



# Weekly SnP Statistics

## Week 23 - 2016

as at 10<sup>th</sup> June 2016

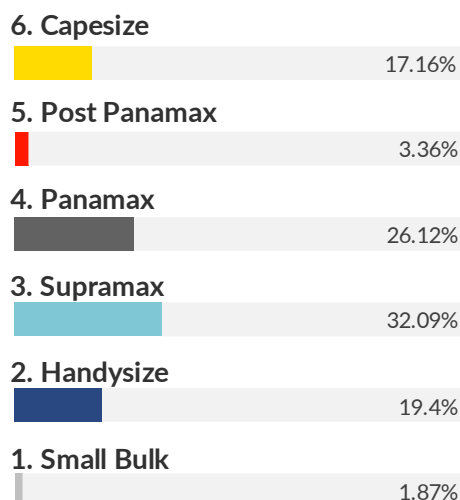


[www.allied-shipbroking.gr](http://www.allied-shipbroking.gr)

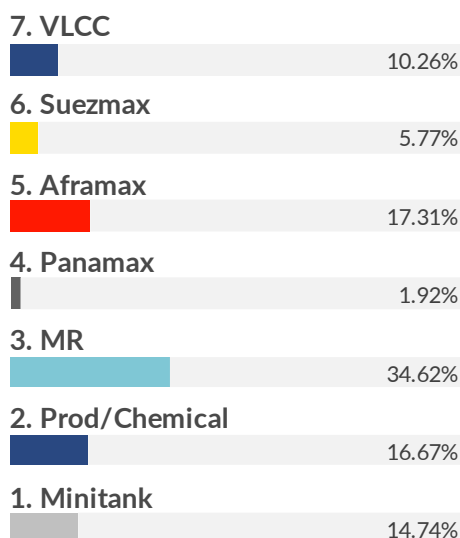
# Secondhand Sales Statistics

as at June 10<sup>th</sup> 2016

## Dry Bulk Sales per size during 2016



## Tanker Sales per size during 2016



## Activity per Sector / Size during 2016

| Sector                                 | No Vessels | DWT               | Avg. age  | Invested Cap. (\$) |
|----------------------------------------|------------|-------------------|-----------|--------------------|
| <b>A. Dry Bulk</b>                     |            |                   |           |                    |
| 1. Small Bulk (up to 19,999 dwt)       | 5          | 78,726            | 13        | \$ 15.7m           |
| 2. Handysize (20,000 - 39,999 dwt)     | 52         | 1,619,868         | 11        | \$ 237.9m          |
| 3. Supramax (40,000 - 64,999 dwt)      | 86         | 4,478,518         | 12        | \$ 399.0m          |
| 4. Panamax (60,000 - 84,999 dwt)       | 70         | 5,242,303         | 9         | \$ 572.2m          |
| 5. Post Panamax (80,000 - 119,999 dwt) | 9          | 828,399           | 10        | \$ 69.3m           |
| 6. Capesize (120,000+ dwt)             | 46         | 8,479,258         | 5         | \$ 966.7m          |
| <b>Total</b>                           | <b>268</b> | <b>20,727,072</b> | <b>10</b> | <b>\$ 2,260.7m</b> |
| <b>B. Tanker</b>                       |            |                   |           |                    |
| 1. Minitank (up to 9,999 dwt)          | 23         | 119,249           | 13        | \$ 116.9m          |
| 2. Prod/Chemical (10,000 - 24,999 dwt) | 26         | 391,612           | 12        | \$ 301.4m          |
| 3. MR (25,000 - 59,999 dwt)            | 54         | 2,411,768         | 8         | \$ 1,219.1m        |
| 4. Panamax (60,000 - 79,999 dwt)       | 3          | 222,999           | 5         | \$ 92.3m           |
| 5. Aframax (80,000 - 119,999 dwt)      | 27         | 2,916,472         | 12        | \$ 749.5m          |
| 6. Suezmax (120,000 - 199,999 dwt)     | 9          | 1,356,453         | 14        | \$ 257.5m          |
| 7. VLCC (200,000+ dwt)                 | 16         | 4,878,452         | 8         | \$ 916.9m          |
| <b>Total</b>                           | <b>156</b> | <b>12,297,005</b> | <b>10</b> | <b>\$ 3,653.5m</b> |
| <b>C. Container Total</b>              | <b>48</b>  | <b>1,734,701</b>  | <b>12</b> | <b>\$ 616.2m</b>   |
| <b>D. Gas Total</b>                    | <b>12</b>  | <b>422,552</b>    | <b>19</b> | <b>\$ 562.5m</b>   |
| <b>E. Gen. Cargo Total</b>             |            |                   |           |                    |
| <10,000dwt                             | 27         | 171,024           | 16        | \$ 54.9m           |
| >10,000dwt                             | 15         | 323,070           | 16        | \$ 46.3m           |
| <b>Total</b>                           | <b>42</b>  | <b>494,094</b>    | <b>16</b> | <b>\$ 101.2m</b>   |
| <b>F. RoRo/Pax Total</b>               | <b>4</b>   | <b>7,295</b>      | <b>15</b> | <b>\$ 92.0m</b>    |
| <b>G. Others Total</b>                 | <b>3</b>   | <b>232,765</b>    |           | <b>\$ 21.0m</b>    |
| <b>Grand Total</b>                     | <b>533</b> | <b>35,915,484</b> | <b>11</b> | <b>\$ 7,307.1m</b> |

