

# Fearnleys Weekly Report

| VLCC Suezm   | ax Afram        | nax P.I      | E. of Suez                             | P.W.                                   | of Suez  |
|--|-----------------|--------------|--|--|----------|
| Soft Soft  | Mixe            | ed           | Stable                                 | St                                     | able     |
|  |                 |              | Last                                   | week Pr                                | ev.week  |
| VLCCs fixed all a  | areas last we   | eek:         |  | 42                                     | 3        |
| VLCCs avail. in I  | MEG next 30     | days:        |  | 128                                    | 11       |
| Rates  |                 |              |  |  |          |
| DIRTY (Spot WS)  | Т               | his week     | Last week                              | Low 2017                               | High 201 |
| MEG / West   | VLCC            | 33.00        | 39.00                                  | 33.00                                  | 60.0     |
| MEG / Japan  | VLCC            | 70.00        | 74.00                                  | 70.00                                  | 96.5     |
| MEG / Singapore  | VLCC            | 71.00        | 75.00                                  | 71.00                                  | 96.0     |
| WAF / FEAST  | 260,000         | 71.00        | 75.00                                  | 71.00                                  | 97.5     |
| WAF / USAC   | 130,000         | 77.50        | 80.00                                  | 70.00                                  | 117.     |
| Sidi Kerir / W Me  | 135,000         | 77.50        | 77.50                                  | 75.00                                  | 117.     |
| N. Afr / Euromed   | 80,000          | 107.5        | 95.00                                  | 95.00                                  | 190.     |
| UK / Cont  | 80,000          | 100.0        | 110.0                                  | 95.00                                  | 110.     |
| Caribs / USG   | 70,000          | 142.5        | 115.0                                  | 100.0                                  | 215.     |
| CLEAN (Spot WS)  | TI              | nis week I   | Last week                              | Low 2017                               | High 201 |
| MEG / Japan  | 75,000          | 120.0        | 120.0                                  | 80.00                                  | 155.     |
| MEG / Japan  | 55,000          | 125.0        | 120.0                                  | 107.5                                  | 150.     |
| MEG / Japan  | 30,000          | 135.0        | 142.5                                  | 135.0                                  | 167.     |
| Singapore / Japan  | 30,000          | 150.0        | 160.0                                  | 150.0                                  | 180.     |
| Baltic T/A   | 60,000          | 120.0        | 110.0                                  | 110.0                                  | 150.     |
| UKC-Med / States   | 37,000          | 130.0        | 130.0                                  | 130.0                                  | 200.     |
| JSG / UKC-Med  | 38,000          | 100.0        | 80.00                                  | 80.00                                  | 127.     |
| I YEAR T/C (usd/day  | ) (theoretical) | This week    | Last week                              | Low 2017                               | High 201 |
| VLCC   | (modern)        | 27 500       | 27 500                                 | 27 500                                 | 30 00    |
| Suezmax  | (modern)        | 21 500       | 22 000                                 | 21 000                                 | 22 80    |
| Aframax  | (modern)        | 17 250       | 17 000                                 | 17 000                                 | 18 50    |
| LR2  | 105,000         | 16 000       | 16 000                                 | 16 000                                 | 16 00    |
| LR1  | 80,000          | 14 000       | 14 000                                 | 14 000                                 | 14 00    |
| MR   | 47,000          | 13 000       | 13 000                                 | 12 500                                 | 13 50    |
|  | 1-Year          | T/C, Crude   | (USD/Day)                              |  |          |
| 55000 -<br>50000 -<br>45000 -<br>40000 -<br>35000 -<br>30000 -<br>25000 -<br>20000 -<br>15000 -<br>10000 - |                 | 7            | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ |          |
| 04.2012  | 05.2013         | 07.2014      | 09.2015                                | 11.2016                                | 12.201   |
|  | VLCC =          | Suezmax      | Afrai                                  | max                                    |          |
|  | 1-Year          | T/C, Clean ( | (USD/Day)                              |  |          |
| 30000  |                 |              | ^ -                                    |  |          |
| 28000 -<br>26000 -<br>24000 -  |                 |              |  | \                                      |          |
| 22000 –<br>20000 –   |                 | /            | ۱                                      | لمرك                                   |          |
| 18000 -<br>16000 -<br>14000 -<br>12000 -   |                 |              |  | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1  |          |
| +  |                 | T            | 1                                      |  | П        |
| 04.2012  | 05.2013         | 07.2014      | 09.2015                                | 11.2016                                | 12.201   |

