

# **Weekly Market Report**

Issue: Week 18 | Tuesday 9<sup>th</sup> May 2017

### Market insight

By John N. Cotzias SnP Broker

Up until a few weeks ago demo deals were being concluded at just a fraction below \$400/ldt. Last time we saw demo prices around that level was in May 2015. But over the past few weeks the scene has completely changed. There is an apparent lack of demolition candidates, while demo prices in the Indian subcontinent have lost over \$30/ldt on average during the same period. Bangladesh and Pakistan were competing quite strongly offering a small premium over India's Alang prices. However the recent heavy decline in local steel plate prices has forced most end buyers to reduce their offering price.

In view of the restocking ahead of the monsoon season in late May –June and the annual budgets in Pakistan and Bangladesh during same period, we remain to see if rumors of any new duties / taxes will come into effect for the respective domestic ship-recycling sectors, and how such developments will affect scrap buyers appetite.

We have to keep in mind that at the moment only Bangladesh and India can cut gas free and clean for hot works tanker vessels, as after the fatal accidents that took place in Pakistan earlier this year, there is still a total ban on the demolition of all wet units in the country.

Scrap prices are mainly dictated by steel demand and steel prices and these are subsequently affected by iron ore commodity prices. Iron ore prices had climbed from below \$60/ton in Oct 2016 to approximately \$96/ton in February this year. Since then, the price of the commodity has constantly dropped to settle at low \$60/ton levels and at the end of last week when a full scale retreat took place, with futures in China, Dalian Iron Ore witnessing a limit down on investor concern in regards to demand outlook.

It seems that the deleveraging of China's \$4 trillion shadow banking system just accelerated massively as Bank Wealth Product Issuance crashed 15% month-over-month. With stocks and bonds already plunging, commodities joined the decline that came after tightened regulation on macro-prudential assessment and interbank business. According to the China Iron and Steel Association there is still room for iron ore to decline further amid oversupply with imports and port stockpiles remaining at high levels that further support oversupply.

Over the past months, Capes and Panamaxes freight rates increased significantly by demand for more shipments, together with record steel production in China, and that has helped boost stockpiles at local ports. After peaking at a record 132.5 million tons in March, stockpiles have held near that level, according to Shanghai Steelhome E-Commerce Co.

Since the end of March though the BCI has lost more than 1,100 points and the average earnings quoted by the Baltic Exchange have dropped from \$20,650/day to \$12,446/day today. Is it time to panic? The reality is that we are still way above the \$1,985/day the big bulkers were earning in March 2016, but signs are indicating a slowdown in demand that inevitably always leads to pressure on earnings. As we are all waiting to see how long will this pressure last, all hopes for sustained positive sentiment in the dry bulk market have now been placed on the grains trade that could potentially make up for some of the lost momentum due to the slowdown Capesizes are currently witnessing.

### Chartering (Wet: Stable +/ Dry: Soft -)

The slowdown in Panamax rates last week greatly impacted the dry bulk market that is witnessing a substantial slowdown in momentum lately. The BDI closed today (09/05/2017) at 1,007 points, up by 7 points compared to yesterday's levels (08/05/2017) and decreased by 66 points when compared to previous Tuesday's closing (02/05/2017). The negative sentiment of late in the crude carriers market has finally started to reverse with small gains noted in most routes across all sizes. The BDTI today (09/05/2017) closed at 772, decreased by 6 points and the BCTI at 550, a decrease of 40 points compared to previous Tuesday's (02/05/2017) levels.

#### Sale & Purchase (Wet: Stable +/ Dry: Soft -)

Buyers in the Dry Bulk SnP market have evidently moved to the sidelines as a result of the softening freight market and we expect this to be the case for as long as earnings continue to witness pressure. On the tanker side we had the sale of the "CANSU D" (5,809dwt-blt 05, Turkey), which was sold to Greek owner, Macoil Greece, for a price in the region of \$6.5m. On the dry bulker side we had the sale of the "MARJATTA P" (56,023dwt-blt 06, Japan), which was sold to Bangladeshi owner, Meghna Group, for a price in the region of \$11.9m.

### Newbuilding (Wet: Firm +/ Dry: Stable +)

Activity in the newbuilding market remains steady, with more deals involving both dry bulk and tanker vessels surfacing lately and prices holding around last done contracts. We have in our previous report highlighted the solid trend in tanker ordering along with the revival in dry bulk contracting. And while the number of dry bulk orders still appears to be in control probably due to the slowdown in both the freight and second hand markets, the same does not apply in the case of tankers. If anything, orders of sizeable optionality for VLCC vessels have been firming lately. During the past week only, sixteen such orders - including options - have been reported in the market. Similarly firm contracting activity in the segment was last seen during 2015 but then again back then the big tankers where earning on average three times what they earn now, fact which further reinforces the idea that low newbuilding prices rather than strong tanker market fundamentals are inspiring this latest ordering wave in the sector. In terms of recently reported deals, South Korean owner, Korea Shipping Corporation, placed an order for four firm Kamsarmaxes (82,000 dwt) at Chengxi, China for a price in the region of about \$24.5m.

