

GLENPOINTE CENTRE WEST, FIRST FLOOR, 500 FRANK W. BURR BOULEVARD TEANECK, NJ 07666 (201) 907-0009

March 9th, 2018 / Week 10

THE VIEW FROM THE BRIDGE

Full report can be viewed on the Market Reports tab at the following link: www.compassmar.com

Modern tanker S&P activity remains nonexistent as there are basically no Sellers at prices that reflect current spot chartering rates and few buyers wish to pay improved prices over last done. For example, the VLCC market is especially feeling the pain. Although the 12 months TC rate for VLCC's is still a reasonable \$25,000/day, spot rates are still bouncing along the bottom. Here are some selected trade routes spot voyage numbers this week:

MEG to China (approx. 30% of worldwide VLCC movements): TCE \$5,600/day WAF Load (approx. 18% of worldwide VLCC movements): TCE \$7,625/day MEG / SKorea (approx. 7% of worldwide VLCC movements): TCE \$4,335/day Caribs Load (approx. 6% of worldwide VLCC movements): TCE \$12,570/day MEG / Spore (approx. 5% of worldwide VLCC movements): TCE \$3,650/day

VLCC newbuilding's cost about \$84 mill. each, a five years old is worth about \$61 mill., a ten years old about \$38 mill. and a 20 year old VLCC is worth about \$18 mill.

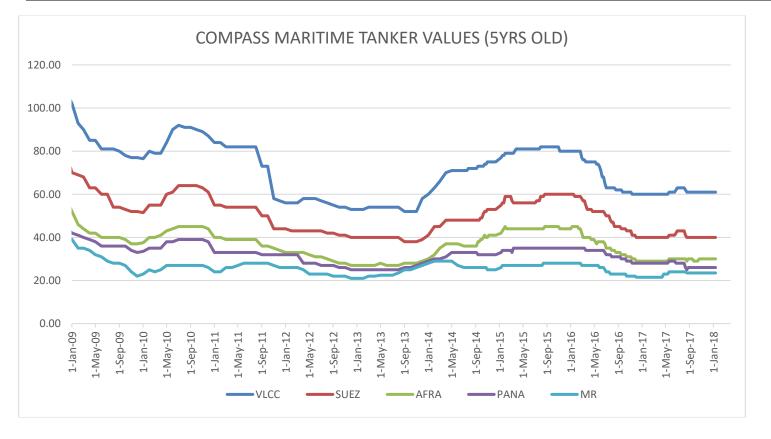
Chinese buyers continue to acquire vintage bulk carriers and prices remain firm although there have been fewer sales post Chinese New Year. There are still unconfirmed reports that the China Maritime Safety Administration (MSA) will reduce the age limit for imported ships. Chinese buyers picked up the Panamax bulk carrier M/V "ELEFTHERIA" (76,000 DWT/Built 8/2001 at Hyundai Korea) for \$9.4 mill. and the Handymax bulker M/V "AMETHYST" (47,300 DWT/Built 6/2001 at Minami-Nippon in Japan) for \$8.5 mill. levels.

Have a good weekend.

COMPASS MARITIME WEEKLY REPORT

| | TANKERS | | | | | | | | |
|--|---------------------------------|------|-------------------|------------|------------------------------|--------|--------------|--|--|
| | TANKER SALES REPORTED THIS WEEK | | | | | | | | |
| Vessel Name DWT Year Built Engine Additional Info Price (\$ Mill.) Buyer | | | | | | | <u>Buyer</u> | | |
| PHOENIX | 50,546 | 2011 | SPP | Sulzer | IMO II/III | \$15.0 | Undisclosed | | |
| PACIFIC RAINBOW | 45,986 | 2008 | Shin Kurushima | Mitsubishi | Coated/coiled | \$16.0 | Greek | | |
| ZHONGJI NO. 1 | 45,719 | 2008 | Bohai | Wartsila | IMO III | \$11.5 | Greek | | |
| BREMEN TRADER | 13,185 | 2006 | KY Heavy | Man B&W | IMO III | \$8.0 | Indonesia | | |
| DL ACE | 10,308 | 1998 | Asakawa | Man B&W | St Steel, 20 grds, 3.313 ldt | \$5.75 | Taiwan | | |

