Weekly Shipping Market Update

18th - 22nd July 2016 | Week 29

Market Analysis

A shock was noted in the oil markets this week as the price of crude oil hit a near two month low. The increasing fears from the over swollen stockpiles that have amassed over the past one and half years and the boosted operations from U.S. producers with continued increases in drilling operations has made for a sour sentiment to hit global traders. At the same time many are now fearing the ease in demand levels that is expected to be seen over the next couple of weeks as refineries in the U.S. take on their seasonal maintenance schedules. This has also been widely reflected in the crude oil tanker freight rates over recent weeks, with inquiries keeping at a comparably low rate and leaving tonnage lists to amass in most of the main trading regions.

We are looking to be on the edge of another downturn in the price of crude oil as supply glut hits the market once more, though unlike the last supply glut which hit the market, dropped prices and boosted trade, things are now looking to be a bit more bleak. Demand is not in a state to drive further consumption even under the boost of price cuts. Several refined products are currently trading at fairly unfavourable terms, with margins for main products such as crude having been marginalised even in growth areas such as the Far East. This means that not only are we expecting to see a drop in refiners' thirst for crude oil during the next one-two months, but we are also unable to see any further boost from further strategic stockpiling as we are already looking to be maxed out globally in this regard.

It doesn't seem as though OPEC has made any significant cuts in production levels either, with June showing an increase of around 0.7% a day. Taking this in combination with further production increases expected to be noted out of Iran and Russian output now looking to climb considerably in the medium-term, it seems as though the supply glut will remain. As things stand now, it looks as though we will be seeing an average price of crude fairly below the expectations that many had set in the start of the year.

This last point is not necessarily something bad for those transporting crude around the world, as the lower prices should in theory keep demand levels buoyant. There is however a greater issue brewing under the surface, as the difficulties faced by refineries could likely lead to further hampering of demand and consumption in the shortterm. Demand from consumers seems to have also reached a peak and it looks ever more difficult that we will see a considerable rise in demand for every dollar drop in price that is noted in the price of crude oil. This means that we have reached a barrier in demand levels that will be difficult to break through. The only way around this in the short-term will be for crude oil producers to cut back levels, but even in such a case this should do little to bolster transported volumes and will more likely go towards serving their earnings.

It seems as though we have started to face the underlining issues in terms of market fundamentals for the tanker market. As things stand now demand growth is pegged at a steady rate and it looks as though it is refusing to nudge to any higher rate. This has been something that has been wildly expected over the past years, as the energy efficiencies that have been achieved in the past are now hampering the elasticity of demand amongst consumers globally.

George Lazaridis Head of Market Research & Asset Valuations



Week in numbers

Dry Bulk Freight Market

			W-O-W d	hange:
	22 Jul		$\pm\Delta$	±%
BDI	718		-27	-3.6%
BCI	895	\sim	-128	-12.5%
BPI	827		-36	-4.2%
BSI	698		5	0.7%
BHSI	383		20	5.5%

Tanker Freight Market

			١	W-O-W c	hange
	22 Jul			$\pm\Delta$	±%
BDTI	582	/	▼	-30	-4.9%
BCTI	463	\sim		21	4.8%

Newbuilding Market

Aggregate Price Index			1	M-O-M c	hange
	22 Jul			$\pm\Delta$	±%
Bulkers	73		▼	-1	-1.1%
Cont	99		•	-1	-0.7%
Tankers	93	-	•	-2	-1.7%
Gas	96			0	0.0%

Secondhand Market

Aggregate Price Index				M-O-M c	hange
	22 Jul			$\pm\Delta$	±%
Capesize	39			0	0.0%
Panamax	37		►	0	0.0%
Supramax	39			0	0.9%
Handysize	43			1	2.7%
VLCC	85	\sim	▼	-4	-4.4%
Suezmax	86		▼	-5	-5.4%
Aframax	100		▼	-7	-6.5%
MR	106		▼	-6	-5.0%

Demolition Market

Avg Price Index (main 5 regions)			,	W-O-W d	hange
	22 Jul			$\pm\Delta$	±%
Dry	223	\sim		15	7.2%
Wet	245	\sim		15	6.5%

Economic Indicators

				M-O-M	l change
	22 Jul			$\pm\Delta$	±%
Gold \$	1,321	~~~~		30	2.3%
Oil WTI \$	44	~~~~	V	-4	-8.2%
Oil Brent \$	46	~~~		-4	-7.3%
Iron Ore	56	~~~		6	11.8%
Coal	62	~		3	5.1%



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Freight Market Dry Bulkers - Spot Market

ALLIER Shipping Research

18th - 22nd July 2016

Capesize - Expectations were met with disappointment this week, as the good level of activity was met with an increase in open tonnage slumping rates in the East routes further. At the same time there was a slow down on the Atlantic Front haul trades, pushing for further easing of rates there as well. It now seems that we may well be on a continued downward drift, with only the Pacific basin unable to support the whole market on its own.

