

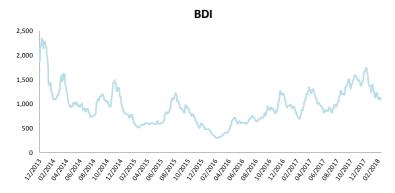
# **Weekly Market Report**

Issue: Week 7 | Tuesday 20<sup>th</sup> February 2018

#### Market insight

### By Konstantinos Kontomichis SnP Broker

2017 proved to be a relatively good year with positive margins for the Dry Bulk market. Especially during the last quarter of the year everyone can admit that it met expectations and we could arguably state that exceeded them. In the middle of December and just before the Christmas holidays, the BDI reached 1,700 points. The index hadn't reached that specific number since January 2014, almost 4 full years. However, having entered 2018 and being halfway through the first quarter, we are witnessing an expected correction in the index. Like every year during Christmas and up to the peak of the Chinese Lunar New Year at the end of February, the Dry Bulk market is experiencing a decline which has been smaller in some years and larger in others. From the 12th December 2017 where the market reached its peak of 1,743 points the index started to decline. Currently the BDI remains in excess of 1.110 points and despite the correction in the index, which translates to around a 37% decrease, we observe a certain resilience, keeping it above 1,000 points.



Concerning the values for Bulk carriers we can argue that they are also resisting a decrease. Prices have remained stable on January and February, after the increase on the values during the last quarter of 2017. On the SnP segment, the increased values of the last quarter do not appear to be affected from the decreased TC rates, a fact which has proven the high expectations of ship-owners to be accurate. Buying interest for modern Japanese vessels remains firm across all sizes, with the supply of vessels currently being almost zero. The only modern five year old vessel which was sold in the middle of February was the "SOUTH TRADER" (180,200dwt-blt '13, Japan) which was sold to Singaporean buyers, for a price in the region of \$36.5m.Two sales were reported for vessels which are around 10 years old. Handysizes "STAR LILY" (33,248dwt-blt '08, Japan) and "KUMANO LILY" (32,292dwt-blt '09, Japan) where sold en bloc to Hong Kong based buyers, for a price in the region of \$10.3m and \$11.2m respectively. On the other hand, buyers showing preference for Chinese vessels, proved to be relatively active, as we have had 17 SnP transactions comprising of 5 Handies, 5 Supras, 1 Ultra, 1 Kmax and 2 Post-Panamaxes.

The general feeling and the psychology shows to be positive and that is evident not only from SnP activity but also from the charterers side who, despite the decrease on T/C rates, have exhibited strong interest in T/C periods. Therefore, expectations from both sides coincide, both being optimistic. Lets see how positive the following months are going to be, and lets look forward for a strong 2018.

#### Chartering (Wet: Soft - / Dry: Stable - )

Despite the negative reversal in the Capesize market that pushed the Dry Bulk index down, the small uptick in Panamax and Supramax rates kept supporting sentiment. The BDI today (20/02/2018) closed at 1,117 points, up by 30 points compared to Monday's levels (19/02/2018) and increased by 3 points when compared to previous Tuesday's closing (13/02/2018). A slowdown in the Middle East market last week set the negative tone all around for the crude carriers market that is still trying to catch a solid break. The BDTI today (20/02/2018) closed at 641, increased by 4 points and the BCTI at 613, a decrease of 29 points compared to previous Tuesday's (13/02/2018) levels.

#### Sale & Purchase (Wet: Stable + / Dry: Stable +)

SnP activity slightly picked up last week, with buyers in the dry bulk sector denying to stay on the sidelines for too long, while as far as tankers were concerned bigger tonnages proved more popular. On the tanker side we had the sale of the "FRONT CIRCASSIA" (306,009dwt-blt '99, Japan), which was sold to Indian owner, Foresight, for a price in the region \$18.5m. On the dry bulker side sector we had the sale of the "DA CHENG" (57,300dwt-blt '10, China), which was sold to Chinese owner, Shanghai Changhang, for a price in the region of \$13.3m.

#### Newbuilding (Wet: Stable + / Dry: Stable +)

Completely unaffected by anything that is currently shaping other areas of shipping, the newbuilding market remains in very good shape, with activity and prices evidencing the same strong momentum we have been seeing since the second quarter of last year. In the list of the most recently reported deals, the two VL orders placed in Hyundai are definitely standing out as the last time a confirmed order reported in this size was back in January despite the fact that there has been steady contracting activity in the sector throughout this period. With both orders set to comply with Tier III standards and with the VL newbuilding price more than 9% below its respective five-year average, it is no wonder that owners are still finding appealing the newbuilding option despite the very challenging environment that has been describing the freight market in the past months. In terms of recently reported deals, South Korean owner, Sinokor, placed an order for two firm VLCC tankers (319,000 teu) at Hyundai Samho, in S. Korea for a price in the region of \$83.5m and delivery set in 2019.

#### Demolition (Wet: Stable + / Dry: Stable +)

Surpassing even the most bullish expectations out there, average demolition prices in the Indian subcontinent have showed no cracks at all and have even moved upwards in some cases during the past days. Despite talks that there have been some downward pressure lately, the reality is that reported deals with pricing details still reflect very strong momentum. Indian buyers are working fiercely on their market share, while their counterparts in Pakistan are also not hiding their appetite for bigger ldt bulkers, digging deep into their pockets in order to secure any such candidate. At the same time, rumors around the re-opening of the market for tankers in Pakistan have heated up following recent meetings between local authorities and breakers in the country. With this long awaited development now closer than ever, we expect prices to sustain their support as even buyers in Bangladesh will have to start becoming more aggressive in order to stay in the game. Average prices this week for tankers were at around \$230-460/ldt and dry bulk units received about \$220-450/ldt.

