### Weekly Shipping Market Update

21<sup>st</sup> - 25<sup>th</sup> November 2016 | Week 47

### Market Analysis

The oversupply issue in the dry bulk market has been over discussed during the years and especially so during the past 12 months, and as the industry starts to better manage further excess in the tonnage supply all eyes are focused on the rate of scrapping being noted as well as the orderbook to ratio. In terms of the former we have had quite the disappointment over the past 4-5 months, as the number of vessels being recycled has diminished considerably compared to the monthly levels we were seeing in the first half of the year. Being that the freight market has improved considerably and most owners of older tonnage are now looking to recover some of their losses they were noting earlier in the year, it is hard to see that we would see a quick rise in the number of vessels being sent to the beaches of the Indian Sub-Continent. As such the focus has primarily turned to the orderbook and delivery schedule at hand.

With hardly any new orders having been placed during the course of the year and with newbuilding deliveries coming in quick in numbers during the same period (despite the significant amount of slippages and cancellations which is still hovering at a rate of around 40%), the orderbook to fleet ratio has made one of its fastest drops in recent history. At the very start of the year we were looking at an orderbook to fleet ratio of roughly 15.92% for all dry bulkers above 20,000 dwt. At the start of November this ratio had dropped to 9.79%, while it's important to note that it did so with an almost negligible change to the number of vessels in the "active" fleet. Beyond the fact that it has now broken through the psychological point of 10%, what makes this figure even more noteworthy is that it the lowest it's been in over 14 years. The last point in time when we had a ratio at similar levels was in 2002, after which point it quickly climbed at an extraordinary rate to reach its peak in September of 2008.

All this however should be taken cautiously. Just because we have managed to reach an orderbook to fleet ratio that was last noted back in 2002 (a point in time which most owners see as having been one of the few perfect entry point in recent history), nor by the fact that it's gone below 10% of the current fleet does it create a good enough argument to restart another ordering spree. In any case the secondhand market offers considerably better opportunities out there in terms of pricing compared to what you could possibly find being offered by shipbuilders at the moment. The positive point to take is that it will become ever easier to manage the oversupply issue moving forward and given that a lot of the orders currently set for 2017 and 2018 delivery will likely face delays and cancellations of their own, while at the same time the new regulations coming into force will likely continue to push older vessels to exit the market at even younger ages then would have otherwise been anticipated, there is a real opportunity that we may reach the tipping point much sooner than we would have otherwise believed. Sure you may say that trade demand is still fairly shaky, unstable, and uncertain as to its potential moving forward, but if we manage to keep the fleet growth to only marginally positive levels or even negative, rates should surely start to reflect this to some degree (even if it may be at a gradual pace with its seasonal ups and downs) within 2017.

#### **George Lazaridis**

Head of Market Research & Asset Valuations



### Week in numbers

### Dry Bulk Freight Market

			V	W-O-W change		
	25 Nov			$\pm \Delta$	±%	
BDI	1,181	~		-76	-6.0%	
BCI	2,263		•	-489	-17.8%	
BPI	1,389			1	0.1%	
BSI	908			99	12.2%	
BHSI	520			54	11.6%	

### Tanker Freight Market

		W-O-W change					
	25 Nov			$\pm \Delta$	±%		
BDTI	892	_~_		64	7.7%		
BCTI	456	~		9	2.0%		

### Newbuilding Market

Aggregate	Price Inde	1	M-O-M change				
	25 Nov			$\pm \Delta$	±%		
Bulkers	73			0	0.0%		
Cont	97			0	0.0%		
Tankers	91			0	0.0%		
Gas	96			0	0.0%		

### Secondhand Market

Aggregate	Price Inde		M-O-M change			
	25 Nov			$\pm\Delta$	±%	
Capesize	39			0	0.0%	
Panamax	37			0	0.0%	
Supramax	44			2	4.7%	
Handysize	45			2	3.9%	
VLCC	79	-	▼	-3	-3.5%	
Suezmax	75		▼	-4	-4.7%	
Aframax	87		▼	-6	-6.9%	
MR	104		▼	0	-0.4%	

### Demolition Market

	Avg Price I	ndex (mai	\	N-O-W o	hange:	
		25 Nov			$\pm \Delta$	±%
Ì	Dry	251		▼	-6	-2.3%
	Wet	264	-	▼	-6	-2.2%

### Economic Indicators

			M-O-M	change
	25 Nov		$\pm\Delta$	±%
Gold \$	1,188	~~~ <b>•</b>	-78	-6.2%
Oil WTI \$	46	~~~ •	-5	-9.4%
Oil Brent \$	47	~~~ <b>•</b>	-5	-8.8%
Iron Ore	77		19	31.7%
Coal	84	~ •	-2	-2.8%



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Lloyd's List

### Freight Market Dry Bulkers - Spot Market

### 21<sup>st</sup> - 25<sup>th</sup> November 2016

**Capesize** - A noticeable drop in rates was to be noted this week, as fresh inquiries where significantly fewer in number, with many in the market stating that charterers had started to hold back their requirements in an effort to freeze any further hikes in rates. The most notable drops where being seen in the Atlantic basin although there is some indication that there is still fair interest expected to hold for a little while longer. The Pacific on the other hand was not noting as high a drop in rates though things there seem to be under more considerable pressure.

