## Weekly Shipping Market Update

08<sup>th</sup>- 12<sup>th</sup> May 2017 | Week 19

## Market Analysis

In the midst of cyber turmoil taking center stage this weekend, major developments with regards to world trade and the global economy got side-lined in major media. In particular Xi Jinping welcomed 28 heads of state and government in Beijing over the weekend, as he sought to further promote his most ambitious foreign policy under the banner of the "belt and road" initiative. With roughly US\$ 150bn spending in investment per year in over 68 countries, there is a whole lot riding on this scheme for both China as well as all its participating partners. However, behind the scenes there is a lot of skepticism and mistrust by the West with regards to the broader motivations that China hides behind the scenes.

A part of this weekend's forum was for President Xi Jinping to ease concerns as well as to further enhance ties between the linking countries. China has sought out to properly take up the opportunities that have been left behind by the U.S. retreat from the Transpacific Partnership, while always trying to refrain from looking like it wants to take up a leading role in the region as a political power through its economic might. In an effort to smooth out concerns and regional objections it announced a further funding commitment of around US\$ 84bn, while also announcing the creation of a China-Russia Regional Co-operation Development Investment Fund to promote links between China's north and Russia's far east. At the same time China's recent agreement with the U.S. to take action by mid-July to increase access for U.S. financial firms and expand access for certain U.S. agricultural products has helped to ease tensions between the two nations, while also pulling back concerns that U.S. President Trump would go through with his pre-election campaign promises with regards to increasing trade barriers with China.

All this does help boost prospects for the whole of the Asian region, with the close trading ties and stronger trade flow likely to help boost economic growth not just for China but for the majority of the 68 countries that have signed up. Furthermore, it looks as though interdependence of emerging markets to the U.S. and Europe is starting to slightly wain, with a better intra-regional trade allowing a greater portion of their export-oriented growth to be sourced by countries outside the OECD group. This impart makes for a more robust global economic growth as the whole international trade balancing act is reliant on more individual nations rather than just the few more developed countries, which in effect meant that the whole system was more prone to severe shocks.

The deeper question however that still holds, is by when do we expect to see some sort of fruits bearing from this whole endeavor? The answer is slightly more complicated, especially when given the fact that a whole lot of politics is also heavily involved and a general sense of mistrust is still to be tackled. It does however help boost the overall fundamentals and with such figures being spent on infrastructure that will essentially be used in its majority to further boost trade, we should start to see a more promising picture for the future of trade slowly emerge.

George Lazaridis

Head of Market Research & Asset Valuations



### Week in numbers

#### Dry Bulk Freight Market

			V	V-O-W c	hange
	12 May			$\pm \Delta$	±%
BDI	1,014	~		20	2.0%
BCI	1,725	$\sim$		245	16.6%
BPI	992			-31	-3.0%
BSI	784			-27	-3.3%
BHSI	509		•	-14	-2.7%

#### Tanker Freight Market

			1	N-O-M c	hange	
	12 May			$\pm\Delta$	±%	
BDTI	741	<	▼	-33	-4.3%	Ì
BCTI	540		▼	-26	-4.6%	

#### Newbuilding Market

Aggregate	Price Inde	ľ	M-O-M change			
	12 May			$\pm \Delta$	±%	
Bulkers	79	_		2	2.5%	
Cont	93			0	0.0%	
Tankers	88			0	0.0%	
Gas	92			0	0.0%	

#### Secondhand Market

Aggregate	Price Inde	I	M-O-M change			
	12 May			$\pm\Delta$	±%	
Capesize	57	_		6	11.1%	
Panamax	56			4	7.0%	
Supramax	63			7	12.9%	
Handysize	59			5	10.3%	
VLCC	81	$\smile$		-1	-1.1%	
Suezmax	73		▼	0	-0.3%	
Aframax	86			1	1.4%	
MR	105			3	3.3%	

#### Demolition Market

Avg Price I	ndex (mai	n 5 regions)	W-O-W change			
	12 May			$\pm\Delta$	±%	
Dry	294	~	▼	-19	-6.1%	
Wet	312	-	•	-19	-5.7%	

#### Economic Indicators

			M-O-M	change
	12 May		$\pm\Delta$	±%
Gold \$	1,231	<b>—</b>	-35	-2.8%
Oil WTI \$	48	~~~ <b>v</b>	-4	-8.4%
Oil Brent \$	51	~~~ <b>T</b>	-4	-8.0%
Iron Ore	61	~~~	-20	-25.2%
Coal	72	~~~ <b>V</b>	-8	-9.7%



© Allied Shipbroking Inc. © Allied Chartering S.A. 48, Aigialeias Str, 151 25 Maroussi Athens, Greece Tel: +30 210 4524500 Tel: +30 210 4288100





## Freight Market Dry Bulkers - Spot Market



#### 08<sup>th</sup>- 12<sup>th</sup> May 2017

**Capesize** - With a reemergence of several of the trading majors coming back to action this week, the better flow of fresh interest help clear out some of the excess tonnage that had amassed, especially in the Pacific, allowing as such rates to show some positive gains this week. As things stand now and given that the past week had been partly held back by Asian holidays in the East, expectations are for this positive momentum to still have way to go.

**Panamax** - Despite some improved trading volumes being seen out of ECSA and lending some market support, the overall trend was still one of softening figures through most of the main routes. In part this was mostly due to the excess ton-nage available in the market, however there is now a slight indication that we may have reached a momentary floor and we should start to see a slight reversal with possible gains especially if ECSA continues to feed the market with support.

**Supramax** - Activity started to show some positive signs, especially in the US Gulf were fresh interest was firm. Here too overall rates were still correcting downwards, though a shift in market trends seems to be now on course with this possibly being a temporary floor for now.

Handysize - Limited confidence and support in the market, with only the US Gulf showing some increased activity and positive gains in terms of reported freight levels. With the past week having been held back here too by the Asian holidays, we may well see things improve somewhat over the coming days, however it will take some time to clear out the current position lists.

