## Weekly Shipping Market Update

28<sup>th</sup> March - 01<sup>st</sup> April 2016 | Week 13

### Market Analysis

With the first quarter of 2016 having come to a close, it looks as though it is a good time to see how things have performed over the past three months. It is, without a doubt, been one of the most difficult periods seen in the shipping industry since at least the late 80's. Freight rates on the dry bulk side have reached their lowest point, bringing down with them asset prices. As a result a strong effort has been made by the industry as a whole to correct the balance and bring things back to some sort of normality.

Despite all this, and more specifically the gross amount of scrapping that has taken place over this time period, the fleet has still grown by 46 vessels (equivalent to an increase of 3.5MDWT). It has only been in the past month alone were we have seen a decrease in the fleet on a month-on-month basis, shrinking by a still unimpressive level of 2 vessels (or 0.39MDWT). At the same time the recent gradual recovery being noted in parts of the dry bulk market has been primarily fed by seasonal market movements something that means that the same level of support from charterers can't be expected during the whole course of the year, while there is still little to support a recovery back to the ways of the old in terms of demand growth in the key commodities of the dry bulk market. China has sent off some positive signals in terms of policy decisions, however it is too early to tell if these will have a real effect on the market or if they will falter.

That's not to say that there has been nothing of gain from these positive signals as yet. On the back of this generated optimism, the demo market has formed a substantial recovery for the time being, with prices gaining considerable ground over the past two weeks. In turn this has not only helped revitalise activity in the ship recycling space but has also provided in turn a boost on the residual value of most of the overage fleet. As a further positive note to this, we have seen a large scale effort in cancellations of newbuildings on order as well as extensive delays on delivery dates, as such smoothing out the delivery schedule of new vessels entering the market to a more manageable rate. Appetite for the placing of further new orders has also disappeared during the past couple of months, allowing for a market breather, though this has been to the dismay of shipbuilders who have found themselves struggling to manage their operations. The added benefit to this, as has been mentioned countless times, is that we will also eventual see a shrinking in shipbuilding capacity, a foundation for if you want to see a market down the line that can sustain high returns.

Unfortunately and although the efforts made in restructuring the market have been significant, there is still a big gap to cover. All the above efforts have to be significantly increased, including a higher rate of scrapping, a further clearing of the orderbook and an even slower pace of new deliveries as well as a temporary clearing of excess tonnage through laying up some of the more inefficiently tonnage around. This seems difficult to be accomplished as things stand now, though it looks as though a lot of head way will be made in this regard during the course of 2016, while it will be a positive outcome if during the same time demand growth in the market starts to ramp up again .

George Lazaridis Head of Market Research & Asset Valuations



#### Week in numbers

#### Dry Bulk Freight Market

				W-O-W change				
		01 Apr		$\pm\Delta$	±%			
Ī	BDI	450		44	10.8%			
	BCI	345		142	70.0%			
	BPI	535	~	69	14.8%			
	BSI	476		3	0.6%			
	BHSI	272		4	1.5%			

#### **Tanker Freight Market**

		W-O-W change					
	01 Apr			$\pm\Delta$	±%		
BDTI	833	$\langle$		24	3.0%		
BCTI	495	~	▼	-2	-0.4%		

#### Newbuilding Market

Aggregate	Price Inde		M-O-M change			
	01 Apr			$\pm \Delta$	±%	
Bulkers	77	/	▼	-1	-1.2%	
Cont	97		▼	-2	-2.4%	
Tankers	98		▼	-2	-1.7%	
Gas	98		▼	-2	-1.8%	

#### Secondhand Market

Aggregate l	Price Inde	I	M-O-M change			
	01 Apr			$\pm\Delta$	±%	
Capesize	36	_		0	-1.0%	
Panamax	33	$\sim$		0	-0.9%	
Supramax	35	$\sim$	▼	-1	-1.9%	
Handysize	42		▼	-1	-2.2%	
VLCC	105		▼	-1	-0.8%	
Suezmax	93	_	▼	-3	-3.2%	
Aframax	111		▼	0	-0.3%	
MR	121	$\sim$		1	0.6%	

#### Demolition Market

	Avg Price I	ndex (mai	V	W-O-W change				
		01 Apr			$\pm\Delta$	±%		
Ì	Dry	234	_		11	4.9%		
Wet 256					11	4.5%		

#### Economic Indicators

		M-O-M change			
	01 Apr		$\pm\Delta$	±%	
Gold \$	1,214	~~~ •	-13	-1.1%	
Oil WTI \$	37	$\sim$	4	12.1%	
Oil Brent \$	39	~~~	4	10.0%	
Iron Ore	53	$\sim$	4	8.1%	
Coal	53	~~~~	-2	-4.1%	



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## Freight Market Dry Bulkers - Spot Market

#### 28<sup>th</sup> March - 01<sup>st</sup> April 2016

**Capesize** - A positive shift in the market with rates boosting considerably on a week-on-week basis thanks primarily to much better market conditions in the Atlntic basin. There was a good inflow of fresh inquiries this week with a fair clearing out of tonnage lists all around, while as the week came to a close a small spark of inquiries emerging from Australia helped strengthen sentiment as well. It now looks as though we main see this positive momentum continue for a couple more days at least though it will take a lot more for average rates to catch up to the gap created against all other size segments.

