

Weekly Market Report

Issue: Week 16 | Tuesday 25th April 2017

Market insight

By Christopher Whitty

Commercial Manager – Towage Division

Cotzias Intermodal Shipping Inc

Iron ore prices have been on a rollercoaster ride over the last month. Prices started the year on a very positive note, surging up to their highest price level since mid-2014. The commodity, which hit \$94.86 in February, averaged \$86 in the first three months. It is still a volatile market this year but the potential restart of idled Chinese iron ore capacity will cause the most uncertainty for prices in 2017 and is likely to add to general volatility for the rest of year.

It looks like we already witnessed a certain correction in prices since the commodity has been steadily falling since mid-April, to a near six-month low, primarily on the back of concerns based on fresh signs of a supply glut and ramped-up domestic production in China. Spot ore with 62 percent content in Qingdao fell 2.5 percent to \$66.53 a dry ton on Monday following a volatile last week.

The commodity, which last year climbed approximately 85%, is now not only in a bear market, but has also lost around 29% in 2017. Some believe the current drop in prices has its roots in the growing inventories at Chinese ports, though recent reports say these have started to wane. Others still blame market fundamentals and the ongoing glut that has worsened due to that fresh supply coming into the markets.

Of course, among the reasons cited by bears is also the potential for additional supply, both from mines in China and overseas. Mainland Chinese miners boosted production 16 percent in the first three months of 2017, official data showed.

Brazils Vale, the world's largest shipper, posted a record first-quarter output as it started exports from its \$14 billion S11D complex located southeast of Sao Luis Port in Canaã dos Carajás, in southeast Pará State. The S11D complex is Vale's largest mining project in its history and is also considered the largest mining project worldwide. Vale hauls approx. 90 mil tons of iron ore from S11D, via the PDM Terminal at Sao Luis. This output would annually require around 500 Capesize vessels loading the product, specifically from the PDM terminal.

In Australia, supply is also booming according to estimates from Rio Tinto, the second biggest producer. Around 296m tonnes of additional seaborne supply have entered the market in the last three years. The Australian giant forecasts supply growth to slow down but a combined 100m tonnes from the world's top six producers are expected to be added to supply this year and next.

In the long run, it is very promising for the Capesize segment that overall steel production in China increased in 2016 and in general it is predicted to do so again this year to support infrastructure projects as Beijing tries to stimulate the economy. That can only be a good sign for Capes hauling iron ore for steel production, from Brazil and Australia to China and it is worth keeping in mind as the market for the big bulkers seems to be correcting downwards lately.

Chartering (Wet: Soft - / Dry: Stable +)

The slower market for the bigger sizes following the Easter holidays extended the pressure in the dry bulk market last week. The BDI closed today (25/04/2017) at 1,154 points, down by 16 points compared to yesterday's levels (24/04/2017) and decreased by 140 points when compared to previous Tuesday's closing (18/04/2017). As the Middle East market remained busy for a third week in a row, sentiment in the crude carriers market finally improved, pushing up rates across the board. The BDTI today (25/04/2017) closed at 802, decreased by 12 points and the BCTI at 646, an increase of 8 points compared to previous Tuesday's (18/04/2017) levels.

Sale & Purchase (Wet: Stable + / Dry: Firm +)

Buyers remained particularly active during the past couple of weeks with most of the SnP activity once again concentrating in dry bulk vessels of all ages and sizes. On the tanker side we had the sale of the "RATNA SHALINI" (105,849dwt-blt 10, S. Korea), which was sold to Greek owner, TMS Tankers, for a price in the region of \$25.0m. On the dry bulker side we had the sale of the "UNITED SPLENDOUR" (82,129dwt-blt 14, Japan), which was sold to Greek owner, TMS, for a price in the region of \$23.6m.

Newbuilding (Wet: Stable - / Dry: Stable+)

If someone claimed a year ago that in early 2017 dry bulk newbuilding activity would once again pick up you would probably call them crazy. As the memories of historically low freight rates are still fresh, the fact that dry bulk orders have slowly picked up in the first couple of months of the year and are now turning into a solid trend has been raising a few eyebrows and naturally causing some concern in regards to how early it is for the market to once again inflate its orderbook. The increase in contracting is also taking place during a period that demolition activity in the sector has been rather soft. Indeed, looking at figures for the first four months of the year, scrapping activity in the sector is down 65% compared to the same period in 2016, fact which represents a further cause for worry in regards to how tonnage supply will affect earnings beyond 2019, a year during which many expected the beginning of a more balanced market. In terms of recently reported deals, U.S Based owner, JP Morgan, placed an order for four Newcastlemaxes (208,000 dwt) at New Times, China for a price in the region of \$43.5m.

Demolition (Wet: Soft - / Dry: Soft -)

The strong momentum the demolition market has been enjoying over the past couple of months has started to show its first cracks just before the Easter holidays, with the drop in prices extending through to last week. Despite the fact that a small correction was somewhat expected given the ground prices have covered since the beginning of the year, the scale of the price drop in such a short period of time has definitely caught a number of cash buyers of guard, impacting demo activity as a result. The main reason behind this drop has been the sizeable decline in Indian subcontinent steel prices as well as an unusual drop in the Bangladeshi currency against the US dollar. The one hope for some stability in the market in the following days is being placed on the fact that breakers would most probably want to max out their capacity ahead of the monsoon as well as budgets in Bangladesh and Pakistan, both of which are expected to kick in in about a month's time. Average prices this week for tankers were at around \$270-375/ldt and dry bulk units received about 260-355 \$/ldt.