Panamax - It seems as though we have reached an end to the bullish trend that had been noted over the past month or so. With interest in the Atlantic showing signs of slowing significantly, sentiment amongst owners dropped and as such there were notable downward corrections to be seen on a week-on-week basis. The Pacific was able to hold slightly more stable for the time being thanks to a fairly busy Indonesia, however on its own its unlikely to hold at these levels for very long.

Supramax - A fairly busy week in terms of activity in both basins, with a resilient Pacific basin driving much of the market upwards. Things were also boosted by a fairly positive Med/Black Sea region, while the North Atlantic managed to keep losses for the time being to a minimum despite the drop in interest.

Handysize - A very strong week in the North Atlantic with interest remaining firm and rates showing strong improvements on a week-on-week basis. Things were slightly softer out of ECSA, though given the fairly positive interest seen in the Med/Black Sea and Far East, the overall trend was improving significantly.

Spot market rates & inc	lices			Aver	age
-	22 Jul	15 Jul	±%	2016	2015
Baltic Dry Index					
BDI	718	745	-3.6%	512	711
Capesize					
BCI	895	1,023	-12.5%	603	1,009
BCI 5TC	\$ 6,498	\$ 7,548	-13.9%	\$ 4,994	\$ 8,001
ATLANTIC RV	\$ 5,845	\$ 6,665	-12.3%	\$ 5,066	\$ 8,206
Cont / FEast	\$ 13,655	\$ 15,236	-10.4%	\$ 11,179	\$ 16,387
PACIFIC RV	\$ 6,133	\$ 7,504	-18.3%	\$ 4,634	\$ 7,394
FEast / ECSA	\$ 6,864	\$ 7,909	-13.2%	\$ 5,193	\$ 8,353
Panamax					
BPI	827	863	-4.2%	534	690
BPI - TCA	\$ 6,620	\$ 6,896	-4.0%	\$ 4,268	\$ 5,513
ATLANTIC RV	\$ 7,377	\$ 7,855	-6.1%	\$ 4,372	\$ 5,925
Cont / FEast	\$ 11,168	\$ 11,729	-4.8%	\$ 8,022	\$ 10,563
PACIFIC RV	\$ 6,736	\$ 6,789	-0.8%	\$ 4,116	\$ 5,021
FEast / Cont	\$ 1,199	\$ 1,212	-1.1%	\$ 561	\$ 542
Supramax					
BSI	698	693	0.7%	484	662
BSI - TCA	\$ 7,301	\$ 7,243	0.8%	\$ 5,064	\$ 6,919
Cont / FEast	\$ 10,267	\$ 10,271	0.0%	\$ 8,300	\$ 9,890
Med / Feast	\$ 11,996	\$ 11,864	1.1%	\$ 7,432	\$ 9,274
PACIFIC RV	\$ 6,775	\$ 6,600	2.7%	\$ 4,446	\$ 5,989
FEast / Cont	\$ 4,240	\$ 3,990	6.3%	\$ 2,549	\$ 4,794
USG / Skaw	\$ 9,875	\$ 10,675	-7.5%	\$ 7,984	\$ 10,915
Skaw / USG	\$ 4,243	\$ 3,954	7.3%	\$ 2,807	\$ 3,705
Handysize					
BHSI	383	363	5.5%	291	364
BHSI - TCA	\$ 5,594	\$ 5,337	4.8%	\$ 4,246	\$ 5,354
Skaw / Rio	\$ 4,260	\$ 3,420	24.6%	\$ 3,265	\$ 3,770
Skaw / Boston	\$ 4,458	\$ 3,725	19.7%	\$ 3,656	\$ 4,057
Rio / Skaw	\$ 6,606	\$ 6,789	-2.7%	\$ 5,944	\$ 8,526
USG / Skaw	\$ 7,625	\$ 7,814	-2.4%	\$ 5,847	\$ 7,200
SEAsia / Aus / Jap	\$ 4,950	\$ 4,693	5.5%	\$ 3,350	\$ 4,211
PACIFIC RV	\$ 5,950	\$ 5,779	3.0%	\$ 4,277	\$ 5,429



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Dry Bulk Indices



BCI Average TCE



BPI Average TCE



BSI Average TCE



BHSI Average TCE





Freight Market Tankers - Spot Market

18th - 22nd July 2016

Crude Oil Carriers - Yet another week were fresh inquiries seemed to be lacking against the available tonnage in sight. Rates in the MEG were still downward trending, while things were holding a bit more stable in the WAF for VLs. Suezmaxes and Afras were feeling the pain more, with rates for both noting considerable discounts against the levels they were seeing one week prior. The only exception here was the Caribs market for Aframaxes, were a spike in fresh interest helped clear out all the available tonnage in the region and could well absorb extra tonnage over the next couple of weeks.

