

COMPASS MARITIME WEEKLY REPORT



November 3rd, 2017 / Week 44

THE VIEW FROM THE BRIDGE

Full report can be viewed on the Market Reports tab at the following link: www.compassmar.com

Continuing our update on the state of the ship finance markets from our commentary last week, we are seeing another new form of capital stepping in to fill the void left by the departure of traditional lenders. There have been a handful of new credit funds targeting smaller deals and older vessels than those which appeal to the Chinese lessors referred to in our previous report. These firms are able to offer advance rates in the 60-70% (sometimes as much as 80% or more) range with all-in interest rates in the low double digits. While it's a far cry from what the banks previously provided, these private (and less regulated) entities are able to provide commercial flexibility and speed of execution to those owners looking to raise debt for new acquisitions or refinancing of upcoming debt maturities. As these financial structures become more commonplace, perhaps it's the banks who are becoming today's "alternative" capital providers.

Dry Cargo freight rates have been slightly down over the past week or so, but Buyers are still active - and in fact we are seeing more modern quality bulk carriers coming for sale. A few weeks ago another modern Korean built Kamsarmax was sold at attractive levels as the M/V "PRIVOCEAN" (81,434 DWT/Built 2013 SPP in Korea) reportedly obtained \$21 mill. levels. This compares with the market bottom sales in March 2016 of the Korean built M/V "LIBERTY DREAM"/"DESTINY"/"DESIRE"/"DAWN" (82,000 DWT/Built 2012-2012-2013-2013 at Daewoo in Korea) which sold for \$12-13 mill. each.

Have a good weekend.