Spot market rates & inc	lices			Average		
-	12 May	05 May	±%	2017	2016	
Baltic Dry Index						
BDI	1,014	994	2.0%	1,014	677	
Capesize						
BCI	1,725	1,480	16.6%	1,632	1,031	
BCI 5TC	\$ 12,944	\$ 11,499	12.6%	\$ 12,140	\$ 7,400	
ATLANTIC RV	\$ 11,459	\$ 10,800	6.1%	\$ 13,164	\$ 7,775	
Cont / FEast	\$ 25,188	\$ 23,063	9.2%	\$ 22,171	\$ 13,856	
PACIFIC RV	\$ 13,112	\$ 11,142	17.7%	\$ 11,457	\$ 7,070	
FEast / ECSA	\$ 13,113	\$ 11,650	12.6%	\$ 11,443	\$ 7,164	
Panamax						
BPI	992	1,023	-3.0%	1,123	696	
BPI - TCA	\$ 7,980	\$ 8,225	-3.0%	\$ 9,008	\$ 5,566	
ATLANTIC RV	\$ 6,830	\$ 7,545	-9.5%	\$ 9,605	\$ 6,139	
Cont / FEast	\$ 13,591	\$ 13,482	0.8%	\$ 14,527	\$ 9,818	
PACIFIC RV	\$ 7,584	\$ 7,862	-3.5%	\$ 8,334	\$ 5,161	
FEast / Cont	\$ 3,915	\$ 4,010	-2.4%	\$ 3,566	\$ 1,144	
Supramax						
BSI	784	811	-3.3%	809	602	
BSI - TCA	\$ 8,852	\$ 9,126	-3.0%	\$ 8,602	\$ 6,212	
USG / FEast	\$ 20,417	\$ 19,663	3.8%	\$ 18,754	\$ 9,760	
Med / Feast	\$ 14,650	\$ 15,575	-5.9%	\$ 14,360	\$ 9,635	
PACIFIC RV	\$ 7,407	\$ 7,642	-3.1%	\$ 7,185	\$ 5,197	
FEast / Cont	\$ 4,250	\$ 4,380	-3.0%	\$ 3,874	\$ 3,272	
USG / Skaw	\$ 15,463	\$ 14,206	8.8%	\$ 15,372	\$ 9,845	
Skaw / USG	\$ 7,225	\$ 7,484	-3.5%	\$ 6,581	\$ 4,196	
Handysize						
BHSI	509	523	-2.7%	487	365	
BHSI - TCA	\$ 7,391	\$ 7,606	-2.8%	\$ 7,091	\$ 5,277	
Skaw / Rio	\$ 6,795	\$ 7,030	-3.3%	\$ 5,823	\$ 4,640	
Skaw / Boston	\$ 6,767	\$ 6,967	-2.9%	\$ 5,780	\$ 4,832	
Rio / Skaw	\$ 9,455	\$ 10,267	-7.9%	\$ 9,903	\$ 6,720	
USG / Skaw	\$ 8,839	\$ 8,771	0.8%	\$ 9,853	\$ 7,056	
SEAsia / Aus / Jap	\$ 6,939	\$ 7,083	-2.0%	\$ 6,455	\$ 4,339	
PACIFIC RV	\$ 6,696	\$ 6,825	-1.9%	\$ 6,229	\$ 5,146	
	-					



© Allied Shipbroking Inc. © Allied Chartering S.A.

Email: research@allied-shipbroking.gr

#### **Dry Bulk Indices**



#### **BCI** Average TCE



#### BPI Average TCE



#### **BSI** Average TCE



#### **BHSI** Average TCE





## Freight Market Tankers - Spot Market

#### 08<sup>th</sup>- 12<sup>th</sup> May 2017

**Crude Oil Carriers** - A fairly slow week in the MEG, with rates for VLs showing a softening trend in both Westbound and Eastbound rates. This has allowed for tonnage lists to be back on the rise, while the main disappointment had been the slower level of inquiries from the Far East. A similar trend was to be noted in the WAF region, with both VLs and Suezmaxes showing a drop in rates, while the later seemed to be also facing a fair amount of disappointment in the Black Sea/ Med region as well. Aframaxes were to follow in line with the trends being noted in the larger sizes, with the only exception being that of the North Sea region, with the increased activity on the Northern routes slowly showing face and help-ing keep tonnage lists there at a minimum and helping boost sentiment.

**Oil Products** - In the products market, DPP routes showed a reversal in fortunes, with rates across the board showing a drop on a week-on-week basis. CPP routes in their majority where also on the decline, with only the USAC showing some positive gains thanks to improved interest from traders there.

