

Sale and Purchase



Hellas S&P Weekly Bulletin 12 February 2018

BULK CARRIERS

VESSEL	DWT	BLT	DETAILS	SS/DD	PRICE	BUYER
BAROQUE	114.248	2011 NEW CENTURY	MAN/B+W 6S60MC-C	SS 03/21 DD 12/18	USD 21 M	UK
BEL AIR	114.167	2010 SHANGHAI SHIPYARD	MAN/B+W 7S60MC-C	SS 09/20 DD 04/20	USD 20 M	(Clients of Anglo Investment)
TANSANIT	92.776	2011 COSCO ZHOUSHAN	MAN/B+W 6S60MC	SS 09/21 DD 09/18	USD 17.2 M	ARGENTINA (Clients of Interocean)
DRAKE	76.781	2006 SASEBO	MAN/B+W 7S50MC-C	SS 04/21 DD 01/21	RGN USD 13.6 M	GREECE
ANGEL B	58.679	2008 TSUNEISHI CEBU	MAN/B+W 6S50MC -C C4X30T	SS 12/20 DD 12/18	USD 14.15 M	GREECE
CALIMERO	56.854	2011 COSCO DALIAN	MAN/B+W 6S50MC-C C4X30T	SS 01/21 DD 12/18	USD 11.6 M	UNDISCLOSED
F.F WISH	45.719	1997 TSUNEISHI ZOSEN	MAN/B+W 6S50MC C4X30T	SS 06/21 DD 06/19	RGN USD 5 M	UNDISCLOSED
THOR ENDEAVOUR	42.529	1995 NAMURA	MAN/B+W 6S50MC C4X30T	N/A	RGN USD 4.3 M	MIDDLE EAST
ORIENT SUNRISE	28.513	2001 KANDA	MITSUBISHI 5UEC52LA C4X30T	SS 05/21 DD 03/19	USD 5.8 M	CHINA

TANKERS - CHEMICALS - LPG/LNGs

VESSEL	DWT	BLT	DETAILS	SS/DD	PRICE	BUYER
-	-	-	-	-	-	-

NEW BUILDING

In Dry, Clients of Seatankers Management are reported to have declared an option for two 82,000 DWT Kamsarmax Bulk Carriers at Shanhaiguan. There will be the 3rd and 4th vessel in the series and will deliver in 4Q 2019 and 1Q 2020.

In the Gas sector, DSME have received an order for two 173,400 CBM LNG Carriers from BW Gas. The duo are set for delivery within 1H 2020 from Okpo. Hudong Zhonghua have signed a contract for a single 18,600 CBM LNG Bunkering Vessel with MOL for deliver in 2020. This order is against a charter to Total. Hyproc Shipping have extended their series of 13K LPG Carriers at Jiangnan by declaring an option for one additional vessel. Being the 2nd vessel in the series, this unit will be delivered within 2019.

There is one order to report in the Container market, with Samsung winning an order for eight firm 11,000 TEU Container Carriers from Taiwanese owner Evergreen. This series will start to deliver from 1Q 2020 till 2Q 2021 from Geoje, Korea.

In other sectors, Scenic Cruises have announced ordering one firm 17,085 GT Cruise Ship at Uljanik Brodogradiliste in Croatia. Delivering in 2020, this vessel will be built to be Ice Class 1A. Finally, Norwegian owner Wilson have signed a contract for two firm 2,600 DWT General Cargo Vessels with Wuxue Janda in China for delivery within 2019.

RECYCLING

Will it, won't it?

As more larger tanker units are talked in the market this week, there are 'stronger' rumours emanating from Pakistan that the ban on importing tankers will be lifted. However until an official announcement is made, we cannot predict anything at this stage as we have been down this road of 'opening, not opening', for the last 12 months. The only point to make, and for all to understand is, that if and when it reopens and allows the import of tanker units again, nothing will happen immediately as it will take some time to ascertain the new regulations and comprehend any new formalities that are put in place by the local authorities. Any cash buyer speculating with firm prices on the basis of this market reopening at the end of this month, as hinted, could be risking a big exposure



Sale and Purchase

Hellas S&P Weekly Bulletin

12 February 2018

should these rumours fail to become reality.