**Panamax** - ECSA continues to drive the market forward with further improvements noted this past week and a good turn out of charterers helping keep things busy here. The Pacific was showing some signs of lagging behind, though this was in part an expected pause in the region, with renewed support likely showing up from Wednesday onwards, possibly giving another upward boost.

**Supramax** - Although closing the week on a positive week-on-week gain, the shift was only limited. It seemed as though things were starting on a sluggish pace while there are signs that there may well be further gains to be seen at a faster rate over the coming days.

**Handysize** - Main boost here was seen thanks to stronger activity in the North Atlantic, while there seemed to be good demand keeping pace out of ECSA as well. The main drag here too seemed to have been the Pacific basin holding both sentiment and in turn rates down, though this may start to shift now.

Spot market rates & ind		Average 2016 2015			
	01 Apr	25 Mar	±%	2016	2015
Baltic Dry Index					
BDI	450	406	10.8%	363	711
Capesize					
BCI	345	203	70.0%	230	1,009
BCI 5TC	\$ 3,013	\$ 2,082	44.7%	\$ 2,749	\$ 8,001
ATLANTIC RV	\$ 2,660	\$ 1,233	115.7%	\$ 2,808	\$ 8,206
Cont / FEast	\$ 7,105	\$ 6,105	16.4%	\$ 8,051	\$ 16,387
PACIFIC RV	\$ 3,221	\$ 2,491	29.3%	\$ 2,377	\$ 7,394
FEast / ECSA	\$ 3,741	\$ 3,035	23.3%	\$ 3,267	\$ 8,353
Panamax					
BPI	535	466	14.8%	389	690
BPI - TCA	\$ 4,275	\$ 3,731	14.6%	\$ 3,116	\$ 5,513
ATLANTIC RV	\$ 4,477	\$ 3,595	24.5%	\$ 2,581	\$ 5,925
Cont / FEast	\$ 8,150	\$ 6,814	19.6%	\$ 6,329	\$ 10,563
PACIFIC RV	\$ 3,983	\$ 4,059	-1.9%	\$ 3,166	\$ 5,021
FEast / Cont	\$ 490	\$ 457	7.2%	\$ 387	\$ 542
Supramax					
BSI	476	473	0.6%	370	662
BSI - TCA	\$ 4,981	\$ 4,944	0.7%	\$ 3,867	\$ 6,919
Cont / FEast	\$ 8,550	\$ 8,475	0.9%	\$ 6,640	\$ 9,890
Med / Feast	\$ 7,971	\$ 7,957	0.2%	\$ 6,156	\$ 9,274
PACIFIC RV	\$ 4,767	\$ 4,758	0.2%	\$ 3,599	\$ 5,989
FEast / Cont	\$ 2,650	\$ 2,570	3.1%	\$ 1,832	\$ 4,794
USG / Skaw	\$ 6,056	\$ 6,084	-0.5%	\$ 5,829	\$ 10,915
Skaw / USG	\$ 2,436	\$ 2,379	2.4%	\$ 1,446	\$ 3,705
Handysize					
BHSI	272	268	1.5%	233	364
BHSI - TCA	\$ 4,031	\$ 3,972	1.5%	\$ 3,440	\$ 5,354
Skaw / Rio	\$ 2,685	\$ 2,575	4.3%	\$ 2,147	\$ 3,770
Skaw / Boston	\$ 3,200	\$ 2,838	12.8%	\$ 2,265	\$ 4,057
Rio / Skaw	\$ 6,892	\$ 6,647	3.7%	\$ 4,940	\$ 8,526
USG / Skaw	\$ 4,886	\$ 4,932	-0.9%	\$ 4,802	\$ 7,200
SEAsia / Aus / Jap	\$ 3,125	\$ 3,129	-0.1%	\$ 2,943	\$ 4,211
PACIFIC RV	\$ 4,168	\$ 4,261	-2.2%	\$ 3,738	\$ 5,429



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#### Dry Bulk Indices



#### BCI Average TCE



#### BPI Average TCE



#### BSI Average TCE



#### **BHSI** Average TCE





## Freight Market Tankers - Spot Market

#### 28<sup>th</sup> March - 01<sup>st</sup> April 2016

**Crude Oil Carriers** - A strong upward boost this week as a number of port delays helped keep position lists under check, while there was a slight recuperation in the remaining stems of the April program. Strong gains were being seen on the Westbound routes from the MEG, while Eastbound voyages were also benefiting from the lacking of vessel availability. The WAF market was trailing behind though overall gaining from a sentiment spill over. Things were less impressive in the Aframax market, where only small gains were to be seen in both the North Sea/ Baltic and Caribs region, with fresh inquiries still slow to show up.

**Oil Products** - Mixed views in the product tankers, With demand from the U.S. driving some of the positive drive in the Clean trade, while a slowing trade in the Far East and Black Sea/Med leaving a slightly negative after taste on a number of DPP routes. Nevertheless, rates are still holding at fairly firm levels and we may well see a positive change emerge soon.