Intermodal Shipbrokers Co established in 1984

www.intermodal.gr research@intermodal.gr











| | | | | Spot I | Rates | | | | |
|---------|------|-------------|--------------|--------|--------------|--------|--------|--------|--------|
| | | | Wee | k 16 | Wee | k 15 | \$/day | 2016 | 2015 |
| Ve | ssel | Routes | WS points | \$/day | WS points | \$/day | ±% | \$/day | \$/day |
| u | 265k | MEG-JAPAN | 78 | 37,177 | 70 | 29,469 | 26.2% | 41,068 | 65,906 |
| VLCC | 280k | MEG-USG | 40 | 13,685 | 37 | 10,592 | 29.2% | 44,269 | 49,575 |
| | 260k | WAF-USG | 80 | 42,213 | 77 | 39,167 | 7.8% | 53,995 | 76,251 |
| ax | 130k | MED-MED | 82 | 10,901 | 82 | 9,781 | 11.5% | 29,930 | 50,337 |
| Suezmax | 130k | WAF-USAC | 80 | 15,628 | 77 | 13,705 | 14.0% | 23,591 | 40,490 |
| Su | 130k | BSEA-MED | 85 | 12,132 | 82 | 10,636 | 14.1% | 29,930 | 50,337 |
| J | 80k | MEG-EAST | 120 | 14,319 | 117 | 13,355 | 7.2% | 20,111 | 34,131 |
| Aframax | 80k | MED-MED | 105 | 12,892 | 105 | 12,316 | 4.7% | 20,684 | 37,127 |
| Afra | 80k | UKC-UKC | 112 | 19,418 | 110 | 17,477 | 11.1% | 26,526 | 39,338 |
| | 70k | CARIBS-USG | 105 | 10,603 | 100 | 8,619 | 23.0% | 20,501 | 36,519 |
| | 75k | MEG-JAPAN | 85 | 5,453 | 90 | 5,932 | -8.1% | 16,480 | 30,482 |
| Clean | 55k | MEG-JAPAN | 100 | 5,827 | 105 | 6,164 | -5.5% | 12,891 | 24,854 |
| ö | 37K | UKC-USAC | 175 | 12,794 | 150 | 9,000 | 42.2% | 10,622 | 19,973 |
| | 30K | MED-MED | 215 | 17,661 | 185 | 12,673 | 39.4% | 9,056 | 24,473 |
| > | 55K | UKC-USG | 107 | 7,508 | 115 | 8,554 | -12.2% | 15,726 | 27,228 |
| Dirty | 55K | MED-USG | 107 | 7,443 | 115 | 8,900 | -16.4% | 14,879 | 26,083 |
| | 50k | CARIBS-USAC | 110 | 6,894 | 110 | 6,552 | 5.2% | 15,549 | 27,146 |

| | TC Rates | | | | | | | | | | | |
|------------------------|---------------------|---------|---------|-------|------|--------|--------|--|--|--|--|--|
| \$/ | day | Week 16 | Week 15 | ±% | Diff | 2016 | 2015 | | | | | |
| VLCC | 300k 1yr TC | 28,500 | 27,750 | 2.7% | 750 | 38,108 | 46,135 | | | | | |
| | 300k 3yr TC | 28,250 | 28,250 | 0.0% | 0 | 34,379 | 42,075 | | | | | |
| | 150k 1yr TC | 18,500 | 18,500 | 0.0% | 0 | 27,363 | 35,250 | | | | | |
| Suezmax 150k 3yr TC | | 19,000 | 19,000 | 0.0% | 0 | 25,653 | 33,219 | | | | | |
| Aframax | 110k 1yr TC | 16,000 | 16,000 | 0.0% | 0 | 22,396 | 26,808 | | | | | |
| | 110k 3yr TC | 17,000 | 17,000 | 0.0% | 0 | 20,948 | 24,729 | | | | | |
| Panamax | 75k 1yr TC | 13,000 | 13,000 | 0.0% | 0 | 19,127 | 23,596 | | | | | |
| ralialitax | 75k 3yr TC | 14,000 | 14,000 | 0.0% | 0 | 18,592 | 20,580 | | | | | |
| MR | 52k 1yr TC | 12,000 | 12,750 | -5.9% | -750 | 15,410 | 17,865 | | | | | |
| IVIN | 52k 3yr TC | 13,250 | 13,750 | -3.6% | -500 | 15,681 | 16,638 | | | | | |
| Handy | 36k 1yr TC | 11,500 | 11,500 | 0.0% | 0 | 14,380 | 16,101 | | | | | |
| панау | Handy 36k 3yr TC | | 13,000 | 0.0% | 0 | 14,622 | 15,450 | | | | | |

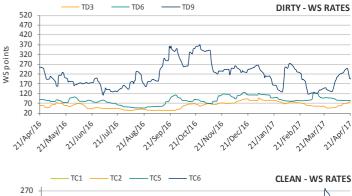
Chartering

The crude carriers market remained upbeat last week, with increased activity in the Middle East boosting earnings in the region and strengthening sentiment all around. The sharp fall in oil prices following the Easter week also sided with owners in the shape of cheaper bunker prices, while period activity remained limited with numbers holding around last dones nonetheless. The fact that crude prices have lost more than 7% last week on the back of another overwhelming increase in US shale production, is definitely calling for more action on behalf of big producers, who are now expected to extend the output cut until the end of the year.

The return from the Eastern holidays marked a positive week for the VL market, with charterers in the Middle East keeping things particularly busy as they moved aggressively to May dates, while the West Africa market also improved on strengthening momentum all around.

