



ADVANCED  
SHIPPING & TRADING S.A.

## WEEKLY SHIPPING MARKET

### REPORT WEEK 15

WEEK 15 (9<sup>nd</sup> April to 15<sup>th</sup> April 2016)

#### Market Overview

##### **Bulkers**

BDI rates for another week continue to improve day by day with a current weekly closing to 635 points. This is to ratify the continuous raise of the index in the range of 18% from previous week's closing at 539 which previously had an increase of 20.4%. Our expectations, in a market with ups and downs, always are not the best but after a long time the light can be seen, although with slow pace.

In the sales sector, we can see a small decrease with a number of 18 vessels this week instead of previous week's 21. Singaporean based buyers clients of Winning finally did not purchase the 2 **Dong-A** Capesize vessel's at \$45 mil as reported, because seller's decision, after the improvement of the market, was to freeze all selling developments for the time being. For another one week Greek buyers were active and show their leadership in shipping industry, with a total of 5 purchases including 2 Panamax vessels: **M/V Vivace – Dwt 74.933 / Blt 2012 Sasebo Japan which sold at region \$13 mil**, although was spread a rumor that would be withdrawn **and also** the 6 years older **M/V Serenata – Dwt 76.561 / Blt 2006 Imabari Japan which sold at \$6.6 mil**. Also 1 Ultramax **M/V Aby Paola – Dwt 60.935 / Blt 2015 JMU Japan sold at \$18.5 mil** along with the Supramax **M/V Harrier – Dwt 50.296 / Blt 2001 Mitsui Japan** and the Handysize **M/V Ocean Kite – Dwt 37.187 / Blt 2012 Hyundai Korea** in which previous deal in February to Vietnam buyers at \$8.5mil failed and finally sold at \$ 6 mil. Next week hot vessel's will be the 2 Kamsarmaxes **M/V Safe Voyager - Dwt 82.514 / Blt 2007 Tsuneishi Japan** along with **M/V Miraero Ace - Dwt 81.420 / Blt 2012 Sungdong S. Korea** after received offers at xs \$13 mil.

##### **Tankers**

Brent rates are keeping steady in the region of \$41-43 per barrel with an increase of \$4-5 from previous week's closing. In the Wet Secondhand Market, sale that can be considered interesting is that of investors based in US for the 2 x 2007 Built MR Tankers of 51.218 Dwt each St. Johannis & St. Marien for \$42 mil including Timecharter Back. Meanwhile, after this week's total of 5 sales, we can see that the 3 of them were for handy tankers which sold to Korean and Japanese buyers along with the mysterious buyer of M/T Sea Ruby – Dwt 17.541 / Blt 2010 Samho S. Korea at \$18,3 mil.

##### **Demolition**

For another week, scrap prices in Subcontinent keep raising with levels at region of \$300 per LDT. After the tremendous number of 30 vessels of previous week's, another 24 vessels are now in scrapyards with 21 of them in Pakistan / Bangladesh / India and a total of 54 vessels in just 2 weeks. This week's beaching total includes 20 Bulkers, 2 Containers, 1 Tanker, and 1 Gas Tanker. Signs of further improvement can be expected, along with Turkey's market gets improved day by day and presently pays \$190-195 per Ldt for dry tonnages. (Expecting the levels will get close to \$ 195-205 next weeks.)