Spot market rates & indices Average								
		01 Apr	25 Mar	±%	2016	2015		
Baltic Tanker Indi	ices							
BDTI		833	809	3.0%	836	820		
BCTI		495	497	-0.4%	577	637		
VLCC								
MEG-USG	WS	58.52	36.75	59.2%	40.86	36.36		
ME0-030	\$/day	\$ 47,530	\$ 22,522	111.0%	\$ 28,986	\$ 31,968		
MEG-SPORE	WS	90.29	65.43	38.0%	71.47	64.43		
	\$/day	\$ 97,246	\$ 58,673	65.7%	\$ 66,350	\$ 61,629		
MEG-JAPAN	WS	88.18	63.75	38.3%	69.96	63.09		
	\$/day	\$ 74,693	\$ 49,611	50.6%	\$ 57,756	\$ 68,288		
WAF-USG	WS	80.00	72.50	10.3%	77.61	72.72		
	\$/day	\$ 107,947	\$ 96,348	12.0%	\$ 104,387	\$ 76,589		
SUEZMAX	WS	70.50	70.00	2 (0)	01 50	01 1 0		
WAF-USAC	vv5 \$/day	72.50 \$ 44,697	70.00 \$ 42,590	3.6% 4.9%	81.59 \$ 52,087	81.13 \$ 46,404		
	φ/uay WS	\$ 44,077 79.77	\$ 42,370 76.91	3.7%	92.43	\$ 40,404 91.34		
BSEA-MED	\$/day	\$ 24,483	\$ 22,736	7.7%	\$ 34,406	\$ 46,346		
AFRAMAX	Ψ/ uay	ψ 24,400	ψ ΖΖ,750	1.170	φ 0 <del>4</del> ,400	φ 40,040		
	WS	124.44	121.94	2.1%	106.50	111.01		
NSEA-CONT	\$/dav	\$ 39.414	\$ 36,501	8.0%	\$ 28.076	\$ 37,053		
MEC COOPE	WS	129.44	146.11	-11.4%	127.64	112.26		
MEG-SPORE	\$/day	\$ 28,352	\$ 32,822	-13.6%	\$ 28,608	\$ 31,406		
CARIBS-USG	WS	92.22	91.11	1.2%	121.23	133.63		
CARIDS-03G	\$/day	\$ 13,621	\$ 13,023	4.6%	\$ 24,096	\$ 37,962		
BALTIC-UKC	WS	98.33	93.06	5.7%	88.00	92.57		
	\$/day	\$ 35,960	\$ 32,486	10.7%	\$ 31,978	\$ 43,406		
DPP								
CARIBS-USAC	WS	122.50	125.00	-2.0%	131.40	138.77		
	\$/day	\$ 29,044	\$ 29,683	-2.2%	\$ 31,932	\$ 30,727		
ARA-USG	WS	107.75	104.50	3.1%	117.30	122.73		
	\$/day WS	\$ 27,645 121.19	\$ 25,864 152.00	6.9%	\$ 31,924 127.60	\$ 30,281 110.54		
SEASIA-AUS	\$/day	\$ 29,493	\$ 39,413	-20.3%	\$ 32,391	\$ 35,804		
	پر uay WS		\$ 37,413 118.06	-12.9%	100.85	\$ 33,804 108.70		
MED-MED	\$/dav	\$ 20,770	\$ 26,967	-23.0%	\$ 21,350	\$ 35,902		
CPP	φ/ uay	ψ 20,770	ψ 20,707	20.070	ψ 21,000	ψ 05,702		
	WS	104.39	105.89	-1.4%	110.26	105.50		
MEG-JAPAN	\$/day	\$ 20,761	\$ 20,796	-0.2%	\$ 23,030	\$ 28,796		
	WS	102.95	92.50	11.3%	118.17	134.68		
CONT-USAC	\$/day	\$ 9,528	\$ 7,549	26.2%	\$ 12,818	\$ 18,755		
CARIBS-USAC	WS	135.00	135.00	0.0%	138.83	134.05		
CARIDS-USAC	\$/day	\$ 24,756	\$ 24,640	0.5%	\$ 25,746	\$ 22,099		
USG-CONT	WS	106.07	111.07	-4.5%	100.67	96.47		
	\$/day	\$ 10,503	\$ 11,216	-6.4%	\$ 10,201	\$ 12,481		