COMPASS MARITIME WEEKLY REPORT

TANKERS

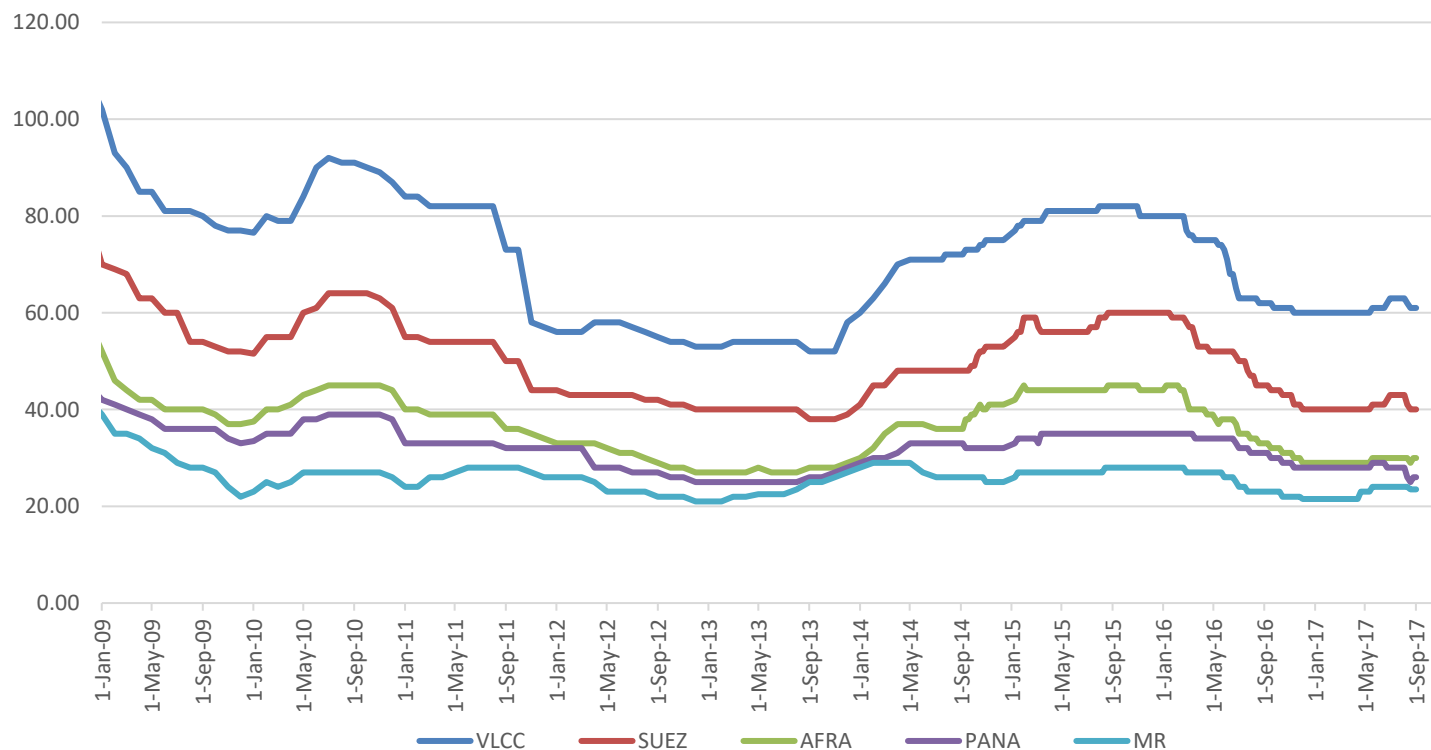
TANKER SALES REPORTED THIS WEEK

Vessel Name	DWT	Year	Built	Engine	Additional Info	Price (\$ Mill.)	Buyer
SUEZMAX NB RESALE	158,000	2017	SWS	B&W	Coiled	\$49.8	Greece
LR ALDEBARAN	109,672	2007	Dalian	Wartsila	LR2/Epoxy Coated/Coiled	\$15.8	Greece
BENGAL ORCHID	19,980	2008	Fukuoka	B&W	ST Steel, 20 GRDS	\$13.25	Far East
OCEANIC CORAL	13,224	2008	Jinse	B&W	IMO II/III	\$8.75	Undisclosed
OANA	6,474	2008	Zhenjiang Sopo	MAK	IMO II	\$3.2	Greece
COASTAL NO. 3	6,020	2011	Yizheng Yangzi	B&W	Epoxy Coated/Coiled	\$5.5	Singapore

COMPASS MARITIME TANKER VALUES

ASSET CLASS	NB CONTRACT		NB PROMPT DELIVERY	5 YEAR	10 YEAR	20 YEAR
TANKERS	SIZE (DWT)	(All Numbers in US \$ Millions)				
VLCC	300,000	81	81	61	37	17
SUEZMAX	160,000	54	54	40	25	9
AFRAMAX	110,000	44	43	30	19	6
PANAMAX - LR1	70,000	38	39	26	17	5
MR TANKER	51,000	33	33	23.5	16	4

COMPASS MARITIME TANKER VALUES (5YRS OLD)



