

WEEKLY SHIPPING MARKET REPORT WEEK 14

WEEK 14 (31th Mar to 7th Apr 2017)

Market overview

The first quarter of 2017 not including this week has offered some excitement and belief. Everybody were widely anticipating a market slowdown with the Chinese New Year holiday gap, but market has regained activity and momentum leading the main sea freight index above opex levels. On the other hand, the second-hand market continues to see prices jumping and heading north, but with a notable slowdown in the volume activity. The newbuilding market remains idle with record low orders and hopping to better time in the near future. Finally, this week Baltic index has moved towards south closing today at 1223 points with a small margin of 74 points from last Friday and with the phycological momentum still at high levels.

Bulkers

To start with, Transport Maritime (CTM) has been linked to a Japanese controlled panamax bulker sold at a new benchmark price. The "Bariloche" 75.000 dwt built 2007 at Universal Shipbuilding has been reported sold at \$ 13.8m, which is the highest price for a ten-year-old unit this size since 2015. The latter group has been expanding with some past acquisitions such as the "Bulk Singapore" 177.000 dwt built 2005 was purchased for 12.5m in November. Furthermore, has bought the "Admiral Schmidt" 55.000 dwt built 2007 which due to the market increase it has already a premium in value. In addition, Japanese owner United Ocean Group this week has disposed a three-year-old kamsarmax and as continued to sell off her fleet. The "United Ocean" 81.000 dwt built 2014 at Sasabo which was inviting offers Wednesday 5/4, was reported sold the same day at region high \$ 22m. the latter sell is in market with the last done deal last month that Golden Ocean paid \$ 22.9m for the 2014 built vessel in the acquisition over Quintana. The Oslo based Blystad has been busy buying similar vessels lately but the subject vessel is believed that the buyers are based in Greece. Furthermore, the Korea Maritime Transport Co (KMTC) has made a good premium out of the supramax vessel. The "KMTC Challenge" 52.000 dwt built 2003 was put out in the market in March and was expected to get between \$5.5-6m with special survey due in January next year. In addition, the latter vessel with the market momentum manage to hit \$7m to so far undisclosed buyers.

<u>Tankers</u>

Brent closing price today was \$54.81 / barrel while during last week the levels were at \$ 52.83 / barrel. In the wet market, "Front Scilla" 302.000 dwt built 2000 at Kawasaki was reported sold to undisclosed Buyers for \$ 21.5 m, although some say not actually completed. Furthermore, "Freja Maersk" 31.000 dwt built 2001 at Hanjin HI was reported sold at \$ 8.5m to Indonesian buyers.

Demolition

Regarding recycling activity, although the prices almost touched the \$400/ldt mark, the scrap market struggled to attract ladies to its beaches. The improving market psychology is as expected antithetical to scrapping activity. After several weeks of silence in the Container sector, 5 containerships headed to scrapyards in contrast with the previous week 1. Decrease can be realized in the Bulk sector as only 5 BC/GC vessels headed to the beaches. The wet sector remain stable in low interest, with 3 vessels recycled. In total 17 vessels of every type reported for demolition, something that show a decrease of 3 vessels as per previous week.

Baltic Indices (Friday Closing Values)

| " Dry Bulk " | | | | | | | | | |
|--------------|---------|---------|------------|--|--|--|--|--|--|
| Index | Week 14 | Week 13 | Change (%) | | | | | | |
| BDI | 1223 | 1297 | 5,71 | | | | | | |
| BCI | 2173 | 2597 | 16,33 | | | | | | |
| BPI | 1427 | 1374 | 3,86 | | | | | | |
| BSI | 886 | 881 | 0,57 | | | | | | |
| BHSI | 547 | 540 | 1,30 | | | | | | |



" Tanker "

| Index | Week 14 | Week 13 | Change (%) |
|-------|---------|---------|------------|
| BDTI | 773 | 794 | 2,64 |
| BCTI | 679 | 771 | 11,93 |

Baltic Index



Indicative Demolition Prices

| Tanker Prices | Bulker Prices |
|---------------|--------------------------|
| 370 | 350 |
| 380 | 360 |
| 390 | 370 |
| 280 | 270 |
| 225 | 215 |
| | 370 380 390 280 |