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#### **Tanker Indices**



#### VLCC Average TCE



#### Suezmax Average TCE



#### Aframax Average TCE



#### MR Average TCE





## Freight Market **Period Charter**

#### 28<sup>th</sup> March - 01<sup>st</sup> April 2016

Dry Bulk period market TC rates last 5 years								
Dry Bulk peri	od markei	TC rates		last 5 years				
	01 Apr	26 Feb	±%	Min	Avg	Max		
Capesize								
12 months	\$ 6,500	\$ 6,250	4.0%	\$ 6,200	\$ 15,357	\$ 31,450		
36 months	\$ 8,500	\$ 8,000	6.3%	\$ 6,950	\$ 15,940	\$ 25,200		
Panamax								
12 months	\$ 5,500	\$ 5,000	10.0%	\$ 4,950	\$ 10,716	\$ 18,700		
36 months	\$ 6,500	\$ 6,500	0.0%	\$ 6,200	\$ 11,255	\$ 16,700		
Supramax								
12 months	\$ 5,250	\$ 4,750	10.5%	\$ 4,450	\$ 10,558	\$ 15,950		
36 months	\$ 6,250	\$ 7,000	-10.7%	\$ 6,200	\$ 10,874	\$ 15,450		
Handysize								
12 months	\$ 4,750	\$ 4,500	5.6%	\$ 4,450	\$ 8,723	\$ 12,950		
36 months	\$ 6,000	\$ 6,000	0.0%	\$ 5,950	\$ 9,272	\$ 12,950		

#### Latest indicative Dry Bulk Period Fixtures

M/V "NORD DESTINY", 83684 dwt, built 2008, dely S. China prompt, \$5,200, for 4/8 months trading, to Cargill

M/V "SCYTHIA GRAECA", 74133 dwt, built 2002, dely passing Durban early April, \$5,500, for 4/7 months trading, 150,000 bb, to Louis Dreyfus

M/V "MYKONOS", 81386 dwt, built 2013, dely Singapore 03/05 Apr, \$5,500, for about 4/8 months trading, to Pan Ocean

M/V "EPIPHANIA", 80410 dwt, built 2012, dely Belfast in d/c 23 Mar, \$5,600, for 4/8 months trading, to Cargill

M/V "NORFOLK ", 164218 dwt, built 2002, dely Liuheng 28/30 Mar, \$4,350, for 8/12 months trading, to SwissMarine

Tanker period	ast 5 year	S				
	01 Apr	26 Feb	±%	Min	Avg	Max
VLCC						
12 months	\$ 42,500	\$ 47,500	-10.5%	\$ 18,000	\$ 29,730	\$ 57,750
36 months	\$ 37,500	\$ 40,000	-6.3%	\$ 22,000	\$ 31,473	\$ 45,000
Suezmax						
12 months	\$ 32,250	\$ 36,000	-10.4%	\$ 15,250	\$ 23,000	\$ 42,500
36 months	\$ 30,500	\$ 32,500	-6.2%	\$ 17,000	\$ 24,457	\$ 35,000
Aframax						
12 months	\$ 25,750	\$ 29,500	-12.7%	\$ 13,000	\$ 17,902	\$ 30,000
36 months	\$ 23,500	\$ 26,000	<b>-9.6%</b>	\$ 14,750	\$ 18,910	\$ 27,000
MR						
12 months	\$ 17,500	\$ 17,500	0.0%	\$ 12,500	\$ 14,953	\$ 21,000
36 months	\$ 16,250	\$ 17,000	-4.4%	\$ 14,000	\$ 15,274	\$ 18,250

#### Latest indicative Tanker Period Fixtures

M/T "SEA HORIZON", 298410 dwt, built 2001, \$40,000, for 2 years trading, to ST SHIPPING

M/T "FRONT NJORD", 156700 dwt, built 2010, \$30,250, for 2 years trading, to SHELL

M/T "MAERSK JAMNAGAR", 104280 dwt, built 2011, \$23,000, for 2 years trading, to ATC

M/T "CHANTAL", 74296 dwt, built 2009, \$19,700, for 22 months trading, to FLOPEC

M/T "MARIOS G", 50700 dwt, built 2010, \$18,500, for 1 year trading, to PETROCHINA



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#### Dry Bulk 12 month period charter rates (USD '000/day)









#### Tanker 12 month period charter rates (USD '000/day) VLCC





Aframax

Apr



MR





# Sale & Purchase Newbuilding Orders



#### 28<sup>th</sup> March - 01<sup>st</sup> April 2016

No change in the market thus far, with another week with only a small trickle of new orders coming to surface. Prices continue to slide further though it seems as though that even at these new levels these efforts will be to little avail as there is still a general lacking in appetite amongst buyers for the time being. The difficulties continue to be faced by shipbuilders, with some calling for ever more efforts to be made towards further consolidation in the industry. Some were even mentioning this past week that we should see a merger amongst the three biggest shipbuilders in S. Korea, forming as such one huge shipbuilding group that should be able to gain in terms of productivity, lower costs and better financial restructuring. For now this is no more then words being thrown around, though it might prove to be a good option given the state of the medium-term outlook for the market.