Spot market rate	es & indi	ces			Average		
	12 May	05 May	±%	2017	2016		
Baltic Tanker Ind	ices						
BDTI		741	774	-4.3%	859	730	
BCTI		540	566	-4.6%	654	491	
VLCC							
MEG-USG	WS	29.36	31.55	-6.9%	36.94	35.46	
MEG-03G	\$/day	-\$ 657	\$ 1,214	-154.1%	\$ 4,901	\$ 18,511	
MEG-SPORE	WS	59.00	63.71	-7.4%	68.95	60.57	
MEG-SPORE	\$/day	\$ 44,845	\$ 50,463	-11.1%	\$ 55,105	\$ 53,871	
MEG-JAPAN	WS	57.54	62.00	-7.2%	67.27	59.11	
MEG-JAPAN	\$/day	\$ 23,449	\$ 26,859	-12.7%	\$ 30,247	\$ 42,341	
WAF-USG	WS	58.00	63.50	-8.7%	69.94	64.79	
WAF-03G	\$/day	\$ 66,863	\$ 75,249	-11.1%	\$ 83,581	\$ 81,300	
SUEZMAX							
WAF-USAC	WS	70.00	72.50	-3.4%	83.00	71.68	
WAF-0JAC	\$/day	\$ 37,374	\$ 39,340	-5.0%	\$ 46,510	\$ 41,669	
BSEA-MED	WS	85.35	86.75	-1.6%	93.97	84.23	
DJLA-MILD	\$/day	\$ 13,175	\$ 14,331	-8.1%	\$ 17,268	\$ 24,854	
AFRAMAX							
NSEA-CONT	WS	100.56	96.67	4.0%	102.29	103.36	
NJLACONT	\$/day	\$ 8,876	\$ 6,164	44.0%	\$ 10,327	\$ 23,003	
MEG-SPORE	WS	111.22	114.50	-2.9%	117.31	99.78	
	\$/day	\$ 8,950	\$ 9,691	-7.6%	\$ 9,844	\$ 16,988	
CARIBS-USG	WS	101.11	128.06	-21.0%	124.92	106.76	
CARDS 050	\$/day	\$ 5,096	\$ 12,651	-59.7%	\$ 11,134	\$ 16,423	
BALTIC-UKC	WS	67.50	67.78	-0.4%	95.26	81.18	
DALTIC ONC	\$/day	\$ 4,480	\$ 5,478	-18.2%	\$ 18,013	\$ 23,914	
DPP							
CARIBS-USAC	WS	115.00	125.00	-8.0%	134.53	112.34	
CARIDO ODAC	\$/day	\$ 22,898	\$ 26,133	-12.4%	\$ 28,597	\$ 23,804	
ARA-USG	WS	112.50	117.19	-4.0%	129.51	101.78	
/ 10/ 050	\$/day	\$ 21,756	\$ 25,046	-13.1%	\$ 28,076	\$ 24,883	
SEASIA-AUS	WS	104.19	105.44	-1.2%	109.62	98.52	
52/01/7/05	\$/day	\$ 10,371	\$ 10,693	-3.0%	\$ 11,402	\$ 19,768	
MED-MED	WS	102.83	110.89	-7.3%	114.82	97.08	
	\$/day	\$ 9,910	\$ 12,728	-22.1%	\$ 13,516	\$ 16,861	
CPP							
MEG-JAPAN	WS	104.31	105.00	-0.7%	104.09	91.35	
	\$/day	\$ 9,341	\$ 9,469	-1.4%	\$ 8,855	\$ 15,145	
CONT-USAC	WS	120.00	121.67	-1.4%	157.48	104.70	
	\$/day	\$ 5,434	\$ 5,930	-8.4%	\$ 9,966	\$ 8,637	
CARIBS-USAC	WS	140.00	125.00	12.0%	142.42	114.82	
	\$/day	\$ 23,195	\$ 19,511	18.9%	\$ 23,464	\$ 18,531	
USG-CONT	WS	102.19	76.56	33.5%	107.31	82.20	
	\$/day	\$ 3,224	\$ 24	13333.3%	\$ 3,505	\$ 5,194	

liver.

care.

© Allied Shipbroking Inc. © Allied Chartering S.A.



#### Tanker Indices



#### VLCC Average TCE



#### Suezmax Average TCE



#### Aframax Average TCE



#### MR Average TCE





## Freight Market Period Charter

#### 08<sup>th</sup>- 12<sup>th</sup> May 2017

Dry Bulk period market TC rates last 5 years						
	12 May	07 Apr	±%	Min	Avg	Max
Capesize						
12 months	\$ 15,000	\$ 16,250	-7.7%	\$ 6,200	\$ 14,099	\$ 31,450
36 months	\$ 14,500	\$ 16,000	<b>-9.4%</b>	\$ 6,950	\$ 14,761	\$ 25,200
Panamax						
12 months	\$ 10,500	\$ 12,250	-14.3%	\$ 4,950	\$ 9,368	\$ 15,450
36 months	\$ 12,000	\$ 12,000	0.0%	\$ 6,200	\$ 10,031	\$ 15,325
Supramax						
12 months	\$ 9,500	\$ 10,750	-11.6%	\$ 4,450	\$ 9,217	\$ 13,950
36 months	\$ 10,250	\$ 11,000	-6.8%	\$ 6,200	\$ 9,601	\$ 13,700
Handysize						
12 months	\$ 8,000	\$ 8,750	-8.6%	\$ 4,450	\$ 7,658	\$ 10,450
36 months	\$ 8,250	\$ 8,250	0.0%	\$ 5,450	\$ 8,188	\$ 11,450

#### Latest indicative Dry Bulk Period Fixtures

M/V "AQUABELLA", 177216 dwt, built 2005, dely China 15/30 Jun about, \$15,600, for 8/12 months trading, to Cargill

M/V "CORONIS", 74381 dwt, built 2006, dely in d/c EC India 16/20 May, \$9,000, for 11/13 months trading, to Cerraghil

M/V "CIC PRIDE", 171870 dwt, built 2002, dely Fangcheng 12 May, \$13,750, for 6/8 months trading, to Cargill

M/V "PRABHU YUVIKA", 76310 dwt, built 2004, dely Bayuquan 10/11 May, \$9,250, for 4/7 months trading, to MOL

M/V "GREAT YUAN", 178979 dwt, built 2010, dely CJK 11 May, \$15,500, for 4/7 months trading, to Louis Dreyfus

Tanker period	d market T	la	ast 5 year	S		
	12 May	07 Apr	±%	Min	Avg	Max
VLCC						
12 months	\$ 28,000	\$ 26,500	5.7%	\$ 18,000	\$ 30,958	\$ 57,750
36 months	\$ 28,250	\$ 28,250	0.0%	\$ 22,000	\$ 31,155	\$ 45,000
Suezmax						
12 months	\$ 18,000	\$ 18,000	0.0%	\$ 15,250	\$ 23,654	\$ 42,500
36 months	\$ 22,500	\$ 22,500	0.0%	\$ 17,000	\$ 24,498	\$ 35,000
Aframax						
12 months	\$ 15,750	\$ 16,000	-1.6%	\$ 13,000	\$ 18,496	\$ 30,000
36 months	\$ 16,750	\$ 17,000	-1.5%	\$ 14,750	\$ 18,975	\$ 27,000
MR						
12 months	\$ 13,250	\$ 12,750	3.9%	\$ 12,000	\$ 14,948	\$ 21,000
36 months	\$ 14,000	\$ 14,000	0.0%	\$ 14,000	\$ 15,262	\$ 18,250