**Panamax** - With tonnage lists remaining fairly tight in most of the main regions, owners were able to keep the pressure on the market and help hold rates fairly buoyant. Interest seemed to have weakened here as well, though it looks as though we may see some further gains to be had over the coming days.

**Supramax** - A fairly positive week for the Supramaxes, with rates noting a good improvement in the Atlantic as interest remained strong and position lists held fairly tight. Elsewhere the positive momentum seemed to be mainly holding on the basis of positive sentiment that has taken hold of most owners, though with cargo runs expected to slowly be fewer in number as we move closer to the end of the year we may well be set for some downward corrections fairly soon.

**Handysize** - A fairly strong week being seen in the North Atlantic with requirements coming in plenty. Things were following close in the South, though mostly benefiting from the fewer vessels in the area. The Pacific here too was not heavy in fresh interest but with sentiment on a high, rates managed to climb.

Spot market rates & inc	lices		Average			
-	25 Nov	18 Nov	±%	2016	2015	
Baltic Dry Index						
BDI	1,181	1,257	-6.0%	636	711	
Capesize						
BCI	2,263	2,752	-17.8%	971	1,009	
BCI 5TC	\$ 14,882	\$ 19,364	-23.1%	\$ 7,073	\$ 8,001	
ATLANTIC RV	\$ 18,227	\$ 24,841	-26.6%	\$ 7,209	\$ 8,206	
Cont / FEast	\$ 21,583	\$ 30,250	-28.7%	\$ 13,532	\$ 16,387	
PACIFIC RV	\$ 14,377	\$ 18,635	-22.8%	\$ 6,814	\$ 7,394	
FEast / ECSA	\$ 12,133	\$ 13,813	-12.2%	\$ 6,983	\$ 8,353	
Panamax						
BPI	1,389	1,388	0.1%	640	690	
BPI - TCA	\$ 11,083	\$ 11,074	0.1%	\$ 5,118	\$ 5,513	
ATLANTIC RV	\$ 15,650	\$ 15,498	1.0%	\$ 5,396	\$ 5,925	
Cont / FEast	\$ 16,514	\$ 16,865	-2.1%	\$ 9,262	\$ 10,563	
PACIFIC RV	\$ 8,305	\$ 8,567	-3.1%	\$ 4,947	\$ 5,021	
FEast / Cont	\$ 3,864	\$ 3,366	14.8%	\$ 869	\$ 542	
Supramax						
BSI	908	809	12.2%	566	662	
BSI - TCA	\$ 9,498	\$ 8,456	12.3%	\$ 5,919	\$ 6,919	
Cont / FEast	\$ 14,720	\$ 12,758	15.4%	\$ 9,137	\$ 9,890	
Med / Feast	\$ 14,325	\$ 13,464	6.4%	\$ 9,032	\$ 9,274	
PACIFIC RV	\$ 5,850	\$ 5,533	5.7%	\$ 5,145	\$ 5,989	
FEast / Cont	\$ 4,260	\$ 4,106	3.8%	\$ 3,199	\$ 4,794	
USG / Skaw	\$ 18,550	\$ 15,406	20.4%	\$ 8,818	\$ 10,915	
Skaw / USG	\$ 8,167	\$ 6,739	21.2%	\$ 3,674	\$ 3,705	
Handysize						
BHSI	520	466	11.6%	341	364	
BHSI - TCA	\$ 7,363	\$ 6,664	10.5%	\$ 4,955	\$ 5,354	
Skaw / Rio	\$ 7,930	\$ 6,760	17.3%	\$ 4,224	\$ 3,770	
Skaw / Boston	\$ 7,696	\$ 6,583	16.9%	\$ 4,453	\$ 4,057	
Rio / Skaw	\$ 9,339	\$ 8,106	15.2%	\$ 6,106	\$ 8,526	
USG / Skaw	\$ 11,586	\$ 9,536	21.5%	\$ 6,297	\$ 7,200	
SEAsia / Aus / Jap	\$ 5,307	\$ 5,257	1.0%	\$ 4,209	\$ 4,211	
PACIFIC RV	\$ 5,871	\$ 5,907	-0.6%	\$ 5,072	\$ 5,429	



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### Dry Bulk Indices



### BCI Average TCE



### BPI Average TCE



### BSI Average TCE



### **BHSI** Average TCE





### Freight Market Tankers - Spot Market

### 21<sup>st</sup> - 25<sup>th</sup> November 2016

**Crude Oil Carriers** - With the U.S. Holydays during the end of the week take a slight toll on the market, there was limited movement to be noted in terms of rates. Things seemed to be hold fairly stable for the time being, however given that the winter period has been entering with a fairly big chill temperatures, demand should hold firm over the coming days and we should see further positive momentum being seen. The other positive sign has been the strong number of fresh inquiries for eastbound voyages, meaning that as demand for westbound voyages gets back on track this week, rates should be boosted fairly quickly, especially when taking into consideration the fairly tight tonnage lists being seen.

**Oil Products** - Things kept on a positive note for the majority of DPP routes with activity in the North Atlantic and Far East keeping fairly firm for the time being. Things were not as rosy for CPP fixtures, with a notable drop in fresh interest being seen this week, leaving owners to concede to slight discounts in rates compared to what was being given in the market one week prior.