Oil Products - A similar trend to what we were seeing a week prior, with DPP routes under pressure and showing an appetite for further downward corrections. There was a slight slack in interest being seen on some of the Far Eastern routes though nothing to severe. CPP routes on the other hand were still holding in the green with interest on the MEG-Far East route leading the way with good gains.

Spot market rate	es & indi		Ave	rage		
		22 Jul	15 Jul	±%	2016	2015
Baltic Tanker Ind	ices					
BDTI		582	612	-4.9%	772	820
BCTI		463	442	4.8%	527	637
VLCC						
	WS	25.38	26.29	-3.5%	36.95	36.36
MEG-USG	\$/day	\$ 6,563	\$ 7,272	-9.7%	\$ 22,243	\$ 31,968
MEC CROPE	WS	43.81	44.88	-2.4%	63.76	64.43
MEG-SPORE	\$/dav	\$ 39.043	\$ 39.758	-1.8%	\$ 58,443	\$ 61.629
	WS	43.04	43.85	-1.8%	62.24	63.09
MEG-JAPAN	\$/day	\$ 25,567	\$ 26,073	-1.9%	\$ 47,660	\$ 68,288
	WS	52.50	52.50	0.0%	69.38	72.72
WAF-USG	\$/day	\$ 62,371	\$ 62,037	0.5%	\$ 90,203	\$ 76,589
SUEZMAX	φ, αα,	<i>ф о<u></u>, о, т</i>	<i>ф о</i> <u></u> , с с ,		<i>\(\)</i> ,200	<i>\(\)</i>
	WS	52.50	57.50	-8.7%	75.38	81.13
WAF-USAC	\$/day	\$ 26,757	\$ 30,294	-11.7%	\$ 45,885	\$ 46,404
	WS	60.50	69.85	-13.4%	86.68	91.34
BSEA-MED	\$/day	\$ 9,241	\$ 14,689	-37.1%	\$ 28,303	\$ 46,346
AFRAMAX	φ/ ddy	ψ /,2 ΙΙ	φ I 1,007	07.170	φ 20,000	φ 10, 0 10
	WS	84.72	92.22	-8.1%	106.97	111.01
NSEA-CONT	\$/day	\$ 8,529	\$ 13,796	-38.2%	\$ 25,593	\$ 37,053
	WS	87.22	88.89	-1.9%	111.68	112.26
MEG-SPORE	\$/day	\$ 12,934	\$ 13,186	-1.9%	\$ 22,223	\$ 31,406
	WS	84.44	75.00	12.6%	108.43	133.63
CARIBS-USG	\$/day	\$ 8,544	\$ 5,184	64.8%	\$ 18,212	\$ 37,962
	WS	60.28	67.50	-10.7%	85.06	92.57
BALTIC-UKC	\$/day	\$ 11,428	\$ 15,212	-24.9%	\$ 27,625	\$ 43,406
DPP	Ψ/uay	ψ 11,420	Ψ13,212	-2-4.770	ψ 27,025	φ 40,400
	WS	80.00	80.00	0.0%	118.44	138.77
CARIBS-USAC	\$/day	\$ 13,112	\$ 12,941	1.3%	\$ 26,810	\$ 30,727
	WS	86.25	85.31	1.1%	108.37	122.73
ARA-USG	\$/day	\$ 16.753	\$ 16.453	1.1%	\$ 27.495	\$ 30.281
	WS	85.94	86.88	-1.1%	110.68	110.54
SEASIA-AUS	\$/day	\$ 15,426	\$ 15,504	-0.5%	\$ 25,366	\$ 35,804
	WS	75.94	\$ 13,304	-6.1%	99.77	108.70
MED-MED	\$/day	\$ 7,970	\$ 9,573	-16.7%	\$ 19,103	\$ 35,902
CPP	Ψ/uay	φ7,770	ψ7,575	-10.770	ψ17,100	Ψ 33 ,702
CFF	WS	92.81	85.00	9.2%	97.61	105.50
MEG-JAPAN	\$/day	\$ 15,172	\$ 12,835	18.2%	\$ 18,183	\$ 28,796
	WS	100.00	97.75	2.3%	112.33	134.68
CONT-USAC	\$/day	\$ 7,627	\$ 7,059	2.3 <i>%</i> 8.0%	\$ 10,663	\$ 18,755
	WS	105.00	105.00	0.0%	123.94	134.05
CARIBS-USAC	\$/day	\$ 15,813	\$ 15.697	0.0%	\$ 21,394	\$ 22.099
	پر uay WS	¢ 13,813 61.43	[⇒] 13,077 70.00	-12.2%	88.25	\$ 22,077 96.47
USG-CONT	\$/day	\$ 1.407	\$ 2,686	-12.2%	\$ 7,002	\$ 12,481
	ψ/ uay	ψ 1,407	ψ 2,000	T7.0/0	Ψ 7,002	Ψ 12,701