#### Latest indicative Tanker Period Fixtures

M/T "GLORIC", 300000 dwt, built 2006, \$27,000, for 1 year trading, to BP

 $\rm M/T$  "SEA SHELL", 158000 dwt, built 2016, \$22,000, for 6+6 months trading, to ATC

 $\rm M/T$  "BM BONANZA", 105000 dwt, built 2007, \$15,000, for 6+6 months trading, to UNIPEC

M/T "KONG QUE ZUO", 75000 dwt, built 2011, \$13,250, for 1 year trading, to ST SHIPPING  $% \mathcal{T}_{\mathrm{S}}$ 

 $\rm M/T$  "BOX", 50500 dwt, built 2009, \$14,300, for 6 months trading, to CARGILL



© Allied Shipbroking Inc. © Allied Chartering S.A.

Email: research@allied-shipbroking.gr



### Dry Bulk 12 month period charter rates (USD '000/day)











## Tanker 12 month period charter rates (USD '000/day)VLCCSuezmax



 $\begin{array}{c} 31 \\ 29 \\ 27 \\ 25 \\ 23 \\ 21 \\ 19 \\ 17 \\ 15 \\ Na^{1-10} \\ No^{V-10} \\ Na^{V-11} \\ Na^{V-11} \end{array}$ 

Aframax



MR







# Sale & Purchase Newbuilding Orders



#### 08<sup>th</sup>- 12<sup>th</sup> May 2017

The newbuilding market has been showing some slow sparks of life, though this is not the main driver behind the recent price hikes that have been noted on the offers from shipbuilders. The combination of a push towards higher spec units by shipbuilders and the increased costs of construction have pushed for a significant rise in the price being quoted for dry bulk vessels. This is likely to continue further, especially given the fact that at the current prevailing price levels there are still a number of S. Korean and Japanese shipbuilders which are unable to compete. Given the recent trends, we have also started to see a growing interest from potential buyers, many of which are looking to secure these current price levels before they break away to much higher levels. As such we are still on speculative ordering rather then ordering on market fundamentals, as even though secondhand asset prices have increased they are still to low to excuse the growing interest in newbuildings.

#### Dry Bulk Newbuilding Prices



#### **Tanker Newbuilding Prices**



Indicative Dry NB Price	last 5 years								
	12 May	07 Apr	±%		Min	Avg	Max		
Dry Bulkers	Dry Bulkers								
Capesize (180,000dwt)	43.5	42.5	2.4%		41.8	48.3	58.0		
Kamsarmax (82,000dwt)	26.0	25.0	4.0%		24.3	27.4	30.8		
Panamax (77,000dwt)	25.0	24.5	2.0%		23.8	26.6	29.5		
Ultramax (64,000dwt)	24.5	23.5	4.3%		22.3	25.0	28.0		
Handysize (37,000dwt)	21.5	21.5	0.0%		19.5	21.5	23.5		
Container									
Post Panamax (9,000teu)	82.5	82.5	0.0%		76.5	84.7	92.0		
Panamax (5,200teu)	48.0	48.0	0.0%		48.0	54.1	63.9		
Sub Panamax (2,500teu)	26.0	26.0	0.0%		26.0	30.8	38.0		
Feeder (1,700teu)	21.5	21.5	0.0%		21.5	24.3	27.3		

Indicative Wet NB Prices (US\$ million)						
12 May	07 Apr	±%	Min Avg Max			
80.0	80.0	0.0%	80.0 93.0 101.0			
53.0	53.0	0.0%	53.0 60.0 66.0			
43.0	43.0	0.0%	43.0 50.2 55.0			
42.0	42.0	0.0%	40.5 43.7 47.0			
32.5	32.5	0.0%	32.5 34.8 37.3			
190.0	190.0	0.0%	190.0 198.9 202.0			
70.0	70.0	0.0%	70.0 74.1 80.0			
62.0	62.0	0.0%	62.0 64.8 68.5			
40.0	40.0	0.0%	40.0 43.3 46.0			
	12 May 80.0 53.0 43.0 42.0 32.5 190.0 70.0 62.0	12 May 07 Apr   80.0 80.0   53.0 53.0   43.0 43.0   42.0 42.0   32.5 32.5   190.0 190.0   70.0 70.0   62.0 62.0	12 May 07 Apr ±%   80.0 80.0 0.0%   53.0 53.0 0.0%   43.0 43.0 0.0%   42.0 42.0 0.0%   32.5 32.5 0.0%   190.0 190.0 0.0%   62.0 62.0 0.0%			

Reported T	ransacti	ions					
Туре	Units	Size	Shipbuilder	Price	Buyer	Delivery	Comments
BULKER	4	81,000 dwt	CHENGXI SHIPYARD, China	\$ 24.5m	KOREA LINE CORP - South Korea	2019 - 2020	
TANKER	2	160,000 dwt	HYUNDAI HEAVY INDUSTRIES, S. Korea	N/A	EURONAV - Belgium	2H 2018	against 7yr TC to Valero Energy, Ice class 1C
TANKER	2	62,000 dwt	OSHIMA SHIPBUILDING, Japan	\$ 25.5m	TAIWAN NAVIGATION - Taiwan	2018	
TANKER	4	38,000 dwt	TAIZHOU KOUAN SHIPYARD, China	N/A	REEDERI H VOGEMANN - German	Q4 2018 - 2019	
CONT	2+2	2,525 teu	KEPPEL AMFELS, U. S. A.	N/A	PASHA HAWAII - U. S. A.	1 - 3Q 2020	LNG fuelled
PAX	1	10,000 gt	NAVIERA ARMAS, Spain	N/A	INCAT - Australia	2019	1,200 PAX, 215 CARS

© Allied Shipbroking Inc. © Allied Chartering S.A.