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**DIRTY - WS RATES** 



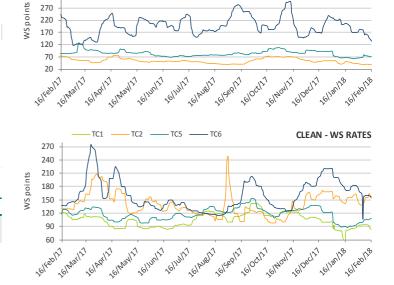
|         |      |             | We           | ek 7   | We           | ek 6   | \$/day | 2017   | 2016   |
|---------|------|-------------|--------------|--------|--------------|--------|--------|--------|--------|
| Ves     | sel  | Routes      | WS<br>points | \$/day | WS<br>points | \$/day | ±%     | \$/day | \$/day |
| ω       | 265k | MEG-JAPAN   | 37           | 10,025 | 37           | 10,652 | -5.9%  | 20,658 | 41,068 |
| VLCC    | 280k | MEG-USG     | 19           | 2,199  | 19           | 2,226  | -1.2%  | 13,429 | 44,269 |
|         | 260k | WAF-CHINA   | 42           | 11,843 | 43           | 13,326 | -11.1% | 19,815 | 41,175 |
| ах      | 130k | MED-MED     | 65           | 9,904  | 70           | 11,942 | -17.1% | 17,617 | 29,930 |
| Suezmax | 130k | WAF-USAC    | 53           | 6,236  | 53           | 7,058  | -11.6% | 12,917 | 23,591 |
| Su      | 140k | BSEA-MED    | 70           | 6,749  | 68           | 6,189  | 9.0%   | 17,617 | 29,930 |
| _       | 80k  | MEG-EAST    | 88           | 8,570  | 88           | 9,010  | -4.9%  | 11,560 | 20,111 |
| Aframax | 80k  | MED-MED     | 90           | 8,789  | 95           | 10,200 | -13.8% | 15,136 | 20,684 |
| Afra    | 80k  | UKC-UKC     | 90           | 3,048  | 90           | 3,107  | -1.9%  | 11,912 | 26,526 |
|         | 70k  | CARIBS-USG  | 110          | 12,302 | 85           | 5,001  | 146.0% | 14,479 | 20,501 |
|         | 75k  | MEG-JAPAN   | 85           | 9,012  | 93           | 10,347 | -12.9% | 10,082 | 16,480 |
| Clean   | 55k  | MEG-JAPAN   | 110          | 9,176  | 105          | 8,343  | 10.0%  | 8,262  | 12,891 |
| Š       | 37K  | UKC-USAC    | 153          | 11,012 | 153          | 11,008 | 0.0%   | 8,975  | 10,622 |
|         | 30K  | MED-MED     | 155          | 9,630  | 160          | 10,607 | -9.2%  | 6,703  | 9,056  |
| _       | 55K  | UKC-USG     | 105          | 9,264  | 105          | 9,066  | 2.2%   | 10,421 | 15,726 |
| Dirty   | 55K  | MED-USG     | 105          | 8,674  | 105          | 8,671  | 0.0%   | 9,613  | 14,879 |
| _       | 50k  | CARIBS-USAC | 100          | 5,574  | 95           | 4,035  | 38.1%  | 10,544 | 15,549 |

|                     | TC Rates    |        |        |      |      |        |        |  |  |  |  |  |  |
|---------------------|-------------|--------|--------|------|------|--------|--------|--|--|--|--|--|--|
| \$                  | s/day       | Week 7 | Week 6 | ±%   | Diff | 2017   | 2016   |  |  |  |  |  |  |
| VLCC                | 300k 1yr TC | 25,000 | 25,000 | 0.0% | 0    | 27,524 | 38,108 |  |  |  |  |  |  |
| VLCC                | 300k 3yr TC | 30,000 | 30,000 | 0.0% | 0    | 28,830 | 34,379 |  |  |  |  |  |  |
| Suezmax 150k 1yr TC |             | 17,000 | 17,000 | 0.0% | 0    | 18,788 | 27,363 |  |  |  |  |  |  |
| Jueziliax           | 150k 3yr TC | 20,000 | 20,000 | 0.0% | 0    | 19,330 | 25,653 |  |  |  |  |  |  |
| Aframax             | 110k 1yr TC | 14,500 | 14,500 | 0.0% | 0    | 16,034 | 22,396 |  |  |  |  |  |  |
| Allallax            | 110k 3yr TC | 17,500 | 17,500 | 0.0% | 0    | 17,339 | 20,948 |  |  |  |  |  |  |
| Panamax             | 75k 1yr TC  | 12,250 | 12,250 | 0.0% | 0    | 12,986 | 19,127 |  |  |  |  |  |  |
| rallalliax          | 75k 3yr TC  | 14,500 | 14,500 | 0.0% | 0    | 14,253 | 18,592 |  |  |  |  |  |  |
| MR                  | 52k 1yr TC  | 14,500 | 14,500 | 0.0% | 0    | 13,375 | 15,410 |  |  |  |  |  |  |
| IVIIX               | 52k 3yr TC  | 14,750 | 14,750 | 0.0% | 0    | 14,287 | 15,681 |  |  |  |  |  |  |
| Handy               | 36k 1yr TC  | 13,250 | 13,250 | 0.0% | 0    | 12,053 | 14,380 |  |  |  |  |  |  |
| папиу               | 36k 3yr TC  | 13,500 | 13,500 | 0.0% | 0    | 13,200 | 14,622 |  |  |  |  |  |  |