## Second Hand Sale

### Bulk Carriers

Name	Dwt	YoB	Yard	SS	Engine	Gear	Price (mill.)	Buyer
Amapola	76,598	2002	Imabari , Japan	06/2018	B&W	-	\$ 4.0	Undisclosed
Serenata	76,561	2006	Imabari , Japan	07/2016	B&W	-	\$ 6.6	Greek
Vivace	74,933	2012	Sasebo , Japan	07/2017	B&W	-	\$ 13.0	Greeks
Nordrhine	75,202	2001	Samho , Korea	09/2016	B&W	-	\$ 3.8	Undisclosed
Inter Pride	74,005	2000	Imabari , Japan	03/2020	B&W	-	Undisclosed	Undisclosed
Aby Paola	60,935	2015	JMU , Japan	09/2020	B&W	4 x 30 T	\$ 18.5	Greeks
Ocean Chie	52,370	2003	Tsuneishi , Japan	04/2018	B&W	4 x 30 T	\$4.4	Chinese
Harrier	50,296	2001	Mitsui , Japan	07/2016	B&W	4 x 30 T	\$3.3	Greek
Js Phoenix	50,244	2000	Mitsui , Japan	06/2020	B&W	4 x 30 T	\$ 3.1	Chinese
Bianco Zealand	46,637	1994	Mitsui , Japan	11/2018	B&W	4 x 25 T	\$ 1.8	Undisclosed
Ocean Kite	37,187	2012	Hyundai , Korea	02/2017	B&W	4 x 30 T	\$ 6.0	Greeks
Cs Vanguard	34,812	2004	Tianjin , China	02/2019	Sulzer	4 x 30 T	\$ 3.5	Undisclosed
Bianco Olivia Bulker	32,500	2013	Jiangmen , China	01/2018	B&W	4 x 30,5 T	\$ 7.1	Undisclosed
Bianco Victoria	32,178	2012	Jiangmen , China	07/2017	B&W	4 x 30,5 T	\$ 6.6	
Atlantic Frontier	28,678	1999	Imabari , Japan	05/2019	B&W	4 x 30,5 T	\$ 2.6	Undisclosed
New Mistral	27,321	1995	Mitsubishi , Japan	08/2020	B&W	4 x 30 T	\$ 1.8	Syrian
Ice Dragon	24,280	1997	Hakodate , Japan	11/2016	Mitsubishi	4 x 30,5 T	\$ 1.9	Undisclosed
Sheng An Da 99	23,294	2010	Yuanyang , China	Survey Overdue	B&W	3 x 30 T	\$ 3.2 (Auction)	Chinese

### Tankers

Name	Dwt	YoB	Yard	SS	Engine	Price (mill.)	Buyer
St. Johannis	51,218	2007	Stx ,Korea	02/2017	B&W	\$ 21.0	Us Investors Incl. 5 Yr T/C Back At \$ 15,500
St. Marien	51,218	2007	Stx , Korea	03/2017	B&W	\$ 21.0	
Sea Ruby	17,541	2010	Samho , Korea	03/2020	B&W	\$ 18.3	Undisclosed
Lodestar Grace	14,298	2002	Asakawa , Japan	07/2017	B&W	\$ 11.3	Koreans
Global Triton	12,990	2006	Higaki , Japan	01/2012	B&W	\$12.0	Japanese

### Containers

Name	Teu	YoB	Yard	SS	Engine	Gear	Price (mill.)	Buyer
Stadt Emden	1,102	2002	Constanta, Romania	07/2017	Man	2 x 45 T	\$2.0	Chinese

### Indicative Values - Bulk Carriers

Size	Prompt Resale	5 years	10 years	15 years
Capesize	34	23	13.5	6
Panamax - Kamsarmax	20	13	6.5	4
Supramax - Ultramax	17.5	11	5	3.5
Handysize	15	9	5	3

### Indicative Values - Tankers

Size	Prompt Resale	5 years	10 years	15 years
VLCC	96	75	54	28.5
Suezmax	66	55	39	22
Aframax	55	40	26	15.5
Panamax	45	33	23	14
MR	37	28	19	11

