# TANKER REPORT

# **WEEK 3 – 19 JANUARY 2018**

| Spot Market                   | WS/LS              | TCE       | WS/LS   | TCE         |
|-------------------------------|--------------------|-----------|---------|-------------|
| VLCC (13.0 Kts L/B)           | 12                 | -Jan      | 19      | -Jan        |
| AG>USG 280k                   | 19.9               | \$(6,461) | 22.4    | \$(4,112)   |
| AG>SPORE 270k                 | 40.0               | \$10,645  | 50.0    | \$19,926    |
| AG>JPN 265k                   | 37.6               | \$11,224  | 48.5    | \$21,921    |
| AG>CHINA 270k                 | 39.8               | \$8,691   | 50.3    | \$18,389    |
| WAFR>CHINA 260k               | 43.8               | \$14,297  | 48.4    | \$18,572    |
| CBS>SPORE 270k                | \$3.40m            | \$15,097  | \$3.50m | \$16,385    |
| AG>USG/CBS>SPORE/AG           |                    | \$17,394  |         | \$20,340    |
| VLCC Average Earnings         |                    | \$12,050  |         | \$19,974    |
| SUEZMAX (13.0 Kts L/B)        |                    |           |         | . ,         |
| WAFR>USG 130k                 | 50.0               | \$4,697   | 52.5    | \$5,970     |
| WAFR>UKC 130k                 | 55.0               | \$2,265   | 57.5    | \$3,479     |
| BSEA>MED 140k                 | 67.5               | \$1,326   | 67.5    | \$1,519     |
| CBS>USG 150k                  | 65.0               | \$12,667  | 60.0    | \$9,292     |
| USG>UKC 130k                  | 52.5               |           | 52.5    |             |
| CBS>USG/USG>UKC/WAFR          |                    | \$9,375   |         | \$8,133     |
| AG>USG 140k                   | 30.0               |           | 30.0    |             |
| USG>SPORE 130k                | \$2.30m            |           | \$2.35m |             |
| AG>USG/USG>SPORE/AG           |                    | \$11,522  |         | \$11,984    |
| Suezmax Average Earnings      |                    | \$4,222   |         | \$4,839     |
| AFRAMAX (13.0 Kts L/B)        |                    | 7 -7      |         | 7 .,        |
| N.SEA>UKC 80k                 | 97.5               | \$3,146   | 105.0   | \$8,170     |
| BALT>UKC 100k                 | 70.0               | \$5,592   | 90.0    | \$17,900    |
| CBS>USG 70k                   | 120.0              | \$14,185  | 120.0   | \$14,210    |
| USG>UKC 70k                   | 95.0               |           | 95.0    |             |
| CBS>USG/USG>UKC/NSEA          |                    | \$23,206  |         | \$23,275    |
| MED>MED 80k                   | 90.0               | \$7,095   | 85.0    | \$5,177     |
| AG>SPORE 70k                  | 92.5               | \$9,091   | 92.5    | \$8,983     |
| Aframax Average Earnings      | 72.0               | \$10,719  | 32.0    | \$14,370    |
| PANAMAX (13.0 Kts L/B)        |                    | 7-0/:     |         | 7 = 1,7=1 = |
| CBS>USG 50k                   | 110.0              | \$2,279   | 107.5   | \$1,783     |
| CONT>USG 55k                  | 110.0              | \$8,721   | 105.0   | \$7,558     |
| ECU>USWC 50k                  | 145.0              | \$12,660  | 145.0   | \$12,578    |
| Panamax Average Earnings      | 113.0              | \$7,289   | 113.0   | \$6,539     |
| <b>LR2</b> (13.0 Kts L/B)     |                    | 47,203    |         | Ψ 0,000     |
| AG>JPN 75k                    | 80.0               | \$6,500   | 81.0    | \$6,665     |
| AG>UKC 80k                    | \$1.40m            | \$3,635   | \$1.30m | \$1,701     |
| MED>JPN 80k                   | \$2.12m            | \$13,315  | \$1.97m | \$11,033    |
| AG>UKC/MED>JPN/AG             | Ψ <u>Ζ.1</u> Ζ.111 | \$15,628  |         | \$13,051    |
| LR2 Average Earnings          |                    | \$9,540   |         | \$8,792     |
| <b>LR1</b> (13.0 Kts L/B)     |                    | Ψ5/510    |         | ψ0,732      |
| AG>JPN 55k                    | 89.0               | \$4,790   | 87.5    | \$4,395     |
| AG>UKC 65k                    | \$1.05m            | \$710     | \$1.03m | \$440       |
| UKC>WAFR 60k                  | 139.0              | \$9,203   | 114.5   | \$4,735     |
| AG>UKC/UKC>WAFR/AG            |                    | \$11,006  |         | \$8,136     |
| LR1 Average Earnings          |                    | \$7,898   |         | \$6,265     |
| MR (13.0 Kts L/B)             |                    | Ψ7,050    |         | ψ0,203      |
| UKC>USAC 37k                  | 145.0              | \$8,655   | 155.0   | \$10,437    |
| USG>UKC 38k                   | 140.0              |           | 115.0   | \$5,108     |
| USG>UKC/UKC>USAC/USG          | 140.0              | \$9,273   |         | \$14,061    |
|                               |                    | \$16,430  |         |             |
| USG>CBS (Pozos Colorados) 38k | \$625k             | \$23,865  | \$500k  | \$15,459    |
| USG>CHILE (Coronel) 38k       | \$1.43m            | \$21,421  | \$1.23m | \$15,646    |
| CBS>USAC 38k                  | 165.0              | \$15,001  | 140.0   | \$10,554    |
| MR Average Earnings           |                    | \$15,248  |         | \$13,109    |
| Handy (13.0 Kts L/B)          | 104.5              | +22.002   | 170 5   | #10 500     |
| MED>EMED 30k                  | 184.5              | \$23,083  | 170.5   | \$19,520    |