### Demolition (Wet: Soft - / Dry: Soft -)

What a difference a few weeks can make. The extended pressure witnessed in the Indian subcontinent market lately, has - in a rather short period of time - completely reversed sentiment, and unfortunately it seems that any positive drivers that could reverse this negative momentum are currently invisible in the region. In addition, with steel prices in China still under significant pressure, there is increasing fear that strong exports of cheap Chinese scrap steel could once again start climbing and cripple the Indian subcontinent market as it had happened not too long ago. At the same time, the limited supply of demo candidates that could potentially help stabilize prices in the region, has so far offered zero support to demo prices as a number of buyers are at the moment left with sizeable unsold inventory that has been bought at much higher levels and which proves impossible to sell at least without incurring a huge loss. Average prices this week for tankers were at around \$255-365/ldt and dry bulk units received about 245-345 \$/ldt.

Intermodal Shipbrokers Co established in 1984

www.intermodal.gr research@intermodal.gr

### ATHENS

17th km Ethniki Odos Athens - Lamia & 3 Agrambelis Street 145 64 N.Kifisia Athens Greece Tel: +30 210 6293300 Fax:+30 210 6293333

### SHANGHAI

D5, 16/F, Jiangsu Mansion, 526 Laoshan Road, Pu Dong Area Shanghai 200122 China Tel: (86-21) 6875 0818 Fax: (86-21) 6875 1618









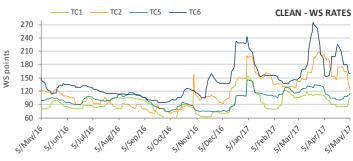


|         |      |             |              | 6      |              |        |        |        |        |
|---------|------|-------------|--------------|--------|--------------|--------|--------|--------|--------|
|         |      |             |              | Spot F | Rates        |        |        |        |        |
|         |      |             | Wee          | ek 18  | Wee          | ek 17  | \$/day | 2016   | 2015   |
| Ve      | ssel | Routes      | WS<br>points | \$/day | WS<br>points | \$/day | ±%     | \$/day | \$/day |
| ()      | 265k | MEG-JAPAN   | 60           | 25,210 | 60           | 24,908 | 1.2%   | 41,068 | 65,906 |
| VLCC    | 280k | MEG-USG     | 32           | 7,734  | 35           | 8,110  | -4.6%  | 44,269 | 49,575 |
|         | 260k | WAF-USG     | 70           | 34,275 | 70           | 33,861 | 1.2%   | 53,995 | 76,251 |
| ıax     | 130k | MED-MED     | 82           | 12,096 | 82           | 11,566 | 4.6%   | 29,930 | 50,337 |
| Suezmax | 130k | WAF-USAC    | 75           | 14,600 | 90           | 20,499 | -28.8% | 23,591 | 40,490 |
| Su      | 130k | BSEA-MED    | 85           | 13,451 | 102          | 24,707 | -45.6% | 29,930 | 50,337 |
| J       | 80k  | MEG-EAST    | 115          | 13,451 | 115          | 13,293 | 1.2%   | 20,111 | 34,131 |
| Aframax | 80k  | MED-MED     | 115          | 17,318 | 100          | 11,853 | 46.1%  | 20,684 | 37,127 |
| Afra    | 80k  | UKC-UKC     | 105          | 14,260 | 105          | 14,114 | 1.0%   | 26,526 | 39,338 |
|         | 70k  | CARIBS-USG  | 123          | 14,203 | 120          | 12,237 | 16.1%  | 20,501 | 36,519 |
|         | 75k  | MEG-JAPAN   | 100          | 9,118  | 85           | 5,655  | 61.2%  | 16,480 | 30,482 |
| Clean   | 55k  | MEG-JAPAN   | 112          | 7,985  | 110          | 7,709  | 3.6%   | 12,891 | 24,854 |
| క       | 37K  | UKC-USAC    | 125          | 7,168  | 165          | 11,780 | -39.2% | 10,622 | 19,973 |
|         | 30K  | MED-MED     | 165          | 9,121  | 180          | 11,663 | -21.8% | 9,056  | 24,473 |
| >       | 55K  | UKC-USG     | 120          | 10,809 | 115          | 9,412  | 14.8%  | 15,726 | 27,228 |
| Dirty   | 55K  | MED-USG     | 120          | 10,485 | 115          | 9,151  | 14.6%  | 14,879 | 26,083 |
|         | 50k  | CARIBS-USAC | 117          | 8,378  | 117          | 7,879  | 6.3%   | 15,549 | 27,146 |

|            |             |         | TC Rates |      |      |        |        |
|------------|-------------|---------|----------|------|------|--------|--------|
| \$         | day         | Week 18 | Week 17  | ±%   | Diff | 2016   | 2015   |
| VLCC       | 300k 1yr TC | 28,500  | 28,500   | 0.0% | 0    | 38,108 | 46,135 |
| VLCC       | 300k 3yr TC | 28,500  | 28,250   | 0.9% | 250  | 34,379 | 42,075 |
| Suezmax    | 150k 1yr TC | 18,500  | 18,500   | 0.0% | 0    | 27,363 | 35,250 |
| Suezillax  | 150k 3yr TC | 19,000  | 19,000   | 0.0% | 0    | 25,653 | 33,219 |
| Aframax    | 110k 1yr TC | 16,000  | 16,000   | 0.0% | 0    | 22,396 | 26,808 |
| Allallax   | 110k 3yr TC | 17,000  | 17,000   | 0.0% | 0    | 20,948 | 24,729 |
| Panamax    | 75k 1yr TC  | 13,000  | 13,000   | 0.0% | 0    | 19,127 | 23,596 |
| rallalliax | 75k 3yr TC  | 14,000  | 14,000   | 0.0% | 0    | 18,592 | 20,580 |
| MR         | 52k 1yr TC  | 12,250  | 12,000   | 2.1% | 250  | 15,410 | 17,865 |
| IVIIX      | 52k 3yr TC  | 13,250  | 13,250   | 0.0% | 0    | 15,681 | 16,638 |
| Handy      | 36k 1yr TC  | 11,500  | 11,500   | 0.0% | 0    | 14,380 | 16,101 |
| папиу      | 36k 3yr TC  | 13,000  | 13,000   | 0.0% | 0    | 14,622 | 15,450 |