DRY BULK COMMENTARY

WEEK 14 (31th Mar to 7th Apr 2017)

<u>Capesize</u>

West Australian iron ore cargoes into China have been rating in the low usd 6.00's pmt range for the most part of **Week 14**. South African iron ore rates into China have risen at low usd 11.00's pmt levels. Brazilian iron ore rates into China at high usd 13.00's / low usd 14.00's pmt range. Transatlantic trips are being reported in the usd 15,000/16,000 pd range. Pacific round trips via Australia at usd 15,000 pd levels. One year's duration employments are being reported in the usd 14,000/15,000 pd range basis Pacific delivery.

<u>Kamsarmax/Panamax</u>

Majority of North Pacific round grain trips into North China is being reported in the usd 10,000/11,000 pd range. Indonesian trips into China have been rating at usd 12,000 pd levels basis South China delivery. Australian round trips at usd 11,000 pd levels. Low/mid usd 12.00's pmt for a number of 75,000 mts parcels of Australian coal into India. South African round trips with coal into India are rating at usd 14,000 pd levels. Usd 20,000 pd for a trip via the Black Sea into Iran basis Red Sea delivery. Inter-continental trips via the Baltic in the usd 14,000/15,000 pd range. A Continental trip with fertilizers via the Baltic and into India has been reported at usd 23,000 pd. Usd 17,500 pd plus a usd 650,000 ballast bonus for a US Gulf coal trip into Japan. South American grain trips into the Far East are being reported in the usd 12,000/13,000 pd range plus a usd 600,000ish ballast bonus basis APS delivery. Southeast Asia and India delivery remains an option, rating in the usd 12,000/13,000 pd range. Short/long period employments continued being reported in the usd 11,000/12,000 pd range basis Pacific delivery. Better numbers for Atlantic delivery in the usd 13,000/14,000 pd range.

<u>Ultramax / Supramax</u>

Chinese steel trips into Southeast Asia have been rating in the usd 7,000/8,000 pd range. Indonesian coal trips into China have been rating in the usd 11,000/12,000 pd range basis Singapore delivery. South China delivery in the usd 8.000/9,000 pd range. South African Ultramax coal trips into India and the Persian Gulf are now rating in the usd 20,000/21,000 pd range basis APS delivery. A Baltic trip into West Africa has been reported at usd 16,500 pd. Continental scrap trips into Turkey are now rating at mid usd 15,000's pd levels on Supramax vessels and low usd 17,000's levels on Ultramax vessels. Mediterranean and Black Sea trips into the US Gulf have been rating in the usd 7,000/8,000 pd range. The opposite direction is paying in the low/mid usd 11,000's pd range. An Ultramax was fixed at usd 11.500 pd for a South American fronthaul basis West Coast India delivery. 55,000 mts of coal out of the US Gulf and into Rotterdam have been retorted at usd 11.95 pmt. Usd 16,250 pd for a West African fronthaul trip. A two/three laden legs employment basis Persian Gulf has been reported at usd 12,500 pd. No period activity to report here.

Handymax / Handysize

Black Sea trips into the Mediterranean with steels and grains have been rating in the usd 8,000/9,000 pd range basis Canakkale delivery. A Continental scrap trip into Turkey has been reported at usd 9,000 pd. Usd 14,000 pd for a South American trip into West Africa. Mediterranean direction is paying at low/mid usd 13,000's pd levels. Usd 17,000 pd for West Coast South America direction. No period activity to report here.