Spot market rates & indices Average							
		25 Nov	18 Nov	±%	2016	2015	
Baltic Tanker Ind	ices						
BDTI		892	828	7.7%	712	820	
BCTI		456	447	2.0%	487	637	
VLCC							
MEG-USG	WS	40.38	40.00	1.0%	34.22	36.36	
	\$/day	\$ 20,605	\$ 21,088	-2.3%	\$ 17,686	\$ 31,968	
MEG-SPORE	WS	72.35	70.92	2.0%	58.18	64.43	
	\$/day WS	\$ 65,134 70.15	\$ 62,475 69.62	4.3%	\$ 52,496 56.77	\$ 61,629 63.09	
MEG-JAPAN	\$/day	\$ 49,784	\$ 50,105	0.8% -0.6%	\$ 40,576	\$ 68,288	
	ws	67.50	67.50	0.0%	63.29	72.72	
WAF-USG	\$/day	\$ 82,167	\$ 82,951	-0.9%	\$ 79,620	\$ 76,589	
SUEZMAX	φ/ duy	φ 02,107	Ψ 02,751	0.770	Ψ77,020	\$70,007	
	WS	90.00	82.50	9.1%	69.37	81.13	
WAF-USAC	\$/dav	\$ 53.123	\$ 48.010	10.6%	\$ 40,336	\$ 46,404	
	WS	116.30	106.65	9.0%	81.43	91.34	
BSEA-MED	\$/day	\$ 41,949	\$ 36,302	15.6%	\$ 23,580	\$ 46,346	
AFRAMAX							
NSEA-CONT	WS	134.44	132.50	1.5%	102.46	111.01	
NJLA CONT	\$/day	\$ 48,836	\$ 48,545	0.6%	\$ 22,331	\$ 37,053	
MEG-SPORE	WS	100.33	87.56	14.6%	98.61	112.26	
	\$/day	\$ 13,885	\$ 10,769	28.9%	\$ 17,150	\$ 31,406	
CARIBS-USG	WS	119.17	130.63	-8.8%	103.71	133.63	
	\$/day	\$ 18,655	\$ 22,900 105.56	-18.5%	\$ 15,730	\$ 37,962	
BALTIC-UKC	WS \$/day	99.72 \$ 32,337	\$ 36,647	-5.5% -11.8%	78.75 \$ 22,880	92.57 \$ 43,406	
DPP	₽/uay	ф 32,337	ф 30,047	-11.0%	φ ΖΖ,000	<b>р</b> 43,400	
	WS	120.00	120.00	0.0%	109.56	138.77	
CARIBS-USAC	\$/dav	\$ 24.652	\$ 25.053	-1.6%	\$ 23,197	\$ 30,727	
	WS	115.00	104.69	9.8%	100.11	122.73	
ARA-USG	\$/day	\$ 29,450	\$ 24,186	21.8%	\$ 24,580	\$ 30,281	
SEASIA-AUS	WS	98.19	80.44	22.1%	97.25	110.54	
SEASIA-AUS	\$/day	\$ 16,308	\$ 11,010	48.1%	\$ 19,823	\$ 35,804	
MED-MED	WS	171.11	169.17	1.1%	94.40	108.70	
	\$/day	\$ 45,062	\$ 44,723	0.8%	\$ 16,045	\$ 35,902	
CPP							
MEG-JAPAN	WS	72.81	62.13	17.2%	91.86	105.50	
	\$/day	\$ 7,825	\$ 5,439	43.9%	\$ 15,647	\$ 28,796	
CONT-USAC	WS	107.50	107.75	-0.2%	103.11	134.68	
	\$/day	\$ 8,050 115.00	\$ 8,483 115.00	-5.1%	\$ 8,549	\$ 18,755	
CARIBS-USAC	WS \$/day	\$ 17,344	\$ 17.617	0.0% - <b>1.5%</b>	113.89 \$ 18.393	134.05 \$ 22.099	
	پر uay WS	\$ 17,344 87.19	88.44	-1.5%	79.80	⇒ 22,099 96.47	
USG-CONT	\$/day	\$ 4,850	\$ 5,373	-9.7%	\$ 4,988	\$ 12,481	
	Ψ/ uu y	ψ 1,050	φ <i>3</i> ,070	7.770	ψ 1,700	Ψ 12,701	

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### VLCC Average TCE



### Suezmax Average TCE



### Aframax Average TCE



### MR Average TCE





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### Freight Market Period Charter

### 21<sup>st</sup> - 25<sup>th</sup> November 2016

Dry Bulk period market TC rates last 5 years								
	25 Nov	21 Oct	±%	Min Avg Max				
Capesize								
12 months	\$ 11,250	\$ 9,500	18.4%	\$ 6,200	\$ 14,644	\$ 31,450		
36 months	\$ 11,500	\$ 11,000	4.5%	\$ 6,950	\$ 15,338	\$ 25,200		
Panamax								
12 months	\$ 10,000	\$ 7,500	33.3%	\$ 4,950	\$ 10,262	\$ 18,700		
36 months	\$ 8,250	\$ 7,500	10.0%	\$ 6,200	\$ 10,795	\$ 16,700		
Supramax								
12 months	\$ 7,750	\$ 7,000	10.7%	\$ 4,450	\$ 10,119	\$ 15,950		
36 months	\$ 7,750	\$ 7,000	10.7%	\$ 6,200	\$ 10,390	\$ 15,450		
Handysize								
12 months	\$ 7,000	\$ 6,000	16.7%	\$ 4,450	\$ 8,365	\$ 12,950		
36 months	\$ 7,250	\$ 6,000	20.8%	\$ 5,450	\$ 8,883	\$ 12,950		

