Weekly Shipping Market Update

15th- 19th May 2017 | Week 20

Market Analysis

It's been a turbulent couple of weeks on the oil front, with the effectiveness of OPEC's policy being under debate amongst most traders and funds and the price of the commodity itself lacking any clear direction. The major push made in the autumn of 2016 to curb the glut being noted in the global crude oil market has helped to somewhat push prices back up above the US\$ 50 mark, but however has shown inability to be able to drive prices to levels considerably higher. On the one hand the promises made by each of the oil producers that entered the agreement were relatively minor, while at the same time growth in oil consumption is still lacking any serious momentum.

In terms of this latter point efficiencies in oil consumption have played a major role, with the world's largest consumers per capita, namely the U.S. and Europe having significantly improved their oil consumption efficiency since 2007as such drastically reducing their import requirements. Adding further pain to these efficiency related drops, shale production in the U.S. has made equivalent strides, slowly allowing the world's largest oil consumer to become completely self-reliant during the past couple of years. During the same period emerging markets have been providing considerable support to push demand for this energy commodity up. The biggest portion of this fresh demand that has managed to more than counter the drop in demand being noted in the West has been China. To a similar extent India has also been playing catch up over the past couple of years, though still well behind compared to the rest in terms of its total oil consumption. But in the case of India is where the oil market sees the greatest potential for new demand in the years ahead, having one of the world's largest populations and with its oil consumption per capita being so low, even when taking the extra efficiency gains that could be achieved, there is still a strong upside potential to note from this market.

Beyond the demand fundamentals, focus right now is more so on the immediate future of this market and with global demand having been unable to show great strides in the short-term, traders and funds are putting their focus more so on what's going on, on the supply side. We are seeing more and more indications that the current output cut program put forward by OPEC will likely be extended in duration and likely with commitments towards deeper output cuts by each of the oil producers. On the back of this prevailing sentiment is the recent bullish movements in pricing, though still not showing the strong confidence that most would like to see from this market.

Much of this has been heavily reflected in recent months in the tanker market and more specifically in the larger crude oil carriers. The lack of heavy monthly programs and fresh demand has pushed freight rates into yet another downward correction with most all size segments showing a considerably worse performance then what they were showing during the same time period last year. It's hard to see right now were strong gains could be noted in order to really drive the market forward and even positive fundamentals such as those discussed early in regards to India seem to be more focused on the long-term and are not likely to really make a difference closer to now. At the same time it is hard to see a balance being struck in this market, with higher oil prices being good for the oil producers but likely to play a role in stifling demand and possible driving up the game on energy efficiency further .

George Lazaridis

Head of Market Research & Asset Valuations



© Allied Shipbroking Inc. © Allied Chartering S.A. 48, Aigialeias Str, 151 25 Maroussi Athens, Greece Tel: +30 210 4524500 Tel: +30 210 4288100

Email: research@allied-shipbroking.gr



Week in numbers

Dry Bulk Freight Market

				W-O-W d	change
		19 May		$\pm \Delta$	±%
1	BDI	956	1	-58	-5.7%
	BCI	1,668	\sim	-57	-3.3%
	BPI	870		-122	-12.3%
	BSI	759		-25	-3.2%
	BHSI	502		-7	-1.4%

Tanker Freight Market

			١	N-O-M c	hange
	19 May			$\pm\Delta$	±%
BDTI	785	\langle		44	5.9%
BCTI	513	~	▼	-27	-5.0%

Newbuilding Market

Aggregate	Price Inde	1	M-O-M change			
	19 May			$\pm\Delta$	±%	
Bulkers	79	/		2	2.7%	
Cont	93			0	0.0%	
Tankers	88			1	0.8%	
Gas	92		▼	0	-0.1%	

Secondhand Market

Aggregate	Price Inde	M-O-M change			
	19 May			$\pm\Delta$	±%
Capesize	57			4	7.1%
Panamax	55			3	5.0%
Supramax	62	_		4	6.8%
Handysize	58			4	7.9%
VLCC	81	_		0	0.3%
Suezmax	73			1	1.1%
Aframax	86			3	3.7%
MR	105			2	1.5%

Demolition Market

	Avg Price I	ndex (maiı	n 5 regions)	\	N-O-W o	hange:
_		19 May			$\pm \Delta$	±%
Ī	Dry	292	/	▼	-2	-0.7%
	Wet	310		•	-2	-0.6%

Economic Indicators

			M-O-M	l change
	19 May		$\pm\Delta$	±%
Gold \$	1,252	~~~ •	-32	-2.5%
Oil WTI \$	50	-	-3	-5.4%
Oil Brent \$	54		-2	-4.1%
Iron Ore	61	~~ •	-6	-9.1%
Coal	73	~~~ •	-5	-6.7%



Freight Market Dry Bulkers - Spot Market



15th- 19th May 2017

Capesize - A fairly slow start to the week with rates softening across the board. Things started to look up in the latter half as activity started to pick up, however with little avail as the only some of the previous losses were recovered, with the rates still closing in the red on Friday, noting a fair week-on-week loss overall. It looks as though we will be able to see some support present itself over the next couple of days, though the month looks to be closing with a fairly poor overall performance.

Panamax - Rates were under pressure here too as the pace of interest out of ECSA was still fairly slow leaving position lists on the high end. There does seem to be an overall floor forming now and we may well start to see some positive support return back to the market over the coming days, however its difficult to see a fast paced recovery emerge right now given the amount of open tonnage available in most regions.

Supramax - There was still some buckling under the pressure from owners on most routes, with rates showing some further weakening albeit only a small one. We are starting to see some support emerge in the Pacific whereby we might start to see some sort of improvement emerge over the coming days.