#### Dry Bulk Newbuilding Prices



#### **Tanker Newbuilding Prices**



Indicative Dry NB Price	last 5 years						
	Min	Avg	Max				
Dry Bulkers							
Capesize (180,000dwt)	45.0	45.5	-1.1%		45.0	50.4	58.0
Kamsarmax (82,000dwt)	25.5	26.0	-1.9%		25.5	29.0	36.5
Panamax (77,000dwt)	25.0	25.3	-1.0%		25.0	28.2	34.5
Ultramax (64,000dwt)	23.5	24.0	-2.1%		23.5	26.4	31.0
Handysize (37,000dwt)	20.0	20.0	0.0%		20.0	22.4	26.5
Container							
Post Panamax (9,000teu)	87.0	88.0	-1.1%		76.5	86.6	94.5
Panamax (5,200teu)	52.5	56.0	-6.3%		48.6	57.1	65.6
Sub Panamax (2,500teu)	29.3	29.5	-0.8%		29.3	33.1	41.0
Feeder (1,700teu)	20.3	20.5	-1.2%		20.3	24.4	29.4

Indicative Wet NB Prices (US\$ million)						last 5 years			
	01 Apr	26 Feb	±%		Min	Avg	Max		
Tankers									
VLCC (300,000dwt)	92.0	93.5	-1.6%		89.5	96.3	104.0		
Suezmax (160,000dwt)	61.0	62.0	-1.6%		55.8	61.5	66.0		
Aframax (115,000dwt)	50.0	51.0	-2.0%		47.0	51.9	56.0		
LR1 (75,000dwt)	44.5	45.0	-1.1%		40.5	44.0	47.0		
MR (56,000dwt)	34.5	35.3	-2.1%		33.5	35.3	37.3		
Gas									
LNG 160k cbm	198.0	199.0	-0.5%		198.0	200.1	203.0		
LPG LGC 80k cbm	76.0	77.0	-1.3%		70.0	74.2	80.0		
LPG MGC 55k cbm	66.0	67.5	-2.2%		62.0	64.6	68.5		
LPG SGC 25k cbm	43.5	45.0	-3.3%		41.0	44.1	46.5		

Reported T	ransacti	ons					
Туре	Units	Size	Shipbuilder	Price	Buyer	Delivery	Comments
BULK	6	9,800 dwt	CSC JIANGDONG SHIPYARD, China	N/A	NINGBO - China	2017/2018	
TANKER	2	115,000 dwt	KAWASAKI H.I, Japan	N/A	K LINE - Japan	2018/2019	
GAS	3	85,000 cbm	DALIAN SHIPBUILDING, China	\$ 130.0m	JACCAR SHIPPING - France	2019	VLEC - options excersized - 10yrs charter to Oriental Energy



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## Sale & Purchase Secondhand Sales

#### 28<sup>th</sup> March - 01<sup>st</sup> April 2016

On the dry bulk side, activity continues strong with appetite amongst buyers being plentiful though with harsh negotiations taking place on each and every deal. There is a sense now that there may well be a small upward momentum in price building up, though for now it seems to have limited strength and could easily falter given the fact that the freight market, though improved considerably since early February, is still in a poor state.

On the tanker side, Minimal activity with still softening prices is what currently describes the market for the time being. Product tankers are still the only ones showing strength in interest and as such keeping their prices buoyant. This is all on the backdrop of a completely revrse image still being seen in the freight market, were there it has been the crude oil carriers still making the biggest gains and keeping a better overall earnings performance on track.

Indicative Dry Bulk Values (US\$ million) last 5 years										
		01 Apr	26 Feb	±%	Min	Avg	Max			
Capesize										
180k dwt	Resale	34.5	35.5	-2.8%	34.5	48.8	65.0			
170k dwt	5 year old	23.0	23.0	0.0%	23.0	37.6	53.0			
170k dwt	10 year old	12.0	12.0	0.0%	12.0	25.8	39.0			
150k dwt	15 year old	6.5	6.5	0.0%	6.5	15.6	25.0			
Panamax										
82k dwt	Resale	22.5	23.0	-2.2%	22.5	31.0	43.0			
76k dwt	5 year old	11.5	11.5	0.0%	11.5	22.4	36.8			
76k dwt	10 year old	7.3	7.3	0.0%	7.3	16.7	29.3			
74k dwt	15 year old	3.5	3.5	0.0%	3.5	11.0	22.0			
Supramax										
62k dwt	Resale	19.0	20.0	-5.0%	19.0	28.9	36.8			
58k dwt	5 year old	11.0	11.0	0.0%	11.0	21.6	30.5			
52k dwt	10 year old	6.0	6.0	0.0%	6.0	15.7	24.3			
52k dwt	15 year old	3.5	3.5	0.0%	3.5	10.5	19.0			
Handysize	e									
37k dwt	Resale	17.0	18.0	-5.6%	17.0	23.3	30.0			
32k dwt	5 year old	9.0	9.0	0.0%	9.0	17.7	25.5			
32k dwt	10 year old	6.0	6.0	0.0%	6.0	13.2	19.5			
28k dwt	15 year old	3.5	3.5	0.0%	3.5	8.9	14.5			