#### **Indicative Period Charters** -1 to 3 mos - 'CANAL STREET' 2012 50,000 dwt -\$14,000/day - Koch -6 mos - 'MARIA BOTTIGLIERI' 2011 107,500 dwt -\$11,000/day+p.s - Navig8

420 370 320

270 220



| Indicative Market Values (\$ Million) - Tankers |                  |               |               |       |      |      |      |  |  |  |
|---|------------------|---------------|---------------|-------|------|------|------|--|--|--|
| Vessel 5y                                       | rs old           | Feb-18<br>avg | Jan-18<br>avg | ±%    | 2017 | 2016 | 2015 |  |  |  |
| VLCC  | 300KT DH         | 63.0          | 63.6          | -1.0% | 61.8 | 68.9 | 81.2 |  |  |  |
| Suezmax   | 150KT DH         | 42.0          | 42.6          | -1.5% | 41.1 | 50.0 | 59.7 |  |  |  |
| Aframax   | Aframax 110KT DH |               |               | -1.0% | 30.1 | 37.0 | 45.5 |  |  |  |
| LR1   | 75KT DH          | 28.0          | 28.0          | 0.0%  | 27.4 | 33.1 | 36.1 |  |  |  |
| MR  | MR 52KT DH       |               |               | 0.0%  | 23.1 | 25.3 | 27.6 |  |  |  |

#### Chartering

The lack of any significant positive drivers in the crude carriers market as we are now only a few days before the end of the winter season is definitely worrisome. The period market also appears numb with very little activity taking place and contract duration restricted exclusively to short periods. At the same time, oil prices have managed to cover some of the ground lost during the past weeks due to the overall improvement in financial markets where equities rebounded significantly during the past days, while despite this positive turnaround, bullish reports on US production keep coming in and offsetting as a result a big part of this positive reversal.

VL rates in the Middle East hit a wall last week as demand for the remainder February dates failed to offer support to rates in the region, while the West Africa market remained equally uninspiring for a second week in a row.

Softening enquiry in the West Africa Suezmax market wiped out the small premiums achieved during the week prior, while Med numbers were also reflective of dropping resistance from owners. Aframax rates in the Med also moved down despite decent enquiry throughout the week, while the Caribs Afra surged on the back of weather delays combined with a significant increase in demand during the past days.

#### Sale & Purchase

In the VLCC sector we had the sale of the "FRONT CIRCASSIA" (306,009dwtblt '99, Japan), which was sold to Indian owner, Foresight, for a price in the region \$18.5m.

In the Aframax sector we had the sale of the "HS CARMEN" (113,033dwt-blt '03, S. Korea), which was sold to Greek buyers, for a price in the region \$11.3m.

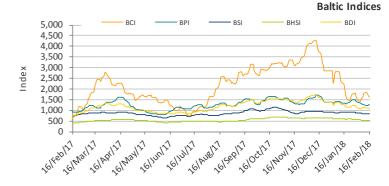


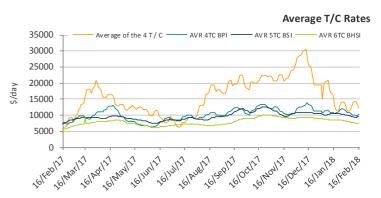


|      |       |                | Ва    | ltic Indic    | es    |        |       |       |
|------|-------|----------------|-------|---------------|-------|--------|-------|-------|
|      |       | ek 7<br>2/2018 |       | ek 6<br>/2018 | Point | \$/day | 2017  | 2016  |
|      | Index | \$/day         | Index | \$/day        | Diff  | ±%     | Index | Index |
| BDI  | 1,084 |                | 1,125 |               | -41   |        | 1,149 | 676   |
| BCI  | 1,608 | \$12,396       | 1,790 | \$14,136      | -182  | -12.3% | 2,094 | 1,030 |
| BPI  | 1,273 | \$10,216       | 1,250 | \$10,030      | 23    | 1.9%   | 1,221 | 695   |
| BSI  | 837   | \$9,597        | 825   | \$9,398       | 12    | 2.1%   | 846   | 601   |
| BHSI | 515   | \$7,530        | 526   | \$7,693       | -11   | -2.1%  | 525   | 364   |

|           |                |           | Period    | l    |      |        |       |
|-----------|----------------|-----------|-----------|------|------|--------|-------|
|           | \$/day         | Week<br>7 | Week<br>6 | ±%   | Diff | 2017   | 2016  |
| ze        | ⊎ 180K 6mnt TC |           | 17,000    | 0.0% | 0    | 15,671 | 7,842 |
| Capesize  | 180K 1yr TC    | 18,500    | 18,500    | 0.0% | 0    | 14,844 | 7,582 |
| ద్        | 180K 3yr TC    | 16,000    | 16,000    | 0.0% | 0    | 13,892 | 8,728 |
| ax        | 76K 6mnt TC    | 13,000    | 13,000    | 0.0% | 0    | 10,984 | 6,492 |
| Panamax   | 76K 1yr TC     | 13,250    | 13,250    | 0.0% | 0    | 11,113 | 6,558 |
| Ра        | 76K 3yr TC     | 12,750    | 12,750    | 0.0% | 0    | 11,171 | 7,068 |
| nax       | 55K 6mnt TC    | 12,250    | 12,250    | 0.0% | 0    | 10,421 | 6,582 |
| Supramax  | 55K 1yr TC     | 11,500    | 11,500    | 0.0% | 0    | 10,166 | 6,851 |
| Sul       | 55K 3yr TC     | 11,250    | 11,250    | 0.0% | 0    | 10,176 | 6,827 |
| size      | 30K 6mnt TC    | 9,750     | 9,750     | 0.0% | 0    | 8,662  | 5,441 |
| Handysize | 30K 1yr TC     | 9,500     | 9,500     | 0.0% | 0    | 8,248  | 5,511 |
| Hai       | 30K 3yr TC     | 9,250     | 9,250     | 0.0% | 0    | 8,464  | 5,950 |