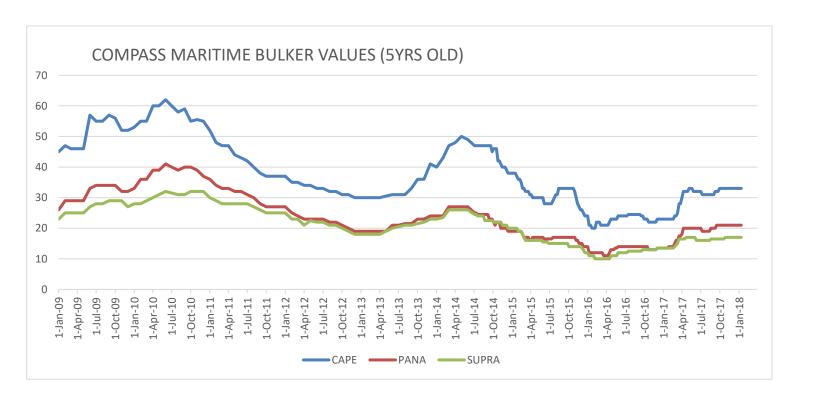
| | COMPASS MARITIME TANKER VALUES | | | | | | | | |
|---------------|--------------------------------|--------|---------------------------------|--------|---------|---------|--|--|--|
| ASSET CLASS | NB CO | NTRACT | NB PROMPT DELIVERY | 5 YEAR | 10 YEAR | 20 YEAR | | | |
| TANKERS | SIZE (DWT) | | (All Numbers in US \$ Millions) | | | | | | |
| VLCC | 300,000 | 84 | 84 | 61 | 38 | 18 | | | |
| SUEZMAX | 160,000 | 56 | 56 | 41 | 26 | 10 | | | |
| AFRAMAX | 110,000 | 45.5 | 45.5 | 30 | 19 | 7 | | | |
| PANAMAX - LR1 | 70,000 | 40 | 40 | 27 | 17 | 5 | | | |
| MR TANKER | 51,000 | 34 | 34 | 24 | 16 | 4 | | | |



COMPASS MARITIME WEEKLY REPORT

| | BULK CARRIERS | | | | | | | | | |
|--------------------------|--|-------------|------------------|---------|------------|-------------|---------------------------|---------------------|--------------|--|
| | BULK CARRIERS SALES REPORTED THIS WEEK | | | | | | | | | |
| <u>Vessel Name</u> | <u>DWT</u> | <u>Year</u> | <u>Built</u> | Engine | <u>H/H</u> | <u>GEAR</u> | Additional <u>Info</u> | Price (\$ Mill.) | <u>Buyer</u> | |
| NEW DALIAN | 180,371 | 2010 | Dalian | Man B&W | 9/9 | | | \$24.0 | Greek | |
| ALAM PENTING | 87,052 | 2005 | IHI | Sulzer | 7/7 | | | \$13.5 | China | |
| SEA ACE | 81,755 | 2012 | Guangzhou | Man B&W | 7/7 | | | \$18.4 | Greek | |
| ELEFTHERIA | 76,099 | 2001 | Hyundai | B&W | 7/7 | | | \$9.4 | China | |
| MARITIME UNITY | 58,731 | 2008 | Tsuneishi | Man B&W | 5/5 | | | \$14.0 | Thailand | |
| EM AMBER / EM CORAL | 58,018 | 2010 | Yangzhou | Man B&W | 5/5 | 4x36tc | | \$12.0 each | Undisclosed | |
| SERPENTINE / SATURNUS | 50,292 | 2008 | Pal Indonesia | Man B&W | 5/5 | 4x35tc | Open/boxed | \$11.75 each | Norway | |
| AMETHYST | 47,301 | 2001 | Minami | B&W | 5/5 | 4x30tc | 7.919 ldt | \$8.5 | China | |