Indicative Tanker Values (US\$ million) last 5 years									
		01 Apr	26 Feb	±%	Min	Avg	Max		
VLCC									
310k dwt	Resale	96.0	96.5	-0.5%	80.0	95.3	108.5		
310k dwt	5 year old	76.0	77.0	-1.3%	55.0	70.3	87.0		
250k dwt	10 year old	56.0	56.0	0.0%	33.8	46.3	62.0		
250k dwt	15 year old	36.0	36.5	-1.4%	16.9	27.5	41.0		
Suezmax									
160k dwt	Resale	66.0	67.0	-1.5%	53.0	64.1	73.0		
150k dwt	5 year old	53.5	57.0	-6.1%	38.0	50.0	62.0		
150k dwt	10 year old	40.0	42.0	-4.8%	24.0	33.9	44.5		
150k dwt	15 year old	23.0	23.0	0.0%	14.0	18.8	23.3		
Aframax									
110k dwt	Resale	55.0	55.0	0.0%	39.0	48.7	57.0		
110k dwt	5 year old	40.0	40.5	-1.2%	27.0	36.9	47.5		
105k dwt	10 year old	27.0	27.0	0.0%	16.0	24.0	33.0		
105k dwt	15 year old	16.5	16.5	0.0%	8.0	13.1	18.5		
MR									
52k dwt	Resale	37.0	36.0	2.8%	32.0	36.9	39.3		
52k dwt	5 year old	27.5	27.5	0.0%	22.0	27.0	31.0		
45k dwt	10 year old	20.0	20.0	0.0%	14.0	17.9	21.0		
45k dwt	15 year old	12.5	12.5	0.0%	9.0	11.0	13.5		

#### Price movements of 5 year old Dry Bulk assets



1 month diff 3 months diff 6 months diff 12 months diff







6 months diff





6 months diff 12 months diff

#### Price movements of 5 year old Tanker assets









1 month diff 6 months diff 3 months diff 12 months diff



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1 month diff 6 months diff

3 months diff 12 months diff





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### Sale & Purchase **Secondhand Sales**



#### 28<sup>th</sup> March - 01<sup>st</sup> April 2016

Tankers									
Size	Name	Dwt	Built	Shipbuilder	M/E	Coating	Price	Buyers	Comments
MR	SIMOA	40,354	2004	HYUNDAI MIPO, S. Korea	B&W	EPOXY Coated	\$ 13.9m	Italian	
MR	AMALIENBORG	40,059	2004	SHIN-A, S. Korea	MAN-B&W	EPOXY Coated	\$ 16.0m	Chinese	incl. 5yrs TCB at \$14,000
PROD/ CHEM	SICHEM MUMBAI	13,085	2006	21ST CENTURY, S. Korea	MAN-B&W	EPOXY PHEN	\$ 11.0m	undisclosed	
PROD/ CHEM	DONG-A SIRIUS	11,959	2002	ASAKAWA, Japan	MAN-B&W	St St	N/A	S. Korean	
SMALL	NAN LIAN 2	4,192	2010	QINGDAO LISHAN, China	Daihatsu		\$ 4.8m	undisclosed	
Bulk Car	riers								
Size	Name	Dwt	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
CAPE	GRAND FUTURE	181,529	2012	KOYO MIHARA, Japan	MAN-B&W		N/A	U. K. Based - Zodiac	
CAPE	CAPE GRACE	176,269	2005	UNIVERSAL SHBLDG - TSU, Japan	MAN-B&W		\$ 11.8m	Chinese - Shinyo International	freshly passed SS/DD
POST PMAX	CAPE SOPHIA	99,047	2005	IMABARI MARUGAME, Japan	B&W		\$ 6.5m	undisclosed	
PMAX	OCEAN WIND	76,619	2005	IMABARI MARUGAME, Japan	B&W		\$ 5.8m	Indian	
PMAX	KALPANA PREM	73,652	2000	IMABARI MARUGAME, Japan	Sulzer	4 X 30t CRANES	\$ 2.9m	undisclosed	Judicial sale
PMAX	DARYA SHANTHI	73,389	2001	SUMITOMO HI YOKOSUKA, Japan	Sulzer		\$ 3.3m	undisclosed	SS due
PMAX	DARYA TARA	73,281	2000	SUMITOMO HI YOKOSUKA, Japan	Sulzer		\$ 3.3m	undisclosed	
SMAX	PEREGRINE	52,263	2001	OSHIMA SHIPBUILDING, Japan	MAN-B&W	4 X 30t CRANES	\$ 2.7m	undisclosed	
SMAX	JIN HUI	50,777	2000	OSHIMA SHIPBUILDING, Japan	Sulzer	4 X 30t CRANES	\$ 3.0m	Far Eastern	
HANDY	INFINITY RIVER	28,455	2008	IMABARI IMABARI, Japan	MAN-B&W	4 X 30,5t CRANES	\$ 5.1m	Greek	
Gen. Car	-								
Туре	Name	Dwt	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
Open Hatch Cargo Ship	BRODIAEA	32,301	2010	KANDA KAWAJIRI, Japan	Mitsubishi	4 X 30,5t CRANES	\$ 6.5m	Italian	
Open Hatch Cargo Ship	GLORIOSA I	32,283	2009	KANDA KAWAJIRI, Japan	Mitsubishi	4 X 30,5t CRANES	\$ 5.7m	Greek	
Containe		TEU	D 11		N4/E	<u> </u>	D.		
Size PMAX	Name SCT DIGNITY	TEU 4,380	Built 2010	Shipbuilder DAEWOO SB/ME, S. Korea	M/E MAN-B&W	Gear	Price \$ 10.5m	Buyers Greek	Comments



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# Sale & Purchase Secondhand Sales



