

December 1st, 2017 / Week 48

THE VIEW FROM THE BRIDGE

Full report can be viewed on the Market Reports tab at the following link: www.compassmar.com

Newbuildings, newbuildings, newbuildings - It was reported this week that Tianyuan Logistics Shipping of Hong Kong, a newly formed Chinese ship-owner is looking to order up to 20 newbuilding bulk carriers for \$760 mill. The order is still under discussion, but the package reportedly includes 10 x 118,000 DWT mini-Capes at \$29 mill. each plus 10 x 210,000 DWT Newcastlemax bulkers at \$47 mill. each that will be used to transport cargoes for its parent company, Ningxia Tianyuan Manganese Industry Co. (China's largest manganese ore producer).

Pan Ocean of Korea reportedly has ordered 4 x 325,000 DWT VLOC newbuildings for region \$74.5 mill. each basis delivery in 2019 and 2020 from a Chinese shipyard. The order was made against period COA's of between 20-25 years to Vale in Brazil.

There are also reports that China Development Bank Financial Leasing (CDB FL) has ordered 5 option 5 x 208,000 DWT Cape bulkers at Yangzijiang Shipbuilding in China for region \$47 mill. each basis delivery 2nd half of 2019 and 1st half of 2020 and constructed to IMO Tier-III nitrogen oxide regulations. It is reported that the transaction includes five years charters to a major USA grain house.

BW Dry Cargo of Hong Kong (newly formed company in March 2016) has reportedly added 2 x Cape bulk carrier newbuildings to the 4 x Ultramaxes at Oshima Shipbuilding plus 4xKamsarmaxes at Tsuneishi Zosen newbuilding bulkers that they ordered in 2016 and deliveries are scheduled from 2019 through 2020.

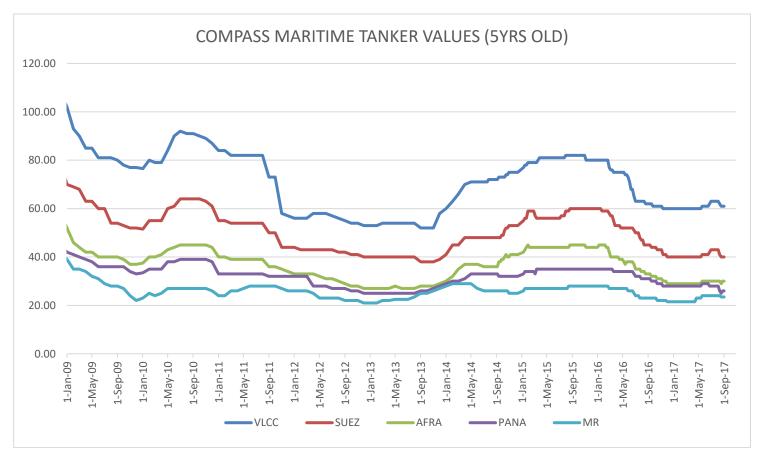
MPC Container Ships (MPCC) of Germany (founded in April of 2017) have so far spent \$335 mill. to make three fleet acquisitions for a total of 31 container vessels. This week they have announced the purchase of another 10 vessel container fleet for reportedl6y \$130 mill. enbloc from a Japanese owner. Vessels consist of 1 x 2800 TEU built '08 + 9 x 1700 TEU built '10 x 4, '09 x 3 and '07 x 2. In addition they are working on takeover of additional 14 vessels from a German lender. The company is a "pure-play container feeder shipping company" and plans to list on the Oslo Stock Exchange in January 2018 with a total fleet of approximately 55 vessels.

Have a good weekend!

COMPASS MARITIME WEEKLY REPORT

| TANKERS | | | | | | | | | |
|---|---------|------|------------|----------|---------------------|-------------|-------|--|--|
| | | TANK | ER SALES I | REPORTED | THIS WEEK | | | | |
| Vessel Name DWT Year Built Engine Additional Info Price (\$ Mill.) Buyer | | | | | | | | | |
| DHT EAGLE | 299,983 | 2002 | Samsung | Man B&W | 41.785 ldt | \$24.3 | US | | |
| DHT UTAH / DHT UTIK | 299,498 | 2001 | Daewoo | B&W | 41.599 ldt | \$21.1 each | US | | |
| TEIDE SPIRIT | 159,426 | 2004 | Daewoo | Man B&W | Coiled / 22.569 ldt | \$18.8 | Greek | | |
| CALETTA | 51,745 | 2011 | Hyundai | Man B&W | IMO III | \$22.2 | India | | |
| | | | | | | | | | |