#### 





| In        | Indicative Market Values (\$ Million) - Tankers |      |      |      |      |      |      |  |  |  |
|-----------|---|------|------|------|------|------|------|--|--|--|
| Vessel 5y | Vessel 5yrs old                                 |      |      | ±%   | 2016 | 2015 | 2014 |  |  |  |
| VLCC      | 300KT DH  | 61.0 | 61.0 | 0.0% | 68.7 | 81.2 | 73.8 |  |  |  |
| Suezmax   | 150KT DH  | 41.0 | 41.0 | 0.0% | 49.7 | 59.7 | 50.4 |  |  |  |
| Aframax   | 110KT DH  | 29.0 | 29.0 | 0.0% | 36.8 | 45.5 | 38.9 |  |  |  |
| LR1       | LR1 75KT DH                                     |      | 28.0 | 0.0% | 32.9 | 36.1 | 33.0 |  |  |  |
| MR        | MR 52KT DH                                      |      |      | 0.0% | 25.0 | 27.6 | 27.5 |  |  |  |

### Chartering

The negative sentiment of the week prior partly reversed during the first days of May, with rates for most routes in the crude carriers market ticking upwards and further declining bunker prices additionally supporting TCE levels. Steady activity in the period market with numbers holding around last dones added to the improvement in sentiment, while speculation in regards to further OPEC action has been firing up during the past days as the price of crude oil remained under pressure, reaching pre-production cut levels on the back of continuously increasing production in the United States.

Despite the fact that that the VL Middle East market still lacked momentum in the past days, the sense that rates have bottomed out in the region was getting stronger closer to the weekend, while the West Africa market has been steady throughout the week.

The positive sentiment building up in the West Africa Suezmax last week failed to resume as uninspiring activity quickly gave charterers control of the market there, while Black/Sea rates also had to face a couple of very quiet days. On the other hand, the Aframax Med surged on an unexpectedly busy week that has significantly shortened the list of prompt tonnage in the region.

### Sale & Purchase

In the Suezmax sector we had the sale of the "GENER8 ORI-ON" (160,289dwt-blt 02, S. Korea), which was sold to Indian buyers, for a price in the region of \$12.8m.

In the Small sector we had the sale of the "CANSU D" (5,809dwt-blt 05, Turkey), which was sold to Greek owner, Macoil Greece, for a price in the region of \$6.5m.

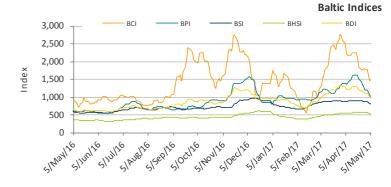


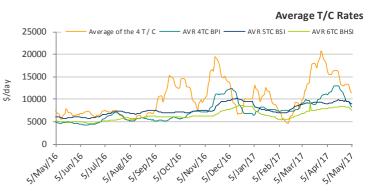


|      | Baltic Indices |               |              |               |       |        |       |       |  |  |
|------|----------------|---------------|--------------|---------------|-------|--------|-------|-------|--|--|
|      |                | k 18<br>/2017 | Wee          | k 17<br>/2017 | Point | \$/day | 2016  | 2015  |  |  |
|      | Index          | \$/day        | Index \$/day |               | Diff  | ±%     | Index | Index |  |  |
| BDI  | 994            |               | 1,109        |               | -115  |        | 676   | 713   |  |  |
| BCI  | 1,480          | \$11,499      | 1,779        | \$13,285      | -299  | -13.4% | 1,030 | 1,009 |  |  |
| BPI  | 1,023          | \$8,225       | 1,187        | \$9,541       | -164  | -13.8% | 695   | 692   |  |  |
| BSI  | 811            | \$8,959       | 861          | \$9,457       | -50   | -5.3%  | 601   | 663   |  |  |
| BHSI | 523            | \$7,606       | 559          | \$8,166       | -36   | -6.9%  | 364   | 365   |  |  |

|           |              |            | Period     | 1      |        |       |        |
|-----------|--------------|------------|------------|--------|--------|-------|--------|
|           | \$/day       | Week<br>18 | Week<br>17 | ±%     | Diff   | 2016  | 2015   |
| ize       | 180K 6mnt TC | 14,000     | 14,500     | -3.4%  | -500   | 7,842 | 9,969  |
| Capesize  | 180K 1yr TC  | 15,000     | 15,250     | -1.6%  | -250   | 7,582 | 10,263 |
| ొ         | 180K 3yr TC  | 14,500     | 14,500     | 0.0%   | 0      | 8,728 | 11,243 |
| ах        | 76K 6mnt TC  | 10,000     | 11,250     | -11.1% | -1,250 | 6,492 | 7,921  |
| Panamax   | 76K 1yr TC   | 10,750     | 11,000     | -2.3%  | -250   | 6,558 | 7,705  |
| Ра        | 76K 3yr TC   | 11,000     | 11,000     | 0.0%   | 0      | 7,068 | 8,724  |
| пах       | 55K 6mnt TC  | 10,250     | 10,250     | 0.0%   | 0      | 6,582 | 8,162  |
| Supramax  | 55K 1yr TC   | 10,500     | 10,500     | 0.0%   | 0      | 6,851 | 7,849  |
| Sul       | 55K 3yr TC   | 10,250     | 10,250     | 0.0%   | 0      | 6,827 | 8,181  |
| size      | 30K 6mnt TC  | 8,750      | 9,250      | -5.4%  | -500   | 5,441 | 6,690  |
| Handysize | 30K 1yr TC   | 8,500      | 8,750      | -2.9%  | -250   | 5,511 | 6,897  |
| 포         | 30K 3yr TC   | 8,750      | 8,750      | 0.0%   | 0      | 5,950 | 7,291  |

