Weekly Shipping Market Update

21st - 25th March 2016 | Week 12

Market Analysis

The Hunt for Yield

It has been a difficult couple of years for investors globally (beyond the shipping industry as well) to find investments that can provide strong yields. The changing global economy coupled with immense turmoil on both the economic and political stage has hit returns on almost all fronts. Things have been helped in part by the excessive liquidity brought into the market by most central banks, but for the time being this has mainly driven only short term small sparks with little follow through. This all has led to a flush of interest towards more traditional "safe heavens" often feeding ample interest towards government bonds of the more "solid" developed economies rather being used as a driving force behind strong long-term investment.

This all has become increasingly evident in the shipping industry, as most assets lack to show any strong return on investment in regards to the current earnings, while most of the promised return has mainly been driven on more and more a speculative scope. That's not to say that when the market is driven on speculation things can't get fairly hot fairly quickly, however as things stand right now and with many investors still trying to "lick their wounds" from past decisions, there has been limited appetite to go around for further speculative buying. Adding to this equation the removal of several prominent traditional "shipping" banks and the small ship financing "crater" has turned into a large void that will likely be hard to fill. Having said that, the fact that there is lacking returns on most investment decision out there, it looks as though we might be slowly in the midst of a change in the winds.

Most of the private equity and hedge funds that have emerged on the shipping stage, whether we like them or not, are likely to play an ever increasing role in our industry. In their likely pursuit to find investment opportunities that offer the highest possible returns, they will likely start to look at shipping with a clearer "head" and hopefully with a better understanding of the volatile nature of shipping markets and the opportunities held when decisions on market timing is made under right pretexts and with better understanding on the underlining risks involved. The biggest issue now is that current returns from earnings on most shipping investments right now are in negative territory, while most of their "promised" returns from potential asset play are highly speculative and as such dictate a higher level of caution and in turn demand higher levels of yield in the eyes of most investors. On the other hand, as things stand now and given all the aforementioned and the low asset prices being seen for several assets especially in the dry bulker stage means that the probability of achieving good returns within a 5 year investment period are much better than anything seen in the recent past.

With the window of all these market conditions being open for the time being, it shouldn't take much to drive buying interest up to the extent were we could see buying competition driving prices up once more. We are still fairly distant from such an eventuality and the current freight market conditions are still providing a strong "cap" on price levels. What should be taken in, is that we will surely see a different strategy and structure in ownership as well as financing of new purchases moving forward, while the level of aversion from risk from investors will surely have a stronger underlining influence on the level of volatility in asset prices moving forward.

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Week in numbers

Dry Bulk Freight Market

				V	V-O-W c	hange
		25 Mar			$\pm\Delta$	±%
Ī	BDI	406			11	2.8%
	BCI	203	~~~	A .	6	3.0%
	BPI	466	~		3	0.6%
	BSI	473			24	5.3%
	BHSI	268			8	3.1%

Tanker Freight Market

			1	N-O-M c	hange
	25 Mar			$\pm\Delta$	±%
BDTI	809	\langle	▼	-57	-6.6%
BCTI	497	~	▼	-2	-0.4%

Newbuilding Market

Aggregate	Price Inde	M-O-M change			
	25 Mar			$\pm \Delta$	±%
Bulkers	78		▼	-2	-1.9%
Cont	97		▼	-2	-2.4%
Tankers	98	-	▼	-2	-1.8%
Gas	98		▼	-2	-1.8%

Secondhand Market

Aggregate	Price Inde		M-O-M change		
	25 Mar			$\pm\Delta$	±%
Capesize	36		▼	-1	-2.2%
Panamax	33		▼	-1	-2.6%
Supramax	35	\sim	▼	-1	-1.9%
Handysize	42	\smile	▼	-1	-2.2%
VLCC	105		▼	-3	-2.9%
Suezmax	93		▼	-5	-5.1%
Aframax	111	-	▼	-3	-2.7%
MR	121	\sim	▼	-1	-0.8%

Demolition Market

Avg Price I	ndex (mair	V	V-O-W o	hange:	
	25 Mar		$\pm \Delta$	±%	
Dry	223			0	0.0%
Wet	245		0	0.0%	

Economic Indicators

				M-O-M	l change
	25 Mar			$\pm \Delta$	±%
Gold \$	1,221	$\sim \sim \sim$	▼	-10	-0.8%
Oil WTI \$	39			10	33.1%
Oil Brent \$	40	~~~		7	22.2%
Iron Ore	57	_~		11	23.2%
Coal	54	~~~~		0	0.0%





Freight Market Dry Bulkers - Spot Market



21st - 25th March 2016

Capesize - There was a slight pick up in activity, much seemingly driven by an urge to close business before the start of the Catholic Easter holidays. Most of the improvement seemed to have been witnessed in the Atlantic basin though there are little signs as of yet of this positive feeling holding for long. The Pacific on the other hand was still noting negative week-on-week trends despite the fair amount of activity noted out of Australia. Open tonnage is likely to be a drag under the current market with activity still lagging behind the availability of ships, especially in the Pacific basin.

