

WEEKLY SHIPPING MARKET REPORT WEEK 1

WEEK 1 (29th Dec to 5th Jan 2018)

<u>Market Overview</u>

Happy new year, first week of 2018 and as expected, it has been a slow and sluggish start, with both owners and charters watching the market to see how it evolves though the holiday season and with Chinese domestic market falling 25 pct Chinese buyers are expected to go into their shells until CNY.

Bulkers

In the Capesize sector, the "Kerkis" - Dwt 177.489 / Blt 2006 Mitsui Japan, owned by Samos Steamship is confirmed as sold 22.2 usd mill to Korean Buyers clients of H-Line. Good asset strategy by the Greek owner as Samos had committed her during February 2016 for about 12 usd million. Also, "Mairaki" - Dwt 181.016 / Blt 2011 STX S.Korea sold to undisclosed buyers at 27.5 usd mill.

In the Panamax sector, Greek owners TMS Dry seems that have dispatch from their fleet the "Topeka" - Dwt 74.716 / Blt 2000 Hudong China and "Ecola" - Dwt 73.931 / Blt 2001 JNS China at price close to mid/high 7 usd mill, some other say that were sold xs 8 - 8.5mill, but given the recent sale of "Alpha Harmony" that seems as a very optimistic scenario.

In the Supramax sector, the "Rose Balsam" - Dwt 55.616 / Blt 2011 Japan, vessel is committed on a private sale with a figure in the 16s usd mill most probably to Greek interest. Furthermore, the "Marine Stars" - Dwt 53.565 / Blt 2006 China Yangzhou Dayang sold to undisclosed buyers at low 8 usd mill. In line with the market with the last done deal "Levan" Dwt 53.666 / Blt 2006 China that was sold 8.3 usd mill. In addition, the two sisters "DN Millet" - Dwt 58.444 / Blt 2011 SPP Korea and "DN Vatan" - Dwt 58.419 / Blt 2001 SPP Korea were sold enbloc to Greeks, clients of Newport Shipping for 29.8 usd mill.

In the Handy sector, we saw the sale of the "Global Horizon" – Dwt 33.633 / Blt 2010 Shin Kurushima, Japan to undisclosed buyers at levers 11.95 usd mill, last done deal was the one year old "King Yukon" which was sold for 10.5 usd mill. Moreover, the "Blue Ocean" Dwt 31.734 / Blt 2005 Saiki Japan sold at region 9 usd mill to undisclosed buyers. Finally, the "Clipper Iyo" Dwt 28.451 / Blt 2008 Shimanami Japan is reported sold to Greek buyers at levels 8 usd mill. Interesting will be to follow up the sale of similar vessel "Zenith Explorer" - Dwt 28.343 / Blt 2008 Imabari Japan as two parties inspected the vessel at Ho Chi Minh, price would need usd 8 mill subject competition.

Baltic Indices (Friday Closing Values)

| " Dry Bulk " | | | | | | | | |
|--------------|--------|---------|------------|--|--|--|--|--|
| Index | Week 1 | Week 51 | Change (%) | | | | | |
| BDI | 1371 | 1366 | 0,37 | | | | | |
| BCI | 2791 | 2830 | 1,38 | | | | | |
| BPI | 1400 | 1395 | 0,36 | | | | | |
| BSI | 884 | 914 | 3,28 | | | | | |
| BHSI | 600 | 625 | 4,00 | | | | | |



" Tanker "



-BDTI -BCTI

Indicative Demolition Prices

| Country | Tanker Prices | Bulker Prices |
|------------|---------------|---------------|
| India | 450 | 440 |
| Bangladesh | 440 | 430 |
| Pakistan | 440 | 420 |
| China | 240 | 220 |
| Turkey | 305 | 295 |
| | | |



DRY BULK COMMENTARY

WEEK 1 (29th Dec to 5th Jan 2018)

<u>Capesize</u>

Week 1 has seen West Australian iron ore into China rating mostly in the mid/high usd 6.00's pmt range. Brazilian iron ore into China in the high usd 16.00's / low usd 17.00's pmt range. Transatlantic trips at usd 25,000 pd levels. One year's period employments are rating in the high teens range.

Kamsarmax/Panamax

North Pacific round trips are being offered in the low/mid usd 11,000's pd range. Pacific round trips with coal via Australia and Indonesia are rating in the low/mid usd 11,000's pd range. Similar levels for India direction. South American grain trips into the Far East are rating in the usd 14,000/15,000 pd range plus a usd 450/500,000 ballast bonus. Usd 20,750 pd for a West African fronthaul trip with bauxite. Usd 15,000 pd plus a usd 650,000 ballast bonus for a US Gulf fronthaul trip. Transatlantic trips in the usd 12,000/13,000 pd range. A Panamax has been reported for two laden legs within the Atlantic at usd 10,000 pd. Short period employments have been rating in the low/mid usd 12,000's pd range.