#### Latest indicative Dry Bulk Period Fixtures

M/V "JUNIOR", 92995 dwt, built 2012, dely Surabaya 02/06 Dec, \$7,500, for 5/7 months trading, to Louis Dreyfus

M/V "TEXAS", 57970 dwt, built 2011, dely Lisbon prompt min, \$11,000, for 4/6 months trading, to Gearbulk

M/V "LEVIATHAN", 182511 dwt, built 2014, dely S. Korea 06/08 Dec, \$12,000, for about 12 months trading, to Korea Line

M/V "MARIA S", 53548 dwt, built 2008, dely Persian Gulf 23/24 Nov, \$6,750, for 4/7 months trading, to PGSC

M/V "PACIFIC EXPLORER", 177456 dwt, built 2006, dely Shanghai 01/02 Dec, \$5,300 + 53% BCI 5TC, for 11/15 months trading, to Chart Not Rep

Tanker period	d market T		last 5 years				
	25 Nov	21 Oct	±%	Min	Avg	Max	
VLCC							
12 months	\$ 30,250	\$ 28,000	8.0%	\$ 18,000	\$ 30,133	\$ 57,750	
36 months	\$ 27,750	\$ 27,750	0.0%	\$ 22,000	\$ 31,461	\$ 45,000	
Suezmax							
12 months	\$ 22,500	\$ 22,250	1.1%	\$ 15,250	\$ 23,237	\$42,500	
36 months	\$ 22,750	\$ 22,750	0.0%	\$ 17,000	\$ 24,501	\$ 35,000	
Aframax							
12 months	\$ 17,250	\$ 16,000	7.8%	\$ 13,000	\$ 18,116	\$ 30,000	
36 months	\$ 17,250	\$ 17,250	0.0%	\$ 14,750	\$ 18,980	\$ 27,000	
MR							
12 months	\$ 12,250	\$ 12,000	2.1%	\$ 12,000	\$ 14,896	\$ 21,000	
36 months	\$ 14,000	\$ 14,000	0.0%	\$ 14,000	\$ 15,238	\$ 18,250	

#### Latest indicative Tanker Period Fixtures

 $\rm M/T$  "ECO LEADER", 300000 dwt, built 2016, \$32,500, for 1 year trading, to HYUNDAI GLOVIS

M/T "LOS ANGELES SPIRIT", 159000 dwt, built 2007, \$22,500, for 1 year trading, to LITASCO

 $\mbox{M/T}$  "KLEON", 115000 dwt, built 2016, \$16,000, for 1 year trading, to NAVIG8

 $\rm M/T$  "JO PINIARI", 75000 dwt, built 2012, \$14,250, for 1 year trading, to VITOL

M/T "FPMC 25", 50000 dwt, built 2011, \$11,500, for 6 months trading, to SHELL



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### Dry Bulk 12 month period charter rates (USD '000/day)







16

May

4

Nov-15



### Tanker 12 month period charter rates (USD '000/day)

Nov-16





Aframax







HOL



## Sale & Purchase Newbuilding Orders



### 21<sup>st</sup> - 25<sup>th</sup> November 2016

There is still no shift on the price front despite the ever growing pressure being placed on shipbuilders. New orders continue to be few and far between and the way the orderbook to fleet ratio is going it looks as though we will start to see ever more shipbuilders being under increasing pressure by their financiers and investors as their operations reach or even in some cases drop below minimal operational volume. What is more worrisome for shipbuilders is that without the ability to offer a substantial discount on prices compared to what they are offering today it will continue to be hard to entice new buyers and compete with the secondhand market. This will be the case even if we see notable price increases in in markets such as those of the dry bulk secondhand market.

#### Dry Bulk Newbuilding Prices



### **Tanker Newbuilding Prices**



Indicative Dry NB Prices (US\$ million) last 5 years							
	Min	Avg	Max				
Dry Bulkers							
Capesize (180,000dwt)	41.8	41.8	0.0%		41.8	49.5	58.0
Kamsarmax (82,000dwt)	24.3	24.3	0.0%		24.3	28.5	36.5
Panamax (77,000dwt)	23.8	23.8	0.0%		23.8	27.7	34.5
Ultramax (64,000dwt)	22.3	22.3	0.0%		22.3	25.9	31.0
Handysize (37,000dwt)	19.5	19.5	0.0%		19.5	22.1	26.5
Container							
Post Panamax (9,000teu)	82.5	82.5	0.0%		76.5	86.3	94.5
Panamax (5,200teu)	50.0	50.0	0.0%		48.6	56.4	65.6
Sub Panamax (2,500teu)	28.0	28.0	0.0%		28.0	32.6	41.0
Feeder (1,700teu)	23.0	23.0	0.0%		21.5	25.2	29.4