#### 





### Chartering

The Dry Bulk market witnessed extended pressure during the first days of the month, with rates and earnings across the board surrendering to softer activity on the back of the May holiday in the beginning of the week. With the BDI falling below 1,000 points and completely erasing gains noted in the past eight weeks, sentiment certainly took a substantial hit. Saying that, owners psychology remained strong in most cases, while the resistance to the sharp correction of last week was also reflected in the almost non existent period activity. Additionally, the fact that the Capesize market has been substantially improving in the past couple of days and the markets for the rest of the sizes appear to have bottomed out, is certainly giving more reasons to be hopeful that balance will be regained sooner rather than later.

A quiet Pacific and an even softer Atlantic, forced additional discounts on Capesize earnings last week, while the significant slowdown in period business was also evidence of the softer market all around for the big bulkers that have nonetheless kicked off this week on a stronger note.

Poor sentiment in the Atlantic Panamax resumed last week as well, with the north Atlantic market witnessing most of the pressure and East Coast South America remaining the one positive exception, while in the East rates failed to achieve any premiums despite the increased activity witnessed in the region.

The smaller sizes also saw additional discounts in both basins overall, with the decline in Handysize numbers out off East Coast South America resuming, while Supramax rates put forth relatively stronger resistance, still achieving good premiums in both the USG and Continent region.

### Indicative Market Values (\$ Million) - Bulk Carriers

| Vessel 5 y | rs old | May-17 avg | Apr-17 avg | ±%   | 2016 | 2015 | 2014 |
|------------|--------|------------|------------|------|------|------|------|
| Capesize   | 180k   | 33.0       | 32.6       | 1.1% | 23.2 | 33.4 | 47.5 |
| Panamax    | 76K    | 19.0       | 19.0       | 0.0% | 13.4 | 17.5 | 24.8 |
| Supramax   | 56k    | 16.5       | 16.3       | 1.5% | 12.2 | 16.6 | 25.2 |
| Handysize  | 30K    | 12.5       | 12.4       | 1.0% | 9.4  | 13.8 | 20.0 |

### Sale & Purchase

In the Capesize sector we had the sale of the "TRITON CONDOR" (180,274dwt-blt 09, Japan), which was sold to Greek owner, Navios, for a price in the region of \$28.3m.

In the Supramax sector we had the sale of the "MARJATTA P" (56,023dwt-blt 06, Japan), which was sold to Bangladeshi owner, Meghna Group, for a price in the region of \$11.9m.



