012	DAE SUN SHIPBUILDING &, S. Korea	MAN-B&W	EPOXY PHEN	\$ 25.5m		
MR	STI FONTVIEILLE	49,990	2013	HYUNDAI MIPO, S. Korea	MAN-B&W	EPOXY Coated	\$ 26.5m		
MR	STI VILLE	49,990	2013	HYUNDAI MIPO, S. Korea	MAN-B&W	EPOXY Coated	\$ 26.5m	Singaporean - PCL	
MR	SILVER EXPRESS	47,401	2009	ONOMICHI, Japan	MAN-B&W		\$ 16.5m	Chinese - Shandong	against Buyers subs
MR	HIGH ENTERPRISE	45,967	2009	SHIN KURUSHIMA ONISHI, Japan	Mitsubishi	EPOXY Coated	\$ 16.5m	Shipping	against buyers subs
MR	ZHONGJI NO.2	45,697	2008	BOHAI SHBLDG HI CO LTD, China	Wartsila	EPOXY PHEN	\$ 10.5m	Chinese	
MR	ROSITA	38,140	2004	STX, S. Korea	MAN-B&W		high \$ 9.0m	undisclosed	
MR	SIPEA	37,320	2007	STX, S. Korea	MAN-B&W	EPOXY Coated	\$ 12.1m	Vietnamese	
Bulk Carr	iers								
Size	Name	Dwt	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
CAPE	VOGERUNNER	176,838	2008	NAMURA IMARI, Japan	MAN-B&W		\$ 23.0m	Greek - Transmed	
PMAX	DOUBLE PROSPERITY	76,633	2005	IMABARI MARUGAME, Japan	B&W		low-mid 12.0m	undisclosed	
PMAX	MADELEINE	76,561	2006	IMABARI MARUGAME, Japan	MAN-B&W		\$ 14.25m	USA based - Pangea	DELY ATLANTIC
SMAX	DAXIA	56,811	2011	COSCO DALIAN SHIPYARD, China	MAN-B&W	4 X 36t CRANES	\$ 11.5m	German - BRIESE SCHIFFAHRTS	incl TC to WECO and a purchase option
SMAX	TENTO	56,755	2010	TAIZHOU KOUAN SHIPBUIL, China	MAN-B&W	4 X 30t CRANES	low \$ 11.0m	Indian	
SMAX	E TRANSPORTER	56,745	2010	YANGZHOU GUOYU SHBLDG, China	Wartsila	4 X 30t CRANES			
SMAX	E TRAVELLER	56,745	2011	China	Wartsila	4 X 30t CRANES	mid-high \$ 40.0m	Chinese	
SMAX	E TRACER	56,745	2011	YANGZHOU GUOYU SHBLDG, China	Wartsila	4 X 30t CRANES	en bloc		
SMAX	E TRADER	56,745	2010	YANGZHOU GUOYU SHBLDG, China	Wartsila	4 X 30t CRANES			



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Sale & Purchase Secondhand Sales



09th - 13th April 2018

SMAX	BLUE DIAMOND	53,521	2008	HA LONG QUANG NINH, Vietnam	MAN-B&W	4 X 36t CRANES	\$ 9.8m	Chinese	
SMAX	WHITE DIAMOND	53,463	2008	HA LONG QUANG NINH, Vietnam	MAN-B&W	4 X 36t CRANES	\$ 9.8m	Grintese	
SMAX	TOP TRADER	52,403	2001	TSUNEISHI SHIP TADOTSU, Japan	B&W	4 X 30t CRANES	\$ 8.6m	Chinese	
HANDY	NORDIC VISBY	35,052	2010	NANTONG JINGHUA SHIPBU, China	MAN-B&W	4 X 30,5t CRANES	\$ 9.2m		
HANDY	NORDIC RIGA	35,052	2010	NANTONG JINGHUA SHIPBU, China	MAN-B&W	4 X 30,5t CRANES	\$ 9.2m	Norwegian - NRP PROCURATOR AS	
HANDY	NORDIC STOCKHOLM	35,033	2010	NANTONG JINGHUA SHIPBU, China	MAN-B&W	4 X 30t CRANES	\$ 9.2m		
Contain	ers								
Size	Name	TEU	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
PMAX SUB	PHILIPPA SCHULTE	3,534 2,824		SHANGHAI SHIPYARD CO L, China HYUNDAI MIPO, S.	MAN-B&W B&W		N/A	Greek - Technomar	
PMAX	KUDINA SCHULTE	2,024	2005	Korea	DQVV				
SUB PMAX	OLIVIA	2,702	2007	NORDSEEWERKE, Germany	MAN-B&W		N/A	Singaporean - Sea Consortium	
SUB PMAX	PANDORA	2,690	2008	NORDSEEWERKE, Germany	MAN-B&W	3 X 45t CRANES	N/A	Singaporean - Sea Consortium	
FEEDER	WINCHESTER STRAIT	1,740	2012	GUANGZHOU WENCHONG, China	MAN-B&W	2 X 40t CRANES	\$ 15.3m	Middle Eastern	
FEEDER	WILLIAM STRAIT	1,732	2009	GUANGZHOU WENCHONG, China	MAN-B&W	2 X 45t CRANES	\$ 11.8m		
FEEDER	VITIM	1,728	2008	SZCZECINSKA NOWA, Poland	Wartsila	3 X 45t CRANES	\$ 11.0m	undisclosed	
FEEDER	VICTORIA STRAIT	1,118	2002	JINLING, China	MAN	2 X 40t CRANES	\$ 4.0m	French - CMA CGM	
FEEDER	GERDA	508	1995	SIETAS KG, Germany	MWM		N/A	U. K. Based - A2B- ONLINE	
Offshore	e								
Туре	Name	Dwt	Built	Shipbuilder	M/E	Bhp	Price	Buyers	Comments
FSO, Oil	SEA EQUATORIAL	300,349	1997	HYUNDAI HEAVY INDUSTRI, S. Korea	B&W	33,267	\$ 18.5m	Singaporean - DA HUI SHIPPING	
Anchor Handlin g Tug Supply	MALAVIYA TWENTY SEVEN	2,370	2006	BHARATI RATNAGIRI, India	Bergens	7,098			
Anchor Handlin g Tug Supply Anchor	MALAVIYA TWENTY THREE	2,339	2007	BHARATI RATNAGIRI, India	Bergens	10,876	N/A	Indian - Priya Blue Shipping	
Handlin g Tug Supply	MALAVIYA TWENTY FIVE	2,200	2007	BHARATI RATNAGIRI, India	Bergens	7,098			