#### 28<sup>th</sup> March - 01<sup>st</sup> April 2016

Containe	ers - continued								
Size	Name	TEU	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
PMAX	CAP SPENCER	3,739	2001	SAMSUNG HEAVY, S. Korea	Sulzer	2 X 45t CRANES	\$ 12.8m	S. Korean	via auction
SUB PMAX	PATRICIA SCHULTE	2,824	2006	HYUNDAI MIPO, S. Korea	MAN-B&W		\$ 8.0m	S. Korean - KTMC	after failing on subs
FEEDER	MERWEDIJK	705	2001	HEGEMANN BERNE, Germany	МаК		\$ 2.0m	undisclosed	SS due April '16



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# Sale & Purchase Demolition Sales



#### 28<sup>th</sup> March - 01<sup>st</sup> April 2016

Another strong tailwind was seen in the market again this week, with a slow limiting of demo candidates and a quick clear out of several units driving offered scrap prices by an impressive amount. There are now rumors that even these prices seen now are already past and gone and there is tonnage around which is close to hitting price levels close to the magic US\$ 300/ldt. Speculation seems to be driving the main part of the market for now, while Indian breakers are still leading the pack for now, pushing things forward with their renewed appetite and supported by further strengthening of the Rupee against the Dollar, which has now reached levels higher then what it stood at in the start of the year. There are however a lot of concerns over the recent rally, with many finding the rise to be still mainly based on the positive sentiment that was left over by the latest import levy announced on Chinese steel products as well as a belief that the Chinese government would do its part to revive its demand for commodities such as steel through a well target stimulus plan and thorough restructuring. There is a feel however that this market exuberance might have been too haste and might eventually prove to be unfounded and falter, something that would surely leave many end buyers once again heavily exposed.

Indicative Dry Prices (\$/Idt) last 5 years									
		01 Apr	25 Mar	±%		Min	Avg	Max	
Indian Sub Continent									
E	Bangladesh	280	260	7.7%		220	406	515	
I	India	285	265	7.5%		225	413	525	
F	Pakistan	280	265	5.7%		220	409	510	
Far East Asia	а								
(	China	145	145	0.0%		110	313	455	
Mediterranean									
1	Turkey	180	180	0.0%		145	261	355	

#### **Dry Scrap Prices**



#### Wet Scrap Prices



Indicative Wet Prices (\$/Idt) last 5 years									
		01 Apr	25 Mar	±%		Min	Avg	Max	
Indian Sub Continent									
	Bangladesh	310	290	6.9%		245	428	540	
	India	315	295	6.8%		250	436	550	
	Pakistan	310	295	5.1%		245	433	525	
Far East As	sia								
	China	155	155	0.0%		120	330	485	
Mediterranean									
	Turkey	190	190	0.0%		150	271	355	

Reported	Transactions							
Туре	Vessel's Name	Dwt	Built	Country Built	Ldt	US\$/Idt	Buyer	Sale Comments
Bulker	C. TRIUMPH	169,883	1999	S. Korea	20,500	\$ 288/Ldt	Bangladeshi	sub-con options
Bulker	JENS WARRIOR	169,168	1999	S. Korea	22,500	\$ 297/Ldt	undisclosed	
Bulker	CAPE MERCURY	165,819	1997	Taiwan	22,333	\$ 275/Ldt	Indian	bss 'as is' S'pore - guaranteed green recycling
Bulker	C. OASIS	165,693	1996	Taiwan	22,480	\$ 286/Ldt	Indian	
Bulker	CHINA STEEL TRADER	154,556	1997	Taiwan	22,746	\$ 270/Ldt	undisclosed	net price - incl. 400tns ROB, bss 'as is' Taiwan
Bulker	ZHENG BANG	75,473	1996	Italy	11,720	\$ 265/Ldt	Bangladeshi	
Bulker	JIMEI JINHAO	70,259	1993	S. Korea	10,078	\$ 277/Ldt	Pakistani	net price
Bulker	CAMOCIM	42,488	1996	Brazil	8,994	\$ 288/Ldt	undisclosed	sub-cont options
Bulker	MASTER NICOS	40,908	1989	Yugoslavia	10,139	\$ 296/Ldt	Indian	Croatian blt - ncl. heavy working spare propeller and many spares, Pakistan option
Gen. Cargo	KING PRIDE	33,660	1986	France	8,380	\$ 275/Ldt	Indian	
Gen. Cargo	KING SPIRIT	33,611	1986	France	9,813	\$ 275/Ldt	Indian	
Cont	AS PEGASUS	29,229	1998	Poland	10,458	\$ 185/Ldt	Turkish	bss 'as is' Piraeus
Gas	GAS MASTER	26,820	1985	Belgium	9,240	\$ 285/Ldt	undisclosed	
Cont	MADISON	14,140	1990	Germany	6,648	\$ 286/Ldt	Bangladeshi	



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## Trade Indicators Markets | Currencies | Commodities



#### 28<sup>th</sup>-March - 01<sup>st</sup> April 2016

Financial pressure on Hyundai Merchant Marine eased today with the planned bumper sale of its shares in Hyundai Securities.