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Tanker Indices



VLCC Average TCE



Suezmax Average TCE



Aframax Average TCE



MR Average TCE





Freight Market **Period Charter**

18th - 22nd July 2016

Dry Bulk peri	I	ast 5 year	S			
	22 Jul	17 Jun	±%	Min	Avg	Max
Capesize						
12 months	\$ 8,000	\$ 8,000	0.0%	\$ 6,200	\$ 14,976	\$ 31,450
36 months	\$ 10,000	\$ 10,500	-4.8%	\$ 6,950	\$ 15,614	\$ 25,200
Panamax						
12 months	\$ 6,500	\$ 5,750	13.0%	\$ 4,950	\$ 10,453	\$ 18,700
36 months	\$ 7,000	\$ 6,500	7.7%	\$ 6,200	\$ 11,003	\$ 16,700
Supramax						
12 months	\$ 6,750	\$ 6,250	8.0%	\$ 4,450	\$ 10,313	\$ 15,950
36 months	\$ 6,500	\$ 6,250	4.0%	\$ 6,200	\$ 10,617	\$ 15,450
Handysize						
12 months	\$ 5,750	\$ 5,000	15.0%	\$ 4,450	\$ 8,517	\$ 12,950
36 months	\$ 5,750	\$ 5,500	4.5%	\$ 5,450	\$ 9,066	\$ 12,950

Latest indicative Dry Bulk Period Fixtures

M/V "STAR NASIA ", 82220 dwt, built 2006, dely Haldia 22/25 Jul, \$7,350, for 9/12 months trading, to Sinotrans

M/V "OCEAN WIND", 76619 dwt, built 2005, dely retro Haldia 13 July, \$6,500, for 4/6 months trading, Sanko relet, to Jaldhi

M/V "ORIENTE GLORIA ", 61425 dwt, built 2013, dely Far East Aug-Sept, \$7,300, for 3 years trading, to Chart Not Rep

M/V "PACIFIC BRIGHT", 56512 dwt, built 2013, dely Ho Chi Minh 29/31 Jul, \$7,250, for 3/5 months trading, to EGPN

M/V "PACIFIC CROWN", 56469 dwt, built 2012, dely Ning Te prompt, \$6,900, for 3/5 months trading, to Chart Not Rep

Tanker period market TC rates				last 5 years			
	22 Jul	17 Jun	±%	Min	Avg	Max	
VLCC							
12 months	\$ 32,000	\$ 38,000	-15.8%	\$ 18,000	\$ 30,208	\$ 57,750	
36 months	\$ 31,750	\$ 33,250	-4.5%	\$ 22,000	\$ 31,650	\$ 45,000	
Suezmax							
12 months	\$ 26,000	\$ 27,500	-5.5%	\$ 15,250	\$ 23,290	\$ 42,500	
36 months	\$ 24,750	\$ 25,500	-2.9%	\$ 17,000	\$ 24,577	\$ 35,000	
Aframax							
12 months	\$ 19,750	\$ 21,500	-8.1%	\$ 13,000	\$ 18,163	\$ 30,000	
36 months	\$ 19,250	\$ 20,250	-4.9%	\$ 14,750	\$ 19,044	\$ 27,000	
MR							
12 months	\$ 14,750	\$ 15,750	-6.3%	\$ 12,500	\$ 15,019	\$ 21,000	
36 months	\$ 15,250	\$ 15,750	-3.2%	\$ 14,000	\$ 15,300	\$ 18,250	

Latest indicative Tanker Period Fixtures

M/T "ARENZA XXVII", 309000 dwt, built 2000, \$32,000, for 1/4 months trading, to CLEARLAKE

M/T "FOUR SMILE", 160000 dwt, built 2001, \$30,000, for 6 months trading, to VITOL

M/T "SPARTO", 115000 dwt, built 2004, \$20,800, for 1 year trading, to **SUNCOR**

M/T "MUSKIE", 70000 dwt, built 2003, \$19,600, for 1 year trading, to ALASKA TANKER

M/T "ALPINE STEALTH", 47500 dwt, built 2002, \$13,500, for 1 year trading, to MTMM



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Dry Bulk 12 month period charter rates (USD '000/day)









Tanker 12 month period charter rates (USD '000/day)









MR





Sale & Purchase Newbuilding Orders



18th - 22nd July 2016

Not much to report this week as activity dropped back down as buying interest remains limited. Prices are still pushing for further corrections, though there has been an indication that we may see a slight pause in this regard as well as shipbuilders are finding it hard to tackle with their prevailing costs and cash flows. As we move closer to the month of August, expectations are for a lack of activity to hold as the seasonal lull will take hold and keep things even more bearish. At the same time, given the rate of decline in the orderbook for all market sectors, shipbuilders are struggling to deal with the market conditions that are prevailing and will have to find new strategies in order to keep their business going. As we move closer towards the end of 2017, this pressure will only amplify further given that there are still ample slots available for both 2017 and 2018 delivery dates.