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Sale & Purchase Demolition Sales



09th - 13th April 2018

A market still moving sideways and with mixed messages being thrown into the mix by the political aspects with regards to ship recycling safety in the Indian Sub Continent. In part this could explain the limited volume being noted this week from the four main shipping sectors, namely dry bulkers, tankers, containership and gas carriers. Nevertheless things continued to be fairly busy, with a number of units having been committed. To this end it seems as though we have a mixed balance being noted in terms of pricing, with some softening having been noted over the past couple of weeks, but with further price withdrawals having been held back by the limited interest from buyers. At the same time, it looks as though a fairly complicated affair is being seen on the fundamentals which drive this market, with steel plate prices having helped keep things relatively buoyant for the time being, but with troubling signs being noted in the horizon as part of the trade frictions being seen between some of the biggest economies.

Dry Scrap Prices



Wet Scrap Prices



Indicative	Dry Prices (last 5 years						
		13 Apr	06 Apr	±%		Min	Avg	Max	
Indian Sub Continent									
	Bangladesh	430	440	-2.3%		220	370	475	
	India	435	445	-2.2%		225	371	500	
	Pakistan	430	440	-2.3%		220	370	475	
Far East As	sia								
	China	210	210	0.0%		110	243	395	
Mediterrar	nean								
	Turkey	270	270	0.0%		145	245	355	

Indicative	Wet Prices		last 5 years						
		13 Apr	06 Apr	±%		Min	Avg	Max	
Indian Sub Continent									
	Bangladesh	450	460	-2.2%		245	390	490	
	India	460	470	-2.1%		250	392	510	
	Pakistan*	450	460	-2.2%		245	391	500	
Far East As	sia								
	China	230	230	0.0%		120	259	405	
Mediterranean									
	Turkey	280	280	0.0%		150	255	355	
* Pakistan is not receiving tanker vessels.									

Reported [·]	Transactions							
Туре	Vessel's Name	Dwt	Built	Country Built	Ldt	US\$/ldt	Buyer	Sale Comments
Pax	OCEAN GALA-I	4,294	1982	France	19,177	N/A	Indian	
Tanker	VELDA	95,621	1992	Japan	15,936	N/A	Bangladeshi	
Reefer	BALTIC PILGRIM	10,621	1992	Japan	6,337	\$415/Ldt	Indian	
Gas	TEKNOGAS	4,999	1991	Netherlands	2,484	N/A	Indian	
Gen. Cargo	DAMAS	3,194	1990	China	1,733	N/A	Indian	
Offsh	CURRIE TIDE	1,230	2006	Indonesia	1,370	N/A	undisclosed	
Offshor e/suppo rt	ROCKWATER 1	1,530	1983	Netherlands	-	N/A		
Offsh	PRAVIT TIDE	1,366	2005	China	-	N/A	undisclosed	
Ro-ro Cargo	NEPTUNE PLOES	3,893	1983	Japan	-	N/A	Indian	
Cont	MTT KINABALU	14,191	1993	Poland	-	\$443/Ldt	undisclosed	
Offsh	MORRISON TIDE	1,228	2005	Indonesia	-	N/A	undisclosed	
Offsh	BOBBY RAWLE TIDE	3,122	1999	U. S. A.	-	N/A	undisclosed	
Offsh	BIN HAI 283	1,108	1984	Norway	-	N/A	Chinese	

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Trade Indicators Markets | Currencies | Commodities



09th - 13th April 2018

Deutsche Bank (DB) is backing Scorpio Tankers (STNG) to cope with its \$2.8bn debt mountain due to its young fleet.