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#### Chartering

Despite the fact that the dry bulk market has been witnessing more pressure with the Lunar New Year celebrations underway, the dry bulk index is displaying some decent resistance. After the impressive jump in Capesize rates during the week prior, which held the BDI well above the psychological level of 1,000 points, the apparent bottoming of the Panamax and Supramax markets during the past days, with small upside noted in average earnings for both sizes, is definitely a good indicator of market performance once trading in the East resumes. The stability in period numbers is also evidencing the positive future expectations of market participants, with the paper market for next month also predisposing us to a swift return to improved trading conditions shortly.

The drop in Capesize earnings during last week hardly took anyone by surprise as the slowdown in the Pacific was almost a given. Owners with prompt tonnage who competed for business in the region seemed happy to accept sizeable in some cases discounts, while naturally almost nobody seemed interested in period trading opportunities.

Things finally started to look up in the Panamax market with solid enquiry for slightly more forward dates starting to support numbers in the Atlantic where the improvement in ECSA activity stood out, while even in the East there was a sense that the market was finally moving towards balance.

In the smaller sizes, steady business from USG to the East allowed for some degree of normality to return to the Supramax market last week, while in the East things became particularly quiet as the weekend approached with very little reported as far as Handysize business was concerned.

#### Indicative Market Values (\$ Million) - Bulk Carriers

| Vessel 5 y | rs old | Feb-18 avg | Jan-18 avg | ±%   | 2017 | 2016 | 2015 |
|------------|--------|------------|------------|------|------|------|------|
| Capesize   | 180k   | 33.7       | 33.0       | 2.0% | 30.8 | 23.5 | 33.4 |
| Panamax    | 76K    | 18.5       | 18.5       | 0.0% | 17.8 | 13.6 | 17.5 |
| Supramax   | 56k    | 17.5       | 17.5       | 0.0% | 16.0 | 12.7 | 16.6 |
| Handysize  | 30K    | 13.8       | 13.5       | 2.5% | 12.5 | 9.9  | 13.8 |

#### Sale & Purchase

In the Capesize sector we had the sale of the "SILVER ROAD" (185,820dwt-blt '02, Japan), which was sold to Greek buyers, for a price in the region of \$15.7m.

In the Supramax sector we had the sale of the "DA CHENG" (57,300dwt-blt '10, China), which was sold to Chinese owner, Shanghai Changhang, for a price in the region of \$13.3m.



## **Secondhand Sales**

|   | Tankers               |         |               |                                  |             |         |                   |             |                                    |                                       |  |  |
|---|-----------------------|---------|---------------|----------------------------------|-------------|---------|-------------------|-------------|------------------------------------|---------------------------------------|--|--|
| Size                                    | Name                  | Dwt     | Built         | Yard                             | M/I         | E SS d  | ue Hull           | Price       | Buyers                             | Comments                              |  |  |
| VLCC                                    | HYUNDAI ULSAN<br>3014 | 318,953 | 2019          | HYUNDAI HI, S<br>Korea           | S. Warts    | ila     | DH                | \$ 83.75m   |                                    |                                       |  |  |
| VLCC                                    | HYUNDAI ULSAN<br>3013 | 318,953 | 2019          | HYUNDAI HI, S<br>Korea           | S.<br>Warts | ila     | DH                | \$ 83.75m   | Norwegian                          | incl. 15-yrs BBB                      |  |  |
| VLCC                                    | HYUNDAI ULSAN<br>3012 | 318,953 | 2019          | HYUNDAI HI, S<br>Korea           | S. Warts    | ila     | DH                | \$ 83.75m   | (Ocean Yield)                      | together with sellers credit          |  |  |
| VLCC                                    | HYUNDAI ULSAN<br>3015 | 318,953 | 2019          | HYUNDAI HI, S<br>Korea           | S. Warts    | ila     | DH                | \$ 83.75m   |                                    |                                       |  |  |
| VLCC                                    | FRONT CIRCASSIA       | 306,009 | 1999          | MITSUBISHI<br>NAGASAKI, Japa     | MAN-B<br>an | &W Feb- | 19 DH             | \$ 18.5m    | Indian<br>(Foresight)              |                                       |  |  |
| AFRA                                    | HS CARMEN             | 113,033 | 2003          | HYUNDAI SAMHO<br>Korea           | O, S. B&V   | V Aug-  | 18 DH             | \$ 11.3m    | Greek                              |                                       |  |  |
| LR1                                     | HAFNIA<br>AUSTRALIA   | 74,540  | 2010          | STX, S. Korea                    | MAN-B       | &W      | DH                | undisclosed | Japanese                           | 12-yr BB with p.o 4-<br>yr            |  |  |
| MR                                      | ROSA TOMASOS          | 37,000  | 2003          | HYUNDAI MIPO,<br>Korea           | , S. B&V    | V       | DH                | \$ 8.75m    | Far Eastern                        | commited                              |  |  |
| 200000000000000000000000000000000000000 |                       |         | Bulk Carriers |                                  |             |         |                   |             |                                    |                                       |  |  |
| Size                                    | Name                  | Dwt     | Built         | Yard                             | M/E         | SS due  | Gear              | Price       | Buyers                             | Comments                              |  |  |
| CAPE                                    | SILVER ROAD           | 185,820 |               | KAWASAKI, Japan                  | B&W         |         |                   | \$ 15.7m    | Greek                              |                                       |  |  |
| CAPE                                    | SOUTH TRADER          | 180,200 | 2013          | KOYO MIHARA,<br>Japan            | MAN-B&W     |         |                   | \$ 36.5m    | undisclosed                        |                                       |  |  |
| KMAX                                    | EMERALD BAISHA        | 81,585  | 2015          | Zhejiang Ouhua,<br>China         | MAN-B&W     | Ma y-20 |                   | \$ 22.5m    | China                              |                                       |  |  |
| KMAX                                    | EMERALD<br>DONGJI     | 81,480  | 2015          | Zhejiang Ouhua,<br>China         | MAN-B&W     | Ma y-20 |                   | \$ 22.5m    | Chinese                            |                                       |  |  |
| KMAX                                    | CEMTEX THRIFT         | 80,230  | 2000          | CHINA<br>SHIPBUILDING,<br>Taiwan | B&W         | Ma y-20 | 4 X 30t<br>CRANES | xs \$10.0m  | Chinese                            |                                       |  |  |
| PMAX                                    | IONIAN EAGLE          | 74,085  | 2001          | DAEWOO, S. Korea                 | B&W         | Apr-21  | 4 X 30t<br>CRANES | \$ 9.4m     | Chinese                            |                                       |  |  |
| SMAX                                    | DA CHENG              | 57,300  | 2010          | BOHAI<br>SHIPBUILDING,<br>China  | MAN-B&W     |         | 4 X 30t<br>CRANES | \$ 13.3m    | Chinese<br>(Shanghai<br>Changhang) |                                       |  |  |
| HANDY                                   | LA FRESNAIS           | 39,300  | 2018          | JIANGMEN<br>NANYANG, China       | MAN-B&W     |         | 4 X 30t<br>CRANES | \$ 20.0m    | Norwegian                          | incl. 12-yrs BBB<br>together with 10% |  |  |
| HANDY                                   | LA LOIRAIS            | 39,300  | 2018          | JIANGMEN<br>NANYANG, China       | MAN-B&W     |         | 4 X 30t<br>CRANES | \$ 20.0m    | (Ocean Yield)                      | sellers credit                        |  |  |