Indicative Wet NB Price	las	last 5 years				
	25 Nov	21 Oct	±%	Min	Avg	Max
Tankers						
VLCC (300,000dwt)	85.0	85.0	0.0%	85.0	95.3	104.0
Suezmax (160,000dwt)	55.0	55.0	0.0%	55.0	61.1	66.0
Aframax (115,000dwt)	45.0	45.0	0.0%	45.0	51.3	56.0
LR1 (75,000dwt)	43.0	43.0	0.0%	40.5	43.9	47.0
MR (56,000dwt)	33.0	33.0	0.0%	33.0	35.1	37.3
Gas						
LNG 160k cbm	197.0	197.0	0.0%	197.0	199.8	203.0
LPG LGC 80k cbm	72.5	72.5	0.0%	70.0	74.1	80.0
LPG MGC 55k cbm	64.5	64.5	0.0%	62.0	64.6	68.5
LPG SGC 25k cbm	42.0	42.0	0.0%	41.0	43.9	46.5

Reported Transactions										
Туре	Units	Size	Shipbuilder	Price	Buyer	Delivery	Comments			
BULK	4	16,500 dwt	FERUS SMIT, Netherlands	N/A	ARKLOW SHIPPING - Ireland	2018-2019				
TANKER	2	50,000 dwt	HYUNDAI-VINASHIN, Korea	\$ 32.0m	CENTRAL MARE - Greece	2018				
TANKER	3	39,000 dwt	JIANGSU NEW YANGZIJIANG, China	\$ 28.5m	BANGLADESH SHIPPING CORP - Bangladesh	2018				
TANKER	2	8,000 dwt	BAKU SHIPYARD, Azerbaijan	N/A	AZERBAIJAN CASPIAN SHIPPING COMPANY - Azerbaijan	2018				
TANKER	1	7,500 dwt	ICDAS TURKEY, Turkey	N/A	ICDAS - Turkey	2017				
TANKER	1	3,500 dwt	DAE SUN SHIPBUILDING, Korea South	\$ 12.9m	SAMBU SHIPPING - Korea South	2017	Stainless Steel Chemical Carrier			



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### Sale & Purchase **Secondhand Sales**

### 21<sup>st</sup> - 25<sup>th</sup> November 2016

On the dry bulk side, activity continues firm and it looks as though the upward pressure on prices has finally started to show face. With optimism held thanks to the much improved rates being seen now and many buyers looking at 2017 with a more favorable light, the willingness to place slight premiums on last done levels is becoming more and more the typical pattern. There is still a bit more to go before we start to see significant increases being noted, especially on the more modern tonnage, however the trend is there and seems to be gaining pace.

On the tanker side, things are still fairly slow on the activity front and despite the recent improvements seen in the freight market thanks to the seasonal demand increases, buyers are still not there to heavily compete on vessels circulating them market at these levels. It will take a while for confidence to recover after the big drop noted in the summer and many are waiting for OPECs final plan to action.

Indicative Dry Bulk Values (US\$ million) last 5 years										
		25 Nov	21 Oct	±%	Min	Avg	Max			
Capesize										
180k dwt	Resale	36.0	36.0	0.0%	34.5	47.4	65.0			
170k dwt	5 year old	24.0	24.0	0.0%	23.0	36.1	53.0			
170k dwt	10 year old	14.0	14.0	0.0%	12.0	24.5	39.0			
150k dwt	15 year old	8.0	8.0	0.0%	6.5	14.8	25.0			
Panamax										
82k dwt	Resale	24.5	24.5	0.0%	22.5	30.2	43.0			
76k dwt	5 year old	13.5	13.5	0.0%	11.5	21.4	36.8			
76k dwt	10 year old	8.0	8.0	0.0%	7.3	15.7	29.3			
74k dwt	15 year old	4.8	4.8	0.0%	3.5	10.3	22.0			
Supramax	-									
62k dwt	Resale	20.5	20.5	0.0%	19.0	28.0	36.8			
58k dwt	5 year old	13.5	12.5	8.0%	11.0	20.6	30.5			
52k dwt	10 year old	8.5	8.5	0.0%	6.0	14.8	24.3			
52k dwt	15 year old	5.5	4.8	15.8%	3.5	9.8	19.0			
Handysize	9									
37k dwt	Resale	17.0	17.0	0.0%	17.0	22.6	30.0			
32k dwt	5 year old	10.5	9.0	16.7%	7.8	16.7	25.5			
32k dwt	10 year old	6.5	6.5	0.0%	6.0	12.5	19.5			
28k dwt	15 year old	3.8	3.8	0.0%	3.5	8.3	14.5			

