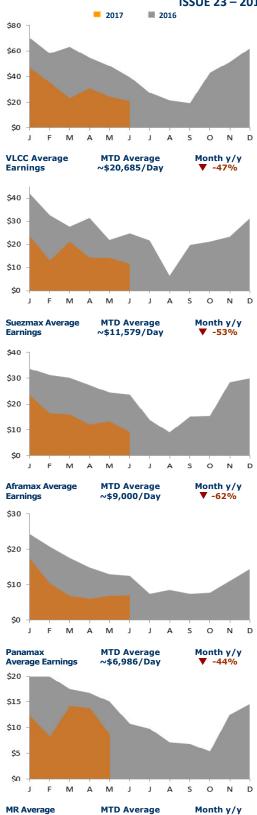
## TANKER REPORT

WEEK 23 – 9 June 2017 ISSUE 23 – 2017

| Spot Market                   | WS/LS   | TCE      | WS/LS   | TCE             |
|-------------------------------|---------|----------|---------|-----------------|
| VLCC (13.0 Kts L/B)           | 2-      | Jun      | 9-      | Jun             |
| AG>USG 280k                   | 26.0    | \$956    | 26.0    | \$1,501         |
| AG>USG/CBS>SPORE/AG           |         | \$22,138 |         | \$21,775        |
| AG>SPORE 270k                 | 55.0    | \$21,085 | 53.0    | \$19,688        |
| AG>JPN 265k                   | 50.0    | \$19,488 | 51.0    | \$20,492        |
| AG>CHINA 270k                 | 55.0    | \$20,816 | 53.0    | \$19,359        |
| WAFR>CHINA 260k               | 53.0    | \$21,120 | 55.0    | \$23,199        |
| CBS>SPORE 270k                | \$3.10m |          | \$3.00m |                 |
| VLCC Average Earnings         |         | \$20,613 |         | <i>\$20,795</i> |
| SUEZMAX (13.0 Kts L/B)        |         |          |         |                 |
| WAFR>USG 130k                 | 75.0    | \$15,265 | 62.5    | \$10,527        |
| WAFR>UKC 130k                 | 80.0    | \$12,595 | 65.0    | \$7,153         |
| BSEA>MED 140k                 | 77.5    | \$6,869  | 75.0    | \$5,827         |
| CBS>USG 150k                  | 70.0    | \$15,402 | 65.0    | \$12,832        |
| Suezmax Average Earnings      |         | \$13,554 |         | \$9,297         |
| AFRAMAX (13.0 Kts L/B)        |         |          |         |                 |
| N.SEA>UKC 80k                 | 97.5    | \$11,977 | 95.0    | \$10,561        |
| AG>SPORE 70k                  | 100.0   | \$8,941  | 97.5    | \$8,472         |
| BALT>UKC 100k                 | 75.0    | \$11,034 | 67.5    | \$7,630         |
| CBS>USG 70k                   | 112.5   | \$10,049 | 92.5    | \$4,506         |
| MED>MED 80k                   | 97.5    | \$9,776  | 95.0    | \$9,207         |
| Aframax Average Earnings      |         | \$10,332 |         | \$7,092         |
| PANAMAX (13.0 Kts L/B)        |         |          |         |                 |
| CBS>USG 50k                   | 120.0   | \$2,500  | 112.5   | \$1,379         |
| CONT>USG 55k                  | 115.0   | \$8,130  | 115.0   | \$8,524         |
| ECU>USWC 50k                  | 147.5   | \$10,761 | 155.0   | \$12,473        |
| Panamax Average Earnings      |         | \$7,248  |         | \$7,114         |
| LR2 (13.0 Kts L/B)            |         | , , ,    |         |                 |
| AG>JPN 75k                    | 89.0    | \$6,806  | 90.5    | \$7,269         |
| AG>UKC 80k                    | \$1.40m | \$6,354  | \$1.40m | \$6,707         |
| MED>JPN 80k                   | \$1.58m | \$7,434  | \$1.60m | \$8,057         |
| AG>UKC/MED>JPN/AG             |         | \$12,387 |         | \$12,929        |
| LR2 Average Earnings          |         | \$8,665  |         | \$9,145         |
| <b>LR1</b> (13.0 Kts L/B)     |         | 70,000   |         | 72/210          |
| AG>JPN 55k                    | 109.5   | \$6,952  | 104.5   | \$6,211         |
| AG>UKC 65k                    | \$1.06m | \$4,087  | \$1.11m | \$4,482         |
| UKC>WAFR 60k                  | 103.0   | \$2,201  | 107.0   | \$3,123         |
| AG>UKC/UKC>WAFR/AG            |         | \$8,750  |         | \$9,486         |
| LR1 Average Earnings          |         | \$7,851  |         | \$7,849         |
| MR (13.0 Kts L/B)             |         | ψ,,,σσ1  |         | ψ, γο το        |
| UKC>USAC 37k                  | 150.0   | \$9,619  | 140.0   | \$8,479         |
| USG>UKC 38k                   | 115.0   | \$5,299  | 110.0   | \$4,871         |
| USG>UKC/UKC>USAC/USG          |         | \$13,005 |         | \$11,924        |
| USG>CBS (Pozos Colorados) 38k | \$450k  | \$14,234 | \$450k  | \$14,492        |
| USG>CHILE (Coronel) 38k       | \$1.20m | \$17,028 | \$1.20m | \$17,270        |
| CBS>USAC 38k                  | 140.0   | \$10,085 | 140.0   | \$10,356        |
| MR Average Earnings           | 140.0   | \$11,619 | 1-0.0   | \$11,123        |
| Handy (13.0 Kts L/B)          |         | Ψ11,019  |         | Ψ11,123         |
| MED>EMED 30k                  | 137.0   | \$9,273  | 129.0   | \$7,566         |
| SPORE>JPN 30K                 | 131.0   |          | 132.0   |                 |
|                               | 131.0   | \$4,447  | 132.0   | \$4,620         |
| Handy Average Earnings        | -11     | \$6,185  |         | \$5,680         |