Handysize - Not much positive news here either with the ECSA still turning out to be a disappointment, pushing down sentiment across most major routes. The only positive signs were to be seen in the U.S. Gulf, though with insufficient support to help reverse the overall trend being noted right now.

Spot market rates & inc	lices			Aver	age
	19 May	12 May	±%	2017	2016
Baltic Dry Index					
BDI	956	1,014	-5.7%	1,011	677
Capesize					
BCI	1,668	1,725	-3.3%	1,632	1,031
BCI 5TC	\$ 12,239	\$ 12,944	-5.4%	\$ 12,138	\$ 7,400
ATLANTIC RV	\$ 9,909	\$ 11,459	-13.5%	\$ 13,018	\$ 7,775
Cont / FEast	\$ 23,292	\$ 25,188	-7.5%	\$ 22,229	\$ 13,856
PACIFIC RV	\$ 12,708	\$ 13,112	-3.1%	\$ 11,499	\$ 7,070
FEast / ECSA	\$ 13,304	\$ 13,113	1.5%	\$ 11,513	\$ 7,164
Panamax					
BPI	870	992	-12.3%	1,113	696
BPI - TCA	\$ 7,000	\$ 7,980	-12.3%	\$ 8,930	\$ 5,566
ATLANTIC RV	\$ 5,680	\$ 6,830	-16.8%	\$ 9,432	\$ 6,139
Cont / FEast	\$ 12,259	\$ 13,591	-9.8%	\$ 14,444	\$ 9,818
PACIFIC RV	\$ 6,652	\$ 7,584	-12.3%	\$ 8,272	\$ 5,161
FEast / Cont	\$ 3,408	\$ 3,915	-13.0%	\$ 3,570	\$ 1,144
Supramax					
BSI	759	784	-3.2%	807	602
BSI - TCA	\$ 8,545	\$ 8,852	-3.5%	\$ 8,606	\$ 6,212
USG / FEast	\$ 19,286	\$ 20,417	-5.5%	\$ 18,810	\$ 9,760
Med / Feast	\$ 14,466	\$ 14,650	-1.3%	\$ 14,366	\$ 9,635
PACIFIC RV	\$ 7,400	\$ 7,407	-0.1%	\$ 7,198	\$ 5,197
FEast / Cont	\$ 4,180	\$ 4,250	-1.6%	\$ 3,892	\$ 3,272
USG / Skaw	\$ 15,075	\$ 15,463	-2.5%	\$ 15,367	\$ 9,845
Skaw / USG	\$ 6,881	\$ 7,225	-4.8%	\$ 6,603	\$ 4,196
Handysize					
BHSI	502	509	-1.4%	488	365
BHSI - TCA	\$ 7,267	\$ 7,391	-1.7%	\$ 7,102	\$ 5,277
Skaw / Rio	\$ 6,659	\$ 6,795	-2.0%	\$ 5,868	\$ 4,640
Skaw / Boston	\$ 6,691	\$ 6,767	-1.1%	\$ 5,826	\$ 4,832
Rio / Skaw	\$ 8,673	\$ 9,455	-8.3%	\$ 9,856	\$ 6,720
USG / Skaw	\$ 9,071	\$ 8,839	2.6%	\$ 9,810	\$ 7,056
SEAsia / Aus / Jap	\$ 6,886	\$ 6,939	-0.8%	\$ 6,477	\$ 4,339
PACIFIC RV	\$ 6,636	\$ 6,696	-0.9%	\$ 6,251	\$ 5,146



© Allied Shipbroking Inc. © Allied Chartering S.A.

Dry Bulk Indices



BCI Average TCE



BPI Average TCE



BSI Average TCE



BHSI Average TCE





Freight Market Tankers - Spot Market

15th- 19th May 2017

Crude Oil Carriers - Things continue to remain under pressure in the MEG for the large VLs, with rates showing further drops, especially on the westbound routes were demand was significantly soft. Things were not looking much better for Eastbound voyages either, while at the same time there was an overall dispointment in the WAF as there seemed to have been an overall drop in fresh interest from the Far East. Suezmaxes were able to hold there ground slightly better, managing to find a balance in the midst of slightly improved demand in the Black Sea/Med region which helped keep rates buoyant for the time being. Things were looking considerably improved on the majority of Aframax routes, with a notable improvement having been seen in the North Sea/Baltic region and the Caribs.

Oil Products - In the products market, DPP routes were still showing some marginal gains on some routes while the big improvement was being driven by the strengthening Black Sea/Med. On the CPP front, we continued to see an overall dropping market, with the only exception being for voyages out of Continent.