KB Financial Group has won the race for the brokerage after tabling a KRW 1 trillion (\$868m) offer.

"We expect some breathing room in the second half once the sale is completed," a spokesperson for the shipowner told The Korean Herald.

The sale, at three times the equity value of Hyundai Securities, is the latest boost for the shipowner as it battles to make debt repayments.

Earlier in the week key creditors kicked debt maturities forward by three months, with the grace period as part of the company's selfrescue plan. Source: Tradewinds

				last 12 months			
	01 Apr	26 Feb	±%	Min	Avg	Max	
Markets							
10year US Bond	1.79	1.76	1.7%	1.64	2.12	2.48	
S&P 500	2,072.8	1,948.1	6.4%	1,829	2,034	2,131	
Nasdaq	4,914.5	4,590.5	7.1%	4,267	4,895	5,219	
Dow Jones	17,792.8	16,640.0	6.9%	15,660	17,318	18,312	
FTSE 100	6,146.1	6,096.0	0.8%	5,537	6,390	7,104	
FTSE All-Share UK	3,379.4	3,344.0	1.1%	3,047	3,498	3,834	
CAC40	4,322.2	4,314.6	0.2%	3,897	4,730	5,269	
Xetra Dax	9,794.6	9,513.3	3.0%	8,753	10,639	12,375	
Nikkei	16,164.2	16,188.4	-0.1%	14,953	18,851	20,868	
Hang Seng	20,498.9	19,364.2	5.9%	18,320	23,188	28,443	
DJ US Maritime	198.1	185.7	6.7%	150.2	218.8	275.4	
Currencies							
\$ per €	1.14	1.10	3.9%	1.06	1.10	1.16	
\$ per ₤	1.43	1.39	2.4%	1.39	1.51	1.59	
£ per €	0.80	0.79	1.4%	0.70	0.73	0.80	
¥ per \$	112.0	113.4	-1.2%	111.4	120.0	125.1	
\$ per Au\$	0.77	0.72	6.9%	0.69	0.74	0.81	
\$ per NoK	0.12	0.12	4.6%	0.11	0.12	0.14	
\$ per SFr	0.96	0.99	-3.6%	0.91	0.97	1.03	
Yuan per \$	6.47	6.54	-1.1%	6.16	6.35	6.60	
Won per \$	1,148.0	1,237.8	-7.3%	1,069.2	1,156.6	1,237.8	
\$ INDEX	100.7	103.6	-2.8%	99.5	103.8	107.4	
Commoditites							
Gold \$	1,213.6	1,226.5	-1.1%	1,049.4	1,149.8	1,277.5	
Oil WTI \$	36.7	32.8	12.1%	26.9	45.1	61.4	
Oil Brent \$	38.7	35.2	10.0%	28.2	48.7	68.3	
Palm Oil	562.0	562.0	0.0%	437.5	560.0	630.5	
Iron Ore	53.2	49.2	8.1%	37.0	51.6	65.4	
Coal Price Index	52.8	55.0	-4.1%	47.3	55.2	68.5	
White Sugar	445.1	406.0	9.6%	333.6	382.4	467.4	

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#### Currencies

#### US Dollar per Euro



#### Yuan per US Dollar



#### Commodities

80.00

Iron Ore (TSI)









#### Yen per US Dollar



#### US Dollar INDEX









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#### 28<sup>th</sup> March - 01<sup>st</sup> April 2016 | Week 13

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## Disclaimer & Appendix



#### 28<sup>th</sup> March - 01<sup>st</sup> April 2016 | Week 13

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#### Appendix

Aggregate Price Index quoted on the first page for both Newbuilding and Secondhand relates to the current average prices levels compared to where they stood at 1st January 2010 (i.e. index 100 = 01/01/2010)

Demolition market average price index refers to the combination of the average prices currently offered in the Indian Sub-Continent, Far East and Mediterranean.

Period rates currently relate to Capesize of 180,000dwt, Panamax of 76,000dwt, Supramax of 56,000dwt and Handysize of 33,000dwt on the Dry Bulk side and VLCC of 250,000dwt, Suezmax of 150,000dwt, Aframax of 115,000dwt and MR of 52,000dwt on the Tankers side respectively.

In terms of Secondhand Asset Prices their levels are quoted based on following description:

	Resale	5 year old	10 year old	15 year old	All vessels built to European specifications by top Japanese shipbuilders, with dwt size
Capesize	180,000dwt	170,000dwt	170,000dwt	150,000dwt	based on the below table.
Panamax	82,000dwt	76,000dwt	76,000dwt	74,000dwt	-
Supramax	62,000dwt	58,000dwt	52,000dwt	52,000dwt	
Handysize	37,000dwt	32,000dwt	32,000dwt	28,000dwt	
VLCC	310,000dwt	310,000dwt	250,000dwt	250,000dwt	
Suezmax	160,000dwt	150,000dwt	150,000dwt	150,000dwt	
Aframax	110,000dwt	110,000dwt	105,000dwt	95,000dwt	
MR	52,000dwt	45,000dwt	45,000dwt	45,000dwt	
					-

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