| COMPASS MARITIME BULK CARRIER VALUES | | | | | | | | |
|--------------------------------------|------------|---------------------------------------|---------------------------------|------|---------|---------|--|--|
| ASSET CLA | ASS | NB CONTRACT NB PROMPT DELIVERY 5 YE | | | 10 YEAR | 20 YEAR | | |
| BULK | SIZE (DWT) | | (All Numbers in US \$ Millions) | | | | | |
| CAPE | 170,000 | 46.5 | 47 | 34 | 23 | 12 | | |
| PANAMAX | 74,000 | 28 | 27 | 21.5 | 15 | 8 | | |
| SUPRAMAX | 56,000 | 25 | 24.5 | 17.5 | 14 | 6 | | |





NEWBUILDINGS

NEWBUILDING ACTIVITY REPORTED THIS WEEK

| <u>No.</u> | Size | Type | Yard | <u>Delivery</u> | Price (mill) | Comments | <u>Owners</u> |
|------------|------|-------------|-------------|-----------------|--------------|----------|---------------|
| | | | | | | | |

NEWBUILDING STATISTICS - TANKERS

| ASSET CLASS | 2018 | 2019 | 2020 | TOTAL |
|-------------------------------|------|------|------|-------|
| VLCC (200k+ dwt) | 49 | 36 | 9 | 94 |
| SUEZMAX (120k-199k dwt) | 40 | 15 | 8 | 63 |
| AFRAMAX (80k-119k dwt) | 73 | 33 | 25 | 131 |
| PANAMAX (60k-79k dwt) | 23 | 10 | 9 | 42 |
| HANDY TANKER (35k-50k dwt) | 173 | 112 | 36 | 321 |

NEWBUILDING STATISTICS - BULKERS

| ASSET CLASS | 2018 | 2019 | 2020 | TOTAL |
|------------------------------|------|------|------|-------|
| CAPESIZE (100k+ dwt) | 64 | 61 | 38 | 163 |
| PAN/KAM (65k-99k dwt) | 84 | 77 | 37 | 198 |
| SUPRAMAX (40k-64k dwt) | 106 | 47 | 24 | 177 |
| HANDYSIZE (10k – 39k dwt) | 117 | 39 | 17 | 173 |

CHARTERING MARKET SNAPSHOT

TANKERS

| BALTIC EXCHANGE TANKER FREIGHT INDICES | | | | | | | |
|--|-----------------|-----------|-----------|--|--|--|--|
| | CURRENT WEEK | LAST WEEK | LAST YEAR | | | | |
| BDTI | 653 | 669 | 850 | | | | |
| BCTI | 580 | 600 | 644 | | | | |

| TAN | TANKER 12 MONTHS T/C RATES | | | | | | | |
|---------|----------------------------|-----------------|-----------|--|--|--|--|--|
| | DWT | CURRENT WEEK | LAST WEEK | | | | | |
| VLCC | 300,000 | 23,500 | 25,000 | | | | | |
| Suezmax | 150,000 | 16,500 | 16,750 | | | | | |
| Aframax | 110,000 | 13,500 | 13,500 | | | | | |
| LR2 | 105,000 | 14,250 | 14,250 | | | | | |
| LR1 | 80,000 | 13,750 | 13,750 | | | | | |
| MR | 47,000 | 13,750 | 13,750 | | | | | |