Spot market rate	Spot market rates & indices Average								
		19 May	12 May	±%	2017	2016			
Baltic Tanker Ind	ices								
BDTI		785	741	5.9%	854	730			
BCTI		513	540	-5.0%	648	491			
VLCC	14/0	04.07	00 0 <i>(</i>	47 00/	0 (10	05.44			
MEG-USG	WS	24.27	29.36	-17.3%	36.43	35.46			
	\$/day	-\$ 5,608	-\$ 657 59.00	-753.6%	\$ 4,492 68.28	\$ 18,511			
MEG-SPORE	WS \$/day	53.25 \$ 39,823	59.00 \$ 44.845	-9.7% -11.2%	68.28 \$ 54.441	60.57 \$ 53,871			
	φ/uay WS	р 39,023 51.75	\$ 44,645 57.54	-10.1%	\$ 54,441 66.61	59.11			
MEG-JAPAN	\$/day	\$ 18,334	\$ 23,449	-21.8%	\$ 29,745	\$ 42,341			
	WS	53.00	58.00	-8.6%	69.25	64.79			
WAF-USG	\$/dav	\$ 58.552	\$ 66.863	-12.4%	\$ 82.555	\$ 81.300			
SUEZMAX	φ/ duy	Ψ 30,332	\$ 00,000	12.170	φ 02,333	φ 01,000			
	WS	70.00	70.00	0.0%	82.35	71.68			
WAF-USAC	\$/day	\$ 36,832	\$ 37,374	-1.5%	\$ 46,026	\$ 41,669			
BSEA-MED	WS	86.25	85.35	1.1%	93.54	84.23			
BSEA-MED	\$/day	\$ 12,748	\$ 13,175	-3.2%	\$ 17,029	\$ 24,854			
AFRAMAX									
NSEA-CONT	WS	102.50	100.56	1.9%	102.21	103.36			
NJLA CONT	\$/day	\$ 9,044	\$ 8,876	1.9%	\$ 10,219	\$ 23,003			
MEG-SPORE	WS	104.56	111.22	-6.0%	116.84	99.78			
	\$/day	\$ 6,942	\$ 8,950	-22.4%	\$ 9,740	\$ 16,988			
CARIBS-USG	WS	141.11	101.11	39.6%	124.26	106.76			
	\$/day	\$ 15,369	\$ 5,096	201.6%	\$ 10,955	\$ 16,423			
BALTIC-UKC	WS ¢ (alau	72.50	67.50	7.4%	93.97	81.18			
DPP	\$/day	\$ 6,334	\$ 4,480	41.4%	\$ 17,366	\$ 23,914			
DPP	WS	110.00	115.00	-4.3%	133.35	112.34			
CARIBS-USAC	\$/dav	\$ 20,479	\$ 22.898	-4.3%	\$ 28,208	\$ 23,804			
	WS	113.13	112.50	0.6%	128.67	101.78			
ARA-USG	\$/dav	\$ 22,846	\$ 21.756	5.0%	\$ 27,848	\$ 24,883			
	WS	101.38	104.19	-2.7%	109.24	98.52			
SEASIA-AUS	\$/day	\$ 9,218	\$ 10,371	-11.1%	\$ 11,306	\$ 19,768			
MED-MED	WS	140.00	102.83	36.1%	115.27	97.08			
	\$/day	\$ 21,351	\$ 9,910	115.4%	\$ 13,655	\$ 16,861			
CPP									
MEG-JAPAN	WS	88.50	104.31	-15.2%	103.48	91.35			
	\$/day	\$ 5,622	\$ 9,341	-39.8%	\$ 8,731	\$ 15,145			
CONT-USAC	WS	125.56	120.00	4.6%	155.83	104.70			
00111 00710	\$/day	\$ 5,817	\$ 5,434	7.0%	\$ 9,757	\$ 8,637			
CARIBS-USAC	WS	135.00	140.00	-3.6%	142.35	114.82			
	\$/day	\$ 21,674	\$ 23,195	-6.6%	\$ 23,449	\$ 18,531			
USG-CONT	WS \$/day	93.13 \$ 1,649	102.19	-8.9% -48.9%	106.76 \$ 3,439	82.20 \$ 5,194			
		.а т'042	\$ 3,224	-40.7%	p 0,407	<i>э э</i> ,174			

We W <u>care. d</u>

iver.

© Allied Shipbroking Inc. © Allied Chartering S.A.

Email: research@allied-shipbroking.gr



Tanker Indices



VLCC Average TCE



Suezmax Average TCE



Aframax Average TCE



MR Average TCE





Freight Market **Period Charter**

15th- 19th May 2017

Dry Bulk period market TC rates Iast 5 years							
, .	19 May	±%	Min	Avg	Max		
Capesize							
12 months	\$ 15,000	\$ 17,250	-13.0%	\$ 6,200	\$ 14,102	\$ 31,450	
36 months	\$ 15,000	\$ 16,000	-6.3%	\$ 6,950	\$ 14,762	\$ 25,200	
Panamax							
12 months	\$ 9,500	\$ 13,000	-26.9%	\$ 4,950	\$ 9,368	\$ 15,450	
36 months	\$ 10,750	\$ 12,500	-14.0%	\$ 6,200	\$ 10,033	\$ 15,325	
Supramax							
12 months	\$ 9,000	\$ 10,750	-16.3%	\$ 4,450	\$ 9,216	\$ 13,950	
36 months	\$ 10,000	\$ 11,000	-9.1%	\$ 6,200	\$ 9,602	\$ 13,700	
Handysize							
12 months	\$ 8,000	\$ 8,750	-8.6%	\$ 4,450	\$ 7,659	\$ 10,450	
36 months	\$ 8,250	\$ 8,500	-2.9%	\$ 5,450	\$ 8,188	\$ 11,450	

Latest indicative Dry Bulk Period Fixtures

M/V "PELOPIDAS", 176006 dwt, built 2011, dely retro Hazira 10 May, \$15,000, for 3/5 months trading, Phaethon relet, to Trafigura

M/V "OLYMPUS ", 57374 dwt, built 2013, dely Muscat 15/16 May, \$9,000, for 3/5 months, to MUR

M/V "CP TIANJIN", 63541 dwt, built 2015, dely Far East August, \$10,250, for 12 months trading, to CRC

M/V "MANDARIN NOBLE ", 56693 dwt, built 2012, dely Fukuyama 11 May, \$8,100, for 4/6 months trading, to Ausca Shipping

M/V "SEMIRIO", 176261 dwt, built 2007, dely Zhangjiang 15/25 May, \$14,150, for 12/16 months trading <recent>, to Koch Shipping