Panamax - A similar drive to the Capesizes, with activity out of ECSA showing real signs of life in an effort to get things fixed before the big Easter pause. Here too though the positive sentiment seemed to have been limited to the Atlantic basin with the Pacific showing worrying signs as support there drops somewhat.

Supramax - The direction continues to be an upward one, with further improvements being seen across all major routes. Main increase in appetite was being noted on the Far East routes, with slightly improved position lists allowing for a fair markup compared to the levels being reported one week prior.

Handysize - Still in the green for the Handysize market as well, though the overall week-on-week gain was more marginal here. The main gains here were being pushed from improved activity in the Atlantic basin, especially on backhaul routes.

Spot market rates & ind	Spot market rates & indices Average								
	25 Mar	18 Mar	±%	2016	2015				
Baltic Dry Index									
BDI	406	395	2.8%	358	711				
Capesize									
BCI	203	197	3.0%	225	1,009				
BCI 5TC	\$ 2,082	\$ 2,036	2.3%	\$ 2,768	\$ 8,001				
ATLANTIC RV	\$ 1,233	\$ 1,040	18.6%	\$ 2,896	\$ 8,206				
Cont / FEast	\$ 6,105	\$ 6,005	1.7%	\$ 8,191	\$ 16,387				
PACIFIC RV	\$ 2,491	\$ 2,654	-6.1%	\$ 2,323	\$ 7,394				
FEast / ECSA	\$ 3,035	\$ 2,995	1.3%	\$ 3,254	\$ 8,353				
Panamax									
BPI	466	463	0.6%	381	690				
BPI - TCA	\$ 3,731	\$ 3,716	0.4%	\$ 3,049	\$ 5,513				
ATLANTIC RV	\$ 3,595	\$ 3,368	6.7%	\$ 2,466	\$ 5,925				
Cont / FEast	\$ 6,814	\$ 6,598	3.3%	\$ 6,248	\$ 10,563				
PACIFIC RV	\$ 4,059	\$ 4,420	-8.2%	\$ 3,102	\$ 5,021				
FEast / Cont	\$ 457	\$ 479	-4.6%	\$ 380	\$ 542				
Supramax									
BSI	473	449	5.3%	361	662				
BSI - TCA	\$ 4,944	\$ 4,699	5.2%	\$ 3,777	\$ 6,919				
Cont / FEast	\$ 8,475	\$ 8,275	2.4%	\$ 6,486	\$ 9,890				
Med / Feast	\$ 7,957	\$ 7,375	7.9%	\$ 6,007	\$ 9,274				
PACIFIC RV	\$ 4,758	\$ 4,583	3.8%	\$ 3,504	\$ 5,989				
FEast / Cont	\$ 2,570	\$ 2,310	11.3%	\$ 1,767	\$ 4,794				
USG / Skaw	\$ 6,084	\$ 5,981	1.7%	\$ 5,810	\$ 10,915				
Skaw / USG	\$ 2,379	\$ 2,175	9.4%	\$ 1,369	\$ 3,705				
Handysize									
BHSI	268	260	3.1%	230	364				
BHSI - TCA	\$ 3,972	\$ 3,865	2.8%	\$ 3,393	\$ 5,354				
Skaw / Rio	\$ 2,575	\$ 2,405	7.1%	\$ 2,107	\$ 3,770				
Skaw / Boston	\$ 2,838	\$ 2,704	5.0%	\$ 2,204	\$ 4,057				
Rio / Skaw	\$ 6,647	\$ 6,400	3.9%	\$ 4,788	\$ 8,526				
USG / Skaw	\$ 4,932	\$ 4,871	1.3%	\$ 4,793	\$ 7,200				
SEAsia / Aus / Jap	\$ 3,129	\$ 3,068	2.0%	\$ 2,927	\$ 4,211				
PACIFIC RV	\$ 4,261	\$ 4,200	1.5%	\$ 3,698	\$ 5,429				



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Dry Bulk Indices



BCI Average TCE



BPI Average TCE



BSI Average TCE



BHSI Average TCE





Freight Market Tankers - Spot Market

21st - 25th March 2016

Crude Oil Carriers - Another drop this week in the crude oil carriers with a drop in fresh interest cause a notable softening in both the MEG and WAF. There trend seems to be continuing on its corrective phase and as things look now it seems as though the first half of April will be a slower period then the corresponding one noted in early March. The only noteworthy movement in the market was that being seen in the North Sea region, something that may well be maintained there as ice class tonnage start to see a slow ramping up of activity.

Oil Products - In stark contrast, product tankers seem to be steel on the gaining track. Good activity levels were still being noted in the North Atlantic for both DPP and CPP cargoes, while the US Gulf is keeping a healthy momentum level for the time being, clearing up position lists fairly quickly while keeping a good level of fresh inquiry inflow so as to further feed this positive sentiment for the time being.