Indicative Tanker Va	alues (US\$	last 5 years				
	25 Nov	21 Oct	±%	Min	Avg	Max
VLCC						
310k dwt Resale	85.0	85.0	0.0%	80.0	94.6	108.5
310k dwt 5 year old	60.0	62.0	-3.2%	55.0	69.8	87.0
250k dwt 10 year old	40.0	41.0	-2.4%	33.8	46.2	62.0
250k dwt 15 year old	24.0	26.0	-7.7%	16.9	27.6	41.0
Suezmax						
160k dwt Resale	56.0	57.0	-1.8%	53.0	63.7	73.0
150k dwt 5 year old	42.0	44.0	-4.5%	38.0	49.8	62.0
150k dwt 10 year old	29.0	31.5	-7.9%	24.0	34.0	44.5
150k dwt 15 year old	20.0	21.0	-4.8%	14.0	19.2	23.3
Aframax						
110k dwt Resale	45.0	47.0	-4.3%	39.0	48.9	57.0
110k dwt 5 year old	30.0	32.5	-7.7%	27.0	36.7	47.5
105k dwt 10 year old	19.0	21.0	-9.5%	16.0	23.9	33.0
105k dwt 15 year old	14.0	15.0	-6.7%	8.0	13.4	18.5
MR						
52k dwt Resale	33.5	34.0	-1.5%	32.0	36.6	39.3
52k dwt 5 year old	23.0	23.0	0.0%	22.0	26.7	31.0
45k dwt 10 year old	16.5	16.5	0.0%	14.0	17.9	21.0
45k dwt 15 year old	11.0	11.0	0.0%	9.0	11.0	13.5

### Price movements of 5 year old Dry Bulk assets















### Price movements of 5 year old Tanker assets









1 month diff 3 months diff 6 months diff 12 months diff





6 months diff

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## Sale & Purchase Secondhand Sales



### 21<sup>st</sup> - 25<sup>th</sup> November 2016

Tankers									
Size	Name	Dwt	Built	Shipbuilder	M/E	Coating	Price	Buyers	Comments
AFRA	BRITISH CURLEW	114,809	2004	SAMSUNG HEAVY, S. Korea	B&W		\$ 15.4m	Greek	
AFRA	BRITISH MERLIN	114,761	2003	SAMSUNG HEAVY, S. Korea	B&W		\$ 13.8m	Greek	
PROD/ CHEM	RIO DAUPHIN	12,835	2009	STX OFFSHORE & SHBLDG, S. Korea	MAN-B&W	EPOXY PHEN	N/A		
PROD/ CHEM	CAPE DAWSON	12,800	2009	STX OFFSHORE & SHBLDG, S. Korea	MAN-B&W	EPOXY PHEN	N/A	German	Internal Sale
PROD/ CHEM	RIO DAYTONA	12,756	2010	STX OFFSHORE & SHBLDG, S. Korea	MAN-B&W	EPOXY PHEN	N/A		
Bulk Car	riers								
Size	Name	Dwt	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
CAPE	BULK SINGAPORE	177,173	2005	NAMURA IMARI, Japan	MAN-B&W		\$ 12.2m	Chinese	
KMAX	SRI PREM VARSHA	82,379	2006	TSUNEISHI CORP TADOTSU, Japan	MAN-B&W	4 X 30t CRANES	\$ 13.4m	Greek	committed
KMAX	SRI PREM VIDYA	82,273	2006	TSUNEISHI CORP TADOTSU, Japan	MAN-B&W	4 X 30t CRANES	φ 13.411	Greek	committed
SMAX	TENKI MARU	58,693	2009	TSUNEISHI ZHOUSHAN HUL, China	MAN-B&W	4 X 30t CRANES	\$ 12.0m	Norwegian - Blystad Group	
SMAX	EQUINOX GLORY	58,680	2012	NANTONG COSCO KHI, China	MAN-B&W	4 X 30t CRANES	\$ 14.85m	Norwegian - Songa Bulk	
SMAX	K. AMBER	58,018	2010	YANGZHOU DAYANG, China	MAN-B&W	4 X 35t CRANES	\$ 8.7m	Chinese	
SMAX	K. CORAL	58,015	2010	YANGZHOU DAYANG, China	MAN-B&W	4 X 36t CRANES	\$ 8.7m	Chinese	
SMAX	NEMTAS 4	56,023	2005	MITSUI CHIBA ICHIHARA, Japan	MAN-B&W	4 X 30t CRANES	\$ 8.7m	European	
SMAX	RHL CATALINA	53,553	2002	IWAGI, Japan	MAN-B&W	4 X 30t CRANES	\$ 4.8m	undisclosed	bank driven sale
HANDY	GALICIA	38,800	2016	HUANGHAI, China	Wartsila	4 X 30t CRANES	\$ 15.5m		
HANDY	VENEZIA	38,800	2016	HUANGHAI, China	Wartsila	4 X 30t CRANES	\$ 15.5m	Chinese - China	
HANDY	CUMBRIA	38,800	2016	HUANGHAI, China	Wartsila	4 X 30t CRANES	\$ 15.5m	Navigation	
HANDY	SULAWESI	38,800	2016	HUANGHAI, China	Wartsila	4 X 30t CRANES	\$ 15.5m		
SMALL	BEI KUN	12,882	2006	ZHEJIANG DONGHONG, China	Chinese Std. Type		\$ 1.3m	Chinese	

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## Sale & Purchase Secondhand Sales