## Sale & Purchase Secondhand Sales



#### 08<sup>th</sup>- 12<sup>th</sup> May 2017

On the dry bulk side, the slowdown seems to have continued for yet another week, while the firm prices continue to prevail. The recent downward correction in the freight market seems to have spooked buyers slightly while the fast passed increases noted of late have caused both buyers and sellers to take a step back and re-evaluate their respective positions.

On the tanker side, there was a considerable switch in market conditions, with reported activity noting a significant boost especially in the smaller product tanker sizes. However, things were not just limited to the smaller product tankers this time around, with a number of larger crude oil carriers changing hands and showing a slight upward correction in their respective prices in the process. This long pause that had been noted in these larger sizes seems to have been interrupted now, while we may well see this trend continue despite the fact that nothing notable has been seen in the freight market.

....

4100

Indicativ	la	ast 5 years					
		12 May	07 Apr	±%	Min	Avg	Max
Capesize							
180k dwt	Resale	42.5	41.0	3.7%	34.5	45.5	65.0
180k dwt	5 year old	34.0	33.0	3.0%	23.0	34.1	53.0
170k dwt	10 year old	24.5	19.5	25.6%	12.0	22.4	38.0
150k dwt	15 year old	13.5	11.5	17.4%	6.5	13.5	25.0
Panamax							
82k dwt	Resale	29.5	28.0	5.4%	22.5	28.3	34.0
82k dwt	5 year old	21.5	20.5	4.9%	11.5	19.4	28.0
76k dwt	10 year old	14.5	13.5	7.4%	7.3	13.6	23.0
74k dwt	15 year old	8.5	7.5	13.3%	3.5	8.7	14.5
Supramax							
62k dwt	Resale	27.0	25.5	5.9%	19.0	26.6	33.0
58k dwt	5 year old	18.5	16.5	12.1%	11.0	18.7	27.0
56k dwt	10 year old	13.5	11.0	22.7%	6.0	13.3	22.0
52k dwt	15 year old	8.5	7.5	13.3%	3.5	8.3	13.5
Handysize	9						
37k dwt	Resale	20.5	19.5	5.1%	17.0	21.4	26.0
32k dwt	5 year old	14.5	13.5	7.4%	7.8	15.2	22.0
32k dwt	10 year old	8.5	7.5	13.3%	6.0	11.0	16.8
28k dwt	15 year old	5.5	4.5	22.2%	3.5	7.0	11.0

Indicative	e Tanker Val		last 5 years				
		12 May	07 Apr	±%	Min	Avg	Max
VLCC							
310k dwt	Resale	84.5	83.0	1.8%	80.0	92.5	105.0
310k dwt	5 year old	64.5	63.0	2.4%	55.0	67.9	84.0
250k dwt	10 year old	43.0	43.0	0.0%	34.5	45.1	59.0
250k dwt	15 year old	23.0	25.0	-8.0%	16.9	27.7	41.0
Suezmax							
160k dwt	Resale	55.5	54.0	2.8%	53.0	62.5	73.0
150k dwt	5 year old	42.5	42.0	1.2%	38.0	48.4	62.0
150k dwt	10 year old	28.5	28.5	0.0%	24.0	33.0	44.5
150k dwt	15 year old	17.5	18.5	-5.4%	14.0	18.8	23.0
Aframax							
110k dwt	Resale	44.5	43.5	2.3%	39.0	48.2	57.0
110k dwt	5 year old	30.5	29.5	3.4%	27.0	35.8	47.5
105k dwt	10 year old	19.5	18.5	5.4%	16.0	23.1	33.0
105k dwt	15 year old	13.5	14.0	-3.6%	8.0	13.2	18.5
MR							
52k dwt	Resale	34.5	33.5	3.0%	32.0	36.1	39.0
52k dwt	5 year old	24.5	23.5	4.3%	22.0	26.1	31.0
45k dwt	10 year old	17.0	16.0	6.3%	14.0	17.6	21.0
45k dwt	15 year old	10.0	10.0	0.0%	9.0	10.9	13.5

#### Price movements of 5 year old Dry Bulk assets

Capesize

















1 month diff 3 months diff 6 months diff 12 months diff

#### Price movements of 5 year old Tanker assets





Suezmax















liver. care.

© Allied Shipbroking Inc. © Allied Chartering S.A.