REPORTED SALES

Bulk Carriers

| Туре | Name | Dwt | YoB | Yard | SS | M/E | Gear | Price | Buyer | Comments |
|--------------|-------------------|---------|------|-----------------------------|---------|--------|----------|-----------------|--------------------------|--------------|
| Capesize | Cpo Asia | 179,558 | 2011 | Daewoo , Romania | 03/2021 | B&W | - | \$ 29.0 | USA (JP Morgan) | |
| Post Panamax | Boavista | 93,077 | 2010 | Taizhou Kouan , China | 09/2020 | B&W | - | \$ 16.0 | Undisclosed | On Long Subs |
| Kamsarmax | United Ocean | 81,918 | 2014 | Tsuneishi , Japan | 07/2019 | B&W | - | High \$ 22.0 | Greek | |
| Panamax | Royal Breeze | 76,679 | 2002 | Imabari , Japan | 05/2017 | B&W | - | \$ 8.2 | Chinese | |
| Panamax | Ningbo Whale | 76,039 | 2012 | Hudong , China | 07/2017 | B&W | - | \$ 16.0 | Undisclosed | |
| Panamax | Imperial | 75,527 | 2007 | Stx , Korea | 10/2017 | B&W | - | En bloc \$ | Greek (Navios | |
| Panamax | Libertas | 75,511 | 2007 | Stx , Korea | 08/2017 | B&W | - | 27.0 | Partners) | |
| Panamax | Bariloche | 75,395 | 2007 | Universal , Japan | 03/2017 | B&W | - | \$ 13.8 | Monaco Based (CTM) | |
| Panamax | Fu Ming | 63,163 | 1997 | Koyo , Japan | 12/2019 | Sulzer | - | \$ 5.2 | Undisclosed | |
| Ultramax | Xing Fu Hua | 61,000 | 2017 | Dalian Cosco | - | B&W | 4 x 30 T | \$ 24.0 | Norwegian (Songa) | |
| Supramax | Hanjin Santana | 58,627 | 2012 | Spp , Korea | 07/2017 | B&W | 4 x 30 T | \$ 12.5 | S.Korean (Wilmar) | |
| Supramax | Topflight | 52,544 | 2005 | Tsuneishi , Philippines | 08/2020 | B&W | 4 x 30 T | \$ 7.95 | Greek | |
| Supramax | Casta Diva | 52,415 | 2006 | Tsuneishi , Phil | 03/2021 | B&W | 4 x 30 T | \$ 9.6 | Turkish (Akmar) | |



REPORTED SALES

Bulk Carriers

| Туре | Name | Dwt | YoB | Yard | SS | M/E | Gear | Price | Buyer | Comments |
|-----------|-------------------|--------|------|-------------------------------|---------|-----|------------|---------|--|----------|
| Supramax | Kmtc Challenge | 52,026 | 2002 | Hyundau Mipo , Korea | 01/2018 | B&W | 4 x 30T | \$7.0 | Greek | |
| Handymax | United Stars | 43,991 | 1995 | Daewoo , Korea | 01/2020 | B&W | 4 x 25 T | \$ 3.3 | Undisclosed | |
| Handysize | Jin Yu | 38,462 | 2012 | Naikai , Japan | 03/2022 | B&W | 4 x 30 T | \$ 15.0 | Japanese (Inui Global Logistics) | |
| Handysize | Garganey | 37,251 | 2007 | Tianjin Xingang, China | 08/2017 | B&W | 4 x 40 T | | Canadia | |
| Handysize | Gardwall | 37,249 | 2007 | Tianjin Xingang , China | 03/2017 | B&W | 4 x 30 T | | (Canfornav) | |
| Handysize | Formentara | 34,734 | 2011 | Qidong , China | | B&W | 4 x 30 T | \$ 11.0 | Undisclosed | |
| Handysize | Merganser | 32,844 | 2012 | Yangfan , China | 04/2017 | B&W | 4 x 30 T | \$ 10.0 | Greek | |
| Handysize | Clipper Selo | 32,389 | 2011 | Jiangmen , China | 03/2022 | B&W | 4 x 30,5 T | \$ 9.2 | Undisclosed | |



REPORTED SALES

WEEK 14 (31th Mar to 7th Apr 2017)