## **Secondhand Sales**

| Tankers           |                |         |        |                                 |          |               |              |                   |              |                                 |                   |
|-------------------|----------------|---------|--------|---------------------------------|----------|---------------|--------------|-------------------|--------------|---------------------------------|-------------------|
| Size              | Name           | Dwt     | Built  | Yard                            | M        |               | SS due       | Hull              | Price        | Buyers                          | Comments          |
| VLCC              | GENER8 THESEUS | 299,392 | 2016   | HYUNDAI HI, S<br>Korea          | MAN-     | B&W           |              | DH                | \$ 81.0m     |                                 |                   |
| VLCC              | GENER8 NOBLE   | 298,991 | 2016   | HYUNDAI SAMH<br>HI, S. Korea    | IO MAN-  | B&W           |              | DH                | \$ 81.0m     | Malaysian<br>(MISC Group)       |                   |
| SUEZ              | GENER8 ORION   | 160,289 | 2002   | SAMSUNG HI, S<br>Korea          | 5.<br>B& | W             | Mar-17       | DH                | \$ 12.8m     | Indian                          |                   |
| MR                | KIRSTIN        | 50,078  | 2009   | SPP PLANT, S. Koi               | rea MAN- | B&W           |              | DH                | \$ 19.1m     | UK Based<br>(Union<br>Maritime) | subject inspectio |
| MR                | STI SAPPHIRE   | 49,990  | 2013   | HYUNDAI MIPO,<br>Korea          | S. MAN-  | B&W           | Jan-18       | DH                | \$ 56.9m     | Chilean                         | long term subjec  |
| MR                | STI EMERALD    | 49,990  | 2013   | HYUNDAI MIPO,<br>Korea          | S. MAN-  | B&W           | Mar-18       | DH                | φ 30.3       | (CMC Chile)                     | tender            |
| MR                | MARE BALTIC    | 38,402  | 2008   | Zhao, China                     | MAN-     | B&W           | Jun-18       | DH                | \$ 13.0m     | undisclosed                     |                   |
| PROD/<br>CHEM     | MTM PRINCESS   | 20,963  | 1999   | SHIN KURUSHIN<br>AKITSU, Japan  | Mitsu    | bishi         | Jun-19       | DH                | \$ 11.0m     | undisclosed                     | StSt              |
| PROD/<br>CHEM     | SKY DREAM      | 19,807  | 2010   | FUKUOKA, Japa                   | n MAN-   | B&W           | Feb-20       | DH                | undisclosed  | Norwegian<br>(Blystad)          | StSt              |
| SMALL             | NORDIC THERESA | 7,842   | 2008   | CHT DENIZCILI<br>GEMI IN, Turke | Ma       | a K           |              | DH                | low \$7.0m   | Turkish                         |                   |
| SMALL             | CANSU D        | 5,809   | 2005   | ISTANBUL<br>SHIPYARD, Turk      | ey Ma    | a K           |              | DH                | \$ 6.5m      | Greek<br>(Macoil Greece)        |                   |
| SMALL             | SAN BERTOLDO   | 4,993   | 2017   | AVIC DINGHENO<br>China          | G, Wart  | sila          |              | DH                | \$ 17.5m     | Swedish (Tarbit)                |                   |
|                   |                |         |        |                                 | Bulk     | Carr          | iers         |                   | <del>.</del> |                                 |                   |
| Size              | Name           | Dwt     | Built  | Yard                            | M/E      | _             | due          | Gear              | Price        | Buyers                          | Comments          |
| CAPE              | TRITON CONDOR  | 180,274 | 2009   | KOYO MIHARA,<br>Japan           | MAN-B&W  | Oc            | t-19         |                   | \$ 28.3m     | Greek (Navios)                  |                   |
| PMAX              | FU MIN         | 72,437  | 1997   | SASEBO SASEBO,<br>Japan         | B&W      | onnennennenne |              |                   | \$ 5.2m      | Chinese                         |                   |
| SMAX              | MARJATTA P     | 56,023  | 2006   | MITSUI CHIBA<br>ICHIHARA, Japan | MAN-B&W  | Ар            | r-21         | 4 X 30t<br>CRANES | \$ 11.9m     | Bangladeshi<br>(Meghna Group)   |                   |
| MPP/General Cargo |                |         |        |                                 |          |               |              |                   |              |                                 |                   |
| N                 | lame Dw        | t Buil  | t      | Yard                            |          | SS due        |              |                   | Price        | Buyers                          | Comments          |
| OCEA              | AN HOPE 33,0   | 00 201  | 2 KANI | DA KAWAJIRI,<br>Japan Mi        | tsubishi |               | 4 X 3<br>CRA |                   | \$ 11.1m     | undisclosed                     |                   |



## **Secondhand Sales**

| Containers |                     |       |       |                                     |            |        |                   |         |             |          |  |
|------------|---------------------|-------|-------|-------------------------------------|------------|--------|-------------------|---------|-------------|----------|--|
| Size       | Name                | Teu   | Built | Yard                                | M/E        | SS due | Gear              | Price   | Buyers      | Comments |  |
| PMAX       | BARBADOS            | 4,330 | 2010  | HHIC-PHILINC,<br>Philippines        | MAN-B&W    |        |                   | \$ 9.5m | undisclosed |          |  |
| FEEDER     | AJA IPSA            | 1,858 | 2004  | JIANGSU<br>YANGZIJIANG SH,<br>China | MAN-B&W    |        |                   | \$ 5.3m | undisclosed |          |  |
| FEEDER     | SUNSHINE<br>BANDAMA | 1,700 | 2007  | IMABARI, Japan                      | MAN-B&W    | Jul-17 | 3 X 40t<br>CRANES | \$ 9.0m | undisclosed |          |  |
| FEEDER     | KMTC INCHEON        | 1,675 | 1998  | KANASASHI -<br>TOYOHASHI,<br>Japan  | Mitsubishi | Oct-18 |                   | \$ 4.5m | undisclosed |          |  |
| FEEDER     | MARE FRIO           | 1,221 | 2003  | PEENE-WERFT,<br>Germany             | MAN-B&W    | May-18 |                   | \$ 5.3m | undisclosed |          |  |
| FEEDER     | CONTRAIL SKY        | 907   | 2009  | KYOKUYO ZOSEN<br>CHOFU, Japan       | MAN-B&W    | Feb-19 |                   | \$ 6.5m | undisclosed |          |  |



### **Newbuilding Market**

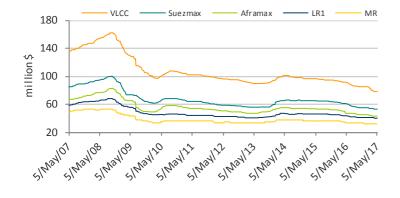
### Indicative Newbuilding Prices (million\$)