The West Africa Suezmax market remained upbeat last week on the back of healthy enquiry from Europe that kept tonnage supply in the region under control, while the Black Sea/Med market was overall steady, pointing upwards towards the end of the week. Aframax rates in the Med managed to regain the ground lost during the first half of the week as enquiry in the region eventually picked up, while in other key trading regions sentiment remained positive with small gains noted across the board.

| | Indicative Period Charters | | | | | | | | | |
|-------------|---|--------------------|-------------------------|--|--|--|--|--|--|--|
| - 6 + 6 mos | - 'KING PHILIPPOS - \$16,000/day - \$1 | | 111,827 dwt - Navig8 | | | | | | | |
| -12 +12 mos | - 'SEAENVOY' - \$15,750/day - \$1 | 2004 L6,000/day | 112,300 dwt - Total | | | | | | | |





| In | dicative Ma | arket Va | lues (\$ I | Million |) - Tank | ers | |
|-----------|-------------|------------|---------------|---------|----------|------|------|
| Vessel 5y | rs old | Apr-17 avg | Mar-17 avg | ±% | 2016 | 2015 | 2014 |
| VLCC | 300KT DH | 61.0 | 61.0 | 0.0% | 68.7 | 81.2 | 73.8 |
| Suezmax | 150KT DH | 41.0 | 41.2 | -0.5% | 49.7 | 59.7 | 50.4 |
| Aframax | 110KT DH | 29.0 | 29.6 | -2.0% | 36.8 | 45.5 | 38.9 |
| LR1 | 75KT DH | 28.0 | 28.2 | -0.7% | 32.9 | 36.1 | 33.0 |
| MR | 52KT DH | 22.0 | 22.0 | 0.0% | 25.0 | 27.6 | 27.5 |

Sale & Purchase

In the Aframax sector we had the sale of the "RATNA SHALINI" (105,849dwt -blt 10, S. Korea), which was sold to Greek owner, TMS Tankers, for a price in the region of \$25.0m.

In the Chemical sector we had the sale of the "ST DARE" (15,015dwt-blt 96, Japan), which was sold to Far Eastern buyers, for a price in the region of \$6.5m.





| | | | Ва | ltic Indic | es | | | |
|------|-------|-----------------------|-------|-----------------------|------|--------|-------|-------|
| | | Week 16 21/04/2017 | | Week 15 14/04/2017 | | \$/day | 2016 | 2015 |
| | Index | \$/day | Index | \$/day | Diff | ±% | Index | Index |
| BDI | 1,195 | | 1,296 | | -101 | | 676 | 713 |
| BCI | 1,830 | \$13,369 | 2,249 | \$16,361 | -419 | -18.3% | 1,030 | 1,009 |
| BPI | 1,494 | \$11,982 | 1,611 | \$12,908 | -117 | -7.2% | 695 | 692 |
| BSI | 895 | \$10,058 | 899 | \$10,038 | -4 | 0.2% | 601 | 663 |
| BHSI | 575 | \$8,430 | 560 | \$8,207 | 15 | 2.7% | 364 | 365 |

| | | | Period | | | | |
|-----------|-------------------|------------|------------|-------|--------|-------|--------|
| | \$/day | Week 16 | Week 15 | ±% | Diff | 2016 | 2015 |
| ze | 180K 6mnt TC | | 16,500 | -6.1% | -1,000 | 7,842 | 9,969 |
| Capesize | 180K 1yr TC | 15,250 | 15,500 | -1.6% | -250 | 7,582 | 10,263 |
| రి | 180K 3yr TC | 14,500 | 15,000 | -3.3% | -500 | 8,728 | 11,243 |
| ä | 76K 6mnt TC | 12,250 | 12,250 | 0.0% | 0 | 6,492 | 7,921 |
| Panamax | 76K 1yr TC | 12,000 | 12,000 | 0.0% | 0 | 6,558 | 7,705 |
| Ра | 76K 3yr TC | 12,000 | 12,000 | 0.0% | 0 | 7,068 | 8,724 |
| nax | 55K 6mnt TC | 10,750 | 10,750 | 0.0% | 0 | 6,582 | 8,162 |
| Supramax | 55K 1yr TC | 10,500 | 10,500 | 0.0% | 0 | 6,851 | 7,849 |
| lns | 55K 3yr TC | 10,250 | 10,250 | 0.0% | 0 | 6,827 | 8,181 |
| size | .ខ្លួ 30K 6mnt TC | | 9,250 | 0.0% | 0 | 5,441 | 6,690 |
| Handysize | 30K 1yr TC | 8,750 | 8,750 | 0.0% | 0 | 5,511 | 6,897 |
| Hai | ₹ 30K 3yr TC | | 8,750 | 0.0% | 0 | 5,950 | 7,291 |

Indicative Period Charters - 'W-FAGIF' 4 to 5 mos 2011 92.802 dwt -Jingtang 23/26 Apr -\$11,750/day - Cobelfret -10 to 13 mos - 'FEDERICA PRIMA' 2005 76,596 dwt -CJK 20 Apr -\$12,100/day - Phaethon **Baltic Indices** RDI 3,000 2.500 2,000 Index 1.500 1.000 500 21/560/16 21/04/16 21/404/26 Average T/C Rates 25000 AVR 4TC BPI AVR 6TC BHSI 20000 15000 \$/day 10000 5000 0 21/11/126 21/56/126 21/04/16 21/404/26 21/Dec/16 21/60/17

Chartering

The slowdown of the market following the Easter holidays was evident last week in earnings for the bigger dry bulk sizes, the performance of which drove the BDI below 1,200 points on Friday. The sharp correction in Capesize rates that has resumed this current week as well has yet to worry the market, which is so far looking at this movement more as a correction long due and less as negative shift in market dynamics. The period market was at the same evidently less busy last week, with numbers holding around last dones, with the exception of the Capesize market where limited activity was reported at levels below last dones. The Supramax and Handysize markets have so far resisted this pullback, while owners are expecting support from activity in both the Black Sea and ECSA regions to support rates for these sizes in the following weeks.