| <u>Tankers</u> | | | | | | | | | |
|----------------|--------------|---------|------|---------------------------------|---------|----------|-------------|---------------------|-----------|
| Туре | Name | Dwt | YoB | Yard | SS | M/E | Price(mill) | Buyer | Comments |
| Vlcc | Front Scilla | 302,561 | 2000 | Kawasaki <i>,</i> Japan | 03/2020 | B&W | \$ 21.5 | Undisclosed | |
| Aframax | Ambrosia | 105,363 | 2006 | Sumitomo ,Japan | 06/2021 | Sulzer | \$ 21.5 | Disclosed | Long Subs |
| Handy | Freja Maersk | 31,632 | 2001 | Hanjn Hi, Korea | 08/2021 | B&W | \$ 8.5 | Indonesian | |
| Срр | Chassiron | 9,995 | 2000 | Niestern , Netherlands | 11/2018 | Mak | \$ 4.8 | Undisclosed | |
| Срр | Julia | 4,139 | 2009 | Shanghai , China | - | B&W | Undisclosed | Turkish | |
| Срр | Dubai | 3,799 | 2009 | Hangzhou Dongfeng , China | - | Wartsila | Undisclosed | (Arkas Holdings) | |

Containers

| Туре | Name | TEU | YoB | Yard | SS | M/E | Gear | Price | Buyer |
|-----------------|------------------|-------|------|--------------------------|---------|-----|----------|---------|--------------------|
| Post Panamax | Conti Vancouver | 7,471 | 2005 | Hyundai Heavy , Korea | 07/2020 | B&W | | \$ 14.0 | Undisclosed |
| Sub Panamax | Hs Oceano | 2,846 | 2006 | STX , Korea | 07/2021 | B&W | - | \$ 7.7 | Undisclosed |
| Sub Panamax | Maerks Jubail | 2,824 | 2008 | Hyundai Mipo , Korea | 10/2018 | B&W | - | \$ 9.5 | Turkish |
| Sub Panamax | Maersk Jaipur | 2,824 | 2008 | Hyundai Mipo , Korea | 08/2018 | B&W | - | \$ 9.5 | (Arkas Denizcilik) |
| Sub Panamax | Tasanee | 2,824 | 2002 | Hyundai Mipo , Korea | 03/2022 | B&W | - | \$ 5.4 | Middle Eastern |
| Sub Panamax | Taroko | 2,762 | 2003 | Koyo Mihara , Japan | 06/2018 | B&W | - | \$ 5.5 | Undisclosed |
| Sub Panamax | Easter Island | 2,532 | 2003 | Aker Warnov , Germany | 06/2018 | B&W | 3 x 45 T | \$ 5.4 | Undisclosed |
| Sub Panamax | Christmas Island | 2,532 | 2003 | Aker Warnov , Germany | 11/2018 | B&W | 3 x 45 T | \$ 5.4 | Undisclosed |



DEMOLITION

| Туре | Vessel | Dwt | YoB | Ldt | Price \$ | Country | Comments |
|--------------|---------------------|--------|------|--------|----------|-------------|--|
| Reefer | Aleksandr Arzhavkin | 2.099 | 1988 | 1,455 | n/a | Turkey | |
| Tanker | Arietis | 72.671 | 1997 | 12,842 | n/a | Bangladesh | |
| Container | Botswana | 81.819 | 1998 | 26,362 | 398 | Undisclosed | |
| Offshore/Tug | Brodospas Rainbow | 1.880 | 1984 | 0,490 | n/a | Turkey | |
| Offshore/Tug | Brodospas Storm | 1.860 | 1984 | n/a | n/a | Turkey | |
| BC | Cos Bonny | 46.864 | 1996 | | n/a | China | |
| Container | Dawei Star | 14.911 | 1994 | 5,541 | 355 | | "As Is" Singapore. Net Price. No Bunkers included |
| Offshore | Excellent Diver | 1.604 | 1980 | 1,805 | n/a | India | |
| Container | Frontier | 13.464 | 1987 | 4,967 | 395 | n/a | |
| Container | Hammonia Doricum | 12.380 | 1995 | 5,119 | 355 | | "As Is" Singapore. No bunkers included |
| LPG | Happy Fellow | 4.437 | 1992 | | 380 | India | |
| Container | Irrawaddy Star | 20.336 | 1994 | 6,900 | 355 | | "As Is" Singapore. No bunkers included. Net Price |
| BC | Kai Yang | 43.665 | 1989 | n/a | n/a | Bangladesh | |
| GC | Kaya Pioneer 1 | 8.681 | 1988 | 2,386 | n/a | India | |
| BC | Midjur | 21.547 | 1992 | 6,219 | n/a | Pakistan | |
| Tanker | Stolt Hill | 39.005 | 1992 | 10,583 | n/a | India | |
| BC | Yin Dong | 43.815 | 1994 | 8,737 | n/a | China | |