Handy Average Earnings \$11,770 \$10,050

Average Earnings weighted proportionally to regional activity share of each size class' worldwide market (including routes not necessarily shown above).

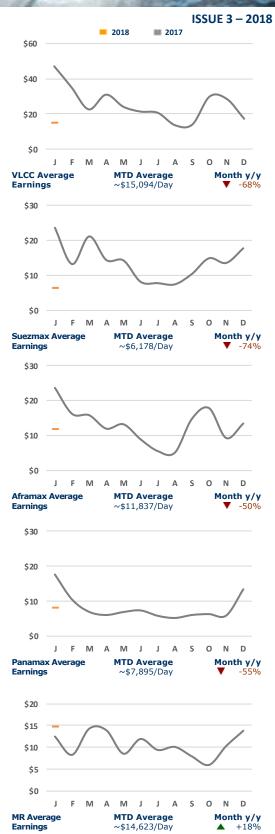
\$5,407

127.5

132.5

SPORE>JPN 30K

| Time Charter Market<br>\$/day (theoretical) | 1 Year   | 3 Years  |
|---|----------|----------|
| VLCC  | \$27,500 | \$30,000 |
| Suezmax                                     | \$17,000 | \$20,000 |
| Aframax                                     | \$15,000 | \$17,500 |
| Panamax                                     | \$12,250 | \$14,500 |
| MR  | \$13,750 | \$14,500 |
| Handy                                       | \$12,500 | \$13,250 |



\$4,723



## **SPOT MARKET SUMMARY**

### **VLCC**

VLCC rates moved broadly higher this week as participants reacted to a narrowing Middle East availability surplus that materialized during January's last decade loading program. The gains came despite a slowing of demand in the Middle East as draws on the region's positions to service West Africa demand rose for a third consecutive week. The Middle East market observed 20 fresh fixtures, representing a 46% w/w decline. Meanwhile, demand in the West Africa market inched up by one fixture to a one-month high of ten. Average earnings on AG-FEAST routes surged 93% y/y to ~\$20,411/day.