Tanker period	d market T	°C rates		last 5 years				
	19 May	14 Apr	±%	Min	Avg	Max		
VLCC								
12 months	\$ 27,750	\$ 27,500	0.9%	\$ 18,000	\$ 30,947	\$ 57,750		
36 months	\$ 28,250	\$ 28,250	0.0%	\$ 22,000	\$ 31,145	\$ 45,000		
Suezmax								
12 months	\$ 18,000	\$ 18,000	0.0%	\$ 15,250	\$ 23,633	\$ 42,500		
36 months	\$ 22,500	\$ 22,500	0.0%	\$ 17,000	\$ 24,491	\$ 35,000		
Aframax								
12 months	\$ 15,750	\$ 15,750	0.0%	\$ 13,000	\$ 18,487	\$ 30,000		
36 months	\$ 16,750	\$ 17,000	-1.5%	\$ 14,750	\$ 18,967	\$ 27,000		
MR								
12 months	\$ 13,250	\$ 13,750	-3.6%	\$ 12,000	\$ 14,942	\$ 21,000		
36 months	\$ 14,000	\$ 14,000	0.0%	\$ 14,000	\$ 15,257	\$ 18,250		

Latest indicative Tanker Period Fixtures

M/T "GLORIC", 300000 dwt, built 2006, \$27,000, for 1 year trading, to BP

M/T "SEA SHELL", 158000 dwt, built 2016, \$22,000, for 6+6 months trading, to ATC

M/T "NORTH SEA", 106000 dwt, built 2016, \$16,000, for 6+6 months trading, to VITOL

M/T "KONG QUE ZUO", 75000 dwt, built 2011, \$13,250, for 1 year trading, to ST SHIPPING

M/T "NORD STEADY", 50000 dwt, built 2013, \$14,500, for 1 year trading, to CHEVRON



© Allied Shipbroking Inc. © Allied Chartering S.A.

Email: research@allied-shipbroking.gr



Dry Bulk 12 month period charter rates (USD '000/day)



11

10

9

6

5

May

16







Tanker 12 month period charter rates (USD '000/day) VLCC







MR



201



Sale & Purchase Newbuilding Orders



15th- 19th May 2017

Prices seem to still be on the climb with the climb, causing as such disruptions on buying interest as well, as many are waiting to see what best deals are on offer still. One of the majour factors that has influenced the pricing front has been the increases being noted in terms of specifications on offer, with most of the price quotes being offered being for TIER III engines, especially in the case of slots being quoted from Chinese shipbuilders. At the same time there is also a significant cost to take under consideration with regards to which BWTS to go for. There is still a considerable amount of interest that is primarily focused in securing slots with early delivery at the current going prices, betting on the fact that prices will continue to climb further during the year. There may well be some truth in this and the fact that secondhand prices have increased during the past 4 -5 months has helped, however in terms of pricing there is still a slight advantage when choosing to go for a secondhand vessel, as such keeping orders still at subdued levels.

Dry Bulk Newbuilding Prices



Tanker Newbuilding Prices



Indicative Dry NB Price	Indicative Dry NB Prices (US\$ million)						
	19 May	14 Apr	±%		Min	Avg	Max
Dry Bulkers							
Capesize (180,000dwt)	44.0	42.5	3.5%		41.8	48.3	58.0
Kamsarmax (82,000dwt)	26.0	25.0	4.0%		24.3	27.4	30.8
Panamax (77,000dwt)	25.0	24.5	2.0%		23.8	26.6	29.5
Ultramax (64,000dwt)	24.5	23.5	4.3%		22.3	25.0	28.0
Handysize (37,000dwt)	21.5	21.5	0.0%		19.5	21.5	23.5
Container							
Post Panamax (9,000teu)	82.5	82.5	0.0%		76.5	84.6	92.0
Panamax (5,200teu)	48.0	48.0	0.0%		48.0	54.1	63.9
Sub Panamax (2,500teu)	26.0	26.0	0.0%		26.0	30.8	38.0
Feeder (1,700teu)	21.5	21.5	0.0%		21.5	24.3	27.3

Indicative Wet NB Price	last 5 years	last 5 years			
	19 May	14 Apr	±%	Min Avg M	lax
Tankers					
VLCC (300,000dwt)	80.5	80.0	0.6%	80.0 92.9 10	01.0
Suezmax (160,000dwt)	53.0	53.0	0.0%	53.0 60.0 6	6.0
Aframax (115,000dwt)	43.0	43.0	0.0%	43.0 50.2 5	5.0
LR1 (75,000dwt)	42.0	42.0	0.0%	40.5 43.7 4	7.0
MR (56,000dwt)	33.5	32.5	3.1%	32.5 34.8 3	7.3
Gas					
LNG 160k cbm	188.0	190.0	-1.1%	188.0 198.9 20	02.0
LPG LGC 80k cbm	70.5	70.0	0.7%	70.0 74.1 8	0.0
LPG MGC 55k cbm	62.0	62.0	0.0%	62.0 64.8 6	8.5
LPG SGC 25k cbm	40.0	40.0	0.0%	40.0 43.3 4	6.0

Reported T	ransactio	ons					
Туре	Units	Size	Shipbuilder	Price	Buyer	Delivery	Comments
BULKER	2	81,000 dwt	CHENGXI SHIPYARD, China	\$ 24.8m	Greece	2019	
TANKER	1	50,000 dwt	HYUNDAI VINASHIN, Vietnam	\$ 32.0m	CENTRAL SHIPPING - Greece	2018	Declared option
TANKER	4	50,000 dwt	HYUNDAI MIPO, S. Korea	\$ 57.0m	CIDO SHIPPING - S. Korea	2020	switched from PCTC order
PAX	2	15,000 gt	MEYER TURKU, Finland	N/A	ROYAL CARIBBEAN CRUISES - U. S. A.	2022, 2024	5,000 berths

© Allied Shipbroking Inc. © Allied Chartering S.A.