Spot market rates & indices Average							
		25 Mar	18 Mar	±%	2016	2015	
Baltic Tanker Ind	ices						
BDTI		809	866	-6.6%	837	820	
BCTI		497	499	-0.4%	584	637	
VLCC	14/0	0 (75	44.00	40.000	10.00	24.24	
MEG-USG	WS	36.75	44.83	-18.0%	40.22	36.36	
	\$/day	\$ 22,522	\$ 31,621	-28.8%	\$ 28,406	\$ 31,968	
MEG-SPORE	WS ¢ (day)	65.43 \$ 58,673	82.64 \$ 76.213	-20.8% -23.0%	70.73 \$ 65,317	64.43 \$ 61,629	
	\$/day WS	\$ 50,073 63.75	₽ 70,213 80.64	-20.9%	\$ 65,317 69.26	\$ 01,029 63.09	
MEG-JAPAN	\$/day	\$ 49,611	\$ 66,641	-20.9%	\$ 57,192	\$ 68,288	
	WS	72.50	82.50	-12.1%	77.25	72.72	
WAF-USG	\$/day	\$ 96.348	\$ 111.035	-13.2%	\$ 103.861	\$ 76.589	
SUEZMAX	φ/ duy	φ 70,010	ψ 111,000	10.270	φ 100,001	\$70,307	
	WS	70.00	77.50	-9.7%	82.34	81.13	
WAF-USAC	\$/day	\$ 42,590	\$ 48,007	-11.3%	\$ 52,693	\$ 46,404	
BSEA-MED	WS	76.91	81.64	-5.8%	93.49	91.34	
BSEA-IMED	\$/day	\$ 22,736	\$ 25,321	-10.2%	\$ 35,229	\$ 46,346	
AFRAMAX							
NSEA-CONT	WS	121.94	119.17	2.3%	105.04	111.01	
NJLA CONT	\$/day	\$ 36,501	\$ 33,727	8.2%	\$ 27,241	\$ 37,053	
MEG-SPORE	WS	146.11	149.44	-2.2%	126.97	112.26	
	\$/day	\$ 32,822	\$ 33,890	-3.2%	\$ 28,496	\$ 31,406	
CARIBS-USG	WS	91.11	92.33	-1.3%	123.70	133.63	
	\$/day	\$ 13,023	\$ 13,278	-1.9%	\$ 24,989	\$ 37,962	
BALTIC-UKC	WS ¢ (alau	93.06	107.78	-13.7%	87.12	92.57	
DPP	\$/day	\$ 32,486	\$ 40,696	-20.2%	\$ 31,637	\$ 43,406	
	WS	125.00	125.00	0.0%	132.13	138.77	
CARIBS-USAC	\$/day	\$ 29,683	\$ 29,512	0.6%	\$ 32,171	\$ 30,727	
	WS	104.50	98.75	5.8%	118.26	122.73	
ARA-USG	\$/dav	\$ 25.864	\$ 23.486	10.1%	\$ 32,367	\$ 30.281	
	WS	152.00	181.88	-16.4%	126.94	110.54	
SEASIA-AUS	\$/day	\$ 39,413	\$ 49,419	-20.2%	\$ 32,250	\$ 35,804	
MED-MED	WS	118.06	116.83	1.1%	99.99	108.70	
	\$/day	\$ 26,967	\$ 26,187	3.0%	\$ 21,108	\$ 35,902	
CPP							
MEG-JAPAN	WS	105.89	101.33	4.5%	110.67	105.50	
	\$/day	\$ 20,796	\$ 19,611	6.0%	\$ 23,215	\$ 28,796	
CONT-USAC	WS	92.50	92.50	0.0%	119.96	134.68	
	\$/day	\$ 7,549	\$ 7,410	1.9%	\$ 13,182	\$ 18,755	
CARIBS-USAC	WS	135.00	125.00	8.0%	138.73	134.05	
	\$/day	\$ 24,640	\$ 22,039	11.8%	\$ 25,725	\$ 22,099	
USG-CONT	WS ¢/day	111.07 ¢ 11.216	88.21 ¢ 7.216	25.9% 55.4%	99.67 \$ 10,081	96.47 ¢ 12.491	
	\$/day	\$ 11,216	\$ 7,216	55.4%	φ 10,001	\$ 12,481	