NEWBUILDING

<u>Tankers</u>

| Units | Туре | Dwt | Yard | Delivery | Price (mill) | Owner | Comments |
|-------|------|--------|-------------------------|-----------|--------------|-----------------------------|--------------------------|
| 2 | Lr1 | 76,000 | Cssc Group , China | 2018-2019 | Undisclosed | China (CSSC Shipping) | |
| 3 | Mr | 50,000 | Cssc Group , China | 2019 | \$ 33.0 | Taiwan (Formosa Plastic) | Chemical Imo II / III |
| 2+2 | LPG | 21,000 | Hyundai Mipo , Korea | 2019 | \$ 54.5 | Norway (Solvang ASA) | LPG Ethylene Carrier |

Bulkers

| Units | Туре | Teu | Yard | Delivery | Price (mill) | Owner | Comments |
|-------|-----------|--------|----------------------------|-----------|--------------|-------|----------|
| 4 | Kamsarmax | 82,000 | Jiangsu New YZJ , China | 2018-2019 | Undisclosed | | Greece |



INDICATIVE PRICES

Bulk Carriers

| Size | Prompt Resale | 5 years | 10 years | 15 years |
|-------------------|---------------|---------|----------|----------|
| Capesize | 41 | 33 | 20 | 13 |
| Panamax-Kamsarmax | 28.5 | 20 | 14 | 8 |
| Supramax | 24 | 17 | 10 | 7 |
| Handysize | 20 | 14 | 8 | 5 |



<u>Tankers</u>

| Size | Prompt Resale | 5 years | 10 years | 15 years |
|---------|---------------|---------|----------|----------|
| VLCC | 81 | 61 | 41 | 24 |
| Suezmax | 54 | 41.5 | 27 | 17 |
| Aframax | 42 | 29 | 18 | 13 |
| MR | 32.5 | 22 | 15 | 10 |





KEY INDICATORS

| Currency | Week 14 | Week 13 | Change (%) |
|-----------|----------|----------|------------|
| EUR / USD | 1.0631 | 1.068 | 0,46 |
| JPY / USD | 110.68 | 111.82 | 1,02 |
| KRW / USD | 1,134.45 | 1,118.45 | 1,43 |
| NOK / USD | 0.1161 | 0.1165 | 0,34 |



| Commodity | Week 14 | Week 13 | Change (%) |
|---------------------|----------|----------|------------|
| Brent Crude (BZ) | 55.30 | 50.62 | 9,25 |
| WTI Crude Oil (WTI) | 52.21 | 50.11 | 4,19 |
| Natural Gas (NG) | 3.28 | 3.22 | 1,86 |
| Gold (GC) | 1,263.15 | 1,242.52 | 1,66 |
| Copper | 263.05 | 265.65 | 0,98 |
| Wheat (w) | 423.25 | 422.25 | 0,24 |





SHIPPING INDICATIVE SHARE VALUE

Stock Prices – Shipping Companies

| Company | Stock Exchange | Week 14 | Week 13 | Change (%) |
|--|----------------|---------|---------|------------|
| Diana Shipping Ink (DSX) | NASDAQ | 5.28 | 4.68 | 12,82 |
| Dry ships Ink (DRYS) | NASDAQ | 1.03 | 1.64 | 37,20 |
| Euroseas Ltd (ESEA) | NASDAQ | 1.35 | 1.46 | 7,53 |
| Eagle Bulk Shipping Inc (EGLE) | NASDAQ | 5.58 | 5.79 | 3,63 |
| Navios Maritime (NM) | NYSE | 1.89 | 1.88 | 0,53 |
| Navios Maritime PTN (NMM) | NYSE | 2.03 | 2.04 | 0,49 |
| Paragon Shipping Inc (PRGN) | NASDAQ | 0.01 | 0.02 | 50,00 |
| Star Bulk Carriers Corp (SBLK) | NASDAQ | 12.13 | 12.00 | 1,08 |
| Seanergy Maritime Holdings Corp (SHIP) | NASDAQ | 0.92 | 0.84 | 9,52 |
| Safe Bulkers Inc (SB) | NYSE | 2.41 | 2.32 | 3,88 |
| Golden Ocean (GOGL) | NASDAQ | 8.36 | 7.76 | 7,73 |