COMPASS MARITIME WEEKLY REPORT

BULK CARRIERS

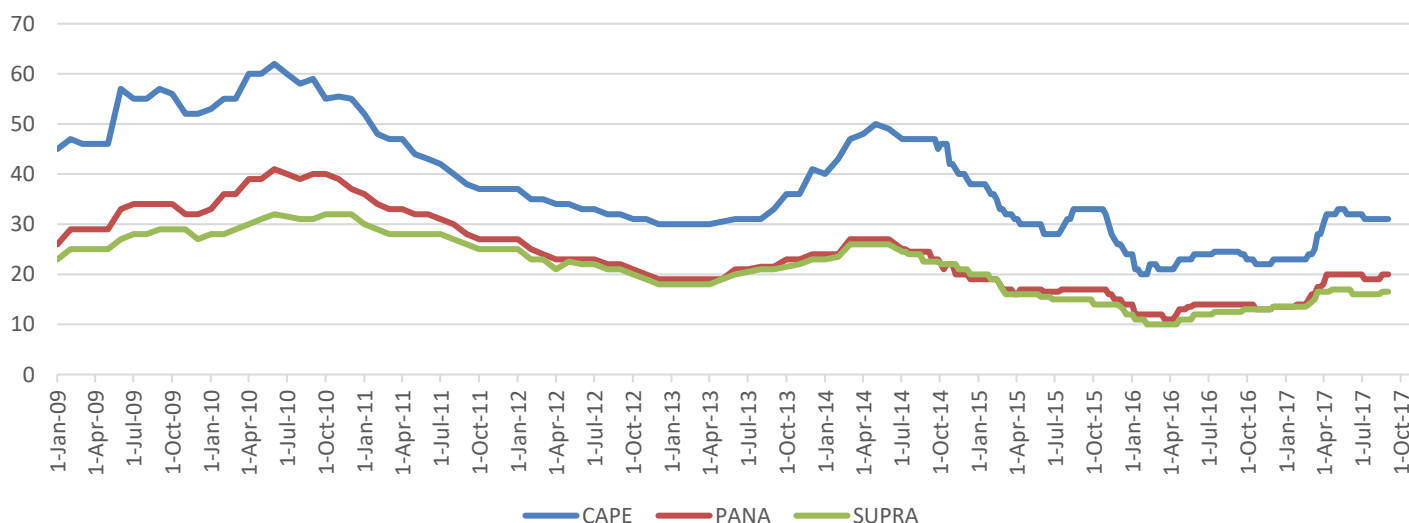
BULK CARRIERS SALES REPORTED THIS WEEK

<u>Vessel Name</u>	<u>DWT</u>	<u>Year</u>	<u>Built</u>	<u>Engine</u>	<u>H/H</u>	<u>GEAR</u>	<u>Additional Info</u>	<u>Price (\$ Mill.)</u>	<u>Buyer</u>
YANGZE NAVIGATION	93,236	2010	Jiansu New Yangzijian	B&W	7/7			\$16	Malta
CHENGYANG EMINENCE	76,117	2013	Yangfan Group	B&W	7/7			\$16.5	Greece
STAR VIVIAN	63,548	2013	Taizhou Kouan	B&W	5/5	4x30t		\$15.5	China
NEPTUNE PIONEER	55,921	2007	Mitsui Tamano	B&W	5/5	4x30t		\$12.5	Greece
ERMIS	52,808	2004	Onomichi	B&W	5/5	4x30t		\$10.85	China
HAI KUO	49,400	2004	Nantong Cosco	B&W	5/5	4x25t	7,900 LDT	\$8.4	Undisclosed
SIGRUN BOLTEN	29,534	1997	Dalian	B&W	5/5	5x30t	Open/Box, 8,000 LDT	\$3.5	China
CLIPPER ICHIBAN	28,319	2009	Japan	B&W	5/5	4x30.5t		\$8.5	Undisclosed

COMPASS MARITIME BULK CARRIER VALUES

ASSET CLASS		NB CONTRACT	NB PROMPT DELIVERY	5 YEAR	10 YEAR	20 YEAR
BULK	SIZE (DWT)	(All Numbers in US \$ Millions)				
CAPE	170,000	45	45	33	21	10
PANAMAX	74,000	26	26	21	14	6
SUPRAMAX	56,000	24	24	17	12.5	4

COMPASS MARITIME BULKER VALUES (5YRS OLD)



COMPASS MARITIME WEEKLY REPORT

NEWBUILDINGS

NEWBUILDING ACTIVITY REPORTED THIS WEEK

<u>No.</u>	<u>Size</u>	<u>Type</u>	<u>Yard</u>	<u>Delivery</u>	<u>Price (mill)</u>	<u>Comments</u>	<u>Owners</u>

NEWBUILDING STATISTICS - TANKERS

ASSET CLASS	2017	2018	2019	TOTAL
VLCC (200k+ dwt)	12	46	35	93
SUEZMAX (120k-199k dwt)	16	34	11	61
AFRAMAX (80k-119k dwt)	22	63	34	119
PANAMAX (60k-79k dwt)	12	20	5	37
HANDY TANKER (35k-50k dwt)	59	155	81	295

NEWBUILDING STATISTICS - BULKERS

ASSET CLASS	2017	2018	2019	TOTAL
CAPE SIZE (100k+ dwt)	22	53	45	120
PAN/KAM (65k-99k dwt)	36	59	57	152
SUPRAMAX (40k-64k dwt)	72	62	25	149
HANDYSIZE (10k - 39k dwt)	45	84	25	154

CHARTERING MARKET SNAPSHOT

TANKERS

BALTIC EXCHANGE TANKER FREIGHT INDICES

	CURRENT WEEK	LAST WEEK	LAST YEAR
BDTI	843	914	667
BCTI	540	524	445

TANKER 12 MONTHS T/C RATES

	DWT	CURRENT WEEK	LAST WEEK
VLCC	300,000	28,000	28,000
Suezmax	150,000	18,000	17,500
Aframax	110,000	15,550	14,750
LR2	105,000	15,000	15,000
LR1	80,000	13,750	13,750
MR	47,000	13,500	13,500