Dry Bulk Newbuilding Prices



Tanker Newbuilding Prices

Indiantive Met ND Driege (LIC¢ million)



Indicative Dry NB Price	las	last 5 years					
	22 Jul	17 Jun	±%		Min	Avg	Max
Dry Bulkers							
Capesize (180,000dwt)	42.0	42.5	-1.2%		42.0	50.0	58.0
Kamsarmax (82,000dwt)	24.3	24.5	-1.0%		24.3	28.8	36.5
Panamax (77,000dwt)	23.8	24.0	-1.0%		23.8	28.0	34.5
Ultramax (64,000dwt)	22.3	22.5	-1.1%		22.3	26.2	31.0
Handysize (37,000dwt)	19.5	19.8	-1.3%		19.5	22.3	26.5
Container							
Post Panamax (9,000teu)	83.0	84.5	-1.8%		76.5	86.5	94.5
Panamax (5,200teu)	50.0	50.0	0.0%		48.6	56.8	65.6
Sub Panamax (2,500teu)	28.3	28.5	-0.9%		28.3	32.8	41.0
Feeder (1,700teu)	24.0	24.0	0.0%		21.5	25.3	29.4

Indicative Wet NB Pric	last 5 years			
	22 Jul	17 Jun	±%	Min Avg Max
Tankers				
VLCC (300,000dwt)	86.5	88.5	-2.3%	86.5 95.9 104.0
Suezmax (160,000dwt)	57.0	58.5	-2.6%	55.8 61.4 66.0
Aframax (115,000dwt)	47.0	48.5	-3.1%	47.0 51.7 56.0
LR1 (75,000dwt)	43.3	43.5	-0.6%	40.5 44.0 47.0
MR (56,000dwt)	33.3	33.3	0.0%	33.3 35.2 37.3
Gas				
LNG 160k cbm	197.0	197.0	0.0%	197.0 199.9 203.0
LPG LGC 80k cbm	72.5	72.5	0.0%	70.0 74.2 80.0
LPG MGC 55k cbm	64.5	64.5	0.0%	62.0 64.6 68.5
LPG SGC 25k cbm	42.0	42.0	0.0%	41.0 44.1 46.5

Reported Transactions									
Туре	Units	Size	Shipbuilder	Price	Buyer	Delivery	Comments		
no notable orders reported this week									



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Sale & Purchase Secondhand Sales

18th - 22nd July 2016

On the dry bulk side, a very active week especially in the Panamax size segment with a number of units from the whole age spectrum trading hands. Prices however seemed to have stalled any further movements this time around as sentiment has left for limited upward price movements to be seen. Given that the freight market has seemingly peaked for now there might even be some slight downward corrections to be noted.

On the tanker side, with the major enbloc deal from Stolt-Nielsen being the exception, activity has remained fairly subdued for yet another week. It seems as though buyers are still pushing hard for further discounts to be noted in terms of prices and given the latest trends being seen from the freight market this is not without reason.

Indicativ	e Dry Bulk V	last 5 years							
		22 Jul	17 Jun	±%	Min	Avg	Max		
Capesize									
180k dwt	Resale	35.5	35.5	0.0%	34.5	48.1	65.0		
170k dwt	5 year old	24.5	24.5	0.0%	23.0	36.9	53.0		
170k dwt	10 year old	14.0	14.0	0.0%	12.0	25.2	39.0		
150k dwt	15 year old	8.0	8.0	0.0%	6.5	15.2	25.0		
Panamax									
82k dwt	Resale	24.5	24.5	0.0%	22.5	30.6	43.0		
76k dwt	5 year old	13.5	13.5	0.0%	11.5	21.9	36.8		
76k dwt	10 year old	8.0	8.0	0.0%	7.3	16.2	29.3		
74k dwt	15 year old	4.5	4.5	0.0%	3.5	10.6	22.0		
Supramax	[
62k dwt	Resale	20.5	20.5	0.0%	19.0	28.4	36.8		
58k dwt	5 year old	12.5	12.5	0.0%	11.0	21.1	30.5		
52k dwt	10 year old	7.3	7.3	0.0%	6.0	15.2	24.3		
52k dwt	15 year old	4.0	3.8	6.7%	3.5	10.1	19.0		
Handysize									
37k dwt	Resale	17.0	17.0	0.0%	17.0	23.0	30.0		
32k dwt	5 year old	9.0	8.8	2.9%	7.8	17.2	25.5		
32k dwt	10 year old	6.5	6.3	4.0%	6.0	12.9	19.5		
28k dwt	15 year old	3.8	3.5	7.1%	3.5	8.6	14.5		