The drop in the Capesize market extended last week, with period activity slowing and thinner trading witnessed in the Pacific, while numbers in the Atlantic were rather steady and next month FFAs are still pointing upwards today despite this recent fall in earnings for the size.

The Atlantic Panamax market retreated last week on the back of fewer cargoes for transatlantic business and a stubbornly disappointing USG. Asian trade had no better luck, with activity and numbers reported softening there as well, while the amount of business reported failing was also substantial.

The smaller sizes also felt the impact of the Easter holidays but managed to put forth greater resistance compared to the rest of the market, mostly supported by a livelier Atlantic that even witnessed a small increase in numbers out of USG. Things in the East were more quiet with numbers slightly below last dones.

Indicative Market Values (\$ Million) - Bulk Carriers

| Vessel 5 y | rs old | Apr-17 avg | Mar-17 avg | ±% | 2016 | 2015 | 2014 |
|------------|--------|------------|------------|-------|------|------|------|
| Capesize | 180k | 32.3 | 28.9 | 11.9% | 23.2 | 33.4 | 47.5 |
| Panamax | 76K | 19.0 | 17.9 | 6.1% | 13.4 | 17.5 | 24.8 |
| Supramax | 56k | 16.0 | 15.6 | 2.6% | 12.2 | 16.6 | 25.2 |
| Handysize | 30K | 12.3 | 11.8 | 4.5% | 9.4 | 13.8 | 20.0 |

Sale & Purchase

In the Kamsarmax sector we had the sale of the "UNITED SPLENDOUR" (82,129dwt-blt 14, Japan), which was sold to Greek owner, TMS, for a price in the region of \$23.6m.

In the Panamax sector we had the sale of the "DOUBLE HAPPINESS" (76,602dwt-blt 05, S. Japan), which was sold to undisclosed buyers, for a price in the region of \$10.0m.



Secondhand Sales

| | | | - | | Tanke | rs | | | | |
|---------------|----------------------|---------|-------|----------------------------|---------|--------|------|-------------|------------------------|----------|
| Size | Name | Dwt | Built | Yard | M/E | SS due | Hull | Price | Buyers | Comments |
| VLCC | BUNGA KASTURI | 299,999 | 2003 | UNIVERSAL - ARI, Japan | MAN-B&W | Apr-18 | DH | \$ 31.0m | Indian | |
| AFRA | RATNA SHALINI | 105,849 | 2010 | HYUNDAI HI, S. Korea | MAN-B&W | Mar-20 | DH | \$ 25.0m | Greek (TMS Tankers) | |
| MR | PORT LOUIS | 37,791 | 2002 | Zhao, China | B&W | Apr-17 | DH | \$ 6.7m | undisclosed | |
| PROD/ CHEM | ST DARE | 15,015 | 1996 | SASEBO, Japan | B&W | Jun-21 | DH | \$ 6.5m | Far Eastern | |
| PROD/ CHEM | SB COUNT | 10,452 | 1997 | DAEDONG, S. Korea | B&W | Jul-17 | DH | \$ 3.5m | undisclosed | |
| SMALL | NEWLEAD GRANADINO | 5,887 | 2009 | ZHEJIANG TIANSHI, China | Yanmar | Mar-19 | DH | undisclosed | French (Naxitis) | |

| | | | | | Bulk | Carriers | | | | |
|--------------|----------------------------|--------|-------|-------------------------------------|---------|----------|------|----------|---------------------|---|
| Size | Name | Dwt | Built | Yard | M/E | SS due | Gear | Price | Buyers | Comments |
| POST PMAX | GRAIN MAY | 87,150 | 2013 | HUDONG- ZHONGHUA, China | MAN-B&W | Jun-18 | | \$ 20.3m | Crook | |
| POST PMAX | SOYA MAY | 87,146 | 2013 | HUDONG- ZHONGHUA, China | MAN-B&W | Mar-18 | | \$ 20.1m | Greek | |
| KMAX | UNITED SPLENDOUR | 82,129 | 2014 | TSUNEISHI, Japan | MAN-B&W | Jan-19 | | \$ 23.6m | Greek (TMS) | |
| KMAX | SEATRUST | 81,640 | 2013 | DAEWOO, S. Korea | MAN-B&W | Feb-18 | | \$ 22.6m | Greek (Diana) | |
| PMAX | CORONA DYNAMIC | 77,283 | 1998 | KAWASAKI HI, Japan | B&W | Jan-18 | | \$ 6.1m | Middle Eastern | |
| PMAX | DOUBLE HAPPINESS | 76,602 | 2005 | IMABARI MARUGAME, Japan | MAN-B&W | Aug-15 | | \$ 10.0m | undisclosed | |
| PMAX | NEWLEAD VICTORIA | 75,966 | 2002 | TSUNEISHI, Japan | B&W | | | \$ 5.0m | Chinese | laid up since Nov 2016, auction sale |
| PMAX | GRAZIA BOTTIGLIERI | 75,265 | 1999 | FINCANTIERI STABIA, Italy | Sulzer | Nov-19 | | \$ 5.1m | Chinese | |
| PMAX | GIOVANNI BATTISTA BOTTI | 75,265 | 1999 | FINCANTIERI STABIA, Italy | Sulzer | Jul-19 | | \$ 4.4m | (Tianjin Dongjiang) | |
| PMAX | TTM BRILLIANCE | 75,200 | 2011 | PENGLAI ZHONGBAI JINLU, China | MAN-B&W | | | \$ 12.5m | undisclosed | |
| PMAX | GLOBAL F | 73,729 | 1998 | SUMITOMO HI YOKOSUKA, Japan | Sulzer | Nov-18 | | \$ 5.0m | undisclosed | |