The supply/demand positioning appears set for successive further narrowing during the first half of the February program. We presently project that, net of draws to the Atlantic basin, Middle East availability will decline from January's end-month surplus of 16 units to 14 units at the conclusion of February's first decade. Looking further ahead, the surplus could drop to 9-11 units by mid-February (though we note that there is greater uncertainty around mid-month availability given the potential for "hidden" positions and/or a weakening of West Africa demand). Nevertheless, the 14 surplus units projected at February 10th represents the lowest surplus since November, when AG-FEAST TCEs averaged ~\$27,698/day, implying that there is further upside potential. Indeed, based on the first decade's supply/demand positioning, our model suggest an AG-FEAST TCE of around \$25,000/day.

An expected increase in Middle East demand during the upcoming week should allow owners to capitalize on the improving fundamentals, though it remains to be seen how a high presence of commercially disadvantaged units will influence rate progression. These units represent 29% of the position list through February 10th and 24% of the position list through February 15th. A most likely scenario is for a wider rate differential between competitive and disadvantaged units, though this is subject to a normal distribution of inquiry between requirements that can and cannot work disadvantaged tonnage.

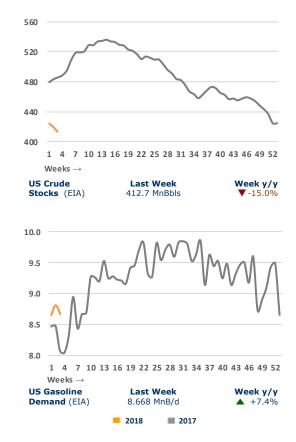
## Middle East

Rates to the on the AG-JPN route surged 10.9 points to conclude at ws48.5 with corresponding TCEs rallying 91% to ~\$21,921/day. Rates to the USG via the Cape added 2.5 points to conclude at ws22.4. Triangulated Westbound trade earnings rose by 17% to ~\$20,340/day.

## Atlantic Basin

Rates in the West Africa market were stronger in line with the trend in the Middle East. Rates on WAFR-FEAST routes added 4.6 points to conclude at ws48.4. Corresponding TCEs rose by 30% to ~\$18,572/day.

Rates in the Atlantic Americas market continued to pare early-month losses in line with last week's improvement in demand and improving overall VLCC sentiment. The CBS-SPORE route added \$100k to conclude at \$3.50m lump sum. Round-trip TCEs on the route rose 9% w/w to ~\$16,385/day.



# TANKER REPORT

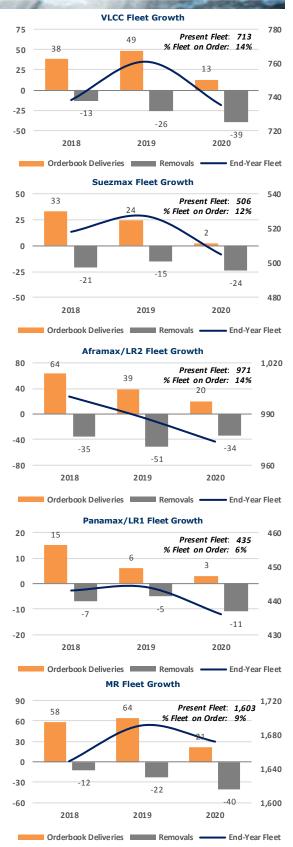
### Suezmax

The West Africa Suezmax market was modestly stronger this week a charterers were busy working cargoes in January's final decade, during which the spot cargo availability for Suezmaxes was at a one-month high. Rates on the WAFR-UKC route added 2.5 points to conclude at ws57.5. The positive direction of rates appears to have been arrested by a progression into early February dates, within which availability levels appear to have inched up slightly.

Rates in the Caribbean/USG market were slightly softer at the close of the week after regional demand declined 25% w/w and the class' \$/mt premium to regional Aframaxes undermined demand for intraregional Suezmax voyages. The CBS-USG route shed 5 points to 150 x ws60 while the USG-UKC route was unchanged at 130 x ws52.5.