Email: research@allied-shipbroking.gr



Sale & Purchase Secondhand Sales



15th- 19th May 2017

On the dry bulk side, the slowdown seems to have continued for yet another week, while the firm prices continue to prevail. The recent downward correction in the freight market seems to have spooked buyers slightly while the fast passed increases noted of late have caused both buyers and sellers to take a step back and re-evaluate their respective positions.

On the tanker side, there continues to be a stronger reception by buyers on the product tanker sizes. Activity in this sector has improved considerably from where it was a couple of months back and at the same time we have started to see this being reflected slowly on the pricing front as well. There is still a long road ahead before we can say that the market has recovered much of its downward correction from last year, while given the current state of the freight market it is unlikely that we will see this soon.

Indicative Dry Bulk Values (US\$ million) last 5 years									
		19 May	14 Apr	±%	Min	Avg	Max		
Capesize									
180k dwt	Resale	43.50	41.50	4.8%	34.5	45.4	65.0		
180k dwt	5 year old	34.50	33.00	4.5%	23.0	34.1	53.0		
170k dwt	10 year old	24.50	21.50	14.0%	12.0	22.4	38.0		
150k dwt	15 year old	13.50	12.50	8.0%	6.5	13.5	25.0		
Panamax									
82k dwt	Resale	29.50	28.00	5.4%	22.5	28.3	34.0		
82k dwt	5 year old	20.75	20.50	1.2%	11.5	19.4	28.0		
76k dwt	10 year old	14.00	13.50	3.7%	7.3	13.6	23.0		
74k dwt	15 year old	8.00	7.50	6.7%	3.5	8.7	14.5		
Supramax	(
62k dwt	Resale	27.00	26.00	3.8%	19.0	26.6	33.0		
58k dwt	5 year old	18.00	17.00	5.9%	11.0	18.7	27.0		
56k dwt	10 year old	12.50	11.50	8.7%	6.0	13.3	22.0		
52k dwt	15 year old	7.75	7.50	3.3%	3.5	8.3	13.5		
Handysize	e								
37k dwt	Resale	20.50	19.50	5.1%	17.0	21.4	26.0		
37k dwt	5 year old	13.50	13.50	0.0%	7.8	15.2	22.0		
32k dwt	10 year old	7.75	7.50	3.3%	6.0	11.0	16.8		
28k dwt	15 year old	5.25	4.75	10.5%	3.5	7.0	11.0		

Indicative Tanker Values (US\$ million) last 5 years 19 May 14 Apr ±% Min Avg Max VLCC 310k dwt Resale 85.00 83.00 2.4% 80.0 92.4 105.0 5 year old 310k dwt 65.00 63.00 3.2% 55.0 67.9 84.0 59.0 250k dwt 10 year old 43.00 43.00 0.0% 34.5 45.1 250k dwt 15 year old 23.00 24.00 -4.2% 16.9 27.7 41.0 Suezmax 54.00 2.8% 53.0 62.5 73.0 160k dwt Resale 55 50 150k dwt 5 year old 42.50 42.00 1.2% 38.0 48.4 62.0 150k dwt 10 year old 28.50 28.50 24.0 33.0 44.5 15 year old 17.50 17.50 0.0% 14.0 18.8 23.0 150k dwt Aframax 110k dwt Resale 44.50 43.50 2.3% 39.0 48.2 57.0 5 year old 30.50 29.50 3.4% 27.0 35.8 47.5 110k dwt 105k dwt 10 year old 19.50 18.50 5.4% 16.0 23.1 33.0 105k dwt 15 year old 13.50 13.00 3.8% 8.0 13.2 18.5 MR 34.50 33.50 3.0% 32.0 36.1 39.0 52k dwt Resale 5 year old 23.75 22.0 52k dwt 24.50 3.2% 26.1 31.0 45k dwt 10 year old 17.00 17.00 14.0 17.6 21.0 9.0 10.9 15 year old 10.00 10.00 0.0% 13.5 45k dwt

eliver.

care.