# **TANKERS**

#### Crude

The pressure on VLCC owners mounted up as last week progressed and rates came off on a steady basis. With about 30 cargoes done ex MEG up to 10th March and more than ample supply of tonnage in sight, charterers are not in a rush to cover whatever they have left for 1st decade. A drop in rates were also recorded ex typical load areas in the Atlantic such as Wafr and Caribs, but not as significant as in MEG. The IP week in London may distract charterers a bit, but with the general consent about weaker levels ahead there are limited reasons to expect any change to recent trend. Suezmaxes experienced reasonable gains last week with TD20 rates hitting ws85 and earnings close to USD 25k per day, both consistent activity combined with renewed confidence were the contributing factors, however as the week progressed the momentum was lost as charterers waited to see who would get their subs for 1st decade dates before showing fresh stems. The Bsea market has been sparse with a trickle of cargoes to wet the owners' appetites and rates stabilizing at ws82.5 for TD6. The outlook for the coming week is potentially softer as charterers will look to wrestle back control in their favour. In the North Sea and Baltic, owners managed to squeeze charterers for quite some time as the number of ships with firm itineraries willing to provide full flexibility was rather small. However this week's IP week in London have taken its toll and pushed rates down as the activity level have been slow at best. We also believe that further down the line, the position list will open up, and as such, rates will continue to soften. This week in the Med and Bsea, we can finally say that the rates are firming. It looked rather gloomy last week until the first half of the Bsea program came out mid-week. The 2nd decade gave the owners a reason to hold back as it showed a healthy amount of stems. Consequently, rates moved about 10 points ex Bsea. Ceyhan Botas stems are also up this month, so it looks like we will stay at three digits for the remaining of the week and the week to come.

# **Product**

EAST OF SUEZ After last week's jump in rates in the Middle East Gulf it now seems the market has taken a breather with rates flattening and even showing signs of fatigue. Today the going rate for LR1s and LR2s today is ws125 and ws120, respectively. With the international petroleum week ongoing in London, do not think owners will get much help from charterers so we feel balance of the week will be flat, and rates might come under pressure. The rate for LR2 fixing westwards is also almost unchanged as per last week at around lumpsum USD 1.525 mill. The standard MR voyage from west coast India to Japan has dropped some ws7.5 points to ws135 level today. The market in the Far East has also not been able to maintain last week's rate levels with the Singapore to Japan voyage, basis 30,000 mtons, dropping almost ws10 points, to ws150 today. Short haul voyage from South Korea to Japan is today paying USD 260,000 level which is more or less same level as last week. WEST OF SUEZ A little bit different story in the Atlantic. Rates have mostly been maintained, and in some instances owners have also been able increase rates. The classic MR voyage from the Continent to US Atlantic coast have been flat around ws130 last week and owners have, due extra activity from the US Gulf, seen the back haul rate increase from ws80 to ws100 level. Owners who have been able to take advantage of this triangulation have increased their daily earnings with USD 2500 per day to USD 10,500 per day. LR1s trading from the Continent to West Africa are today being paid ws120 for their services, up ws10 point since last week. For LR2s fixing from the Mediterranean to Japan, the lumpsum rate has been stable around the USD 2.0 mill mark. Handies trading short haul on the Continent have maintained the levels since last week around ws175 mark, with their sisters trading in the Mediterranean still fixing around ws135 level, also more or less same rate as last week.