## **Aframax**

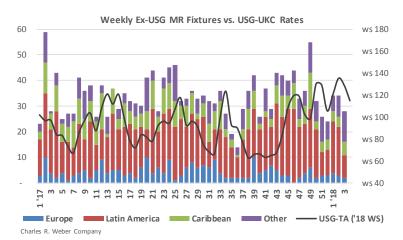
Rates in the Caribbean Aframax market were largely unchanged this week with the CBS-USG route unchanged at ws120 and the USG-UKC route holding at ws95. Demand was modestly softer this week while Suezmax rates remained at a \$/mt premium, which maintained interest in the smaller class for intraregional voyages. Strong resistance by owners to lower rates against a relatively tight position list should see rates remain stable through at least the start of the upcoming week.



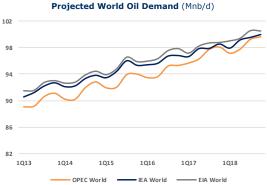
# TANKER REPORT

### MR

The USG MR market observed an easing of rates from last week's rally as chartering activity slowed while vessel availability was unchanged. A total of 28 fixtures were reported this week, off 18% from last week's tally. Further delay issues on Mexico's east coast likely helped to temper the pace of rate erosion early during the week, though ultimately the pace of regional demand proved to be the key driver. Rates on the USG-UKC route shed 25 points to conclude at ws115 while the USG-CBS route shed \$125k to \$500k lump sum and the USG-CHILE route fell \$200k to conclude at \$1.225m lump sum. Two-week forward availability concluded the week with 45 units, unchanged from a week ago. Despite strong US gasoline demand, EIA data shows US inventories remain towards the upper end of the 5-year range while PADD3 area inventories stand 600,000 bbls above year-ago levels. As such, gasoline exports should remain a key driver of USG area MR demand and should offset a relatively tighter US distillate market. While we expect that rates will observe further losses during the upcoming week, the pace of erosion should ease as we do not expect that rates will observe the same lows as were observed during 1Q17. During February, we expect that the USG-UKC route will average ws100 and the USG-CBS route will average \$460k lump sum. During February 2017, these routes averaged ws78 (basis '18 flat rates) and \$356k lump sum, respectively.



# Projected OECD Oil Demand (Mnb/d) 48 47 46 43 42 1Q13 1Q14 1Q15 1Q16 1Q17 1Q18 OPEC OECD IEA OECD EIA OECD





# **REPORTED TANKER SALES**

"Ridgebury Alice M" - 105,745/03 - Sumitomo - DH -Sold for \$11.3m to undisclosed Greek buyers.

"Eagle Baltimore" - 99,405/96 - Samsung Geoje - DH -Sold for \$7.5m to undisclosed buyers.

"King Duncan" - 73,720/08 - New Times - DH "King Darius" - 73,634/07 - New Times - DH -Sold en bloc for \$28.0m to undisclosed Greek buyers.

"Aristotelis" - 51,604/13 - Hyundai Mipo - DH - IMO II/III -Sold for \$29.0m to Philippine buyers (Chelsea Shipping Corp).

"Niagara" - 4,034/81 - Sietas Schiffswerft - DH - IMO II - Ice FS II -Sold on private terms to undisclosed buyers.

"Borislav" - 3,330/90 - Ivan Dimitrov, BG - SH - Ice FS II -Sold on private terms to undisclosed buyers.

# REPORTED TANKER DEMOLITION SALES

## India

"Betelguese" - 45,513/99 - 9,146 LTD - DH - IMO III -Sold on private terms.

"Ship Ocean I" - 35,672/91 - 7,286 LTD - DH - IMO II/III -Sold on private terms.

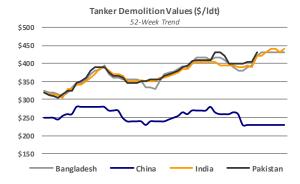
"Theresa Padang" – 29,974/90 – 8,636 LTD – DH – IMO II/III -Sold on private terms.

# **Bangladesh**

FSO "Northern Star" - 281,050/99 - 37,359 LTD - DH -Sold for \$408/ldt basis as is, Singapore and non-gas free. Unit converted from crude tanker 12/2016.

## **Unknown**

"DS Valentina" - 308,491/00 - 43,308 LTD - DH -Sold for \$418/ldt.





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