Price movements of 5 year old Dry Bulk assets

Capesize



1 month diff
3 months diff
12 months diff



6 months diff





I month and
 6 months diff



Handysize



1 month diff
 3 months diff
 4 months diff
 12 months diff

Price movements of 5 year old Tanker assets

12 months diff



1 month diff
 3 months diff
 6 months diff
 12 months diff







12 months diff



1 month diff6 months diff







Email: research@allied-shipbroking.gr

Sale & Purchase **Secondhand Sales**



15th- 19th May 2017

Tankers									
Size	Name	Dwt	Built	Shipbuilder	M/E	Coating	Price	Buyers	Comments
LR2	RATNA NAMRATA	105,830	2008	HYUNDAI HEAVY INDUSTRI, S. Korea	MAN-B&W	EPOXY Coated			
LR2	RATNA SHRADHA	105,777	2008	HYUNDAI HEAVY INDUSTRI, S. Korea	MAN-B&W	EPOXY Coated	\$ 63.0m	Greek - Centrofin Management	one vessel trading clean the other two are trading dirty
LR2	RATNA SHRUTI	105,746	2008	HYUNDAI HEAVY INDUSTRI, S. Korea	MAN-B&W	EPOXY Coated			,
MR	HIGH FIDELITY	49,990	2014	HYUNDAI VINASHIN, Vietnam	MAN-B&W	EPOXY PHEN	\$ 27.0m	Japanese	Incl. 10y BBB with P.O. obligation
MR	CHAMPION TRUST	46,166	1995	BRODOTROGIR, Croatia	B&W	EPOXY Coated	\$ 6.0m	undisclosed	
MR	MARE AMBASSADOR	37,371	2005	HYUNDAI MIPO, S. Korea	B&W	EPOXY PHEN	\$ 10.6m	Greek	IMO II, ICE 1B
MR	NAVIG8 SPICA	25,000	2017	FUKUOKA NAGASAKI, Japan	MAN-B&W		\$ 37.0m	Japanese - SBI	
MR	NAVIG8 SOL	25,000	2017	FUKUOKA NAGASAKI, Japan	MAN-B&W		\$ 37.0m	Holdings	Incl 10y BBB to Sellers
Bulk Car	rriers								
Size	Name	Dwt	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
CAPE	CPO ASIA	179,558	2011	DAEWOO- MANGALIA, Romania	MAN-B&W		\$ 29.5m	Greek - Seanergy Maritime Holdings	on subs
PMAX	HANJIN PARADIP	82,158	2013	TSUNEISHI SHBLDG - TDT, Japan	MAN-B&W		\$ 21.0m	undisclosed	old sale
PMAX	ELLIVITA	75,522	1999	MITSUI CHIBA ICHIHARA, Japan	B&W		\$ 6.9m	Middle Eastern	
PMAX	OCEAN AMBER	73,592	1994	HYUNDAI HEAVY INDUSTRI, S. Korea	B&W	4 X 25t CRANES	\$ 3.8m	Chinese	was laid up and out of class
SMAX	OCEAN DIAMOND	53,503	2007	IWAGI, Japan	MAN-B&W	4 X 30,5t CRANES	\$ 9.8m	Greek	
SMAX	NORDIC AARHUS	52,068	2000	SANOYAS HISHINO, Japan	Sulzer	5 X 30t CRANES	\$ 6.5m	Chinese	on subs
SMAX	V GANNET	51,536	2002	STX, S. Korea	B&W	4 X 30t CRANES	\$ 6.45m	Chinese	
SMAX	NAVIOS HORIZON	50,346	2001	MITSUI TAMANO, Japan	B&W	4 X 30,5t CRANES	\$ 6.8m	Chinese	
Contain									
Size	Name	TEU	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
FEEDER	SHIPPAN ISLAND	1,118	2005	JIANGDONG, China	MAN-B&W	2 X 45t CRANES	\$ 5.5m	German - MPC Container Ship	
Ferries	Name	Pax	Built	Shipbuilder	M/E	LOA(m)	Price	Buyers	Comments
Type RO- PAX	KAITAKI	1,650		GIESSEN/NOORD BV KRIMP, Netherlands	Sulzer	181.6	\$ 50.6m	New Zealand Based - KiwiRail	600 cars, 1780 LM
RO- PAX	SAKURAJIMA MARU	657	2011		Yanmar	57.4	\$ 2.0m	Indonesian	



© Allied Shipbroking Inc. © Allied Chartering S.A.

Email: research@allied-shipbroking.gr

Linyds 1 201 **IPSRCKE**



Sale & Purchase Demolition Sales



15th- 19th May 2017

The price drop continues for yet another week and with the market now enetering a point where we will see more and more disruptions on the buying side, there is a feel that we may well see further drops over the course of the next couple of weeks. By the end of this week we will be entering the Ramadan holidays in Bangladesh and Pakistan, something that will surely soften demand from these two markets, while the still relatively soft prices for local steel plates in India, acts as a considerable restrain from any speculative buying from the India end buyers. We are also now quickly approaching the monsoon season that should take out further buying interest as all breakers in the Indian Sub-Continent start to roll back their operations to slower rates and as such minimize their respective buying interest. On the plus side there are still few demo candidates that surface in the market and these numbers should drop further given the lower demo prices now on offer. Hopefully this should provide a balance whereby prices will stabilize and hold close to their current levels for most of the summer period. This however could turn out to be nothing more than hopeful wishing.

Indicative	Dry Prices (last 5 years					
		19 May	12 May	±%		Min	Avg	Max
Indian Sub Continent								
	Bangladesh	335	330	1.5%		220	374	475
	India	335	340	-1.5%		225	376	500
	Pakistan	330	335	-1.5%		220	373	475
Far East As	sia							
	China	230	240	-4.2%		110	268	425
Mediterranean								
	Turkey	230	225	2.2%		145	239	355

Dry Scrap Prices



Wet Scrap Prices



Indicative \		last 5 years					
		19 May	12 May	±%	Min	Avg	Max
Indian Sub C	Continent						
	Bangladesh	355	350	1.4%	245	395	495
	India	355	360	-1.4%	250	397	510
	Pakistan	350	355	-1.4%	245	396	500
Far East Asi	ia						
	China	250	260	-3.8%	120	284	445
Mediterrane	ean						
	Turkey	240	235	2.1%	150	249	355

Reported ⁻	Transactions							
Туре	Vessel's Name	Dwt	Built	Country Built	Ldt	US\$/ldt	Buyer	Sale Comments
Cont	MAERSK CAROLINA	62,229	1998	S. Korea	19,771	N/A	Chinese	
Bulker	KANG LONG	52,825	2002	Japan	8,685	N/A	Chinese	
Bulker	JIN QIANG	47,324	1998	Japan	7,197	N/A	Chinese	
Bulker	CHANG QIANG	45,759	1998	Japan	7,528	N/A	Chinese	
Bulker	ZHONG HAI	45,189	1996	Japan	7,655	N/A	Chinese	
Bulker	ATTAR	43,706	1994	Japan	7,974	N/A	Pakistani	
Bulker	GIAN 1	40,009	1988	Bulgaria	9,700	N/A	Pakistani	
Gen. Cargo	SOLENT	35,079	2002	China	11,247	N/A	Indian	
Bulker	ANTAIOS	27,776	1999	Japan	7,104	N/A	Pakistani	
Bulker	ORYX	26,973	1990	Japan	6,434	\$ 350/Ldt	Pakistani	
Bulker	RECONCILE	26,841	1986	Japan	6,566	N/A	Pakistani	
Cont	OTTO	26,027	1999	China	9,381	\$ 370/Ldt	undisclosed	Delivery: Indian Sub cont
Gen. Cargo	JIAN DA	19,762	1986	Japan	5,548	\$ 341/Ldt	Bangladeshi	



© Allied Shipbroking Inc. © Allied Chartering S.A.