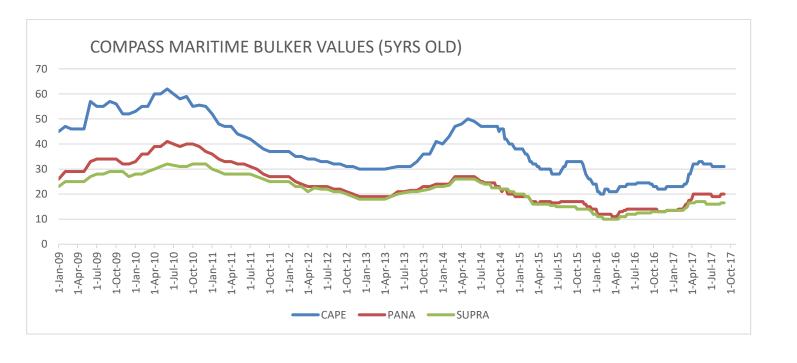
| | COMPASS MARITIME TANKER VALUES | | | | | | | | | |
|---------------|--------------------------------|--------|---------------------------------|---------|----|----|--|--|--|--|
| ASSET CLASS | NB CO | NTRACT | NB PROMPT DELIVERY | 20 YEAR | | | | | | |
| TANKERS | SIZE (DWT) | | (All Numbers in US \$ Millions) | | | | | | | |
| VLCC | 300,000 | 81 | 81 | 61 | 37 | 17 | | | | |
| SUEZMAX | 160,000 | 54 | 54 | 40 | 25 | 9 | | | | |
| AFRAMAX | 110,000 | 44 | 43 | 30 | 19 | 6 | | | | |
| PANAMAX - LR1 | 70,000 | 38 | 39 | 26 | 17 | 5 | | | | |
| MR TANKER | 51,000 | 33 | 33 | 23.5 | 16 | 4 | | | | |



COMPASS MARITIME WEEKLY REPORT

| | BULK CARRIERS | | | | | | | | | |
|---|--|------|--------------------|------------|-----|----------|---|-----------------------|--------------|--|
| | BULK CARRIERS SALES REPORTED THIS WEEK | | | | | | | | | |
| Vessel Name DWT Year Built Engine H/H GEAR Additional Info Price (\$ Mill.) Buyer | | | | | | | | | <u>Buyer</u> | |
| CHANCEY | 182,571 | 2015 | Japan Marine | Man B&W | 9/9 | | Including 7 yrs TC at USD 16.500/day | \$43.5 | U.K. | |
| RHODES VI / ALEXANDRIA VII | 178,031 | 2009 | Shanghai Waigao | Man B&W | 9/9 | | | \$22.75/23.75 each | U.K. | |
| ZAGORA | 73,435 | 2001 | Sumitomo | Sulzer | 7/7 | | 9.800 ldt | \$8.8 | China | |
| EQUINOX MELIDA | 61,299 | 2016 | Dalian | Man B&W | 5/5 | 4x30tc | | \$25.0 | Greek | |
| CAROLINE VICTORY | 58,713 | 2008 | Tsuneushi | Man B&W | 5/5 | 4x30tc | | \$14 | Undisclosed | |
| SANTA ANNA | 56,019 | 2006 | Mitsui | Man B&W | 5/5 | 4x30.5tc | | \$11.0 | Greek | |
| GLOBAL VANGUARD | 52,223 | 2008 | Oshima | Mitsubishi | 5/5 | 4x30tc | Open/box | \$10.9 | Norway | |
| NB RESALES X3 | 36,000 | 2018 | YZJ China | Man B&W | 6/6 | 4x30cr | Lakesfitted | \$18.5 each | Canada | |
| LAZEEZ | 32,267 | 2000 | Saiki | Mitsubishi | 5/5 | 4x30cr | Open/box / 7.383 ldt | \$5.8 | Undisclosed | |

| COMPASS MARITIME BULK CARRIER VALUES | | | | | | | | | |
|--------------------------------------|------------|-------------|---------------------------------|--------|---------|---------|--|--|--|
| ASSET CLA | ASS | NB CONTRACT | NB PROMPT DELIVERY | 5 YEAR | 10 YEAR | 20 YEAR | | | |
| BULK | SIZE (DWT) | | (All Numbers in US \$ Millions) | | | | | | |
| CAPE | 170,000 | 45 | 45 | 33 | 21 | 10 | | | |
| PANAMAX | 74,000 | 26 | 26 | 21 | 14 | 6 | | | |
| SUPRAMAX | 56,000 | 24 | 24 | 17 | 12.5 | 4 | | | |