Indicative Tanker Values (US\$ million) last 5 years 22 Jul 17 Jun ±% Min Avg Max VLCC 310k dwt Resale 86.0 89.0 -3.4% 80.0 95.1 108.5 5 year old 310k dwt 64.0 67.0 -4.5% 55.0 70.3 87.0 -6.4% 250k dwt 10 year old 44.0 47.0 33.8 46.5 62.0 250k dwt 15 year old 27.0 28.0 -3.6% 16.9 27.7 41.0 Suezmax Resale 61.0 65 5 -6.9% 53.0 64.1 73.0 160k dwt 5 year old 150k dwt 48.0 51.5 -6.8% 38.0 50.1 62.0 -7.9% 35.0 38.0 24.0 34.1 44.5 150k dwt 10 year old 23.0 150k dwt 15 year old 23.0 0.0% 14.0 19.0 23.3 Aframax 110k dwt Resale 50.0 53.5 -6.5% 39.0 49.0 57.0 5 year old 35.0 38.5 27.0 37.0 47.5 110k dwt -9.1% 105k dwt 10 year old 22.5 25.5 -11.8% 16.0 24.1 33.0 105k dwt 15 year old 16.0 16.0 0.0% 8.0 13.3 18.5 MR 52k dwt Resale 34.0 35.5 -4.2% 32.0 36.8 39.3 5 year old -78% 52k dwt 23.5 25 5 22.0 26.9 31.0 45k dwt 10 year old 16.5 18.0 -8.3% 14.0 17.9 21.0 45k dwt 15 year old 11.5 11.5 0.0% 9.0 11.0 13.5

eliver.

care.

Price movements of 5 year old Dry Bulk assets



6 months diff 12 months diff











⁶ months diff 12 months diff

Price movements of 5 year old Tanker assets



1 month diff 3 months diff 6 months diff 12 months diff





1 month diff 6 months diff

3 months diff 12 months diff

MR 0% -5% -10% -8% -15% ·13% -15% -20%

-22%

-25% 1 month diff 3 months diff 6 months diff 12 months diff





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Sale & Purchase **Secondhand Sales**



18th - 22nd July 2016

Tankers									
Size	Name	Dwt	Built	Shipbuilder	M/E	Coating	Price	Buyers	Comments
VLCC	GENMAR VISION	312,679	2001	HYUNDAI HEAVY INDUSTRI, S. Korea	B&W		\$ 28.0m	Taiwanese - Winson Tankers	for FSO conversion, 2 M/E - 70m Beam
-	21 vessels	19,500- 37,500		various	various		\$ 575.0m	Norwegian - Stolt- Nielsen	purchase of Odfjell subsidiary Jo Tankers. 21 tankers in total, including a 50% - 50% JV in eight newbuildings
Bulk Ca									
Size	Name	Dwt	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
CAPE	ZOSCO JIAXING	175,886	2009	JINHAI HEAVY INDUSTRY, China	MAN-B&W		\$ 14.9m	S. Korean - Sinokor	
CAPE	ZOSCO SHAOXING	175,879	2009	JINHAI HEAVY INDUSTRY, China	MAN-B&W		\$ 14.9m	S. Korean - Sinokor	
KMAX	UNITED LEGACY	81,344	2014	OSHIMA SHIPBUILDING, Japan	MAN-B&W		\$ 17.6m	Danish - BW	
PMAX	OCEAN ROSE	76,619	2008	SHIN KASADO DOCKYARD C, Japan	MAN-B&W		\$ 9.5m	Greek - Golden Union	old sale
PMAX	MULBERRY PARIS	76,492	2004	TSUNEISHI CORP NUMAKUM, Japan	B&W		\$ 5.5m	Greek - Sea Pioneer	
PMAX	SAMJOHN LIBERTY	74,761	1998	NKK CORP - TSU, Japan	Sulzer		\$ 2.6m	Chinese	
PMAX	ALTAIR	74,665	2001	HUDONG- ZHONGHUA SHIPBU, China	MAN-B&W		\$ 3.0m	undisclosed	
PMAX	MATILDE CORRADO	72,790	2002	SAMSUNG HEAVY, S. Korea	B&W		\$ 4.8m	Chinese	
SMAX	TOWNSVILLE MARU	58,086	2013	TSUNEISHI CEBU, Philippines	MAN-B&W	4 X 30t CRANES	\$ 14.5m	Greek	grab fitted
SMAX	VIL BALTIC	57,021	2010	QINGSHAN, China	MAN-B&W	4 X 35t CRANES	\$ 7.0m	German	internal deal
HMAX	BLUE SAPPHIRE	48,907	2001	IHI - YOKOHAMA, Japan	Sulzer	4 X 30t CRANES	\$ 3.1m	Middle Eastern	
HANDY	GREAT PRIDE	33,773	2004	OSHIMA SHIPBUILDING, Japan	B&W	4 X 30t CRANES	\$ 6.2m	Hong Kong Based - Taylor Maritime	
HANDY	DAISY K	28,420	2012	IMABARI IMABARI, Japan	MAN-B&W	4 X 30,7t CRANES	\$ 8.4m	undisclosed	grab fitted
Gen. Ca									
Туре	Name	Dwt	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
General Cargo	KEIZERSBORG	9,150	1996	FERUS SMIT BV, Netherlands	tork-Wartsil	a	\$ 2.3m	undisclosed	
Gas Car		Dent	Duth	Chinhuilden	M/E	CDM	Dries	Dunis	Commente
Size LPG	Name BW BORG	Dwt 54,826	Built 2001	Shipbuilder KAWASAKI HEAVY INDS -, Japan	M/E B&W	CBM 82,614	Price \$ 42.5m	Buyers Indian - Varun	Comments