BULKERS

| BALTIC EXCHANGE BULKER FREIGHT INDICES | | | | | | | |
|--|---------|-----------|-----------|--|--|--|--|
| | | | | | | | |
| | | | | | | | |
| | CURRENT | | | | | | |
| | WEEK | LAST WEEK | LAST YEAR | | | | |
| BDI | 1201 | 1207 | 1086 | | | | |
| BCI | 1479 | 1592 | 1789 | | | | |
| BPI | 1615 | 1500 | 1211 | | | | |
| BSI | 1032 | 1004 | 874 | | | | |

| BULKER 12 MONTHS T/C RATES | | | | | | |
|----------------------------|---------|-----------------|-----------|--|--|--|
| | DWT | CURRENT WEEK | LAST WEEK | | | |
| CAPE | 170,000 | 17,000 | 17,100 | | | |
| PANAMAX | 75,000 | 14,000 | 12,750 | | | |
| SUPRAMAX | 52,000 | 12,500 | 12,250 | | | |



| RECYCLING STATISTICS | | | | | | | | |
|------------------------|----------------|----------------|------------|------------|--|--|--|--|
| ASSET CLASS | THIS DATE 2018 | THIS DATE 2017 | 2017 TOTAL | 2016 TOTAL | | | | |
| ULCC/VLCC | 10 | 1 | 15 | 6 | | | | |
| SUEZMAX | 1 | 1 | 18 | 2 | | | | |
| AFRAMAX | 7 | 0 | 35 | 7 | | | | |
| PANAMAX TANKER | 4 | 2 | 11 | 4 | | | | |
| CAPE/COMBO (80K DWT +) | 5 | 10 | 38 | 80 | | | | |
| PANAMAX BULKER | 0 | 9 | 55 | 104 | | | | |
| POST PANAMAX BULKER | 0 | 1 | 4 | 4 | | | | |

| ESTIMATED RECYCLING PRICES (US \$ / LDT) | | | | | | | |
|--|-----------------------|----------------------|---------------|--|--|--|--|
| LOCATION | TANKERS 15-20,000 LDT | TANKERS 6-10,000 LDT | BULK CARRIERS | | | | |
| CHINA | \$225 | \$220 | \$220 | | | | |
| SUB-CONTINENT | \$450 | \$445 | \$455 | | | | |



MISCELLANEOUS VESSELS

| CONTAINERSHIPS SALES REPORTED THIS WEEK | | | | | | | | | |
|---|------------|-------------|--------------|-------|---------------|-------------|-----------------|--------------------|----------------------|
| <u>Vessel Name</u> | <u>DWT</u> | <u>Year</u> | <u>Built</u> | TEU | Engine | <u>GEAR</u> | Additional Info | Price (\$ Mill) | <u>Buyer</u> |
| CENTAURUS / SAGITTA | 42,604 | 2010 | Nordseewerke | 3.400 | Man B&W | | | \$12.3 each | Norway/German J/V |
| SFL AVON | 23,232 | 2010 | Guangzhou | 1.740 | Man B&W | 2x40cr | | \$12.8/13.0 | Norway/German J/V |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |

| TWEENDECKERS/ MPC/ Ro-Ro/ MISCELLANEOUS VESSELS | | | | | | | | | | |
|---|------------|-------------|--------------|------------|---------------|------------|-------------|--------------------|--------------------|--------------|
| <u>Vessel Name</u> | <u>DWT</u> | <u>Year</u> | <u>Built</u> | <u>TEU</u> | Engine | <u>H/H</u> | <u>GEAR</u> | Additional Info | Price (\$ Mill) | <u>Buyer</u> |
| No Sales to report | | | | | | | | | | |
| | | | | | | | | | | |

BUNKER PRICES

| BUNKER PRICES (US\$/ton) | ROTTERDAM | FUJAIRAH | SINGAPORE | PIRAEUS |
|--------------------------|-----------|----------|-----------|---------|
| 380 CST | 342.00 | 365.00 | 360.50 | 365.00 |
| 180CST | 370.50 | 435.00 | 391.00 | 388.00 |
| MGO | 540.00 | 666.00 | 585.50 | 588.00 |

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