Email: research@allied-shipbroking.gr



Trade Indicators Markets | Currencies | Commodities



15th- 19th May 2017

It is easy to blame the halt in initial public offerings (IPOs) of shipping companies on US exchanges over the past 18 months on the poor state of freight markets. Record low dry bulk rates early last year pushed several companies into Chapter 11 bankruptcy restructuring and others to make last-ditch loan term renegotiations to save their existence. Crude and products tanker owners have sailed into choppy waters, while container leasing companies have been battling their own over-capacity crunch. Amid a sharp shrinkage in the volume of loan business available from traditional shipping banks, as they have adapted to balance-sheet and regulatory pressures, the IPO drought has choked off one valuable source of fresh investor capital.

Broken promises made by shipping companies and their investment bank backers to IPO investors to -expect good returns have certainly come back to haunt the industry. They are an important factor in why maritime stocks remain off limits for many funds that buy only investment-grade securities. But shipping's bad record is not the only reason. Many in shipping will have overlooked that there has been a sharp slowdown in the overall number of IPOs on US markets. Source: Tradewinds

				las	t 12 mon	ths
	19 May	14 Apr	±%	Min	Avg	Max
Markets						
10year US Bond	2.25	2.23	0.6%	1.37	2.04	2.61
S&P 500	2,381.7	2,329.0	2.3%	2,001	2,227	2,402
Nasdaq	6,083.7	5,805.2	4.8%	4,594	5,419	6,170
Dow Jones	20,804.8	20,453.3	1.7%	17,140	19,254	21,116
FTSE 100	7,470.7	7,327.6	2.0%	5,924	6,937	7,522
FTSE All-Share UK	4,087.6	4,012.3	1.9%	3,238	3,777	4,113
CAC40	5,324.4	5,071.1	5.0%	4,030	4,673	5,432
Xetra Dax	12,638.7	12,109.0	4.4%	9,269	11,044	12,807
Nikkei	19,590.8	18,335.6	6.8%	1,667	17,825	19,962
Hang Seng	25,174.9	24,261.7	3.8%	19,694	22,847	25,372
DJ US Maritime	220.4	219.1	0.6%	170.4	211.6	240.0
Currencies						
\$ per €	1.12	1.06	5.2%	1.04	1.09	1.14
\$ per ₤	1.30	1.25	3.8%	1.21	1.29	1.49
£ per €	0.86	0.85	1.3%	0.76	0.85	0.91
¥ per \$	111.3	109.2	2.0%	100.0	108.7	118.1
\$ per Au\$	0.74	0.76	-1.8%	0.72	0.75	0.77
\$ per NoK	0.12	0.12	2.0%	0.11	0.12	0.13
\$ per SFr	0.98	1.00	-2.7%	0.96	0.99	1.03
Yuan per \$	6.89	6.89	0.1%	6.54	6.78	6.96
Won per \$	1,120.5	1,131.9	-1.0%	1,092.8	1,145.8	1,210.7
\$ INDEX	103.5	104.4	-0.8%	97.9	102.8	108.3
Commoditites						
Gold \$	1,252.0	1,284.2	-2.5%	1,125.7	1,257.2	1,366.3
Oil WTI \$	50.3	53.2	-5.4%	39.5	48.9	54.5
Oil Brent \$	53.6	55.9	-4.1%	41.8	51.0	57.1
Palm Oil	-	-	-	562.0	562.0	562.0
Iron Ore	61.0	67.1	-9.1%	47.9	68.0	94.5
Coal Price Index	72.8	78.0	-6.7%	53.4	74.5	101.5
White Sugar	454.3	471.9	-3.7%	439.1	528.6	613.5

leliver.

care.

Currencies

US Dollar per Euro



Yuan per US Dollar



Commodities

Iron Ore (TSI)







Yen per US Dollar



US Dollar INDEX







100





Email: research@allied-shipbroking.gr

© Allied Shipbroking Inc. © Allied Chartering S.A.

Contact Details

15th- 19th May 2017 | Week 20

ALLIED SHIPBROKING INC.

48, Aigialeias Street, 4th Floor, Maroussi 151 25, Greece Tel: +30 210 45 24 500 Fax: +30 210 45 25 017/ 019 E-mail: **Snp@allied-shipbroking.gr**

Sale & Purchase

AERAKIS GEORGE
MOBILE: +30 6946 04 57 37
BOLIS ILIAS
MOBILE: +30 6937 02 65 00
DASKALAKIS GEORGE
MOBILE: +30 6932 24 80 07
DRAKOGIANNOPOULOS STAVROS
MOBILE: +30 6932 20 15 65
DRAKOGIANNOPOULOS SAKIS
MOBILE: +30 6944 88 58 08
KARADIMAS COSTAS
MOBILE: +30 6932 20 15 64
KLONIZAKIS JOHN MOBILE: +30 6948 50 55 81
KOSTOYANNIS JOHN
MOBILE: +30 6932 43 39 99
MANOLAS NIKOLAS
MOBILE: +30 6940 63 22 56
MOISSOGLOU THEODOROS
MOBILE: +30 6932 45 52 41
PAPAIOANNOU ANTONIS
MOBILE: +30 6936 54 80 22
PAPOUIS THASSOS
MOBILE: +30 6944 29 49 89
PRACHALIAS ARGIRIS
MOBILE: +30 6947 62 82 62
SKOURTIS GEORGE
MOBILE: +30 6936 93 62 12
STASSINAKIS JOHN
MOBILE: +30 6972 60 92 09
TSALPATOUROS COSTIS
MOBILE: +30 6932 20 15 63
VARVAROS PLUTON
MOBILE: +30 6937 25 15 15
Maritime Research & Valuations
LAZARIDIS GEORGE
MOBILE: +30 6946 95 69 40



ALLIED CHARTERING S.A.