Average Earnings weighted proportionally to regional activity share of each size class' worldwide market.

| Time Charter Market<br>\$/day (theoretical) | 1 Year   | 3 Years  |  |
|---|----------|----------|--|
| VLCC  | \$27,000 | \$29,000 |  |
| Suezmax                                     | \$18,500 | \$19,000 |  |
| Aframax                                     | \$15,000 | \$17,000 |  |
| Panamax                                     | \$13,000 | \$14,000 |  |
| MR  | \$13,500 | \$14,500 |  |
| Handy                                       | \$12,000 | \$13,000 |  |



~\$11,477/Day

+7%

### **SPOT MARKET SUMMARY**

Whilst every care has been taken in the production of this study, no liability can be accepted for any loss incurred in any way whatsoever by any person who may seek to rely on the information contained herein. All information is supplied in good faith and Charles R. Weber Company, Inc. accepts no responsibility for any and all errors and omissions contained within this study.

**Earnings** 

# TANKER REPORT

#### **VLCC**

Rates in the VLCC market improved modestly this week as the participants reacted to a progressively narrowing supply/demand balance during the June Middle East program. Fundamentals dictate that rates would likely have pushed higher, but were capped by a slower pace of demand in the Middle East this week and the fact that 38% of cargoes there were covered under COA (the highest COA coverage rate in three months).

29 fixtures were reported in the Middle East region, representing a 17% w/w decline. Elsewhere, fixture activity in the West Africa market remained lofty with seven reported. Unlike last week when a small number of West Africa fixtures sourced tonnage from the Caribbean basin, all of this weeks were on ballasters from Asia, implying a 1:1 reduction of Middle East availability. The four-week moving average of West Africa fixtures continued to extend gains, reaching a seven-week high and thus lending rising support to overall VLCC fundamentals.