BULKERS

BALTIC EXCHANGE BULKER FREIGHT INDICES

	CURRENT WEEK	LAST WEEK	LAST YEAR
BDI	1476	1546	855
BCI	3036	3220	1593
BPI	1562	1517	885
BSI	1014	1100	716

BULKER 12 MONTHS T/C RATES

	DWT	CURRENT WEEK	LAST WEEK
CAPE	170,000	15,000	15,500
PANAMAX	75,000	11,500	11,250
SUPRAMAX	52,000	10,650	10,650

COMPASS MARITIME WEEKLY REPORT



RECYCLING ACTIVITY REPORTED THIS WEEK

Pakistan

NAME	DWT	YEAR	LDT	ADDITIONAL INFORMATION	PRICE/ LDT (USD)
No Sales to Report					

India

NAME	DWT	YEAR	LDT	ADDITIONAL INFORMATION	PRICE/LDT
No Sales to Report					

Bangladesh

NAME	DWT	YEAR	LDT	ADDITIONAL INFORMATION	PRICE/ LDT
VICTOR CHERTKOV	7,148	1991	4,174		\$374
SELATAN DATANG	3,956	1997	1,667		\$335

Misc.

NAME	DWT	YEAR	LDT	ADDITIONAL INFORMATION	PRICE/ LDT
DELMAS SWALA (Cont)	15,166	1994	5,105		\$293
SAI SUNRISE (Cont)	14,101	1989	6,635	Dely India/Pakistan Buyers Opt	\$396

RECYCLING STATISTICS

ASSET CLASS	THIS DATE 2017	THIS DATE 2016	2016 TOTAL	2015 TOTAL
ULCC/VLCC	11	4	6	4
SUEZMAX	13	1	2	1
AFRAMAX	23	7	7	3
PANAMAX TANKER	7	4	4	5

CAPE/COMBO (80K DWT +)	29	73	80	92
PANAMAX BULKER	53	95	104	96
POST PANAMAX BULKER	4	3	4	8

ESTIMATED RECYCLING PRICES (US \$ / LDT)

LOCATION	TANKERS 15-20,000 LDT	TANKERS 6-10,000 LDT	BULK CARRIERS
CHINA	\$250	\$245	\$245
SUB-CONTINENT	\$395	\$390	\$385



MISCELLANEOUS VESSELS

CONTAINERSHIPS SALES REPORTED THIS WEEK

<u>Vessel Name</u>	<u>DWT</u>	<u>Year</u>	<u>Built</u>	<u>TEU</u>	<u>Engine</u>	<u>GEAR</u>	<u>Additional Info</u>	<u>Price (\$ Mill)</u>	<u>Buyer</u>
LONG CHANG	68,150	2004	Hanjin Hi & Const	5,060	B&W		20,100 LDT	\$9.5	Undisclosed
SCT QATAR / SCT OMAN	63,381	2010	Daewoo-Mangalia	4,960	B&W			\$11/Each	Undisclosed
WUHAN TRADER	34,221	2008	Xiamen	2,560	Wartsila	3x45t	12,000 LDT	\$10	Germany
SANTA FRANCESCA	30,029	1998	Flender	2,170	B&W	2x45t, 2x35t	8,900 LDT	\$4.3	Switzerland
SAIGON BRIDGE	21,980	2008	Imabari	1,700	B&W			\$9.5	Undisclosed
FSL SANTOS	16,421	2003	Peene-Werft	1,200	B&W		6,000 LDT	\$6.5	Germany

TWEEDECKERS/ MPC/ Ro-Ro/ MISCELLANEOUS VESSELS

<u>Vessel Name</u>	<u>DWT</u>	<u>Year</u>	<u>Built</u>	<u>TEU</u>	<u>Engine</u>	<u>H/H</u>	<u>GEAR</u>	<u>Additional Info</u>	<u>Price (\$ Mill)</u>	<u>Buyer</u>
No Sales to Report										

BUNKER PRICES

BUNKER PRICES (US\$/ton)	ROTTERDAM	FUJAIRAH	SINGAPORE	PIRAEUS
380 CST	350.50	357.50	368.00	364.50
180CST	377.50	420.00	389.00	382.50
MGO	516.50	602.50	527.00	545.50

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