## Demolition & Newbuilding

### Demolition Sales

Vessel	Type	Built	Ldt	Dwt	Price (\$)	Country	Comments
K Cosmos	BC	1992	29,453	240.853	304	India	Incl. 880t ROB
Cape Climber	BC	1991	23,470	169.146	307	Pakistan	
C. Harmony	BC	1994	18,894	149.321	308	Bangladesh	
Silver Trade	BC	1996	18,403	150.393	300	India	
Pioneer Atlantic	BC	1998	11,351	69.146	307	Pakistan	
KalpanaPrem	BC	2000	10,893	73.652	287	Pakistan	
Zheng Tai	BC	1996	10,658	72.870	258	Bangladesh	
Star Eagle	GC	1981	10,385	39.749	190	China	
Great Intelligence	BC	2000	9,800	74.293	197	China	
Blue Mont Blanc	BC	1998	9,692	74.043	260	Bangladesh	
Denak Trader	BC	1996	9,495	72.195	289	India	
Zolotaya Kolyma	BC	1981	9,045	28.645	(P&C)	India	
Kota Akbar	Container	1993	8,998	22.257	304	Bangladesh	
Kriton	Tanker	1991	8,961	44.999	310	India	Pakistanoption
Energy Ranger	BC	1996	8,927	45.219	296	Bangladesh	
UK Sea	GC	1988	8,445	36.634	(P&C)	Pakistan	
Ocean Rider	BC	1996	8,400	41.712	293	Bangladesh	
Plana	BC	1991	6,197	21.568	(P&C)	Bangladesh	
Garnet	BC	1978	6,131	26.016	221	Bangladesh	
Blue Phoenix	GC	1998	6,074	20.427	(P&C)	Bangladesh	
Queen Catalina	LPG	1995	5,253	12.196	(P&C)	(P&C)	
Fenella	GC	1986	5,095	22.969	(P&C)	Bangladesh	
Ajyal 1	Container	1997	4,668	12.630	285	India	
K No 7	GC	1984	3,586	12.299	224	Bangladesh	

### Indicative Demolition Prices

Country	Tanker Prices	Bulker Prices
India	305	295
Bangladesh	305	295
Pakistan	310	295
China	170	160
Turkey	200	195

### New Building Orders Tankers

No	Type	Dwt	Yard	Delivery	Owner	Price (mill.)	Comments
2	Handy	7,030	Krasnoye ,Russia	2017	Undisclosed Azerbaijani	Undisclosed	

## ***Dry Bulk Chartering***

**Week 15** has heard of a growing number of voices across the global steel industry being raised against China's cheap steel exports, which are now being deemed as a "very serious threat". Mumbai-based Tata Steel has officially put its overseas steel operations up for sale, namely the ones across the United Kingdom, thus putting tens of thousands jobs at risk and sparking a political crisis. The government of India has stepped up its protectionist measures, by announcing multiple investigations against foreign imports and dumping practices, especially Chinese ones. The European Union has also officially stated its readiness to take further measures to counter Chinese steel dumping. China has simply responded that steel overcapacity and its declining demand is a global issue and announced that its authorities will cease to approve applications for new steel and coal projects and mines. Across the pond, the prolonged coal price slump in the United States of America continues to take its toll on industry participants a sea body Energy Corporation, the largest private miner, has eventually filed for bankruptcy protection. The majority of **Capesize** iron ore parcels ex West Australia into China has been paying throughout the week in the high usd 3.00's pmt. Latest fixtures are now being reported even above the usd 4.00 pmt mark. The alternative round trip employment is currently standing at mid usd 5,000's. Transatlantic activity in the high usd 6,000's up to usd 7,000 range. A rate not seen for quite some time for a fronthaul trip ex Black Sea at mid usd 17,000's. Brazilian iron ore parcels into China are worth high usd 7.00's pmt. Alternatively, similar round trips are being reported at mid usd 5,000's. Australian coal parcels into China are currently worth low usd 5.00's pmt. No period activity to report here.

While the Brazilian 2015/2016 soybean harvest is gradually coming to its end, a decent number of **Kamsarmax/Panamax** fixtures are still being heard of or reported, primarily on an APS basis, in the low/mid usd 7,000's plus usd 230/250,000 ballast bonus. Alternatively, delivery basis Singapore is paying in the usd 5,6000's range. Kamsarmax coal trips into India ex South Africa are being reported at high usd 6,000's plus a usd 175,000 ballast bonus. Charterers had been evaluating a Panamax at usd 5,000 plus a usd 150,000 ballast bonus basis APS delivery for the same route. Owners remained silent. Usd low usd 8,000's for an iron ore trip onboard a **Postpanamax** ex West Coast India into China. Kamsarmax coal runs into India are said to be worth high usd 4,000's via Australia or mid usd 5,000's via Indonesia. A mere low usd 2,000's for a reposition metcoke parcel onboard a Kamsarmax out of China and into the Black Sea. Tapioca chip Charterers were willing to fix a Kamsarmax on a trip ex Southeast Asia into North China in the usd 4,000's range. North Pacific grain trips into China are being reported in the usd 4/5,000's range and mid/high usd 5,000's into PG-India. Australian coal parcels into India are worth low usd 7.00's pmt onboard a Panamax. Mid usd 11,000's for a Continental fronthaul trip via Murmansk. The majority of (short) period employments is being reported in the mid/high usd 5,000's range. Owners of a Kamsarmax opening in Southeast Asia however, are rating similar duration employments at mid usd 6,000's basis DOP delivery.