Secondhand Sales

| | | | | Bu | ılk Carrie | rs conti | nued. | | | |
|-------|----------------------|--------|-------|----------------------------------|------------|----------|---------------------|----------|-------------|------------------------------|
| Size | Name | Dwt | Built | Yard | M/E | SS due | Gear | Price | Buyers | Comments |
| PMAX | DOMINIQUE VENTURE | 63,500 | 2015 | CHENGXI SHIPYARD, China | MAN-B&W | Jun-20 | 4 X 30t CRANES | \$ 21.7m | undisclosed | incl. T/C at 112% BSI58 |
| PMAX | PILATUS VENTURE | 63,276 | 2016 | CHENGXI SHIPYARD, China | MAN-B&W | Jun-21 | 4 X 30t CRANES | \$ 23.3m | undisclosed | incl. T/C at \$12,000/day |
| PMAX | JMU ISOGO 5080 | 60,000 | 2017 | JAPAN MARINE, Japan | Wartsila | | 4 X 30t CRANES | \$ 25.5m | Greek | |
| SMAX | FOUR KITAKAMI | 55,668 | 2009 | MITSUI TAMANO, Japan | MAN-B&W | Apr-19 | 4 X 30t CRANES | \$ 14.8m | undisclosed | |
| SMAX | ERESSOS LUCK | 55,429 | 2009 | KAWASAKI, Japan | MAN-B&W | Jan-19 | 4 X 30,5t CRANES | \$ 14.5m | undisclosed | |
| HANDY | OCEAN HAWK | 37,138 | 2011 | HYUNDAI MIPO, S. Korea | MAN-B&W | Sep-21 | 4 X 30t CRANES | \$ 11.8m | Greek | |
| HANDY | ALPHA PRAXIS | 33,745 | 2004 | OSHIMA SHIPBUILDING, Japan | MAN-B&W | Jun-19 | 4 X 30t CRANES | \$ 6.7m | Turkish | |

| | MPP/General Cargo | | | | | | | | | | |
|--------------|-------------------|-------|--------------------------|------------|--------|---------------------|---------|----------------------------------|----------|--|--|
| Name | Dwt | Built | Yard | M/E | SS due | Gear | Price | Buyers | Comments | | |
| LOWLANDS SKY | 32,280 | 2009 | KANDA KAWAJIRI, Japan | Mitsubishi | Jul-19 | 4 X 30,5t CRANES | \$ 9.2m | Danish (Janchart Shipping) | | | |
| AERO STAR | 12,151 | 2008 | KANASASHI HI, Japan | Mitsubishi | Jul-18 | 2 X 30,7t CRANES | \$ 4.7m | Chinese | old sale | | |
| MAPLE INGRID | 12,024 | 2005 | HONDA SAIKI, Japan | MAN-B&W | | 2 X 30,7t CRANES | \$ 3.9m | Chinese | | | |

| | | | | | Contai | ners | | | - | |
|--------------|----------------|-----------------|---------------|------------------------------|----------|--------|------|-------------|---------------------------------|--|
| Size | Name | Teu | Built | Yard | M/E | SS due | Gear | Price | Buyers | Comments |
| POST PMAX | BREMEN BELLE | 5,888 | 2007 | KOYO MIHARA, Japan | MAN-B&W | | | undisclosed | Cypriot (Cyprus Maritime) | |
| PMAX | HANJIN SCARLET | 4,662 | 2013 | SAMSUNG HI, S. Korea | Wartsila | | | low \$20.0m | | |
| PMAX | I WHITE | 4,662 | 2014 | SAMSUNG HI, S. Korea | Wartsila | | | low \$20.0m | undisclosed | |
| PMAX | IINDIGO | 4,662 | 2013 | SAMSUNG HI, S. Korea | Wartsila | | | low \$20.0m | | |
| PMAX | RICKMERS FLEET | 3,450- 4,250 | 2007- 2009 | Chinese & S. Korean yards | MAN-B&W | | | \$ 113.0m | Greek (Navios) | some incl. T/C, 10 x 4,250 and 4 x 3,450 |



Secondhand Sales

| Containers Continued. | | | | | | Continu | ıed. | | | |
|-----------------------|----------|-------|-------|-------------------------------|----------|---------|---|-------------|---------------------------|----------|
| Size | Name | Teu | Built | Yard | M/E | SS due | Gear | Price | Buyers | Comments |
| FEEDER | CREMON | 1,679 | 2000 | HANJIN HI, S. Korea | MAN-B&W | Nov-20 | | \$ 3.8m | undisclosed | |
| FEEDER | MAREN S | 1,118 | 2005 | JINLING, China | MAN-B&W | | 2 X 45t CRANES | high \$3.0m | Greek | |
| FEEDER | CONRAD S | 1,118 | 2006 | JINLING, China | MAN-B&W | Jul-21 | 2 X 45t CRANES | \$ 5.5m | German (Lubeca Marine) | |
| FEEDER | EVIDENCE | 1,050 | 1997 | YVC YSSELWERF, Netherlands | Wartsila | May-17 | 000000000000000000000000000000000000000 | \$ 1.2m | Hong Kong based | |

| | | | | | Gas/LP | G/LNG | | | | |
|------|--------------|-------|-------|-------------------------|---------|--------|-------|----------|---------------------------|----------|
| Туре | Name | Dwt | Built | Yard | M/E | SS due | Cbm | Price | Buyers | Comments |
| LPG | BOTAFOGO GAS | 6,519 | 2009 | MURAKAMI HIDE, Japan | MAN-B&W | Nov-19 | 7,396 | \$ 11.0m | Singaporean (Epic Gas) | |