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Tanker Indices



VLCC Average TCE



Suezmax Average TCE



Aframax Average TCE



MR Average TCE









Freight Market Period Charter

21st - 25th March 2016

Dry Bulk period market TC rates last 5 years						
, .	25 Mar	19 Feb	±%	Min	Avg	Max
Capesize						
12 months	\$ 6,750	\$ 6,500	3.8%	\$ 6,200	\$ 15,390	\$ 31,450
36 months	\$ 8,250	\$ 8,000	3.1%	\$ 6,950	\$ 15,968	\$ 25,200
Panamax						
12 months	\$ 5,500	\$ 5,000	10.0%	\$ 4,950	\$ 10,736	\$ 18,700
36 months	\$ 6,500	\$ 6,500	0.0%	\$ 6,200	\$ 11,272	\$ 16,700
Supramax						
12 months	\$ 5,500	\$ 4,500	22.2%	\$ 4,450	\$ 10,578	\$ 15,950
36 months	\$ 6,250	\$ 6,750	-7.4%	\$ 6,200	\$ 10,891	\$ 15,450
Handysize						
12 months	\$ 5,000	\$ 4,500	11.1%	\$ 4,450	\$ 8,738	\$ 12,950
36 months	\$ 6,000	\$ 6,000	0.0%	\$ 5,950	\$ 9,284	\$ 12,950

Latest indicative Dry Bulk Period Fixtures

M/V "ABY JEANETTE", 82566 dwt, built 2014, dely Seki Saki in direct continuation 23/27 March, \$5,000, for 4/7 months trading, to Bunge

M/V "GLORY", 76508 dwt, built 2005, dely Santos-Recalada 01/04 Apr, \$5,350, for 4/6 months trading, 230,000 bb, to Louis Dreyfus

 $\rm M/V$ "DREAM SEAS", 75151 dwt, built 2009, dely Dahej prompt, \$4,500, for 4/7 months trading, to Norden

M/V "AMIS ELEGANCE", 55504 dwt, built 2014, dely Lianyungang 20/28 Mar, \$6,000, for 8/11 months trading, 6,000 daily, to Chart Not Rep

M/V "CLEMENTINE", 50238 dwt, built 2004, dely Recalada end March, \$6,500, for 4/6 months trading, to WBC

Tanker period market TC rates last 5 years							
	25 Mar	19 Feb	±%	Min	Avg	Max	
VLCC							
12 months	\$ 42,500	\$ 47,500	-10.5%	\$ 18,000	\$ 29,683	\$ 57,750	
36 months	\$ 38,500	\$ 40,000	-3.8%	\$ 22,000	\$ 31,451	\$ 45,000	
Suezmax							
12 months	\$ 32,500	\$ 36,000	-9.7%	\$ 15,250	\$ 22,966	\$ 42,500	
36 months	\$ 31,500	\$ 32,500	-3.1%	\$ 17,000	\$ 24,435	\$ 35,000	
Aframax							
12 months	\$ 25,750	\$ 29,500	-12.7%	\$ 13,000	\$ 17,874	\$ 30,000	
36 months	\$ 24,000	\$ 26,500	-9.4%	\$ 14,750	\$ 18,893	\$ 27,000	
MR							
12 months	\$ 17,500	\$ 17,750	-1.4%	\$ 12,500	\$ 14,944	\$ 21,000	
36 months	\$ 16,500	\$ 17,000	-2.9%	\$ 14,000	\$ 15,270	\$ 18,250	

Latest indicative Tanker Period Fixtures

M/T "SEA HORIZON", 298410 dwt, built 2001, \$40,000, for 2 years trading, to ST SHIPPING

M/T "FRONT NJORD", 156700 dwt, built 2010, \$30,250, for 2 years trading, to SHELL

M/T "JAG LYALL", 110000 dwt, built 2006, \$22,750, for 2 years trading, to SK ENERGY $% \left(\mathcal{M}_{\mathrm{S}}^{\mathrm{T}}\right) =0$

 $\rm M/T$ "STENA PROGRESS", 65000 dwt, built 2009, \$19,500, for 3 years trading, to PETROBRAS

 $\rm M/T$ "HELLAS REVENGER", 50000 dwt, built 2016, \$17,500, for 1 year trading, to KOCH



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Dry Bulk 12 month period charter rates (USD '000/day)







Sep-15

Mar



Tanker 12 month period charter rates (USD '000/day) VLCC Suezmax





Aframax



MR





Sale & Purchase Newbuilding Orders



21st - 25th March 2016

Very limited activity being noted again this week, with only a couple of small product tanker orders being seen. The difficulties have now been reflected across the board in prices being quoted for all size groups and ship types. Rumors are now circulating that there are numerous newbuildings fully completed and waiting delivery but owners are frantically trying to back out from paying the final (heavy tail) payments and accepting delivery of these vessels. This adds to the already long list of woes that shipbuilders are plagued with, while they try helplessly to find some sort of balance in their cash flows. With numerous shipbuilders hanging on a thread, there is a strong sense in the air that we will be seeing a large number of restructuring deals and M&A activity over the next couple of months. This restructuring, if and when it takes place, will likely be fairly painful for most, while a keen eye will be placed on what will happen to the current orderbook and to what extent we will see a strengthening of the slippage/cancelation rate emerge from these developments alone.