## **Secondhand Sales**

|        |                      |        |       | Bı                                  | ılk Carrier | s contin | iued.                           |          |                                    |          |
|--------|----------------------|--------|-------|-------------------------------------|-------------|----------|---------------------------------|----------|------------------------------------|----------|
| Size   | Name                 | Dwt    | Built | Yard                                | M/E         | SS due   | Gear                            | Price    | Buyers                             | Comments |
| HANDY  | STAR LILY            | 33,248 | 2008  | SHIN KOCHI,<br>Japan                | Mitsubishi  | Sep-20   | 4 X 30t<br>CRANES               | \$ 10.3m | Honk Kong Based                    |          |
| HANDY  | KUMANO LILY          | 32,292 | 2009  | KANDA KAWAJIRI,<br>Japan            | Mitsubishi  | Ma y-22  | 4 X 30,5t<br>CRANES             | \$ 11.2m | (Taylor Maritime)                  |          |
| -      |                      |        |       |                                     | Conta       | iners    |                                 |          |                                    |          |
| Size   | Name                 | Teu    | Built | Yard                                | M/E         | SS due   | Gear                            | Price    | Buyers                             | Comments |
| PMAX   | SCHLIEMI<br>RICKMERS | 4,253  | 2010  | JIANGSU NEW<br>YANGZIJIAN,<br>China | MAN-B&W     | 1        |                                 | \$ 11.5m | Greek (Navios)                     |          |
| PMAX   | HS ROSSINI           | 3,421  | 2012  | RONGCHENG<br>SHENFEI SHIP,<br>China | Wartsila    | Apr-20   | 3 X 45t<br>CRNS,1 X<br>35t CRNS | \$ 11.2m | UK based<br>(Borealis<br>Maritime) |          |
| FEEDER | SINAR BROMO          | 1,060  | 2009  | HAKATA, Japar                       | n MAN-B&W   | 1        |                                 | \$ 8.2m  | undisclosed                        |          |
| FEEDER | OPDR TANGER          | 698    | 2008  | MAWEI, China                        | MaK         | Feb-18   |                                 | \$ 3.7m  | undisclosed                        |          |
|        |                      |        |       |                                     | Gas/LP      |          |                                 |          |                                    |          |
| Type   | Name                 | Dwt    | Built | Yard                                | M/E         | SS due   | Cbm                             | Price    | Buyers                             | Comments |
| LPG    | EPIC ST. JOHN        | 5.214  | 1998  | HIGAKI, Japan                       | B&W         |          | 4.929                           | \$ 5.0m  | Vietnamese                         |          |

|      | Gas/LPG/LNG   |       |       |                       |            |        |       |             |                      |          |  |
|------|---------------|-------|-------|-----------------------|------------|--------|-------|-------------|----------------------|----------|--|
| Туре | Name          | Dwt   | Built | Yard                  | M/E        | SS due | Cbm   | Price       | Buyers               | Comments |  |
| LPG  | EPIC ST. JOHN | 5,214 | 1998  | HIGAKI, Japan         | B&W        |        | 4,929 | \$ 5.0m     | Vietnamese<br>(FGAS) |          |  |
| LPG  | SEA SAWASDEE  | 4,187 | 1995  | HONDA SAIKI,<br>Japan | Mitsubishi | Sep-15 | 3,510 | undisclosed | Vietnamese<br>(FGAS) |          |  |

| MPP/General Cargo |       |       |                                  |         |        |      |           |                                    |          |  |  |
|-------------------|-------|-------|----------------------------------|---------|--------|------|-----------|------------------------------------|----------|--|--|
| Name              | Dwt   | Built | Yard                             | M/E     | SS due | Gear | Price     | Buyers                             | Comments |  |  |
| SIRIOS BULKER I   | 7,601 | 2007  | JIANGSU<br>YANGZIJIANG,<br>China | MAN-B&W |        |      | xs \$3.0m | Swiss (Nova<br>Algoma<br>Shortsea) |          |  |  |