Newbuilding Market

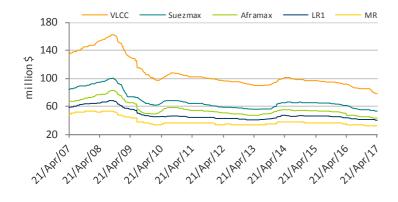
Indicative Newbuilding Prices (million\$)

| | maiodate recordancing rives (iiiiiisiiq) | | | | | | | |
|---------|--|-------|------------|------------|------|------|------|------|
| | Vessel | | Week 16 | Week 15 | ±% | 2016 | 2015 | 2014 |
| w | Capesize | 180k | 42.0 | 42.0 | 0.0% | 43.2 | 50 | 56 |
| Bulkers | Kamsarmax | 82k | 25.0 | 25.0 | 0.0% | 24.8 | 28 | 30 |
| Bull | Ultramax | 63k | 23.0 | 23.0 | 0.0% | 23 | 25 | 27 |
| | Handysize | 38k | 20.0 | 20.0 | 0.0% | 20 | 21 | 23 |
| | VLCC | 300k | 78.0 | 78.0 | 0.0% | 88.5 | 96 | 99 |
| ers | Suezmax | 160k | 53.0 | 53.0 | 0.0% | 58 | 64 | 65 |
| Tankers | Aframax | 115k | 43.0 | 43.0 | 0.0% | 48 | 53 | 54 |
| Ē | LR1 | 75k | 40.0 | 40.0 | 0.0% | 42.5 | 46 | 46 |
| | MR | 50k | 32.5 | 32.5 | 0.0% | 33.7 | 36 | 37 |
| | LNG 160k cb | m | 189.0 | 189.0 | 0.0% | 189 | 190 | 186 |
| Gas | LGC LPG 80k | cbm | 71.0 | 71.0 | 0.0% | 74.1 | 77 | 78 |
| G | MGC LPG 55 | k cbm | 64.0 | 64.0 | 0.0% | 65.7 | 68 | 67 |
| | SGC LPG 25k | cbm | 42.0 | 42.0 | 0.0% | 42.8 | 45 | 44 |

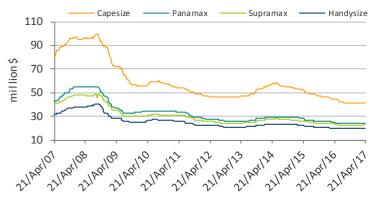
If someone claimed a year ago that in early 2017 dry bulk newbuilding activity would once again pick up you would probably call them crazy. As the memories of historically low freight rates are still fresh, the fact that dry bulk orders have slowly picked up in the first couple of months of the year and are now turning into a solid trend has been raising a few eyebrows and naturally causing some concern in regards to how early it is for the market to once again inflate its orderbook. The increase in contracting is also taking place during a period that demolition activity in the sector has been rather soft. Indeed, looking at figures for the first four months of the year, scrapping activity in the sector is down 65% compared to the same period in 2016, fact which represents a further cause for worry in regards to how tonnage supply will affect earnings beyond 2019, a year during which many expected the beginning of a more balanced market.

In terms of recently reported deals, U.S Based owner, JP Morgan, placed an order for four Newcastlemaxes (208,000 dwt) at New Times, China for a price in the region of \$43.5m.

Tankers Newbuilding Prices (m\$)



Bulk Carriers Newbuilding Prices (m\$)



| Newbuilding Orders | | | | | | | |
|--------------------|--------|-------------|-------------------------------|-----------|--|---------------------|--|
| Units | Туре | Size | Yard | Delivery | Buyer | Price | Comments |
| 4 | Bulker | 208,000 dwt | New Times, China | 2019 | U.S Based (JP Morgan) | \$ 43.5m | LOI stage, Tier II |
| 4 | Bulker | 180,000 dwt | SWS, China | 2019 | U.S Based (JP Morgan) | around \$44.0m | LOI stage, Tier III |
| 1+1 | Tanker | 319,000 dwt | Hyundai Samho, S. Korea | 2019 | Greek (Neda Maritime) | around \$80.0m - | |
| 3 | Tanker | 308,000 dwt | Dalian Shipbuilding, China | 2019 | Chinese (Shandong Landbridge Group) | \$ 80.0m | LOI stage, Tier III |
| 1 | Tanker | 112,000 dwt | Sumitomo, Japan | 2019 | Finnish (Lundqvist Rederierna) | undisclosed | |
| 2 | Tanker | 49,000 dwt | Hundong Zhonghua, China | 2019 | Norwegian (Odfjell) | \$ 60.0m | option declared, StSt, multiple segregation |
| 2 | Gas | 7,500 dwt | Samsung, S. Korea | 2019 | South Korean (Korea Line Corp) | undisclosed | |
| 2+2 | Cruise | 47,800 dwt | Fincantieri, Italy | 2021-2022 | U.S Based (Viking Ocean Cruises) | undisclosed | 930 pax |



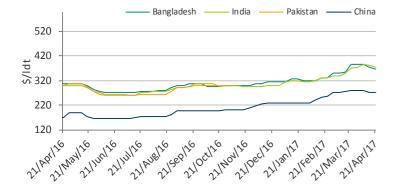
Demolition Market

| | Indicative Demolition Prices (\$/ldt) | | | | | | | |
|----------|---------------------------------------|------------|------------|-------|------|------|------|--|
| | Markets | Week 16 | Week 15 | ±% | 2016 | 2015 | 2014 | |
| _ | Bangladesh | 365 | 375 | -2.7% | 287 | 360 | 469 | |
| Fanker | India | 375 | 380 | -1.3% | 283 | 361 | 478 | |
| Tan | Pakistan | 370 | 380 | -2.6% | 284 | 366 | 471 | |
| | China | 270 | 270 | 0.0% | 176 | 193 | 313 | |
| × | Bangladesh | 345 | 355 | -2.8% | 272 | 341 | 451 | |
| Bulk | India | 355 | 360 | -1.4% | 268 | 342 | 459 | |
| Dry | Pakistan | 350 | 360 | -2.8% | 267 | 343 | 449 | |
| | China | 260 | 260 | 0.0% | 160 | 174 | 297 | |