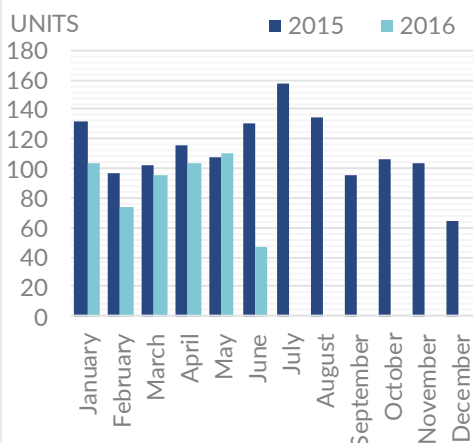
# Secondhand Sales Statistics

as at June 10<sup>th</sup> 2016

## Vessels Sold per Month

|              | units        | Invested Cap. (\$)  |
|--------------|--------------|---------------------|
| <b>2015</b>  |              |                     |
| Jan-15       | 132          | \$ 4,531.8m         |
| Feb-15       | 97           | \$ 1,325.0m         |
| Mar-15       | 102          | \$ 3,486.2m         |
| Apr-15       | 115          | \$ 1,734.3m         |
| May-15       | 108          | \$ 1,939.6m         |
| Jun-15       | 130          | \$ 3,146.0m         |
| Jul-15       | 157          | \$ 2,725.2m         |
| Aug-15       | 134          | \$ 3,305.5m         |
| Sep-15       | 96           | \$ 1,547.5m         |
| Oct-15       | 106          | \$ 1,550.0m         |
| Nov-15       | 104          | \$ 1,439.7m         |
| Dec-15       | 64           | \$ 1,473.9m         |
| <b>Total</b> | <b>1,345</b> | <b>\$ 28,204.7m</b> |
| <b>2016</b>  |              |                     |
| Jan-16       | 103          | \$ 1,374.2m         |
| Feb-16       | 74           | \$ 1,395.7m         |
| Mar-16       | 95           | \$ 1,144.3m         |
| Apr-16       | 104          | \$ 905.7m           |
| May-16       | 110          | \$ 1,565.6m         |
| Jun-16       | 47           | \$ 921.6m           |
| Jul-16       | -            | -                   |
| Aug-16       | -            | -                   |
| Sep-16       | -            | -                   |
| Oct-16       | -            | -                   |
| Nov-16       | -            | -                   |
| Dec-16       | -            | -                   |
| <b>Total</b> | <b>533</b>   | <b>\$ 7,307.1m</b>  |

## Vessels Sold 2015 Vs 2016



## Activity per Sector / Size during 2015

| Sector              | No Vessels   | DWT               | Avg. age  | Invested Cap.       |
|---------------------|--------------|-------------------|-----------|---------------------|
| A. Dry Bulk Total   | 455          | 33,144,296        | 11        | \$ 5,621.4m         |
| B. Tanker Total     | 460          | 44,651,584        | 9         | \$ 14,299.1m        |
| C. Container Total  | 219          | 7,640,657         | 12        | \$ 2,724.4m         |
| D. Gas Total        | 60           | 2,663,380         | 15        | \$ 4,254.4m         |
| E. Gen. Cargo Total | 101          | 1,024,310         | 17        | \$ 281.2m           |
| F. RoRo/Pax Total   | 16           | 47,590            | 24        | \$ 405.9m           |
| G. Others Total     | 34           | 427,714           |           | \$ 618.3m           |
| <b>Grand Total</b>  | <b>1,345</b> | <b>89,599,531</b> | <b>11</b> | <b>\$ 28,204.7m</b> |