<u>Ultramax / Supramax</u>

A reposition trip for an Ultramax out of China and into the Mediterranean at usd 4,150 pd. Usd 7,000 pd for a Korean trip into India on a Supramax. In spite of a heavy congestion being reported at both Indonesian and Chinese coal ports, round trips via Indonesia are being offered in the usd 8,000/9,000 pd range. Thailand direction in the usd 7,000/8,000 pd range. With Chinese Lunar Year festivities due in about a month's time, Iranian iron ore Charterers are facing a hard time securing Vessels willing to touch China direction. Larger Supramaxes are being offered rates in the usd 14,000/15,000 pd range basis delivery DOP West Coast India or Pakistan, whereas smaller Supramaxes are seeing rates in the usd 12,000/13,000 pd range. South African trips into India are being reported in the usd 11,000/12,000 pd range plus a usd 150/200,000 ballast bonus. Usd 15,750 pd for a West African fronthaul. Usd 16,500 pd for a Black Sea fronthaul basis Canakkale delivery. Another reposition fixture on an Ultramax for US Gulf direction at usd 7,500 pd via Morocco basis Gibraltar delivery. Usd 23,500 pd for a US East Coast trip into the Continent on an Ultramax. No period activity to report here.

<u>Handymax / Handysize</u>

A very quiet week in this segment. Usd 10,500 pd for an East Coast Indian trip into the Persian Gulf on a Handymax. Usd 9,000 pd for another Handymax, this time on a Vietnamese clinker trip into China. Usd 7,000 pd for a Handysize trip via Australia into China basis Singapore delivery. No period activity to report here.





REPORTED SALES

Bulk Carriers

| Туре | Name | Dwt | YoB | Yard | SS | M/E | Gear | Price | Buyer | Comments |
|-----------|---------------------------|---------|------|-----------------------------|---------|----------------|------------|----------------|-------------------|----------|
| Capesize | Mairaki | 181,016 | 2011 | Stx, Korea | 01/2021 | B&W | - | \$ 27.50 | Undisclosed | |
| Capesize | Kerkis | 177,489 | 2006 | Mitsui Chiba, Japan | 09/2021 | B&W | - | \$ 22.0 | Korea | |
| Panamax | Topeka | 74,716 | 2000 | Hudong , China | 05/2020 | B&W | - | High \$ 7.0 | Undisclosed | |
| Panamax | Ecola | 73,931 | 2001 | Jiangnan, China | 11/2020 | B&W | - | High \$ 7.0 | Undisclosed | |
| Supramax | Dn Millet | 58,444 | 2011 | Spp , Korea | 10/2021 | B&W | 4 x 36 T | \$ 29.8 | Greek (Newport | |
| Supramax | Dn Vatan | 58,419 | 2011 | Spp ,Korea | 9/2021 | B&W | 4 x 36 T | Ş 29.0 | Shipping) | |
| Supramax | Rose Balsam | 55,616 | 2011 | Mitsui Tamano, Japan | | B&W | 4 x 30 T | XS \$ 16.0 | Greek | |
| Supramax | Marine Stars | 55,565 | 2006 | Yangzhou , China | 03/2021 | B&W | 4 x 35 T | Low \$ 8.0 | Undisclosed | |
| Handysize | Jiagmen Nanyang 153 | 39,300 | 2018 | Jiangmen , China | - | B&W | 4 x 30 T | \$ 38.6 | French | |
| Handysize | Jiagmen Nanyang 152 | 39,300 | 2018 | Jiangmen , China | - | B&W | 4 x 30 T | Ş 30.0 | Trench | |
| Handysize | Global Horizon | 33,633 | 2010 | Shin Kurushima, Japan | | Mitsubi shi | 4 x 30 T | \$ 11.95 | Undisclosed | |
| Handysize | Blue Ocean | 31,734 | 2005 | Saiki Heavy,Japan | 05/2020 | Mitsubi shi | 4 x 30 T | \$ 9.0 | Undisclosed | |
| Handysize | Clipper lyo | 28,451 | 2008 | Shimanami , Japan | | B&W | 4 x 30,5 T | \$8 | Greek | |



REPORTED SALES

<u>Containers</u>

| Туре | Name | Teu | YoB | Yard | SS | M/E | Gear | Price | Buyer | Comments |
|----------------|------------------|-------|------|----------------------------|----|-----|------|-----------------|-------------|----------|
| Panamax | Bodo Schulte | 4,249 | 2012 | Jiangsu,Chin a | | B&W | - | Undiscl osed | Undisclosed | |
| Sub Panamax | Ryujin Nakira | 2,401 | 2007 | Naikai Zosen , Japan | | B&w | - | \$ 10.0 | Norway | |