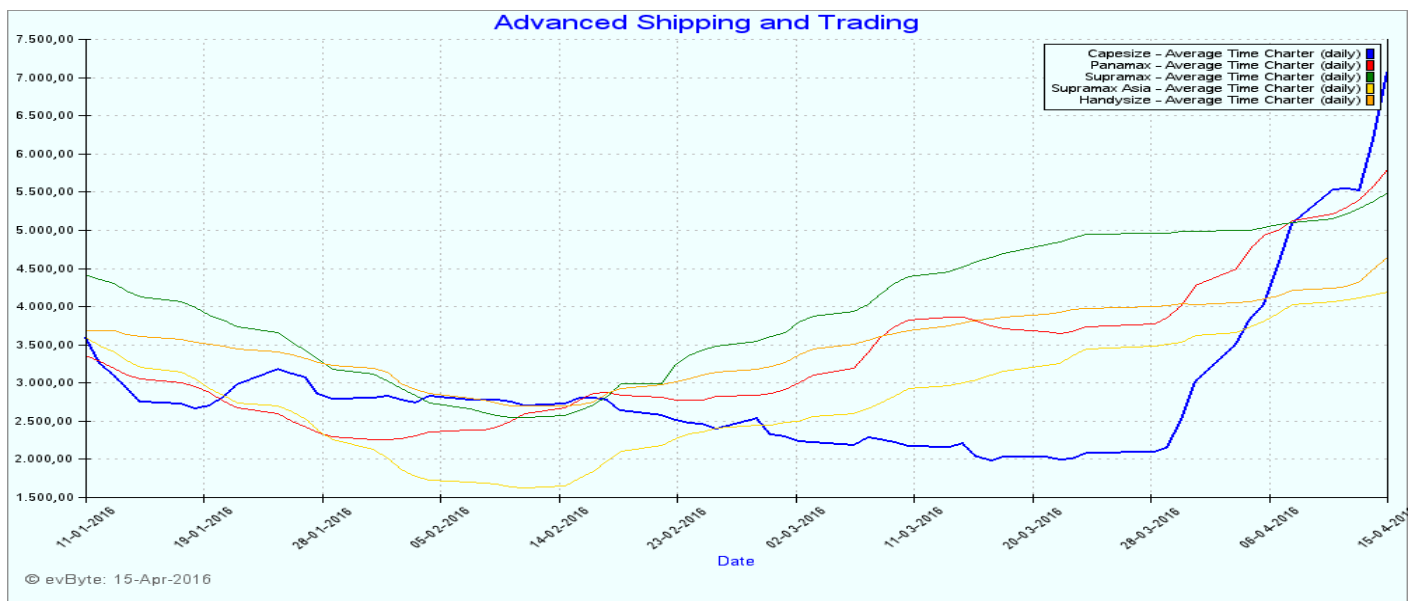
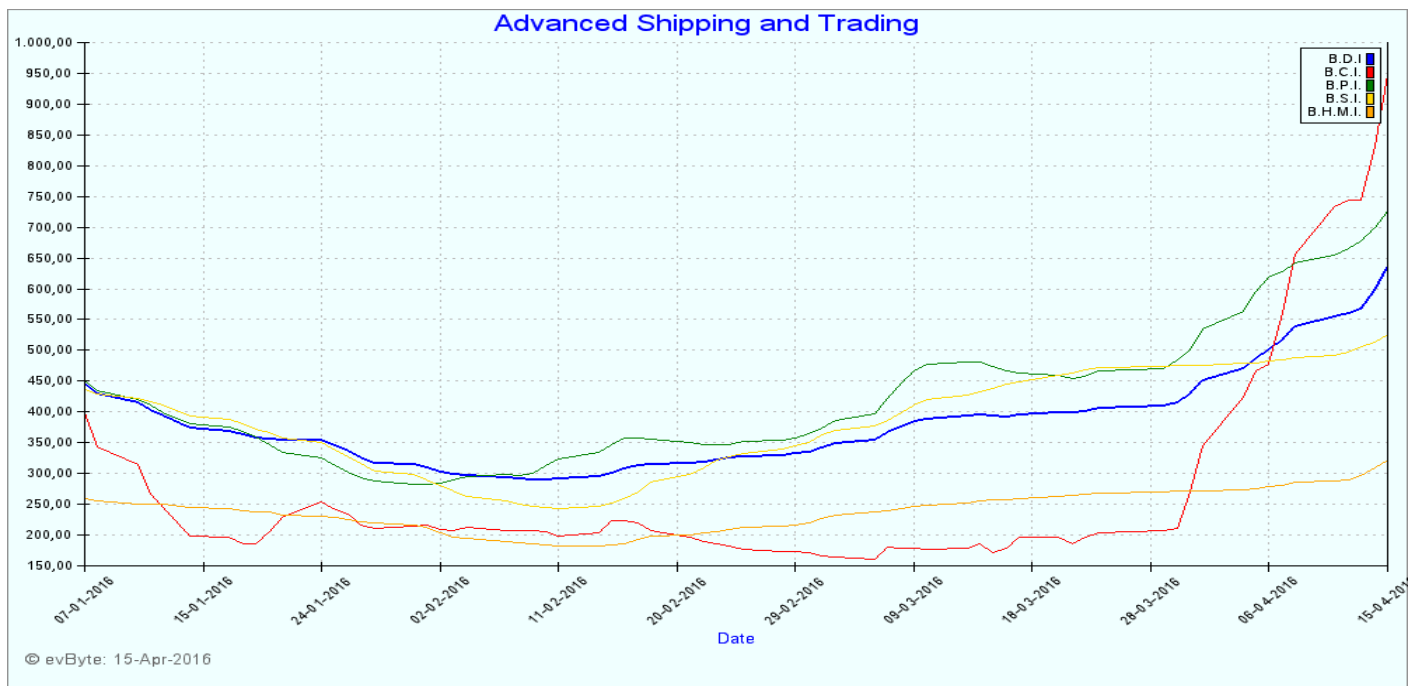
**Ultramax** continue seeing 5-digit figure rates out of East Coast South America for front haul trips in the low usd 10,000's plus a usd 110,000 ballast bonus. For exactly the same route, **Supramax** are being reported at mid usd 8,000's plus a usd 85,000 ballast bonus. Supramax scrap trips ex Continent and into Turkey are now being reported in the high usd 8,000's. Fronthaul trips ex Black Sea are worth low/mid usd 8,000's basis delivery passing