## Activity per Sector / Size during 2014

| Sector              | No Vessels   | DWT               | Avg. age  | Invested Cap.       |
|---------------------|--------------|-------------------|-----------|---------------------|
| A. Dry Bulk Total   | 467          | 32,931,315        | 10        | \$ 8,184.4m         |
| B. Tanker Total     | 550          | 49,321,377        | 9         | \$ 11,456.2m        |
| C. Container Total  | 182          | 6,944,855         | 11        | \$ 1,862.9m         |
| D. Gas Total        | 56           | 2,200,165         | 16        | \$ 1,917.1m         |
| E. Gen. Cargo Total | 161          | 1,770,434         | 17        | \$ 572.8m           |
| F. RoRo/Pax Total   | 32           | 132,553           | 22        | \$ 384.2m           |
| G. Others Total     | 75           | 521,087           |           | \$ 1,445.0m         |
| <b>Grand Total</b>  | <b>1,523</b> | <b>93,821,786</b> | <b>11</b> | <b>\$ 25,822.5m</b> |

## Activity per Sector / Size during 2013

| Sector              | No Vessels   | DWT               | Avg. age  | Invested Cap.       |
|---------------------|--------------|-------------------|-----------|---------------------|
| A. Dry Bulk Total   | 515          | 34,523,233        | 11        | \$ 7,139.9m         |
| B. Tanker Total     | 439          | 30,220,375        | 10        | \$ 7,182.8m         |
| C. Container Total  | 180          | 5,304,442         | 12        | \$ 1,840.7m         |
| D. Gas Total        | 58           | 1,200,669         | 13        | \$ 994.7m           |
| E. Gen. Cargo Total | 140          | 1,495,899         | 17        | \$ 384.3m           |
| F. RoRo/Pax Total   | 13           | 57,696            | 29        | \$ 99.3m            |
| G. Others Total     | 35           | 161,673           |           | \$ 410.5m           |
| <b>Grand Total</b>  | <b>1,380</b> | <b>72,963,987</b> | <b>12</b> | <b>\$ 18,052.1m</b> |

## Activity per Sector / Size during 2012

| Sector              | No Vessels   | DWT               | Avg. age  | Invested Cap.       |
|---------------------|--------------|-------------------|-----------|---------------------|
| A. Dry Bulk Total   | 404          | 29,772,667        | 13        | \$ 5,232.3m         |
| B. Tanker Total     | 340          | 18,315,005        | 11        | \$ 4,118.4m         |
| C. Container Total  | 139          | 3,262,603         | 15        | \$ 1,022.4m         |
| D. Gas Total        | 50           | 1,217,335         | 13        | \$ 829.6m           |
| E. Gen. Cargo Total | 120          | 1,137,589         | 18        | \$ 323.7m           |
| F. RoRo/Pax Total   | 13           | 52,526            | 25        | \$ 0.3m             |
| G. Others Total     | 39           | 752,070           |           | \$ 189.5m           |
| <b>Grand Total</b>  | <b>1,105</b> | <b>54,509,795</b> | <b>14</b> | <b>\$ 11,716.1m</b> |

## Activity per Sector / Size during 2011

| Sector              | No Vessels   | DWT               | Avg. age  | Invested Cap.       |
|---------------------|--------------|-------------------|-----------|---------------------|
| A. Dry Bulk Total   | 358          | 21,392,689        | 15        | \$ 5,765.8m         |
| B. Tanker Total     | 305          | 22,974,133        | 10        | \$ 6,143.5m         |
| C. Container Total  | 92           | 3,400,555         | 13        | \$ 2,178.4m         |
| D. Gas Total        | 68           | 2,082,276         | 13        | \$ 1,469.2m         |
| E. Gen. Cargo Total | 158          | 1,897,210         | 19        | \$ 771.5m           |
| F. RoRo/Pax Total   | 27           | 79,545            | 30        | \$ 80.0m            |
| G. Others Total     | 74           | 1,384,851         |           | \$ 554.2m           |
| <b>Grand Total</b>  | <b>1,082</b> | <b>53,211,259</b> | <b>15</b> | <b>\$ 16,962.6m</b> |