DEMOLITION

| Туре | Vessel | Dwt | YoB | Ldt | Price \$ | Country | Comments |
|-----------|---------------------------------|---------|------|--------|----------|------------|------------------------------------|
| Container | Fortunate | 68.363 | 1996 | 23,050 | 467,5 | | Options Indian Subcontinent |
| ОВО | Karadeniz Powership Erol Bay | 109.891 | 1996 | 18,400 | 419 | | Options Indian Subcontinent |
| RoRo | Zarah Sofia | 9.234 | 1985 | 6,920 | n/a | Bangladesh | |
| GC | Ivan Ryabov | 6.070 | 1979 | 3,930 | n/a | Turkey | |
| Tug | President Hubert | 1.745 | 1982 | n/a | n/a | n/a | |



INDICATIVE PRICES

Bulk Carriers

| Size | Prompt Resale | 5 years | 10 years | 15 years |
|---------------------|---------------|---------|----------|----------|
| Capesize | 45.5 | 33 | 21 | 14 |
| Panamax-Kamsarmax | 28.5 | 21 | 14 | 10 |
| Ultramax - Supramax | 27 | 17.5 | 12.5 | 9 |
| Handysize | 22 | 13 | 9.5 | 6.5 |



Tankers

| Size | Prompt Resale | 5 years | 10 years | 15 years |
|---------|---------------|---------|----------|----------|
| VLCC | 81 | 61 | 37 | 23 |
| Suezmax | 54 | 39 | 25 | 13 |
| Aframax | 43.5 | 29.5 | 18.5 | 9 |
| MR | 34 | 23.5 | 16.5 | 9 |





KEY INDICATORS

WEEK 1 (29th Dec to 5th Jan 2018)

| Currency | Week 1 | Week 52 | Change (%) |
|-----------|----------|----------|------------|
| EUR / USD | 1.2061 | 1.1954 | 0,90 |
| JPY / USD | 113.09 | 112.66 | 0,38 |
| KRW / USD | 1,062.66 | 1,067.40 | 0,44 |
| NOK / USD | 0.1237 | 0.1213 | 1,78 |



| Commodity | Week 1 | Week 52 | Change (%) |
|---------------------|----------|----------|------------|
| Brent Crude (BZ) | 67.83 | 66.57 | 1,89 |
| WTI Crude Oil (WTI) | 61.78 | 60.22 | 2,59 |
| Natural Gas (NG) | 2.83 | 2.96 | 4,39 |
| Gold (GC) | 1,319.60 | 1,297.50 | 1,70 |
| Copper | 325.20 | 329.40 | 1,28 |
| Wheat (w) | 432.50 | 426.00 | 1,53 |





SHIPPING INDICATIVE SHARE VALUE

Stock Prices – Shipping Companies

| Company | Stock Exchange | Week 1 | Week 52 | Change (%) |
|--|----------------|--------|---------|------------|
| Diana Shipping Ink (DSX) | NASDAQ | 4.40 | 4.07 | 8,11 |
| Dry ships Ink (DRYS) | NASDAQ | 3.88 | 3.54 | 9,60 |
| Euroseas Ltd (ESEA) | NASDAQ | 1.75 | 1.74 | 0,57 |
| Eagle Bulk Shipping Inc (EGLE) | NASDAQ | 4.71 | 4.54 | 3,74 |
| Navios Maritime (NM) | NYSE | 1.35 | 1.27 | 6,30 |
| Navios Maritime PTN (NMM) | NYSE | 2.43 | 2.27 | 7,05 |
| Star Bulk Carriers Corp (SBLK) | NASDAQ | 12.39 | 11.17 | 10,92 |
| Seanergy Maritime Holdings Corp (SHIP) | NASDAQ | 1.09 | 1.04 | 4,81 |
| Safe Bulkers Inc (SB) | NYSE | 3.54 | 3.18 | 11,32 |
| Golden Ocean (GOGL) | NASDAQ | 8.95 | 8.18 | 9,41 |

Stock Prices - Wet

| Company | Stock Exchange | Week 1 | Week 52 | Change (%) |
|------------------------------------|----------------|--------|---------|------------|
| Capital Product Partners LP (CPLP) | NASDAQ | 3.51 | 3.36 | 4,46 |
| TOP Ships Inc (TOPS) | NASDAQ | 0.27 | 0.26 | 3,85 |
| Tsakos Energy Navigation (TNP) | NYSE | 3.98 | 3.96 | 0,51 |

Stock Prices - Other

| Company | Stock Exchange | Week 1 | Week 52 | Change (%) |
|----------------------------------|----------------|--------|---------|------------|
| Aegean Maritime Petrol (ANW) | NYSE | 4.55 | 4.25 | 7,06 |
| Danaos Corporation (DAC) | NYSE | 1.55 | 1.45 | 6,90 |
| Stealth Gas Inc (GASS) | NASDAQ | 4.45 | 4.38 | 1,60 |
| Rio Tinto (RIO) | NYSE | 54.70 | 52.76 | 3,68 |
| Vale (VALE) | NYSE | 12.83 | 12.18 | 5,34 |
| ADM Archer Daniels Midland (ADM) | NYSE | 40.45 | 40.27 | 0,45 |
| BHP Billiton (BHP) | NYSE | 47.80 | 46.38 | 3,06 |



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