Canakkale. Despite the fact that an Ultramax has been reported at low/mid usd 9,000's for a coal trip ex South Africa towards PG-West Coast India direction, a couple of Charterers have been evaluating similar candidates at mid usd 8,000's basis APS delivery for second half April dates. Owners of an Ultramax opening in West Coast India are rating mid usd 6,000's basis DOP delivery for both single trip and short period employments. Owners of a Supramax opening in Persian Gulf are looking at mid usd 5/6,000's basis DOP delivery, the actual rate being subject to duration and redelivery area. Indonesian coal trips into India are being reported in the usd 6,000's range. Malaysia has extended its ban on bauxite mining by another three months, citing environmental pollution prevention reasons. Supramax short period employment is being reported in the mid/high usd 5,000's range.

**Handysize** grain parcels ex Nikolaev into Egypt are worth usd 12.00 pmt basis 30,000 mts of cargo. Still, the majority of grain sellers is said to remain reluctant to participate in governmental tenders, due to the now well-known conflicting regulations of admissible ergot levels. Mid usd 5,000's for a Handymax bulk sulphur trip ex Black Sea into the Mediterranean. Operators are evaluating a 30,000 dwt Vessel at usd 3,000 for an inter-Red Sea trip with bulk sulphur basis APS delivery. Alternative employment is being proposed on the same Vessel for India direction at mid usd 3,000's. Charterers are targeting to fix 25/30,000 mts of bulk gypsum ex Iran into West Coast India at usd 6.00 pmt. 30,000mts of bulk salt ex Kandla into South Korea are worth low/mid usd 6.00's pmt. Clinker Principals have been focusing on a 27,000 mt parcel out of Vietnam and into Indonesia at low usd 4.00's pmt. Mid usd 10,000's for a scrap trip out of the Baltic and into Turkey. Short period employment is being reported at low usd 6,000's with delivery in the Mediterranean.