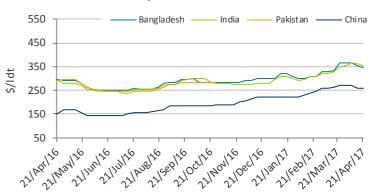
The strong momentum the demolition market has been enjoying over the past couple of months has started to show its first cracks just before the Easter holidays, with the drop in prices extending through to last week. Despite the fact that a small correction was somewhat expected given the ground prices have covered since the beginning of the year, the scale of the price drop in such a short period of time has definitely caught a number of cash buyers of guard, impacting demo activity as a result. The main reason behind this drop has been the sizeable decline in Indian subcontinent steel prices as well as an unusual drop in the Bangladeshi currency against the US dollar. The one hope for some stability in the market in the following days is being placed on the fact that breakers would most probably want to max out their capacity ahead of the monsoon as well as budgets in Bangladesh and Pakistan, both of which are expected to kick in in about a month's time. Average prices this week for tankers were at around \$270-375/ldt and dry bulk units received about 260-355 \$/ldt.

One of the highest prices amongst recently reported deals was paid by Indian breakers for the Panamax Container "AL ENDURANCE" (61,441dwt-22,444ldt-blt 03), which received \$390/ldt.

Tanker Demolition Prices



Dry Bulk Demolition Prices

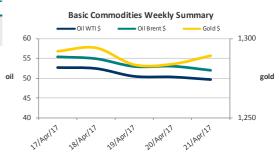


| Demolition Sales | | | | | | | | |
|--|---------|--------|------|-----------------------------------|--------|------------|-------------|--|
| Name Size Ldt Built Yard Type \$/ldt Breakers Commer | | | | | | | Comments | |
| AL ENDURANCE | 61,441 | 22,444 | 2003 | IHI MARINE UNITED, Japan | CONT | \$ 390/Ldt | Indian | as-is Davao |
| FRONTIER | 151,492 | 17,908 | 1992 | DAEWOO, S. Korea | BULKER | \$ 398/Ldt | undisclosed | Indian sub-cont |
| SANTA CRUZ I | 101,605 | 16,327 | 1995 | BRODOSPLIT BRODOGRADIL, | TANKER | \$ 387/Ldt | Bangladeshi | as-is Singapore, incl. 200cbm sludges ROB |
| THE JUST | 47,639 | 7,398 | 1995 | OSHIMA, Japan | BULKER | \$ 385/Ldt | Pakistani | |
| BOSNA | 26,530 | 5,580 | 1985 | SASEBO, Japan | BULKER | \$ 380/Ldt | Bangladeshi | |
| ARMADA PERSADA | 12,577 | 5,237 | 1993 | SZCZECINSKA STOCZNIA S, Poland | CONT | \$ 365/Ldt | Bangladeshi | |
| GUAPORE | 4,490 | 3,963 | 1982 | MITSUI TAMANO, Japan | GAS | \$ 182/Ldt | Indian | as-is Rio |



Commodities & Ship Finance

| | • | | Mar | ket Data | | • | |
|----------------|-------------------|-----------|-----------|-----------|-----------|-----------|-------------------|
| | | 21-Apr-17 | 20-Apr-17 | 19-Apr-17 | 18-Apr-17 | 17-Apr-17 | W-O-W Change % |
| | 10year US Bond | 2.240 | 2.240 | 2.200 | 2.180 | 2.250 | 0.4% |
| | S&P 500 | 2,348.69 | 2,355.84 | 2,338.17 | 2,342.19 | 2,349.01 | 0.0% |
| ata | Nasdaq | 5,910.52 | 5,916.78 | 5,863.03 | 5,849.47 | 5,856.79 | 0.9% |
| ۵ | Dow Jones | 20,547.76 | 20,578.71 | 20,404.49 | 20,523.28 | 20,636.92 | -0.4% |
| Stock Exchange | FTSE 100 | 7,114.55 | 7,114.55 | 7,118.54 | 7,114.36 | 7,147.50 | -2.9% |
| cha | FTSE All-Share UK | 3,912.58 | 3,912.58 | 3,914.90 | 3,914.50 | 3,924.93 | -2.5% |
| Ä | CAC40 | 5,059.20 | 5,059.20 | 5,077.91 | 5,003.73 | 4,990.25 | -0.2% |
| 200 | Xetra Dax | 12,048.57 | 12,048.57 | 12,027.32 | 12,016.45 | 12,000.44 | 0.4% |
| ş | Nikkei | 18,620.75 | 18,430.49 | 18,432.20 | 18,418.59 | 18,355.26 | 1.4% |
| | Hang Seng | 24,042.02 | 24,042.02 | 24,056.98 | 23,825.88 | 23,924.54 | -0.9% |
| | DJ US Maritime | 231.25 | 230.93 | 226.33 | 221.24 | 221.90 | 4.2% |
| | \$ / € | 1.07 | 1.07 | 1.07 | 1.07 | 1.06 | 1.1% |
| S | \$ / ₤ | 1.28 | 1.28 | 1.28 | 1.28 | 1.26 | 2.4% |
| Ġ. | ¥/\$ | 109.08 | 109.38 | 108.86 | 108.54 | 109.12 | 0.4% |
| Currencies | \$ / NoK | 0.12 | 0.12 | 0.12 | 0.12 | 0.12 | -1.0% |
| ij | Yuan / \$ | 6.88 | 6.88 | 6.89 | 6.89 | 6.89 | 0.0% |
| | Won / \$ | 1,134.62 | 1,138.10 | 1,142.94 | 1,142.68 | 1,132.80 | -0.2% |
| | \$ INDEX | 99.75 | 99.78 | 99.74 | 99.50 | 100.29 | -0.8% |