Whilst many units are now being talked into the market, the same argument remains that there appears to be a lack of definite workable tonnage on offer to Buyers. With this in mind, any sales are very competitive and gives the opinion that the market still remains in 4th gear and is not at its most fluid, nor is it particularly transparent with huge disparity over pricing from every buyer, each having their own ideas as to where this market is. Interestingly, several units that cash buyers purchased at the beginning of the year remain unsold which fuels further suspicion that the domestic markets are not as aggressive as would seem.

Only time will tell after the latest small cluster of sales reach the waterfront and we then see which destination is the most stable market and attracts more confidence from the cash buyers.

DEMOLITION

BULK CARRIERS - GCs - MPPs

VESSEL	DWT	BLT	DETAILS	PRICE	BUYER
-	_	-	_	-	-

TANKERS - CHEMICALS - LPGs

				DOTEIL
SEA DOLPHIN (LPG) 50.743	1990	16.365 LDT	USD 450/LDT	AS IS SINGAPORE

CONTAINERS – REEFERS- PCCs

NEW JERSEY	65.123	2006	22.002 LDT	USD 470/LDT	AS IS LABUAN
VESSEL	DWT/TEU	BLT	DETAILS	PRICE	BUYER

BALTIC INDEX EXCHANGE RATE			ERATE	BUNKER PRICES				
BDI	1125	- 94	EURO/USD	1.22484	BUNKERS	ROTTERDAM	SPORE	FUJAIRAH
BCI	1790	+ 320	YEN/USD	0.00919	IFO 380	337	366	3625
BPI	1250	- 109	BRENT		IFO 180	364	396.5	430
BSI	825	- 47	63.50		MGO	537.5	572.5	667.5

Contacts

Clarksons Platou (Hellas) Ltd. 62 Kifissias Avenue Marousi 151 25 Greece

Direct +(30) 210 458 6700 Fax +(30) 210 458 6799 snp@clarksons.gr The material and the information (including, without limitation, any future rates) contained herein (together, the "Information") are provided by H. Clarkson & Co. Ltd

("Clarksons Platou") for general information purposes. The Information is drawn from Clarksons Platou's database and other sources. Clarksons Platou advises that: (i) any Information extracted from Clarksons Platou's databases in derived from estimates or subjective judgments; (ii) any Information extracted from the databases of other manifirm data collection agencies may differ from the Information extracted from Clarksons Platou databases; (iii) whilst Clarksons Platou has taken reasonable care in the compilation of the Information and believes it to be accurate and correct, data compilation is subject to limited audit and validation procedures and may accordingly contain errors; (ii) the provision of the Information is not an endorsement of any commercial policies and/or any condusions by Clarksons Platou and is connected persons, and is not intended to recommend any decision by the recipient; (vi) shipping is a variable and cyclical business and any forecasting concerning it may not be accurate. The Information is provided on "asis" and "as available" hasis. Clarksons Platou and its connected persons "make no representations or warranties of any kind, express or implied about the completeness, accuracy, reliability, suitability or availability with respect to the Information. Any reliance placed on such Information is therefore strictly at the recipient's own risk.

This Information is confidential and is solely for the internal use of the recipient. Neither the whole nor any part of the Information may be disclosed to, or used or relied upon by, any other person or used for selection or used for selection or used for any other person or used for selection or used for

To the extent permitted by law, Clarksons Platou and its connected persons' shall not be liable to the recipient or any third party for any loss, liability or damage, cost or expense including without limitation, direct, indirect, consequential loss or damage, any loss of profit, loss of use, loss of or interruption in business, loss of goodwill, loss of data arising out of, or in connection with, the use of and the reliance on the Information whether in contract, tort, negligence, bailment, breach of statutory duty or otherwise, even if foreseeable.

These exclusions do not apply to (i) death or personal injury caused by the negligence of Clarksons Platou and its 'connected persons' or (ii) the liability of Clarksons Platou and its 'connected persons' for fraud or fraudulent misrepresentation. In this disclaimer 'connected persons' means, in relation to Clarksons Platou, its ultimate holding company, subsidaries and subsidary undertakings of its ultimate holding company and the respective shareholders, directors, officers, employees and agents of each of them. This disclaimer shall be governed by and construed in accordance with English law.