Dry Bulk Newbuilding Prices



Tanker Newbuilding Prices



Indicative Dry NB Price	last 5 years						
	25 Mar	19 Feb	±%		Min	Avg	Max
Dry Bulkers							
Capesize (180,000dwt)	45.0	46.0	-2.2%		45.0	50.4	58.0
Kamsarmax (82,000dwt)	25.8	26.3	-1.9%		25.8	29.0	36.5
Panamax (77,000dwt)	25.3	25.8	-1.9%		25.3	28.2	34.5
Ultramax (64,000dwt)	24.0	24.3	-1.0%		24.0	26.4	31.0
Handysize (37,000dwt)	20.0	20.5	-2.4%		20.0	22.4	26.5
Container							
Post Panamax (9,000teu)	87.0	88.0	-1.1%		76.5	86.6	94.5
Panamax (5,200teu)	52.5	56.0	-6.3%		48.6	57.1	65.6
Sub Panamax (2,500teu)	29.3	29.5	-0.8%		29.3	33.1	41.0
Feeder (1,700teu)	20.3	20.5	-1.2%		20.3	24.4	29.4

Indicative Wet NB Price	last 5 years			
	25 Mar	19 Feb	±%	Min Avg Max
Tankers				
VLCC (300,000dwt)	92.0	93.5	-1.6%	89.5 96.3 104.0
Suezmax (160,000dwt)	61.0	62.0	-1.6%	55.8 61.5 66.0
Aframax (115,000dwt)	50.0	51.0	-2.0%	47.0 51.9 56.0
LR1 (75,000dwt)	44.5	45.3	-1.7%	40.5 44.0 47.0
MR (56,000dwt)	34.8	35.5	-2.1%	33.5 35.3 37.3
Gas				
LNG 160k cbm	198.0	199.0	-0.5%	198.0 200.1 203.0
LPG LGC 80k cbm	76.0	77.0	-1.3%	70.0 74.2 80.0
LPG MGC 55k cbm	66.0	67.5	-2.2%	62.0 64.6 68.5
LPG SGC 25k cbm	43.5	45.0	-3.3%	41.0 44.1 46.5

Reported Transactions										
Туре	Units	Size	Shipbuilder	Price	Buyer	Delivery	Comments			
TANKER	1	13,500 dwt	SELAH, Turkey	N/A	ATLANTIK DENIZCILIK - Turkey	2017				
TANKER	1	5,600 dwt	SELAH, Turkey	N/A	ATLANTIK DENIZCILIK - Turkey	2017				



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Sale & Purchase Secondhand Sales

21st - 25th March 2016

On the dry bulk side, activity continues to hold firm, with rumors now circulating that there is an increasing appetite emerging from investors driven by the relatively low prices being seen in the modern tonnage range in all size groups. That's not to say that prices aren't noting further drops, while expectations are for notable price drops to be witnessed in the resale to 5 year old range, largely thanks to the drop in newbuilding prices noted of late.

On the tanker side, interest was still mainly holding in the product tanker segments, with sentiment holding more bullish on these segments rather then on the larger crude oil carriers. This has been something reflected in secondhand prices, as the lack in strong buying interest and the fairly ample supply of sales candidates compared to this buying interest has been pushing price ideas down over the past couple of weeks.

Indicative Dry Bulk Values (US\$ million) last 5 years										
		25 Mar	19 Feb	±%	Min	Avg	Max			
Capesize										
180k dwt	Resale	34.5	36.0	-4.2%	34.5	48.9	65.0			
170k dwt	5 year old	23.0	23.0	0.0%	23.0	37.7	53.0			
170k dwt	10 year old	12.0	12.5	-4.0%	12.0	25.9	39.0			
150k dwt	15 year old	6.5	6.5	0.0%	6.5	15.7	25.0			
Panamax										
82k dwt	Resale	22.5	23.0	-2.2%	22.5	31.0	43.0			
76k dwt	5 year old	11.5	11.5	0.0%	11.5	22.5	36.8			
76k dwt	10 year old	7.3	7.3	0.0%	7.3	16.7	29.3			
74k dwt	15 year old	3.5	4.0	-12.5%	3.5	11.0	22.0			
Supramax	(
62k dwt	Resale	19.0	20.0	-5.0%	19.0	28.9	36.8			
58k dwt	5 year old	11.0	11.0	0.0%	11.0	21.6	30.5			
52k dwt	10 year old	6.0	6.0	0.0%	6.0	15.8	24.3			
52k dwt	15 year old	3.5	3.5	0.0%	3.5	10.5	19.0			
Handysize	9									
37k dwt	Resale	17.0	18.0	-5.6%	17.0	23.3	30.0			
32k dwt	5 year old	9.0	9.0	0.0%	9.0	17.7	25.5			
32k dwt	10 year old	6.0	6.0	0.0%	6.0	13.3	19.5			
28k dwt	15 year old	3.5	3.5	0.0%	3.5	8.9	14.5			