# Secondhand Sales Statistics

as at June 10<sup>th</sup> 2016

## Buyer Nationality during 2016 - Top 10

(No of vessels per sector)

|              | Dry Bulk   | Tanker     | Container | Gas       | Total      |
|--------------|------------|------------|-----------|-----------|------------|
| Greece       | 92         | 13         | 12        | -         | 120        |
| China        | 40         | 16         | 4         | 2         | 63         |
| Turkey       | 13         | 3          | 2         | -         | 21         |
| Norway       | 5          | 11         | 3         | -         | 19         |
| Far East     | 6          | 7          | 1         | 2         | 16         |
| Singapore    | 3          | 10         | -         | -         | 13         |
| Saudi Arabia | -          | 10         | -         | -         | 10         |
| Bangladesh   | 7          | 2          | -         | -         | 9          |
| Denmark      | 3          | 5          | -         | -         | 8          |
| Germany      | 4          | -          | 3         | -         | 8          |
| undisclosed  | 8          | 7          | 2         | 2         | 23         |
| all other    | 87         | 72         | 21        | 6         | 223        |
| <b>Total</b> | <b>268</b> | <b>156</b> | <b>48</b> | <b>12</b> | <b>533</b> |

(Total Invested Capital per sector in US\$)

|              | Dry Bulk        | Tanker          | Container     | Gas           | Total           |
|--------------|-----------------|-----------------|---------------|---------------|-----------------|
| Greece       | 981.5m          | 296.4m          | 64.5m         | -             | 1,348.9m        |
| China        | 245.0m          | 375.8m          | 9.1m          | 104.5m        | 736.2m          |
| Turkey       | 92.2m           | 31.8m           | 6.5m          | -             | 145.6m          |
| Norway       | 112.5m          | 516.5m          | 41.5m         | -             | 670.5m          |
| Far East     | 36.9m           | 38.5m           | 4.0m          | 40.0m         | 119.4m          |
| Singapore    | 75.3m           | 465.8m          | -             | -             | 541.1m          |
| Saudi Arabia | -               | 431.0m          | -             | -             | 431.0m          |
| Bangladesh   | 40.0m           | 21.8m           | -             | -             | 61.8m           |
| Denmark      | 32.3m           | 164.0m          | -             | -             | 196.3m          |
| Germany      | 48.8m           | -               | 11.9m         | -             | 65.4m           |
| undisclosed  | 72.2m           | 44.4m           | 16.3m         | 3.9m          | 145.3m          |
| all other    | 524.1m          | 1,267.6m        | 462.4m        | 414.1m        | 2,845.8m        |
| <b>Total</b> | <b>2,260.7m</b> | <b>3,653.5m</b> | <b>616.2m</b> | <b>562.5m</b> | <b>7,307.1m</b> |

## Sellers Nationality during 2016 - Top 10

(No of vessels per sector)

|              | Dry Bulk   | Tanker     | Container | Gas       | Total      |
|--------------|------------|------------|-----------|-----------|------------|
| Greece       | 60         | 16         | 1         | 1         | 82         |
| Japan        | 48         | 8          | 4         | 1         | 64         |
| Germany      | 16         | 9          | 22        | -         | 53         |
| Norway       | 10         | 4          | -         | -         | 18         |
| Monaco       | 8          | 5          | -         | -         | 13         |
| Singapore    | 4          | 8          | -         | -         | 12         |
| Denmark      | 6          | 4          | -         | 1         | 12         |
| China        | 5          | 5          | -         | -         | 12         |
| Turkey       | 3          | 2          | 1         | -         | 7          |
| India        | 4          | 2          | -         | -         | 6          |
| undisclosed  | -          | -          | -         | -         | -          |
| all other    | 104        | 93         | 20        | 9         | 254        |
| <b>Total</b> | <b>268</b> | <b>156</b> | <b>48</b> | <b>12</b> | <b>533</b> |