NEWBUILDINGS

NEWBUILDING ACTIVITY REPORTED THIS WEEK

| Comments Comments | <u>No.</u> | Size | <u>Type</u> | <u>Yard</u> | <u>Delivery</u> | Price (mill) | Comments | <u>Owners</u> |
|-------------------|------------|------|-------------|-------------|-----------------|--------------|----------|---------------|
|-------------------|------------|------|-------------|-------------|-----------------|--------------|----------|---------------|

| NEWBUILDING STATISTICS - TANKERS | | | | | | | | |
|----------------------------------|------|------|------|-------|--|--|--|--|
| ASSET CLASS | 2017 | 2018 | 2019 | TOTAL | | | | |
| VLCC (200k+ dwt) | 12 | 46 | 35 | 93 | | | | |
| SUEZMAX (120k-199k dwt) | 16 | 34 | 11 | 61 | | | | |
| AFRAMAX (80k-119k dwt) | 22 | 63 | 34 | 119 | | | | |
| PANAMAX (60k-79k dwt) | 12 | 20 | 5 | 37 | | | | |
| HANDY TANKER | 59 | 155 | 81 | 295 | | | | |

| NEWBUILDING STATISTICS - BULKERS | | | | | | | | |
|----------------------------------|------|------|------|-------|--|--|--|--|
| ASSET CLASS | 2017 | 2018 | 2019 | TOTAL | | | | |
| CAPESIZE (100k+ dwt) | 22 | 53 | 45 | 120 | | | | |
| PAN/KAM (65k-99k dwt) | 36 | 59 | 57 | 152 | | | | |
| SUPRAMAX (40k-64k dwt) | 72 | 62 | 25 | 149 | | | | |
| HANDYSIZE (10k – 39k dwt) | 45 | 84 | 25 | 154 | | | | |

CHARTERING MARKET SNAPSHOT

TANKERS

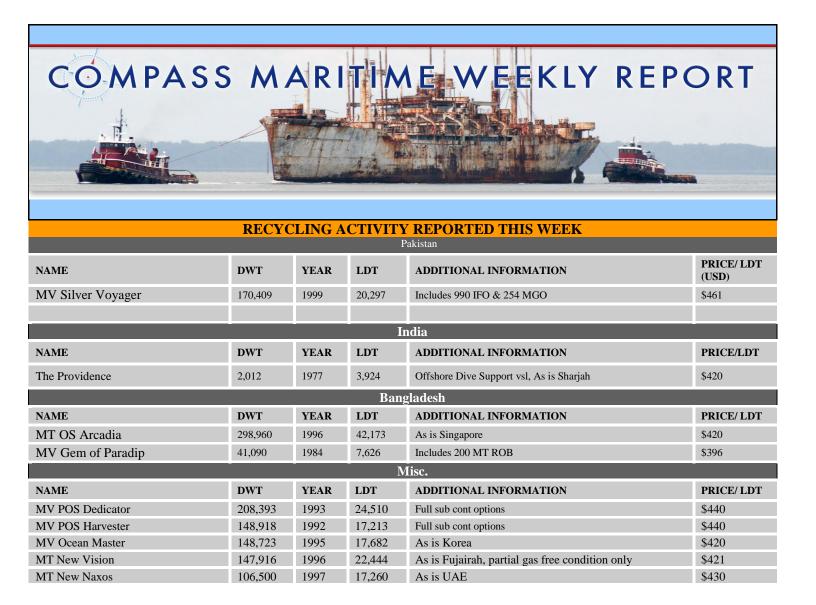
| BALTIC EXCHANGE TANKER FREIGHT INDICES | | | | | | | | |
|--|---------|-----------|-----------|--|--|--|--|--|
| | | | | | | | | |
| | | | | | | | | |
| | CURRENT | | | | | | | |
| | WEEK | LAST WEEK | LAST YEAR | | | | | |
| BDTI | 820 | 826 | 878 | | | | | |
| BCTI | 649 | 599 | 436 | | | | | |

| TANKER 12 MONTHS T/C RATES | | | | | | | | |
|----------------------------|---------|--------------------|--------|--|--|--|--|--|
| | DWT | T CURRENT LAST WEE | | | | | | |
| VLCC | 300,000 | 27,500 | 27,500 | | | | | |
| Suezmax | 150,000 | 17,500 | 17,500 | | | | | |
| Aframax | 110,000 | 15,000 | 15,500 | | | | | |
| LR2 | 105,000 | 15,000 | 15,000 | | | | | |
| LR1 | 80,000 | 13,750 | 13,750 | | | | | |
| MR | 47,000 | 13,500 | 13,500 | | | | | |