|          | marative recording rines (minishly) |                 |            |            |      |      |      |      |  |  |  |  |
|----------|-------------------------------------|-----------------|------------|------------|------|------|------|------|--|--|--|--|
|          | Vessel                              |                 | Week<br>18 | Week<br>17 | ±%   | 2016 | 2015 | 2014 |  |  |  |  |
| w        | Capesize                            | 180k            | 42.0       | 42.0       | 0.0% | 43.2 | 50   | 56   |  |  |  |  |
| ér       | Kamsarmax                           | 82k             | 25.0       | 25.0       | 0.0% | 24.8 | 28   | 30   |  |  |  |  |
| Bull     | Kamsarmax<br>Ultramax               |                 | 23.0       | 23.0       | 0.0% | 23   | 25   | 27   |  |  |  |  |
|          | Handysize                           | 38k             | 20.0       | 20.0       | 0.0% | 20   | 21   | 23   |  |  |  |  |
|          | VLCC                                |                 | 78.0       | 78.0       | 0.0% | 88.5 | 96   | 99   |  |  |  |  |
| SLS      | Suezmax                             | 160k            | 53.0       | 53.0       | 0.0% | 58   | 64   | 65   |  |  |  |  |
| Tankers  | Aframax                             | 115k            | 43.0       | 43.0       | 0.0% | 48   | 53   | 54   |  |  |  |  |
| <u>n</u> | LR1                                 | 75k             | 40.0       | 40.0       | 0.0% | 42.5 | 46   | 46   |  |  |  |  |
|          | MR                                  | 50k             | 32.5       | 32.5       | 0.0% | 33.7 | 36   | 37   |  |  |  |  |
|          | LNG 160k cb                         | m               | 189.0      | 189.0      | 0.0% | 189  | 190  | 186  |  |  |  |  |
| as       | LGC LPG 80k                         | LGC LPG 80k cbm |            | 71.0       | 0.0% | 74.1 | 77   | 78   |  |  |  |  |
| Ğ        | MGC LPG 55k cbm                     |                 | 64.0       | 64.0       | 0.0% | 65.7 | 68   | 67   |  |  |  |  |
|          | SGC LPG 25k                         | cbm             | 42.0       | 42.0       | 0.0% | 42.8 | 45   | 44   |  |  |  |  |

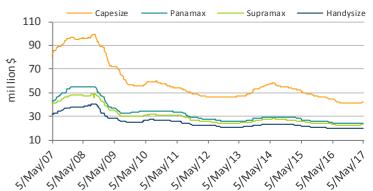
Activity in the newbuilding market remains steady, with more deals involving both dry bulk and tanker vessels surfacing lately and prices holding around last done contracts. We have in our previous report highlighted the solid trend in tanker ordering along with the revival in dry bulk contracting. And while the number of dry bulk orders still appears to be in control probably due to the slowdown in both the freight and second hand markets, the same does not apply in the case of tankers. If anything, orders of sizeable optionality for VLCC vessels have been firming lately. During the past week only, sixteen such orders – including options – have been reported in the market. Similarly firm contracting activity in the segment was last seen during 2015 but then again back then the big tankers where earning on average three times what they earn now, fact which further reinforces the idea that low newbuilding prices rather than strong tanker market fundamentals are inspiring this latest ordering wave in the sector.

In terms of recently reported deals, South Korean owner, Korea Shipping Corporation, placed an order for four firm Kamsarmaxes (82,000 dwt) at Chengxi, China for a price in the region of about \$24.5m.

### Tankers Newbuilding Prices (m\$)



### **Bulk Carriers Newbuilding Prices (m\$)**



|       |        |             | Ne                         | wbuilding C | rders                                 |             |          |
|-------|--------|-------------|----------------------------|-------------|---------------------------------------|-------------|----------|
| Units | Туре   | Size        | Yard                       | Delivery    | Buyer                                 | Price       | Comments |
| 4     | Tanker | 318,000 dwt | Samsung, S. Korea          | 2019-2020   | Singaporean (BW Group)                | \$ 83.8m    |          |
| 4+4   | Tanker | 318,000 dwt | Samsung, S. Korea          | 2019-2021   | Greek<br>(Capital Ship Management)    | undisclosed |          |
| 2+2   | Tanker | 299,000 dwt | Hyundai Samho, S.<br>Korea | 2019-2020   | Norwegian (Frontline)                 | low \$80.0m |          |
| 4     | Bulker | 82,000 dwt  | Chengxi, China             | 2019-2020   | South Korean<br>(Korea Shipping Corp) | \$ 24.5m    |          |
| 2     | Gas    | 7,500 cbm   | Samsung, S. Korea          | 2019        | South Korean (Korea Line)             | undisclosed | LNG      |
| 4+6   | Cruise | 200 pax     | CMHI, China                | 2019-2024   | US Based (Sunstone Ships)             | undisclosed |          |



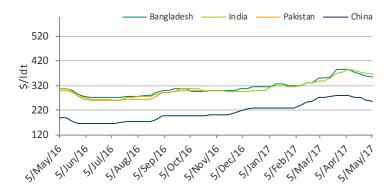
### **Demolition Market**

|          | Indicat    | ive Den    | olition    | Prices | (\$/ldt) |      | •    |
|----------|------------|------------|------------|--------|----------|------|------|
|          | Markets    | Week<br>18 | Week<br>17 | ±%     | 2016     | 2015 | 2014 |
| _        | Bangladesh | 355        | 360        | -1.4%  | 287      | 360  | 469  |
| Fanker   | India      | 365        | 370        | -1.4%  | 283      | 361  | 478  |
| Tan      | Pakistan   | 360        | 365        | -1.4%  | 284      | 366  | 471  |
|          | China      | 255        | 260        | -1.9%  | 176      | 193  | 313  |
| <b>×</b> | Bangladesh | 335        | 340        | -1.5%  | 272      | 341  | 451  |
| Bulk     | India      | 345        | 350        | -1.4%  | 268      | 342  | 459  |
| ٦٢       | Pakistan   | 340        | 345        | -1.4%  | 267      | 343  | 449  |
|          | China      | 245        | 250        | -2.0%  | 160      | 174  | 297  |