The emerging diplomatic crisis between Qatar and the UAE, Saudi Arabia, Bahrain and Egypt saw port authorities in the UAE and Saudi Arabia issue guidance disallowing vessels transiting immediately to or from Qatar (as well as Qatari flagged vessels) to trade into their ports. AlS data suggests that Qatar's YTD VLCC, Suezmax and Aframax supply rate is just ~400,000 b/d while OPEC data shows that Qatar accounts for around just 3% of total Arabian Gulf crude supply. On this basis, any long-term implications for Qatar's isolation is limited. In the initial aftermath, however, four VLCCs fixed to part-load cargoes in Qatar and elsewhere failed with the cargoes instead broken down to Suezmaxes, which added those units to the projected end-June regional spot tonnage surplus. Going forward, as charterers rearrange their cargo programs and scheduling, we do not expect this to remain a feature of the market — and already, the emirate of Abu Dhabi has eased its restrictions on tankers transiting to and from Qatar implying that any associated implications for tankers could be short lived.

Near-term fundamentals continue to look positive for rate development and we expect that notable gains could accompany the commencement of the July program. There are presently 30 units available through end-June, against which there are a likely 17 remaining Middle East cargoes and at least six likely draws to service West Africa cargoes, implying an end-June surplus of just seven units. This represents the smallest surplus since January and compares with 25 units at the conclusion of the May program.

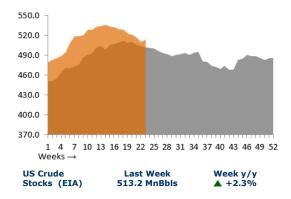
#### Middle East

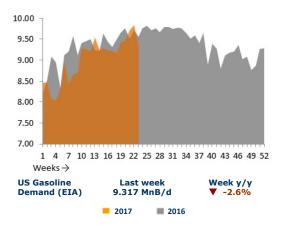
Rates on the AG-JPN route concluded the week with a gain of 1 point to ws51 with corresponding TCEs gaining 2% to conclude at ~\$20,492/day. Rates to the USG via the Cape were unchanged at ws26. Triangulated Westbound trade earnings fell by 2% to conclude at \$21,775/day.

### Atlantic Basin

Rates in the West Africa market followed those in the Middle East. The WAFR-FEAST route gained two points to conclude at ws55 with corresponding TCEs rising by 10% to conclude at ~\$23,199/day.

The Caribbean market observed limited demand this week, allowing regional rates to continue to test fresh YTD lows. The CBS-SPORE route shed \$100k to conclude at a fresh YTD low of \$3.0m lump sum.





#### Suezmax

Suezmax fixture activity in the West Africa market remained slow this week; with eight fixtures reported, the tally was two greater than last week but two below the YTD average. Meanwhile, a rising number of available units regionally and weakening Aframax rates in regions where Suezmaxes compete, impinged rate sentiment. Rates on the WAFR-UKC route shed 15 points to conclude at a fresh YTD low of ws65. With only a small number of June cargoes remaining outstanding, as charterers work these and progress into the July program, the large number of surplus tonnage will likely extend the negative trend to an effective floor guided by OPEX in the immediate near-term.

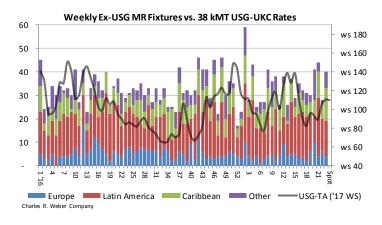
In the Caribbean market, Suezmax rates were under negative pressure on the sour West Africa market and a collapsing regional Aframax rates. The CBS-USG route shed five points to conclude at ws65 - a YTD last tested in late May. TCE differentials placing the Caribbean at a premium to alternative markets imply that rates could weaken further during the coming week.

#### **Aframax**

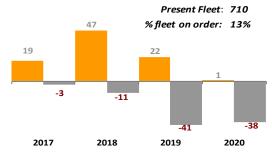
The Caribbean Aframax market was under strong negative pressure this week as supply levels overwhelmed a notable increase in regional fixture activity. Rates on the CBS-USG route shed 20 points to conclude at ws95. Though fundamentals remain disjointed at the close of the week, further downside could be limited by earnings differentials that now place the Caribbean's TCE of \$4,506/day at around half those achievable alternative west-of-Suez market. Such lows will undoubtedly intensify owners' resistance to further losses, particularly given that the class' average OPEX stands at about \$8,000/day.