48, Aigialeias Street, 4th Floor, Maroussi 151 25, Greece Tel : +30 210 42 88 100 Fax: +30 210 45 24 201

E-mail: drycargo@allied-chartering.gr

E-mail: tanker@allied-chartering.gr

Dry Cargo Chartering ALEXOPOULOS PANOS MOBILE: +30 6944 34 66 15 DAOULAS SPYROS MOBILE: +30 6932 27 88 40 **KAILAS VAGGELIS** MOBILE: +30 6942 48 05 69 **KANELLOS DIMITRIS** MOBILE: +30 6945 07 47 85 KAPPA ANGELIKI MOBILE: +30 6975 85 60 84 **KARAMANIS COSTAS** MOBILE: +30 6941 54 14 65 MAVRIKOU GEORGINA MOBILE: +30 6974 18 07 84 PATELIS DIMITRIS MOBILE: +30 6944 04 43 61 THEODOTOS ARISTOFANIS MOBILE: +30 6951 79 82 89 TSALPATOUROU ANASTASIA MOBILE: +30 6945 84 81 13 TSALPATOUROU MARGARITA MOBILE: +30 6934 74 22 16 Tanker Chartering FLOURIS JOHN MOBILE: +30 6955 80 15 03 **FOUROULI STELLA** MOBILE: +30 6947 35 68 48 PAPANTONOPOULOS NICOLAS MOBILE: +30 6945 23 21 88

We We care. deliver. © Allied Shipbroking Inc. © Allied Chartering S.A. 48, Aigialeias Str, 151 25 Maroussi Athens, Greece Tel: +30 210 4524500 Tel: +30 210 4288100

Email: research@allied-shipbroking.gr





10

Disclaimer & Appendix





Disclaimer

The information contained within this report has been provided by Allied Shipbroking Inc. and Allied Chartering S.A. for general information purposes.

All the information is compiled through Allied Shipbroking Inc. and Allied Chartering S.A. databases, as well as from other market sources. Despite having taken reasonable care in the gathering, filtering and auditing of this information and believing that the information is accurate and correct, it may still contain errors, as a lot of the views regarding market levels are partially derived from estimates and/or subject judgments while the reported transaction activity is gathered from several sources and rumors, some of which are sometimes hard to validate in full their accuracy and truthfulness. As such we advise that the information be taken cautiously, while advising that this information does not obviate the need to also make further enquiries and seek further information in order to obtain a more accurate outlook. As we make no warranties of any kind, both expressed or implied, as to the completeness, accuracy, reliability or completeness of the information herein, Allied Shipbroking Inc. and its connected persons shall not be held liable to any loss or damage of any kind, including direct, indirect and/or consequential damages caused by negligence of any kind on our part.

Any choice to rely on this information provided is strictly at the recipient's own risk.

This report and its information is confidential and solely for the internal use of its recipients, while any re-production or re-distribution of the report and its material is strictly prohibited without prior permission from Allied Shipbroking Inc.

If you wish to subscribe to this or any other report we produce, please contact us directly.

Appendix

Aggregate Price Index quoted on the first page for both Newbuilding and Secondhand relates to the current average prices levels compared to where they stood at 1st January 2010 (i.e. index 100 = 01/01/2010)

Demolition market average price index refers to the combination of the average prices currently offered in the Indian Sub-Continent, Far East and Mediterranean.

Period rates currently relate to Capesize of 180,000dwt, Panamax of 76,000dwt, Supramax of 56,000dwt and Handysize of 33,000dwt on the Dry Bulk side and VLCC of 250,000dwt, Suezmax of 150,000dwt, Aframax of 115,000dwt and MR of 52,000dwt on the Tankers side respectively.

In terms of Secondhand Asset Prices their levels are quoted based on following description:

	Resale	5 year old	10 year old	15 year old	All vessels built to European specifications by top Japanese shipbuilders, with dwt size
Capesize	180,000dwt	180,000dwt	170,000dwt	150,000dwt	based on the below table.
Panamax	82,000dwt	82,000dwt	76,000dwt	74,000dwt	-
Supramax	62,0000dwt	58,000dwt	56,000dwt	52,000dwt	
Handysize	37,000dwt	32,000dwt	32,000dwt	28,000dwt	-
VLCC	310,000dwt	310,000dwt	250,000dwt	250,000dwt	
Suezmax	160,000dwt	150,000dwt	150,000dwt	150,000dwt	-
Aframax	110,000dwt	110,000dwt	105,000dwt	95,000dwt	-
MR	52,000dwt	45,000dwt	45,000dwt	45,000dwt	-

Visit us @ www.allied-shipbroking.gr



© Allied Shipbroking Inc. © Allied Chartering S.A. 48, Aigialeias Str, 151 25 Maroussi Athens, Greece Tel: +30 210 4524500 Tel: +30 210 4288100

Email: research@allied-shipbroking.gr





11