| | Bunker Prices | | | | | | | | |
|--------|----------------------|-----------|-------------------|-------|--|--|--|--|--|
| | | 14-Apr-17 | W-O-W Change % | | | | | | |
| 0 | Rotterdam | 460.0 | 480.0 | -4.2% | | | | | |
| MDO | Houston | 500.0 | 510.0 | -2.0% | | | | | |
| _ | Singapore | 485.0 | 505.0 | -4.0% | | | | | |
| st | Rotterdam | 291.5 | 306.5 | -4.9% | | | | | |
| 380cst | Houston | 284.5 | 291.0 | -2.2% | | | | | |
| m | Singapore | 312.5 | 327.5 | -4.6% | | | | | |

| Ma | ritime Sto | ck Dat | a | | | |
|---------------------------------|-------------------|--------|-----------|-----------|-------------------|--|
| Company | Stock Exchange | Curr. | 21-Apr-17 | 14-Apr-17 | W-O-W Change % | |
| AEGEAN MARINE PETROL NTWK | NYSE | USD | 11.65 | 11.75 | -0.9% | |
| CAPITAL PRODUCT PARTNERS LP | NASDAQ | USD | 3.35 | 3.39 | -1.2% | |
| COSTAMARE INC | NYSE | USD | 6.56 | 6.89 | -4.8% | |
| DANAOS CORPORATION | NYSE | USD | 1.70 | 1.80 | -5.6% | |
| DIANA SHIPPING | NYSE | USD | 4.29 | 5.49 | -21.9% | |
| DRYSHIPS INC | NASDAQ | USD | 1.55 | 2.01 | -22.9% | |
| EAGLE BULK SHIPPING | NASDAQ | USD | 5.09 | 5.22 | -2.5% | |
| EUROSEAS LTD. | NASDAQ | USD | 1.39 | 1.43 | -2.8% | |
| GLOBUS MARITIME LIMITED | NASDAQ | USD | 2.95 | 2.97 | -0.7% | |
| NAVIOS MARITIME ACQUISITIONS | NYSE | USD | 1.71 | 1.66 | 3.0% | |
| NAVIOS MARITIME HOLDINGS | NYSE | USD | 1.80 | 1.78 | 1.1% | |
| NAVIOS MARITIME PARTNERS LP | NYSE | USD | 2.13 | 2.07 | 2.9% | |
| SAFE BULKERS INC | NYSE | USD | 2.16 | 2.43 | -11.1% | |
| SEANERGY MARITIME HOLDINGS CORP | NASDAQ | USD | 0.91 | 0.89 | 2.2% | |
| STAR BULK CARRIERS CORP | NASDAQ | USD | 9.39 | 12.00 | -21.8% | |
| STEALTHGAS INC | NASDAQ | USD | 3.48 | 3.71 | -6.2% | |
| TSAKOS ENERGY NAVIGATION | NYSE | USD | 4.76 | 4.76 | 0.0% | |
| TOP SHIPS INC | NASDAQ | USD | 0.53 | 0.57 | -7.0% | |

Market News

"BW and DHT thwart Frontline's legal bids to block VLCC deal

BW and DHT Holdings (news, data) have managed to thwart Frontline's attempts to block their efforts to create one of the world's biggest very large crude carrier fleets, a likely unprecedented move in the history of shipping merger and acquisition. According to court documents obtained by Lloyd's List from relevant parties, the John Fredriksen-chaired company filed a lawsuit with the Supreme Court of the State of New York on Tuesday to seek a temporary restraining order and a preliminary injunction against the DHT-BW deal. Frontline (news, data), represented by law firm Quinn Emanuel Urquhart & Sullivan, was accusing DHT's board of directors of erecting a series of defences that effectively preclude its shareholders from ever considering Frontline's proposed offer. The New York- and Oslo-listed firm also alleged that DHT's board had entered into a highly irregular and improper transaction with BW. A day later, the court denied Frontline's request, having adopted much of BW and DHT's defence.

Justice Barry Ostrager questioned the timing of Frontline's lawsuit, which came just two days before the first VLCC in the BW-DHT deal was due for delivery. The deal was announced on March 23. He also doubted that this should fall under his jurisdiction. "Plaintiff has failed to establish either that the defendants were properly served or that the court has jurisdiction over the defendants," according to his ruling." (Lloyd's List)

The information contained in this report has been obtained from various sources, as reported in the market. Intermodal Shipbrokers Co. believes such information to be factual and reliable without making guarantees regarding its accuracy or completeness. Whilst every care has been taken in the production of the above review, no liability can be accepted for any loss or damage incurred in any way whatsoever by any person who may seek to rely on the information and views contained in this material. This report is being produced for the internal use of the intended recipients only and no reproducing is allowed, without the prior written authorization of Intermodal Shipbrokers Co.



Subscription Form

If you wish to subscribe to our reports please contact us directly by phone or by e-mailing, faxing or posting the below form, which can also be found on our website.

Tel: +30 210 6293 300 Fax:+30 210 6293 333-4

Email: research@intermodal.gr Website: www.intermodal.gr Intermodal Shipbrokers Co.

17th km Ethniki Odos Athens-Lamia & 3 Agrambelis St. 145 64 N.Kifisia, Athens - Greece

| Your Contact Details | |
|----------------------|-----------|
| Full Name: | Title: |
| Company: | Position: |
| Address: | |
| | |
| | |
| Address: | |
| Telephone: | |
| E-mail: | |
| Company Website: | |
| | |
| | |
| | |