### ***Baltic Indices (Friday Closing Values)***

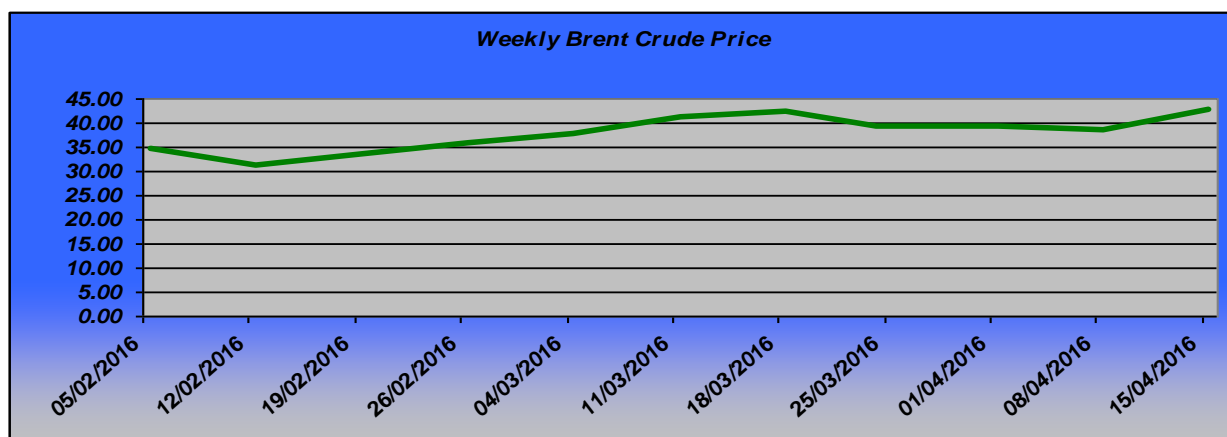
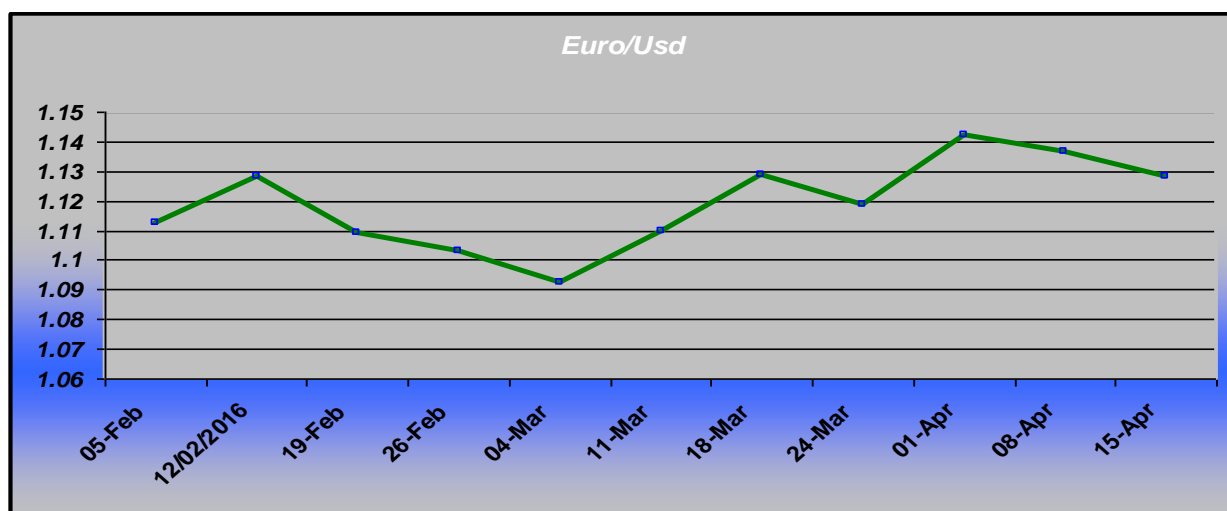
<b><i>Index</i></b>	<b><i>Week 15</i></b>	<b><i>Week 14</i></b>	<b><i>Change (%)</i></b>
<b><i>BDI</i></b>	<b>635</b>	<b>539</b>	<b>17.81</b>
<b><i>BCI</i></b>	<b>949</b>	<b>656</b>	<b>44.66</b>
<b><i>BPI</i></b>	<b>727</b>	<b>643</b>	<b>13.06</b>
<b><i>BSI</i></b>	<b>525</b>	<b>488</b>	<b>7.58</b>
<b><i>BHSI</i></b>	<b>321</b>	<b>286</b>	<b>12.24</b>