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Sale & Purchase Demolition Sales



18th - 22nd July 2016

After a period of limited activity and lacking interest, the market was shaken back into life with appetite amongst ship breakers remerging and owners now looking once again at the option of sending their overage units for recycling more favorably now. Activity as such was at considerably better levels to what it was the week prior and reported prices noted a significant spike. Competition amongst breakers with available capacity allowed for some considerable premiums to be seen on high spec units, while the fact that there are still considerably fewer demo candidates out there compared to the levels that were being seen in the first half of the year, has allowed for the market to make some ground in terms of offered prices. Having said that however, we are still seeing a slower rate of demand compared to what was also seen back then, so we may well find it difficult to break well above these price levels during August.

Dry Scrap Prices



Wet Scrap Prices



Indicative Dry Prices (\$/ldt)							last 5 years		
		22 Jul	15 Jul	±%		Min	Avg	Max	
Indian Sub Continent									
	Bangladesh	270	245	10.2%		220	398	515	
	India	260	240	8.3%		225	405	525	
	Pakistan	260	240	8.3%		220	401	510	
Far East A	sia								
	China	160	150	6.7%		110	304	455	
Mediterrar	nean								
	Turkey	165	165	0.0%		145	252	355	

Indicative Wet Prices (\$/ldt)									
22 Jul	15 Jul	±%	Min	Avg	Max				
Indian Sub Continent									
h 300	275	9.1%	245	420	540				
290	270	7.4%	250	428	550				
290	270	7.4%	245	425	525				
Far East Asia									
170	160	6.3%	120	322	485				
Mediterranean									
175	175	0.0%	150	262	355				
	22 Jul h 300 290 290 170	22 Jul 15 Jul h 300 275 290 270 290 270 170 160	22 Jul 15 Jul ±% h 300 275 9.1% 290 270 7.4% 290 270 7.4% 170 160 6.3%	22 Jul 15 Jul ±% Min h 300 275 9.1% 245 290 270 7.4% 250 290 270 7.4% 245 170 160 6.3% 120	22 Jul 15 Jul ±% Min Avg h 300 275 9.1% 245 420 290 270 7.4% 250 428 290 270 7.4% 245 425 170 160 6.3% 120 322				

Reported	Transactions							
Туре	Vessel's Name	Dwt	Built	Country Built	Ldt	US\$/Idt	Buyer	Sale Comments
Bulker	BADRI PRASAD	151,418	1990	Japan	17,618	\$ 275/Ldt	Pakistani	previous sale failed in May '16 at \$314/LDT, final price resolved at dely place
Bulker	EVER BLOSSOM	69,999	1997	Japan	10,105	\$ 278/Ldt	Bangladeshi	
Bulker	DESPINA	65,644	1993	China	11,611	\$ 255/Ldt	Indian	bss 'as is' Fujairah- Pakistan option
Cont	HANJIN SAN DIEGO	63,520	1997	S. Korea	18,976	\$ 285/Ldt	undisclosed	bss 'as is' S'pore, extra payment for bunkers and lubes
Bulker	FAREAST SUNNY	42,248	1989	Japan	5,037	\$ 255/Ldt	Bangladeshi	
Bulker	APJ AKHIL	39,989	1989	Japan	10,306	N/A	Pakistani	re-committed, after previous sale failed in Jun '16
Bulker	MEVLANA	37,705	1984	Japan	7,527	\$ 255/Ldt	Indian	Pakistan option
Bulker	OCEAN WHISPER	27,652	1986	Japan	5,903	\$ 255/Ldt	Indian	



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Trade Indicators Markets | Currencies | Commodities



18th - 22nd July 2016

Korea Development Bank (KDB) has become the biggest shareholder in Hyundai Merchant Marine.

A regulatory filing revealed the state bank has replaced Hyundai Elevator as the biggest investor after the shipowner issued shares in a debt-for-equity swap after completing its restructuring.