### 21<sup>st</sup> - 25<sup>th</sup> November 2016



Gen. Ca	rgo								
Туре	Name	Dwt	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
General Cargo	MARIELLE BOLTEN	29,540	1997	DALIAN, China	B&W	3 X 30t CRANES	\$ 2.7m	undisclosed	
General Cargo	THORCO AMBITION	9,775	2006	VOLHARDING SHIPYARDS, Netherlands	MaK	2 X 40t CRANES	N/A	European	freshly passed SS/DD
Contain	ers								
Size	Name	TEU	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
PMAX	ERNEST HEMINGWAY	4,992	2005	HANJIN HI & CONST - BU, S. Korea	B&W		\$ 6.6m	Chinese	
FEEDER	BARMBEK	1,638	2005	MEYER GMBH PAPENBURG, Germany	MAN-B&W		\$ 7.5m		
FEEDER	EILBEK	1,638	2005	MEYER GMBH PAPENBURG, Germany	MAN-B&W		\$ 7.5m	Dutch - JR Shipping	Bank Sale
FEEDER	FLOTTBEK	1,638	2005	MEYER GMBH PAPENBURG, Germany	MAN-B&W		\$ 7.5m	Dutch Skonpping	Dank Sarc
FEEDER	REINBEK	1,638	2005	MEYER GMBH PAPENBURG, Germany	MAN-B&W		\$ 7.5m		
FEEDER	ANALENA	868	2006	SIETAS KG, Germany	МаК	2 X 45t CRANES	\$ 7.2m	undisclosed	
Gas Car	riers								
Size	Name	Dwt	Built	Shipbuilder	M/E	CBM	Price	Buyers	Comments
LPG	EPIC COMINO	3,106	2007	KANREI NARUTO, Japan	Hanshin	3,514	\$ 2.0m	undisclosed	SS due jan '17
Ferries									
Туре	Name	Pax	Built	Shipbuilder	M/E	LOA(m)	Price	Buyers	Comments
Ro-Pax	NURA NOVA	450	1977	USUKI ICHIHAMA, Japan	Niigata	\$ 78.5m	N/A	Spain - Transmapi	via auction
Offshor	e								
Туре	Name	Dwt	Built	Shipbuilder	M/E	Bhp	Price	Buyers	Comments
Pipe Carrier	SIEM SUPPLIER	4,308	1999	HOOP HEUSDEN, Netherlands	Caterpillar	9,040	N/A	Australian - Searoad	



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# Sale & Purchase Demolition Sales



### 21<sup>st</sup> - 25<sup>th</sup> November 2016

There was some downward pressure noted this past week with prices dropping slightly as we are still seeing the ripple effects from the accident noted in early November in Pakistan. Inspectors have been auditing operations of several breakers this week in order to ascertain if standards are kept and preventions against similar accident occurring in the future are in place. Despite this there is still a sense and an opinion shared by most that we are likely to see another price surge fairly soon. The prime reasons for this are attributed to the major switch of many local steel producers from blast furnaces to arc furnaces, something that will drive the demand for scrap steel as arc furnaces have much larger requirements for such feedstock. At the same time we are still seeing relatively few demo candidates in the market and as such we have higher pressure on cash buyers to keep prices up in order to upkeep sellers interest. All this does also leave the likelihood for an increase in speculation to start emerging in the market again, though this will depend on a lot of short term factors.

#### **Dry Scrap Prices**



### Wet Scrap Prices



Indicative Dry Prices (\$/Idt) last 5 years									
		25 Nov	18 Nov	±%		Min	Avg	Max	
Indian Sub Continent									
	Bangladesh	285	295	-3.4%		220	391	515	
	India	285	295	-3.4%		225	398	525	
	Pakistan	285	295	-3.4%		220	394	510	
Far East As	ia								
	China	200	200	0.0%		110	297	455	
Mediterran	ean								
	Turkey	200	200	0.0%		145	244	355	

Indicative Wet Prices (\$/Idt) last 5 years									
	25 Nov	18 Nov	±%		Min	Avg	Max		
Indian Sub Continent									
Bangladesh	300	310	-3.2%		245	413	540		
India	300	310	-3.2%		250	421	550		
Pakistan	300	310	-3.2%		245	418	525		
Far East Asia									
China	210	210	0.0%		120	314	485		
Mediterranean									
Turkey	210	210	0.0%		150	254	355		

#### **Reported Transactions**

Туре	Vessel's Name	Dwt	Built	Country Built	Ldt	US\$/ldt	Buyer	Sale Comments
Tanker	ANDHIKA LARASAT	149,849	1991	Japan	23,537	\$ 305/Ldt	undisclosed	bss 'as is' s'pore
Bulker	EL HADJAR	64,698	1981	Japan	12,200	\$ 286/Ldt	undisclosed	dely option full Sub-Continent range
Cont	SEASPAN EXCELLENCE	63,096	2003	Japan	21,564	N/A	undisclosed	
Cont	INDIA RICKMERS	50,574	2009	China	17,550	\$ 305/Ldt	undisclosed	bss 'as is' Jebel Ali, with suff. bunkers ROB
Cont	AUGUSTE SCHULTE	34,622	2002	S. Korea	11,138	\$ 295/Ldt	undisclosed	bss 'as is' s'pore, with suff. bunkers ROB



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### Trade Indicators Markets | Currencies | Commodities



### 21<sup>st</sup> - 25<sup>th</sup> November 2016

Germany's HSH Nordbank has reportedly met potential buyers as it lines up a privatisation in 2017.