(Total Received Capital per sector in US\$)

|              | Dry Bulk        | Tanker          | Container     | Gas           | Total           |
|--------------|-----------------|-----------------|---------------|---------------|-----------------|
| Greece       | 458.2m          | 508.2m          | 13.0m         | 1.0m          | 983.6m          |
| Japan        | 406.9m          | 112.8m          | 27.6m         | 24.0m         | 585.5m          |
| Germany      | 129.4m          | 143.2m          | 406.4m        | -             | 689.4m          |
| Norway       | 20.6m           | 69.9m           | -             | -             | 112.3m          |
| Monaco       | 240.3m          | 166.5m          | -             | -             | 406.8m          |
| Singapore    | 30.9m           | 241.3m          | -             | -             | 272.2m          |
| Denmark      | 30.2m           | 44.3m           | -             | 2.7m          | 80.8m           |
| China        | 34.2m           | 144.8m          | -             | -             | 182.5m          |
| Turkey       | 46.0m           | 19.3m           | 0.8m          | -             | 66.1m           |
| India        | 17.7m           | 36.3m           | -             | -             | 54.0m           |
| undisclosed  | -               | -               | -             | -             | -               |
| all other    | 846.4m          | 2,167.0m        | 168.4m        | 534.9m        | 3,874.0m        |
| <b>Total</b> | <b>2,260.7m</b> | <b>3,653.5m</b> | <b>616.2m</b> | <b>562.5m</b> | <b>7,307.1m</b> |

# Demo Sales Statistics

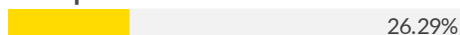
as at June 10<sup>th</sup> 2016

## Average Scrapping Age

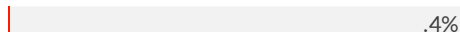
| Sector        | 2016         | 2015         | 2014         |
|---------------|--------------|--------------|--------------|
| A. Dry Bulk   | 22.94        | 25.36        | 27.55        |
| B. Tanker     | 28.88        | 30.44        | 27.90        |
| C. Container  | 20.19        | 22.22        | 22.00        |
| D. Gas        | 30.60        | 29.27        | 30.49        |
| E. Gen. Cargo | 30.01        | 32.15        | 31.52        |
| F. RoRo/Pax   | -            | 42.37        | 34.14        |
| G. Other      | 35.64        | 37.66        | 35.13        |
| <b>Total</b>  | <b>25.91</b> | <b>30.34</b> | <b>30.16</b> |

## Dry Bulk scrapping per size during 2016

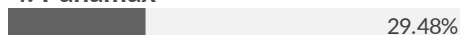
### 6. Capesize



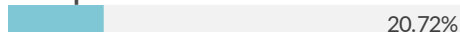
### 5. Post Panamax



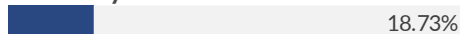
### 4. Panamax



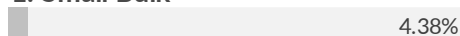
### 3. Supramax



### 2. Handysize

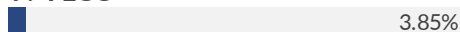


### 1. Small Bulk

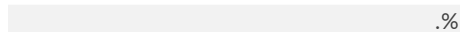


## Tanker scrapping per size during 2016

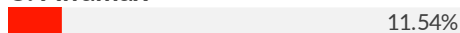
### 7. VLCC



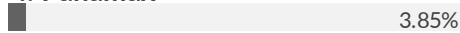
### 6. Suezmax



### 5. Aframax



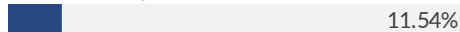
### 4. Panamax



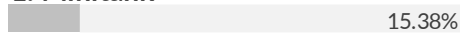
### 3. MR



### 2. Product/Chemical



### 1. Minitank



## Activity per Sector / Size during 2015 and 2016

| Sector                                 | 2015          |                   | 2016          |                   |
|----------------------------------------|---------------|-------------------|---------------|-------------------|
|                                        | No Of Vessels | DWT               | No Of Vessels | DWT               |
| <b>A. Dry Bulk</b>                     |               |                   |               |                   |
| 1. Small Bulk (up to 19,999 dwt)       | 26            | 308,802           | 11            | 158,461           |
| 2. Handysize (20,000 - 39,999 dwt)     | 135           | 4,370,642         | 47            | 1,339,817         |
| 3. Supramax (40,000 - 64,999 dwt)      | 66            | 2,914,568         | 52            | 2,319,657         |
| 4. Panamax (60,000 - 84,999 dwt)       | 96            | 6,766,940         | 74            | 5,296,184         |
| 5. Post Panamax (80,000 - 119,999 dwt) | 7             | 634,233           | 1             | 88,495            |
| 6. Capesize (120,000+ dwt)             | 92            | 15,436,968        | 66            | 11,305,475        |
| <b>Total</b>                           | <b>422</b>    | <b>30,432,153</b> | <b>251</b>    | <b>20,508,089</b> |