## **Newbuilding Market**

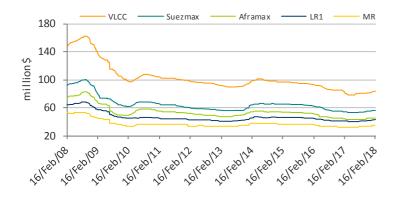
### **Indicative Newbuilding Prices (million\$)**

|          | marcative retribunding rindes (minions) |                 |           |           |      |      |      |      |  |  |  |  |  |
|----------|---|-----------------|-----------|-----------|------|------|------|------|--|--|--|--|--|
|          | Vessel                                  |                 | Week<br>7 | Week<br>6 | ±%   | 2017 | 2016 | 2015 |  |  |  |  |  |
| S        | Capesize                                | 180k            | 47.0      | 47.0      | 0.0% | 43   | 43   | 50   |  |  |  |  |  |
| Bulkers  | Kamsarmax                               | 82k             | 27.0      | 27.0      | 0.0% | 25   | 25   | 28   |  |  |  |  |  |
| Bull     | Ultramax                                | 63k             | 25.0      | 25.0      | 0.0% | 23   | 23   | 25   |  |  |  |  |  |
|          | Handysize                               | 38k             | 22.3      | 22.0      | 1.1% | 20   | 20   | 21   |  |  |  |  |  |
|          | VLCC                                    | 300k            | 83.5      | 83.5      | 0.0% | 80   | 88   | 96   |  |  |  |  |  |
| SLS      | Suezmax                                 | 160k            | 56.0      | 56.0      | 0.0% | 54   | 58   | 64   |  |  |  |  |  |
| Tankers  | Aframax                                 | 115k            | 45.0      | 45.0      | 0.0% | 44   | 48   | 53   |  |  |  |  |  |
| <u>n</u> | LR1                                     | 75k             | 43.0      | 43.0      | 0.0% | 41   | 43   | 46   |  |  |  |  |  |
|          | MR                                      | 50k             | 35.0      | 35.0      | 0.0% | 33   | 34   | 36   |  |  |  |  |  |
|          | LNG 174k cb                             | m               | 180.5     | 180.5     | 0.0% | 186  | 189  | 190  |  |  |  |  |  |
| as       | LGC LPG 80k                             | cbm             | 70.0      | 70.0      | 0.0% | 71   | 74   | 77   |  |  |  |  |  |
| Ğ        | MGC LPG 55                              | MGC LPG 55k cbm |           | 63.0      | 0.0% | 64   | 66   | 68   |  |  |  |  |  |
|          | SGC LPG 25k                             | cbm             | 42.0      | 42.0      | 0.0% | 42   | 43   | 45   |  |  |  |  |  |

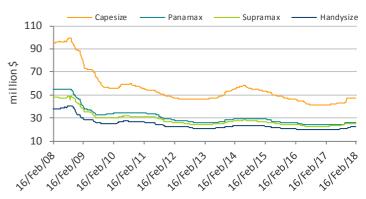
Completely unaffected by anything that is currently shaping other areas of shipping, the newbuilding market remains in very good shape, with activity and prices evidencing the same strong momentum we have been seeing since the second quarter of last year. In the list of the most recently reported deals, the two VL orders placed in Hyundai are definitely standing out as the last time a confirmed order reported in this size was back in January despite the fact that there has been steady contracting activity in the sector throughout this period. With both orders set to comply with Tier III standards and with the VL newbuilding price more than 9% below its respective five-year average, it is no wonder that owners are still finding appealing the newbuilding option despite the very challenging environment that has been describing the freight market in the past months.

In terms of recently reported deals, South Korean owner, Sinokor, placed an order for two firm VLCC tankers (319,000 teu) at Hyundai Samho, in S. Korea for a price in the region of \$83.5m and delivery set in 2019.

#### Tankers Newbuilding Prices (m\$)



#### **Bulk Carriers Newbuilding Prices (m\$)**



|       | •         | •           | Nev                        | vbuilding C | Orders                       | •           |                                       |
|-------|-----------|-------------|----------------------------|-------------|------------------------------|-------------|---------------------------------------|
| Units | Туре      | Size        | Yard                       | Delivery    | Buyer                        | Price       | Comments                              |
| 2     | Tanker    | 319,000 dwt | Hyundai Samho, S.<br>Korea | 2019        | S. Korean (Sinokor)          | \$ 83.5m    | Tier III                              |
| 2     | Tanker    | 300,000 dwt | Hyundai HI, S.Korea        | 2019        | S. Korean ( H-Line Shipping) | \$ 85.0m    | Tier III, against T/C to<br>GS Caltex |
| 2+1   | Bulker    | 63,000 dwt  | COSCO Yangzhou,<br>China   | 2020        | UK based (Union Maritime)    | undisclosed |                                       |
| 2     | Container | 15,226 teu  | Hyundai HI, S. Korea       | 2019        | Danish (Maersk Line)         | undisclosed | options declared                      |
| 4     | Container | 1,800 teu   | Hyundai Mipo, S.<br>Korea  | 2019        | undisclosed                  | undisclosed |                                       |
| 1     | Cruise    | 2,894 pax   | Meyer Turku, Finland       | 2023        | German (TUI Cruises)         | undisclosed |                                       |
| 2+2   | RoPax     | 12,000 dwt  | GSI, China                 | 2021-2022   | Danish (DFDS)                | undisclosed |                                       |