It has held talks with Chinese banks like Bank of China, as well as private equity funds such as Apollo and Lone Star, sources told Reuters.

HSH, controlled by the states of Schleswig-Holstein and Hamburg, has to privatise and offload bad shipping debt as part of its European Union-approved refinancing.

It is reportedly favouring a complete disposal, but selling the core and non-performing divisions separately is said to be an option.

The bank and the potential buyers are not commenting.

HSH made loan-loss provisions of \$587m in the first six months of 2016 amid tough shipping markets. Source: Tradewinds

				las	t 12 mon	ths
	25 Nov	21 Oct	±%	Min	Avg	Max
Markets						
10year US Bond	2.37	1.74	36.2%	1.37	1.82	2.37
S&P 500	2,213.4	2,141.2	3.4%	1,829	2,077	2,213
Nasdaq	5,398.9	5,257.4	2.7%	4,267	4,954	5,399
Dow Jones	19,152.1	18,145.7	5.5%	15,660	17,727	19,152
FTSE 100	6,840.8	7,020.5	-2.6%	5,537	6,402	7,098
FTSE All-Share UK	3,719.3	3,811.2	-2.4%	3,047	3,502	3,849
CAC40	4,550.3	4,536.1	0.3%	3,897	4,420	4,958
Xetra Dax	10,699.3	10,710.7	-0.1%	8,753	10,167	11,382
Nikkei	18,381.2	17,184.6	7.0%	1,667	16,917	20,012
Hang Seng	22,723.5	23,374.4	-2.8%	18,320	21,422	24,100
DJ US Maritime	216.5	197.5	9.6%	150.2	194.6	238.7
Currencies						
\$ per €	1.06	1.09	-2.7%	1.06	1.11	1.16
\$ per ₤	1.25	1.22	2.0%	1.22	1.38	1.52
£ per €	0.85	0.89	-4.6%	0.70	0.81	0.91
¥ per \$	113.1	103.9	8.9%	100.0	109.4	123.3
\$ per Au\$	0.74	0.76	-2.3%	0.69	0.74	0.78
\$ per NoK	0.12	0.12	-3.9%	0.11	0.12	0.13
\$ per SFr	1.01	0.99	2.0%	0.95	0.98	1.03
Yuan per \$	6.92	6.76	2.3%	6.39	6.60	6.92
Won per \$	1,177.0	1,133.7	3.8%	1,092.8	1,159.6	1,237.8
\$ INDEX	106.2	101.8	4.2%	97.9	101.9	107.4
Commoditites						
Gold \$	1,187.7	1,266.1	-6.2%	1,049.4	1,238.0	1,366.3
Oil WTI \$	46.1	50.9	-9.4%	26.9	42.2	51.6
Oil Brent \$	47.2	51.8	-8.8%	28.2	43.8	53.1
Palm Oil	-	-	-	532.5	561.6	562.0
Iron Ore	76.9	58.4	31.7%	37.0	53.8	79.7
Coal Price Index	83.6	86.0	-2.8%	47.3	61.1	101.5
White Sugar	522.4	594.3	-12.1%	368.6	489.1	613.5

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### Currencies

#### US Dollar per Euro









### Commodities

Iron Ore (TSI)





55.00 50.00 45.00 40.00 35.00 30.00 25.00 No<sup>V-15</sup> No<sup>V-16</sup>

### Yen per US Dollar









Oil Brent \$







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### 21<sup>st</sup> - 25<sup>th</sup> November 2016 | Week 47

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## Disclaimer & Appendix



### 21<sup>st</sup> - 25<sup>th</sup> November 2016 | Week 47

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### Appendix

Aggregate Price Index quoted on the first page for both Newbuilding and Secondhand relates to the current average prices levels compared to where they stood at 1st January 2010 (i.e. index 100 = 01/01/2010)

Demolition market average price index refers to the combination of the average prices currently offered in the Indian Sub-Continent, Far East and Mediterranean.

Period rates currently relate to Capesize of 180,000dwt, Panamax of 76,000dwt, Supramax of 56,000dwt and Handysize of 33,000dwt on the Dry Bulk side and VLCC of 250,000dwt, Suezmax of 150,000dwt, Aframax of 115,000dwt and MR of 52,000dwt on the Tankers side respectively.

In terms of Secondhand Asset Prices their levels are quoted based on following description:

	Resale	5 year old	10 year old	15 year old	All vessels built to European specifications by top Japanese shipbuilders, with dwt size
Capesize	180,000dwt	170,000dwt	170,000dwt	150,000dwt	based on the below table.
Panamax	82,000dwt	76,000dwt	76,000dwt	74,000dwt	-
Supramax	62,0000dwt	58,000dwt	52,000dwt	52,000dwt	-
Handysize	37,000dwt	32,000dwt	32,000dwt	28,000dwt	-
VLCC	310,000dwt	310,000dwt	250,000dwt	250,000dwt	-
Suezmax	160,000dwt	150,000dwt	150,000dwt	150,000dwt	-
Aframax	110,000dwt	110,000dwt	105,000dwt	95,000dwt	-
MR	52,000dwt	45,000dwt	45,000dwt	45,000dwt	-
					-

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