|                                           |            |                  |           |                  |
|-------------------------------------------|------------|------------------|-----------|------------------|
| <b>B. Tanker</b>                          |            |                  |           |                  |
| 1. Minitank (up to 9,999 dwt)             | 50         | 180,187          | 4         | 10,931           |
| 2. Product/Chemical (10,000 - 24,999 dwt) | 16         | 253,022          | 3         | 48,015           |
| 3. MR (25,000 - 59,999 dwt)               | 22         | 738,466          | 14        | 546,154          |
| 4. Panamax (60,000 - 79,999 dwt)          | 9          | 606,750          | 1         | 69,933           |
| 5. Aframax (80,000 - 119,999 dwt)         | 5          | 479,027          | 3         | 291,873          |
| 6. Suezmax (120,000 - 199,999 dwt)        | 1          | 136,100          | -         | -                |
| 7. VLCC (200,000+ dwt)                    | 3          | 837,760          | 1         | 301,858          |
| <b>Total</b>                              | <b>106</b> | <b>3,231,312</b> | <b>26</b> | <b>1,268,764</b> |

|                           |           |                  |           |                  |
|---------------------------|-----------|------------------|-----------|------------------|
| <b>C. Container Total</b> | <b>89</b> | <b>2,805,804</b> | <b>70</b> | <b>3,175,266</b> |
|---------------------------|-----------|------------------|-----------|------------------|

|                     |           |                |          |               |
|---------------------|-----------|----------------|----------|---------------|
| <b>D. Gas Total</b> | <b>22</b> | <b>190,305</b> | <b>5</b> | <b>60,975</b> |
|---------------------|-----------|----------------|----------|---------------|

|                            |            |                  |           |                  |
|----------------------------|------------|------------------|-----------|------------------|
| <b>E. Gen. Cargo Total</b> |            |                  |           |                  |
| <10,000dwt                 | 144        | 562,075          | 40        | 223,257          |
| >10,000dwt                 | 52         | 1,186,874        | 38        | 1,063,511        |
| <b>Total</b>               | <b>196</b> | <b>1,748,949</b> | <b>78</b> | <b>1,286,768</b> |

|                          |           |                |           |                |
|--------------------------|-----------|----------------|-----------|----------------|
| <b>F. RoRo/Pax Total</b> | <b>27</b> | <b>292,920</b> | <b>20</b> | <b>330,433</b> |
|--------------------------|-----------|----------------|-----------|----------------|

|                        |            |                  |           |                |
|------------------------|------------|------------------|-----------|----------------|
| <b>G. Others Total</b> | <b>319</b> | <b>1,869,207</b> | <b>66</b> | <b>230,127</b> |
|------------------------|------------|------------------|-----------|----------------|

|                    |              |                   |            |                   |
|--------------------|--------------|-------------------|------------|-------------------|
| <b>Grand Total</b> | <b>1,181</b> | <b>40,570,650</b> | <b>516</b> | <b>26,860,422</b> |
|--------------------|--------------|-------------------|------------|-------------------|