# Sale & Purchase Secondhand Sales



### 08<sup>th</sup>- 12<sup>th</sup> May 2017

Tankers									
Size	Name	Dwt	Built	Shipbuilder	M/E	Coating	Price	Buyers	Comments
VLCC	AMANTEA	309,287	2002	SAMSUNG HEAVY, S. Korea	B&W		\$ 24.0m	Greek	SS passed
VLCC	DALIAN VENTURE	296,722	2011	DALIAN SHBLDG IND - NO, China	MAN-B&W		\$ 53.0m	U. K. Based - Zodiac Group	committed
SUEZ	AEGEAN MIRACLE	158,885	2017	HYUNDAI HEAVY INDS - G, S. Korea	MAN-B&W		\$ 55.5m	Greek - Olympic	Dely May '17
SUEZ	AEGEAN FIGHTER	158,871	2017	HYUNDAI HEAVY INDS - G, S. Korea	MAN-B&W		\$ 55.5m	Shipping	Dely June '17
SUEZ	SAMSARA	158,000	2017	SHANGHAI WAIGAOQIAO, China	MAN-B&W		\$ 64.0m	Greek - DRY Ships	Dely May with 5y T/C back with P.S. and P.O., internal deal
LR1	FORTUNE VICTORIA	74,998	2007	MINAMI-NIPPON USUKI, Japan	MAN-B&W		\$ 17.0m	Greek - Benetech	
MR	PRETTY WORLD	51,218	2007	STX, S. Korea	MAN-B&W		\$ 16.3m	U. K. Based - Union Maritime	SS/DD due Nov '17, IMO III
MR	BALTIC AMBITION	37,343	2006	HYUNDAI MIPO, S. Korea	MAN-B&W	EPOXY PHEN	\$ 12.0m		IMO II/III, Ice 1b, BB back to Advantage then TC to norden
MR	BALTIC MERCHANT	37,311	2006	HYUNDAI MIPO, S. Korea	MAN-B&W	EPOXY PHEN	\$ 12.0m		IMO II/III, Ice 1b, BB back to Advantage then TC to norden
MR	BALTIC MARSHALL	37,289	2006	HYUNDAI MIPO, S. Korea	MAN-B&W	EPOXY PHEN	\$ 12.0m	U.S. Based - Northern Shipping Funds	IMO III, Ice 1b, BB back to Advantage then TC to norden
MR	BALTIC FAITH	37,067	2006	HYUNDAI MIPO, S. Korea	MAN-B&W	EPOXY PHEN	\$ 12.0m		IMO II/III, Ice 1a, BB back to Advantage then TC to norden
MR	BALTIC FORCE	37,039	2006	HYUNDAI MIPO, S. Korea	MAN-B&W	EPOXY PHEN	\$ 12.0m		IMO II/III, Ice 1a, BB back to Advantage then TC to norden
PROD/ CHEM	SKY DREAM	19,807	2010	FUKUOKA, Japan	MAN-B&W	StSt	N/A	Norwegian - Blystad Group	DD due Jun '17
SMALL	USICHEM	7,124	2005	SELAH, Turkey	МаК	EPOXY PHEN	N/A	Turkish	old sale
SMALL	CANSU D	5,850	2005	ISTANBUL, Turkey	МаК	EPOXY Coated	\$ 6.5m	Greek - Macoil	old sale, IMO II, SS/DD due Sept '17
SMALL	SAN BERTOLDO	4,993	2017	AVIC DINGHENG SHIPBUIL, China	Wartsila		\$ 17.5m	Swedish - Tarbit Shipping	old sale, Asphalt tanker
SMALL	ELISABETH J	4,232	2002	ZHEJIANG, China	МаК		N/A	Dutch - Leife	old sale
Bulk Car									
Size	Name	Dwt	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
CAPE	ARISTOFANIS	178,926	2011	SUNGDONG, S. Korea	MAN-B&W		\$ 31.1m	Greek	incl. TC at \$11,733pd till Feb '18
KMAX	FRONTIER HERO	81,043	2014	JAPAN MARINE UTD - TSU, Japan	MAN-B&W		N/A	Greek	
PMAX	GOLDEN TRADER II	79,600	2012	JINHAI HEAVY INDUSTRY, China	MAN-B&W		\$ 15.0m	U. S. A. Based - Cargill	on subs
PMAX	GOLDEN TRADER I	79,600	2012	JINHAI HEAVY INDUSTRY, China	MAN-B&W		\$ 15.0m	Inc	on subs



© Allied Shipbroking Inc. © Allied Chartering S.A.

Email: research@allied-shipbroking.gr

Coverte User

# Sale & Purchase Secondhand Sales



### 08<sup>th</sup>- 12<sup>th</sup> May 2017

Bulk Carriers - continued									
Size	Name	Dwt	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
PMAX	FU MIN	72,437	1997	SASEBO SASEBO, Japan	B&W		\$ 5.2m	Chinese	
SMAX	CRYSTAL PALACE	58,781	2008	TSUNEISHI CEBU, Philippines	MAN-B&W	4 X 30t CRANES	\$ 13.4m	Thai - Thoresen Thai	committed
SMAX	AMETRIN	56,855	2011	JIANGSU NEW HANTONG SH, China	MAN-B&W	4 X 30t CRANES	\$ 10.8m	undisclosed	
HANDY	GLOBAL PEACE	31,875	2011	MURORAN DOCK, Japan	Mitsubishi	4 X 30t CRANES	\$ 10.2m	Hong Kong - Pacific Basin	2xGens, Logger



© Allied Shipbroking Inc. © Allied Chartering S.A.



# Sale & Purchase Demolition Sales



#### 08<sup>th</sup>- 12<sup>th</sup> May 2017

Trouble still seems to be brewing in the demo market, with the softening of prices gaining further pace this past week. Local steel prices in the Indian Sub-Continent have taken a further fall, with the strong flow of cheap imports from China creating an excessive glut in the market at the moment and leaving little support for end buyers to keep their offered prices buoyant. There is some hope in the medium to long term, given the recent rumors of the Indian government contemplating the possibility of imposing strong "anti-dumping" duties on cheap steel products from countries such as China, in an effort to curb the excess flow of cheap steel and as such protect local producers. For the time being however the current fundamentals are working against the market, with both the price support have evaporated during the course of the past couple of weeks, while at the same time we are quickly approaching the start of both the monsoon season and Ramadan holidays, both of which will take out significant buying interest from the market and leave for an ever bigger softening in prices.