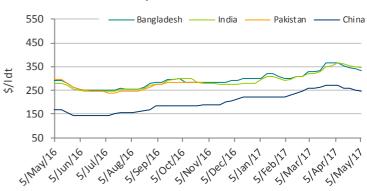
What a difference a few weeks can make. The extended pressure witnessed in the Indian subcontinent market lately, has - in a rather short period of time - completely reversed sentiment, and unfortunately it seems that any positive drivers that could reverse this negative momentum are currently invisible in the region. In addition, with steel prices in China still under significant pressure, there is increasing fear that strong exports of cheap Chinese scrap steel could once again start climbing and cripple the Indian subcontinent market as it had happened not too long ago. At the same time, the limited supply of demo candidates that could potentially help stabilize prices in the region, has so far offered zero support to demo prices as a number of buyers are at the moment left with sizeable unsold inventory that has been bought at much higher levels and which proves impossible to sell at least without incurring a huge loss. Average prices this week for tankers were at around \$255-365/ldt and dry bulk units received about 245-345 \$/ldt.

The highest price amongst recently reported deals was paid by undisclosed breakers for the Panamax Container "AL ENDEVOR" (61,441dwt-22,444ldt-blt 03), which received \$390/ldt.

### **Tanker Demolition Prices**



### **Dry Bulk Demolition Prices**

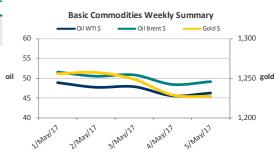


| Demolition Sales |         |        |       |                             |        |            |             |                                 |  |  |  |
|------------------|---------|--------|-------|-----------------------------|--------|------------|-------------|---------------------------------|--|--|--|
| Name             | Size    | Ldt    | Built | Yard                        | Туре   | \$/ldt     | Breakers    | Comments                        |  |  |  |
| AL ENDEAVOR      | 61,441  | 22,444 | 2003  | IHI MARINE UNITED,<br>Japan | CONT   | \$ 390/Ldt | undisclosed | as-is Philippines               |  |  |  |
| POS CHALLENGER   | 148,914 | 17,493 | 1992  | SAMSUNG, S. Korea           | BULKER | \$ 375/Ldt | undisclosed | Indian Sub-Cont options         |  |  |  |
| RAJIV GANDHI     | 28,965  | 8,421  | 1994  | HYUNDAI HI, S.<br>Korea     | CONT   | \$ 300/Ldt | Indian      | as-is Mumbai incl. payment term |  |  |  |



### **Commodities & Ship Finance**

| Market Data    |                   |           |           |           |           |           |                   |
|----------------|-------------------|-----------|-----------|-----------|-----------|-----------|-------------------|
|                |                   | 5-May-17  | 4-May-17  | 3-May-17  | 2-May-17  | 1-May-17  | W-O-W<br>Change % |
|                | 10year US Bond    | 2.350     | 2.360     | 2.310     | 2.300     | 2.330     | 3.1%              |
|                | S&P 500           | 2,399.29  | 2,389.52  | 2,388.13  | 2,391.17  | 2,388.33  | 0.6%              |
| Data           | Nasdaq            | 6,100.76  | 6,075.34  | 6,072.55  | 6,095.37  | 6,091.60  | 0.9%              |
|                | Dow Jones         | 21,006.94 | 20,951.47 | 20,957.90 | 20,949.89 | 20,913.46 | 0.3%              |
| Stock Exchange | FTSE 100          | 7,297.43  | 7,297.43  | 7,248.10  | 7,234.53  | 7,250.05  | 1.3%              |
|                | FTSE All-Share UK | 4,006.84  | 4,006.84  | 3,983.98  | 3,978.43  | 3,990.16  | 1.1%              |
|                | CAC40             | 5,432.40  | 5,432.40  | 5,372.42  | 5,301.00  | 5,304.15  | 3.1%              |
|                | Xetra Dax         | 12,716.89 | 12,716.89 | 12,647.78 | 12,527.84 | 12,507.90 | 1.7%              |
|                | Nikkei            | 19,445.70 | 19,445.70 | 19,445.70 | 19,445.70 | 19,310.52 | 0.7%              |
|                | Hang Seng         | 24,476.35 | 24,476.35 | 24,476.35 | 24,683.88 | 24,696.13 | -0.6%             |
|                | DJ US Maritime    | 235.85    | 228.79    | 226.00    | 229.28    | 231.91    | 1.8%              |
| Currendes      | \$ / €            | 1.10      | 1.10      | 1.09      | 1.09      | 1.09      | 0.9%              |
|                | \$ / ₤            | 1.30      | 1.29      | 1.29      | 1.29      | 1.29      | 0.2%              |
|                | ¥/\$              | 112.73    | 112.52    | 112.78    | 111.98    | 111.82    | 1.1%              |
|                | \$ / NoK          | 0.12      | 0.12      | 0.12      | 0.12      | 0.12      | -0.1%             |
|                | Yuan / \$         | 6.90      | 6.90      | 6.89      | 6.90      | 6.90      | 0.1%              |
|                | Won/\$            | 1,135.70  | 1,136.02  | 1,133.96  | 1,128.82  | 1,137.26  | -0.2%             |
|                | \$ INDEX          | 98.65     | 98.80     | 99.21     | 98.98     | 99.08     | -0.4%             |