# Fearnleys Weekly Report

| Activity level                 |           |               |          |           |  |  |  |  |
|--------------------------------|-----------|---------------|----------|-----------|--|--|--|--|
| Capesize                       | Panamax   | Panamax Supra |          |           |  |  |  |  |
| Firming                        | Stable    |               | Activ    | е         |  |  |  |  |
| Rates                          | This week | Last week     | Low 2017 | High 2017 |  |  |  |  |
| CAPESIZE (usd/day, usd/tonr    | ne)       |               |          |           |  |  |  |  |
| TCT Cont/Far East (180' dwt)   | 15 250    | 12 000        | 12 000   | 21 750    |  |  |  |  |
| Tubarao / R.dam (Iron ore)     | 5.65      | 5.10          | 5.10     | 8.00      |  |  |  |  |
| Richards Bay/R.dam             | 5.15      | 4.70          | 4.70     | 7.25      |  |  |  |  |
| PANAMAX (usd/day, usd/tonr     | ne)       |               |          |           |  |  |  |  |
| Transatlantic RV               | 6 800     | 7 650         | 6 800    | 11 000    |  |  |  |  |
| TCT Cont / F. East             | 12 000    | 12 550        | 12 000   | 14 500    |  |  |  |  |
| TCT F. East / Cont             | 2 900     | 2 800         | 2 500    | 3 000     |  |  |  |  |
| TCT F. East RV                 | 8 000     | 7 000         | 5 000    | 8 000     |  |  |  |  |
| Murmansk b.13-ARA 15/25,000 sc | 6.00      | 6.17          | 6.00     | 7.00      |  |  |  |  |
| SUPRAMAX (usd/day)             |           |               |          |           |  |  |  |  |
| Atlantic RV                    | 10 200    | 9 400         | 9 400    | 12 000    |  |  |  |  |
| Pacific RV                     | 7 000     | 5 200         | 3 900    | 7 000     |  |  |  |  |
| TCT Cont / F. East             | 13 000    | 12 000        | 12 000   | 14 000    |  |  |  |  |
| 1 YEAR T/C (usd/day)           |           |               |          |           |  |  |  |  |
| Capesize 180,000 dwt           | 12 500    | 10 650        | 10 250   | 12 500    |  |  |  |  |
| Capesize 170,000 dwt           | 10 250    | 8 650         | 8 650    | 10 250    |  |  |  |  |
| Panamax 75,000 dwt             | 8 000     | 7 800         | 7 250    | 8 000     |  |  |  |  |
| Supramax 53,000 dwt            | 7 600     | 7 200         | 6 600    | 7 600     |  |  |  |  |
| Baltic Dry Index (BDI):        | 806       | 688           | n/a      | n/a       |  |  |  |  |



| Activity level             |           |           |                |              |
|----------------------------|-----------|-----------|----------------|--------------|
| COASTER                    | 15-23,000 | cbm       | 82,000         | cbm          |
| Moderate                   | Moderat   | е         | Lov            | V            |
| LPG Rates                  |           | * E       | xcl. waiting t | time, if any |
| SPOT MARKET (usd/month)*   | This week | Last week | Low 2017       | High 2017    |
| VLGC / 84,000              | 400 000   | 400 000   | 400 000        | 670 000      |
| LGC / 60,000               | 425 000   | 425 000   | 385 000        | 500 000      |
| MGC / 38,000               | 520 000   | 520 000   | 520 000        | 550 000      |
| HDY / 22,000               | 530 000   | 530 000   | 530 000        | 550 000      |
| ETH / 10,000               | 520 000   | 520 000   | 520 000        | 540 000      |
| SR / 6,500                 | 440 000   | 440 000   | 420 000        | 440 000      |
| COASTER Asia               | 190 000   | 190 000   | 190 000        | 190 000      |
| COASTER Europe             | 140 000   | 130 000   | 110 000        | 140 000      |
| LPG/FOB prices (usd/tonne) |           | Propan    | e Butan        | e ISO        |
| FOB North Sea / ANSI       |           | 440.      | 5 453.0        | )            |
| Saudi Arabia / CP          |           | 510.0     | 0 600.0        | )            |
| MT Belvieu (US Gulf)       |           | 377.      | 1 483.6        | 6 432.4      |
| Sonatrach : Bethioua       |           | 440.0     | 500.0          | )            |
| LNG                        |           |           |                |              |
| SPOT MARKET (usd/day)      | This week | Last week | Low 2017       | High 2017    |
| East of Suez 155-165'cbm   | 33 000    | 34 000    | 33 000         | 38 000       |
| West of Suez 155-165'cbm   | 44 000    | 44 000    | 44 000         | 52 000       |
| 1 yr TC 155-165'cbm        | 33 000    | 34 000    | 33 000         | 35 000       |

# DRY BULK

# **Capesize**

Market have increased a lot in the Pacific as the West Australia-China route finally woke up after the Chinese New Year. Week-to-week the c5 is up almost USD 2 as all the majors been chasing freight. However, the other Brazil segment is showing very little sign of life though the bids have improved a bit from the very low last week.