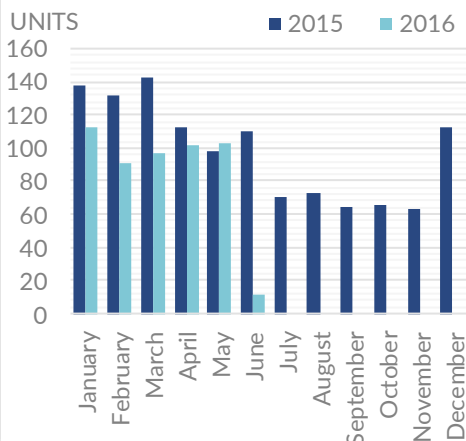
# Demo Sales Statistics

as at June 10<sup>th</sup> 2016

## Vessels Scrapped per Month

|              | units        | LDT              |
|--------------|--------------|------------------|
| <b>2015</b>  |              |                  |
| Jan-15       | 138          | 541,941          |
| Feb-15       | 132          | 685,675          |
| Mar-15       | 142          | 774,246          |
| Apr-15       | 112          | 652,525          |
| May-15       | 98           | 690,876          |
| Jun-15       | 110          | 556,199          |
| Jul-15       | 70           | 240,354          |
| Aug-15       | 73           | 326,453          |
| Sep-15       | 64           | 337,432          |
| Oct-15       | 66           | 375,713          |
| Nov-15       | 63           | 382,799          |
| Dec-15       | 113          | 801,961          |
| <b>Total</b> | <b>1,181</b> | <b>6,366,174</b> |
| <b>2016</b>  |              |                  |
| Jan-16       | 112          | 1,056,304        |
| Feb-16       | 91           | 913,574          |
| Mar-16       | 97           | 918,649          |
| Apr-16       | 102          | 943,638          |
| May-16       | 103          | 1,015,654        |
| Jun-16       | 11           | 157,157          |
| Jul-16       | -            | -                |
| Aug-16       | -            | -                |
| Sep-16       | -            | -                |
| Oct-16       | -            | -                |
| Nov-16       | -            | -                |
| Dec-16       | -            | -                |
| <b>Total</b> | <b>516</b>   | <b>5,004,976</b> |

## Vessels Scrapped 2015 Vs 2016



## Activity per Sector / Size during 2015

| Sector              | No Vessels   | DWT               | Avg. age     | LDT              |
|---------------------|--------------|-------------------|--------------|------------------|
| A. Dry Bulk Total   | 422          | 30,432,153        | 25.36        | 3,948,960        |
| B. Tanker Total     | 106          | 3,231,312         | 30.44        | 649,095          |
| C. Container Total  | 89           | 2,805,804         | 22.22        | 822,101          |
| D. Gas Total        | 22           | 190,305           | 29.27        | 53,762           |
| E. Gen. Cargo Total | 196          | 1,748,949         | 32.15        | 380,311          |
| F. RoRo/Pax Total   | 27           | 292,920           | 41.68        | 151,162          |
| G. Others Total     | 319          | 1,869,207         |              | 360,783          |
| <b>Grand Total</b>  | <b>1,181</b> | <b>40,570,650</b> | <b>30.34</b> | <b>6,366,174</b> |

## Activity per Sector / Size during 2014

| Sector              | No Vessels   | DWT               | Avg. age     | LDT              |
|---------------------|--------------|-------------------|--------------|------------------|
| A. Dry Bulk Total   | 304          | 15,470,391        | 27.55        | 1,713,585        |
| B. Tanker Total     | 160          | 10,174,584        | 27.90        | 1,110,037        |
| C. Container Total  | 164          | 5,642,897         | 22.00        | 700,450          |
| D. Gas Total        | 35           | 335,012           | 30.49        | 98,655           |
| E. Gen. Cargo Total | 380          | 2,885,538         | 31.52        | 508,687          |
| F. RoRo/Pax Total   | 68           | 615,396           | 34.31        | 203,186          |
| G. Others Total     | 360          | 747,051           |              | 162,915          |
| <b>Grand Total</b>  | <b>1,471</b> | <b>35,870,869</b> | <b>30.16</b> | <b>4,497,515</b> |

## Activity per Sector / Size during 2013

| Sector              | No Vessels   | DWT               | Avg. age     | LDT               |
|---------------------|--------------|-------------------|--------------|-------------------|
| A. Dry Bulk Total   | 438          | 23,189,310        | 28.37        | 4,073,033         |
| B. Tanker Total     | 180          | 14,638,400        | 25.87        | 2,362,723         |
| C. Container Total  | 205          | 6,788,448         | 22.17        | 2,291,344         |
| D. Gas Total        | 22           | 356,145           | 31.55        | 164,718           |
| E. Gen. Cargo Total | 481          | 3,658,280         | 31.55        | 914,107           |
| F. RoRo/Pax Total   | 85           | 919,362           | 35.97        | 578,692           |
| G. Others Total     | 385          | 1,186,575         |              | 413,442           |
| <b>Grand Total</b>  | <b>1,796</b> | <b>50,736,520</b> | <b>29.95</b> | <b>10,798,060</b> |

## Activity per Sector / Size during 2012

| Sector              | No Vessels   | DWT               | Avg. age     | LDT               |
|---------------------|--------------|-------------------|--------------|-------------------|
| A. Dry Bulk Total   | 575          | 33,892,785        | 28.09        | 5,776,867         |
| B. Tanker Total     | 206          | 13,635,059        | 26.51        | 2,323,432         |
| C. Container Total  | 176          | 5,030,944         | 23.46        | 1,636,110         |
| D. Gas Total        | 21           | 218,936           | 32.52        | 102,264           |
| E. Gen. Cargo Total | 528          | 5,108,920         | 30.99        | 1,177,355         |
| F. RoRo/Pax Total   | 72           | 500,600           | 35.76        | 244,666           |
| G. Others Total     | 400          | 2,881,374         |              | 806,466           |
| <b>Grand Total</b>  | <b>1,978</b> | <b>61,268,618</b> | <b>29.69</b> | <b>12,067,160</b> |