Indicative Tanker Values (US\$ million) last 5 years										
		25 Mar	19 Feb	±%	Min	Avg	Max			
VLCC										
310k dwt	Resale	96.0	97.5	-1.5%	80.0	95.3	108.5			
310k dwt	5 year old	76.0	79.0	-3.8%	55.0	70.3	87.0			
250k dwt	10 year old	56.0	57.0	-1.8%	33.8	46.3	62.0			
250k dwt	15 year old	36.0	37.5	-4.0%	16.9	27.4	41.0			
Suezmax										
160k dwt	Resale	66.0	68.0	-2.9%	53.0	64.1	73.0			
150k dwt	5 year old	53.5	58.5	-8.5%	38.0	50.0	62.0			
150k dwt	10 year old	40.0	43.5	-8.0%	24.0	33.9	44.5			
150k dwt	15 year old	23.0	23.0	0.0%	14.0	18.8	23.3			
Aframax										
110k dwt	Resale	55.0	55.0	0.0%	39.0	48.7	57.0			
110k dwt	5 year old	40.0	42.5	-5.9%	27.0	36.9	47.5			
105k dwt	10 year old	27.0	27.5	-1.8%	16.0	24.0	33.0			
105k dwt	15 year old	16.5	17.0	-2.9%	8.0	13.1	18.5			
MR										
52k dwt	Resale	36.5	36.0	1.4%	32.0	36.9	39.3			
52k dwt	5 year old	27.5	27.5	0.0%	22.0	26.9	31.0			
45k dwt	10 year old	20.0	20.0	0.0%	14.0	17.9	21.0			
45k dwt	15 year old	12.5	13.0	-3.8%	9.0	11.0	13.5			

Price movements of 5 year old Dry Bulk assets



1 month diff 3 months diff 6 months diff 12 months diff















Price movements of 5 year old Tanker assets









1 month diff 6 months diff

3%

2%

1%

0%

-1%

-2%

-3%

-4%

-5%

-6%

3 months diff 12 months diff

MR +2% +0%

5% -5% 1 month diff 3 months diff 6 months diff







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Sale & Purchase Secondhand Sales



21st - 25th March 2016

Tankers										
Size	Name	Dwt	Built	Shipbuilder	M/E	Coating	Price	Buyers	Comments	
LR1	SPP SACHEON S1186	74,000	2016	SPP SHIPBUILDING - SAC, S. Korea SPP	MAN-B&W		\$ 38.4m	Chinese - CMB Leasing	Sale includes 20% Sellers credit and 7 years BB back to Navig8, including	
LR1	SPP SACHEON S1185	74,000	2016	SHIPBUILDING - SAC, S. Korea	MAN-B&W		\$ 38.4m	0	puchase options after the 3rd year.	
MR	SEAEXPRESS	45,976	2007	SHIN KURUSHIMA ONISHI, Japan	MAN-B&W	EPOXY Coated	\$ 18.4m	undisclosed	DPP trading	
MR	MAPLE EXPRESS	45,798	2002	MINAMI-NIPPON USUKI, Japan	B&W	EPOXY Coated	\$ 12.3m	undisclosed	Committed on Subs	
PROD/ CHEM	NOGOGINI	11,640	1996	FUKUOKA, Japan	Mitsubishi	Stainless Steel	\$ 4.0m	Far Eastern		
PROD/ CHEM	EROWATI	6,688	1999	K.K. TACHIBANA, Japan	B&W		N/A	undisclosed		
Bulk Ca	rriers									
Size	Name	Dwt	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments	
VLOC	STX DALIAN 1707	400,000	2016	STX CHINA SHIPBUILDING, China	MAN-B&W		\$ 16.9m	S. Korean - Pan Ocean	On-line auction sale, vessel 90% completed	
PMAX	FD ISABELLA	82,108	2009	TSUNEISHI ZHOUSHAN HUL, China	MAN-B&W		\$ 9.2m	Chinese - Beibu Gulf		
PMAX	LIBERTY DESTINY	81,642	2012	DAEWOO SB/ME, S. Korea	MAN-B&W		\$ 12.0m	Greek - Thenamaris		
PMAX	LIBERTY DAWN	81,640	2013	DAEWOO SB/ME, S. Korea	MAN-B&W		\$ 13.0m	Greek menamans		
PMAX	LIBERTY DREAM	81,641	2012	DAEWOO SB/ME, S. Korea	MAN-B&W		\$ 12.0m	Greek - Embirikos		
PMAX	LIBERTY DESIRE	81,640	2013	DAEWOO SB/ME, S. Korea	MAN-B&W		\$ 13.0m	Greek Empirikos		
SMAX	WORLD	55,340	2013	HYUNDAI VINASHIN, Vietnam	MAN-B&W	4 X 30t CRANES	\$ 9.2m	Greek - Sea World		
SMAX	SHARP	55,340	2013	HYUNDAI VINASHIN, Vietnam	MAN-B&W	4 X 30t CRANES	\$ 9.2m	Greek Sea World		
HMAX	TEAM PROGRESS	43,775	1996	DAEWOO HEAVY, S. Korea	B&W	4 X 30t CRANES	\$ 2.1m	Chinese		
Gen. Ca	-									
Туре	Name	Dwt	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments	
General Cargo	FLINTEREEMS	6,359	1999	FERUS SMIT BV, Netherlands	Wartsila		\$ 3.1m	undisclosed		
General Cargo	FLINTERMAAS	6,200	1999	FERUS SMIT BV, Netherlands	Wartsila		\$ 3.1m			
Contain		TELL	D 11		N4/E	<u> </u>	D :			
Size SPP	Name MSC RENEE	TEU 13,102	Built 2012	Shipbuilder HYUNDAI HEAVY INDUSTRI, S. Korea	M/E MAN-B&W	Gear	Price \$ 146.0m	Buyers	Comments	
SPP	MSC MARGRIT	13,102	2012	HYUNDAI HEAVY INDUSTRI, S. Korea			\$ 146.0m	undisclosed	Finance Deal	
				,,,						