#### MR

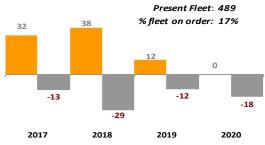
Rates in the USG MR market commenced with an extending of last week's strength, aided by a strong demand environment, before a fresh buildup of available tonnage arrested the trend and prompted a paring of earlier gains. A total of 40 fixtures were reported this week, representing a 43% w/w gain which boosted the four-week moving average to its highest level since late January. Of this week's tally, four fixtures were bound for points in Europe (-2, w/w), 38 were bound for points in Latin America and the Caribbean (+2) and the remainder were for voyages to alternative destinations or have yet to be determined. The two-week forward view of certain availability rose 22% w/w to a six-week high of 45 units. The availability gains include a number of units freeing on the USAC, where the pool of tonnage is poised for an imminent expansion on a burst in UKC-USAC demand this week. The availability gains are likely to weigh negatively on rates during the upcoming week. Thereafter, we anticipate that seasonal demand strength will lead to an inflexion point between supply/demand supporting a fresh rate rally during late June.



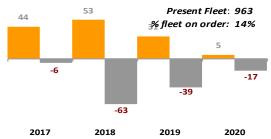
#### VLCC Projected Orderbook Deliveries/Phase-Outs

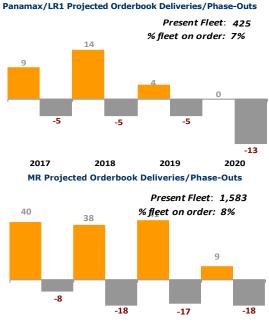


#### Suezmax Projected Orderbook Deliveries/Phase-Outs



#### Aframax/LR2 Projected Orderbook Deliveries/Phase-Outs





2017

2018

2019

2020



### **REPORTED TANKER SALES**

"DS Commander" - 311,168/99 - Hyundai Ulsan - DH

-Sold for \$16.5m to Taiwanese buyers (Winson Shipping) basis DD due 07/2017.

**Hyundai Samho S852** – 159,000/17 – Hyundai Samho – DH

Hyundai Samho S853 - 159,000/17 - Hyundai Samho - DH

-Sold en bloc for \$57.5m each to Greek buyers (Delta Tankers); units scheduled for delivery from yard 06/2017.

"Ruby Express" - 106,516/04 - Tsuneishi - DH

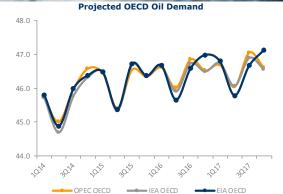
-Sold for \$12.3m to undisclosed buyers basis DD due 09/2017.

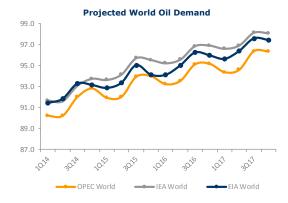
**"Santrina"** – 36,457/94 – Sestri – DH

-Sold for \$3.5m to undisclosed buyers.

"Crystal East" - 311,168/99 - Aarhus Fuldedok - DH - IMO II - Ice 1A

-Sold on private terms to undisclosed buyers.







## REPORTED TANKER DEMOLITION SALES

### <u>India</u>

OBO **"SKS Tugela"** – 109,891/97 – 18,300 LDT – DH -Sold for \$328.0/ldt basis NK-certified Green Recycling.

**"Med Star"** – 96,214/95 – 14,669 LDT – DH -Sold on private terms.

**"Consuela"** – 50,615/84 – 11,945 LDT – DH -*Sold for \$385.0/ldt.* 

# \$450 | \$2-Week Trend | \$450 | \$250 | \$250 | \$200 | \$150 | \$100 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510 | \$2510





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