BULKERS

| BALTIC EXCHANGE BULKER FREIGHT INDICES | | | | | | | | |
|--|-----------------|-----------|-----------|--|--|--|--|--|
| | CURRENT WEEK | LAST WEEK | LAST YEAR | | | | | |
| BDI | 1626 | 1413 | 1198 | | | | | |
| BCI | 4025 | 3298 | 2193 | | | | | |
| BPI | 1494 | 1281 | 1508 | | | | | |
| BSI | 944 | 875 | 921 | | | | | |

| BULKER 12 MONTHS T/C RATES | | | | | | | |
|----------------------------|-----------------------|--------|--------|--|--|--|--|
| | DWT CURRENT LAST WEEK | | | | | | |
| CAPE | 170,000 | 15,000 | 14,800 | | | | |
| PANAMAX | 75,000 | 11,000 | 11,000 | | | | |
| SUPRAMAX | 52,000 | 10,000 | 9,850 | | | | |



| RECYCLING STATISTICS | | | | | | | | |
|------------------------|----------------|----------------|------------|------------|--|--|--|--|
| ASSET CLASS | THIS DATE 2017 | THIS DATE 2016 | 2016 TOTAL | 2015 TOTAL | | | | |
| ULCC/VLCC | 12 | 4 | 6 | 4 | | | | |
| SUEZMAX | 15 | 2 | 2 | 1 | | | | |
| AFRAMAX | 28 | 7 | 7 | 3 | | | | |
| PANAMAX TANKER | 7 | 4 | 4 | 5 | | | | |
| | | | | | | | | |
| CAPE/COMBO (80K DWT +) | 34 | 76 | 80 | 92 | | | | |
| PANAMAX BULKER | 55 | 99 | 104 | 96 | | | | |
| POST PANAMAX BULKER | 4 | 3 | 4 | 8 | | | | |

| ESTIMATED RECYCLING PRICES (US \$ / LDT) | | | | | | | | |
|--|-----------------------|----------------------|---------------|--|--|--|--|--|
| LOCATION | TANKERS 15-20,000 LDT | TANKERS 6-10,000 LDT | BULK CARRIERS | | | | | |
| CHINA | \$235 | \$230 | \$230 | | | | | |
| SUB-CONTINENT | \$430 | \$425 | \$425 | | | | | |



MISCELLANEOUS VESSELS

| CONTAINERSHIPS SALES REPORTED THIS WEEK | | | | | | | | | |
|---|------------|-------------|--------------|------------|---------------|-------------|--|---------------------------|--------------|
| <u>Vessel Name</u> | <u>DWT</u> | <u>Year</u> | <u>Built</u> | <u>TEU</u> | Engine | <u>GEAR</u> | Additional Info | <u>Price</u> (\$ Mill) | <u>Buyer</u> |
| APL DENVER / APL ATLANTA / APL OAKLAND / APL LOS ANGELES | 55,612 | 2008 | New Century | 4.730 | Man B&W | | Price includes balance tc at USD/27.500/day till 2020 | \$25.0 each | Undisclosed |
| WIDUKIND | 42,200 | 2006 | Szczecinska | 3.090 | Man B&W | 3x45cr | 15.400 ldt | \$9.25 | Undisclosed |

| TWEENDECKERS/ MPC/ Ro-Ro/ MISCELLANEOUS VESSELS | | | | | | | | | | |
|---|------------|-------------|----------------|------------|---------|------------|-------------|--------------------|--------------------|--------------|
| <u>Vessel Name</u> | <u>DWT</u> | <u>Year</u> | <u>Built</u> | <u>TEU</u> | Engine | <u>H/H</u> | <u>GEAR</u> | Additional Info | Price (\$ Mill) | <u>Buyer</u> |
| MARVEL SCAN / OSLO FOREST 2 | 10,049 | 2011 | Peters Scheeps | 415 | MaK | 1/1 | 2x80cr | | \$6.2 each | Norway |
| EIT PALOMA | 9,503 | 2010 | Peene-Werft | 790 | Man B&W | 2/2 | 2x350cr | Stern Ramp | \$10.0 | U.S. |

BUNKER PRICES

| BUNKER PRICES (US\$/ton) | ROTTERDAM | FUJAIRAH | SINGAPORE | PIRAEUS |
|--------------------------|-----------|----------|-----------|---------|
| 380 CST | 347.00 | 365.50 | 372.00 | 372.00 |
| 180CST | 373.50 | 430.00 | 403.00 | 393.00 |
| MGO | 538.50 | 607.50 | 554.00 | 577.00 |

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