#### **Dry Scrap Prices**



#### Wet Scrap Prices



Indicative	Dry Prices (		last 5 years					
		12 May	05 May	±%		Min	Avg	Max
Indian Sub Continent								
	Bangladesh	330	355	-7.0%		220	374	475
	India	340	365	-6.8%		225	376	500
	Pakistan	335	360	-6.9%		220	374	475
Far East As	sia							
	China	240	260	-7.7%		110	268	425
Mediterran	nean							
	Turkey	225	225	0.0%		145	239	355

Indicative	Wet Prices		last 5 years						
		12 May	05 May	±%		Min	Avg	Max	
Indian Sub Continent									
	Bangladesh	350	375	-6.7%		245	395	495	
	India	360	385	-6.5%		250	398	510	
	Pakistan	355	380	-6.6%		245	396	500	
Far East As	sia								
	China	260	280	-7.1%		120	284	445	
Mediterranean									
	Turkey	235	235	0.0%		150	249	355	

Reported	Transactions							
Туре	Vessel's Name	Dwt	Built	Country Built	Ldt	US\$/ldt	Buyer	Sale Comments
Bulker	FLASH	177,996	2009	China	19,783	N/A	Turkish	vessel was damaged
Cont	HYUNDAI FREEDOM	68,363	1996	S. Korea	22,874	\$ 355/Ldt	undisclosed	bss 'as is' Hong Kong
Bulker	KANG FU	51,069	2002	Japan	7,889	N/A	Chinese	dely China
Cont	JUIST TRADER	34,041	1998	Germany	10,531	\$ 375/Ldt	undisclosed	dely Indian Sub Cont
Cont	RAJIV GANDHI	28,902	1994	S. Korea	8,288	\$ 300/Ldt	undisclosed	at auction 'as is' Mumbai, buyer to pay extra for VAT and extra payment for bunkers/lubs
Bulker	TAI AN	27,652	1985	Japan	5,903	N/A	Pakistani	dely Pakistan
Bulker	TAMREY	25,758	1986	Japan	5,474	N/A	Pakistani	dely Pakistan
Gen. Cargo	SAN FERNANDO REY	12,126	1999	Russia	6,094	\$ 348/Ldt	Bangladeshi	



© Allied Shipbroking Inc. © Allied Chartering S.A.



## Trade Indicators Markets | Currencies | Commodities



#### 08<sup>th</sup>-12<sup>th</sup>-May 2017

Indonesian tanker owner Soechi Lines is lining up a bond sale worth \$300.

The company will issue the debt over seven years, the Kontan daily reported, citing its president commissioner Paulus Utomo.

In January, the owner's outlook was downgraded by ratings agency Fitch due to a lack of cash flow visibility from its shipyard operations.

Despite the stability in its core tanker business, Fitch revised the outlook for the Indonesian owner from 'stable' to 'negative'.

Soechi deferred three newbuilding deliveries in 2016 worth \$60m, all for its main client Pertamina. Source: Tradewinds

				las	t 12 mon	ths
	12 May	07 Apr	±%	Min	Avg	Max
Markets						
10year US Bond	2.34	2.37	-1.6%	1.37	2.03	2.61
S&P 500	2,390.9	2,355.5	1.5%	2,001	2,221	2,400
Nasdaq	6,121.2	5,877.8	4.1%	4,594	5,393	6,129
Dow Jones	20,896.6	20,656.1	1.2%	17,140	19,191	21,116
FTSE 100	7,435.4	7,349.4	1.2%	5,924	6,911	7,435
FTSE All-Share UK	4,071.2	4,010.3	1.5%	3,238	3,763	4,071
CAC40	5,405.4	5,135.3	5.3%	4,030	4,653	5,432
Xetra Dax	12,770.4	12,225.1	4.5%	9,269	10,994	12,770
Nikkei	19,883.9	18,664.6	6.5%	1,667	17,762	19,962
Hang Seng	25,156.3	24,267.3	3.7%	19,694	22,741	25,156
DJ US Maritime	221.4	233.4	-5.1%	170.4	211.5	240.0
Currencies						
\$ per €	1.09	1.06	2.3%	1.04	1.09	1.14
\$ per ₤	1.29	1.24	3.7%	1.21	1.29	1.49
£ per €	0.85	0.86	-1.3%	0.76	0.85	0.91
¥ per \$	113.8	110.8	2.8%	100.0	108.6	118.1
\$ per Au\$	0.74	0.75	-1.8%	0.72	0.75	0.77
\$ per NoK	0.12	0.12	0.3%	0.11	0.12	0.13
\$ per SFr	1.01	1.01	0.1%	0.96	0.99	1.03
Yuan per \$	6.90	6.90	0.0%	6.51	6.78	6.96
Won per \$	1,127.8	1,134.2	-0.6%	1,092.8	1,146.8	1,210.7
\$ INDEX	105.4	104.9	0.4%	97.9	102.8	108.3
Commoditites						
Gold \$	1,231.3	1,266.5	-2.8%	1,125.7	1,257.8	1,366.3
Oil WTI \$	47.8	52.2	-8.4%	39.5	48.8	54.5
Oil Brent \$	50.8	55.2	-8.0%	41.8	50.9	57.1
Palm Oil	-	-	_	562.0	562.0	562.0
Iron Ore	60.5	80.9	-25.2%	47.9	67.9	94.5
Coal Price Index	72.3	80.0	-9.7%	53.4	74.1	101.5
White Sugar	448.9	467.4	-4.0%	441.8	529.2	613.5



#### Yuan per US Dollar



#### Commodities

Iron Ore (TSI)







#### Yen per US Dollar



**US Dollar INDEX** 











Email: research@allied-shipbroking.gr

© Allied Shipbroking Inc. © Allied Chartering S.A.











# **Contact Details**

#### 08<sup>th</sup>- 12<sup>th</sup> May 2017 | Week 19

#### ALLIED SHIPBROKING INC.

48, Aigialeias Street, 4<sup>th</sup> Floor, Maroussi 151 25, Greece Tel: +30 210 45 24 500 Fax: +30 210 45 25 017/ 019