## Activity per Sector / Size during 2011

| Sector              | No Vessels   | DWT               | Avg. age     | LDT              |
|---------------------|--------------|-------------------|--------------|------------------|
| A. Dry Bulk Total   | 448          | 25,303,909        | 30.70        | 4,385,647        |
| B. Tanker Total     | 234          | 10,634,829        | 29.71        | 1,869,529        |
| C. Container Total  | 53           | 1,238,462         | 29.49        | 417,391          |
| D. Gas Total        | 23           | 483,851           | 32.74        | 190,983          |
| E. Gen. Cargo Total | 621          | 4,902,790         | 33.28        | 1,269,398        |
| F. RoRo/Pax Total   | 84           | 661,190           | 31.83        | 336,906          |
| G. Others Total     | 469          | 1,640,910         |              | 581,037          |
| <b>Grand Total</b>  | <b>1,932</b> | <b>44,865,941</b> | <b>32.34</b> | <b>9,050,891</b> |

# Demo Sales Statistics

as at June 10<sup>th</sup> 2016

## Demo Destination during 2016 - Top 5

(No of vessels per sector)

|              | Dry Bulk   | Tanker    | Container | Gas      | Total      |
|--------------|------------|-----------|-----------|----------|------------|
| India        | 92         | 6         | 37        | 2        | 197        |
| Bangladesh   | 79         | 3         | 17        | 1        | 118        |
| Pakistan     | 39         | 12        | -         | -        | 54         |
| China        | 27         | 1         | 1         | -        | 45         |
| Turkey       | 5          | 2         | 2         | 1        | 37         |
| Unk./Other   | 9          | 2         | 13        | 1        | 65         |
| <b>Total</b> | <b>251</b> | <b>26</b> | <b>70</b> | <b>5</b> | <b>516</b> |

(Total '000s DWT capacity per sector)

|              | Dry Bulk      | Tanker       | Container    | Gas       | Total         |
|--------------|---------------|--------------|--------------|-----------|---------------|
| India        | 5,862         | 223          | 1,664        | 26        | 8,782         |
| Bangladesh   | 7,869         | 21           | 882          | 5         | 9,053         |
| Pakistan     | 3,696         | 828          | -            | -         | 4,570         |
| China        | 2,046         | 106          | 26           | -         | 2,342         |
| Turkey       | 141           | 37           | 88           | 3         | 457           |
| Unk./Other   | 895           | 55           | 515          | 27        | 1,657         |
| <b>Total</b> | <b>20,508</b> | <b>1,269</b> | <b>3,175</b> | <b>61</b> | <b>26,860</b> |

## Sellers Nationality during 2016 - Top 5

(No of vessels per sector)

|              | Dry Bulk   | Tanker    | Container | Gas      | Total      |
|--------------|------------|-----------|-----------|----------|------------|
| Greece       | 39         | 4         | 2         | 1        | 54         |
| Germany      | 6          | -         | 20        | -        | 32         |
| Turkey       | 9          | 1         | -         | 2        | 19         |
| Japan        | 8          | 1         | 3         | -        | 18         |
| Russia       | 3          | 1         | 2         | -        | 12         |
| all other    | 186        | 19        | 43        | 2        | 381        |
| <b>Total</b> | <b>251</b> | <b>26</b> | <b>70</b> | <b>5</b> | <b>516</b> |

(Total '000s DWT capacity per sector)

|              | Dry Bulk      | Tanker       | Container    | Gas       | Total         |
|--------------|---------------|--------------|--------------|-----------|---------------|
| Greece       | 2,455         | 173          | 59           | 8         | 2,798         |
| Germany      | 814           | -            | 1,013        | -         | 1,907         |
| Turkey       | 316           | 3            | -            | 30        | 380           |
| Japan        | 895           | 39           | 200          | -         | 1,223         |
| Russia       | 132           | 1            | 67           | -         | 230           |
| all other    | 15,896        | 1,053        | 1,837        | 23        | 20,321        |
| <b>Total</b> | <b>20,508</b> | <b>1,269</b> | <b>3,175</b> | <b>61</b> | <b>26,860</b> |

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