### **Panamax**

The North Atlantic is showing clear signs of oversupply of tonnage. We see rates coming off for regular rounds while the ice classed Baltic rounds seems more stable at premium levels. Regular TAs paying around 7k while Baltic ice trades can achieve 11k. The ECSA grain market has been quite stable this week with Kmax unites fixing mid 9k plus USD 400-450k GBB. In the Eastern hemisphere the market has seen a fair flow of deals being done and market is coming up. Pacific rounds paying around 8k and the period market for larger Kmax units is in the 9k's.

### Supramax

The week started off quietly in the Atlantic with more activity in the Pacific basin. Fh from ECSA is paying around mid 11k + around 150k bb, while Ultras are achieving in the low 12k + low 200k for same. USG to East Med is paying around 17k for Supras, while fh from Continent to SE Asia is getting fixed at around low 14k. Another strong week in the Pacific with rates continuing to rise. WC India to China is paying owners around mid 8k, while on trips via Indo to India Ultra owners are able to get around 10-11k bss Singapore delivery. Supras open Spore are achieving 9k for trips to China and Ultras open N.China/Japan range are fixing nopac rv's at around low 8k.

#### GAS

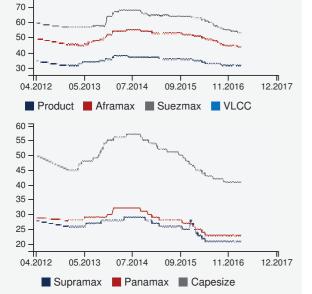
# Chartering

The somewhat active VLGC market we saw last week has calmed down this week, maybe not too surprising as the IP week in London has gathered a substantial amount of market players for various events and meetings this week. The few freight discussions that have taken place elsewhere were at similar level to last week, meaning that the market fundamentals and margins have not changed. The Baltic VLGC index had been in red for one month when the curve froze and turned slightly up a couple of days ago, hardly surprising as the daily nets were on their way to OPEX levels. We do not believe in any radical improvement of spot rates in the short term, FOB prices particularly in USG are coming down, however, it seems CFR prices in Asia head down at the same pace leaving unchanged margins for freight. A 25-year old VLGC has been taken for a 2-3 years' timecharter for floating storage purposes at a hire reported to be around USD 14/15,000 per day, this is a level reflecting market assessment for a vessel not supposed to trade. The Indian owner who invited VLGC owners to offer 10-15 years old sales candidates some weeks ago has had to retender this week, we can only assume that the response from sellers was poor and the buyer has had to allow them some more time.



# Fearnleys Weekly Report

#### **Activity level** Tankers Dry Bulkers Others Low Active **Prices** Average Far Eastern Prices PRICES (mill usd) This week Last week Low 2017 High 2017 VLCC 300'dwt 81 00 81 00 81 00 82 00 150'dwt 53.00 53.00 54.00 Suezmax 53.00 110'dwt 44.00 44.00 44.00 45.00 Aframax Product 50'dwt 32.00 32.00 32.00 32.00 180'dwt Capesize 41 00 41 00 41 00 41 00 Panamax 82'dwt 23.00 23.00 23.00 23.00 Supramax 64'dwt 21.00 21.00 21.00 21.00 LNGC 170'cbm - MEGI 184.0 184.0 184.5 100 90