| <b>Bunker Prices</b> |           |          |           |                   |
|----------------------|-----------|----------|-----------|-------------------|
|                      |           | 5-May-17 | 28-Apr-17 | W-O-W<br>Change % |
| MDO                  | Rotterdam | 434.0    | 452.0     | -4.0%             |
|                      | Houston   | 470.0    | 491.0     | -4.3%             |
|                      | Singapore | 468.0    | 478.0     | -2.1%             |
| 380cst               | Rotterdam | 270.5    | 280.5     | -3.6%             |
|                      | Houston   | 272.5    | 277.5     | -1.8%             |
|                      | Singapore | 303.5    | 307.5     | -1.3%             |

| Maritime Stock Data             |                   |       |           |           |                   |  |
|---------------------------------|-------------------|-------|-----------|-----------|-------------------|--|
| Company                         | Stock<br>Exchange | Curr. | 05-May-17 | 28-Apr-17 | W-O-W<br>Change % |  |
| AEGEAN MARINE PETROL NTWK       | NYSE              | USD   | 10.25     | 11.15     | -8.1%             |  |
| CAPITAL PRODUCT PARTNERS LP     | NASDAQ            | USD   | 3.41      | 3.49      | -2.3%             |  |
| COSTAMARE INC                   | NYSE              | USD   | 7.46      | 6.74      | 10.7%             |  |
| DANAOS CORPORATION              | NYSE              | USD   | 1.65      | 1.70      | -2.9%             |  |
| DIANA SHIPPING                  | NYSE              | USD   | 3.85      | 3.99      | -3.5%             |  |
| DRYSHIPS INC                    | NASDAQ            | USD   | 0.99      | 1.30      | -23.8%            |  |
| EAGLE BULK SHIPPING             | NASDAQ            | USD   | 4.56      | 4.93      | -7.5%             |  |
| EUROSEAS LTD.                   | NASDAQ            | USD   | 1.39      | 1.35      | 3.0%              |  |
| GLOBUS MARITIME LIMITED         | NASDAQ            | USD   | 1.57      | 2.24      | -29.9%            |  |
| NAVIOS MARITIME ACQUISITIONS    | NYSE              | USD   | 1.67      | 1.69      | -1.2%             |  |
| NAVIOS MARITIME HOLDINGS        | NYSE              | USD   | 1.62      | 1.70      | -4.7%             |  |
| NAVIOS MARITIME PARTNERS LP     | NYSE              | USD   | 1.73      | 2.09      | -17.2%            |  |
| SAFE BULKERS INC                | NYSE              | USD   | 2.12      | 2.13      | -0.5%             |  |
| SEANERGY MARITIME HOLDINGS CORP | NASDAQ            | USD   | 0.72      | 0.81      | -11.1%            |  |
| STAR BULK CARRIERS CORP         | NASDAQ            | USD   | 8.44      | 9.46      | -10.8%            |  |
| STEALTHGAS INC                  | NASDAQ            | USD   | 3.13      | 3.42      | -8.5%             |  |
| TSAKOS ENERGY NAVIGATION        | NYSE              | USD   | 4.50      | 4.59      | -2.0%             |  |
| TOP SHIPS INC                   | NASDAQ            | USD   | 0.22      | 0.29      | -24.1%            |  |

#### **Market News**

### "DHT shoots down latest Frontline offer

THE board of DHT Holdings has rejected Frontline's latest proposal to acquire the company, saying the offer remains well off the mark and they did not build the company to hand it over on the cheap.

In a letter addressed to Frontline's chief executive Robert Hvide Macleod, the board said the offer continues to be wholly inadequate and has been rejected for many reasons, some of which have become more compelling after DHT's very large crude carrier deal with BW Group.

DHT said with that hopefully the companies can now turn their "focus to areas more productive for our respective businesses" and it has instructed its management team "to focus on its full-time job of running a great shipping company."

"The bottom line is that Frontline's proposed takeover of DHT is so woefully inadequate that we do not believe further engagement will result in a fair offer for the DHT franchise," the letter said.

DHT's letter pointed out that Frontline had told the New York Supreme Court under oath in April that the BW transaction was "not a bad deal."

"We agree-in fact we believe it was a very good deal. So it comes as no surprise to us that you still wish to acquire our fleet. But we did not build this company simply to hand it over to you on the cheap," DHT said..." (Lloyd's List)

The information contained in this report has been obtained from various sources, as reported in the market. Intermodal Shipbrokers Co. believes such information to be factual and reliable without making guarantees regarding its accuracy or completeness. Whilst every care has been taken in the production of the above review, no liability can be accepted for any loss or damage incurred in any way whatsoever by any person who may seek to rely on the information and views contained in this material. This report is being produced for the internal use of the intended recipients only and no reproducing is allowed, without the prior written authorization of Intermodal Shipbrokers Co.



# Subscription Form

If you wish to subscribe to our reports please contact us directly by phone or by e-mailing, faxing or posting the below form, which can also be found on our website.

Tel: +30 210 6293 300 Fax:+30 210 6293 333-4

Email: research@intermodal.gr Website: www.intermodal.gr Intermodal Shipbrokers Co.

17th km Ethniki Odos Athens-Lamia & 3 Agrambelis St. 145 64 N.Kifisia, Athens - Greece

| Your Contact Details |           |  |
|----------------------|-----------|--|
| Full Name:           | Title:    |  |
| Company:             | Position: |  |
| Address:             |           |  |
|                      |           |  |
|                      |           |  |
| Address:             |           |  |
| Telephone:           |           |  |
| E-mail:              |           |  |
| Company Website:     |           |  |
|                      |           |  |
|                      |           |  |
|                      |           |  |