Stock Prices - Wet

| Company | Stock Exchange | Week 14 | Week 13 | Change (%) |
|------------------------------------|----------------|---------|---------|------------|
| Capital Product Partners LP (CPLP) | NASDAQ | 3.50 | 3.58 | 2,23 |
| TOP Ships Inc (TOPS) | NASDAQ | 0.65 | 1.05 | 38,10 |
| Tsakos Energy Navigation (TNP) | NYSE | 4.75 | 4.82 | 1,45 |

Stock Prices - Other

| Company | Stock Exchange | Week 14 | Week 13 | Change (%) |
|----------------------------------|----------------|---------|---------|------------|
| Aegean Maritime Petrol (ANW) | NYSE | 12.30 | 12.00 | 2,50 |
| Danaos Corporation (DAC) | NYSE | 1.80 | 1.75 | 2,86 |
| Stealth Gas Inc (GASS) | NASDAQ | 3.84 | 3.93 | 2,29 |
| Rio Tinto (RIO) | NYSE | 40.98 | 41.08 | 0,24 |
| Vale (VALE) | NYSE | 9.16 | 9.54 | 3,98 |
| ADM Archer Daniels Midland (ADM) | NYSE | 45.25 | 46.11 | 1,87 |
| BHP Billiton (BHP) | NYSE | 37.16 | 36.90 | 0,70 |



CONTACT DETAILS

ADVANCED SHIPPING & TRADING S.A.

Vouliagmenis Avenue 168, 1st Floor,

Glyfada 16674, Greece

Tel: +30 210 30 03 000

Fax: +30 210 30 01 305

E-mail: snp@advanced-ship.gr E-mail: chartering@advanced-ship.gr E-mail: finance@advanced-ship.gr

Sale & Purchase Department:

| Capt. Fountoglou Michalis | Mob: + 30 6947 70 07 18 |
|---------------------------|-------------------------|
| Papoutsis George | Mob: + 30 6951 00 51 65 |
| Balpakakis Manolis | Mob: +30 6955 47 77 72 |
| Chrousalas Thanasis | Mob: +30 6355 47 77 73 |
| Landrakis Stelios | Mob: +30 6955 47 77 74 |
| Bilias Tasos | Mob: +30 6955 47 77 71 |
| Tsintas Kostas | Mob: +30 6959 99 85 10 |
| Kontaratos Alkis | Mob: +30 6948 78 05 52 |
| Markoutsa Kanella | Mob: +30 6978 41 72 90 |

Dry Cargo Chartering Department:

| Bonatsos Mavra | Mob: +30 6951 00 24 36 |
|-------------------|------------------------|
| Benetos Kostas | Mob: +30 6943 29 32 13 |
| Tiliakos Michalis | Mob: +30 6951 97 60 02 |
| Pittas Iordanis | Mob: +30 6944 05 27 46 |
| Manessis Sophia | Mob: +30 6955 19 57 42 |

Operations Department:

Katsouli Fotini Mob: +30 6955 47 77 75

Chief Executive Consultant:

Capt. Galonis Dimitrios Mob: +30

Mob: +30 6945 55 36 81

Research Department:

Stergiou Kostas Mob: +30 6942 09 73 10

Administration Department:

Chronopoulou Fenia Mob: +30 6932 34 94 50

" THINK BIG "

Legal Disclaimer

The information contained herein has been obtained by various sources. Although every effort has been made to ensure that this information is accurate, complete and up-to-date, *Advanced Shipping & Trading S.A.* does not accept any responsibility whatsoever for any loss or damage occasioned or claimed, upon reliance on the information, opinions and analysis contained in this report. Research compiled by: *Advanced Shipping & Trading S.A. Market Research* on behalf of the Sale & Purchase, Dry Cargo Chartering and Tanker Chartering Departments. For any questions, please contact: research@advanced-ship.gr