| Market | brief |
|--------|-------|
|        |       |

80

| Walket blief  |          |           |           |          |           |  |  |  |
|---------------|----------|-----------|-----------|----------|-----------|--|--|--|
|               |          | This week | Last week | Low 2017 | High 2017 |  |  |  |
| Rate of exc   | hange    |           |           |          |           |  |  |  |
| USD/JPY       |          | 113.1     | 114.4     | 111.9    | 117.6     |  |  |  |
| USD/KRW       |          | 1 142     | 1 142     | 1 142    | 1 206     |  |  |  |
| USD/NOK       |          | 8.38      | 8.39      | 8.22     | 8.65      |  |  |  |
| EUR/USD       |          | 1.05      | 1.06      | 1.04     | 1.08      |  |  |  |
|               |          |           |           |          |           |  |  |  |
| Interest rate | е        |           |           |          |           |  |  |  |
| LIBOR USD     | 6 mnths  | 1.36      | 1.34      | 1.32     | 1.36      |  |  |  |
| NIBOR NO      | 6 mnths  | 1.20      | 1.18      | 1.15     | 1.29      |  |  |  |
|               |          |           |           |          |           |  |  |  |
| Commodity     | prices   |           |           |          |           |  |  |  |
| Brent spot (  | USD)     | 55.99     | 55.63     | 54.30    | 55.99     |  |  |  |
|               |          |           |           |          |           |  |  |  |
| Bunker price  | es       |           |           |          |           |  |  |  |
| Singapore     | 380 CST  | 324.0     | 322.0     | 314.0    | 345.0     |  |  |  |
|               | 180 CST  | 327.0     | 329.0     | 321.0    | 360.0     |  |  |  |
|               | Gasoil   | 500.0     | 495.0     | 479.0    | 500.0     |  |  |  |
| Rotterdam     | 380 HSFO | 302.0     | 310.0     | 295.0    | 310.0     |  |  |  |
|               | 180 CST  | 330.0     | 330.0     | 317.0    | 339.0     |  |  |  |
|               | Diesel   | 475.0     | 475.0     | 427.0    | 475.0     |  |  |  |

# **NEWBUILDING**

Active week in the niche segments. NCL placed a giant USD 5.1bn cruise order at Ficantieri, stretching deliveries all the way until 2025 at the Italian Cruise specialist. Maersk Tankers confirmed an order for up to 10 LR2 newbuildings at Dalian, six firm and four options. The price is not revealed, however, similar tonnage in China is priced at about USD 42/43 mill.

# **NEWBUILDING CONTRACTS**

| Туре   | No | Size       | Yard       | Buyer       | Del     | Price     | Comm        |
|--------|----|------------|------------|-------------|---------|-----------|-------------|
| PC     | 6  | 115,000dwt | Dalian     | Maersk      | 2019    |           | + 4 options |
| Heavy  | 4  | 13,000dwt  | Wuchang SB | Samsung C&T | 2019    |           |             |
| Cruise | 4  | 160,000gt  | Ficantieri | NCL         | 2022-25 | Euro 800M | + 2 options |

# **SALE AND PURCHASE TRANSACTIONS**

| Туре | Vessel             | Size    | Built | Buyer          | Price   | Comm.          |
|------|--------------------|---------|-------|----------------|---------|----------------|
| MT   | Hyundai Samho S811 | 114 200 | 2017  | Cardiff Marine | 41,75   |                |
| MT   | Stena Important    | 49 731  | 2015  | Japanese       | 36,00   | Financeal deal |
| BC   | Shin-Zui           | 180 201 | 2007  | Greek          | 15,10   |                |
| BC   | Altair Dream       | 179 965 | 2012  | Adani Shipping | 25,90   |                |
| BC   | Chubu Maru         | 91 384  | 1997  | Middle Eastern | 5,60    |                |
| BC   | Bergen Trader II   | 85 500  | 2013  | undisclosed    | 16,10   |                |
| BC   | Bergen Trader I    | 82 500  | 2012  | undisclosed    | 15,90   |                |
| BC   | Red Gardenia       | 76 294  | 2005  | Greek          | low 7's |                |
| BC   | Lian Hua Feng      | 73 901  | 2002  | undisclosed    | 4,60    |                |
| BC   | Prabhu Daya        | 52 822  | 2001  | S'Hail         | 5,50    |                |
| BC   | 26 Augustos        | 52 455  | 2002  | Undisclosed    | 5,20    |                |
| BC   | Blue Angel         | 44 950  | 1994  | Middle Eastern | 2,50    |                |
| BC   | Alam Sakti         | 32 610  | 2006  | US based       | 6,50    | on subs        |
| BC   | Mardi Gras         | 28 500  | 2006  | Undisclosed    | 6,00    |                |
| BC   | Ocean Trader I     | 24 112  | 1999  | Chinese        | 2,50    |                |

# **DEMOLITIONS**

#### Sold for demolition

| Vessel name    | Size    | Ldt    | Built | Buyer       | Price |
|----------------|---------|--------|-------|-------------|-------|
| MV Cape trevor | 172 515 | 21 272 | 1999  | Bangladeshi | 346   |
| CONT MSC Noa   | 44 552  | 44 552 | 1986  | Indian      | 337   |
| GC Sea Pearl   | 38 760  | 38 760 | 1986  | Indian      | 322   |