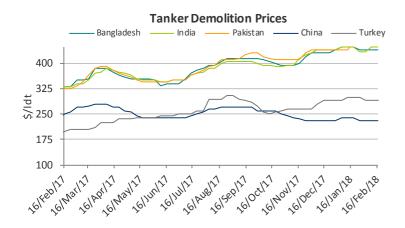


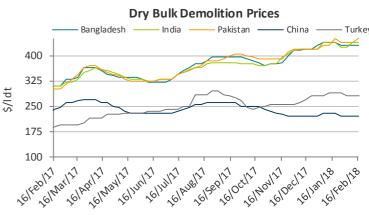
### **Demolition Market**

| _                                     |            |           |           |      |      |      |      |  |
|---------------------------------------|------------|-----------|-----------|------|------|------|------|--|
| Indicative Demolition Prices (\$/Idt) |            |           |           |      |      |      |      |  |
| Markets                               |            | Week<br>7 | Week<br>6 | ±%   | 2017 | 2016 | 2015 |  |
|                                       | Bangladesh | 440       | 440       | 0.0% | 376  | 287  | 360  |  |
| ē                                     | India      | 450       | 450       | 0.0% | 374  | 283  | 361  |  |
| Tanker                                | Pakistan   | 460       | 450       | 2.2% | 379  | 284  | 366  |  |
| 10                                    | China      | 230       | 230       | 0.0% | 251  | 176  | 193  |  |
|                                       | Turkey     | 290       | 290       | 0.0% | 250  | 181  | 225  |  |
|                                       | Bangladesh | 430       | 430       | 0.0% | 358  | 272  | 341  |  |
| Dry Bulk                              | India      | 440       | 440       | 0.0% | 354  | 268  | 342  |  |
|                                       | Pakistan   | 450       | 440       | 2.3% | 358  | 267  | 343  |  |
|                                       | China      | 220       | 220       | 0.0% | 241  | 160  | 174  |  |
|                                       | Turkey     | 280       | 280       | 0.0% | 240  | 174  | 216  |  |

Surpassing even the most bullish expectations out there, average demolition prices in the Indian subcontinent have showed no cracks at all and have even moved upwards in some cases during the past days. Despite talks that there have been some downward pressure lately, the reality is that reported deals with pricing details still reflect very strong momentum. Indian buyers are working fiercely on their market share, while their counterparts in Pakistan are also not hiding their appetite for bigger ldt bulkers, digging deep into their pockets in order to secure any such candidate. At the same time, rumors around the re-opening of the market for tankers in Pakistan have heated up following recent meetings between local authorities and breakers in the country. With this long awaited development now closer than ever, we expect prices to sustain their support as even buyers in Bangladesh will have to start becoming more aggressive in order to stay in the game. Average prices this week for tankers were at around \$230-460/ldt and dry bulk units received about \$220-450/ldt.

The highest price amongst recently reported deals was paid by Pakistani breakers for the Capesize bulk carrier "CHOKANG SUNRISE" (170,475dwt-21,176ldt-blt '95), which received \$480/ldt.



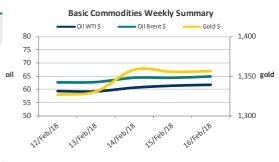


| Demolition Sales |         |        |       |                            |        |            |             |                |
|------------------|---------|--------|-------|----------------------------|--------|------------|-------------|----------------|
| Name             | Size    | Ldt    | Built | Yard                       | Туре   | \$/ldt     | Breakers    | Comments       |
| YANGTZE STAR     | 277,095 | 21,441 | 1994  | MITSUBISHI, Japan          | TANKER | \$ 430/Ldt | undisclosed | as-is Fujairah |
| CHOKANG SUNRISE  | 170,475 | 21,176 | 1995  | MITSUBISHI, Japan          | BULKER | \$ 480/Ldt | Pakistani   |                |
| PACIFIC PIONEER  | 105,237 | 16,700 | 1998  | HALLA - SAMHO, S.<br>Korea | TANKER | \$ 460/Ldt | Indian      |                |