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Sale & Purchase Secondhand Sales



21st - 25th March 2016

Containe	ers - continued								
Size	Name	TEU	Built	Shipbuilder	M/E	Gear	Price	Buyers	Comments
FEEDER	STADT FLENSBURG	1,102	2003	DAMEN SHIPYARDS OKEAN, Ukraine	MAN	2 X 45t CRANES	\$ 5.5m	Greek	
FEEDER	STADT BREMEN	1,096	2003	CONSTANTA, Romania	MAN	2 X 40t CRANES	\$ 5.5m		
FEEDER	NORDIC BREMEN	1,036	2011	SAINTY SHBLDG YIZHENG, China	MAN-B&W		\$ 10.5m	Norwegian	incl. 5yrs BBB
FEEDER	VEGA BETA	957	2006	YANGFAN GROUP CO LTD, China	MAN-B&W	2 X 45t CRANES	\$ 3.6m	undisclosed	



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Sale & Purchase Demolition Sales



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Despite some volatility in the market this past week, the market seemed to have overall kept its strength in terms of pricing, with a number of reported sales showing fairly firm price offerings. The drop in steel plate prices was being reported early last week though end buyers were showing a strong sense of competition pushing up levels especially for high ldt-high spec units. Sellers seemed to have also played a role here as well, having entered the market with a stronger confidence as to the market's capacity, thanks to the quick improvement in price noted a couple of weeks back, pushing to keep the levels as high as they could. Ass such the week ended with an essence that prices were holding at their current levels and even showing a slightly positive trend. It will be interesting nevertheless if this trend will follow through during the next couple of days or if it will collapse under pressure brought on by end buyers.

Dry Scrap Prices



Wet Scrap Prices



Indicative	last 5 years							
		25 Mar	18 Mar	±%		Min	Avg	Max
Indian Sub Continent								
	Bangladesh	260	265	-1.9%		220	406	515
	India	265	265	0.0%		225	413	525
	Pakistan	265	265	0.0%		220	409	510
Far East As	ia							
	China	145	145	0.0%		110	313	455
Mediterran	ean							
	Turkey	180	175	2.9%		145	262	355

Indicative		last 5 years							
		25 Mar	18 Mar	±%		Min	Avg	Max	
Indian Sub Continent									
	Bangladesh	290	295	-1.7%		245	428	540	
	India	295	295	0.0%		250	437	550	
	Pakistan	295	295	0.0%		245	433	525	
Far East As	sia								
	China	155	155	0.0%		120	331	485	
Mediterrar	nean								
	Turkey	190	185	2.7%		150	272	355	

Reported Transactions

Reported	Tansactions							
Туре	Vessel's Name	Dwt	Built	Country Built	Ldt	US\$/ldt	Buyer	Sale Comments
Bulker	RZS HARMONY	171,779	1999	S. Korea	22,362	\$ 280/Ldt	Pakistani	
Bulker	OCEAN QUEEN	168,148	1996	S. Korea	21,051	\$ 270/Ldt	Pakistani	
Bulker	GOODWILL	149,401	1992	S. Korea	17,006	\$ 282/Ldt	Pakistani	
Bulker	KYTHNOS WARRIOR	72,072	1996	Japan	9,617	\$ 279/Ldt	Bangladeshi	
Bulker	ANATOLI	47,116	1998	S. Korea	8,752	\$ 275/Ldt	Pakistani	
Bulker	VOGE FREEWAY	29,227	1998	China	8,048	\$ 180/Ldt	undisclosed	bss 'as is' Malta
Bulker	SEA SUCCESS	27,287	1998	China	7,475	\$ 145/Ldt	Chinese	



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Trade Indicators Markets | Currencies | Commodities



21st - 25th March 2016

Capital Product Partners has laid the groundwork for further equity issues with a \$500m shelf registration. Evangelos Marinakis-backed Capital says cash from any subsequent fundraisers will be used for fleet growth, debt repayments or share buybacks.