## Key Indicators & Stock Markets

Currency	Week 15	Week 14	Change (%)
EUR / USD	1.1283	1.1365	0.72
USD / JPY	108.96	108.66	0.28
USD / KRW	1,146.18	1,153.78	0.66
USD / NOK	8.2515	8.2820	0.37

Commodity	Week 15	Week 14	Change (%)
Brent Crude (BZ)	42.76	38.65	10.63
Natural Gas (NG)	1.92	2.03	5.42
Gold (GC)	1.231	1.236	0.40
Copper	214	207	3.38
Wheat (W)	456	459	0.65





### Bunker Prices

Port	IFO 380	IFO 180	MGO
Piraeus	198	218	390
Fujairah	192	210	430
Singapore	192	203	362
Rotterdam	176	197	350
Houston	165	170	383

### Shipping Stock Prices – Dry Bulk

Company	Stock Exchange	Week 15	Week 14	Change (%)
Diana Shipping Inc (DSX)	NASDAQ	3.02	2.52	19.84
DryshipsInc (DRYS)	NASDAQ	2.26	1.89	19.58
Euroseas Ltd (ESEA)	NASDAQ	1.93	1.82	6.04
Eagle Bulk Shipping Inc (EGLE)	NASDAQ	0.68	0.47	44.68
Freeseas Inc (FREESE)	NASDAQ	2.540	0.012	(Reverse Split)
Navios Maritime (NM)	NYSE	1.31	1.24	5.65
Navios Maritime PTN (NMM)	NYSE	1.63	1.33	22.56
Paragon Shipping Inc (PRGN)	NASDAQ	0.470	0.483	2.69
Star Bulk Carriers Corp (SBLK)	NASDAQ	0.930	0.793	17.28
Seenergy Maritime Holdings Corp (SHIP)	NASDAQ	2.40	3.00	20.00
Safe Bulkers Inc (SB)	NYSE	1.090	0.815	33.74
Golden Ocean (GOGL)	NASDAQ	0.879	0.663	32.58

### Shipping Stock Prices – Wet

Company	Stock Exchange	Week 15	Week 14	Change %
Capital Product Partners LP (CPLP)	NASDAQ	3.59	3.25	10.46
TOP Ships Inc (TOPS)	NASDAQ	2.16	1.89	14.29
Tsakos Energy Navigation (TNP)	NYSE	6.20	5.62	10.32

### Shipping Stock Prices – Other

Company	Stock Exchange	Week 15	Week 14	Change (%)
Aegean Maritime Petrol (ANW)	NYSE	7.58	6.99	8.44
Danaos Corporation (DAC)	NYSE	4.02	3.74	7.49
StealthGasInc (GASS)	NASDAQ	3.89	3.68	5.71
Rio Tinto (RIO)	NYSE	31.90	26.93	18.46
Vale (VALE)	NYSE	5.25	4.07	28.99
ADM Archer Daniels Midland (ADM)	NYSE	36.59	35.72	2.44
BHP Billiton (BHP)	NYSE	28.79	23.92	20.36

#### Legal Disclaimer

The information contained herein has been obtained by various sources. Although every effort has been made to ensure that this information is

accurate, complete and up-to-date, *Advanced Shipping & Trading S.A.* does not accept any responsibility whatsoever for any loss or damage

occasioned or claimed, upon reliance on the information, opinions and analysis contained in this report.

Research compiled by: *Advanced Shipping & Trading S.A. Market Research* on behalf of the Sale & Purchase, Dry Cargo Chartering and Tanker

Chartering Departments. For any questions, please contact: [research@advanced-ship.gr](mailto:research@advanced-ship.gr)