Analyst Amit Mehrotra said in a note he has met with the management team in recent weeks to discuss the cashflow outlook in the light of its "very weak share price performance."

The stock is down 38% this year, the worst performing shipowner it covers - at about half its net asset value, in the bank's view.

Mehrotra said market participants are "rightfully concerned" about the potential for an increase in cash calls related to debt repayments.

These total \$123m this year and \$637.4m in 2019.

"The negative implication is that STNG will have to do a highly dilutive equity offering to meet increasing cash flows," DB added.

But Mehrotra's analysis yields a different conclusion. Source: Tradewinds

				las	t 12 mon	ths
	13 Apr	09 Mar	±%	Min	Avg	Max
Markets						
10year US Bond	2.84	2.89	-1.9%	2.05	2.39	2.94
S&P 500	2,656.3	2,786.6	-4.7%	2,329	2,551	2,873
Nasdaq	7,106.7	7,560.8	-6.0%	5,805	6,608	7,561
Dow Jones	24,360.1	25,335.7	-3.9%	20,404	22,945	26,617
FTSE 100	7,264.6	7,224.5	0.6%	6,922	7,420	7,779
FTSE All-Share UK	4,001.3	3,993.5	0.2%	3,830	4,071	4,269
CAC40	5,315.0	5,274.4	0.8%	4,990	5,291	5,542
Xetra Dax	12,442.4	12,346.7	0.8%	11,886	12,690	13,560
Nikkei	21,778.7	21,469.2	1.4%	18,336	21,049	24,124
Hang Seng	30,808.4	30,996.2	-0.6%	23,826	28,166	33,154
DJ US Maritime	276.6	250.8	10.3%	197.1	221.9	276.6
Currencies						
\$ per €	1.23	1.23	0.2%	1.06	1.18	1.25
\$ per £	1.43	1.38	3.1%	1.25	1.33	1.43
£ per €	0.86	0.89	-2.9%	0.00	0.88	0.93
¥ per \$	107.5	106.8	0.7%	105.0	110.7	114.2
\$ per Au\$	0.78	0.78	-0.1%	0.73	0.77	0.81
\$ per NoK	0.13	0.13	0.5%	0.12	0.12	0.13
\$ per SFr	0.96	0.95	1.2%	0.92	0.97	1.01
Yuan per \$	6.28	6.34	-0.8%	6.26	6.61	6.91
Won per \$	1,069.2	1,069.0	0.0%	1,055.0	1,108.1	1,154.7
\$ INDEX	96.5	96.9	-0.5%	95.5	99.9	105.4
Commoditites						
Gold \$	1,341.4	1,320.6	1.6%	1,211.1	1,286.2	1,355.0
Oil WTI \$	67.4	62.0	8.6%	42.5	54.1	67.4
Oil Brent \$	72.6	65.5	10.8%	44.8	58.5	72.6
Palm Oil	-	-	-	562.0	562.0	562.0
Iron Ore	65.3	70.3	-7.1%	54.0	68.1	80.0
Coal Price Index	96.0	91.3	5.2%	71.0	87.4	99.0
White Sugar	339.5	358.7	-5.4%	339.5	388.6	479.6

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Oil WTI \$ 65.00 60.00 55.00 50.00 45.00 40.00 35.00 30.00 25.00 Apr-18 Apr-17 0d-17





US Dollar INDEX







2014



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Disclaimer & Appendix



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Appendix

Aggregate Price Index quoted on the first page for both Newbuilding and Secondhand relates to the current average prices levels compared to where they stood at 1st January 2010 (i.e. index 100 = 01/01/2010)

Demolition market average price index refers to the combination of the average prices currently offered in the Indian Sub-Continent, Far East and Mediterranean.

Period rates currently relate to Capesize of 180,000dwt, Panamax of 76,000dwt, Supramax of 56,000dwt and Handysize of 33,000dwt on the Dry Bulk side and VLCC of 250,000dwt, Suezmax of 150,000dwt, Aframax of 115,000dwt and MR of 52,000dwt on the Tankers side respectively.

In terms of Secondhand Asset Prices their levels are quoted based on following description:

	Resale	5 year old	10 year old	15 year old
Capesize	180,000dwt	180,000dwt	170,000dwt	150,000dwt
Panamax	82,000dwt	82,000dwt	76,000dwt	74,000dwt
Supramax	62,000dwt	58,000dwt	56,000dwt	52,000dwt
Handysize	37,000dwt	32,000dwt	32,000dwt	28,000dwt
VLCC	310,000dwt	310,000dwt	250,000dwt	250,000dwt
Suezmax	160,000dwt	150,000dwt	150,000dwt	150,000dwt
Aframax	110,000dwt	110,000dwt	105,000dwt	95,000dwt
MR	52,000dwt	45,000dwt	45,000dwt	45,000dwt

All vessels built to European specifications by top Japanese shipbuilders, with dwt size based on the below table.

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