HMM had previously said it was issuing stock worth KRW 2.5 trillion (\$2.1bn) to settle its debts.

The 236m new shares at KRW 10,700 each were to be awarded to creditor banks, bondholders and shipowners who will convert their debts into equity.

Hyundai Elevator, Hyundai Global and Hyundai Group chairwoman Hyun Jeong-eun have seen their stakes cut from 20.93% to 3.65% - a loss of \$372m - without compensation.

HMM's restructuring has seen it win revised terms on loans and bonds, plus charter reductions for third-party ships. Tradewinds

				las	t 12 mon	ths
	22 Jul	17 Jun	±%	Min	Avg	Max
Markets						
10year US Bond	1.57	1.62	-3.1%	1.37	1.97	2.34
S&P 500	2,175.0	2,071.2	5.0%	1,829	2,031	2,175
Nasdaq	5,100.2	4,800.3	6.2%	4,267	4,845	5,172
Dow Jones	18,570.9	17,675.2	5.1%	15,660	17,283	18,595
FTSE 100	6,730.5	6,021.1	11.8%	5,537	6,216	6,752
FTSE All-Share UK	3,643.8	3,309.4	10.1%	3,047	3,411	3,681
CAC40	4,381.1	4,193.8	4.5%	3,897	4,527	5,197
Xetra Dax	10,147.5	9,631.4	5.4%	8,753	10,161	11,636
Nikkei	16,627.3	15,599.7	6.6%	14,952	17,694	20,809
Hang Seng	21,964.3	20,170.0	8.9%	18,320	21,298	25,399
DJ US Maritime	207.7	227.2	-8.6%	150.2	205.1	246.3
Currencies						
\$ per €	1.10	1.13	-2.2%	1.06	1.11	1.16
\$ per ₤	1.31	1.43	-8.4%	1.29	1.47	1.57
£ per €	0.84	0.79	6.8%	0.70	0.76	0.86
¥ per \$	106.1	104.3	1.7%	100.6	115.6	124.9
\$ per Au\$	0.75	0.74	1.1%	0.69	0.73	0.78
\$ per NoK	0.12	0.12	-1.9%	0.11	0.12	0.12
\$ per SFr	0.99	0.96	2.7%	0.94	0.98	1.03
Yuan per \$	6.67	6.59	1.3%	6.17	6.47	6.70
Won per \$	1,137.9	1,171.4	-2.9%	1,128.0	1,173.4	1,237.8
\$ INDEX	101.3	99.5	1.8%	98.1	103.0	107.4
Commoditites						
Gold \$	1,320.8	1,290.7	2.3%	1,049.4	1,177.6	1,366.3
Oil WTI \$	44.2	48.1	-8.2%	26.9	41.8	51.6
Oil Brent \$	45.7	49.3	-7.3%	28.2	44.1	56.1
Palm Oil	562.0	562.0	0.0%	437.5	549.1	582.5
Iron Ore	56.1	50.2	11.8%	37.0	51.2	68.7
Coal Price Index	61.5	58.5	5.1%	47.3	53.7	63.0
White Sugar	539.2	533.0	1.2%	333.6	422.5	574.0

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Currencies

US Dollar per Euro





Yuan per US Dollar

















US Dollar INDEX





Oil Brent \$







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18th - 22nd July 2016 | Week 29

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Appendix

Aggregate Price Index quoted on the first page for both Newbuilding and Secondhand relates to the current average prices levels compared to where they stood at 1st January 2010 (i.e. index 100 = 01/01/2010)

Demolition market average price index refers to the combination of the average prices currently offered in the Indian Sub-Continent, Far East and Mediterranean.

Period rates currently relate to Capesize of 180,000dwt, Panamax of 76,000dwt, Supramax of 56,000dwt and Handysize of 33,000dwt on the Dry Bulk side and VLCC of 250,000dwt, Suezmax of 150,000dwt, Aframax of 115,000dwt and MR of 52,000dwt on the Tankers side respectively.

In terms of Secondhand Asset Prices their levels are quoted based on following description:

	Resale	5 year old	10 year old	15 year old	All vessels built to European specifications by top Japanese shipbuilders, with dwt size
Capesize	180,000dwt	170,000dwt	170,000dwt	150,000dwt	based on the below table.
Panamax	82,000dwt	76,000dwt	76,000dwt	74,000dwt	
Supramax	62,0000dwt	58,000dwt	52,000dwt	52,000dwt	
Handysize	37,000dwt	32,000dwt	32,000dwt	28,000dwt	
VLCC	310,000dwt	310,000dwt	250,000dwt	250,000dwt	
Suezmax	160,000dwt	150,000dwt	150,000dwt	150,000dwt	-
Aframax	110,000dwt	110,000dwt	105,000dwt	95,000dwt	-
MR	52,000dwt	45,000dwt	45,000dwt	45,000dwt	-
					-

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