Capital has filed the shelf at a time when analysts have raised concerns about the MLP's exposure to Hyundai Merchant Marine (HMM). Michael Webber of Wells Fargo chopped his rating on Capital Product to "market perform" from "outperform" two weeks ago on expectations that troubles at restructuring HMM will create headwinds for Capital Product's New York-listed shares.

Capital Product has five 5,000-teu containerships on charter to HMM for 12 years at nearly \$29,400 per day each. Webber has been warning since February that troubles at HMM could impact Piraeus-based Capital Product, but at the time he said the company's distribution to shareholders was covered. But in his latest note to clients, he said an expected 30% haircut in the company's charters with HMM would bring coverage ratios to just below what is needed to cover the current dividend.. Source: Tradewinds

				las	t 12 mon	ths
	25 Mar	19 Feb	±%	Min	Avg	Max
Markets						
10year US Bond	1.90	1.75	8.6%	1.64	2.12	2.48
S&P 500	2,035.9	1,917.8	6.2%	1,829	2,035	2,131
Nasdaq	4,773.5	4,504.4	6.0%	4,267	4,896	5,219
Dow Jones	17,515.7	16,392.0	6.9%	15,660	17,320	18,312
FTSE 100	6,106.5	5,950.2	2.6%	5,537	6,403	7,104
FTSE All-Share UK	3,355.5	3,263.9	2.8%	3,047	3,504	3,834
CAC40	4,329.7	4,223.0	2.5%	3,897	4,741	5,269
Xetra Dax	9,851.4	9,388.1	4.9%	8,753	10,675	12,375
Nikkei	16,892.3	15,967.2	5.8%	14,953	18,904	20,868
Hang Seng	20,345.6	19,285.5	5.5%	18,320	23,258	28,443
DJ US Maritime	196.6	178.8	9.9%	150.2	219.7	275.4
Currencies						
\$ per €	1.12	1.11	0.5%	1.06	1.10	1.16
\$ per ₤	1.41	1.43	-1.2%	1.39	1.51	1.59
£ per €	0.79	0.78	1.8%	0.70	0.73	0.79
¥ per \$	112.7	112.8	-0.1%	111.4	120.2	125.1
\$ per Au\$	0.75	0.71	5.4%	0.69	0.74	0.81
\$ per NoK	0.12	0.12	0.9%	0.11	0.12	0.14
\$ per SFr	0.98	0.99	-1.6%	0.91	0.97	1.03
Yuan per \$	6.51	6.52	-0.1%	6.16	6.35	6.60
Won per \$	1,164.5	1,230.5	-5.4%	1,069.2	1,155.6	1,237.8
\$ INDEX	102.2	103.5	-1.3%	99.5	103.8	107.4
Commoditites						
Gold \$	1,221.0	1,231.2	-0.8%	1,049.4	1,149.2	1,277.5
Oil WTI \$	39.5	29.6	33.1%	26.9	45.3	61.4
Oil Brent \$	40.4	33.1	22.2%	28.2	49.0	68.3
Palm Oil	562.0	562.0	0.0%	437.5	560.6	630.5
Iron Ore	57.3	46.5	23.2%	37.0	51.6	65.4
Coal Price Index	53.5	53.5	0.0%	47.3	55.4	68.5
White Sugar	467.4	369.9	26.4%	333.6	380.7	467.4

Currencies

US Dollar per Euro



Yuan per US Dollar



Commodities

80.00

Iron Ore (TSI)









Yen per US Dollar



US Dollar INDEX













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Appendix

Aggregate Price Index quoted on the first page for both Newbuilding and Secondhand relates to the current average prices levels compared to where they stood at 1st January 2010 (i.e. index 100 = 01/01/2010)

Demolition market average price index refers to the combination of the average prices currently offered in the Indian Sub-Continent, Far East and Mediterranean.

Period rates currently relate to Capesize of 180,000dwt, Panamax of 76,000dwt, Supramax of 56,000dwt and Handysize of 33,000dwt on the Dry Bulk side and VLCC of 250,000dwt, Suezmax of 150,000dwt, Aframax of 115,000dwt and MR of 52,000dwt on the Tankers side respectively.

In terms of Secondhand Asset Prices their levels are quoted based on following description:

	Resale	5 year old	10 year old	15 year old	All vessels built to European specifications by top Japanese shipbuilders, with dwt size
Capesize	180,000dwt	170,000dwt	170,000dwt	150,000dwt	based on the below table.
Panamax	82,000dwt	76,000dwt	76,000dwt	74,000dwt	
Supramax	62,0000dwt	58,000dwt	52,000dwt	52,000dwt	
Handysize	37,000dwt	32,000dwt	32,000dwt	28,000dwt	
VLCC	310,000dwt	310,000dwt	250,000dwt	250,000dwt	
Suezmax	160,000dwt	150,000dwt	150,000dwt	150,000dwt	
Aframax	110,000dwt	110,000dwt	105,000dwt	95,000dwt	
MR	52,000dwt	45,000dwt	45,000dwt	45,000dwt	-
					-

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