### **Commodities & Ship Finance**

|                | Market Data       |           |           |           |           |           |                   |
|----------------|-------------------|-----------|-----------|-----------|-----------|-----------|-------------------|
|                |                   | 16-Feb-18 | 15-Feb-18 | 14-Feb-18 | 13-Feb-18 | 12-Feb-18 | W-O-W<br>Change % |
|                | 10year US Bond    | 2.880     | 2.890     | 2.910     | 2.840     | 2.860     | 1.8%              |
|                | S&P 500           | 2,732.22  | 2,731.20  | 2,698.63  | 2,662.94  | 2,656.00  | 4.3%              |
| Data           | Nasdaq            | 7,239.47  | 7,256.43  | 7,143.62  | 7,013.51  | 6,981.96  | 5.3%              |
|                | Dow Jones         | 25,219.38 | 25,200.37 | 24,893.49 | 24,640.45 | 24,601.27 | 4.3%              |
| nge            | FTSE 100          | 7,294.70  | 7,234.81  | 7,213.97  | 7,168.01  | 7,177.06  | 2.9%              |
| cha            | FTSE All-Share UK | 4,012.28  | 3,978.90  | 3,964.97  | 3,939.71  | 3,946.42  | 2.8%              |
| Ä              | CAC40             | 5,281.58  | 5,222.52  | 5,165.26  | 5,109.24  | 5,140.06  | 4.0%              |
| Stock Exchange | Xetra Dax         | 12,451.96 | 12,346.17 | 12,339.16 | 12,196.50 | 12,282.77 | 1.4%              |
|                | Nikkei            | 22,149.21 | 21,720.25 | 21,464.98 | 21,154.17 | 21,244.68 | 4.3%              |
|                | Hang Seng         | 31,115.43 | 31,115.43 | 30,515.60 | 29,839.53 | 29,459.63 | 5.4%              |
|                | DJ US Maritime    | 249.31    | 246.68    | 245.86    | 244.88    | 240.61    | 4.8%              |
|                | \$ / €            | 1.24      | 1.25      | 1.25      | 1.24      | 1.23      | 1.3%              |
| S              | \$ / ₤            | 1.40      | 1.41      | 1.40      | 1.39      | 1.39      | 1.4%              |
| Currencies     | ¥/\$              | 106.21    | 106.11    | 106.55    | 107.77    | 108.72    | -2.4%             |
|                | \$ / NoK          | 0.13      | 0.13      | 0.13      | 0.13      | 0.13      | 2.3%              |
|                | Yuan / \$         | 6.35      | 6.35      | 6.35      | 6.34      | 6.33      | 0.9%              |
|                | Won/\$            | 1,066.90  | 1,064.04  | 1,070.97  | 1,084.79  | 1,083.62  | -1.6%             |
|                | \$ INDEX          | 89.10     | 88.59     | 89.12     | 89.70     | 90.21     | -1.5%             |



| Bunker Prices |           |           |          |                   |  |  |  |
|---------------|-----------|-----------|----------|-------------------|--|--|--|
|               |           | 16-Feb-18 | 9-Feb-18 | W-O-W<br>Change % |  |  |  |
| MGO           | Rotterdam | 545.0     | 548.0    | -0.5%             |  |  |  |
|               | Houston   | 575.0     | 588.0    | -2.2%             |  |  |  |
|               | Singapore | 582.5     | 581.5    | 0.2%              |  |  |  |
| 380cst        | Rotterdam | 350.5     | 345.5    | 1.4%              |  |  |  |
|               | Houston   | 342.5     | 338.5    | 1.2%              |  |  |  |
| m             | Singapore | 371.5     | 367.0    | 1.2%              |  |  |  |

| Maritime Stock Data             |                   |       |           |           |                   |  |
|---------------------------------|-------------------|-------|-----------|-----------|-------------------|--|
| Company                         | Stock<br>Exchange | Curr. | 16-Feb-18 | 09-Feb-18 | W-O-W<br>Change % |  |
| AEGEAN MARINE PETROL NTWK       | NYSE              | USD   | 4.45      | 4.50      | -1.1%             |  |
| CAPITAL PRODUCT PARTNERS LP     | NASDAQ            | USD   | 3.15      | 3.04      | 3.6%              |  |
| COSTAMARE INC                   | NYSE              | USD   | 6.43      | 6.17      | 4.2%              |  |
| DANAOS CORPORATION              | NYSE              | USD   | 1.35      | 1.30      | 3.8%              |  |
| DIANA SHIPPING                  | NYSE              | USD   | 3.79      | 3.61      | 5.0%              |  |
| DRYSHIPS INC                    | NASDAQ            | USD   | 3.73      | 3.32      | 12.3%             |  |
| EAGLE BULK SHIPPING             | NASDAQ            | USD   | 4.76      | 4.53      | 5.1%              |  |
| EUROSEAS LTD.                   | NASDAQ            | USD   | 1.85      | 1.72      | 7.6%              |  |
| GLOBUS MARITIME LIMITED         | NASDAQ            | USD   | 1.04      | 1.02      | 2.0%              |  |
| NAVIOS MARITIME ACQUISITIONS    | NYSE              | USD   | 0.79      | 0.68      | 16.2%             |  |
| NAVIOS MARITIME HOLDINGS        | NYSE              | USD   | 1.28      | 1.20      | 6.7%              |  |
| NAVIOS MARITIME PARTNERS LP     | NYSE              | USD   | 1.90      | 2.04      | -6.9%             |  |
| SAFE BULKERS INC                | NYSE              | USD   | 3.57      | 3.22      | 10.9%             |  |
| SEANERGY MARITIME HOLDINGS CORP | NASDAQ            | USD   | 1.04      | 1.02      | 2.0%              |  |
| STAR BULK CARRIERS CORP         | NASDAQ            | USD   | 11.76     | 10.81     | 8.8%              |  |
| STEALTHGAS INC                  | NASDAQ            | USD   | 4.50      | 4.29      | 4.9%              |  |
| TSAKOS ENERGY NAVIGATION        | NYSE              | USD   | 3.40      | 3.21      | 5.9%              |  |
| TOP SHIPS INC                   | NASDAQ            | USD   | 0.20      | 0.21      | -4.8%             |  |

#### **Market News**

#### "Raise of \$220m solid but cash flow still king

Oldendorff Carriers has raised \$220m over the past three years with long-term bonds in the US private placement market.

Secured tenures of up to 30 years have provided it with funding for general corporate purposes, including its investment programme, at what are described as competitive terms.

It makes sense to match financing with long-term business commitments of its fleet, says director of communications Scott Jones.

He says the company has relationships with a combination of German and international banks, and has not been noticeably affected by some banks in its home country withdrawing from ship finance.

At the time of the third placement, the company said the US private placement market continued to be an attractive funding source and strong relationships had been forged with both existing and new bond investors.

"However, cash flow from operations will remain the main source of funding for the company's strategic investment objectives, enabling the company to maintain its conservative capital allocation practices," it says..."(TradeWinds)

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