E-mail: snp@allied-shipbroking.gr

#### Sale & Purchase

AERAKIS GEORGE
MOBILE: +30 6946 04 57 37
BOLIS ILIAS
MOBILE: +30 6937 02 65 00
DASKALAKIS GEORGE
MOBILE: +30 6932 24 80 07
DRAKOGIANNOPOULOS STAVROS
MOBILE: +30 6932 20 15 65
DRAKOGIANNOPOULOS SAKIS MOBILE: +30 6944 88 58 08
KARADIMAS COSTAS
MOBILE: +30 6932 20 15 64
KLONIZAKIS JOHN
MOBILE: +30 6948 50 55 81
KOSTOYANNIS JOHN
MOBILE: +30 6932 43 39 99
MANOLAS NIKOLAS
MOBILE: +30 6940 63 22 56
MOISSOGLOU THEODOROS
MOBILE: +30 6932 45 52 41
PAPAIOANNOU ANTONIS
MOBILE: +30 6936 54 80 22
PAPOUIS THASSOS
MOBILE: +30 6944 29 49 89
PRACHALIAS ARGIRIS
MOBILE: +30 6947 62 82 62
SKOURTIS GEORGE MOBILE: +30 6936 93 62 12
STASSINAKIS JOHN
MOBILE: +30 6972 60 92 09
TSALPATOUROS COSTIS
MOBILE: +30 6932 20 15 63
VARVAROS PLUTON
MOBILE: +30 6937 25 15 15
Maritime Research & Valuations
LAZARIDIS GEORGE
MOBILE: +30 6946 95 69 40



#### ALLIED CHARTERING S.A.

48, Aigialeias Street, 4<sup>th</sup> Floor, Maroussi 151 25, Greece Tel : +30 210 42 88 100 Fax: +30 210 45 24 201

E-mail: drycargo@allied-chartering.gr

E-mail: tanker@allied-chartering.gr

Dry Cargo Chartering
ALEXOPOULOS PANOS
MOBILE: +30 6944 34 66 15
DAOULAS SPYROS
MOBILE: +30 6932 27 88 40
KAILAS VAGGELIS
MOBILE: +30 6942 48 05 69
KANELLOS DIMITRIS
MOBILE: +30 6945 07 47 85
KAPPA ANGELIKI
MOBILE: +30 6975 85 60 84
KARAMANIS COSTAS
MOBILE: +30 6941 54 14 65
MAVRIKOU GEORGINA
MOBILE: +30 6974 18 07 84
PATELIS DIMITRIS
MOBILE: +30 6944 04 43 61
THEODOTOS ARISTOFANIS
MOBILE: +30 6951 79 82 89
TSALPATOUROU ANASTASIA
MOBILE: +30 6945 84 81 13
TSALPATOUROU MARGARITA
MOBILE: +30 6934 74 22 16
Tanker Chartering
FLOURIS JOHN
MOBILE: +30 6955 80 15 03
FOUROULI STELLA
MOBILE: +30 6947 35 68 48
PAPANTONOPOULOS NICOLAS
MOBILE: +30 6945 23 21 88



© Allied Shipbroking Inc. © Allied Chartering S.A. 48, Aigialeias Str, 151 25 Maroussi Athens, Greece Tel: +30 210 4524500 Tel: +30 210 4288100

Email: research@allied-shipbroking.gr





# Disclaimer & Appendix





#### Disclaimer

The information contained within this report has been provided by Allied Shipbroking Inc. and Allied Chartering S.A. for general information purposes.

All the information is compiled through Allied Shipbroking Inc. and Allied Chartering S.A. databases, as well as from other market sources. Despite having taken reasonable care in the gathering, filtering and auditing of this information and believing that the information is accurate and correct, it may still contain errors, as a lot of the views regarding market levels are partially derived from estimates and/or subject judgments while the reported transaction activity is gathered from several sources and rumors, some of which are sometimes hard to validate in full their accuracy and truthfulness. As such we advise that the information be taken cautiously, while advising that this information does not obviate the need to also make further enquiries and seek further information in order to obtain a more accurate outlook. As we make no warranties of any kind, both expressed or implied, as to the completeness, accuracy, reliability or completeness of the information herein, Allied Shipbroking Inc. and its connected persons shall not be held liable to any loss or damage of any kind, including direct, indirect and/or consequential damages caused by negligence of any kind on our part.

Any choice to rely on this information provided is strictly at the recipient's own risk.

This report and its information is confidential and solely for the internal use of its recipients, while any re-production or re-distribution of the report and its material is strictly prohibited without prior permission from Allied Shipbroking Inc.

If you wish to subscribe to this or any other report we produce, please contact us directly.

#### Appendix

Aggregate Price Index quoted on the first page for both Newbuilding and Secondhand relates to the current average prices levels compared to where they stood at 1st January 2010 (i.e. index 100 = 01/01/2010)

Demolition market average price index refers to the combination of the average prices currently offered in the Indian Sub-Continent, Far East and Mediterranean.

Period rates currently relate to Capesize of 180,000dwt, Panamax of 76,000dwt, Supramax of 56,000dwt and Handysize of 33,000dwt on the Dry Bulk side and VLCC of 250,000dwt, Suezmax of 150,000dwt, Aframax of 115,000dwt and MR of 52,000dwt on the Tankers side respectively.

In terms of Secondhand Asset Prices their levels are quoted based on following description:

	Resale	5 year old	10 year old	15 year old	All vessels built to European specifications by top Japanese shipbuilders, with dwt size
Capesize	180,000dwt	180,000dwt	170,000dwt	150,000dwt	based on the below table.
Panamax	82,000dwt	82,000dwt	76,000dwt	74,000dwt	
Supramax	62,0000dwt	58,000dwt	56,000dwt	52,000dwt	-
Handysize	37,000dwt	32,000dwt	32,000dwt	28,000dwt	-
VLCC	310,000dwt	310,000dwt	250,000dwt	250,000dwt	-
Suezmax	160,000dwt	150,000dwt	150,000dwt	150,000dwt	-
Aframax	110,000dwt	110,000dwt	105,000dwt	95,000dwt	-
MR	52,000dwt	45,000dwt	45,000dwt	45,000dwt	-
1711	52,000477	-3,000uvit	-3,000uvi		

#### Visit us @ www.allied-shipbroking.gr



© Allied Shipbroking Inc. © Allied Chartering S.A. 48, Aigialeias Str, 151 25 Maroussi Athens, Greece Tel: +30 210 4524500 Tel: +30 210 4288100

Email: research@allied-shipbroking.gr



